

# For Immediate Release

For more information:

Jefferson Harralson Chief Financial Officer (864) 240-6208 Jefferson Harralson@ucbi.com

United Community Banks, Inc. Announces Fourth Quarter Results Return on Assets of 1.43% and Return on Common Equity of 12.08%

GREENVILLE, SC - January 22, 2019

United Community Banks, Inc. (NASDAQ: UCBI) ("United") today announced its fourth quarter financial results, which reflected solid year-over-year loan and deposit growth, improving operating efficiency and continued strong asset quality. For the quarter, diluted earnings per share was \$0.56 compared with a net loss of \$0.16 per diluted share a year ago due to the impact of tax reform. Operating diluted earnings per share, which exclude merger-related and other charges, was \$0.57, an increase of 36% over the previous year. Profitability ratios continued to be strong – United ended the year with a 1.43% return on assets and a 12.08% return on common equity. On an operating basis, return on assets was 1.45% and return on tangible common equity was 15.88%.

Other key banking metrics were strong. The fourth quarter saw continued net interest margin expansion and 8% annualized loan growth, the strongest growth quarter in 2018. Deposit growth reflected the strength of United's community banking franchise – total customer deposits increased \$173 million for the fourth quarter and \$414 million for the year. Mortgage production grew by nearly 4% compared to the fourth quarter last year and increased 20% for the full year compared to 2017. United's SBA business also had a strong year, with production up 12% over 2017.

"The fourth quarter was a strong finish to an outstanding year," said Lynn Harton, Chief Executive Officer. "Our full year return on assets was up 31 basis points on an operating basis and our operating earnings per share was up 31% over 2017. These impressive results do not come easily and are attributed to the hard work of our bankers, who continue to deliver the best service in the business. We are very pleased that their efforts are being recognized. Forbes included United on their list of the top 100 Best Banks in America for the fifth consecutive year. Additionally, for the fifth straight year, we earned the top ranking for overall customer satisfaction by JD Power; our service was ranked as highest in the Southeast. We were also honored by our recognition in the 'Best Banks to Work For' program by American Banker for the second year in a row. This is a measure of employee satisfaction for all banks in the country, and we could not be more pleased by our team's show of support for United. The strength of our culture and the strong momentum

we see in the business gives me confidence that we will continue our strong performance into 2019 and continue to build long-term shareholder value."

# 2018 Highlights:

- 2018 earnings per diluted share was \$2.07, a 125% increase over 2017, which included the impact of tax reform
  - Excluding merger-related and other charges and the 2017 impact of tax reform, earnings per diluted share for 2018 was \$2.14 compared to \$1.63 in 2017, an increase of 31%
- Return on average assets was 1.35% in 2018, an increase of 73 basis points from 2017
  - Excluding merger-related and other charges and the 2017 impact of tax reform, return on average assets was 1.40%, an increase of 31 basis points from 2017
- Efficiency ratio of 57.31% in 2018 improved 264 basis points as compared to 2017
  - Excluding merger-related and other charges, efficiency ratio of 55.94% improved 73 basis points as compared to 2017
- End of period loans grew \$647 million in 2018, up 8% over December 31, 2017
- Common Equity Tier 1 ratio was 12.2% at December 31, 2018, compared to 12.0% at December 31, 2017
- Declared \$0.58 per share in common dividends in 2018, up 53% over 2017
- Completed the acquisition of Navitas Credit Corporation on February 1, 2018
- Issued \$100 million in subordinated debt in the first quarter and redeemed \$7.4 million in high rate Trust Preferred securities in the fourth quarter
- Completed our CEO transition plan, elevating H. Lynn Harton into the role as Jimmy Tallent retired into the Executive Chairman position
- Added two new Board members, Jennifer Mann and Lance F. Drummond, adding significant experience and expertise to our oversight function

# Fourth Quarter 2018 Financial Highlights:

- Return on assets of 1.43%, or 1.45% excluding merger-related and other charges
- Return on common equity of 12.1% or return on tangible common equity of 15.9%, which excludes merger-related and other charges
- Loan growth, excluding planned runoff of the indirect portfolio, of 10% on an annualized basis
- Loan production of \$868 million, as compared to \$644 million in the fourth quarter of 2017
- Expansion of the net interest margin to 3.97%, up two basis points from the third quarter of 2018 and up 34 basis points from a year ago
- Efficiency ratio of 56.73%, or 55.83% excluding merger-related and other charges
- Net charge offs of nine basis points, consistent with last quarter's result of seven basis points
- Nonperforming assets of 0.20% of total assets, compared to 0.19% at September 30, 2018 and 0.23% at December 31, 2017

# Conference Call

United will hold a conference call, Wednesday, January 23, 2019, at 11 a.m. ET to discuss the contents of this press release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 9381368. The conference call also will be webcast and available for replay for 30 days by selecting "Events & Presentations" within the Investor Relations section of United's website at <a href="https://www.ucbi.com">www.ucbi.com</a>.

											Fourth		For th			
					2018					2017	Quarter		Montl			YTD
(in thousands, except per share data)		Fourth Quarter		Third Ouarter		Second		First Ouarter		Fourth Quarter	2018-201 Change		2018	mbe	r 31, 2017	2018-201 Change
		Quarter	-	Quarter	-	Quarter	-	Quarter	-	Quarter	Cnange		2018	-	2017	Change
INCOME SUMMARY Interest revenue	s	133,854	s	128,721	s	122,215	\$	115,290	\$	106,757		s	500,080	s	389,720	
nterest revenue	3	18,975	,	16,611	Ф	13,739	Ф	12,005	Ф	9,249			61,330	Ф	33,735	
Net interest revenue	_	114,879	-	112,110	-	108,476	-	103,285	-	97,508	18	o	438,750	-	355,985	23
Provision for credit losses		2,100		1,800		1,800		3,800		1,200	10	/0	9,500		3,800	2.3
Noninterest income		23,045		24,180		23,340		22,396		21,928	5		92,961		88,260	5
Total revenue	_	135,824	-	134,490	-	130,016	-	121,881	-	118,236	15	-	522,211	-	440,445	19
Expenses		78,242		77,718		76,850		73,475		75,882	3		306,285		267,611	14
Income before income tax expense	_	57,582	-	56,772	-	53,166	-	48,406	-	42,354	36	_	215,926	-	172,834	25
ncome tax expense		12,445		13,090		13,532		10,748		54,270			49,815		105,013	
Net income (loss)		45,137		43,682		39,634		37,658		(11,916)			166,111		67,821	
Merger-related and other charges		1,234		592		2,873		2,646		7,358			7,345		14,662	
ncome tax benefit of merger-related and other charges		(604)		(141)		(121)		(628)		(1,165)			(1,494)		(3,745)	
mpact of remeasurement of deferred tax asset resulting																
from 2017 Tax Cuts and Jobs Act		-		-		-		-		38,199			-		38,199	
Release of disproportionate tax effects lodged in OCI	_	-	-	-		-	-	-		-		_		-	3,400	
Net income - operating (1)	s	45,767	\$_	44,133	. \$_	42,386	\$_	39,676	\$_	32,476	41	\$_	171,962	\$_	120,337	43
PERFORMANCE MEASURES																
Per common share:																
Diluted net income (loss) - GAAP	\$	0.56	\$	0.54	\$	0.49	\$	0.47	\$	(0.16)		S	2.07	\$	0.92	
Diluted net income - operating (1)		0.57		0.55		0.53		0.50		0.42	36		2.14		1.63	31
Cash dividends declared		0.16		0.15		0.15		0.12		0.10	60		0.58		0.38	53
Book value		18.24		17.56		17.29		17.02		16.67	9		18.24		16.67	9
Tangible book value (3)		14.24		13.54		13.25		12.96		13.65	4		14.24		13.65	4
Key performance ratios:																
Return on common equity - GAAP (2)(4)		12.08	96	11.96	96	11.20	96	11.11	96	(3.57) %			11.60	96	5.67 9	6
Return on common equity - operating (1)(2)(4)		12.25	/0	12.09	/0	11.20	70	11.71	/0	9.73			12.01	/0	10.07	,
Return on tangible common equity - operating (1)(2)(3)(4)		15.88		15.81		15.79		15.26		11.93			15.69		12.02	
Return on tangible common equity - operating																
Return on assets - GAAP (4)		1.43		1.41		1.30		1.26		(0.40)			1.35		0.62	
Return on assets - operating (1)(4)		1.45 28.57		1.42 27.78		1.39 30.61		1.33 25.53		1.10 (62.50)			1.40 28.02		1.09 41.30	
Dividend payout ratio - GAAP																
Dividend payout ratio - operating (1)		28.07		27.27		28.30		24.00		23.81			27.10		23.31	
Net interest margin (fully taxable equivalent) (4)		3.97		3.95		3.90		3.80		3.63			3.91		3.52	
Efficiency ratio - GAAP		56.73		56.82		57.94		57.83		63.03			57.31		59.95	
Efficiency ratio - operating (1)		55.83		56.39		55.77		55.75		56.92			55.94		56.67	
Average equity to average assets		11.35		11.33		11.21		11.03		11.21			11.24		10.71	
Average tangible equity to average assets (3)		9.04		8.97		8.83		8.82		9.52			8.92		9.29	
Average tangible common equity to average assets (3)		9.04		8.97		8.83		8.82		9.52			8.92		9.29	
Tangible common equity to risk-weighted assets (3)(5)		11.99		11.61		11.36		11.19		12.05			11.99		12.05	
		11.,,,		11.01		11.50		11.17		12.00			11.,,,		12.00	
ASSET QUALITY		22 550		22 520		24.045		24240		22 / 50			20.000		22 (50	
Nonperforming loans	\$	23,778	\$	22,530	\$	21,817	\$	26,240	\$	23,658	1	\$	23,778	\$	23,658	1
Foreclosed properties	_	1,305	-	1,336	-	2,597	-	2,714	-	3,234	(60)	-	1,305	-	3,234	(60)
Total nonperforming assets (NPAs)		25,083		23,866 60,940		24,414 61,071		28,954 61,085		26,892 58,914	(7)		25,083 61,203		26,892 58,914	(7)
Allowance for loan losses Net charge-offs		61,203 1,787		1,466		1,359		1,501		1,061	68		6,113		5,998	2
		0.73	0/	0.74	0/		96	0.75	0/	0.76 %	08		0,113	2/	0.76 %	
Allowance for loan losses to loans			%		70		%		%					70		,
Net charge-offs to average loans (4)		0.09		0.07		0.07		0.08		0.06			0.07		0.08	
NPAs to loans and foreclosed properties						0.30		0.33							0.33	
NPAs to total assets		0.20		0.19		0.20		0.24		0.23			0.20		0.23	
VERAGE BALANCES (\$ in millions)																
Loans	\$	8,306	\$	8,200	\$	8,177	\$	7,993	\$	7,560	10	\$	8,170	\$	7,150	14
Investment securities		3,004		2,916		2,802		2,870		2,991	-		2,899		2,847	2
Earning assets		11,534		11,320		11,193		11,076		10,735	7		11,282		10,162	11
Total assets		12,505		12,302		12,213		12,111		11,687	7		12,284		11,015	12
Deposits		10,306		9,950		9,978		9,759		9,624	7		10,000		8,950	12
Shareholders' equity		1,420		1,394		1,370		1,336		1,310	8		1,380		1,180	17
Common shares - basic (thousands)		79,884		79,806		79,753		79,205		76,768	4		79,662		73,247	9
Common shares - diluted (thousands)		79,890		79,818		79,755		79,215		76,768	4		79,671		73,259	9
AT PERIOD END (\$ in millions)																
Loans	S	8,383	\$	8,226	\$	8,220	\$	8,184	\$	7,736	8	\$	8,383	\$	7,736	8
Investment securities		2,903		2,873		2,834		2,731		2,937	(1)		2,903		2,937	(1)
Total assets		12,573		12,405		12,386		12,264		11,915	6		12,573		11,915	6
Deposits		10,535		10,229		9,966		9,993		9,808	7		10,535		9,808	7
Shareholders' equity		1,458		1,402		1,379		1,357		1,303	12		1,458		1,303	12
Common shares outstanding (thousands)		79,234		79,202		79,138		79,123		77,580	2		79,234		77,580	2

<sup>(</sup>i) Excludes merger-related and other charges which includes amortization of certain executive change of control benefits, the fourth quarter 2017 impact of remeasurement of United's deferred tax assets following the passage of tax reform legislation and a first quarter 2017 release of disproportionate tax effects lodged in OCI. (ii) Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (ii) Excludes effect of acquisition related intangibles and associated amortization. (ii) Annualized. (ii) Fourth quarter 2018 ratio is preliminary.

Selected Financial Information

For the Years Ended December 31,

(in thousands, except per share data)		2018		20	17		20	016			2015			2014	-
INCOME SUMMARY		#00 000												210 122	
Interest revenue	\$	500,080			9,720			35,020		\$	278,532		\$	248,432	
Interest expense		61,330 438,750			3,735 5,985			25,236 09,784			21,109 257,423			25,551 222,881	-
Net interest revenue Provision for credit losses		9,500			3,800		31	(800)			3,700			8,500	
Noninterest income		92,961			8,260			93,697			72,529			55,554	
Total revenue		522,211			0,445			04,281			326,252			269,935	-
Expenses		306,285			7,611			41,289			211,238			162,865	
Income before income tax expense		215,926	_	172	2,834		10	62,992			115,014			107,070	
Income tax expense (benefit)		49,815		10:	5,013		(	62,336			43,436			39,450	_
Net income		166,111			7,821		10	00,656			71,578			67,620	
Merger-related and other charges		7,345			4,662			8,122			17,995			-	
Income tax benefit of merger-related and other charges		(1,494)		(:	3,745)	)		(3,074)			(6,388)			-	
Impact of remeasurement of deferred tax asset resulting				21	0.100										
from 2017 Tax Cuts and Jobs Act Impairment of deferred tax asset on cancelled non-qualified stock options		-		36	8,199			976			-			-	
Release of disproportionate tax effects lodged in OCI		-			3,400			-			-			-	
Net income - operating (1)	\$	171,962		\$ 120			\$ 10	6,680		\$	83,185		\$	67,620	-
PERFORMANCE MEASURES															
Per common share:															
Diluted net income - GAAP	\$	2.07		\$	0.92		\$	1.40		\$	1.09		\$	1.11	
Diluted net income - operating (1)		2.14			1.63			1.48			1.27			1.11	
Cash dividends declared		0.58			0.38			0.30			0.22			0.11	
Book value		18.24		1	16.67			15.06			14.02			12.20	
Tangible book value (3)		14.24		1	13.65			12.95			12.06			12.15	
Key performance ratios:															
Return on common equity - GAAP (2)		11.60	%		5.67	%		9.41	%		8.15	%		9.17	%
Return on common equity - operating (1)(2)		12.01	,0		10.07	,0		9.98	,0		9.48	,,,		9.17	,,
Return on tangible common equity - operating (1)(2)(3)		15.69			12.02			11.86			10.24			9.32	
Return on assets - GAAP		1.35			0.62			1.00			0.85			0.91	
Return on assets - operating (1)		1.40			1.09			1.06			0.98			0.91	
Dividend payout ratio - GAAP		28.02		_	41.30			21.43			20.18			9.91	
Dividend payout ratio - operating (1)		27.10			23.31			20.27			17.32			9.91	
Net interest margin (fully taxable equivalent)		3.91		-	3.52			3.36			3.30			3.26	
Efficiency ratio - GAAP		57.31		4	59.95			59.80			63.96			58.26	
Efficiency ratio - operating (1)		55.94			56.67			57.78			58.51			58.26	
Average equity to average assets		11.24			10.71			10.54			10.27			9.69	
Average tangible equity to average assets (3)		8.92			9.29			9.21			9.74			9.67	
Average tangible common equity to average assets (3)		8.92			9.29			9.19			9.66			9.60	
Tangible common equity to risk-weighted assets (3)(4)		11.99		1	12.05			11.84			12.82			13.82	
ASSET QUALITY															
Nonperforming loans	\$	23,778			3,658		\$ 2	21,539		\$	22,653		\$	17,881	
Foreclosed properties		1,305			3,234			7,949			4,883			1,726	_
Total nonperforming assets (NPAs)		25,083			6,892			29,488			27,536			19,607	
Allowance for loan losses		61,203			8,914		(	61,422			68,448			71,619	
Net charge-offs		6,113	0/	-	5,998	0/		6,766	0/		6,259	0/		13,879	0/
Allowance for loan losses to loans		0.73	%		0.76	%		0.89	%		1.14	%		1.53	%
Net charge-offs to average loans		0.07			0.08			0.11			0.12			0.31	
NPAs to loans and foreclosed properties		0.30			0.35			0.43			0.46			0.42	
NPAs to total assets		0.20			0.23			0.28			0.29			0.26	
AVERAGE BALANCES (\$ in millions)													_		
Loans	\$	8,170			7,150		\$	6,413		\$	5,298		\$	4,450	
Investment securities		2,899			2,847			2,691			2,368			2,274	
Earning assets		11,282			0,162			9,257			7,834			6,880	
Total assets		12,284 10,000			1,015 8,950			10,054 8,177			8,462 7,055			7,436 6,228	
Deposits Shareholders' aguity															
Shareholders' equity  Common shares - basic (thousands)		1,380 79,662			1,180 3,247			1,059 71,910			869 65,488			720 60,588	
Common shares - diluted (thousands)		79,602			3,259			71,915			65,492			60,588	
		12,011		/.	الالستون			, 1,/13			05,492			00,590	
AT PERIOD END (\$ in millions)	¢	0 202		\$	7726		\$	6 021		•	5.005		\$	1 672	
Loans Investment securities	\$	8,383			7,736		Ф	6,921		\$	5,995		Ф	4,672	
Investment securities Total assets		2,903 12,573			2,937 1,915			2,762 10,709			2,656 9,616			2,198 7,558	
Deposits		10,535			9,808			8,638			7,873			6,335	
Shareholders' equity		1,458			1,303			1,076			1,018			740	
Common shares outstanding (thousands)	~	79,234			7,580			70,899			71,484			60,259	
	5	, +		,	,			, . , . ,			,			,	

<sup>(1)</sup> Excludes merger-related and other charges which includes amortization of certain executive change of control benefits, the 2017 impact of remeasurement of United's deferred tax assets following the passage of tax reform legislation, a 2017 release of disproportionate tax effects lodged in OCI, a 2016 deferred tax asset impairment charge related to cancelled non-qualified stock options and 2015 impairment losses on surplus bank property. (2) Net income less preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) 2018 ratio is preliminary.

#### UNITED COMMUNITY BANKS, INC. Non-GAAP Performance Measures Reconciliation Selected Financial Information

		20			2017		For th	e Twelve Month	s Ended	
(in the country of the country of the country)	Fourth	Third	Second	First Quarter	Fourth	2018	2017	December 31, 2016	2015	2014
(in thousands, except per share data)	Quarter	Quarter	Quarter	Quarter	Quarter	2010	2017	2016	2015	2014
Expense reconciliation	\$ 78,242	\$ 77,718	\$ 76,850	\$ 73,475	\$ 75,882	\$ 306,285	\$ 267,611	\$ 241.289	\$ 211.238	\$ 162,865
Expenses (GAAP) Merger-related and other charges	(1,234)	(592)	(2,873)	(2.646)	(7,358)	(7,345)	(14,662)	(8,122)	(17,995)	\$ 102,000
Expenses - operating	\$ 77,008	\$ 77,126	\$ 73,977	\$ 70,829	\$ 68,524	\$ 298,940	\$ 252,949	\$ 233,167	\$ 193,243	\$ 162,865
	9 77,000	9 77,120	9 73,777	5 70,025	9 00,024	\$ 270,740	0 202,049	U 200,107	0 173,243	9 102,000
Net income reconciliation										
Net income (loss) (GAAP)	\$ 45,137	\$ 43,682	\$ 39,634	\$ 37,658	\$ (11,916)	\$ 166,111	\$ 67,821	\$ 100,656	\$ 71,578	\$ 67,620
Merger-related and other charges	1,234	592	2,873	2,646	7,358	7,345	14,662	8,122	17,995	-
Income tax benefit of merger-related and other charges	(604)	(141)	(121)	(628)	(1,165) 38,199	(1,494)	(3,745) 38,199	(3,074)	(6,388)	-
Impact of tax reform on remeasurement of deferred tax asset Impairment of deferred tax asset on canceled non-qualified stock		-	-	-	38,199		38,199	976		-
Release of disproportionate tax effects lodged in OCI	-	-	-	-	-	-	3,400	970	-	-
Net income - operating	\$ 45,767	\$ 44,133	\$ 42,386	\$ 39,676	\$ 32,476	\$ 171,962	\$ 120,337	\$ 106,680	\$ 83,185	\$ 67,620
	9 45,767	9 44,133	9 42,500	5 33,070	3 32,470	U 171,702	9 120,007	\$ 100,000	5 05,105	9 07,020
Diluted income per common share reconciliation Diluted income (loss) per common share (GAAP)	S 0.56	S 0.54	\$ 0.49	S 0.47	\$ (0.16)	\$ 2.07	s 0.92	S 1.40	S 1.09	S 1.11
Merger-related and other charges	0.01	0.01	0.04	0.03	0.08	0.07	0.14	0.07	0.18	3 1.11
Impact of tax reform on remeasurement of deferred tax asset	0.01	0.01	0.04	0.05	0.50	0.07	0.14	0.07	0.16	-
Impairment of deferred tax asset on canceled non-qualified stock					0.50		0.32	0.01		
Release of disproportionate tax effects lodged in OCI	_	_	_	_	_	_	0.05	-	_	_
Diluted income per common share - operating	\$ 0.57	S 0.55	\$ 0.53	\$ 0.50	\$ 0.42	\$ 2.14	\$ 1.63	\$ 1.48	S 1.27	\$ 1.11
	- 0.57	- 0.00	- 0.00	- 0.50	- 0.42	2 20,14	2 1.00	2 440	- 1.27	
Book value per common share reconciliation										
Book value per common share (GAAP)	\$ 18.24	\$ 17.56	\$ 17.29	\$ 17.02	\$ 16.67	\$ 18.24	\$ 16.67	\$ 15.06	\$ 14.02	\$ 12.20
Effect of goodwill and other intangibles	(4.00)	(4.02)	(4.04)	(4.06)	(3.02)	(4.00)	(3.02)	(2.11)	(1.96)	(0.05
Tangible book value per common share	\$ 14.24	\$ 13.54	\$ 13.25	\$ 12.96	\$ 13.65	\$ 14.24	\$ 13.65	\$ 12.95	\$ 12.06	\$ 12.15
Return on tangible common equity reconciliation										
Return on common equity (GAAP)	12.08 %	11.96 9	6 11.20 %	11.11 %	(3.57) 9	% 11.60 9	6 5.67	% 9.41 %	8.15 9	6 9.17
Merger-related and other charges	0.17	0.13	0.77	0.60	1.86	0.41	0.92	0.48	1.33	-
Impact of tax reform on remeasurement of deferred tax asset	-	-	-	-	11.44	-	3.20	-	-	-
Impairment of deferred tax asset on canceled non-qualified stock	-	-	-	-	-	-	-	0.09	-	-
Release of disproportionate tax effects lodged in OCI							0.28			
Return on common equity - operating	12.25	12.09	11.97	11.71	9.73	12.01	10.07	9.98	9.48	9.17
Effect of goodwill and other intangibles	3.63	3.72	3.82	3.55	2.20	3.68	1.95	1.88	0.76	0.15
Return on tangible common equity - operating	15.88 %	15.81	6 15.79 %	15.26 %	11.93	% 15.69 9	6 12.02	% 11.86 %	10.24 9	6 9.32
Return on assets reconciliation										
Return on assets (GAAP)	1.43 %		6 1.30 %					% 1.00 %	0.85 9	6 0.91
Merger-related and other charges	0.02	0.01	0.09	0.07	0.20	0.05	0.09	0.05	0.13	-
Impact of tax reform on remeasurement of deferred tax asset	-	-	-	-	1.30	-	0.35	-	-	-
Impairment of deferred tax asset on canceled non-qualified stock	-	-	-	-	-	-	-	0.01	-	-
Release of disproportionate tax effects lodged in OCI							0.03			
Return on assets - operating	1.45 %	1.42	6 1.39 %	1.33 %	1.10	% 1.40 9	6 1.09	% 1.06 %	0.98 9	6 0.91
Dividend payout ratio reconciliation										
Dividend payout ratio (GAAP)	28.57 %	27.78 9	6 30.61 %	25.53 %	(62.50) 9	% 28.02 9	6 41.30	% 21.43 %	20.18 9	6 9.91
Merger-related and other charges	(0.50)	(0.51)	(2.31)	(1.53)	12.04	(0.92)	(5.65)	(1.02)	(2.86)	-
Impact of tax reform on remeasurement of deferred tax asset	-	-	-	-	74.27	-	(11.61)	-	-	-
Impairment of deferred tax asset on canceled non-qualified stock	-	-	-	-	-	-	-	(0.14)	-	-
Release of disproportionate tax effects lodged in OCI							(0.73)			
Dividend payout ratio - operating	28.07 %	27.27 9	6 28.30 %	24.00 %	23.81	% 27.10 9	6 23.31	% 20.27 %	17.32 9	6 9.91
Efficiency ratio reconciliation										
Efficiency ratio (GAAP)	56.73 %	56.82 9	6 57.94 %	57.83 %	63.03 9	% 57.31 9	6 59.95	% 59.80 %	63.96 9	6 58.26
Merger-related and other charges	(0.90)	(0.43)	(2.17)	(2.08)	(6.11)	(1.37)	(3.28)	(2.02)	(5.45)	50.20
Efficiency ratio - operating	55.83 %	56.39 9		55.75 %		% 55.94 9	6 56.67	% 57.78 %	58.51 9	6 58.26
, , ,										
Average equity to average assets reconciliation										
Average equity to assets (GAAP)	11.35 %									
Effect of goodwill and other intangibles	(2.31)	(2.36)	(2.38)	(2.21)	(1.69)	(2.32)	(1.42)	(1.33)	(0.53)	(0.02
Average tangible equity to average assets	9.04	8.97	8.83	8.82	9.52	8.92	9.29	9.21	9.74	9.67
Effect of preferred equity								(0.02)	(0.08)	(0.07
Average tangible common equity to average assets	9.04 %	8.97	6 8.83 %	8.82 %	9.52	% 8.92 9	6 9.29	% 9.19 %	9.66 9	9.60
Tangible common equity to risk-weighted assets reconciliation	n (1)									
Tier 1 capital ratio (Regulatory)	12.41 %	12.25 9	6 11.94 %	11.61 %	12.24 9	% 12.41 9	6 12.24	% 11.23 %	11.45 9	6 12.06
Effect of other comprehensive income	(0.44)	(0.68)	(0.57)	(0.50)	(0.29)	(0.44)	(0.29)	(0.34)	(0.38)	(0.35
Effect of deferred tax limitation	0.28	0.30	0.33	0.42	0.51	0.28	0.51	1.26	2.05	3.11
Effect of trust preferred	(0.26)	(0.26)	(0.34)	(0.34)	(0.36)	(0.26)	(0.36)	(0.25)	(0.08)	(1.00
Effect of preferred equity		- 1	- 1	- 1	- 1	- 1	- '	- 1	(0.15)	-
Effect of preferred equity										
Basel III intangibles transition adjustment	-	-	-	-	(0.05)	-	(0.05)	(0.06)	(0.10)	-
	- 11.99 %	- 11.61	6 11.36 %	- 11.19 %		- - 11.99 9		(0.06) - 11.84 %	(0.10) 0.03 12.82 9	6 13.82

<sup>(1)</sup> Fourth quarter 2018 ratios are preliminary.

# UNITED COMMUNITY BANKS, INC. Financial Highlights Loan Portfolio Composition at Period-End

				20	18				2	2017	T is	ıked	Von	rover
	F	ourth	7	Γhird	Se	econd	]	First	F	ourth		arter		ear
(in millions)	Q	uarte r	Q	uarter	Ch	ange	Ch	ange						
LOANS BY CATEGORY														
Owner occupied commercial RE	\$	1,648	\$	1,673	\$	1,682	\$	1,898	\$	1,924	\$	(25)	\$	(276)
Income producing commercial RE		1,812		1,788		1,821		1,677		1,595		24		217
Commercial & industrial		1,278		1,194		1,193		1,142		1,131		84		147
Commercial construction		796		761		735		691		712		35		84
Equipment financing		565		509		465		423		-		56		565
Total commercial		6,099		5,925		5,896		5,831		5,362		174		737
Residential mortgage		1,049		1,035		1,021		992		974		14		75
Home equity lines of credit		694		702		708		712		731		(8)		(37)
Residential construction		211		198		195		190		183		13		28
Consumer		330		366		400		459		486		(36)		(156)
Total loans	\$	8,383	\$	8,226	\$	8,220	\$	8,184	\$	7,736		157		647
LOANS BY MARKET														
North Georgia	\$	981	\$	992	\$	1,001	\$	1,004	\$	1,019		(11)		(38)
Atlanta MSA		1,507		1,493		1,533		1,513		1,510		14		(3)
North Carolina		1,072		1,078		1,067		1,037		1,049		(6)		23
Coastal Georgia		588		610		623		635		630		(22)		(42)
Gainesville MSA		247		235		230		231		248		12		(1)
East Tennessee		477		460		474		473		475		17		2
South Carolina		1,645		1,586		1,571		1,537		1,486		59		159
Commercial Banking Solutions		1,658		1,530		1,444		1,438		961		128		697
Indirect auto		208		242		277		316		358		(34)		(150)
Total loans	\$	8,383	\$	8,226	\$	8,220	\$	8,184	\$	7,736		157		647

# UNITED COMMUNITY BANKS, INC. Financial Highlights Loan Portfolio Composition at Year-End

(in millions)	2	2018	 2017	 2016	 2015	 2014
LOANS BY CATEGORY			 			
Owner occupied commercial RE	\$	1,648	\$ 1,924	\$ 1,650	\$ 1,571	\$ 1,257
Income producing commercial RE		1,812	1,595	1,282	1,021	767
Commercial & industrial		1,278	1,131	1,070	785	710
Commercial construction		796	712	634	518	364
Equipment financing		565	-	-	-	-
Total commercial		6,099	 5,362	4,636	3,895	3,098
Residential mortgage		1,049	974	857	764	614
Home equity lines of credit		694	731	655	589	456
Residential construction		211	183	190	176	131
Consumer installment		330	486	583	571	373
Total loans	\$	8,383	\$ 7,736	\$ 6,921	\$ 5,995	\$ 4,672
LOANS BY MARKET						
North Georgia	\$	981	\$ 1.019	\$ 1.097	\$ 1.125	\$ 1.163
Atlanta MSA		1,507	1,510	1,399	1,259	1,243
North Carolina		1,072	1,049	545	549	553
Coastal Georgia		588	630	581	537	456
Gainesville MSA		247	248	248	254	257
East Tennessee		477	475	504	504	280
South Carolina		1,645	1,486	1,233	819	30
Commercial Banking Solutions		1,658	961	855	492	421
Indirect auto		208	358	459	456	269

				Quarter 2018						Quarter 2018						uarter 2018		
		performing		reclosed		Total	Non	pe rforming		reclosed		Total		erforming		eclosed		Total
(in thousands)		Loans	Pre	operties -		NPAs		Loans	Pr	operties		NPAs	1	Loans	Pro	perties		NPAs
NONPERFORMING ASSETS BY	CATEGORY	7																
Owner occupied CRE	S	6,421	\$	170	\$	6,591	S	4,884	S	183	\$	5,067	\$	5,772	\$	812	\$	6,584
Income producing CRE		1,160		-		1,160		1,194		156		1,350		991		455		1,446
Commercial & industrial		1,417		-		1,417		1,516		-		1,516		2,180		-		2,180
Commercial construction		605		421		1,026		825		522		1,347		613		576		1,189
Equipment financing		2,677		-		2,677		1,181		-		1,181		1,075		-		1,075
Total commercial		12,280		591		12,871		9,600		861		10,461		10,631		1,843		12,474
Residential mortgage		8,035		654		8,689		8,928		424		9,352		7,918		184		8,102
Home equity lines of credit		2,360		60		2,420		2,814		-		2,814		1,812		550		2,362
Residential construction		288		-		288		455		51		506		637		20		657
Consumer		815		-		815		733		-		733		819		-		819
Total NPAs	\$	23,778	\$	1,305	\$	25,083	\$	22,530	\$	1,336	\$	23,866	\$	21,817	S	2,597	S	24,414
NONPERFORMING ASSETS BY	MARKET																	
North Georgia	s	6,527	\$	286	\$	6,813	S	7,170	s	361	\$	7,531	\$	7,583	\$	640	\$	8,223
Atlanta MSA		1,578		-		1,578		1,778		132		1,910		1,928		132		2,060
North Carolina		3,259		743		4,002		3,690		480		4,170		3,029		750		3,779
Coastal Georgia		1,491		-		1,491		1,498		-		1,498		943		-		943
Gainesville MSA		479		-		479		212		-		212		186		-		186
East Tennessee		1,147		-		1,147		1,403		128		1,531		1,473		143		1,616
South Carolina		4.123		276		4,399		3.280		235		3,515		3.093		362		3,455
Commercial Banking Solutions		4,448		-		4,448		2,871		-		2,871		2,831		570		3,401
Indirect auto		726		_		726		628		_		628		751		_		751
Total NPAs	\$	23,778	\$	1,305	\$	25,083	\$	22,530	\$	1,336	\$	23,866	\$	21,817	S	2,597	S	24,414
NONPERFORMING ASSETS ACT	IVITY																	
Beginning Balance	\$	22,530	\$	1,336	\$	23,866	\$	21,817	\$	2,597	\$	24,414	\$	26,240	S	2,714	S	28,954
Acquisitions		-		-		-		-		-		-		-		-		
Loans placed on non-accrual		5,829		-		5,829		5,759		-		5,759		3,612		-		3,612
Payments received		(2,780)		-		(2,780)		(3,095)		-		(3,095)		(5,314)		-		(5,314
Loan charge-offs		(933)		-		(933)		(1,588)		-		(1,588)		(2,065)		-		(2,065
Foreclosures		(868)		955		87		(363)		454		91		(656)		984		328
Property sales		-		(1,019)		(1,019)		-		(1,659)		(1,659)		-		(1,029)		(1,029
Write downs		-		(112)		(112)		-		(166)		(166)		-		(106)		(106
Net gains on sales		-		145		145		-		110		110		-		34		34
Ending Balance	S	23,778	S	1.305	S	25,083	S	22.530	S	1.336	S	23.866	S	21.817	S	2.597	S	24.414

		Fourth Qua	rter 2018		Third Quar	ter 2018		Second Qua	arter 2018
			Net Charge- Offs to			Net Charge- Offs to			Net Charge- Offs to
		Net	Average		Net	Average		Net	Average
(in thousands)	Cha	rge-Offs	Loans (1)	Chai	rge-Offs	Loans (1)	Cha	rge-Offs	Loans (1)
NET CHARGE-OFFS BY CATEGORY									
Owner occupied CRE	S	(52)	(0.01) %	\$	(251)	(0.06) %	\$	(578)	(0.13) %
Income producing CRE		399	0.09		1	-		1,421	0.33
Commercial & industrial		(149)	(0.05)		418	0.14		16	0.01
Commercial construction		(230)	(0.12)		(43)	(0.02)		(107)	(0.06)
Equipment financing		599	0.44		482	0.39		(49)	(0.04)
Total commercial		567	0.04		607	0.04		703	0.05
Residential mortgage		290	0.11		171	0.07		11	-
Home equity lines of credit		382	0.22		279	0.16		21	0.01
Residential construction		(36)	(0.07)		(164)	(0.33)		(58)	(0.12)
Consumer		584	0.67		573	0.60		682	0.64
Total	S	1,787	0.09	\$	1,466	0.07	\$	1,359	0.07
NET CHARGE-OFFS BY MARKET									
North Georgia	S	543	0.22 %	S	483	0.19 %	S	246	0.10 %
Atlanta MSA		(159)	(0.04)		99	0.03		103	0.03
North Carolina		68	0.03		(87)	(0.03)		1,268	0.48
Coastal Georgia		(86)	(0.06)		24	0.02		19	0.01
Gainesville MSA		333	0.56		(48)	(0.08)		(2)	-
East Tennessee		(111)	(0.09)		(1)			76	0.06
South Carolina		57	0.01		418	0.11		(1,057)	(0.27)
Commercial Banking Solutions		948	0.23		403	0.11		381	0.11
Indirect auto		194	0.34		175	0.27		325	0.44
Total	s	1.787	0.09	S	1 466	0.07	S	1 359	0.07

<sup>(1)</sup> Annualized.

UNITED COMMUNITY BANKS, INC. Consolidated Statements of Income (Unaudited)

		nths Ended		onths Ended
(in thousands, except per share data)	2018	ber 31, 2017	2018	1ber 31, 2017
	2018	2017	2010	2017
Interest revenue:	¢112.007	¢ 97.224	£ 420 292	£ 215.050
Loans, including fees Investment securities, including tax exempt of \$1,140, \$909, \$4,189, and \$2,216	\$112,087 21,237	\$ 87,234 19,023	\$420,383 77,685	\$ 315,050 72,388
Deposits in banks and short-term investments	530	500	2,012	2,282
Total interest revenue	133,854	106,757	500,080	
	133,834	106,/3/	500,080	389,720
Interest expense:				
Deposits:				
NOW and interest-bearing demand	3,073	1,433	7,390	3,365
Money market	4,078	2,095	12,097	7,033
Savings	33	46	150	135
Time	7,006	2,272	19,906	6,529
Total deposit interest expense	14,190	5,846	39,543	17,062
Short-term borrowings	340	175	1,112	352
Federal Home Loan Bank advances	794	1,492	6,345	6,095
Long-term debt	3,651	1,736	14,330	10,226
Total interest expense	18,975	9,249	61,330	33,735
Net interest revenue	114,879	97,508	438,750	355,985
Provision for credit losses	2,100	1,200	9,500	3,800
Net interest revenue after provision for credit losses	112,779	96,308	429,250	352,185
Noninterest income:				
Service charges and fees	9,166	8,770	35,997	38,295
Mortgage loan and other related fees	3,082	4,885	19,010	18,320
Brokerage fees	1,593	1,068	5,191	4,633
Gains from sales of SBA/USDA loans	2,493	3,102	9,277	10,493
Securities gains (losses), net	646	(148)	(656)	42
Other	6,065	4,251	24,142	16,477
Total noninterest income	23,045	21,928	92,961	88,260
Total revenue	135,824	118,236	522,211	440,445
Noninterest expenses:				
Salaries and employee benefits	45,631	41,042	181,015	153,098
Communications and equipment	6,206	5,217	21,277	19,660
Occupancy	5,842	5,542	22,781	20,344
Advertising and public relations	1,650	895	5,991	4,242
Postage, printing and supplies	1,520	1,825	6,416	5,952
Professional fees	4,105	3,683	15,540	12,074
FDIC assessments and other regulatory charges	1,814	1,776	8,491	6,534
Amortization of intangibles	1,420	1,760	6,846	4,845
Merger-related and other charges	965	6,841	5,414	13,901
Other	9,089	7,301	32,514	26,961
Total noninterest expenses	78,242	75,882	306,285	267,611
Net income before income taxes	57,582	42,354	215,926	172,834
Income tax expense	12,445	54,270	49,815	105,013
Net income	\$ 45,137	\$ (11,916)	\$166,111	\$ 67,821
Net income available to common shareholders	\$ 44,801	\$ (11,986)	\$164,927	\$ 67,250
	φ ++,ου1	φ (11,700)	φ10+,741	Ψ 07,230
Earnings per common share:	0.50	(0.10)	2.07	0.00
Basic	0.56	(0.16)	2.07	0.92
Diluted	0.56	(0.16)	2.07	0.92
Weighted average common shares outstanding:	<b>50.05</b>		#0 cc-	<b>50.5</b> :-
Weighted average common shares outstanding: Basic Diluted	79,884 79,890	76,768 76,768	79,662 79,671	73,247 73,259

 $\textbf{Consolidated Balance Sheets} \ (Unaudited)$ 

(in thousands, except share and per share data)	December 31, 2018	December 31, 2017
ASSETS		
Cash and due from banks	\$ 126,083	\$ 129,108
Interest-bearing deposits in banks	201,182	185,167
Cash and cash equivalents	327,265	314,275
Debt securities available for sale	2,628,467	2,615,850
Debt securities held to maturity (fair value \$268,803 and \$321,276)	274,407	321,094
Loans held for sale (includes \$18,935 and \$26,252 at fair value)	18,935	32,734
Loans and leases, net of unearned income	8,383,401	7,735,572
Less allowance for loan and lease losses	(61,203)	(58,914)
Loans, net	8,322,198	7,676,658
Premises and equipment, net	206,140	208,852
Bank owned life insurance	192,616	188,970
Accrued interest receivable	35,413	32,459
Net deferred tax asset	64,224	88,049
Derivative financial instruments	24,705	22,721
Goodwill and other intangible assets	324,072	244,397
Other assets	154,750	169,401
Total assets	\$ 12,573,192	\$ 11,915,460
LIABILITIES AND SHAREHOLDERS' EQUITY	+,-,-,-	,,
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 3,210,220	\$ 3,087,797
NOW and interest-bearing demand	2,274,775	2,131,939
Money market	2,097,526	2,016,748
Savings	669,886	651,742
Time	1,598,391	1,548,460
Brokered	683,715	371,011
Total deposits	10,534,513	9,807,697
Short-term borrowings	10,554,515	50,000
Federal Home Loan Bank advances	160,000	504,651
Long-term debt	267,189	120,545
Derivative financial instruments	26,433	25,376
Accrued expenses and other liabilities	127,503	103,857
Total liabilities	11,115,638	10,612,126
Shareholders' equity:	11,113,036	10,012,120
Common stock, \$1 par value; 150,000,000 shares authorized;		
79,234,077 and 77,579,561 shares issued and outstanding	79,234	77,580
Common stock issuable; 674,499 and 607,869 shares	10,744	9,083
Capital surplus	1,499,584	1,451,814
Accumulated deficit	(90,419)	(209,902)
Accumulated other comprehensive loss	(41,589)	(25,241)
Total shareholders' equity	1,457,554	1,303,334
- ·	\$ 12,573,192	\$ 11,915,460
Total liabilities and shareholders' equity	φ 12,5/5,192	φ 11,915,46U

# Average Consolidated Balance Sheets and Net Interest Analysis For the Three Months Ended December 31,

dollars in thousands, fully taxable equivalent (FTE) ussets: herest-earning assets:		Interest	Avg. Rate	Average		Avg.
ssets: nterest-earning assets:	,	Interest	Rate	Dolomoo		
nterest-earning assets:				Balance	Interest	Rate
Loons not of uncomed income (ETE) (1)(2)						
Loans, net of unearned income (FTE) (1)(2)	\$ 8,306,270	\$112,020	5.35 %	\$ 7,560,451	\$ 87,285	4.58 %
Taxable securities (3)	2,843,085	20,097	2.83	2,853,671	18,114	2.54
Tax-exempt securities (FTE) (1)(3)	161,284	1,535	3.81	137,080	1,488	4.34
Federal funds sold and other interest-earning assets	222,931	845	1.52	184,287	676	1.47
Total interest-earning assets (FTE)	11,533,570	134,497	4.63	10,735,489	107,563	3.98
Voninterest-earning assets:						
Allowance for loan losses	(61,992)			(59,508)		
Cash and due from banks	125,066			120,478		
Premises and equipment	214,590			209,042		
Other assets (3)	694,215			681,308		
Total assets	\$ 12,505,449			\$ 11,686,809		
iabilities and Shareholders' Equity:						
nterest-bearing liabilities:						
Interest-bearing deposits:						
NOW and interest-bearing demand	\$ 2,046,224	3,073	0.60	\$ 2,078,239	1,433	0.27
Money market	2,215,444	4,078	0.73	2,243,279	2,095	0.37
Savings	675,265	33	0.02	636,057	46	0.03
Time	1,584,011	4,297	1.08	1,476,362	1,918	0.52
Brokered time deposits	490,748	2,709	2.19	115,235	354	1.22
Total interest-bearing deposits	7,011,692	14,190	0.80	6,549,172	5,846	0.35
Federal funds purchased and other borrowings	55,095	340	2.45	39,704	175	1.75
Federal Home Loan Bank advances	140,869	794	2.24	458,028	1,492	1.29
Long-term debt	272,313	3,651	5.32	120,885	1,736	5.70
Total borrowed funds	468,277	4,785	4.05	618,617	3,403	2.18
Total interest-bearing liabilities	7,479,969	18,975	1.01	7,167,789	9,249	0.51
Voninterest-bearing liabilities: Noninterest-bearing deposits	3,294,385			3,074,898		
Other liabilities	311,461			134,211		
Total liabilities	11,085,815			10,376,898		
hareholders' equity	1,419,634			1,309,911		
Total liabilities and shareholders' equity	\$ 12,505,449			\$ 11,686,809		
let interest revenue (FTE)		\$115,522			\$ 98,314	
Net interest-rate spread (FTE)			3.62 %			3.47 %
let interest margin (FTE) (4)		-	3.97 %		•	3.63 %

<sup>(1)</sup> Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26% in 2018 and 39% in 2017, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

<sup>(2)</sup> Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

<sup>(3)</sup> Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$59.5 million in 2018 and pretax unrealized gains of \$3.32 million in 2017 are included in other assets for purposes of this presentation.

 $<sup>^{(4)}</sup>$  Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

# Average Consolidated Balance Sheets and Net Interest Analysis

For the Twelve Months Ended December 31

		2018			2017	
	Average		Avg.	Average		Avg.
(dollars in thousands, fully taxable equivalent (FTE))	Balance	Interest	Rate	Balance	Interest	Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income (FTE) (1)(2)	\$ 8,170,143	\$420,001	5.14 %	\$ 7,150,211	\$315,138	4.41 %
Taxable securities (3)	2,745,715	73,496	2.68	2,761,983	70,172	2.54
Tax-exempt securities (FTE) (1)(3)	152,855	5,641	3.69	85,415	3,627	4.25
Federal funds sold and other interest-earning assets	213,137	2,968	1.39	164,314	2,966	1.81
Total interest-earning assets (FTE)	11,281,850	502,106	4.45	10,161,923	391,903	3.86
Noninterest-earning assets (F1E)	11,201,030	302,100	4.43	10,101,723	371,703	5.00
Allowance for loan losses	(61,443)			(60,602)		
Cash and due from banks	135,345			107,053		
Premises and equipment	216,646			198,970		
Other assets (3)	711,671			607,174		
Total assets	\$ 12,284,069			\$ 11,014,518		
	ψ 12,20 <del>4</del> ,009			Ψ 11,014,510		
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:						
NOW and interest-bearing demand	\$ 2,018,404	7,390	0.37	\$ 1,950,827	3,365	0.17
Money market	2,206,643	12,097	0.55	2,136,336	7,033	0.33
Savings	672,735	150	0.02	591,831	135	0.02
Time	1,547,221	12,585	0.81	1,338,859	5,417	0.40
Brokered time deposits	347,072	7,321	2.11	108,891	1,112	1.02
Total interest-bearing deposits	6,792,075	39,543	0.58	6,126,744	17,062	0.28
Federal funds purchased and other borrowings	57,376	1,112	1.94	26,856	352	1.31
Federal Home Loan Bank advances	328,871	6,345	1.93	576,472	6,095	1.06
Long-term debt	290,004	14,330	4.94	156,327	10,226	6.54
Total borrowed funds	676,251	21,787	3.22	759,655	16,673	2.19
Total interest-bearing liabilities	7,468,326	61,330	0.82	6,886,399	33,735	0.49
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	3,207,625			2,823,005		
Other liabilities	227,980			124,832		
Total liabilities	10,903,931			9,834,236		
Shareholders' equity	1,380,138			1,180,282		
Total liabilities and shareholders' equity	\$ 12,284,069			\$ 11,014,518		
Net interest revenue (FTE)		\$440,776			\$358,168	
Net interest-rate spread (FTE)			3.63 %		,	3.37 %
		=				
Net interest margin (FTE) (4)		_	3.91 %			3.52 %

<sup>(1)</sup> Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26% in 2018 and 39% in 2017, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

# About United Community Banks, Inc.

United Community Banks, Inc. (NASDAQ: UCBI) is a bank holding company headquartered in Blairsville, Georgia, with executive offices in Greenville SC. The company's banking subsidiary, United Community Bank, with \$12.5 billion in assets is one of the southeast region's largest full-service banks, operating 149 offices in Georgia, North Carolina, South Carolina and Tennessee. The bank specializes in personalized community banking services for individuals, small businesses and corporations. Services include a full range of consumer and commercial banking products

<sup>(2)</sup> Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

<sup>(3)</sup> Securities available for sale are shown at amortized cost. Pretax unrealized losses of \$45.2 million in 2018 and pretax unrealized gains of \$4.33 million in 2017 are included in other assets for purposes of this presentation.

<sup>(4)</sup> Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

including mortgage, advisory, and treasury management. Respected national research firms consistently recognize United Community Bank for outstanding customer service. For the last five years, J.D. Power has ranked United Community Bank first in customer satisfaction in the Southeast. In 2018, for the fifth consecutive year, *Forbes* magazine included United on its list of the 100 Best Banks in America. Additional information about the company and the bank's full range of products and services can be found at www.ucbi.com.

# Non-GAAP Financial Measures

This press release, including the accompanying financial statement tables, contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations, such as "operating net income," "operating net income per diluted common share," "operating earnings per share," "tangible book value per common share," "operating return on common equity," "operating return on tangible common equity," "operating return on assets," "operating dividend payout ratio," "operating efficiency ratio," "average tangible equity to average assets," "average tangible common equity to average assets" and "tangible common equity to riskweighted assets." These non-GAAP measures are included because United believes they may provide useful supplemental information for evaluating United's underlying performance trends. These measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included with the accompanying financial statement tables.

# **Caution About Forward-Looking Statements**

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include projections, predictions, expectations, or beliefs about future events or results or otherwise and are not statements of historical fact. Such statements are often characterized by the use of qualified words (and their derivatives) such as "may," "believe," "expect," "anticipate," "intend," "will," "should," "plan," "estimate," "predict," "continue" and "potential" or the negative of these terms or words of similar meaning or other statements concerning opinions or judgments of United and its management about future events. Although United believes that its expectations with respect to forward-looking statements are based upon reasonable assumptions within the bounds of its existing knowledge of its business and operations, there can be no assurance that actual results, performance, or achievements of United will not differ materially from any future results, performance, or achievements expressed or implied by such forward-looking statements; such statements are not guarantees of future performance. Forward-looking statements are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results or financial condition to differ materially from

those expressed in or implied by such statements. Actual future results and trends may differ materially from historical results and or those anticipated depending on a variety of factors, including, but not limited to the factors and risk influences contained in the cautionary language included under the headings "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" in United's Form 10-K for the year ended December 31, 2017 and other periodic reports subsequently filed by United with the SEC, available on the SEC website, www.sec.gov. For any forward-looking statements made in this press release, United claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

###