## **Financial Highlights**

#### UDR, Inc. As of End of Second Quarter 2018 (Unaudited) <sup>(1)</sup>

	Actual Results	Actual Results	Guidance as o	f June 30, 2018
Dollars in thousands, except per share and unit	2Q 2018	YTD 2018	3Q 2018	Full-Year 2018
GAAP Metrics				
Net income/(loss) attributable to UDR, Inc.	\$20,601	\$102,357		
Net income/(loss) attributable to common stockholders	\$19,630	\$100,431		
Income/(loss) per weighted average common share, diluted	\$0.07	\$0.37	\$0.08 to \$0.10	\$0.51 to \$0.54
Per Share Metrics				
FFO per common share and unit, diluted	\$0.49	\$0.96	\$0.48 to \$0.50	\$1.92 to \$1.95
FFO as Adjusted per common share and unit, diluted	\$0.49	\$0.97	\$0.48 to \$0.50	\$1.93 to \$1.96
Adjusted Funds from Operations ("AFFO") per common share and unit, diluted	\$0.45	\$0.90	\$0.43 to \$0.45	\$1.78 to \$1.81
Dividend declared per share and unit	\$0.3225	\$0.6450	\$0.3225	\$1.29 <sup>(2)</sup>
Same-Store Operating Metrics				
Revenue growth	3.4%	3.2%		3.00% - 3.50%
Expense growth	2.9%	3.3%		3.00% - 3.50%
NOI growth	3.5%	3.1%		3.00% - 3.50%
Physical Occupancy	97.0%	96.9%		96.7% - 96.9%

Property Metrics	Homes	Communities	% of Total NOI
Same-Store	38,911	124	84.4%
Stabilized, Non-Mature	523	2	1.2%
Acquired Communities	-	-	-
Redevelopment	-	-	-
Development, completed	746	1	0.4%
Non-Residential / Other	N/A	N/A	3.2%
Sold and Held for Disposition	-	-	-
Joint Venture (includes completed JV developments) (3)	7,950	31	10.8%
Sub-total, completed homes	48,130	158	100%
Under Development	355	1	-
Joint Venture Development	162	1	-
Developer Capital Program - West Coast Development JV	817	3	
Total expected homes (3)(4)	49,464	163	100%

#### Balance Sheet Metrics (adjusted for non-recurring items)

	2Q 2018	2Q 2017
Consolidated Interest Coverage Ratio	4.7x	4.6x
Consolidated Fixed Charge Coverage Ratio	4.6x	4.5x
Consolidated Debt as a percentage of Total Assets	33.4%	33.3%
Consolidated Net Debt-to-EBITDAre	5.7x	5.8x





Development - Verve Mountain View San Francisco, CA

- (1) See Attachment 16 for definitions and other terms.
- (2) Annualized for 2018.
- (3) Joint venture NOI is based on UDR's share. Homes and communities at 100%.
- (4) Excludes 1,042 homes that are part of the Developer Capital Program Other as described in Attachment 12(B).



## UDR, Inc. Consolidated Statements of Operations (Unaudited) <sup>(1)</sup>

	Three Months Ended June 30,					Six Months Ended June 30,			
In thousands, except per share amounts	-	2018		2017	-	2018		2017	
REVENUES:									
Rental income	\$	256,634	\$	244,658	\$	507,117	\$	485,929	
Joint venture management and other fees		3,109		3,321		5,931		5,891	
Total revenues		259,743		247,979		513,048		491,820	
OPERATING EXPENSES:									
Property operating and maintenance		41,452		40,612		82,039		80,212	
Real estate taxes and insurance		31,907		29,423		65,189		59,611	
Property management		7,057		6,728		13,945		13,363	
Other operating expenses		2,825		2,369		4,834		4,060	
Real estate depreciation and amortization		106,520		108,450		214,656		213,482	
General and administrative		12,373		11,434		24,132		24,509	
Casualty-related charges/(recoveries), net		746		1,191		1,686		1,693	
Other depreciation and amortization		1,684		1,567		3,375		3,175	
Total operating expenses		204,564		201,774		409,856		400,105	
Operating income		55,179		46,205		103,192		91,715	
Income/(loss) from unconsolidated entities (2)		(2,032)		(1,426)		(3,709)		9,772	
Interest expense		(31,598)		(29,548)		(61,541)		(58,571)	
(Cost)/benefit associated with debt extinguishment and other		(31,330)		(4,318)		(01,541)		(5,834)	
Total interest expense	-	(31,598)		(33,866)	-	(61,541)		(64,405)	
Interest income and other income/(expense), net		1,128		515		3,887		942	
microat moone and other moone, (expense), not		1,120				0,001	-	012	
Income/(loss) before income taxes and gain/(loss) on sale of real estate owned		22,677		11,428		41,829		38,024	
Tax (provision)/benefit, net		(233)		(366)		(460)		(698)	
Income/(loss) from continuing operations		22,444		11,062		41,369		37,326	
Gain/(loss) on sale of real estate owned, net of tax		<u> </u>		-		70,300		2,132	
Net income/(loss)		22,444		11,062		111,669		39,458	
Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership		(1,813)		(854)		(9,203)		(3,192)	
Net (income)/loss attributable to redeemable horicontrolling interests in the Or and DownXETT rathership		(30)		(51)		(109)		(142)	
Net (income/noss attributable to noncontrolling interests	-	(30)	-	(31)		(103)		(142)	
Net income/(loss) attributable to UDR, Inc.		20,601		10,157		102,357		36,124	
Distributions to preferred stockholders - Series E (Convertible)		(971)		(929)		(1,926)		(1,858)	
Net income/(loss) attributable to common stockholders	\$	19,630	\$	9,228	\$	100,431	\$	34,266	
Income/(loss) per weighted average common share - basic:		\$0.07		\$0.03		\$0.38		\$0.13	
Income/(loss) per weighted average common share - diluted:		\$0.07		\$0.03		\$0.37		\$0.13	
Common distributions declared per share		\$0.3225		\$0.3100		\$0.6450		\$0.6200	
Weighted average number of common shares outstanding - basic		267,311		266,972		267,428		266,881	
Weighted average number of common shares outstanding - diluted		268,890		268,859		269,002		268,742	

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> During the six months ended June 30, 2017, UDR exercised its fixed price option to acquire CityLine, a West Coast Development JV community in Seattle, WA, and recorded a \$12.2 million gain on consolidation.



## UDR, Inc. Funds From Operations (Unaudited) (1)

		Three Mon	ided		nded		
In thousands, except per share and unit amounts		2018	2017		2018		2017
Net income/(loss) attributable to common stockholders		19,630	\$ 9,228	\$	100,431	\$	34,266
Real estate depreciation and amortization		106,520	108,450		214,656		213,482
Noncontrolling interests		1,843	905		9,312		3,334
Real estate depreciation and amortization on unconsolidated joint ventures		15,512	14,497		29,852		28,264
Cumulative effect of change in accounting principle (2)		-	-		(2,100)		-
Net gain on the sale of unconsolidated depreciable property		-	-		-		(12,158)
Net gain on the sale of depreciable real estate owned		-			(70,300)		(552)
Funds from operations ("FFO") attributable to common stockholders and unitholders, basic	\$	143,505	\$ 133,080	\$	281,851	\$	266,636
Distributions to preferred stockholders - Series E (Convertible) (3)		971	929		1,926		1,858
FFO attributable to common stockholders and unitholders, diluted	\$	144,476	\$ 134,009	\$	283,777	\$	268,494
FFO per common share and unit, basic	\$	0.49	\$ 0.46	\$	0.97	\$	0.91
FFO per common share and unit, diluted	\$	0.49	\$ 0.45	\$	0.96	\$	0.90
Weighted average number of common shares and OP/DownREIT Units outstanding - basic		291,885	291,836		291,968		291,794
Weighted average number of common shares, OP/DownREIT Units, and common stock			 				
equivalents outstanding - diluted		296,475	 296,751		296,553		296,683
Impact of adjustments to FFO:							
Cost/(benefit) associated with debt extinguishment and other	\$	-	\$ 4,318	\$	-	\$	5,834
Net gain on the sale of non-depreciable real estate owned (4)		-	-		-		(1,580)
Legal and other costs		625	-		625		-
Casualty-related charges/(recoveries), net		806	1,191		1,815		1,693
Casualty-related charges/(recoveries) on unconsolidated joint ventures, net				-	_		(881)
	\$	1,431	\$ 5,509	\$	2,440	\$	5,066
FFO as Adjusted attributable to common stockholders and unitholders, diluted	\$	145,907	\$ 139,518	\$	286,217	\$	273,560
FFO as Adjusted per common share and unit, diluted	\$	0.49	\$ 0.47	\$	0.97	\$	0.92
Recurring capital expenditures		(12,781)	(10,682)		(19,450)		(17,473)
AFFO attributable to common stockholders and unitholders, diluted	\$	133,126	\$ 128,836	\$	266,767	\$	256,087
AFFO per common share and unit, diluted	\$	0.45	\$ 0.43	\$	0.90	\$	0.86

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> During 1Q18, UDR adopted ASU No. 2016 01, Financial Instruments – Overall (Subtopic 825-10), Recognition and Measurement of Financial Assets and Financial Liabilities. The updated standard requires certain equity securities to be measured at fair value on the balance sheet, with changes in fair value recognized in net income. The adoption of the standard resulted in UDR recording a gain of \$2.1 million in Interest income and other income/(expense), net on the Consolidated Statements of Operations. As such, the cumulative effect of the change in accounting principle is backed out for FFO.

<sup>. (3)</sup> Series E preferred shares are dilutive for purposes of calculating FFO per share. Consequently, distributions to Series E preferred stockholders are added to FFO and the weighted average number of shares are included in the denominator when calculating FFO per common share and unit, diluted.

<sup>(4)</sup> The GAAP gain for the six months ended June 30, 2017 is \$2.1 million, of which \$1.6 million is FFO gain related to the sale of land parcels. The FFO gain is backed out for FFO as Adjusted.



## UDR, Inc. Consolidated Balance Sheets (Unaudited) <sup>(1)</sup>

In thousands, except share and per share amounts	June 30, 2018	De	cember 31, 2017
ASSETS			
Real estate owned:			
Real estate held for investment	\$ 9,940,707	\$	9,584,716
Less: accumulated depreciation	 (3,518,824)		(3,326,312)
Real estate held for investment, net	6,421,883		6,258,404
Real estate under development			
(net of accumulated depreciation of \$592 and \$3,854)	 335,665		588,636
Total real estate owned, net of accumulated depreciation	6,757,548		6,847,040
Cash and cash equivalents	1,055		2,038
Restricted cash	29,857		19,792
Notes receivable, net	40,709		19,469
Investment in and advances to unconsolidated joint ventures, net	739,910		720,830
Other assets	 138,279		124,104
Total assets	\$ 7,707,358	\$	7,733,273
LIABILITIES AND EQUITY			
Liabilities:			
Secured debt	\$ 799,815	\$	803,269
Unsecured debt	2,952,297		2,868,394
Real estate taxes payable	21,972		18,349
Accrued interest payable	38,201		33,432
Security deposits and prepaid rent	34,519		31,916
Distributions payable	95,131		91,455
Accounts payable, accrued expenses, and other liabilities	 74,344		102,956
Total liabilities	4,016,279		3,949,771
Redeemable noncontrolling interests in the OP and DownREIT Partnership	922,329		948,138
Equity:			
Preferred stock, no par value; 50,000,000 shares authorized			
2,780,994 shares of 8.00% Series E Cumulative Convertible issued			
and outstanding (2,780,994 shares at December 31, 2017)	46,200		46,200
15,804,393 shares of Series F outstanding (15,852,721 shares			
at December 31, 2017)	1		1
Common stock, \$0.01 par value; 350,000,000 shares authorized			
267,667,437 shares issued and outstanding (267,822,069 shares at December 31, 2017)	2,677		2,678
Additional paid-in capital	4,639,147		4,651,205
Distributions in excess of net income	(1,929,124)		(1,871,603)
Accumulated other comprehensive income/(loss), net	 (1,407)		(2,681)
Total stockholders' equity	 2,757,494		2,825,800
Noncontrolling interests	 11,256		9,564
Total equity	2,768,750		2,835,364
Total liabilities and equity	\$ 7,707,358	\$	7,733,273

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 4(A)

## UDR, Inc. Selected Financial Information (Unaudited) (1)

Common sharies         267,399,370         267,309,552           Restricted shares         308,067         512,517           Total common stock         267,667,437         267,822,069           Stock options, LTIP Units and restricted stock equivalents         1,358,069         1,599,662           Operating and DownREIT Partnership units         22,817,548         22,862,502           Preferred OP units         3,010,843         3,010,843           Convertible preferred Series E stock (2)         3,010,843         2,010,843           Convertible preferred Series E stock (2)         296,805,588         297,036,747           Weighted Average Number of Shares Outstanding         291,885,082         297,036,747           Weighted average number of common shares and OP/DownREIT units outstanding - basic very lengthed average number of common shares outstanding - basic per the Consolidated Statements of Operations         261,331,215         266,571,379           Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted         296,474,487         296,751,379           Weighted average number of OP/DownREIT units outstanding - diluted per the Consolidated Statements of Operations         268,889,777         268,859,045           Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations         291,988,187         291,784,016	Common Stock and Equivalents	June 30, 2018	December 31, 2017
Total common stock         267,667,437         267,822,060           Stock options, LTIP Units and restricted stock equivalents         1,358,089         1,599,662           Operating and DownREIT Partnership units         22,817,548         22,862,502           Preferred OP units         1,751,671         1,751,671           Convertible preferred Series E stock <sup>(2)</sup> 3,010,843         3,010,843           Total common stock and equivalents         296,605,588         297,036,747           Weighted Average Number of Shares Outstanding         2Q 2018         2Q 2017           Weighted average number of common shares and OP/DownREIT units outstanding - basic         291,885,684         291,835,684           Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations         267,311,215         266,971,418           Weighted average number of Common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted average number of OP/DownREIT units outstanding - diluted per the Consolidated Statements of Operations         296,474,487         296,751,379           Weighted average number of Common shares outstanding - diluted per the Consolidated Statements of Operations         288,889,777         268,859,045           Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations         281,988,187         291,794,174           Weighted average number of Co	Common shares	267,359,370	267,309,552
Stock options, LTIP Units and restricted stock equivalents	Restricted shares	308,067	512,517
Operating and DownREIT Partnership units         22,817,548         22,862,502           Prefered OP units         1,751,671         1,751,671           Convertible preferred Series E stock <sup>(2)</sup> 3,010,843         3,010,843           Total common stock and equivalents         296,605,588         297,036,777           Weighted Average Number of Shares Outstanding         2Q 2018         2Q 2017           Weighted average number of common shares and OP/DownREIT units outstanding - basic         291,885,082         291,835,684           Weighted average number of OP/DownREIT units outstanding         (24,573,867)         (24,864,266)           Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations         267,311,215         266,971,418           Weighted average number of Common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted         296,474,487         296,751,379           Weighted average number of OP/DownREIT units outstanding         (24,573,867)         (24,864,266)           Weighted average number of Series E preferred shares outstanding of the Consolidated Statements of Operations         268,474,487         296,751,379           Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations         268,889,777         268,859,045           Weighted average number of Common shares and OP/DownREIT units outstanding - basic per the	Total common stock	267,667,437	267,822,069
Preferred OP units Convertible preferred Series E stock (2) Convertible preferred Series E stock (2) Total common stock and equivalents  Weighted Average Number of Shares Outstanding Weighted Average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations Weighted average number of OP/DownREIT units outstanding (24,864,266) Weighted average number of OP/DownREIT units and common stock equivalents outstanding - diluted per the Consolidated Statements of Operations Weighted average number of OP/DownREIT units outstanding (24,864,266) Weighted average number of OP/DownREIT units and common stock equivalents outstanding - diluted (24,573,867) (24,864,266) Weighted average number of Series E preferred shares outstanding (3) Weighted average number of Series E preferred shares outstanding - diluted per the Consolidated Statements of Operations Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - diluted per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - diluted per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operation	Stock options, LTIP Units and restricted stock equivalents	1,358,089	1,589,662
Convertible preferred Series E stock (2) Total common stock and equivalents 296,605,688 297,036,747  Weighted Average Number of Shares Outstanding Weighted average number of common shares and OP/DownREIT units outstanding - basic 291,885,082 291,835,684 Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations 267,311,215 266,971,418  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 267,311,215 266,971,418  Weighted average number of OP/DownREIT units outstanding (3) 296,751,379  Weighted average number of OP/DownREIT units outstanding (3) 296,751,379  Weighted average number of Series E preferred shares outstanding (3) 296,751,379  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations 268,889,777 268,859,045  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations 268,889,777 268,859,045  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations 268,889,777 268,859,045  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 267,427,808 291,994,016  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 267,427,808 266,881,297  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 267,427,808 266,881,297  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 267,427,808 266,881,297  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 267,427,808 266,881,297  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 267,427,808 266,881,297  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Oper	Operating and DownREIT Partnership units	22,817,548	22,862,502
Total common stock and equivalents  Weighted Average Number of Shares Outstanding Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations Weighted average number of OP/DownREIT units outstanding Weighted average number of Series E preferred shares outstanding Weighted average number of Series E preferred shares outstanding Weighted average number of common shares outstanding diluted per the Consolidated Statements of Operations  Year-to-Date 2018  Year-to-Date 2018 Year-to-Date 2018 Weighted average number of OP/DownREIT units outstanding Weighted average number of OP/DownREIT units outstan	Preferred OP units	1,751,671	1,751,671
Weighted Average Number of Shares Outstanding         2Q 2018         2Q 2017           Weighted average number of common shares and OP/DownREIT units outstanding - basic         291,885,082         291,835,684           Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations         267,311,215         266,971,418           Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted         296,474,487         296,751,379           Weighted average number of OP/DownREIT units outstanding         (24,573,867)         (24,864,266)           Weighted average number of Series E preferred shares outstanding (3)         (3,010,843)         (3,028,068)           Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations         268,889,777         268,859,045           Weighted average number of common shares and OP/DownREIT units outstanding - basic         291,968,187         291,794,016           Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations         267,427,808         266,881,269           Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations         267,427,808         266,881,269           Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted         296,553,087         296,682,656	Convertible preferred Series E stock (2)	3,010,843	3,010,843
Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted Weighted average number of OP/DownREIT units outstanding Weighted average number of OP/DownREIT units outstanding Weighted average number of Series E preferred shares outstanding Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of oP/DownREIT units outstanding Weighted average number of oP/DownREIT units outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  296,553,087 296,682,656 Weighted average number of OP/DownREIT units outstanding (24,540,379) (24,912,747) Weighted average number of OP/DownREIT units outstanding (24,540,379) (24,912,747) Weighted average number of OP/DownREIT units outstanding (3,028,068)	Total common stock and equivalents	296,605,588	297,036,747
Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted Weighted average number of OP/DownREIT units outstanding Weighted average number of OP/DownREIT units outstanding Weighted average number of Series E preferred shares outstanding Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of oP/DownREIT units outstanding Weighted average number of oP/DownREIT units outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  296,553,087 296,682,656 Weighted average number of OP/DownREIT units outstanding (24,540,379) (24,912,747) Weighted average number of OP/DownREIT units outstanding (24,540,379) (24,912,747) Weighted average number of OP/DownREIT units outstanding (3,028,068)	Weighted Average Number of Charge Outstanding	20.2049	20.2047
Weighted average number of OP/DownREIT units outstanding(24,573,867)(24,864,266)Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations267,311,215266,971,418Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted296,474,487296,751,379Weighted average number of OP/DownREIT units outstanding(24,573,867)(24,864,266)Weighted average number of Series E preferred shares outstanding (3)(3,010,843)(3,028,088)Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations268,889,777268,859,045Weighted average number of common shares and OP/DownREIT units outstanding - basic291,968,187291,794,016Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations267,427,808266,881,269Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations267,427,808266,881,269Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted296,553,087296,682,656Weighted average number of OP/DownREIT units outstanding(24,540,379)(24,912,747)Weighted average number of OP/DownREIT units outstanding(3,010,843)(3,028,088)	Weighted Average number of Shares Outstanding	2Q 2018	2Q 2017
Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  Weighted average number of Common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  296,474,487  296,751,379  Weighted average number of OP/DownREIT units outstanding  Weighted average number of Series E preferred shares outstanding  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2018  Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of OP/DownREIT units outstanding  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  267,427,808  266,881,269  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  296,553,087  296,682,656  Weighted average number of OP/DownREIT units outstanding  (24,540,379)  (24,912,747)  Weighted average number of Series E preferred shares outstanding  (3,010,843)  (3,028,068)	Weighted average number of common shares and OP/DownREIT units outstanding - basic	291,885,082	291,835,684
Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  296,474,487  296,751,379  Weighted average number of OP/DownREIT units outstanding  (24,573,867)  (24,864,266)  Weighted average number of Series E preferred shares outstanding  (3)  (3,010,843)  (3,010,843)  (3,028,068)  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2018  Year-to-Date 2017  Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  296,553,087  296,682,656  Weighted average number of OP/DownREIT units outstanding  (24,540,379)  (24,912,747)  Weighted average number of OP/DownREIT units outstanding  (24,540,379)  (24,912,747)  (24,912,747)  (24,912,747)  (24,912,747)  (24,912,747)  (24,912,747)	Weighted average number of OP/DownREIT units outstanding	(24,573,867)	(24,864,266)
Weighted average number of OP/DownREIT units outstanding (24,573,867) (24,864,266) Weighted average number of Series E preferred shares outstanding (3) (3,010,843) (3,028,068) Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2018  Year-to-Date 2017  Weighted average number of common shares and OP/DownREIT units outstanding - basic 291,968,187 291,794,016  Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations 267,427,808 266,881,269  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted 296,553,087 296,682,656  Weighted average number of OP/DownREIT units outstanding (24,912,747) Weighted average number of OP/DownREIT units outstanding (24,912,747)  Weighted average number of OP/DownREIT units outstanding (3) (3,028,068)	Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations	267,311,215	266,971,418
Weighted average number of OP/DownREIT units outstanding (24,573,867) (24,864,266) Weighted average number of Series E preferred shares outstanding (3) (3,010,843) (3,028,068) Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2018  Year-to-Date 2017  Weighted average number of common shares and OP/DownREIT units outstanding - basic 291,968,187 291,794,016  Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations 267,427,808 266,881,269  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted 296,553,087 296,682,656  Weighted average number of OP/DownREIT units outstanding (24,912,747) Weighted average number of OP/DownREIT units outstanding (24,912,747)  Weighted average number of OP/DownREIT units outstanding (3) (3,028,068)	Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted	296,474,487	296,751,379
Weighted average number of Series E preferred shares outstanding (3,028,068) Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2018  Year-to-Date 2017  Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  Weighted average number of OP/DownREIT units outstanding  Weighted average number of OP/DownREIT units outstanding  (24,540,379)  Weighted average number of Series E preferred shares outstanding (3)  (3,028,068)	Weighted average number of OP/DownREIT units outstanding	(24,573,867)	(24,864,266)
Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2018  Year-to-Date 2017  Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  Weighted average number of OP/DownREIT units outstanding  Weighted average number of Series E preferred shares outstanding (3)  Weighted average number of Series E preferred shares outstanding (3)  (3,010,843)  Year-to-Date 2017  Year-to-Date 2017  291,968,187  291,794,016  (24,540,379)  (24,912,747)  (24,912,747)  (24,912,747)	Weighted average number of Series E preferred shares outstanding (3)		
Weighted average number of common shares and OP/DownREIT units outstanding - basic291,968,187291,794,016Weighted average number of OP/DownREIT units outstanding(24,540,379)(24,912,747)Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations267,427,808266,881,269Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted296,553,087296,682,656Weighted average number of OP/DownREIT units outstanding(24,540,379)(24,912,747)Weighted average number of Series E preferred shares outstanding(3,010,843)(3,010,843)(3,028,068)	Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations		
Weighted average number of OP/DownREIT units outstanding(24,540,379)(24,912,747)Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations267,427,808266,881,269Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted296,553,087296,682,656Weighted average number of OP/DownREIT units outstanding(24,540,379)(24,912,747)Weighted average number of Series E preferred shares outstanding(3,010,843)(3,028,068)		Year-to-Date 2018	Year-to-Date 2017
Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations267,427,808266,881,269Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted296,553,087296,682,656Weighted average number of OP/DownREIT units outstanding(24,540,379)(24,912,747)Weighted average number of Series E preferred shares outstanding(3,010,843)(3,010,843)(3,028,068)	Weighted average number of common shares and OP/DownREIT units outstanding - basic	291,968,187	291,794,016
Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  296,553,087  296,682,656  Weighted average number of OP/DownREIT units outstanding  (24,540,379)  (24,912,747)  Weighted average number of Series E preferred shares outstanding (3)  (3,010,843)  (3,028,068)	Weighted average number of OP/DownREIT units outstanding	(24,540,379)	(24,912,747)
Weighted average number of OP/DownREIT units outstanding  Weighted average number of Series E preferred shares outstanding (3) (24,912,747)  (24,912,747)  (3,010,843) (3,028,068)	Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations	267,427,808	266,881,269
Weighted average number of OP/DownREIT units outstanding  (24,540,379) (24,912,747)  Weighted average number of Series E preferred shares outstanding (3) (3,010,843) (3,028,068)	Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted	296,553,087	296,682,656
Weighted average number of Series E preferred shares outstanding (3) (3,028,068)		(24,540.379)	
	(2)	* * * * * *	* * * * *
			, , , , ,

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> At June 30, 2018 and December 31, 2017 there were 2,780,994 shares of the Series E outstanding, which is equivalent to 3,010,843 shares of common stock if converted (after adjusting for the special dividend paid in 2008).

<sup>(3)</sup> Series E preferred shares are anti-dilutive for purposes of calculating Income/(loss) per weighted average common share for the three and six months ended June 30, 2018 and June 30, 2017.



## Attachment 4(B)

## UDR, Inc. Selected Financial Information (Unaudited) (1)

Debt Structure, In	thousands		Balance	% of Total	Weighted Average Interest Rate	Weighted Average Years to Maturity <sup>(4)</sup>
Secured	Fixed	\$	670,922	17.8%	4.39%	3.4
	Floating	<u> </u>	123,733 <sup>(2)</sup>	3.3%	2.28%	3.7
	Combined		794,655	21.1%	4.06%	3.5
Unsecured	Fixed		2,530,644 (3)	67.2%	3.63%	5.9
	Floating		439,947	11.7%	2.57%	0.5
	Combined		2,970,591	78.9%	3.47%	5.1
Total Debt	Fixed		3,201,566	85.0%	3.79%	5.4
	Floating		563,680	15.0%	2.50%	1.2
	Combined	\$	3,765,246	100.0%	3.60%	4.8
	Total Non-Cash Adjustments (5)		(13,134)			
	Total per Balance Sheet	\$	3,752,112	·	3.66%	·

#### Debt Maturities, In thousands (6)

	ured Debt <sup>(7)</sup>	U	Insecured Debt <sup>(7)</sup>	Fa	evolving Credit cilities & Comm. Paper <sup>(4) (8) (9)</sup>	Balance	% of Total	Weighted Average Interest Rate
2018	\$ 31,365	\$	-	\$	355,000	\$ 386,365	10.2%	2.56%
2019	317,095		-		-	317,095	8.4%	4.63%
2020	198,076		300,000		-	498,076	13.2%	3.87%
2021	1,117		350,000		49,947	401,064	10.7%	2.19%
2022	1,157		400,000		-	401,157	10.7%	4.62%
2023	41,245		-		-	41,245	1.1%	3.47%
2024	-		315,644		-	315,644	8.3%	3.99%
2025	127,600		300,000		-	427,600	11.4%	4.26%
2026	50,000		300,000		-	350,000	9.3%	2.99%
2027	-		300,000		-	300,000	8.0%	3.50%
Thereafter	 27,000		300,000		-	327,000	8.7%	3.37%
	794,655		2,565,644		404,947	3,765,246	100.0%	3.60%
Total Non-Cash Adjustments (5)	5,160		(18,294)		-	(13,134)		
Total per Balance Sheet	\$ 799,815	\$	2,547,350	\$	404,947	\$ 3,752,112		3.66%

- (1) See Attachment 16 for definitions and other terms.
- (2) Includes \$114.1 million of debt with a weighted average interest cap of 6.78% on the underlying index.
- (3) Includes \$315.0 million of floating rate debt that has been fixed until January 2020 using interest rate swaps at a weighted average rate of 1.98%.
- (4) The 2018 maturity reflects the \$355.0 million of principal outstanding on the Company's unsecured commercial paper program as of June 30, 2018. Under the terms of the program the Company may issue up to a maximum aggregate amount outstanding of \$500.0 million. If the commercial paper was refinanced using the line of credit, the weighted average years to maturity would be 4.9 years without extensions and 5.0 years with extensions.
- (5) Includes the unamortized balance of fair market value adjustments, premiums/discounts and deferred financing costs.
- (6) As of June 30, 2018, UDR's debt maturities with and without extensions are the same.
- (7) Includes principal amortization, as applicable.
- (8) There are no borrowings outstanding on our \$1.1 billion line of credit at June 30, 2018. The facility has a maturity date of January 2020, plus two six-month extension options.
- The credit facility carries an interest rate equal to LIBOR plus a spread of 90 basis points and a facility fee of 15 basis points, which is not included in the interest rate above.
- (9) There is \$49.9 million outstanding on our \$75.0 million working capital credit facility at June 30, 2018. The facility has a maturity date of January 2021. The working capital credit facility carries an interest rate equal to LIBOR plus a spread of 90 basis points.



## Attachment 4(C)

## UDR, Inc. Selected Financial Information (Dollars in Thousands) (Unaudited) (1)

Coverage Ratios		arter Ended ne 30, 2018
Net income/(loss)	\$	22,444
Adjustments:		
Interest expense, including costs associated with debt extinguishment		31,598
Real estate depreciation and amortization		106,520
Other depreciation and amortization		1,684
Income tax provision/(benefit), net		233
Adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures		25,346
EBITDAre	_\$	187,825
Casualty-related charges/(recoveries), net		806
Legal and other costs		625
(Income)/loss from unconsolidated entities		2,032
Adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures		(25,346)
Management fee expense on unconsolidated joint ventures		(1,215)
Consolidated EBITDAre - adjusted for non-recurring items	\$	164,727
Annualized consolidated EBITDAre - adjusted for non-recurring items	\$	658,908
Interest expense, including costs associated with debt extinguishment		31,598
Capitalized interest expense		3,603
Total interest	\$	35,201
Preferred dividends	\$	971
Total debt	\$	3,752,112
Cash		(1,055)
Net debt	\$	3,751,057
Consolidated Interest Coverage Ratio - adjusted for non-recurring items		4.7x
Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items		4.6x
Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items		5.7x

Unsecured Line of Credit Covenants (2)		Required	Actual	Compliance
Maximum Leverage Ratio		≤60.0%	34.1% <sup>(2)</sup>	Yes
Minimum Fixed Charge Coverage Ratio		≥1.5x	3.8x	Yes
Maximum Secured Debt Ratio		≤40.0%	12.9%	Yes
Minimum Unencumbered Pool Leverage Ratio	≥150.0%	352.8%	Yes	
Senior Unsecured Note Covenants (3)		Required	Actual	Compliance
Debt as a percentage of Total Assets		≤65.0%	33.5% <sup>(3)</sup>	Yes
Consolidated Income Available for Debt Service to Annual Service Charge		≥1.5x	5.1x	Yes
Secured Debt as a percentage of Total Assets		≤40.0%	7.1%	Yes
Total Unencumbered Assets to Unsecured Debt		≥150.0%	296.0%	Yes
Securities Ratings	Debt	Preferred	Outlook	Commercial Paper
Moody's Investors Service	Baa1	Baa2	Stable	P-2
Standard & Poor's	BBB+	BBB-	Stable	A-2

Asset Summary	Number of Homes	2Q 2018 NOI <sup>(1)</sup> (\$000s)		% of NOI	Gross Carrying Value (\$000s)	% of Total Gross Carrying Value	
Unencumbered assets Encumbered assets	32,075 8,105	\$	152,386 30,889	83.1% 16.9%	\$ 8,560,221 1,716,743	83.3% 16.7%	
Lincumbered assets	40,180	\$	183,275	100.0%	\$ 10,276,964	100.0%	

- (1) See Attachment 16 for definitions and other terms.
- (2) As defined in our credit agreement dated October 20, 2015.
- (3) As defined in our indenture dated November 1, 1995 as amended, supplemented or modified from time to time.



## UDR, Inc. Operating Information (Unaudited) (1)

Dollars in thousands	Total Homes		arter Ended ne 30, 2018		arter Ended ch 31, 2018		rter Ended nber 31, 2017		rter Ended nber 30, 2017		rter Ended e 30, 2017
Revenues Same-Store Communities	38,911	\$	241,315	\$	238,085	\$	235,760	\$	235,404	\$	233,462
Stabilized, Non-Mature Communities	523	Ψ	3,748	Φ	3,745	φ	3,587	φ	1,684	φ	1,708
Acquired Communities	-		3,740		3,743		5,567		1,004		1,700
Redevelopment Communities	_										
Development Communities	746		3,225		2,074		1,381		864		192
Non-Residential / Other (2)	-		8,346		5,811		6,728		7,481		6,526
Total	40,180	\$	256,634	\$	249,715	\$	247,456	\$	245,433	\$	241,888
Total	40,100	Ψ	250,054	Ψ	243,713	Ψ	241,430	<u> </u>	240,400	Ψ	241,000
Expenses											
Same-Store Communities		\$	67,881	\$	68,233	\$	66,638	\$	68,736	\$	65,941
Stabilized, Non-Mature Communities			1,372		1,417		1,379		739		725
Acquired Communities			-		-		-		-		-
Redevelopment Communities			-		-		-		-		-
Development Communities			2,362		1,611		1,235		870		473
Non-Residential / Other (2)			1,744		2,359		2,489		2,528		2,217
Total		\$	73,359	\$	73,620	\$	71,741	\$	72,873	\$	69,356
Net Operating Income											
Same-Store Communities		\$	173,434	\$	169,852	\$	169,122	\$	166,668	\$	167,521
Stabilized, Non-Mature Communities			2,376		2,328		2,208		945		983
Acquired Communities			-		-		-		-		-
Redevelopment Communities			-		-		-		-		-
Development Communities			863		463		146		(6)		(281)
Non-Residential / Other (2)			6,602		3,452		4,239		4,953		4,309
Total		\$	183,275	\$	176,095	\$	175,715	\$	172,560	\$	172,532
Onserting Marsin											
Operating Margin Same-Store Communities			71.9%		71.3%		71.7%		70.8%		71.8%
Same Store Sommandes			71.570		71.070		71.770		70.070		71.070
Weighted Average Physical Occupancy											
Same-Store Communities			97.0%		96.9%		96.7%		96.6%		96.7%
Stabilized, Non-Mature Communities			93.7%		94.7%		92.8%		92.3%		92.9%
Acquired Communities			-		-		-		-		-
Redevelopment Communities			-		-		-		-		-
Development Communities			60.1%		54.6%		53.4%		51.5%		47.6%
Other (3)			-		-		96.1%		96.5%		96.2%
Total			96.4%		96.5%		96.3%		96.4%		96.6%
Sold and Held for Disposition Communities				_		•		•		•	
Revenues		\$	-	\$	768	\$	2,660	\$	2,831	\$	2,770
Expenses					249		699		670		679
Net Operating Income/(Loss)		\$		\$	519	\$	1,961	\$	2,161	\$	2,091
Total	40,180	\$	183,275	\$	176,614	\$	177,676	\$	174,721	\$	174,623

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Primarily non-residential revenue and expense and straight-line adjustment for concessions.
(3) Includes occupancy of Sold and Held for Disposition Communities.



## UDR, Inc. Same-Store Operating Expense Information (Dollars in Thousands) (Unaudited) (1)

% of 2Q 2018 SS Operating

Year-Over-Year Comparison	Expenses	2	Q 2018	2	Q 2017	% Change
Real estate taxes (2)	40.2%	\$	27,289	\$	25,530	6.9%
Personnel	23.0%		15,635		15,809	-1.1%
Utilities	13.9%		9,456		9,348	1.1%
Repair and maintenance	12.6%		8,518		8,309	2.5%
Administrative and marketing	6.6%		4,442		4,648	-4.4%
Insurance	3.7%		2,541		2,297	10.6%
Same-Store operating expenses (2)	100.0%	\$	67,881	\$	65,941	2.9%
Same-Store Homes	38,911					

## % of 2Q 2018 SS Operating

	oo operaning						
Sequential Comparison	Expenses	2Q 2018		1Q 2018		% Change	
Real estate taxes (2)	40.2%	\$	27,289	\$	28,182	-3.2%	
Personnel	23.0%		15,635		15,132	3.3%	
Utilities	13.9%		9,456		10,217	-7.5%	
Repair and maintenance	12.6%		8,518		7,884	8.0%	
Administrative and marketing	6.6%		4,442		4,317	2.9%	
Insurance	3.7%		2,541		2,501	1.6%	
Same-Store operating expenses (2)	100.0%	\$	67,881	\$	68,233	-0.5%	
Same-Store Homes	38,911						

### % of YTD 2018

Year-to-Date Comparison	Expenses	Υ	ΓD 2018	Y	TD 2017	% Change
Real estate taxes (2)	40.8%	\$	54,535	\$	50,496	8.0%
Personnel	22.6%		30,298		30,898	-1.9%
Utilities	14.4%		19,299		19,214	0.4%
Repair and maintenance	12.1%		16,211		15,761	2.9%
Administrative and marketing	6.4%		8,574		8,760	-2.1%
Insurance	3.7%		4,956		4,470	10.9%
Same-Store operating expenses (2)	100.0%	\$	133,873	\$	129,599	3.3%
Same-Store Homes	38,277					

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> The year-over-year, sequential and year-to-date comparisons presented above include \$366 thousand, \$0 and \$732 thousand, respectively, of higher New York real estate taxes due to 421 exemption and abatement reductions.



## Attachment 7(A)

#### UDR, Inc.

### **Apartment Home Breakout**

## Portfolio Overview as of Quarter Ended June 30, 2018 (Unaudited) (1)

	Total				Unconsolidated	
	IOlai		ure Homes	Total	Joint Venture	Total
	Same-Store		Non-	Consolidated	Operating	Homes
	Homes	Stabilized (2)	Stabil. / Other (3)	Homes	Homes (4)	(incl. JV) <sup>(4)</sup>
West Region						,
Orange County, CA	4,434	-	516	4,950	381	5,331
San Francisco, CA	2,751	-	-	2,751	602	3,353
Seattle, WA	2,837	-	-	2,837	224	3,061
Los Angeles, CA	1,225	-	-	1,225	784	2,009
Monterey Peninsula, CA	1,565	-	-	1,565	-	1,565
Other Southern CA	654	-	-	654	571	1,225
Portland, OR	476	-	-	476	-	476
	13,942	-	516	14,458	2,562	17,020
Mid-Atlantic Region						
Metropolitan DC	8,402	-	-	8,402	874	9,276
Richmond, VA	1,358	-	-	1,358	-	1,358
Baltimore, MD	720	-	-	720	379	1,099
	10,480	-	-	10,480	1,253	11,733
Northeast Region						
New York, NY	1,945	-	-	1,945	710	2,655
Boston, MA	1,548	-	230	1,778	1,302	3,080
Philadelphia, PA	-	-	-	-	290	290
	3,493	-	230	3,723	2,302	6,025
Southeast Region						
Orlando, FL	2,500	-	-	2,500	-	2,500
Tampa, FL	2,287	-	-	2,287	-	2,287
Nashville, TN	2,260	-	-	2,260	-	2,260
Other Florida	636	-	-	636	-	636
	7,683	-	-	7,683	-	7,683
Southwest Region						
Dallas, TX	2,040	305	-	2,345	1,351	3,696
Austin, TX	1,273	-	-	1,273	259	1,532
Denver, CO	-	218	-	218	223	441
	3,313	523	-	3,836	1,833	5,669
Totals	38,911	523	746	40,180	7,950	48,130

Total Homes (incl. joint ventures) (4)

Communities

48,130

127

158

#### Homes in Development, Excluding Completed Homes (5)

Current Pipeline Wholly-Owned 355
Current Pipeline Joint Venture <sup>(6)</sup> 162

124

### Homes in Developer Capital Program - West Coast Development JV (5)

Current Pipeline Developer Capital Program - West Coast Development JV <sup>(6)</sup>

817

Total expected homes (including development) 49,464

- (1) See Attachment 16 for definitions and other terms.
- (2) Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.
- (3) Represents homes included in Acquired, Development, Redevelopment, Non-Residential/Other and Sold and Held for Disposition Communities categories on Attachment 5. Excludes development homes not yet completed.
- (4) Represents joint venture operating homes at 100 percent. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.
- (5) See Attachments 9, 12(A) and 12(B) for details of our development communities.
- (6) Represents joint venture and Developer Capital Program West Coast Development JV homes at 100 percent. Excludes 1,042 homes that are part of the Developer Capital Program Other. See Attachments 9, 12(A) and 12(B) for UDR's developments and ownership interests.



## Attachment 7(B)

#### UDR, Inc. **Non-Mature Home Summary** Portfolio Overview as of Quarter Ended June 30, 2018 (Unaudited) (1)

#### Non-Mature Home Breakout - By Date (quarter indicates date of QTD Same-Store inclusion)

Community	Category	# of Homes	Region	Same-Store Date
Thirty377	Stabilized, Non-Mature	305	Southwest	1Q19
Steele Creek	Stabilized, Non-Mature	218	Southwest	2Q19
The Residences at Pacific City	Development	516	West	1Q20
345 Harrison Street	Development	230 (2)	Northeast	2Q20
Total		1,269		

#### **Summary of Non-Mature Home Activity**

-		Stabilized,				Held for	
	Market	Non-Mature	Acquired	Redevelopment	Development	Disposition	Total
Non-Mature Homes at March 31, 2018		1,157	-	-	400	-	1,557
The Residences at Pacific City	Orange County, CA	-	-	-	116	-	116
345 Harrison Street	Boston, MA	-	-	-	230	-	230
CityLine (3)	Seattle, WA	(244)	-	-	-	-	(244)
Residences at the Domain (3)	Austin, TX	(390)	-	-	-	-	(390)
Non-Mature Homes at June 30, 2018		523		-	746		1,269

<sup>(1)</sup> See Attachment 16 for definitions and other terms.(2) 230 homes of 585 total homes have been delivered as of June 30, 2018 as described in Attachment 9.

<sup>(3)</sup> Contributed the community to the QTD Same-Store pool in 2Q18.



## Attachment 7(C)

### UDR, Inc.

## Total Revenue Per Occupied Home Summary Portfolio Overview as of Quarter Ended June 30, 2018 (Unaudited) (1)

		Non-Matu	re Homes		Unconsolidated		
	Total Same-Store		Non-	Total Consolidated	Joint Venture Operating	Total Homes	
		Stabilized (2)	Stabilized (3) (4)		Homes (4) (5)		
	Homes	Stabilized	Stabilized	Homes	Homes	(incl. JV at share) (5)	
West Region							
Orange County, CA	\$ 2,296	\$ -	\$ 3,654	\$ 2,375	\$ 2,467	\$ 2,379	
San Francisco, CA	3,560	-	-	3,560	4,962	3,700	
Seattle, WA	2,404	-	-	2,404	4,129	2,469	
Los Angeles, CA	2,815	-	-	2,815	3,220	2,897	
Monterey Peninsula, CA	1,757	-	-	1,757	-	1,757	
Other Southern CA	1,880	-	-	1,880	3,150	2,262	
Portland, OR	1,577	-	-	1,577	-	1,577	
Mid-Atlantic Region							
Metropolitan DC	2,027	-	-	2,027	2,825	2,055	
Richmond, VA	1,332	-	-	1,332	-	1,332	
Baltimore, MD	1,698	-	-	1,698	1,737	1,707	
Northeast Region							
New York, NY	4,315	-	-	4,315	4,654	4,365	
Boston, MA	3,032	-	3,290	3,042	2,524	2,893	
Philadelphia, PA	-	-	-	-	3,325	3,325	
Southeast Region							
Orlando, FL	1,335	-	-	1,335	-	1,335	
Tampa, FL	1,406	-	-	1,406	-	1,406	
Nashville, TN	1,282	-	-	1,282	-	1,282	
Other Florida	1,586	-	-	1,586	-	1,586	
Southwest Region							
Dallas, TX	1,256	1,984	-	1,349	1,700	1,422	
Austin, TX	1,446	-	-	1,446	4,241	1,702	
Denver, CO	-	3,357	-	3,357	3,274	3,329	
Weighted Average	\$ 2,132	\$ 2,551	\$ 3,398	\$ 2,149	\$ 3,042	\$ 2,225	

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.

<sup>(3)</sup> Represents homes included in Acquired, Development, Redevelopment, Non-Residential/Other and Sold and Held for Disposition Communities categories on Attachment 5. Excludes development homes not yet completed.

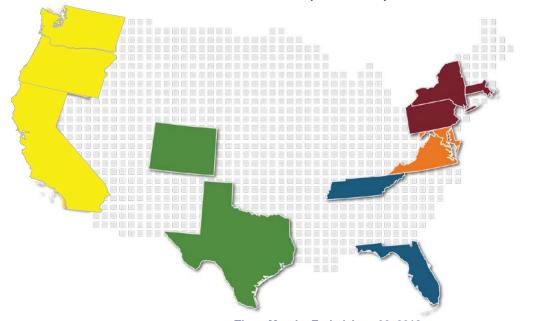
<sup>(4)</sup> Development revenue per occupied home can be affected by the timing and mix of home deliveries during a quarter and the effects of upfront rental rate concessions on cash-based calculations.

<sup>(5)</sup> Represents joint ventures at UDR's ownership interests. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.



## Attachment 7(D)

UDR, Inc.
Net Operating Income Breakout By Market
June 30, 2018
(Dollars in Thousands)
(Unaudited) (1)



### Percent of Total NOI by Region

 West:
 43.7%

 Mid-Atlantic:
 21.8%

 Northeast:
 17.5%

 Southeast:
 10.3%

 Southwest:
 6.7%

#### Three Months Ended June 30, 2018

-	Same-Store	No	on Same-Store <sup>(2)</sup>	Sha	UDR's are of JVs (2)(3)	Total
Net Operating Income	\$ 173,434	\$	9,841	\$	22,104	\$ 205,379
% of Net Operating Income	84.4%		4.8%		10.8%	100.0%

#### Three Months Ended June 30, 2018

	As a % of	NOI		As a % of NOI			
Region	Same-Store	Total	Region	Same-Store	Total		
West Region			Northeast Region				
Orange County, CA	13.2%	12.8%	New York, NY	9.4%	10.3%		
San Francisco, CA	12.6%	12.4%	Boston, MA	5.9%	6.6%		
Seattle, WA	8.2%	7.9%	Philadelphia, PA	0.0%	0.6%		
Los Angeles, CA	4.2%	4.6%	-	15.3%	17.5%		
Monterey Peninsula, CA	3.6%	3.0%	Southeast Region				
Other Southern CA	1.6%	2.2%	Orlando, FL	4.0%	3.4%		
Portland, OR	0.9%	0.8%	Tampa, FL	3.7%	3.1%		
	44.3%	43.7%	Nashville, TN	3.4%	2.9%		
			Other Florida	1.1%	0.9%		
Mid-Atlantic Region			-	12.2%	10.3%		
Metropolitan DC	20.0%	18.3%	Southwest Region				
Richmond, VA	2.3%	2.0%	Dallas, TX	2.7%	3.6%		
Baltimore, MD	1.4%	1.5%	Austin, TX	1.8%	2.0%		
	23.7%	21.8%	Denver, CO	0.0%	1.1%		
			_	4.5%	6.7%		
			Total	100.0%	100.0%		

- (1) See Attachment 16 for definitions and other terms.
- (2) Excludes results from Sold and Held for Disposition Communities.
- (3) Includes UDR's share of joint venture and partnership NOI on Attachment 12(A) but excludes UDR's share of Developer Capital Program NOI on Attachment 12(B).



## Attachment 8(A)

## UDR, Inc.

## **Same-Store Operating Information By Major Market Current Quarter vs. Prior Year Quarter** June 30, 2018

(Unaudited) (1)

	% of Same-						
Total	Store Portfolio			Same-	-Store		
Same-Store	Based on						
Homes	2Q 2018 NOI	2Q 18	2Q 17	Change	2Q 18	2Q 17	Change
4,434	13.2%	96.0%	95.4%	0.6%	\$ 2,296	\$ 2,230	3.0%
2,751	12.6%	97.0%	96.7%	0.3%	3,560	3,441	3.5%
2,837	8.2%	96.7%	96.4%	0.3%	2,404	2,288	5.1%
1,225	4.2%	95.5%	95.1%	0.4%	2,815	2,716	3.6%
1,565	3.6%	97.4%	97.6%	-0.2%	1,757	1,613	8.9%
654	1.6%	96.8%	96.5%	0.3%	1,880	1,789	5.1%
476	0.9%	96.7%	97.7%	-1.0%	1,577	1,529	3.1%
13,942	44.3%	96.5%	96.2%	0.3%	2,509	2,409	4.1%
8,402	20.0%	97.5%	97.0%	0.5%	2,027	1,986	2.1%
1,358	2.3%	98.2%	97.9%	0.3%	1,332	1,284	3.7%
720	1.4%	96.5%	97.3%	-0.8%	1,698	1,679	1.1%
10,480	23.7%	97.5%	97.1%	0.4%	1,914	1,873	2.2%
1,945	9.4%	97.1%	97.3%	-0.2%	4,315	4,328	-0.3%
1,548	5.9%	96.9%	96.4%	0.5%	3,032	2,939	3.2%
3,493	15.3%	97.0%	96.9%	0.1%	3,747	3,716	0.8%
2,500	4.0%	96.9%	96.9%	0.0%	1,335	1,254	6.5%
2,287	3.7%	97.5%	97.1%	0.4%	1,406	1,349	4.2%
2,260	3.4%	96.8%	96.9%	-0.1%	1,282	1,254	2.2%
636	1.1%	97.0%	96.8%	0.2%	1,586	1,521	4.3%
7,683	12.2%	97.1%	97.0%	0.1%	1,361	1,304	4.4%
2,040	2.7%	97.0%	96.5%	0.5%	1,256	1,215	3.4%
1,273	1.8%	96.9%	96.3%	0.6%	1,446	1,434	0.8%
3,313	4.5%	97.0%	96.4%	0.6%	1,329	1,299	2.3%
38,911	100.0%	97.0%	96.7%	0.3%	\$ 2,132	\$ 2,069	3.0%
	\$\frac{4,434}{2,751} \\ 2,837\\ 1,225\\ 1,565\\ 654\\ 476\\ 13,942\\ \\ 1,358\\ 720\\ 10,480\\ \\ 1,548\\ 3,493\\ \\ 2,500\\ 2,287\\ 2,260\\ 636\\ 7,683\\ \\ 2,040\\ 1,273\\ 3,313\\ \\ \\ 3,313\\ \end{array}	Total Same-Store Homes         Store Portfolio Based on 2Q 2018 NOI           4,434         13.2%           2,751         12.6%           2,837         8.2%           1,225         4.2%           1,565         3.6%           654         1.6%           476         0.9%           13,942         44.3%           8,402         20.0%           1,358         2.3%           720         1.4%           10,480         23.7%           1,945         9.4%           1,548         5.9%           3,493         15.3%           2,500         4.0%           2,287         3.7%           2,260         3.4%           636         1.1%           7,683         12.2%           2,040         2.7%           1,273         1.8%           3,313         4.5%	Total Store Portfolio           Same-Store Homes         Based on 2Q 2018 NOI         Phys           4,434         13.2%         96.0%           2,751         12.6%         97.0%           2,837         8.2%         96.7%           1,225         4.2%         95.5%           1,565         3.6%         97.4%           654         1.6%         96.8%           476         0.9%         96.7%           13,942         44.3%         96.5%           8,402         20.0%         97.5%           1,358         2.3%         98.2%           720         1.4%         96.5%           10,480         23.7%         97.5%           1,945         9.4%         97.1%           1,548         5.9%         96.9%           3,493         15.3%         97.0%           2,500         4.0%         96.9%           2,287         3.7%         97.5%           2,260         3.4%         96.8%           636         1.1%         97.0%           2,040         2.7%         97.0%           2,040         2.7%         97.0%           1,273	Total Store Portfolio           Same-Store Homes         Based on 2Q 2018 NOI         Physical Occupan 2Q 18           4,434         13.2%         96.0%         95.4%           2,751         12.6%         97.0%         96.7%           2,837         8.2%         96.7%         96.4%           1,225         4.2%         95.5%         95.1%           1,565         3.6%         97.4%         97.6%           654         1.6%         96.8%         96.5%           476         0.9%         96.7%         97.7%           13,942         44.3%         96.5%         97.9%           720         1.4%         96.5%         97.3%           10,480         23.7%         97.5%         97.1%           1,945         9.4%         97.1%         97.3%           1,548         5.9%         96.9%         96.9%           2,287         3.7%         97.5%         97.1%           2,260         3.4%         96.8%         96.9%           2,260         3.4%         96.8%         96.9%           636         1.1%         97.0%         96.8%           7,683         12.2%         97.1%	Total Store Portfolio Same-Store Homes         Based on Physical Occupancy           4,434         13.2%         96.0%         95.4%         0.6%           2,751         12.6%         97.0%         96.7%         0.3%           2,837         8.2%         96.7%         96.4%         0.3%           1,225         4.2%         95.5%         95.1%         0.4%           1,565         3.6%         97.4%         97.6%         -0.2%           654         1.6%         96.8%         96.5%         0.3%           476         0.9%         96.7%         97.7%         -1.0%           13,942         44.3%         96.5%         96.2%         0.3%           720         1.4%         96.5%         97.3%         -0.8%           10,480         23.7%         97.5%         97.1%         0.4%           1,945         9.4%         97.1%         97.3%         -0.2%           1,548         5.9%         96.9%         96.4%         0.5%           3,493         15.3%         97.0%         96.9%         0.1%           2,287         3.7%         97.5%         97.1%         0.4%           2,287         3.	Total Same-Store Homes         Store Portfolio Based on 2Q 2018 NOI         Physical Occupancy         Total Reve 2Q 18           4,434         13.2%         96.0%         95.4%         0.6%         \$ 2,296           2,751         12.6%         97.0%         96.7%         0.3%         3,560           2,837         8.2%         96.7%         96.4%         0.3%         2,404           1,225         4.2%         95.5%         95.1%         0.4%         2,815           1,565         3.6%         97.4%         97.6%         -0.2%         1,757           654         1.6%         96.8%         96.5%         0.3%         1,880           476         0.9%         96.7%         97.7%         -1.0%         1,577           13,942         44.3%         96.5%         96.2%         0.3%         2,509           8,402         20.0%         97.5%         97.0%         0.5%         2,027           1,358         2.3%         98.2%         97.9%         0.3%         1,332           720         1.4%         96.5%         97.3%         -0.8%         1,698           10,480         23.7%         97.1%         97.3%         -0.2%         4,315	Total Same-Store Homes         Based on QQ 2018 NOI         Physical Occupancy Change         Total Revenue per Occupancy Total Revenue per Occupancy QQ 18         QQ 17         Change         Total Revenue per Occupancy QQ 18         QQ 17         QQ 18         QQ 17         Change         QQ 18         QQ 17         QQ 18         QQ 18         QQ 18         QQ 18         QQ 20         QQ 18         QQ

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(B)

## UDR, Inc.

## Same-Store Operating Information By Major Market Current Quarter vs. Prior Year Quarter June 30, 2018 (Unaudited) (1)

	Total	Same-Store (\$000s)										
	Same-Store		Revenues			Expenses		Net C	Net Operating Income			
	Homes	2Q 18	2Q 17	Change	2Q 18	2Q 17	Change	2Q 18	2Q 17	Change		
West Region												
Orange County, CA	4,434	\$ 29,320	\$ 28,298	3.6%	\$ 6,413	\$ 6,794	-5.6%	\$ 22,907	\$ 21,504	6.5%		
San Francisco, CA	2,751	28,500	27,462	3.8%	6,668	6,655	0.2%	21,832	20,807	4.9%		
Seattle, WA	2,837	19,787	18,770	5.4%	5,557	5,167	7.6%	14,230	13,603	4.6%		
Los Angeles, CA	1,225	9,881	9,491	4.1%	2,596	2,526	2.8%	7,285	6,965	4.6%		
Monterey Peninsula, CA	1,565	8,036	7,389	8.8%	1,808	1,778	1.7%	6,228	5,611	11.0%		
Other Southern CA	654	3,570	3,388	5.4%	861	845	1.8%	2,709	2,543	6.5%		
Portland, OR	476	2,177	2,133	2.1%	539	528	2.2%	1,638	1,605	2.0%		
	13,942	101,271	96,931	4.5%	24,442	24,293	0.6%	76,829	72,638	5.8%		
Mid-Atlantic Region												
Metropolitan DC	8,402	49,825	48,551	2.6%	15,186	14,785	2.7%	34,639	33,766	2.6%		
Richmond, VA	1,358	5,330	5,120	4.1%	1,253	1,228	2.1%	4,077	3,892	4.7%		
Baltimore, MD	720	3,540	3,528	0.3%	1,104	1,080	2.2%	2,436	2,448	-0.5%		
	10,480	58,695	57,199	2.6%	17,543	17,093	2.6%	41,152	40,106	2.6%		
Northeast Region												
New York, NY	1,945	24,446	24,574	-0.5%	8,069	7,238	11.5%	16,377	17,336	-5.5%		
Boston, MA	1,548	13,643	13,158	3.7%	3,415	3,343	2.2%	10,228	9,815	4.2%		
	3,493	38,089	37,732	0.9%	11,484	10,581	8.5%	26,605	27,151	-2.0%		
Southeast Region												
Orlando, FL	2,500	9,701	9,115	6.4%	2,806	2,634	6.5%	6,895	6,481	6.4%		
Tampa, FL	2,287	9,403	8,989	4.6%	3,042	2,989	1.8%	6,361	6,000	6.0%		
Nashville, TN	2,260	8,411	8,236	2.1%	2,407	2,476	-2.8%	6,004	5,760	4.2%		
Other Florida	636	2,936	2,809	4.5%	1,036	991	4.5%	1,900	1,818	4.6%		
	7,683	30,451	29,149	4.5%	9,291	9,090	2.2%	21,160	20,059	5.5%		
Southwest Region												
Dallas, TX	2,040	7,457	7,176	3.9%	2,840	2,518	12.8%	4,617	4,658	-0.9%		
Austin, TX	1,273	5,352	5,275	1.5%	2,281	2,366	-3.6%	3,071	2,909	5.6%		
	3,313	12,809	12,451	2.9%	5,121	4,884	4.9%	7,688	7,567	1.6%		
Total	38,911	\$ 241,315	\$ 233,462	3.4%	\$ 67,881	\$ 65,941	2.9%	\$ 173,434	\$ 167,521	3.5%		

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(C)

## UDR, Inc.

## Same-Store Operating Information By Major Market

Current Quarter vs. Last Quarter June 30, 2018 (Unaudited) (1)

	Total			Same-S	Store		
	Same-Store	Phys	ical Occupand	:v	Total Rev	enue per Occup	ied Home
	Homes	2Q 18	1Q 18	Change	2Q 18	1Q 18	Change
West Region							
Orange County, CA	4,434	96.0%	96.2%	-0.2%	\$ 2,296	\$ 2,269	1.2%
San Francisco, CA	2,751	97.0%	96.7%	0.3%	3,560	3,486	2.1%
Seattle, WA	2,837	96.7%	96.6%	0.1%	2,404	2,356	2.0%
Los Angeles, CA	1,225	95.5%	96.1%	-0.6%	2,815	2,760	2.0%
Monterey Peninsula, CA	1,565	97.4%	96.9%	0.5%	1,757	1,706	3.0%
Other Southern CA	654	96.8%	96.3%	0.5%	1,880	1,864	0.9%
Portland, OR	476	96.7%	96.6%	0.1%	1,577	1,552	1.6%
	13,942	96.5%	96.5%	0.0%	2,509	2,463	1.8%
Mid-Atlantic Region							
Metropolitan DC	8,402	97.5%	97.4%	0.1%	2,027	2,005	1.1%
Richmond, VA	1,358	98.2%	97.9%	0.3%	1,332	1,312	1.5%
Baltimore, MD	720	96.5%	96.6%	-0.1%	1,698	1,692	0.4%
	10,480	97.5%	97.4%	0.1%	1,914	1,893	1.1%
Northeast Region							
New York, NY	1,945	97.1%	98.0%	-0.9%	4,315	4,322	-0.2%
Boston, MA	1,548	96.9%	96.6%	0.3%	3,032	2,976	1.9%
,	3,493	97.0%	97.4%	-0.4%	3,747	3,730	0.5%
Southeast Region							
Orlando, FL	2,500	96.9%	96.9%	0.0%	1,335	1,317	1.4%
Tampa, FL	2,287	97.5%	97.4%	0.1%	1,406	1,383	1.7%
Nashville. TN	2,260	96.8%	96.4%	0.4%	1,282	1,277	0.4%
Other Florida					•	*	
Other Florida	636 <b>7,683</b>	97.0% 97.1%	96.2% <b>96.8%</b>	0.8% <b>0.3%</b>	1,586 1,361	1,568 <b>1,346</b>	1.1% <b>1.2%</b>
	1,000	011170	00.070	0.070	.,	1,010	,
Southwest Region							
Dallas, TX	2,040	97.0%	96.2%	0.8%	1,256	1,242	1.1%
Austin, TX	1,273	96.9%	96.1%	0.8%	1,446	1,441	0.3%
	3,313	97.0%	96.2%	0.8%	1,329	1,318	0.8%
Total/Weighted Avg.	38,911	97.0%	96.9%	0.1%	\$ 2,132	\$ 2,106	1.2%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(D)

## UDR, Inc.

# Same-Store Operating Information By Major Market Current Quarter vs. Last Quarter June 30, 2018 (Unaudited) (1)

	Total				Sam	e-Store (\$0	00s)			
	Same-Store		Revenues			Expenses		Net C	Operating In	come
	Homes	2Q 18	1Q 18	Change	2Q 18	1Q 18	Change	2Q 18	1Q 18	Change
West Region										
Orange County, CA	4,434	\$ 29,320	\$ 29,038	1.0%	\$ 6,413	\$ 6,418	-0.1%	\$ 22,907	\$ 22,620	1.3%
San Francisco, CA	2,751	28,500	27,819	2.4%	6,668	6,712	-0.7%	21,832	21,107	3.4%
Seattle, WA	2,837	19,787	19,373	2.1%	5,557	5,468	1.6%	14,230	13,905	2.3%
Los Angeles, CA	1,225	9,881	9,748	1.4%	2,596	2,591	0.2%	7,285	7,157	1.8%
Monterey Peninsula, CA	1,565	8,036	7,762	3.5%	1,808	1,821	-0.7%	6,228	5,941	4.8%
Other Southern CA	654	3,570	3,521	1.4%	861	895	-3.8%	2,709	2,626	3.2%
Portland, OR	476	2,177	2,141	1.7%	539	519	3.9%	1,638	1,622	1.0%
	13,942	101,271	99,402	1.9%	24,442	24,424	0.1%	76,829	74,978	2.5%
Mid-Atlantic Region										
Metropolitan DC	8,402	49,825	49,218	1.2%	15,186	15,833	-4.1%	34,639	33,385	3.8%
Richmond, VA	1,358	5,330	5,234	1.8%	1,253	1,307	-4.1%	4,077	3,927	3.8%
Baltimore, MD	720	3,540	3,530	0.3%	1,104	1,023	7.9%	2,436	2,507	-2.8%
	10,480	58,695	57,982	1.2%	17,543	18,163	-3.4%	41,152	39,819	3.3%
Northeast Region										
New York, NY	1,945	24,446	24,715	-1.1%	8,069	8,144	-0.9%	16,377	16,571	-1.2%
Boston, MA	1,548	13,643	13,349	2.2%	3,415	3,343	2.2%	10,228	10,006	2.2%
	3,493	38,089	38,064	0.1%	11,484	11,487	0.0%	26,605	26,577	0.1%
Southeast Region										
Orlando, FL	2,500	9,701	9,570	1.4%	2,806	2,750	2.0%	6,895	6,820	1.1%
Tampa, FL	2,287	9,403	9,240	1.8%	3,042	2,927	3.9%	6,361	6,313	0.8%
Nashville, TN	2,260	8,411	8,348	0.8%	2,407	2,314	4.0%	6,004	6,034	-0.5%
Other Florida	636	2,936	2,878	2.0%	1,036	998	3.8%	1,900	1,880	1.1%
	7,683	30,451	30,036	1.4%	9,291	8,989	3.4%	21,160	21,047	0.5%
Southwest Region										
Dallas, TX	2,040	7,457	7,311	2.0%	2,840	2,830	0.4%	4,617	4,481	3.0%
Austin, TX	1,273	5,352	5,290	1.2%	2,281	2,340	-2.5%	3,071	2,950	4.1%
·	3,313	12,809	12,601	1.7%	5,121	5,170	-1.0%	7,688	7,431	3.5%
Total	38,911	\$ 241.315	\$ 238,085	1.4%	\$ 67,881	\$ 68,233	-0.5%	\$ 173.434	\$ 169,852	2.1%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(E)

## UDR, Inc.

## Same-Store Operating Information By Major Market Current Year-to-Date vs. Prior Year-to-Date June 30, 2018 (Unaudited) (1)

% of Same-

		% of Same-						
	Total	Store Portfolio			Same	-Store		
	Same-Store	Based on	Phys	ical Occupan	су	Total Reve	enue per Occu	oied Home
	Homes	YTD 2018 NOI	YTD 18	YTD 17	Change	YTD 18	YTD 17	Change
West Region								
Orange County, CA	4,434	13.4%	96.1%	95.2%	0.9%	\$ 2,283	\$ 2,218	2.9%
San Francisco, CA	2,751	12.7%	96.8%	96.7%	0.1%	3,525	3,428	2.8%
Seattle, WA	2,593	7.5%	96.7%	96.4%	0.3%	2,388	2,273	5.1%
Los Angeles, CA	1,225	4.2%	95.8%	95.4%	0.4%	2,788	2,694	3.5%
Monterey Peninsula, CA	1,565	3.6%	97.2%	97.1%	0.1%	1,731	1,595	8.5%
Other Southern CA	654	1.6%	96.6%	95.9%	0.7%	1,870	1,769	5.7%
Portland, OR	476	1.0%	96.6%	97.2%	-0.6%	1,565	1,529	2.4%
	13,698	44.0%	96.5%	96.1%	0.4%	2,490	2,398	3.8%
Mid-Atlantic Region								
Metropolitan DC	8,402	20.1%	97.5%	96.9%	0.6%	2,015	1,979	1.8%
Richmond, VA	1,358	2.4%	98.0%	97.7%	0.3%	1,323	1,279	3.4%
Baltimore, MD	720	1.5%	96.5%	96.6%	-0.1%	1,696	1,688	0.5%
	10,480	24.0%	97.5%	97.0%	0.5%	1,903	1,868	1.9%
Northeast Region								
New York, NY	1,945	9.7%	97.6%	97.6%	0.0%	4,316	4,335	-0.4%
Boston, MA	1,548	6.0%	96.8%	96.2%	0.6%	3,002	2,941	2.1%
	3,493	15.7%	97.2%	97.0%	0.2%	3,736	3,722	0.4%
Southeast Region								
Orlando, FL	2,500	4.0%	96.9%	96.8%	0.1%	1,326	1,243	6.7%
Tampa, FL	2,287	3.7%	97.4%	96.9%	0.5%	1,395	1,338	4.3%
Nashville, TN	2,260	3.6%	96.6%	97.0%	-0.4%	1,279	1,247	2.6%
Other Florida	636	1.1%	96.6%	96.7%	-0.1%	1,577	1,507	4.6%
	7,683	12.4%	97.0%	96.9%	0.1%	1,353	1,294	4.5%
Southwest Region								
Dallas, TX	2,040	2.7%	96.6%	96.9%	-0.3%	1,249	1,209	3.3%
Austin, TX	883	1.2%	97.1%	97.2%	-0.1%	1,355	1,364	-0.7%
	2,923	3.9%	96.8%	97.0%	-0.2%	1,281	1,256	2.0%
Total/Weighted Avg.	38,277	100.0%	96.9%	96.6%	0.3%	\$ 2,124	\$ 2,064	2.9%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(F)

UDR, Inc.

## Same-Store Operating Information By Major Market Current Year-to-Date vs. Prior Year-to-Date June 30, 2018 (Unaudited) (1)

	Total				Sar	me-Store (\$	000s)			
	Same-Store		Revenues			Expenses		Net C	perating In	come
	Homes	YTD 18	YTD 17	Change	YTD 18	YTD 17	Change	YTD 18	YTD 17	Change
West Region										
Orange County, CA	4,434	\$ 58,359	\$ 56,184	3.9%	\$ 12,830	\$ 13,459	-4.7%	\$ 45,529	\$ 42,725	6.6%
San Francisco, CA	2,751	56,320	54,722	2.9%	13,380	13,179	1.5%	42,940	41,543	3.4%
Seattle, WA	2,593	35,925	34,092	5.4%	10,419	9,661	7.8%	25,506	24,431	4.4%
Los Angeles, CA	1,225	19,629	18,892	3.9%	5,187	5,079	2.1%	14,442	13,813	4.6%
Monterey Peninsula, CA	1,565	15,798	14,546	8.6%	3,630	3,565	1.8%	12,168	10,981	10.8%
Other Southern CA	654	7,090	6,657	6.5%	1,756	1,692	3.8%	5,334	4,965	7.4%
Portland, OR	476	4,318	4,245	1.7%	1,058	1,044	1.3%	3,260	3,201	1.9%
	13,698	197,439	189,338	4.3%	48,260	47,679	1.2%	149,179	141,659	5.3%
Mid-Atlantic Region										
Metropolitan DC	8,402	99,043	96,657	2.5%	31,019	29,592	4.8%	68,024	67,065	1.4%
Richmond, VA	1.358	10.564	10,184	3.7%	2.560	2.459	4.1%	8,004	7,725	3.6%
Baltimore, MD	720	7,070	7,045	0.4%	2,128	2,110	0.8%	4,942	4,935	0.1%
,	10,480	116,677	113,886	2.5%	35,707	34,161	4.5%	80,970	79,725	1.6%
Northeast Region										
New York, NY	1,945	49,161	49,377	-0.4%	16,212	14,874	9.0%	32,949	34,503	-4.5%
Boston, MA	1,548	26,991	26,276	2.7%	6,758	6,727	0.5%	20,233	19,549	3.5%
,	3,493	76,152	75,653	0.7%	22,970	21,601	6.3%	53,182	54,052	-1.6%
Southeast Region										
Orlando, FL	2,500	19,271	18,051	6.8%	5,555	5,289	5.0%	13,716	12,762	7.5%
Tampa, FL	2,287	18,643	17,788	4.8%	5,969	5,842	2.2%	12,674	11,946	6.1%
Nashville, TN	2,260	16,759	16,406	2.2%	4,722	5,019	-5.9%	12,037	11,387	5.7%
Other Florida	636	5,815	5,561	4.6%	2,034	1,936	5.0%	3,781	3,625	4.3%
	7,683	60,488	57,806	4.6%	18,280	18,086	1.1%	42,208	39,720	6.3%
Southwest Region										
Dallas, TX	2,040	14,768	14,343	3.0%	5,670	5,021	12.9%	9,098	9,322	-2.4%
Austin, TX	883	6,971	7,022	-0.7%	2,986	3,051	-2.1%	3,985	3,971	0.4%
,	2,923	21,739	21,365	1.8%	8,656	8,072	7.2%	13,083	13,293	-1.6%
Total	38,277	\$ 472,495	\$ 458,048	3.2%	\$ 133,873	\$ 129,599	3.3%	\$ 338,622	\$ 328,449	3.1%
. • • • • • • • • • • • • • • • • • • •	50,211	ψ +1 <b>2</b> , +33	ψ -100,0- <del>1</del> 0	J.2 /0	<b>\$ 100,010</b>	Ψ 120,000	3.070	\$ 000,02Z	Ψ 020, <del>14</del> 3	5.170

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(G)

## UDR, Inc. Same-Store Operating Information By Major Market June 30, 2018 (Unaudited) (1)

	Effective Blended Lease Rate	Effective New Lease	Effective Renewal Lease Rate	•		(2)(3)	
	Growth 2Q 2018	Rate Growth 2Q 2018	2Q 2018	2Q 2018	nnualized Tu 2Q 2017	YTD 2018	YTD 2017
	2010	2010	2010	2010	2017	110 2010	110 2011
West Region							
Orange County, CA	2.5%	0.8%	4.7%	56.2%	64.9%	52.8%	56.1%
San Francisco, CA	5.5%	5.4%	5.6%	55.0%	61.7%	49.6%	54.0%
Seattle, WA	5.3%	5.2%	5.3%	54.0%	59.5%	48.5%	53.0%
Los Angeles, CA	2.9%	1.7%	4.1%	54.4%	50.8%	49.4%	46.3%
Monterey Peninsula, CA	7.7%	8.1%	7.3%	42.8%	51.5%	41.1%	46.3%
Other Southern CA	4.8%	4.2%	5.5%	52.1%	53.4%	51.2%	51.8%
Portland, OR	1.6%	-0.2%	3.9%	59.8%	53.1%	54.2%	50.4%
	4.4%	3.6%	5.3%	54.1%	59.9%	49.9%	52.9%
Mid-Atlantic Region							
Metropolitan DC	3.7%	2.5%	4.8%	49.2%	51.4%	39.6%	42.6%
Richmond, VA	3.3%	1.4%	4.9%	48.7%	56.4%	44.1%	49.0%
Baltimore, MD	1.5%	-1.1%	4.7%	66.3%	61.3%	53.5%	58.3%
24	3.5%	2.2%	4.8%	50.7%	52.9%	41.5%	44.9%
Northeast Region							
New York, NY	0.5%	-1.9%	2.3%	61.9%	43.9%	41.2%	31.7%
Boston, MA	6.2%	6.2%	6.3%	57.3%	59.6%	47.2%	47.0%
200.0.1, 1	2.5%	1.2%	3.7%	59.9%	52.1%	44.0%	40.0%
Southeast Region							
Orlando, FL	6.5%	6.2%	6.8%	53.7%	51.5%	49.1%	48.2%
Tampa, FL	5.9%	5.3%	6.6%	57.7%	58.2%	51.5%	53.2%
Nashville, TN	2.8%	1.3%	4.3%	51.5%	59.8%	46.7%	53.2%
Other Florida							
Other Fiorida	3.9% <b>5.0%</b>	2.6% <b>4.3%</b>	4.9% <b>5.7%</b>	46.0% 53.8%	39.1% <b>55.6%</b>	44.7% 48.8%	35.2% <b>50.6%</b>
Southwest Region							
Dallas, TX	2.3%	-0.1%	5.1%	55.1%	55.1%	52.1%	50.6%
Austin, TX	2.1%	-0.1%	5.0%	60.2%			
Auguii, IA	2.1%	-0.1%	5.0%	57.2%	56.1% <b>55.5%</b>	53.3% 52.6%	50.1% <b>50.4%</b>
Total/Weighted Avg.	3.8%	2.7%	4.9%	53.6%	55.6%	46.9%	48.5%
2Q 2017 Weighted Avg. Lease Rate Growth (3)	3.6%	2.2%	5.0%				
24 2017 Weighted Avg. Lease Nate Slowth	3.070	<u> </u>	3.070				
2Q 2018 Percentage of Total Repriced Homes		51.1%	48.9%				

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) 2</sup>Q18 same-store home count: 38,911. YTD 2018 same-store home count: 38,277.

<sup>(3) 2</sup>Q17 same-store home count: 36,540. YTD 2017 same-store home count: 35,689.



UDR, Inc. **Development Summary** June 30, 2018 (Dollars in Thousands) (Unaudited) (1) (2)

#### **Wholly-Owned**

											Schedule		Perc	entage
		# of	Compl.	Cost to	Budgeted	Es	t. Cost	Pı	roject		Initial			
Community	Location	Homes	Homes	Date	Cost	pe	r Home	[	Debt	Start	Occ.	Compl.	Leased	Occupied
Projects Under Construction	n													
345 Harrison Street	Boston, MA	585	230	\$ 336,257	\$ 366,500	\$	626 <sup>(3)</sup>	\$	-	1Q16	2Q18	4Q18	59.3%	31.1%
<b>Total Under Construction</b>		585	230	\$ 336,257	\$ 366,500	\$	626	\$	-	:				
Completed Projects, Non-St	abilized													
The Residences at Pacific City	Huntington Beach, CA	516	516	\$ 349,157	\$ 350,000	\$	678	\$	-	2Q15	2Q17	2Q18	67.8%	61.4%
Total Completed, Non-Stab	ilized	516	516	\$ 349,157	\$ 350,000	\$	678	\$	-					
Total - Wholly Owned		1,101	746	\$ 685,414	\$ 716,500	\$	651	\$	-	:				
NOI From Wholly-Owned Pro	niects								UDR's (	Canitalized I	nterest			

NOI From Wholly-Owned Projects

2Q 18 Projects Under Construction \$ (305) 1,168 Completed, Non-Stabilized \$ 863 Total

UDR's Capitalized Interest

2Q 18 \$ 2,667

Unconsolidated Join	t Ventures (4)												
								_		Schedule		Perc	entage
		Own.	# of	Compl.	Cost to	Budgeted		Project		Initial			
Community	Location	Interest	Homes	Homes	Date (5)	Cost		Debt (6)	Start	Occ.	Compl.	Leased	Occupied
<b>Projects Under Construct</b>	ion												
Vitruvian West	Addison, TX	50%	383	221	\$ 55,498	\$ 59,000	\$	22,615	4Q16	1Q18	3Q18	79.4%	54.6%
Total Under Construction	1		383	221	\$ 55,498	\$ 59,000	\$	22,615					
Completed Projects, Non-	Stabilized												
Vision on Wilshire	Los Angeles, CA	50%	150	150	\$ 122,989	\$ 129,000	(7) \$	54,431	2Q16	2Q18	2Q18	28.7%	14.7%
Total Completed, Non-St	abilized		150	150	\$ 122,989	\$ 129,000	\$	54,431					
Total - Unconsolidated Jo	int Ventures		533	371	\$ 178,487	\$ 188,000	\$	77,046					

#### **UDR's Share of NOI From Unconsolidated Joint Venture Projects**

2Q 18 Projects Under Construction 127 Completed, Non-Stabilized (192)Total \$ (65) **UDR's Capitalized Interest** 

2Q 18 366

Projected Stabilized Yield on Development Projects Over Respective Market Cap Rates:

150-200 bps

- (1) See Attachment 16 for definitions and other terms.
- (2) The development summary above includes all communities under development that UDR wholly owns or owns an interest in through an unconsolidated joint venture.
- (3) Includes 35,200 square feet of retail space.
- (4) Unconsolidated developments are presented at 100%.
- (5) Cost to Date includes land using the fair value established at joint venture formation versus historical cost and excludes UDR outside basis differences.
- (6) Debt balances are presented net of deferred financing costs.
- (7) Includes 6,000 square feet of retail space.



UDR, Inc.
Redevelopment Summary
June 30, 2018
(Dollars in Thousands)
(Unaudited) (1)

			Sched.								Sch	nedule		Perc	entage
Community	Location	# of Homes	Redev. Homes	Compl. Homes		ost to Date		dgeted ost <sup>(2)</sup>	Cost Home	Acq.	Start	Compl.	Same- Store (3)	Leased	Occupied
Projects in Redevelo	pment														
N/A <b>Total</b>	N/A		-	-	•	-	\$ <b>\$</b>	-	\$ <u> </u>	N/A	N/A	N/A	N/A	-	-

**UDR's Capitalized Interest** 

2Q 18

Projected Weighted Average Return on Incremental Capital Invested:

N/A

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Represents UDR's incremental capital invested in the projects.

<sup>(3)</sup> Estimated Same-Store quarter represents the quarter UDR anticipates contributing the community to the QTD same-store pool.



UDR, Inc. Land Summary June 30, 2018 (Dollars in Thousands) (Unaudited) <sup>(1)</sup>

Parcel	Location	UDR Ownership Interest	al Estate st Basis	OR's Share		Status Update (	2)
					Pursuing Entitlements	Design Development	Hold for Future Development
Wholly-Owned							
7 Harcourt (3)	Boston, MA	100%	\$ 7,351	\$ 7,351	Complete	In Process	
Vitruvian Park®	Addison, TX	100%	13,630	13,630	Complete		In Process
Dublin Land	Dublin, CA	100%	13,319	13,319	In Process	In Process	
Total		- -	\$ 34,300	\$ 34,300			
Unconsolidated Joint Ve	ntures		 al Estate st Basis	OR's Share			
		-					
UDR/MetLife Land - 5 parcels	Addison, TX	50%	\$ 49,348	\$ 24,674	Complete	In Process	In Process
Total		-	\$ 49,348	\$ 24,674			
Total		-	\$ 83,648	\$ 58,974			

#### **UDR's Capitalized Interest**

2Q 18	
\$	570

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) &</sup>lt;u>Pursuing Entitlements</u>: During this phase the Company is actively pursuing the necessary approvals for the rights to develop multifamily and/or mixed use communities.

<sup>&</sup>lt;u>Design Development</u>: During this phase the Company is actively working to complete architectural and engineering documents in preparation for the commencement of construction of multifamily and/or mixed uses communities.

Hold for Future Development: Entitled and/or unentitled land sites that the Company holds for future development.

<sup>(3)</sup> Land is adjacent to UDR's Garrison Square community.



## Attachment 12(A)

### UDR, Inc. **Unconsolidated Joint Venture Summary** June 30, 2018 (Dollars in Thousands) (Unaudited) (1)

		# of			Physical	Total Rev. per	Net O	perat	ting Inc	ome	е
	Property	Comm. /	# of	Own.	Occupancy	Occ. Home	UDR's	Share	е		Total
Portfolio Characteristics	Type	Parcels	Homes (4)	Interest	2Q 18	2Q 18 <sup>(1)</sup>	2Q 18	YT	D 18	ΥT	TD 18 <sup>(2)</sup>
UDR / MetLife											
Operating communities	Various	22	5,453	50%	95.6%	\$ 2,940	\$ 15,763	\$	31,219	\$	62,375
Non-Mature	Various	4	1,173	50%	96.1%	3,942	4,834		9,027		17,864
Development communities	Various	2	371	50%	38.9%	1,715	(65)		(111)		(222)
Land parcels		5	-	50%	-	-	(10)		(17)		(34)
UDR / KFH											
Operating communities	High-rise	3	660	30%	97.6%	2,669	1,080		2,157		7,189
UDR / West Coast Development JV											
Non-Mature	Mid-rise	1	293	47%	94.1%	2,432	502		1,097		2,328
Total/Weighted Average	-	37	7,950		93.1%	\$ 3,042	\$ 22,104	\$	43,372	\$	89,500

Balance Sheet Characteristics	0	s Book Value f JV Real ite Assets <sup>(3)</sup>	otal Project Debt (3)	R's Equity vestment	Weighted Avg. Debt Interest Rate	Debt Maturities
UDR / MetLife						
Operating communities	\$	2,284,646	\$ 1,289,330	\$ 319,999	4.35%	2019-2025
Non-Mature		659,355	386,326	124,556	3.88%	2027-2028
Development communities		182,029	77,046	54,981	4.72%	2019-2020
Land parcels		49,348	-	40,512	N/A	N/A
UDR / KFH Operating communities		287,815	165,857	7,325	4.03%	2025-2026
JDR / West Coast Development JV Non-Mature		129,360	56,454	37,314	4.11%	2019
Total/Weighted Average	\$	3,592,553	\$ 1,975,013	\$ 584,687	4.24%	

	Same-Store	2Q 18 vs	s. 2Q 17 Growth	า
Joint Venture Same-Store Growth	Communities (3)	Revenue	Expense	NOI
UDR / MetLife	22	0.4%	11.0%	-4.3%
UDR / KFH	3	1.9%	8.2%	-0.6%
Total/Average	25	0.5%	10.8%	-3.9%

	NOI
JV Same-Store Results at UDR's Ownership Interest	-4.1%

JV Same-Store Results at UDR's Ownership Interest NOI -2.1%

	Joint Venture Same-Store	YTD 18 vs	s. YTD 17 Grow	th
Joint Venture Same-Store Growth	Communities (3)	Revenue	Expense	NOI
UDR / MetLife	22	0.5%	6.2%	-2.2%
UDR / KFH	3	1.4%	6.6%	-0.7%
Total/Average	25	0.6%	6.2%	-2.0%

2Q 18 vs	s. 1Q 18 Grow	th
Revenue	Expense	NOI
0.4%	-0.1%	0.6%
1.0%	3.0%	0.2%
0.4%	0.2%	0.6%
		NOI

0.6%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Represents NOI at 100% for the period ended June 30, 2018.

<sup>(3)</sup> Joint ventures and partnerships represented at 100%. Debt balances are presented net of deferred financing costs. The gross book value of real estate assets for the UDR / West Coast Development JV represents the going-in valuation.
(4) Includes homes completed for the period ended June 30, 2018.



### Attachment 12(B)

UDR, Inc.

**Developer Capital Program** (2) June 30, 2018 (Dollars in Thousands) (Unaudited) (1)

#### West Coast Development JV (3)

		Own.	# of	Compl.	G	oing-in	OR Initial restment	S	UDR hare of		Schedule		Perc	entage
Community	Location	Interest	Homes	Homes	Va	aluation	Cost	- [	Debt (4)	Start	Compl.	Stabilization	Leased	Occupied
Projects Under Construc	ction													
The Arbory	Hillsboro, OR	49%	276	91	\$	68,400	\$ 16,121	\$	13,455	4Q16	3Q18	1Q19	30.8%	23.2%
Total		_	276	91	\$	68,400	\$ 16,121	\$	13,455					
Completed Projects, No	n-Stabilized													
Parallel	Anaheim, CA	49%	386	386	\$	114,660	\$ 26,529	\$	28,311	4Q14	2Q18	4Q18	67.6%	59.3%
CityLine II	Seattle, WA	49%	155	155		58,250	15,484		12,525	3Q16	2Q18	1Q19	56.8%	51.6%
Total		_	541	541	\$	172,910	\$ 42,013	\$	40,836					
Completed Projects, Sta	bilized													
N/A	N/A		-	-	\$	-	\$ -	\$	-	N/A	N/A	N/A	-	-
Total		_		-	\$	-	\$ •	\$	-					
Total - West Coast Develo	pment JV	_	817	632	\$	241,310	\$ 58,134	\$	54,291					

#### Economics For Projects Under Construction and Completed Projects, Non-Stabilized

							2Q 2018	at UDR's Sha	re		
	UDR's Ed		Preferred Return	Prefe	rred Return	Net Ope	erating Income	Interest an	d Other Expense	Preferr	ne from ed Equity tment <sup>(6)</sup>
West Coast Development JV	\$	65,408	6.5%	\$	1,041	\$	-	\$	(59)	\$	982
Economics For Completed F	Projects, Stab	ilized					2Q 2018 a	t UDR's Share	e <sup>(3)</sup>		
	UDR's Ed	quity	otal Rev. per Occ. Home 2Q 2018 (1)	Prefei	rred Return	Net Ope	erating Income	Interest an	d Other Expense	Preferr	ne from ed Equity tment <sup>(6)</sup>
West Coast Development JV	\$	- (	-	\$	-	\$	-	\$	-	\$	-
Total - West Coast Developme	ent JV			\$	1,041	\$	-	\$	(59)	\$	982

#### **Developer Capital Program - Other**

							Income from		
		# of	UDR Inves	stment	Return	Years to	Investment	Upside	Investment
Community	Location	Homes	Commitment (7)	Balance (7)	Rate	Maturity	2Q 2018	<b>Participation</b>	Type
The Portals	Washington, DC	373	\$ 38,559	\$ 35,188	11.0%	2.9	\$ 82	29 -	Mezzanine Loan
1532 Harrison	San Francisco, CA	136	24,645	16,814	11.0%	4.0	43	30 -	Preferred Equity
1200 Broadway	Nashville, TN	313	55,558	35,732	8.0%	4.3	60	03 Variable	Preferred Equity
Alameda Point Block 11 (8)	Alameda, CA	220	20,000	20,730	12.0%	0.7	61	- 16	Secured Loan
Total - Developer Capital I	Program - Other	1,042	\$ 138,762	\$ 108,464	9.9%	3.3	\$ 2,47	78	

Total Developer Capital Program - UDR Initial Investment Cost/Investment Balance, Including Accrued Return

\$ 179,225

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> UDR's investments noted above are reflected as investment in and advances to unconsolidated joint ventures or notes receivable, net on the Consolidated Balance Sheets and income/(loss) from unconsolidated entities or interest and other income/(expense), net on the Consolidated Statements of Operations in accordance with GAAP.

<sup>(3)</sup> On the West Coast Development JV communities, UDR receives a 6.5% preferred return on our equity investment cost until stabilization. Our partner assumes all economics until stabilization. Upon stabilization, economics will be shared between UDR and our partner. A community is considered stabilized when it reaches 80% occupancy for ninety consecutive days. UDR has the option to purchase each community at a fixed price commencing one year after completion.

<sup>(4)</sup> Debt balances are presented net of deferred financing costs.

<sup>(5)</sup> UDR's equity investment of \$65.4 million is inclusive of outside basis, depreciation expense and our accrued preferred return, which differs from our investment cost of \$58.1 million.

<sup>(6)</sup> Excludes depreciation expense.
(7) Investment commitment represents maximum loan principal or equity and therefore excludes accrued return. Investment balance includes amount funded plus accrued return prior to the period end.

<sup>(8)</sup> In March 2018, UDR made a \$20.0 million secured loan to a third-party developer to acquire a parcel of land upon which the developer will construct a 220 apartment home community. The loan is secured by the land parcel and is reflected in notes receivable, net on the Consolidated Balance Sheets and interest and other income/(expense), net on the Consolidated Statements of Operations in accordance with GAAP.



UDR, Inc.
Acquisitions, Dispositions and Developer Capital Program Investments Summary
June 30, 2018
(Dollars in Thousands)
(Unaudited) (1)

Date of Investment	Community	Location	Prior Ownership Interest	Post Transaction Ownership Interest	nvestment imitment	Return Rate	# of Homes	Years to Maturity
Developer Capital Progr	am - Other							
Mar-18	Alameda Point Block 11	Alameda, CA	N/A	N/A	\$ 20,000	12.0%	220	1.0
					\$ 20,000	12.0%	220	1.0

Date of Sale	Community	Location	Prior Ownership Interest	Post Transaction Ownership Interest	Price (2)	Dek	ot <sup>(2)</sup>	# of Homes	ce per
Dispositions - Wholly	-Owned								
Feb-18	Pacific Shores (3)	Huntington Beach, CA	100%	0%	\$ 90,500 <b>90,500</b>	\$	-	264 <b>264</b>	\$ 343 343

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Price represents 100% of assets. Debt represents 100% of the asset's indebtedness.

<sup>(3)</sup> UDR recorded a gain on sale of approximately \$70.3 million during the six months ended June 30, 2018, which is included in gain/(loss) on sale of real estate owned, net of tax in Attachment 1.



# UDR, Inc. Capital Expenditure and Repair and Maintenance Summary June 30, 2018 (In thousands, except Cost per Home) (Unaudited) (1)

Capital Expenditures for Consolidated Homes (2)	Estimated Useful Life (yrs.)	Three Months Ended June 30, 2018	F	Cost per Home	Capex as a % of NOI	Six Months Ended June 30, 2018		Cost per Home		Capex as a % of NOI
Average number of homes (3)		39,434					39,478			
Recurring Cap Ex										
Asset preservation										
Building interiors	5 - 20	\$ 4,814	\$	122		\$	8,304	\$	210	
Building exteriors	5 - 20	3,862		98			4,504		114	
Landscaping and grounds	10	1,287		33			1,762		45	
Total asset preservation		9,963		253			14,570		369	
Turnover related	5	2,818		71			4,880		124	
Total Recurring Cap Ex		12,781		324	7%		19,450		493	6%
Revenue Enhancing Cap Ex <sup>(4)</sup>										
Kitchen & Bath		2,795		71			4,351		110	
Revenue Enhancing		7,469		189			12,134		307	
Total Revenue Enhancing Cap Ex	5 - 20	10,264		260			16,485		418	
Total Recurring and Revenue Enhancing Cap Ex		\$ 23,045	\$	584		\$	35,935	\$	910	
One-Time Infrastructure Cap Ex	5 - 35	\$ 589	\$			\$	819	\$	-	

Repair and Maintenance for Consolidated Homes (Expensed)	Three M End June 30	ed	_	ost Home	Er	Months nded 30, 2018	Co per F	
Average number of homes <sup>(3)</sup>		39,434				39,478		
Contract services	\$	5,032	\$	128	\$	9,559	\$	242
Turnover related expenses		1,222		31		2,309		58
Other Repair and Maintenance								
Building interiors		1,838		47		3,564		90
Building exteriors		495		13		922		23
Landscaping and grounds		164		4		485		12
Total Repair and Maintenance	\$	8,751	\$	222	\$	16,839	\$	427

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Excludes redevelopment capital and initial capital expenditures on acquisitions.

<sup>(3)</sup> Average number of homes is calculated based on the number of homes outstanding at the end of each month.

<sup>(4)</sup> Revenue enhancing capital expenditures were incurred at specific apartment communities in conjunction with UDR's overall capital expenditure plan.



UDR, Inc. Full-Year 2018 Guidance June 30, 2018 (Unaudited) <sup>(1)</sup>

Net Income, FFO, FFO as Adjusted and AFFO per Share and Unit Guidance	3Q 2018	Full-Year 2018	Prior Guidance
Income/(loss) per weighted average common share, diluted	\$0.08 to \$0.10	\$0.51 to \$0.54	\$0.50 to \$0.54
FFO per common share and unit, diluted	\$0.48 to \$0.50	\$1.92 to \$1.95	\$1.91 to \$1.95
FFO as Adjusted per common share and unit, diluted	\$0.48 to \$0.50	\$1.93 to \$1.96	\$1.91 to \$1.95
Adjusted Funds from Operations ("AFFO") per common share and unit, diluted	\$0.43 to \$0.45	\$1.78 to \$1.81	\$1.76 to \$1.80
Annualized dividend per share and unit	<b>V</b> 10 10 <b>V</b> 110	\$1.29	\$1.29
Same-Store Guidance		Full-Year 2018	Full-Year 2018
Revenue growth		3.00% - 3.50%	2.50% - 3.50%
Expense growth		3.00% - 3.50%	2.50% - 3.50%
NOI growth		3.00% - 3.50%	2.50% - 3.50%
Physical occupancy		96.7% - 96.9%	96.7% - 96.9%
Same-Store homes		38,277	38,277
Sources of Funds (\$ in millions)		Full-Year 2018	Full-Year 2018
AFFO in Excess of Dividends		\$149 to \$158	\$145 to \$155
Debt / Equity Issuances, LOC Draw / (Paydown) and Sales Proceeds		\$170 to \$370	\$170 to \$370
Construction Loan Proceeds		\$25 to \$35	\$25 to \$35
Construction Loan Proceeds		Ψ23 t0 ψ33	Ψ23 t0 ψ33
Uses of Funds (\$ in millions)		Full-Year 2018	Full-Year 2018
Debt maturities inclusive of principal amortization (weighted average interest rate of 4.44%) <sup>(2)</sup>		\$35	\$35
Development and redevelopment spending and land acquisitions		\$175 to \$250	\$175 to \$275
Developer Capital Program		\$90 to \$110	\$80 to \$90
Equity Buybacks		\$20	\$20
Acquisitions		\$0 to \$100	\$0 to \$100
Revenue enhancing capital expenditures inclusive of Kitchen and Bath		\$40 to \$45	\$40 to \$45
Other Additions/(Deductions) (\$ in millions except per home amounts)		Full-Year 2018	Full-Year 2018
Consolidated interest expense, net of capitalized interest and adjustments for FFO as Adjusted		(\$131) to (\$136)	(\$132) to (\$137)
Capitalized interest (3)		\$9 to \$13	\$9 to \$13
General and administrative		(\$46) to (\$50)	(\$46) to (\$50)
Tax (provision)/benefit for TRS		(\$1) to (\$2)	(\$1) to (\$2)
Total joint venture FFO including fee income, net of adjustments for FFO as Adjusted		\$64 to \$71	\$61 to \$71
Non-recurring items:			
Disposition related gains/(losses) and non-recurring fees included in FFO		N/A	N/A
Average stabilized homes		39,500	39,500
Recurring capital expenditures per home		\$1,175	\$1,175

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Excludes short-term maturities related to the Company's unsecured commercial paper program.

<sup>(3)</sup> Excludes capitalized interest on joint venture and partnership level debt, which is included in the guidance for "Total joint venture FFO including fee income, net of adjustments for FFO as Adjusted" above.



## Attachment 16(A)

## UDR, Inc. Definitions and Reconciliations June 30, 2018 (Unaudited)

Acquired Communities: The Company defines Acquired Communities as those communities acquired by the Company, other than development and redevelopment activity, that did not achieve stabilization as of the most recent quarter.

Adjusted Funds from Operations ("AFFO") attributable to common stockholders and unitholders: The Company defines AFFO as FFO as Adjusted attributable to common stockholders and unitholders less recurring capital expenditures on consolidated communities that are necessary to help preserve the value of and maintain functionality at our communities.

Management considers AFFO a useful supplemental performance metric for investors as it is more indicative of the Company's operational performance than FFO or FFO as Adjusted. AFFO is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income/(loss) attributable to common stockholders is the most directly comparable GAAP financial measure to AFFO. Management believes that AFFO is a widely recognized measure of the operations of REITs, and presenting AFFO will enable investors to assess our performance in comparison to other REITs. However, other REITs may use different methodologies for calculating AFFO and, accordingly, our AFFO may not always be comparable to AFFO calculated by other REITs. AFFO should not be considered as an alternative to net income/(loss) (determined in accordance with GAAP) as an indication of funds available to fund our cash needs, including our ability to make distributions. A reconciliation from net income/(loss) attributable to common stockholders to AFFO is provided on Attachment 2.

Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items: The Company defines Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items as Consolidated Interest Coverage Ratio - adjusted for non-recurring items divided by total consolidated interest, excluding the impact of costs associated with debt extinguishment, plus preferred dividends.

Management considers Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its consolidated debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Consolidated Interest Coverage Ratio - adjusted for non-recurring items: The Company defines Consolidated Interest Coverage Ratio - adjusted for non-recurring items as Consolidated EBITDAre – adjusted for non-recurring items divided by total consolidated interest, excluding the impact of costs associated with debt extinguishment

Management considers Consolidated Interest Coverage Ratio - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its consolidated debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise Consolidated Interest Coverage Ratio - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items: The Company defines Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items as total consolidated debt net of cash and cash equivalents divided by annualized Consolidated EBITDAre - adjusted for non-recurring items. Consolidated EBITDAre - adjusted for non-recurring items is defined as EBITDAre excluding the impact of income/(loss) from unconsolidated entities, adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures and other non-recurring items including, but not limited to casualty-related charges/(recoveries), net of wholly owned communities.

Management considers Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its consolidated debt obligations as well as compare leverage against that of its peer REITs. A reconciliation between net income/(loss) and Consolidated EBITDAre - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

**Development Communities:** The Company defines Development Communities as those communities recently developed or under development by the Company, that are currently majority owned by the Company and have not achieved stabilization as of the most recent quarter.

Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate (EBITDAre): The Company defines EBITDAre as net income/(loss) (computed in accordance GAAP), plus interest expense, including costs associated with debt extinguishment, plus real estate depreciation and amortization, plus other depreciation and amortization, plus (minus) income tax provision/(benefit), net, (minus) plus net gain/(loss) on the sale of depreciable real estate owned, plus impairment write-downs of depreciable real estate, plus the adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures. The Company computes EBITDAre in accordance with standards established by the National Association of Real Estate Investment Trusts, or NAREIT, which may not be comparable to EBITDAre reported by other REITs that do not compute EBITDAre in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than the Company does. The White Paper on EBITDAre was approved by the Board of Governors of NAREIT in September 2017.

Management considers EBITDAre a useful metric for investors as it provides an additional indicator of the Company's ability to incur and service debt, and will enable investors to assess our performance against that of its peer REITs. EBITDAre should be considered along with, but not as an alternative to, net income and cash flow as a measure of the Company's activities in accordance with GAAP. EBITDAre does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of funds available to fund our cash needs. A reconciliation between net income/(loss) and EBITDAre is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Effective New Lease Rate Growth: The Company defines Effective New Lease Rate Growth as the increase in gross potential rent realized less concessions for the new lease term (current effective rent) versus prior resident effective rent for the prior lease term on new leases commenced during the current quarter.

Management considers Effective New Lease Rate Growth a useful metric for investors as it assesses market-level new demand trends

Effective Renewal Lease Rate Growth: The Company defines Effective Renewal Lease Rate Growth as the increase in gross potential rent realized less concessions for the new lease term (current effective rent) versus prior effective rent for the prior lease term on renewed leases commenced during the current quarter.

Management considers Effective Renewal Lease Rate Growth a useful metric for investors as it assesses market-level, in-place demand trends.

Estimated Quarter of Completion: The Company defines Estimated Quarter of Completion of a development or redevelopment project as the date on which construction is expected to be completed, but it does not represent the date of stabilization.



## Attachment 16(B)

## UDR, Inc. Definitions and Reconciliations June 30, 2018 (Unaudited)

Funds from Operations as Adjusted ("FFO as Adjusted") attributable to common stockholders and unitholders: The Company defines FFO as Adjusted attributable to common stockholders and unitholders as FFO excluding the impact of acquisition-related costs and other non-comparable items including, but not limited to, prepayment costs/benefits associated with early debt retirement, gains or losses on sales of non-depreciable property and marketable securities, deferred tax valuation allowance increases and decreases, casualty-related expenses and recoveries, severance costs and legal costs.

Management believes that FFO as Adjusted is useful supplemental information regarding our operating performance as it provides a consistent comparison of our operating performance across time periods and allows investors to more easily compare our operating results with other REITs. FFO as Adjusted is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income/(loss) attributable to common stockholders is the most directly comparable GAAP financial measure to FFO as Adjusted. However, other REITs may use different methodologies for calculating FFO as Adjusted or similar FFO measures and, accordingly, our FFO as Adjusted may not always be comparable to FFO as Adjusted or similar FFO measures calculated by other REITs. FFO as Adjusted should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of financial performance, or as an alternative to cash flows from operating activities (determined in accordance with GAAP) as a measure of our liquidity. A reconciliation from net income attributable to common stockholders to FFO as Adjusted is provided on Attachment 2.

Funds from Operations ("FFO") attributable to common stockholders and unitholders: The Company defines FFO attributable to common stockholders and unitholders as net income/(loss) attributable to common stockholders (computed in accordance with GAAP), excluding impairment write-downs of depreciable real estate or of investments in non-consolidated investees that are driven by measurable decreases in the fair value of depreciable real estate held by the investee, gains or losses from sales of depreciable property, plus real estate depreciation and amortization, and after adjustments for noncontrolling interests, unconsolidated partnerships and joint ventures. This definition conforms with the National Association of Real Estate Investment Trust's definition issued in April 2002. In the computation of diluted FFO, if OP Units, DownREIT Units, unvested restricted stock, unvested LTIP units, stock options, and the shares of Series E Cumulative Convertible Preferred Stock are dilutive, they are included in the diluted share count.

Management considers FFO a useful metric for investors as the Company uses FFO in evaluating property acquisitions and its operating performance and believes that FFO should be considered along with, but not as an alternative to, net income and cash flow as a measure of the Company's activities in accordance with GAAP. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of funds available to fund our cash needs. A reconciliation from net income/(loss) attributable to common stockholders to FFO is provided on Attachment 2.

Held For Disposition Communities: The Company defines Held for Disposition Communities as those communities that were held for sale as of the end of the most recent quarter.

#### Joint Venture Reconciliation at UDR's weighted average ownership interest:

In thousands	2	2Q 2018		YTD 2018		
Income/(loss) from unconsolidated entities	\$	\$ (2,032)		(3,709)		
Management fee		1,215		2,420		
Interest expense		9,834		19,392		
Depreciation		15,512		29,852		
General and administrative		147		272		
West Coast Development JV Preferred Return - Attachment 12(B)		(1,041)		(2,063)		
Developer Capital Program - Other (excludes Alameda Point Block 11)		(1,862)		(3,290)		
Other (income)/expense		331		498		
Total Joint Venture NOI at UDR's Ownership Interest	\$	22,104	\$	43,372		

**Net Operating Income ("NOI"):** The Company defines NOI as rental income less direct property rental expenses. Rental income represents gross market rent and other revenues less adjustments for concessions, vacancy loss and bad debt. Rental expenses include real estate taxes, insurance, personnel, utilities, repairs and maintenance, administrative and marketing. Excluded from NOI is property management expense which is calculated as 2.75% of property revenue to cover the regional supervision and accounting costs related to consolidated property operations, and land rent.

Management considers NOI a useful metric for investors as it is a more meaningful representation of a community's continuing operating performance than net income as it is prior to corporate-level expense allocations, general and administrative costs, capital structure and depreciation and amortization and is a widely used input, along with capitalization rates, in the determination of real estate valuations. A reconciliation from net income attributable to UDR, Inc. to NOI is provided below.

In thousands	2Q 2018		1Q 2018	4Q 2017	3	3Q 2017	2	Q 2017
Net income/(loss) attributable to UDR, Inc.	\$ 20,60	1 \$	81,756	\$ 69,280	\$	16,190	\$	10,157
Property management	7,05	7	6,888	6,878		6,827		6,728
Other operating expenses	2,82	5	2,009	3,050		1,950		2,369
Real estate depreciation and amortization	106,52	)	108,136	109,401		107,171		108,450
Interest expense	31,59	3	29,943	34,211		30,095		33,866
Casualty-related charges/(recoveries), net	74	6	940	586		2,056		1,191
General and administrative	12,37	3	11,759	11,590		12,467		11,434
Tax provision/(benefit), net	23	3	227	(1,065)		127		366
(Income)/loss from unconsolidated entities	2,03	2	1,677	(19,666)		(1,819)		1,426
Interest income and other (income)/expense, net	(1,12	3)	(2,759)	(548)		(481)		(515)
Joint venture management and other fees	(3,10	9)	(2,822)	(2,764)		(2,827)		(3,321)
Other depreciation and amortization	1,68	4	1,691	1,648		1,585		1,567
(Gain)/loss on sale of real estate owned, net of tax		-	(70,300)	(41,272)		-		-
Net income/(loss) attributable to noncontrolling interests	1,84	3	7,469	6,347		1,380		905
Total consolidated NOI	\$ 183,27	5 \$	176,614	\$ 177,676	\$	174,721	\$	174,623



## Attachment 16(C)

## UDR, Inc. Definitions and Reconciliations June 30, 2018 (Unaudited)

Non-Mature Communities: The Company defines Non-Mature Communities as those communities that have not met the criteria to be included in same-store communities

Non-Residential / Other: The Company defines Non-Residential / Other as non-apartment components of mixed-use properties, land held, properties being prepared for redevelopment and properties where a material change in home count has occurred.

Physical Occupancy: The Company defines Physical Occupancy as the number of occupied homes divided by the total homes available at a community.

QTD Same-Store Communities: The Company defines QTD Same-Store Communities as those communities Stabilized for five full consecutive quarters. These communities were owned and had stabilized operating expenses as of the beginning of the quarter in the prior year, were not in process of any substantial redevelopment activities, and not held for disposition.

Recurring Capital Expenditures: The Company defines Recurring Capital Expenditures as expenditures that are necessary to help preserve the value of and maintain functionality at its communities.

Redevelopment Communities: The Company generally defines Redevelopment Communities as those communities where substantial redevelopment is in progress that is expected to have a material impact on the community's operations, including occupancy levels and future rental rates.

Redevelopment Projected Weighted Average Return on Incremental Capital Invested: The projected weighted average return on incremental capital invested for redevelopment projects is NOI as set forth in the definition of Stabilization Period for Redevelopment Yield, less Recurring Capital Expenditures, minus the project's annualized NOI prior to commencing the redevelopment, less Recurring Capital Expenditures, divided by the total cost of the project.

Revenue Enhancing Capital Expenditures ("Cap Ex"): The Company defines Revenue Enhancing Capital Expenditures as expenditures that result in increased income generation over time.

Management considers Revenue Enhancing Capital Expenditures a useful metric for investors as it quantifies the amount of capital expenditures that are expected to grow, not just maintain, revenues.

Sold Communities: The Company defines Sold Communities as those communities that were disposed of prior to the end of the most recent quarter.

Stabilization/Stabilized: The Company defines Stabilization/Stabilized as when a community's occupancy reaches 90% or above for at least three consecutive months

Stabilized, Non-Mature Communities: The Company defines Stabilized, Non-Mature Communities as those communities that have reached Stabilization but are not yet in the same-store portfolio.

Stabilization Period for Development Yield: The Company defines the Stabilization Period for Development Yield as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of the project.

Stabilization Period for Redevelopment Yield: The Company defines the stabilization period for a redevelopment property yield for purposes of computing the Redevelopment Projected Weighted Average Return on Incremental Capital Invested, as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of a project.

Stabilized Yield on Developments: The Company calculates expected stabilized yields on development as follows: projected stabilized NOI less management fees divided by budgeted construction costs on a project-specific basis. Projected stabilized NOI for development projects, calculated in accordance with the NOI reconciliation provided on Attachment 16(B), is set forth in the definition of Stabilization Period for Development Yield. Given the differing completion dates and years for which NOI is being projected for these communities as well as the complexities associated with estimating other expenses upon completion such as corporate overhead allocation, general and administrative costs and capital structure, a reconciliation to GAAP measures is not meaningful. Projected NOI for these projects is neither provided, nor is representative of Management's expectations for the Company's overall financial performance or cash flow growth and there can be no assurances that forecast NOI growth implied in the estimated construction yield of any project will be achieved.

Management considers estimated Stabilized Yield on Developments as a useful metric for investors as it helps provide context to the expected effects that development projects will have on the Company's future performance once stabilized.

**Total Revenue per Occupied Home:** The Company defines Total Revenue per Occupied Home as rental and other revenues, calculated in accordance with GAAP, divided by the product of occupancy and the number of apartment homes.

Management considers Total Revenue per Occupied Home a useful metric for investors as it serves as a proxy for portfolio quality, both geographic and physical.

TRS: The Company's taxable REIT subsidiary ("TRS") focuses on development, land entitlement and short-term hold investments. TRS gains on sales, net of taxes, is defined as net sales proceeds less a tax provision and the gross investment basis of the asset before accumulated depreciation.

YTD Same-Store Communities: The Company defines YTD Same-Store Communities as those communities Stabilized for two full consecutive calendar years. These communities were owned and had stabilized operating expenses as of the beginning of the prior year, were not in process of any substantial redevelopment activities, and not held for disposition.



## Attachment 16(D)

# UDR, Inc. Definitions and Reconciliations June 30, 2018 (Unaudited)

All guidance is based on current expectations of future economic conditions and the judgment of the Company's management team. The following reconciles from GAAP Net income/(loss) per share for full year 2018 and third quarter of 2018 to forecasted FFO, FFO as Adjusted and AFFO per share and unit:

		Full-Year 2018				
	!	Low		High		
Forecasted net income per diluted share	\$	0.51	\$	0.54		
Conversion from GAAP share count		(0.04)		(0.04)		
Net gain on the sale of depreciable real estate owned		(0.24)		(0.24)		
Depreciation		1.65		1.65		
Cumulative effect of change in accounting principle		(0.01)		(0.01)		
Noncontrolling interests		0.04		0.04		
Preferred dividends		0.01		0.01		
Forecasted FFO per diluted share and unit	\$	1.92	\$	1.95		
Disposition-related FFO		-		-		
Cost associated with debt extinguishment		-		-		
Casualty-related charges/(recoveries)		0.01		0.01		
Forecasted FFO as Adjusted per diluted share and unit	\$	1.93	\$	1.96		
Recurring capital expenditures		(0.15)		(0.15)		
Forecasted AFFO per diluted share and unit	\$	1.78	\$	1.81		

	3Q 2018					
		Low		High		
Forecasted net income per diluted share	\$	0.08	\$	0.10		
Conversion from GAAP share count		(0.01)		(0.01)		
Depreciation		0.41		0.41		
Noncontrolling interests		-		-		
Preferred dividends						
Forecasted FFO per diluted share and unit	\$	0.48	\$	0.50		
Disposition-related FFO		-		-		
Cost associated with debt extinguishment		-		-		
Casualty-related charges/(recoveries)		-				
Forecasted FFO as Adjusted per diluted share and unit	\$	0.48	\$	0.50		
Recurring capital expenditures		(0.05)		(0.05)		
Forecasted AFFO per diluted share and unit	\$	0.43	\$	0.45		