Financial Highlights

UDR, Inc. As of End of Third Quarter 2017 (Unaudited)⁽¹⁾

| | Actual Results | Actual Results | Guidance as of S | eptember 30, 2017 |
|--|----------------|----------------|------------------|-------------------|
| Dollars in thousands, except per share and unit | 3Q 2017 | YTD 2017 | 4Q 2017 | Full-Year 2017 |
| CAAD Metrice | | | | |
| GAAP Metrics | | | | |
| Net income/(loss) attributable to common stockholders | \$15,264 | \$49,530 | | |
| Net income/(loss) attributable to UDR, Inc. | \$16,190 | \$52,314 | | |
| Income/(loss) per weighted average common share, diluted | \$0.06 | \$0.18 | \$0.11 to \$0.13 | \$0.29 to \$0.31 |
| Per Share Metrics | | | | |
| FFO per common share and unit, diluted | \$0.46 | \$1.37 | \$0.46 to \$0.48 | \$1.83 to \$1.85 |
| FFO as Adjusted per common share and unit, diluted | \$0.47 | \$1.39 | \$0.47 to \$0.49 | \$1.86 to \$1.88 |
| Adjusted Funds from Operations ("AFFO") per common share and unit, diluted | \$0.43 | \$1.29 | \$0.42 to \$0.44 | \$1.71 to \$1.73 |
| Dividend declared per share and unit | \$0.31 | \$0.93 | \$0.31 | \$1.24 (2) |
| Same-Store Operating Metrics | | | | |
| Revenue growth | 3.3% | 3.9% | | 3.50% - 3.90% |
| Expense growth | 3.9% | 3.6% | | 3.10% - 3.60% |
| NOI growth | 3.0% | 4.0% | | 3.60% - 4.20% |
| Physical Occupancy | 96.7% | 96.8% | | 96.7% |

| Property Metrics | Homes | Communities | % of Total NOI |
|---|--------|-------------|----------------|
| Same-Store | 36,540 | 119 | 79.8% |
| Stabilized, Non-Mature | 2,853 | 8 | 6.7% |
| Acquired Communities | - | - | - |
| Redevelopment | 305 | 1 | 0.5% |
| Development, completed | 208 | - | - |
| Non-Residential / Other | N/A | N/A | 2.5% |
| Joint Venture (includes completed JV developments) ⁽³⁾ | 7,286 | 29 | 10.5% |
| Sub-total, completed homes | 47,192 | 157 | 100% |
| Under Development | 893 | 2 | - |
| Joint Venture Development | 533 | 2 | - |
| Developer Capital Program - West Coast Development JV | 1,509 | 6 | - |
| Total expected homes (3)(4) | 50,127 | 167 | 100% |

| Balance Sheet Metrics (adjusted for non-recurring items) | | |
|--|---------|---------|
| | 3Q 2017 | 3Q 2016 |
| Interest Coverage Ratio | 4.9x | 4.8x |
| Fixed Charge Coverage Ratio | 4.8x | 4.7x |
| Debt as a percentage of Total Assets | 33.5% | 33.5% |
| Net Debt-to-EBITDA | 5.4x | 5.3x |



345 Harrison Street - Boston, MA



(1) See Attachment 16 for definitions and other terms.

(2) Third quarter 2017 annualized.

(3) Joint venture NOI is based on UDR's share. Homes and communities at 100%.

(4) Excludes 1,040 homes that are part of the Developer Capital Program - Other as described in Attachment 12(B).

1

UDR.

Attachment 1

UDR, Inc. Consolidated Statements of Operations (Unaudited) ⁽¹⁾

| In throands, except per share amounts 2017 2016 2017 2016 Retraincome 5 246,246 \$ 744,591 \$ 068,047 Doit vorture management and other fees 2237 2,2071 2216 742,511 716,833 OPERATING EXPENSES: 251,001 243,252 744,201 716,833 OPERATING EXPENSES: 90,001 31,161 28,077 20,109 158,472 Real state times and natureance 42,362 41,852 122,574 115,872 Regression and anticitative 6,427 6,607 20,199 158,480 Other operating appendes 1,586 6,010 5,280 317,778 Acquisition costs 1,586 1,585 6,010 5,282 34,44 61 344 61 344 61 344 61 344 61 344 61 344 61 344 61 344 61 344 61 344 61 344 61 344 61 344 | | Three Months Ended September 30, | | | Nine Mor Septer | | | |
|--|--|-------------------------------------|----------|----|--------------------|------------|----|----------|
| Renationane \$ 2448.44 \$ 240.356 \$ 7.74,133 \$ 7.06333 Dots verture management and other fees 2.877 2.2877 2.2877 2.2372 7.42.391 7.16.353 OPERATING EXPENSES: 7.02.911 243.252 7.02.911 7.16.953 OPerating and maintenance 43.162 41.852 110.872 108.072 Real state despendent and maintenance 1.950 1.038 6.017 20.150 15.460 Operating expenses 1.950 1.038 6.017 20.853 3.7177 Acquisition costs 1.950 1.038 6.010 5.280 Acquisition costs 1.956 1.528 1.957 1.938 6.013 Acquisition costs 1.955 1.528 1.958 | In thousands, except per share amounts | | 2017 | | 2016 | 2017 | | 2016 |
| Joint versus 2.87 2.997 3.718 8.873 Total revenues 251,991 243,252 742,911 716,653 OPERATING EXPENSES: 42,382 122,574 119,872 Popety operating and maintenance 42,382 122,574 119,872 Popety operating and maintenance 42,382 122,574 119,872 Popety operating and maintenance 42,382 122,574 119,872 Popety management 6,887 6,007 20,009 19,860 Other operating expenses 1,550 1,583 6,010 5,280 Real astatic asses and anontization 117,765 36,622 36,444 61 Generating expenses 205,599 197,501 065,744 591,317 Operating income 1,819 15,285 11,591 16,289 Income/toss) from unconsolicitation entities ¹⁰ 1,819 15,285 11,591 16,289 Income/toss from unconsolicitation entities ¹⁰ 1,819 15,285 11,591 16,289 Income/toss from unconsolicitation entinco | REVENUES: | | | | | | | |
| Total invenues 251,091 243,252 742,911 716,853 OPERATING EXPENSES: 716,853 Property operating and maintenance 31,181 26,407 907,922 66,703 66,703 90,603 90,702 66,703 90,803 66,803 66,000 5,2803 5,2803 86,444 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3344 61 3345 61,855 1355 1,555,515 <td< td=""><td>Rental income</td><td>\$</td><td>248,264</td><td>\$</td><td>240,255</td><td>\$ 734,193</td><td>\$</td><td>708,380</td></td<> | Rental income | \$ | 248,264 | \$ | 240,255 | \$ 734,193 | \$ | 708,380 |
| OPERATING EXPENSES: 42.352 41.852 122.574 119.972 Property operating and maintanance 42.362 41.852 112.972 86.703 Property operating and maintanance 42.364 11.961 86.70 80.919 19.460 Drip operty grands and insurance 66.87 6.607 20.990 19.460 Drip operty grands and insurance 12.650 1.586 6.010 5.280 Real estate basic scalar distributions grands and maintristative concentration 10.7111 100.802 320.863 311.7078 Acculation crossite 12.453 11.765 56.822 36.444 61 344 61 Consolversities in and aministrative 12.555 1.556 4.769 4.565 1.757 7041 deperating scenees 10.7571 12.538 11.591 16.288 11.591 16.288 11.591 16.288 11.591 16.288 11.591 16.288 11.591 16.288 11.591 16.288 11.591 16.288 11.591 16.288 11.591 16.288 11.591 | Joint venture management and other fees | | 2,827 | | 2,997 | 8,718 | | 8,473 |
| OPERATING EXPENSES: - | • | | 251,091 | | | | | |
| Property operating and mailurance 42,323 41,852 122,574 119,872 Beal estate base and insurance 6,877 6,607 20,999 18,580 Property management 1,560 1,588 6,010 5,230 Addition casis 0,344 61 3,44 61 Screet and administrative 12,123 11,756 3,602 3,644 Consel and administrative 2,266 2,25 3,749 1,835 Consel and administrative 2,266 2,26 3,749 1,835 Total operating expenses 2,266 2,26 3,749 1,837 Derating incom 45,492 46,751 137,207 125,558 income/lises) from unconsolidated entities ⁽²⁾ 1,819 15,265 11,591 60,224 61,534 (1,729) Interest income and other income/expenses (0,005) (3,154) (4,260) (4,378) (4,127) (1,428) (1,428) (1,428) (1,428) (1,428) (1,428) (1,428) (1,428) (1,428) (1,729) </td <td></td> <td></td> <td></td> <td>-</td> <td>· · · · ·</td> <td></td> <td>-</td> <td></td> | | | | - | · · · · · | | - | |
| Real estate taxes and insurance 31,181 28,047 90,792 66,707 Property management 6,827 6,607 20,190 19,480 Other growting expenses 1,350 1,038 6,010 5,280 Real estate depreciation and anontization 107,771 106,802 320,653 317,078 Qualitor costs 344 61 344 61 344 61 General and administrative 12,123 11,775 36,632 35,444 1,834 Other depreciation and anontization 1,838 1,626 4,760 4,662 Total operating expenses 286,599 117,707 125,558 Income(loss) from unconsolidated entities ^{G1} 1,819 15,285 11,591 16,289 Interest expense (30,095) (30,025) (88,666) (92,070) (23,349) (17,20) Total interest expense (30,095) (30,259) (88,666) (92,070) (33,789) Interest expense (30,095) (31,954) (44,27) 1,423 1,429 Income(loss) before income laxes and galn(loss) on sale of real estate owned 17,6 | OPERATING EXPENSES: | | | | | | | |
| Property management 6.827 6.007 20,190 19,400 Char operating expenses 1,550 1,658 6,010 5,200 Real estate depresention anomitization 10,77,71 10,602 320,653 317,078 Consult of and definisheration 12,223 11,765 36,632 5,644 Consult or depresenting expenses 22,569 11,526 4,760 4,655 Total operating expenses 226,599 119,760 666,764 661,117 Operating income 45,492 45,771 137,207 125,536 Income/(loss) from unconsolidated entiles ¹⁰ 1,819 15,285 11,591 16,289 Income/(loss) from unconsolidated entiles ¹⁰ 1,819 15,256 11,591 (62,007) Total interest copense (20,009) (31,954) (46,450) (33,769) Interest income and other income/(expense), net 481 478 1,423 1,444 Income/(loss) form continuing operations 17,697 29,466 57,728 66,334 Total interest income and other income/(exp | Property operating and maintenance | | 42,362 | | 41,852 | 122,574 | | 119,872 |
| Other opperating expenses 1,950 1,836 6,010 5,280 Pace issite depreciation and amoritzation 107,171 105,802 320,463 317,078 Acquisition costs 12,123 117,055 36,612 36,444 Scansbryretide (corevines)/charges, net 2,056 200 3,749 1,834 Other depreciation and amoritzation 1,586 1,526 4,760 4,665 Total operating expenses 1,585 1,526 4,760 4,656 Operating income 45,492 45,751 157,207 125,558 Income/(loss) from unconsolidated entities ⁽ⁿ⁾ 1,819 15,255 11,591 16,289 Interest expense (30,095) (30,256) (48,666) (92,077) Costificent expense (30,095) (30,256) (48,666) (92,077) Total interest expense (30,095) (30,256) (48,666) (92,077) Total interest expense (30,095) (31,594) (4,500) (33,786) Income/(loss) form contere expense (17,777) 29,66< | Real estate taxes and insurance | | 31,181 | | 28,047 | 90,792 | | 86,703 |
| Real estate depreciation and amoritzation 107,171 105,802 320,653 317,078 Arcguistion costs 12,123 111,765 36,632 36,444 General and administrative 2,066 205 3,749 1,845 Deter depreciation and amoritzation 1,885 1,626 4,760 4,666 Total operating expenses 205,599 197,501 665,704 591,317 Operating income 45,492 45,751 137,207 125,538 Income/(loss) from unconsolidated entities ⁵⁰ 11,819 15,285 11,591 16,289 Interest expense (30,095) (30,225) (48,665) (42,007) (Cost)phenefit associated with extinguishment and other (1,729) (55,514) (1,729) Total interest expense (30,095) (30,225) (49,500) (33,736) Interest income taxes and gain/(loss) on sale of real estate owned (1,729) (55,121) (1,729) Total interest expense (127) (49,43 1,442 1,442 Income/(loss) bitro income (taxes and gain/(loss) on sale of real | Property management | | 6,827 | | 6,607 | 20,190 | | 19,480 |
| Acquisition costs 344 61 344 61 General and administrative 12,123 11,765 36,632 36,444 Casually-related (recoveries)/charges, net 2,056 2,055 3,749 1,834 Other depreciation and amministration 1,855 1,526 4,760 4,665 Total operating expresse 2005,599 197,501 605,704 505,317 Operating income 45,492 45,751 137,207 125,536 Income/(loss) from unconsolidated entities ⁽²⁾ 11,819 15,285 11,591 16,289 Interest expresse (30,095) (30,225) (86,666) (90,07) (Cost)(benefit associated with debt extinguishment and other - (1,22) (5,834) (1,22) Total interest expresse (30,095) (31,954) (94,500) (93,78) Interest income at the and other income(express), net 481 476 1,423 1,423 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,466 57,721 49,538 Tax (provision)benefit, net 17,570 29,466 57,028 60 | Other operating expenses | | 1,950 | | 1,636 | 6,010 | | 5,280 |
| General and administrative 12,123 11,765 98,632 36,444 Casually-relation and amotization 1,555 1,526 3,749 1,635 Total operating expenses 205,699 197,601 665,704 581,717 Operating income 45,462 46,751 137,207 125,536 Income/(loss) from unconsolidated entities ¹⁰ 1,819 15,285 11,591 16,289 Interest expense (30,055) (30,055) (30,050) (30,225) (88,666) (92,007) Cost interest expense (30,055) (30,055) (31,856) (92,007) (58,334) (1,729) (58,334) (1,729) Cost interest expense (30,055) (30,055) (31,856) (92,007) (31,856) (92,278) (93,739) Interest income and other income/(expense), net 461 478 1,423 1,449 Income/(loss) form continuing operations 17,507 29,466 56,886 50,249 Cair/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 | Real estate depreciation and amortization | | 107,171 | | 105,802 | 320,653 | | 317,078 |
| Casually-related (recoveries)/charges, net 2,055 205 3,749 1,844 Other depreciation and amorization 1,565 1,526 4,760 4,565 Total operating expenses 200,999 197,501 685,704 581,317 Operating income 45,492 45,751 137,207 125,536 Income/(loss) from unconsolidated entities ⁽⁰⁾ 1,819 15,285 11,591 16,289 Interest expense (30,095) (30,225) (68,666) (92,007) (Cost)benefit associated with debt extinguishment and other (1,729) (5,834) (1,729) Total interest expense (30,095) (31,654) (94,500) (93,739) Interest income/(cost) before income taxes and gain/(tost) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (622) 7111 Income/(loss) from continuing operations 17,570 29,466 57,028 60,634 Net (noom/(loss) Into and order incomed, net of tax - 2,132 10,385 Net (n | Acquisition costs | | 344 | | 61 | 344 | | 61 |
| Other depreciation and amoritzation Total operating expenses 1,555 1,526 4,760 4,655 Operating income 45,492 25,599 197,501 665,704 591,317 Operating income 45,492 45,751 137,207 125,538 Income/(loss) from unconsolidated entities ⁶⁰ 1,819 15,285 11,591 16,289 Interest expense (30,095) (30,225) (88,666) (92,007) (Cost)hannefit associated with debt extinguishment and other - 11,229 (5,534) (1,729) Total interest expense (30,095) (30,255) (88,666) (92,007) (Cost)hannefit associated with debt extinguishment and other - 11,729 (5,534) (1,729) Total interest expense (30,095) (31,964) (94,509) (94,739) Interest income and other income/(expense), net 481 478 1,423 1,449 Income/(loss) form continuing operations 17,570 29,466 57,028 60,634 Net income/(loss) Income/(loss) attributable to noncontrolling interests in the OP and DownREIT Patiner | General and administrative | | 12,123 | | 11,765 | 36,632 | | 36,444 |
| Total operating expenses 205,599 197,501 605,704 591,317 Operating income 45,492 45,751 137,207 125,536 Income/(toss) from unconsolidated entities ⁶⁷ 1,819 15,285 11,591 16,289 Interest expense (30,095) (30,225) (68,666) (92,007) (Cost)homefit associated with det extinguishment and other - (1,729) (5,834) (1,729) Total interest expense (30,095) (31,954) (94,500) (93,736) Interest income/(cost) from contextex and gain/(tost) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)benefit, net (127) (94) (625) 711 Income/(cost) from continuing operations 17,570 29,466 54,996 56,024 Gain/(cost) Net (norom)/boss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (1,415) (107) (285) Net (norom)/loss attributable to ononcontrolling interests 16,190 26,3956 52,214 52,525 Distributions to preferred stockholders - Series E | Casualty-related (recoveries)/charges, net | | 2,056 | | 205 | 3,749 | | 1,834 |
| Operating income 45,492 45,751 137,207 125,536 Income/(toss) from unconsolidated entities ⁽⁷⁾ 1,819 15,285 11,891 16,289 Interest expense (30,095) (30,022b) (68,666) (92,007) (Cost) benefit associated with debt extinguishment and other (1,729) (5,534) (1,729) Total interest expense (30,095) (30,095) (30,095) (30,095) (44,500) (93,736) Total interest expense (30,095) (31,954) (94,500) (93,736) Total interest expense (30,095) (31,954) (94,500) (93,736) Total interest expense (17,297) 29,860 55,721 49,538 Tax (provision)benefit, net (127) (94) (625) 7111 Income/(toss) from continuing operations 17,570 29,466 57,028 60,634 Net income/(toss) 17,570 29,466 57,028 60,634 Net income/(toss) attributable to noncontrolling interests in the OP and DownREIT Partnership (1,415) (2,459) (4,407) (| Other depreciation and amortization | | 1,585 | | 1,526 | 4,760 | | 4,565 |
| Income/(loss) from unconsolidated entities ⁽²⁾ 1,819 15,285 11,591 16,289 Interest expense (30,095) (30,225) (88,666) (92,007) (Cost)/benefit associated with debt extinguishment and other - (1,729) (5,534) (1,729) Total interest expense (30,095) (31,954) (94,500) (93,736) Interest income and other income(expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (825) 711 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gein/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net (nocom/(loss) 17,570 29,466 57,028 60,634 Net (nocom/(loss) attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership 17,570 29,466 52,314 55,255 Distributions to preferred stockholders - Series E (Convertible) (226) (229) (2,787) (2,787) </td <td>Total operating expenses</td> <td></td> <td>205,599</td> <td></td> <td>197,501</td> <td>605,704</td> <td>-</td> <td>591,317</td> | Total operating expenses | | 205,599 | | 197,501 | 605,704 | - | 591,317 |
| Income/(loss) from unconsolidated entities ⁽²⁾ 1,819 15,285 11,591 16,289 Interest expense (30,095) (30,225) (88,666) (92,007) (Cost)/benefit associated with debt extinguishment and other - (1,729) (5,534) (1,729) Total interest expense (30,095) (31,954) (94,500) (93,736) Interest income and other income(expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (825) 711 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gein/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net (nocom/(loss) 17,570 29,466 57,028 60,634 Net (nocom/(loss) attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership 17,570 29,466 52,314 55,255 Distributions to preferred stockholders - Series E (Convertible) (226) (229) (2,787) (2,787) </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | | | |
| Interest expense (30,095) (30,225) (88,666) (92,07) Total interest expense (1,729) (5,834) (1,729) Total interest expense (30,095) (31,954) (94,500) (93,736) Interest income and other income(expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (625) 7111 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gain/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (1,415) (1,2459) (4,607) (4,974) Net income/(loss) 16,190 26,956 52,314 52,255 52,525 Distributions to preferred stockholders - Series E (Convertible) (926) (929) (2,784) (2,787) Net income/(loss) per weighted aver | Operating income | | 45,492 | | 45,751 | 137,207 | | 125,536 |
| Interest expense (30,095) (30,225) (88,666) (92,07) Total interest expense (1,729) (5,834) (1,729) Total interest expense (30,095) (31,954) (94,500) (93,736) Interest income and other income(expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (625) 7111 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gain/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (1,415) (1,2459) (4,607) (4,974) Net income/(loss) 16,190 26,956 52,314 52,255 52,525 Distributions to preferred stockholders - Series E (Convertible) (926) (929) (2,784) (2,787) Net income/(loss) per weighted aver | | | | | | | | |
| (Cost)/benefit associated with debt extinguishment and other (1,729) (5,834) (1,729) Total interest expense (30,095) (31,954) (94,500) (33,736) Interest income and other income((expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (625) 711 Income/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Orian(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests 17,570 29,466 57,028 60,634 Net (income)/loss attributable to uDR, Inc. 16,190 26,956 52,314 52,295 Distributions to preferred stockholders - Series E (Convertible) (126) (129) (2,784) (2,787) Net income/(loss) per weighted average common share - basic: \$0.06 \$0.10 \$0.19 \$0.20 < | Income/(loss) from unconsolidated entities (2) | | 1,819 | | 15,285 | 11,591 | | 16,289 |
| (Cost)/benefit associated with debt extinguishment and other (1,729) (5,834) (1,729) Total interest expense (30,095) (31,954) (94,500) (33,736) Interest income and other income((expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (625) 711 Income/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Orian(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests 17,570 29,466 57,028 60,634 Net (income)/loss attributable to uDR, Inc. 16,190 26,956 52,314 52,295 Distributions to preferred stockholders - Series E (Convertible) (126) (129) (2,784) (2,787) Net income/(loss) per weighted average common share - basic: \$0.06 \$0.10 \$0.19 \$0.20 < | | | | | | | | |
| Total interest expense (30,095) (31,954) (94,500) (93,736) Interest income and other income/(expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision/benefit, net (127) (94) (825) 711 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gain/(loss) on sale of real estate owned, net of tax - - 2,132 10,365 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership 11,157 (2,459) (4,607) (4,974) Net (income)/loss attributable to UDR, Inc. 16,190 26,956 52,314 55,295 Distributions to preferred stockholders - Series E (Convertible) (926) (929) (2,784) (2,787) Net income/(loss) per weighted average common share - basic: \$0,066 \$0,10 \$0,18 \$0,20 Income/(loss) per weight | Interest expense | | (30,095) | | (30,225) | (88,666) | | (92,007) |
| Interest income and other income/(expense), net 481 478 1,423 1,449 Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (625) 711 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gain/(loss) on sale of real estate owned, net of tax - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership 11,415 (2,459) (4,677) (4,974) Net (income/(loss) attributable to UDR, Inc. 16,190 26,956 52,314 52,955 Distributions to preferred stockholders - Series E (Convertible) (926) (929) (2,784) (2,787) Net income/(loss) per weighted average common share - basic: \$0.06 \$0.10 \$0.18 \$0.20 Income/(loss) per weighted average common share - diluted: \$0.06 \$0.10 \$0.18 \$0.20 Common distributio | (Cost)/benefit associated with debt extinguishment and other | | - | | (1,729) | (5,834) | | (1,729) |
| Income/(loss) before income taxes and gain/(loss) on sale of real estate owned 17,697 29,560 55,721 49,538 Tax (provision)/benefit, net (127) (94) (825) 711 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gain/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership 17,570 29,466 57,028 60,634 Net (income)/loss attributable to noncontrolling interests 16,190 26,956 52,314 55,295 Istributions to preferred stockholders - Series E (Convertible) (926) (929) (2,784) (2,787) Net income/(loss) per weighted average common share - basic: \$0.06 \$0.10 \$0.19 \$0.20 Income/(loss) per weighted average common share - basic: \$0.310 \$0.295 \$0.300 \$0.85 Weighted average number of common share - diluted: \$0.310 \$0.295 \$0.300 \$0.85 | Total interest expense | | (30,095) | | (31,954) | (94,500) | | (93,736) |
| Tax (provision)/benefit, net (127) (94) (825) 711 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gain/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (1,415) (2,459) (4,607) (4,974) Net (income)/loss attributable to noncontrolling interests 35 (51) (107) (365) Net income/(loss) attributable to UDR, Inc. 16,190 26,956 52,314 55,295 Distributions to preferred stockholders \$ 15,264 \$ 26,027 \$ 49,530 \$ 52,508 Income/(loss) per weighted average common share - basic: \$ 0.06 \$0.10 \$0.18 \$0.20 Income/(loss) per weighted average common share - diluted: \$0.310 \$0.295 \$0.930 \$0.885 Weighted average number of common shares outstanding - basic 267,056 | Interest income and other income/(expense), net | | 481 | | 478 | 1,423 | | 1,449 |
| Tax (provision)/benefit, net (127) (94) (825) 711 Income/(loss) from continuing operations 17,570 29,466 54,896 50,249 Gain/(loss) on sale of real estate owned, net of tax - - 2,132 10,385 Net income/(loss) 17,570 29,466 57,028 60,634 Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (1,415) (2,459) (4,607) (4,974) Net (income)/loss attributable to noncontrolling interests 35 (51) (107) (365) Net income/(loss) attributable to UDR, Inc. 16,190 26,956 52,314 55,295 Distributions to preferred stockholders \$ 15,264 \$ 26,027 \$ 49,530 \$ 52,508 Income/(loss) per weighted average common share - basic: \$ 0.06 \$0.10 \$0.18 \$0.20 Income/(loss) per weighted average common share - diluted: \$0.310 \$0.295 \$0.930 \$0.885 Weighted average number of common shares outstanding - basic 267,056 | | | | - | | | | |
| Income/(loss) from continuing operations17,57029,46654,89650,249Gain/(loss) on sale of real estate owned, net of tax2,13210,385Net income/(loss)17,57029,46657,02860,634Net (income)/loss attributable to redeemable noncontrolling interests17,57029,46657,02860,634Net (income)/loss attributable to noncontrolling interests17,57029,46657,02860,634Net (income)/loss attributable to noncontrolling interests16,190(2,459)(4,607)(4,974)Net income/(loss) attributable to NDR, Inc.16,19026,95652,31455,295Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$15,264\$26,027\$49,530\$52,508Income/(loss) per weighted average common share - basic:\$0.06\$0.10\$0.19\$0.200.20Income/(loss) per weighted average common share - diluted:\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | Income/(loss) before income taxes and gain/(loss) on sale of real estate owned | | 17,697 | | 29,560 | 55,721 | | 49,538 |
| Gain/(loss) on sale of real estate owned, net of tax-2,13210,385Net income/(loss)17,57029,46657,02860,634Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership(1,415)(2,459)(4,607)(4,974)Net (income)/loss attributable to noncontrolling interests35(51)(107)(365)Net income/(loss) attributable to OUDR, Inc.16,19026,95652,31455,295Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$15,264\$26,027\$49,530\$52,508Income/(loss) per weighted average common share - basic:\$0.06\$0.10\$0.19\$0.20\$0.20Income/(loss) per weighted average common share - diluted:\$0.310\$0.295\$0.930\$0.885Weighted average number of common share outstanding - basic267,056266,301266,940265,013 | Tax (provision)/benefit, net | | (127) | | (94) | (825) | | 711 |
| Gain/(loss) on sale of real estate owned, net of tax-2,13210,385Net income/(loss)17,57029,46657,02860,634Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership(1,415)(2,459)(4,607)(4,974)Net (income)/loss attributable to noncontrolling interests35(51)(107)(365)Net income/(loss) attributable to OUDR, Inc.16,19026,95652,31455,295Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$15,264\$26,027\$49,530\$52,508Income/(loss) per weighted average common share - basic:\$0.06\$0.10\$0.19\$0.20\$0.20Income/(loss) per weighted average common share - diluted:\$0.310\$0.295\$0.930\$0.885Weighted average number of common share outstanding - basic267,056266,301266,940265,013 | | | | | | | | |
| Net income/(loss) 17,570 29,466 57,028 60,634 Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (1,415) (2,459) (4,607) (4,974) Net (income)/loss attributable to noncontrolling interests 35 (51) (107) (365) Net income/(loss) attributable to UDR, Inc. 16,190 26,956 52,314 55,295 Distributions to preferred stockholders - Series E (Convertible) (926) (929) (2,784) (2,787) Net income/(loss) attributable to common stockholders \$ 15,264 \$ 26,027 \$ 49,530 \$ 52,508 Income/(loss) per weighted average common share - basic: \$ \$ 0.10 \$ \$ 52,508 Common distributions declared per share \$ \$ 0.295 \$ \$ 0.20 Veighted average number of common shares outstanding - basic \$ \$ 0.295 \$ 0.805 \$ Veighted average number of common shares outstanding - basic 267,056 266,301 266,940 265,013 <td>Income/(loss) from continuing operations</td> <td></td> <td>17,570</td> <td></td> <td>29,466</td> <td>54,896</td> <td></td> <td>50,249</td> | Income/(loss) from continuing operations | | 17,570 | | 29,466 | 54,896 | | 50,249 |
| Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership(1,415)(2,459)(4,607)(4,974)Net (income)/loss attributable to noncontrolling interests35(51)(107)(365)Net income/(loss) attributable to UDR, Inc.16,19026,95652,31455,295Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$ 15,264\$ 26,027\$ 49,530\$ 52,508Income/(loss) per weighted average common share - basic:\$0.06\$0.10\$0.19\$0.20Income/(loss) per weighted average common share - diluted:\$0.06\$0.10\$0.18\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | Gain/(loss) on sale of real estate owned, net of tax | | - | | - | 2,132 | | 10,385 |
| Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership(1,415)(2,459)(4,607)(4,974)Net (income)/loss attributable to noncontrolling interests35(51)(107)(365)Net income/(loss) attributable to UDR, Inc.16,19026,95652,31455,295Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$ 15,264\$ 26,027\$ 49,530\$ 52,508Income/(loss) per weighted average common share - basic:\$0.06\$0.10\$0.19\$0.20Income/(loss) per weighted average common share - diluted:\$0.06\$0.10\$0.18\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | | | | | | | | |
| Net (income)/loss attributable to noncontrolling interests35(107)(365)Net income/(loss) attributable to UDR, Inc.16,19026,95652,31455,295Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$15,264\$26,027\$49,530\$52,508Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:\$0.06\$0.10\$0.19\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | Net income/(loss) | | 17,570 | | 29,466 | 57,028 | | 60,634 |
| Net income/(loss) attributable to UDR, Inc.16,19026,95652,31455,295Distributions to preferred stockholders - Series E (Convertible)(2,787)(2,787)(2,787)Net income/(loss) attributable to common stockholders\$ 15,264 \$ 26,027 \$ 49,530 \$ 52,508\$ 52,508Income/(loss) per weighted average common share - basic:\$0.06 \$ 0.10 \$ 0.19 \$ 0.20\$ 0.20Income/(loss) per weighted average common share - diluted:\$ 0.06 \$ 0.10 \$ 0.18 \$ 0.20\$ 0.20Common distributions declared per share\$ 0.310 \$ 0.295 \$ 0.930 \$ 0.885\$ 0.885Weighted average number of common shares outstanding - basic267,056 266,301 266,301 265,940 265,013\$ 0.205,013 | Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership | | (1,415) | | (2,459) | (4,607) | | (4,974) |
| Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$ 15,264\$ 26,027\$ 49,530\$ 52,508Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:\$0.066\$0.10\$0.19\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | Net (income)/loss attributable to noncontrolling interests | | 35 | | (51) | (107) | | (365) |
| Distributions to preferred stockholders - Series E (Convertible)(926)(929)(2,784)(2,787)Net income/(loss) attributable to common stockholders\$ 15,264\$ 26,027\$ 49,530\$ 52,508Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:\$0.066\$0.10\$0.19\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | | | | | | | | |
| Net income/(loss) attributable to common stockholders\$15,264\$26,027\$49,530\$52,508Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:\$0.06\$0.10\$0.19 \$0.20\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | Net income/(loss) attributable to UDR, Inc. | | 16,190 | | 26,956 | 52,314 | | 55,295 |
| Income/(loss) per weighted average common share - basic:\$0.06\$0.10\$0.19\$0.20Income/(loss) per weighted average common share - diluted:\$0.06\$0.10\$0.18\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | Distributions to preferred stockholders - Series E (Convertible) | | (926) | | (929) | (2,784) | | (2,787) |
| Income/(loss) per weighted average common share - basic:\$0.06\$0.10\$0.19\$0.20Income/(loss) per weighted average common share - diluted:\$0.06\$0.10\$0.18\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | | | | | | | | |
| Income/(loss) per weighted average common share - diluted:\$0.6\$0.10\$0.18\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | Net income/(loss) attributable to common stockholders | \$ | 15,264 | \$ | 26,027 | \$ 49,530 | \$ | 52,508 |
| Income/(loss) per weighted average common share - diluted:\$0.6\$0.10\$0.18\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | | | | | | | | |
| Income/(loss) per weighted average common share - diluted:\$0.6\$0.10\$0.18\$0.20Common distributions declared per share\$0.310\$0.295\$0.930\$0.885Weighted average number of common shares outstanding - basic267,056266,301266,940265,013 | | | | | | | | |
| Common distributions declared per share \$0.310 \$0.295 \$0.930 \$0.885 Weighted average number of common shares outstanding - basic 267,056 266,301 266,940 265,013 | | | | | | | | |
| Weighted average number of common shares outstanding - basic 267,056 266,301 266,940 265,013 | Income/(loss) per weighted average common share - diluted: | | \$0.06 | | \$0.10 | \$0.18 | | \$0.20 |
| Weighted average number of common shares outstanding - basic 267,056 266,301 266,940 265,013 | | | | | | | | |
| | Common distributions declared per share | | \$0.310 | | \$0.295 | \$0.930 | | \$0.885 |
| | | | | | | | | |
| | | | | | | | | |
| Weighted average number of common shares outstanding - diluted 269,062 268,305 268,851 266,925 | Weighted average number of common shares outstanding - diluted | | 269,062 | | 268,305 | 268,851 | | 266,925 |

(1) See Attachment 16 for definitions and other terms.

(2) During the three months ended September 30, 2017, UDR recorded a gain on sale of approximately \$2.4 million in connection with the sale of 8th & Republican, a West Coast Development JV community in Seattle, WA. For the nine months ended September 30, 2017, UDR has recorded gains on sale of approximately \$14.5 million.

UDR, Inc. Funds From Operations (Unaudited) ⁽¹⁾

| | | Three Mon Septen | iths En nber 30 | | Nine Months Ended September 30, | | | | | |
|--|----|---------------------|--------------------|----------|------------------------------------|----------|----|----------|--|--|
| In thousands, except per share and unit amounts | | 2017 | | 2016 | | 2017 | | 2016 | | |
| Net income/(loss) attributable to common stockholders | \$ | 15,264 | \$ | 26,027 | \$ | 49,530 | \$ | 52,508 | | |
| Real estate depreciation and amortization | | 107,171 | | 105,802 | | 320,653 | | 317,078 | | |
| Noncontrolling interests | | 1,380 | | 2,510 | | 4,714 | | 5,339 | | |
| Real estate depreciation and amortization on unconsolidated joint ventures | | 14,710 | | 12,128 | | 42,974 | | 34,777 | | |
| Net gain on the sale of unconsolidated depreciable property | | (2,355) | | (11,463) | | (14,513) | | (11,463) | | |
| Net gain on the sale of depreciable real estate owned | | - | | - | | (552) | | (8,700) | | |
| Funds from operations ("FFO") attributable to common stockholders and unitholders, basic | \$ | 136,170 | \$ | 135,004 | \$ | 402,806 | \$ | 389,539 | | |
| Distributions to preferred stockholders - Series E (Convertible) ⁽²⁾ | | 926 | | 929 | | 2,784 | | 2,787 | | |
| FFO attributable to common stockholders and unitholders, diluted | \$ | 137,096 | \$ | 135,933 | \$ | 405,590 | \$ | 392,326 | | |
| FFO per common share and unit, basic | \$ | 0.47 | \$ | 0.46 | \$ | 1.38 | \$ | 1.34 | | |
| FFO per common share and unit, diluted | \$ | 0.46 | \$ | 0.46 | \$ | 1.37 | \$ | 1.33 | | |
| Weighted average number of common shares and OP/DownREIT Units outstanding - basic | | 291,878 | | 291,469 | | 291,822 | | 290,196 | | |
| Weighted average number of common shares, OP/DownREIT Units, and common stock | | | | | - | | - | | | |
| equivalents outstanding - diluted | | 296,900 | | 296,501 | | 296,757 | | 295,136 | | |
| Impact of adjustments to FFO: | | | | | | | | | | |
| Acquisition-related costs/(fees) | \$ | 344 | | 61 | \$ | 344 | \$ | 61 | | |
| Cost/(benefit) associated with debt extinguishment and other | | | | 1,729 | | 5,834 | | 1,729 | | |
| Long-term incentive plan transition costs | | | | 274 | | | | 625 | | |
| Net gain on the sale of non-depreciable real estate owned ⁽³⁾ | | - | | - | | (1,580) | | (1,685) | | |
| Legal claims, net of tax | | - | | (480) | | - | | (480) | | |
| Net loss on sale of unconsolidated land | | - | | 1,016 | | - | | 1,016 | | |
| Casualty-related (recoveries)/charges, net | | 2,164 | | 205 | | 3,857 | | 1,834 | | |
| Casualty-related (recoveries)/charges on unconsolidated joint ventures, net | • | - | • | (4,627) | • | (881) | • | (3,501) | | |
| | \$ | 2,508 | \$ | (1,822) | \$ | 7,574 | \$ | (401) | | |
| FFO as Adjusted attributable to common stockholders and unitholders, diluted | \$ | 139,604 | \$ | 134,111 | \$ | 413,164 | \$ | 391,925 | | |
| FFO as Adjusted per common share and unit, diluted | \$ | 0.47 | \$ | 0.45 | \$ | 1.39 | \$ | 1.33 | | |
| Recurring capital expenditures | | (12,649) | | (13,270) | | (30,122) | | (31,283) | | |
| AFFO attributable to common stockholders and unitholders, diluted | \$ | 126,955 | \$ | 120,841 | \$ | 383,042 | \$ | 360,642 | | |
| AFFO per common share and unit, diluted | \$ | 0.43 | \$ | 0.41 | \$ | 1.29 | \$ | 1.22 | | |

(1) See Attachment 16 for definitions and other terms.

UDF

(2) Series E preferred shares are dilutive for purposes of calculating FFO per share. Consequently, distributions to Series E preferred stockholders are added to FFO and the weighted average number of shares are included in the denominator when calculating FFO per common share and unit, diluted.

(3) The GAAP gain for the nine months ended September 30, 2017 and 2016 is \$2.1 million and \$10.4 million, respectively, of which \$1.6 million and \$1.7 million is FFO gain related to the sale of land parcels. The FFO gain is backed out for FFO as Adjusted.



UDR, Inc. Consolidated Balance Sheets (Unaudited)⁽¹⁾

| In thousands, except share and per share amounts | September 30, 2017 | | | cember 31, 2016 |
|---|-----------------------|-------------|----|--------------------|
| | | | | |
| ASSETS | | | | |
| Real estate owned: | | | | |
| Real estate held for investment | \$ | 9,456,293 | \$ | 9,271,847 |
| Less: accumulated depreciation | | (3,235,851) | | (2,923,072) |
| Real estate held for investment, net | | 6,220,442 | | 6,348,775 |
| Real estate under development | | | | |
| (net of accumulated depreciation of \$1,737 and \$0) | | 532,580 | | 342,282 |
| Real estate held for disposition | | | | |
| (net of accumulated depreciation of \$0 and \$553) | | - | | 1,071 |
| Total real estate owned, net of accumulated depreciation | | 6,753,022 | | 6,692,128 |
| Cash and cash equivalents | | 1,788 | | 2,112 |
| Restricted cash | | 20,413 | | 19,994 |
| Notes receivable, net | | 18,594 | | 19,790 |
| Investment in and advances to unconsolidated joint ventures, net | | 839,864 | | 827,025 |
| Other assets | | 127,024 | | 118,535 |
| Total assets | \$ | 7,760,705 | \$ | 7,679,584 |
| LIABILITIES AND EQUITY | | | | |
| Liabilities: | | | | |
| Secured debt | \$ | 804,977 | \$ | 1,130,858 |
| Unsecured debt | | 2,874,034 | | 2,270,620 |
| Real estate taxes payable | | 35,337 | | 17,388 |
| Accrued interest payable | | 30,192 | | 29,257 |
| Security deposits and prepaid rent | | 32,619 | | 34,238 |
| Distributions payable | | 91,454 | | 86,936 |
| Accounts payable, accrued expenses, and other liabilities | | 96,009 | | 103,835 |
| Total liabilities | | 3,964,622 | | 3,673,132 |
| Redeemable noncontrolling interests in the OP and DownREIT Partnership | | 943,182 | | 909,482 |
| Equity: | | | | |
| Preferred stock, no par value; 50,000,000 shares authorized | | | | |
| 2,780,994 shares of 8.00% Series E Cumulative Convertible issued | | | | |
| and outstanding (2,796,903 shares at December 31, 2016) | | 46,200 | | 46,457 |
| 16,025,255 shares of Series F outstanding (16,196,889 shares | | | | |
| at December 31, 2016) | | 1 | | 1 |
| Common stock, \$0.01 par value; 350,000,000 shares authorized | | | | |
| 267,599,391 shares issued and outstanding (267,259,469 shares at December 31, 2016) | | 2,676 | | 2,673 |
| Additional paid-in capital | | 4,643,803 | | 4,635,413 |
| Distributions in excess of net income | | (1,843,490) | | (1,585,825) |
| Accumulated other comprehensive income/(loss), net | | (4,167) | | (5,609) |
| Total stockholders' equity | | 2,845,023 | | 3,093,110 |
| Noncontrolling interests | | 7,878 | | 3,860 |
| Total equity | | 2,852,901 | | 3,096,970 |
| Total liabilities and equity | \$ | 7,760,705 | \$ | 7,679,584 |



Attachment 4(A)

UDR, Inc. Selected Financial Information (Unaudited) ⁽¹⁾

| September 30, 2017 | December 31, 2016 |
|-----------------------|--|
| 267,084,130 | 266,613,508 |
| 515,261 | 645,961 |
| 267,599,391 | 267,259,469 |
| 1,520,124 | 1,372,102 |
| 23,049,317 | 23,179,309 |
| 1,751,671 | 1,751,671 |
| 3,010,843 | 3,028,068 |
| 296,931,346 | 296,590,619 |
| | 2017 267,084,130 515,261 267,599,391 1,520,124 23,049,317 1,751,671 3,010,843 |

| Weighted Average Number of Shares Outstanding | 3Q 2017 | 3Q 2016 |
|---|-------------------|-------------------|
| Weighted average number of common shares and OP/DownREIT units outstanding - basic | 291,878,372 | 291,468,908 |
| Weighted average number of OP/DownREIT units outstanding | (24,822,635) | (25,168,159) |
| Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations | 267,055,737 | 266,300,749 |
| | | |
| Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted | 296,899,883 | 296,501,275 |
| Weighted average number of OP/DownREIT units outstanding | (24,822,635) | (25,168,159) |
| Weighted average number of Series E preferred shares outstanding | (3,015,524) | (3,028,068) |
| Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations | 269,061,724 | 268,305,048 |
| | | |
| | Year-to-Date 2017 | Year-to-Date 2016 |
| Weighted average number of common shares and OP/DownREIT units outstanding - basic | 291,822,444 | 290,196,206 |
| Weighted average number of OP/DownREIT units outstanding | (24,882,380) | (25,183,117) |
| Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations | 266,940,064 | 265,013,089 |

| Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted | 296,757,284 | 295,136,346 |
|---|--------------|--------------|
| Weighted average number of OP/DownREIT units outstanding | (24,882,380) | (25,183,117) |
| Weighted average number of Series E preferred shares outstanding | (3,023,841) | (3,028,068) |
| Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations | 268.851.063 | 266.925.161 |

(1) See Attachment 16 for definitions and other terms.

(2) At September 30, 2017 and December 31, 2016 there were 2,780,994 and 2,796,903 shares of the Series E were outstanding, respectively, which is equivalent to 3,010,843 and 3,028,068, shares of common stock if converted (after adjusting for the special dividend paid in 2008).

Attachment 4(B)

UDR, Inc. Selected Financial Information (Unaudited)⁽¹⁾

| Debt Structure, In | thousands | Balance | % of Total | Weighted Average Interest Rate | Weighted Average Years to Maturity ⁽⁸⁾ |
|--------------------|---|--------------------------|------------|--------------------------------------|---|
| Secured | Fixed | \$ 674,360 | 18.3% | 4.39% | 4.2 |
| | Floating | 123,733 ⁽²⁾ | 3.3% | 1.87% | 4.4 |
| | Combined | 798,093 | 21.6% | 4.00% | 4.2 |
| Unsecured | Fixed | 2,530,644 ⁽³⁾ | 68.6% | 3.72% | 5.5 |
| | Floating | 360,717 | 9.8% | 1.59% | 0.5 |
| | Combined | 2,891,361 | 78.4% | 3.45% | 4.9 |
| Total Debt | Fixed | 3,205,004 | 86.9% | 3.86% | 5.3 |
| | Floating | 484,450 | 13.1% | 1.67% | 1.5 |
| | Combined | \$ 3,689,454 | 100.0% | 3.57% | 4.8 |
| | Total Non-Cash Adjustments ⁽⁵⁾ | (10,443) | | | |
| | Total per Balance Sheet | \$ 3,679,011 | | 3.65% | |

Debt Maturities, In thousands ⁽⁹⁾

| | Secu | ured Debt ⁽⁶⁾ | nsecured Debt ⁽⁶⁾ | Fa | evolving Credit cilities & Comm. Paper ^{(4) (7) (8)} | Balance | % of Total | Weighted Average Interest Rate |
|--------------------------------|------|--------------------------|---------------------------------|----|---|-----------------|------------|-----------------------------------|
| 2017 | \$ | 1,133 | \$ - | \$ | 285,000 | \$ 286,133 | 7.7% | 1.46% |
| 2018 | | 33,670 | 300,000 | | - | 333,670 | 9.0% | 4.12% |
| 2019 | | 317,095 | - | | 40,717 | 357,812 | 9.7% | 4.29% |
| 2020 | | 198,076 | 300,000 | | - | 498,076 | 13.5% | 3.87% |
| 2021 | | 1,117 | 350,000 | | - | 351,117 | 9.5% | 2.01% |
| 2022 | | 1,157 | 400,000 | | - | 401,157 | 10.9% | 4.62% |
| 2023 | | 41,245 | - | | - | 41,245 | 1.1% | 3.47% |
| 2024 | | - | 315,644 | | - | 315,644 | 8.6% | 3.99% |
| 2025 | | 127,600 | 300,000 | | - | 427,600 | 11.6% | 4.26% |
| 2026 | | 50,000 | 300,000 | | - | 350,000 | 9.5% | 2.99% |
| Thereafter | | 27,000 | 300,000 | | - | 327,000 | 8.9% | 3.34% |
| | | 798,093 | 2,565,644 | | 325,717 | 3,689,454 | 100.0% | 3.57% |
| Total Non-Cash Adjustments (5) | | 6,884 | (17,327) | | - | (10,443) | | |
| Total per Balance Sheet | \$ | 804,977 | \$ 2,548,317 | \$ | 325,717 | \$ 3,679,011 | | 3.65% |

(1) See Attachment 16 for definitions and other terms.

(2) Includes \$114.1 million of debt with a weighted average interest cap of 6.78% on the underlying index.

(3) Includes \$315.0 million of floating rate debt that has been fixed using interest rate swaps at a weighted average rate of 1.98%.

(4) There are no borrowings outstanding on our \$1.1 billion line of credit at September 30, 2017. The facility has a maturity date of January 2020, plus two six-month extension options. The credit facility carries an interest rate equal to LIBOR plus a spread of 90 basis points and a facility fee of 15 basis points, which is not included in the interest rate above.

(5) Includes the unamortized balance of fair market value adjustments, premiums/discounts and deferred financing costs.

(6) Includes principal amortization, as applicable.

(7) There is \$40.7 million outstanding on our \$75.0 million working capital credit facility at September 30, 2017. The facility has a maturity date of January 2019. The working capital credit facility carries an interest rate equal to LIBOR plus a spread of 90 basis points.

(8) The 2017 maturity reflects the \$285.0 million of principal outstanding on the Company's unsecured commercial paper program as of September 30, 2017. Under the terms of the program the Company may issue up to a maximum aggregate amount outstanding of \$500.0 million. If the commercial paper was refinanced using the line of credit, the weighted average years to maturity would be 4.9 years without extensions and 5.0 years with extensions.

(9) As of September 30, 2017, UDR's debt maturities with and without extensions are the same.



Attachment 4(C)

UDR, Inc. **Selected Financial Information** (Dollars in Thousands) (Unaudited)⁽¹⁾

| Coverage Ratios | ter Ended ber 30, 2017 |
|--|---------------------------|
| Net income/(loss) | \$ 17,570 |
| Adjustments: | |
| Interest expense | 30,095 |
| Real estate depreciation and amortization | 107,171 |
| Real estate depreciation and amortization on unconsolidated joint ventures | 14,710 |
| Other depreciation and amortization | 1,585 |
| Income tax provision/(benefit), net | 127 |
| EBITDA | \$ 171,258 |
| Net gain on the sale of unconsolidated depreciable property | (2,355) |
| Acquisition-related costs/(fees) | 344 |
| Casualty-related (recoveries)/charges, net | 2,164 |
| EBITDA - adjusted for non-recurring items | \$ 171,411 |
| Annualized EBITDA - adjusted for non-recurring items | \$ 685,644 |
| Interest expense | 30,095 |
| Capitalized interest expense | 4,638 |
| Total interest | \$ 34,733 |
| Preferred dividends | \$ 926 |
| Total debt | \$ 3,679,011 |
| Cash | 1,788 |
| Net debt | \$ 3,677,223 |
| Interest Coverage Ratio - adjusted for non-recurring items | 4.9x |
| Fixed Charge Coverage Ratio - adjusted for non-recurring items | 4.8x |
| Net Debt-to-EBITDA - adjusted for non-recurring items | 5.4x |
| | |

Debt Covenant Overview

| Unsecured Line of Credit Covenants (2) | | Required | Actual | Compliance |
|--|---------|-----------|----------------------|------------------|
| Maximum Leverage Ratio | | ≤60.0% | 34.4% ⁽²⁾ | Yes |
| Minimum Fixed Charge Coverage Ratio | | ≥1.5x | 3.7x | Yes |
| Maximum Secured Debt Ratio | | ≤40.0% | 13.1% | Yes |
| Minimum Unencumbered Pool Leverage Ratio | ≥150.0% | 342.7% | Yes | |
| Senior Unsecured Note Covenants (3) | | Required | Actual | Compliance |
| Debt as a percentage of Total Assets | | ≤65.0% | 33.5% ⁽³⁾ | Yes |
| Consolidated Income Available for Debt Service to Annual Service C | Charge | ≥1.5x | 5.1x | Yes |
| Secured Debt as a percentage of Total Assets | | ≤40.0% | 7.3% | Yes |
| Total Unencumbered Assets to Unsecured Debt | | ≥150.0% | 294.3% | Yes |
| Securities Ratings | Debt | Preferred | Outlook | Commercial Paper |
| Moody's Investors Service | Baa1 | Baa2 | Stable | P-2 |
| Standard & Poor's | BBB+ | BBB- | Stable | A-2 |

| Asset Summary | Number of Homes | 3Q 2017 NOI ⁽¹⁾ (\$000s) | % of NOI | (| Gross Carrying Value (\$000s) | % of Total Gross Carrying Value |
|---------------------|--------------------|--|----------|----|-------------------------------------|---------------------------------------|
| Unencumbered assets | 31,801 | \$ 144,824 | 82.9% | \$ | 8,310,731 | 83.2% |
| Encumbered assets | 8,105 | 29,897 | 17.1% | | 1,679,879 | 16.8% |
| | 39,906 | \$ 174,721 | 100.0% | \$ | 9,990,610 | 100.0% |

(1) See Attachment 16 for definitions and other terms.

(1) dec Attachment to be defined in during and during terms.
(2) As defined in our credit agreement dated October 20, 2015.
(3) As defined in our indenture dated November 1, 1995 as amended, supplemented or modified from time to time.

UDR

Attachment 5

UDR, Inc. Operating Information (Unaudited)⁽¹⁾

| Total Quarter Ended Quarter Ended </th <th></th> <th></th> <th></th> <th>(0</th> <th>mauu</th> <th>ineu)</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> | | | | (0 | mauu | ineu) | | | | | | |
|---|---|--------|--------|----------------|----------|-------------|-----|--------------|---------|---------------|-------|----------------|
| Evenues Some-Store Communities 36,540 \$ 219,623 \$ 217,887 \$ 216,165 \$ 213,224 \$ 212,282 Stabilized, Non-Mature Communities 2,853 18,611 18,245 17,250 15,475 11,579 Acquired Communities 305 1,885 1,708 1,727 1,734 1,783 Development Communities 206 864 192 4 2 1 Non-Residential / Other ⁽⁷⁾ - 7,481 6,526 6,065 6,590 7,150 Total 39,906 \$ 244,026 \$ 244,028 \$ 237,035 \$ 233,205 Expenses Same-Store Communities \$ 6,1,400 \$ 61,411 \$ 80,289 \$ 61,540 Stabilized, Non-Mature Communities \$ 5,242 5,219 5,008 4,732 3,604 Anguide Communities \$ 739 726 7739 \$ 67,739 \$ 67,731 | Dollars in thousands | | | | | | | | | | | |
| Same-Store Communities 36,540 \$ 219,623 \$ 217,867 \$ 216,165 \$ 213,234 \$ 212,682 Stabilized, Non-Mature Communities . < | | Homes | ocpici | 11501 50, 2011 | | 10 00, 2011 | mai | 011 01, 2017 | Dettern | 1501 01, 2010 | ocpie | 11501 50, 2010 |
| Stabilized. Non-Mature Communities 2,83 16,611 18,245 17,250 15,475 11,779 Acquirad Communities 305 1,685 1,708 1,787 1,734 1,783 Development Communities 208 884 192 4 2 1 Non-Residential / Other ⁽²⁾ - 7,441 6,626 6,006 6,703 \$ 233,205 Expenses Same-Store Communities \$ 63,964 \$ 61,440 \$ 61,441 \$ 60,259 \$ 61,548 3,804 \$ 61,411 \$ 60,259 \$ 61,548 3,804 \$ 61,411 \$ 60,259 \$ 61,548 3,804 \$ 61,411 \$ 60,259 \$ 61,548 3,804 \$ 61,411 \$ 60,259 \$ 61,548 \$ 713 \$ 67,732 \$ 67,732 3,804 \$ 61,242 10,413 \$ 15,545 \$ 15,2475 \$ 15,545 | | 36.540 | \$ | 219.623 | \$ | 217.987 | \$ | 216.165 | \$ | 213.234 | \$ | 212.692 |
| Acquired Communities 205 1,685 1,708 1,734 1,734 1,734 Redevelopment Communities 208 884 192 4 2 1 Non-Residential / Other ⁽²⁾ - 7,481 6,526 6,065 6,590 7,150 Same-Store Communities \$ 244,658 \$ 241,271 \$ 237,035 \$ 233,205 Expenses Same-Store Communities \$ 61,440 \$ 61,411 \$ 60,259 \$ 61,443 Stabilized, Non-Mature Communities 5,442 5,219 5,008 4,732 3,604 Acquired Communities 739 726 721 665 713 Non-Residential / Other ⁽²⁾ 2,528 2,217 2,400 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 67,739 \$ 67,512 Met Operating Income S 155,659 \$ 156,577 \$ 154,754 \$ 152,975 | | | | | · | | · | | • | | • | |
| Redevelopment Communities 305 1,685 1,787 1,787 1,784 1,783 Development Communities 206 864 192 4 2 1 Non-Residential / Other ⁽²⁾ - 7,481 6,626 6,066 6,509 7,150 Total 39,006 \$ 246,264 \$ 244,658 \$ 241,271 \$ 237,035 \$ 233,205 Expenses Same-Store Communities \$ 61,400 \$ 61,411 \$ 60,259 \$ 61,548 Stabilized, Non-Mature Communities 739 726 721 665 713 Development Communities 739 726 721 665 713 Development Communities 870 473 157 172 113 Non-Residential / Other ⁽²⁾ 2,528 2,217 2,400 1,911 11,544 Stabilized, Non-Mature Communities \$ 155,659 \$ 156,567 \$ 167,739 \$ 67,512 | * | -,000 | | - | | | | | | - | | - |
| Development Communities 208 864 192 4 2 1 Non-Residential / Other ⁽²⁾ 39,906 \$ 248,264 \$ 244,658 \$ 241,271 \$ 237,085 \$ 233,285 Expenses Same-Store Communities \$ 63,964 \$ 61,401 \$ 60,259 \$ 61,548 Stabilized, Non-Mature Communities 5,462 5,219 5,008 4,732 3,804 Acquired Communities 739 726 721 665 713 Non-Residential / Other ⁽²⁾ 2,528 2,217 2,400 1,911 1,534 Orelopment Communities 870 473 157 172 113 Non-Residential / Other ⁽²⁾ 2,528 2,217 2,400 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 67,729 \$ 67,512 Net Operating Income \$ 13,169 13,026 1,244 \$ 1,93 7,975 <td>•</td> <td>305</td> <td></td> <td>1 685</td> <td></td> <td>1 708</td> <td></td> <td>1 787</td> <td></td> <td>1 734</td> <td></td> <td>1 783</td> | • | 305 | | 1 685 | | 1 708 | | 1 787 | | 1 734 | | 1 783 |
| Non-Residential / Other ⁽²⁾ - 7.491 6.526 6.005 6.590 7.150 Total 39,006 \$ 248,264 \$ 244,658 \$ 241,271 \$ 237,035 \$ 233,205 Expenses Same-Store Communities \$ 63,964 \$ 61,400 \$ 61,411 \$ 60,259 \$ 61,548 Stabilized, Non-Mature Communities 5,442 5,219 5,008 4,732 3,604 Acquired Communities 739 726 721 665 713 Development Communities 870 4/31 157 172 113 Non-Residential / Other ⁽²⁾ 2,2528 2,217 2,490 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,512 Non-Residential / Other ⁽²⁾ 2,2528 2,217 2,490 1,911 1,534 Stabilized, Non-Mature Communities 13,169 13,026 1,2242 10,743 7,745 Stabilized, Non-Mature Communities 9.6 982 1,066 1,069 1,070 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>,</td><td></td><td></td></t<> | | | | | | | | | | , | | |
| Total 39,906 \$ 248,264 \$ 244,658 \$ 241,271 \$ 237,035 \$ 233,265 Expenses Same-Store Communities \$ 63,964 \$ 61,400 \$ 61,411 \$ 60,259 \$ 61,548 Stabilized, Non-Mature Communities \$ 5,442 5,219 5,008 4,722 3,604 Development Communities 739 726 721 665 713 Non-Residential / Other (P) 2,528 2,217 2,490 1,911 1,534 Total \$ 73,543 \$ 70,025 \$ 69,787 \$ 67,739 \$ 67,512 Net Operating Income \$ 155,659 \$ 156,587 \$ 151,144 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities \$ 156,659 \$ | • | | | | | | | | | | | |
| Expenses S 63,964 S 61,400 S 61,411 S 60,259 S 61,548 Stabilized, Non-Mattre Communities 5,442 5,219 5,008 4,732 3,604 Acquired Communities 739 726 721 665 713 Development Communities 739 726 721 665 713 Development Communities 870 473 157 172 113 Non-Residential / Other (2) 2,2528 2,217 2,490 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,713 \$ 67,512 Net Operating Income \$ 13,169 13,026 12,242 10,743 7,975 Acquired Communities 4,953 4,309 3,575 4,679 5,616 Development Communities 946 982 1,066 1,069 1,070 (112) Non-Residential / Other (2) 4,953 4,309 3,575 | | 39.906 | \$ | | \$ | · · · · · · | \$ | , | \$ | · · · · · | \$ | · · · · · |
| Same-Store Communities \$ 63,964 \$ 61,400 \$ 61,411 \$ 60,259 \$ 61,648 Stabilized, Non-Mature Communities 5,442 5,219 5,008 4,732 3,604 Acquired Communities 739 726 721 665 713 Development Communities 870 473 157 172 1131 Non-Residential / Other ⁽²⁾ 2,528 2,217 2,490 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,512 Net Operating Income \$ 155,659 \$ 156,567 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities \$ 13,169 13,026 12,242 10,743 7,975 Acquired Communities \$ 166 982 1,066 1,069 1,070 Development Communities \$ 174,721 \$ 174,7623 | | | | | <u> </u> | | | , | | | | |
| Stabilized, Non-Mature Communities 5,442 5,219 5,008 4,732 3,604 Acquired Communities 739 726 721 665 713 Development Communities 870 473 157 172 113 Non-Residential / Other ⁽²⁾ 2,221 2,490 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,739 \$ 67,739 \$ 67,7512 Net Operating Income \$ 73,543 \$ 70,035 \$ 69,787 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities \$ 13,169 13,026 12,242 10,743 7,975 Acquired Communities \$ 46 982 1,066 1,069 1,070 Development Communities \$ 174,721 \$ 174,723 \$ 171,748 \$ 165,893 Operating Margin \$ 3,309 3,575 4,679 5,616 Same-Store Communities \$ 95,4% | Expenses | | | | | | | | | | | |
| Acquired Communities 739 726 721 665 713 Redevelopment Communities 870 473 157 172 113 Development Communities 870 473 157 172 113 Non-Residential / Other (?) 2,528 2,217 2,490 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,712 \$ 67,512 Net Operating Income \$ 73,643 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,512 Same-Store Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 982 1,066 1,069 1,070 Development Communities (6) (281) (153) (170) (112) Non-Residential / Other (²⁰) 4,953 4,309 3,575 4,679 5,516 Total \$ 174,721 \$ 174,86 | Same-Store Communities | | \$ | 63,964 | \$ | 61,400 | \$ | 61,411 | \$ | 60,259 | \$ | 61,548 |
| Redevelopment Communities 739 726 721 665 713 Development Communities 870 473 157 172 113 Non-Residential / Other ⁽⁶⁾ 2,528 2,217 2,490 1,11 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,733 \$ 67,512 Net Operating Income \$ 155,659 \$ 156,587 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 982 1,066 1,069 1,070 Development Communities (6) (281) (153) (170) (112) Non-Residential / Other ⁽⁶⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin \$ 174,721 \$ 174,623 \$ 171,8% 71.8% 71.8% 92.9% Stabilized, Non-Mature Communitites 96.7% 96.8% </td <td>Stabilized, Non-Mature Communities</td> <td></td> <td></td> <td>5,442</td> <td></td> <td>5,219</td> <td></td> <td>5,008</td> <td></td> <td>4,732</td> <td></td> <td>3,604</td> | Stabilized, Non-Mature Communities | | | 5,442 | | 5,219 | | 5,008 | | 4,732 | | 3,604 |
| Bevelopment Communities 870 473 157 172 113 Non-Residential / Other ⁽²⁾ 2,528 2,217 2,490 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,512 Net Operating Income \$ 73,543 \$ 70,035 \$ 69,787 \$ 152,975 \$ 151,144 Same-Store Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 982 1,066 1,069 1,070 Development Communities 946 982 1,066 1,069 1,070 Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin \$ 20,9% 71,8% 71.6% 71.7% 71.1% Stabilized, Non-Mature Communities 96,7% | Acquired Communities | | | - | | - | | - | | - | | - |
| Non-Residential / Other ⁽²⁾ 2,528 2,217 2,400 1,911 1,534 Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,512 Net Operating Income Same-Store Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities \$ 13,169 13,026 12,242 10,0743 7,975 \$ 151,144 Stabilized, Non-Mature Communities 946 982 1,066 1,069 1,070 Development Communities 946 982 1,0166 1,069 1,070 Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin 3 3 97,97 5,1% 71,6% 71,7% 71,7% 71,1% Stabli | Redevelopment Communities | | | 739 | | 726 | | 721 | | 665 | | 713 |
| Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,512 Net Operating Income Same-Store Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 982 1,066 1,069 1,070 Development Communities 946 982 1,066 1,069 1,070 Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Stabilized, Non-Mature Communities 96.7% 96.8% 96.7% 96.8% 96.7% 92.9% Acquired Communities 96.7% 96.8% 96.7% 93.3% 92.9% Stabilized, Non-Mature Communities 94.4% 93.9% 93.3% 92.9% 92.9% 96.6% | Development Communities | | | 870 | | 473 | | 157 | | 172 | | 113 |
| Total \$ 73,543 \$ 70,035 \$ 69,787 \$ 67,739 \$ 67,512 Net Operating Income Same-Store Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 952 1,066 1,069 1,070 Development Communities 946 952 1,066 1,069 1,070 Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin \$ 174,721 \$ 174,623 \$ 171,686 71.7% 71.1% Stabilized, Non-Mature Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 93.9% 93.3% 92.9% Acquired Communities 96.4% 93.9% 94.7% 94.6% 95.6% Development Communities 94.4% <td>Non-Residential / Other⁽²⁾</td> <td></td> <td></td> <td>2,528</td> <td></td> <td>2,217</td> <td></td> <td>2,490</td> <td></td> <td>1,911</td> <td></td> <td>1,534</td> | Non-Residential / Other ⁽²⁾ | | | 2,528 | | 2,217 | | 2,490 | | 1,911 | | 1,534 |
| Same-Store Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 982 1,066 1,069 1,070 Development Communities 946 982 1,066 1,069 1,070 Development Communities 946 982 1,066 1,069 1,070 Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin | | | \$ | 73,543 | \$ | 70,035 | \$ | 69,787 | \$ | 67,739 | \$ | 67,512 |
| Same-Store Communities \$ 155,659 \$ 156,587 \$ 154,754 \$ 152,975 \$ 151,144 Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 982 1,066 1,069 1,070 Development Communities 946 982 1,066 1,069 1,070 Development Communities 946 982 1,066 1,069 1,070 Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin | | | | | | | | | - | | - | |
| Stabilized, Non-Mature Communities 13,169 13,026 12,242 10,743 7,975 Acquired Communities 946 982 1,066 1,069 1,070 Redevelopment Communities 0(6) (281) (153) (170) (112) Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin | Net Operating Income | | | | | | | | | | | |
| Acquired Communities - | Same-Store Communities | | \$ | 155,659 | \$ | 156,587 | \$ | 154,754 | \$ | 152,975 | \$ | 151,144 |
| Redevelopment Communities 946 982 1,066 1,069 1,070 Development Communities (6) (281) (153) (170) (112) Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 177,484 \$ 169,296 \$ 165,693 Operating Margin | Stabilized, Non-Mature Communities | | | 13,169 | | 13,026 | | 12,242 | | 10,743 | | 7,975 |
| Development Communities (6) (281) (153) (170) (112) Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin Same-Store Communities 70.9% 71.8% 71.6% 71.7% 71.1% Weighted Average Physical Occupancy Same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% 93.3% 92.9% Stabilized, Non-Mature Communities 95.4% 93.9% 94.7% 94.6% 95.6% 96.7% Development Communities 94.4% 93.9% 94.7% 94.6% 95.6% 96.5% 96.5% 96.6% 96.6% 96.6% 96.6% 96.6% 95.6% 96.6% 96.6% 95.6% 96.6% 96.5% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6% 96.6%< | Acquired Communities | | | - | | - | | - | | - | | - |
| Non-Residential / Other ⁽²⁾ 4,953 4,309 3,575 4,679 5,616 Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin Same-Store Communities 70.9% 71.8% 71.6% 71.7% 71.1% Weighted Average Physical Occupancy Same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - - - Other ⁽³⁾ - - - - - - Total 96.6% 96.6% 96.5% 96.6% 96.6% 96.6% Total - - - - - - - Return on Invested Capital 96.6% </td <td>Redevelopment Communities</td> <td></td> <td></td> <td>946</td> <td></td> <td>982</td> <td></td> <td>1,066</td> <td></td> <td>1,069</td> <td></td> <td>1,070</td> | Redevelopment Communities | | | 946 | | 982 | | 1,066 | | 1,069 | | 1,070 |
| Total \$ 174,721 \$ 174,623 \$ 171,484 \$ 169,296 \$ 165,693 Operating Margin Same-Store Communities 70.9% 71.8% 71.6% 71.7% 71.1% Weighted Average Physical Occupancy Same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 96.4% 96.6% 96.5% 96.5% 96.6% Other ⁽³⁾ - - - - - - Total 96.4% 96.6% 96.5% 96.5% 96.6% Return on Invested Capital - - - - | Development Communities | | | (6) | | (281) | | (153) | | (170) | | (112) |
| Operating Margin Same-Store Communities 70.9% 71.8% 71.6% 71.7% 71.1% Weighted Average Physical Occupancy Same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities - - - - - - Redevelopment Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - - - Other ⁽³⁾ - - - 96.6% 96.6% 96.5% 96.6% Return on Invested Capital - - - - 97.2% | Non-Residential / Other ⁽²⁾ | | | 4,953 | | 4,309 | | 3,575 | | 4,679 | | 5,616 |
| Same-Store Communities 70.9% 71.8% 71.6% 71.7% 71.1% Weighted Average Physical Occupancy same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities - - - - - - Redevelopment Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - - - Other ⁽³⁾ - - - 97.2% 96.6% 96.6% 96.6% Return on Invested Capital | Total | | \$ | 174,721 | \$ | 174,623 | \$ | 171,484 | \$ | 169,296 | \$ | 165,693 |
| Same-Store Communities 70.9% 71.8% 71.6% 71.7% 71.1% Weighted Average Physical Occupancy same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities - - - - - - Redevelopment Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - - - Other ⁽³⁾ - - - 97.2% 96.6% 96.6% 96.6% Return on Invested Capital - - - - - - - - - - - - - - 97.2% - | | | | | | | | | | | | |
| Weighted Average Physical Occupancy Same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities - - - - - - Redevelopment Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - - - Other ⁽³⁾ - - - 97.2% 96.6% 96.6% 96.6% 96.6% Return on Invested Capital | Operating Margin | | | | | | | | | | | |
| Same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities - - - - - Redevelopment Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - - - Other ⁽³⁾ - - - 97.2% 96.6 | Same-Store Communities | | | 70.9% | | 71.8% | | 71.6% | | 71.7% | | 71.1% |
| Same-Store Communities 96.7% 96.8% 96.7% 96.8% 96.7% Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities - - - - - Redevelopment Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - - - Other ⁽³⁾ - - - 97.2% 96.6 | | | | | | | | | | | | |
| Stabilized, Non-Mature Communities 95.4% 95.1% 93.9% 93.3% 92.9% Acquired Communities - | | | | 00 70 | | 00.00/ | | 00 70/ | | 00.00/ | | 00.70/ |
| Acquired Communities - | | | | | | | | | | | | |
| Redevelopment Communities 94.4% 93.9% 94.7% 94.6% 95.6% Development Communities 51.5% 47.6% - | | | | | | | | | | 93.3% | | |
| Development Communities 51.5% 47.6% - - - - - - 97.2% Other ⁽³⁾ - - - - 97.2% 96.6% 96.5% 96.6% | | | | | | | | | | - | | |
| Other (3) - - 97.2% Total 96.4% 96.6% 96.5% 96.5% 96.6% Return on Invested Capital | | | | | | | | 94.7% | | 94.6% | | 95.6% |
| Total 96.4% 96.6% 96.5% 96.5% 96.6% Return on Invested Capital | | | | 51.5% | | | | - | | - | | - |
| Return on Invested Capital | | | | - | | | | | | | | |
| | Total | | | 96.4% | | 96.6% | | 96.5% | | 96.5% | | 96.6% |
| | Peturn on Invested Conitel | | | | | | | | | | | |
| Same-Store Communities 7.4% 7.5% 7.4% 7.3% | | | | 7 40/ | | 7 50/ | | 7 40/ | | 7 40/ | | 7.00/ |
| | Same-Store Communities | | | 7.4% | | 7.5% | | 1.4% | | 7.4% | | 1.3% |
| Sold and Held for Disposition Communities | Sold and Held for Disposition Communities | | | | | | | | | | | |
| Sold and red to Disposition communities Revenues \$ - \$ - \$ 3,046 \$ 7,050 | | | \$ | - | \$ | - | \$ | - | \$ | 3 046 | \$ | 7 050 |
| | | | ¥ | _ | Ŷ | _ | Ψ | - 1 | Ψ | | Ψ | |
| | | | ¢ | | ¢ | | ¢ | | ¢ | | ¢ | |
| Net Operating Income/(Loss) \$ - \$ (1) \$ 1,984 \$ 4,663 | Net Operating income/(LUSS) | | φ | | φ | - | φ | (1) | φ | 1,904 | φ | 4,003 |
| Total 39,906 \$ 174,721 \$ 174,623 \$ 171,483 \$ 171,280 \$ 170,356 | Total | 39,906 | \$ | 174,721 | \$ | 174,623 | \$ | 171,483 | \$ | 171,280 | \$ | 170,356 |

(1) See Attachment 16 for definitions and other terms.

(1) Occ ratacimient to for definitions and other terms.
(2) Primarily non-residential revenue and expense and straight-line adjustment for concessions.
(3) Includes occupancy of Sold and Held for Disposition Communities.

UDR, Inc. Same-Store Operating Expense Information (Dollars in Thousands) (Unaudited)⁽¹⁾

| Year-Over-Year Comparison | % of 3Q 2017 SS Operating Expenses | 3 | Q 2017 | 3 | Q 2016 | % Change |
|--|--|----|--------|----|--------|----------|
| Real estate taxes (2) | 37.9% | \$ | 24,208 | \$ | 22,005 | 10.0% |
| Personnel | 24.5% | | 15,648 | | 15,158 | 3.2% |
| Utilities | 14.1% | | 9,045 | | 9,243 | -2.1% |
| Repair and maintenance | 12.7% | | 8,145 | | 8,277 | -1.6% |
| Administrative and marketing | 7.0% | | 4,468 | | 4,455 | 0.3% |
| Insurance | 3.8% | | 2,450 | | 2,410 | 1.7% |
| Same-Store operating expenses ⁽²⁾ | 100.0% | \$ | 63,964 | \$ | 61,548 | 3.9% |
| Same-Store Homes | 36,540 | | | | | |

| Sequential Comparison | % of 3Q 2017 SS Operating Expenses | 3 | Q 2017 | 20 | Q 2017 | % Change |
|-----------------------------------|--|----|--------|----|--------|----------|
| Real estate taxes ⁽²⁾ | 37.9% | \$ | 24,208 | \$ | 23,595 | 2.6% |
| Personnel | 24.5% | | 15,648 | | 14,876 | 5.2% |
| Utilities | 14.1% | | 9,045 | | 8,793 | 2.9% |
| Repair and maintenance | 12.7% | | 8,145 | | 7,789 | 4.6% |
| Administrative and marketing | 7.0% | | 4,468 | | 4,186 | 6.7% |
| Insurance | 3.8% | | 2,450 | | 2,161 | 13.4% |
| Same-Store operating expenses (2) | 100.0% | \$ | 63,964 | \$ | 61,400 | 4.2% |
| Same-Store Homes | 36,540 | | | | | |

| Year-to-Date Comparison | % of YTD 2017 SS Operating Expenses | Y | ГD 2017 | Y | TD 2016 | % Change |
|--|---|----|---------|----|---------|----------|
| Real estate taxes ⁽²⁾ | 38.5% | \$ | 70,355 | \$ | 65,291 | 7.8% |
| Personnel | 24.1% | | 44,193 | | 42,860 | 3.1% |
| Utilities | 14.7% | | 26,878 | | 26,750 | 0.5% |
| Repair and maintenance | 12.4% | | 22,668 | | 22,576 | 0.4% |
| Administrative and marketing | 6.7% | | 12,338 | | 12,051 | 2.4% |
| Insurance | 3.6% | | 6,643 | | 7,112 | -6.6% |
| Same-Store operating expenses ⁽²⁾ | 100.0% | \$ | 183,075 | \$ | 176,640 | 3.6% |
| Same-Store Homes | 35,689 | | | | | |

(1) See Attachment 16 for definitions and other terms.

(2) The year-over-year, sequential and year-to-date comparisons presented above include \$366 thousand, \$133 thousand and \$832 thousand, respectively, of higher New York real estate taxes due to 421 exemption and abatement reductions.



Attachment 7(A)

UDR, Inc.

Apartment Home Breakout

Portfolio Overview as of Quarter Ended

September 30, 2017

(Unaudited)⁽¹⁾

| | Non-Matu | ure Homes | | Unconsolidated | |
|------------|--|--|--|---|--|
| Total | | | Total | Joint Venture | Total |
| Same-Store | | Non- | Consolidated | Operating | Homes |
| Homes | Stabilized (2) | Stabil. / Other ⁽³⁾ | Homes | Homes ⁽⁴⁾ | (incl. JV) ⁽⁴⁾ |
| | | | | | |
| 2,558 | 193 | - | 2,751 | 602 | 3,353 |
| 3,367 | 1,447 | 208 | 5,022 | 381 | 5,403 |
| 2,014 | 823 | - | 2,837 | 224 | 3,061 |
| 1,225 | - | - | 1,225 | 341 | 1,566 |
| 1,565 | - | - | 1,565 | - | 1,565 |
| 756 | - | - | 756 | 571 | 1,327 |
| 476 | - | - | 476 | - | 476 |
| 11,961 | 2,463 | 208 | 14,632 | 2,119 | 16,751 |
| | | | | | |
| 8,402 | - | - | 8,402 | 874 | 9,276 |
| 1,358 | - | - | 1,358 | - | 1,358 |
| 720 | - | - | 720 | 379 | 1,099 |
| 10,480 | - | - | 10,480 | 1,253 | 11,733 |
| | | | | | |
| 1,945 | - | - | 1,945 | 710 | 2,655 |
| 1,548 | - | - | | 1,302 | 2,850 |
| - | - | - | - | 290 | 290 |
| 3,493 | - | - | 3,493 | 2,302 | 5,795 |
| | | | | | |
| 2,500 | - | - | 2,500 | - | 2,500 |
| 2,260 | - | - | 2,260 | - | 2,260 |
| 2,287 | - | - | 2,287 | - | 2,287 |
| 636 | - | - | 636 | - | 636 |
| 7,683 | - | - | 7,683 | - | 7,683 |
| | | | | | |
| 2,040 | - | 305 | 2,345 | 1,130 | 3,475 |
| 883 | 390 | - | 1,273 | 259 | 1,532 |
| - | - | - | - | 223 | 223 |
| 2,923 | 390 | 305 | 3,618 | 1,612 | 5,230 |
| 36,540 | 2,853 | 513 | 39,906 | 7,286 | 47,192 |
| 119 | 8 | 1 | 128 | 29 | 157 |
| - | Homes 2,558 3,367 2,014 1,225 1,565 756 476 11,961 8,402 1,358 720 10,480 1,945 1,548 - 3,493 2,500 2,260 2,287 636 7,683 2,040 883 - 2,923 | Homes Stabilized (2) 2,558 193 3,367 1,447 2,014 823 1,225 - 1,565 - 756 - 476 - 1,358 - 1,358 - 1,358 - 1,358 - 1,358 - 1,358 - 1,358 - 1,358 - 1,358 - 2,500 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,260 - 2,287 - | Homes Stabilized Stabil. / Other (3) 2,558 193 - 3,367 1,447 208 2,014 823 - 1,225 - - 1,565 - - 1,565 - - 756 - - 476 - - 1,358 - - 720 - - 1,358 - - 720 - - 1,358 - - 1,358 - - 720 - - 1,349 - - 1,345 - - 1,345 - - 1,548 - - 2,500 - - 2,260 - - 2,260 - - 2,267 - - 636 - - | Homes Stabilized ⁽²⁾ Stabil. / Other ⁽³⁾ Homes 2,558 193 - 2,751 3,367 1,447 208 5,022 2,014 823 - 2,837 1,225 - - 1,225 1,565 - - 1,565 756 - - 476 476 - - 476 11,961 2,463 208 14,632 8,402 - - 8,402 1,358 - - 1,358 720 - - 1,358 720 - - 1,945 1,548 - - - 1,945 - - - 1,945 - - 1,945 1,548 - - - 1,945 - - - 1,945 - - - 2,500 - - </td <td>Homes Stabilized ⁽²⁾ Stabil. / Other ⁽³⁾ Homes Homes ⁽⁴⁾ 2,558 193 - 2,751 602 3,667 1,447 208 5,022 381 2,014 823 - 2,837 224 1,225 - - 1,225 341 1,565 - - 1,565 - 756 - - 756 571 476 - - 756 - 1,358 - - 1,358 - 720 - - 1,358 - 720 - - 10,480 1,253 1,945 - - 1,945 - 1,945 - - 1,945 - 1,945 - - 1,945 - 1,945 - - 2,900 - 3,493 - - 2,200 - 2,260</td> | Homes Stabilized ⁽²⁾ Stabil. / Other ⁽³⁾ Homes Homes ⁽⁴⁾ 2,558 193 - 2,751 602 3,667 1,447 208 5,022 381 2,014 823 - 2,837 224 1,225 - - 1,225 341 1,565 - - 1,565 - 756 - - 756 571 476 - - 756 - 1,358 - - 1,358 - 720 - - 1,358 - 720 - - 10,480 1,253 1,945 - - 1,945 - 1,945 - - 1,945 - 1,945 - - 1,945 - 1,945 - - 2,900 - 3,493 - - 2,200 - 2,260 |

(1) See Attachment 16 for definitions and other terms.

Total expected homes (including development)

(2) Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.

(3) Represents homes included in Acquired, Development, Redevelopment, Non-Residential/Other and Sold and Held for Disposition Communities categories on Attachment 5. Excludes development homes not yet completed.

50,127

(4) Represents joint venture operating homes at 100 percent. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.

(5) See Attachments 9, 12(A) and 12(B) for details of our development communities.

(6) Represents joint venture and Developer Capital Program - West Coast Development JV homes at 100 percent. Excludes 1,040 homes that are part of the Developer Capital Program - Other. See Attachments 9, 12(A) and 12(B) for UDR's developments and ownership interests.

Attachment 7(B)

UDR, Inc. **Non-Mature Home Summary** Portfolio Overview as of Quarter Ended September 30, 2017 (Unaudited)⁽¹⁾

Non-Mature Home Breakout - By Region (includes development homes that have been completed)

| Community | Category | # of Homes | Same-Store Date ⁽²⁾ | Community | Category | # of Homes | Same-Store Date ⁽²⁾ |
|--------------------------------|------------------------|--------------------|-----------------------------------|--------------------------|------------------------|---------------|-----------------------------------|
| West Region | | | | Southwest Region | | | |
| Orange County, CA | | | | Dallas, TX | | | |
| Eight 80 Newport Beach | Stabilized, Non-Mature | 1,447 | 1Q18 | Thirty377 | Redevelopment | 305 | 2Q19 |
| The Residences at Pacific City | Development | 208 ⁽³⁾ | 4Q19 | | | | |
| | | | | Austin, TX | | | |
| San Francisco, CA | | | | Residences at the Domain | Stabilized, Non-Mature | 390 | 2Q18 |
| Edgewater | Stabilized, Non-Mature | 193 | 1Q18 | | , | | |
| Seattle, WA | | | | | | | |
| Borgata Apartment Homes | Stabilized, Non-Mature | 71 | 1Q18 | | | | |
| Ashton Bellevue | Stabilized, Non-Mature | 202 | 1Q18 | | | | |
| Ten20 | Stabilized, Non-Mature | 129 | 1Q18 | | | | |
| Milehouse | Stabilized, Non-Mature | 177 | 1Q18 | | | | |
| CityLine | Stabilized, Non-Mature | 244 | 2Q18 | | | | |
| | | | | Total | | 3,366 | |

Non-Mature Home Breakout - By Date (quarter indicates date of Same-Store inclusion)

| | | # of | | | | # of | |
|-------------------------|------------------------|-------|--------|--------------------------------|------------------------|--------------------|-----------|
| Date & Community | Category | Homes | Region | Date & Community | Category | Homes | Region |
| 1Q18 | | | | 2Q18 | | | |
| Borgata Apartment Homes | Stabilized, Non-Mature | 71 | West | CityLine | Stabilized, Non-Mature | 244 | West |
| Ashton Bellevue | Stabilized, Non-Mature | 202 | West | Residences at the Domain | Stabilized, Non-Mature | 390 | Southwest |
| Ten20 | Stabilized, Non-Mature | 129 | West | | | | |
| Milehouse | Stabilized, Non-Mature | 177 | West | 2Q19 | | | |
| Eight 80 Newport Beach | Stabilized, Non-Mature | 1,447 | West | Thirty377 | Redevelopment | 305 | Southwest |
| Edgewater | Stabilized, Non-Mature | 193 | West | | | | |
| · | | | | 4Q19 | | | |
| | | | | The Residences at Pacific City | Development | 208 ⁽³⁾ | West |

Total

3,366

| Summary of Non-Mature Home Activity | | | | | | |
|--|-------------|----------|---------------|-------------|-------------|-------|
| | Stabilized, | | | | Held for | |
| Market | Non-Mature | Acquired | Redevelopment | Development | Disposition | Total |
| Non-Mature Homes at June 30, 2017 | 2,853 | - | 305 | 124 | - | 3,282 |
| The Residences at Pacific City Orange County, CA | - | - | | 84 | | 84 |
| Non-Mature Homes at September 30, 2017 | 2,853 | - | 305 | 208 | - | 3,366 |

(1) See Attachment 16 for definitions and other terms.

(1) See Aldelinian to for deministry and other terms.
 (2) Estimated Same-Store quarter represents the quarter UDR anticipates contributing the community to the QTD Same-Store pool.
 (3) 208 homes of 516 total homes have been delivered as of September 30, 2017 as described in Attachment 9.



Attachment 7(C)

UDR, Inc. Total Revenue Per Occupied Home Summary Portfolio Overview as of Quarter Ended September 30, 2017 (Unaudited)⁽¹⁾

| | | Non-Matu | ire Homes | | | | |
|------------------------|---------------------|-----------------------|-----------|---|--------------------------|------------------------------------|--|
| | Total Same-Store | Non- | | Total Joint Venture Consolidated Operating | | Total Homes | |
| | Homes | Stabilized (2) | | | Homes ^{(4) (5)} | (incl. JV at share) ⁽⁵⁾ | |
| | Tiomes | Stabilized Stabilized | | Homes Homes (4) (5) | | (Incl. JV at Share) | |
| West Region | | | | | | | |
| San Francisco, CA | \$ 3,443 | \$ 4,086 | \$- | \$ 3,487 | \$ 4,666 | \$ 3,599 | |
| Orange County, CA | 2,360 | 1,929 | 3,882 | 2,239 | 2,298 | 2,241 | |
| Seattle, WA | 2,151 | 2,781 | - | 2,333 | 4,188 | 2,402 | |
| Los Angeles, CA | 2,713 | - | - | 2,713 | 3,786 | 2,829 | |
| Monterey Peninsula, CA | 1,672 | - | - | 1,672 | - | 1,672 | |
| Other Southern CA | 1,855 | - | - | 1,855 | 3,139 | 2,212 | |
| Portland, OR | 1,537 | - | - | 1,537 | - | 1,537 | |
| Mid-Atlantic Region | | | | | | | |
| Metropolitan DC | 1,980 | - | - | 1,980 | 2,842 | 2,010 | |
| Richmond, VA | 1,297 | - | - | 1,297 | - | 1,297 | |
| Baltimore, MD | 1,694 | - | - | 1,694 | 1,800 | 1,716 | |
| Northeast Region | | | | | | | |
| New York, NY | 4,348 | - | - | 4,348 | 4,699 | 4,400 | |
| Boston, MA | 2,985 | - | - | 2,985 | 2,542 | 2,853 | |
| Philadelphia, PA | - | - | - | - | 3,252 | 3,252 | |
| Southeast Region | | | | | | | |
| Orlando, FL | 1,270 | - | - | 1,270 | - | 1,270 | |
| Nashville, TN | 1,261 | - | - | 1,261 | - | 1,261 | |
| Tampa, FL | 1,352 | - | - | 1,352 | - | 1,352 | |
| Other Florida | 1,524 | - | - | 1,524 | - | 1,524 | |
| Southwest Region | | | | | | | |
| Dallas, TX | 1,244 | - | 1,950 | 1,335 | 1,707 | 1,407 | |
| Austin, TX | 1,371 | 1,610 | - | 1,443 | 4,070 | 1,684 | |
| Denver, CO | | - | - | - | 3,277 | 3,277 | |
| Weighted Average | \$ 2,072 | \$ 2,279 | \$ 2,096 | \$ 2,087 | \$ 3,046 | \$ 2,163 | |

(1) See Attachment 16 for definitions and other terms.

(2) Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.

(3) Represents homes included in Acquired, Development, Redevelopment, Non-Residential/Other and Sold and Held for Disposition Communities categories on Attachment 5.

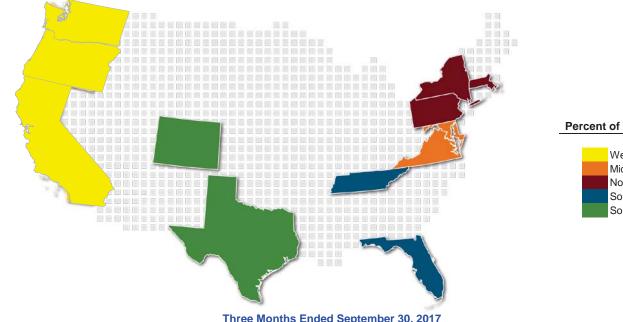
(4) Development revenue per occupied home can be affected by the timing of home deliveries during a quarter and the effects of upfront rental rate concessions on cash-based calculations.

(5) Represents joint ventures at UDR's ownership interests. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.



Attachment 7(D)

UDR, Inc. Net Operating Income Breakout By Market September 30, 2017 (Dollars in Thousands) (Unaudited)⁽¹⁾



Percent of Total NOI by Region

| West: | 43.1% |
|---------------|-------|
| Mid-Atlantic: | 22.0% |
| Northeast: | 18.4% |
| Southeast: | 10.6% |
| Southwest: | 5.9% |

| | Same-Store | | n Same-Store ⁽²⁾ | Sh | UDR's are of JVs ⁽²⁾⁽³⁾ | Total |
|---------------------------|---------------|----|-----------------------------|----|---------------------------------------|---------------|
| Net Operating Income | \$ 155,659 | \$ | 19,062 | \$ | 20,465 | \$ 195,186 |
| % of Net Operating Income | 79.8% | | 9.7% | | 10.5% | 100.0% |

Three Months Ended September 30, 2017

| | As a % of | NOI | | As a % of | NOI |
|------------------------|------------|-------|------------------|------------|--------|
| Region | Same-Store | Total | Region | Same-Store | Total |
| West Region | | | Northeast Region | | |
| San Francisco, CA | 12.5% | 12.0% | New York, NY | 10.5% | 10.9% |
| Orange County, CA | 11.2% | 12.6% | Boston, MA | 6.3% | 6.8% |
| Seattle, WA | 5.8% | 8.0% | Philadelphia, PA | 0.0% | 0.7% |
| Los Angeles, CA | 4.4% | 4.3% | - | 16.8% | 18.4% |
| Monterey Peninsula, CA | 3.6% | 2.9% | Southeast Region | | |
| Other Southern CA | 1.9% | 2.5% | Orlando, FL | 4.2% | 3.3% |
| Portland, OR | 1.0% | 0.8% | Nashville, TN | 4.1% | 3.3% |
| - | 40.4% | 43.1% | Tampa, FL | 3.9% | 3.1% |
| | | | Other Florida | 1.1% | 0.9% |
| Mid-Atlantic Region | | | - | 13.3% | 10.6% |
| Metropolitan DC | 21.3% | 18.4% | Southwest Region | | |
| Richmond, VA | 2.5% | 2.0% | Dallas, TX | 2.8% | 3.5% |
| Baltimore, MD | 1.6% | 1.6% | Austin, TX | 1.3% | 2.0% |
| - | 25.4% | 22.0% | Denver, CO | 0.0% | 0.4% |
| | | | - | 4.1% | 5.9% |
| | | | Total | 100.0% | 100.0% |

(1) See Attachment 16 for definitions and other terms.

(2) Excludes results from Sold and Held for Disposition Communities.

(3) Includes UDR's share of joint venture and partnership NOI on Attachment 12(A) but excludes UDR's share of Developer Capital Program NOI on Attachment 12(B).



Attachment 8(A)

UDR, Inc. Same-Store Operating Information By Major Market Current Quarter vs. Prior Year Quarter September 30, 2017 (Unaudited)⁽¹⁾

| | Total | % of Same- Store Portfolio | | | Same- | | | |
|------------------------|------------|-------------------------------|--------------|--------------|-------|--------------|--------------|-----------|
| | Same-Store | Based on | Phys | ical Occupan | | | nue per Occu | oied Home |
| | Homes | 3Q 2017 NOI | 3Q 17 | | | Change 3Q 17 | | Change |
| West Region | | | | | | | | |
| San Francisco, CA | 2,558 | 12.5% | 96.4% | 96.2% | 0.2% | \$ 3,443 | \$ 3,365 | 2.3% |
| Orange County, CA | 3,367 | 11.2% | 96.1% | 96.2% | -0.1% | 2,360 | 2,260 | 4.4% |
| Seattle, WA | 2,014 | 5.8% | 96.6% | 96.5% | 0.1% | 2,151 | 2,032 | 5.9% |
| Los Angeles, CA | 1,225 | 4.4% | 96.0% | 96.3% | -0.3% | 2,713 | 2,652 | 2.3% |
| Monterey Peninsula, CA | 1,565 | 3.6% | 96.7% | 97.3% | -0.6% | 1,672 | 1,534 | 9.0% |
| Other Southern CA | 756 | 1.9% | 96.4% | 96.3% | 0.1% | 1,855 | 1,762 | 5.3% |
| Portland, OR | 476 | 1.0% | 97.3% | 97.1% | 0.2% | 1,537 | 1,500 | 2.5% |
| | 11,961 | 40.4% | 96.4% | 96.4% | 0.0% | 2,437 | 2,340 | 4.2% |
| Mid-Atlantic Region | | | | | | | | |
| Metropolitan DC | 8,402 | 21.3% | 96.9% | 96.6% | 0.3% | 1,980 | 1,942 | 2.0% |
| Richmond, VA | 1,358 | 2.5% | 97.7% | 96.8% | 0.9% | 1,297 | 1,285 | 0.9% |
| Baltimore, MD | 720 | 1.6% | 96.8% | 96.4% | 0.4% | 1,694 | 1,702 | -0.5% |
| | 10,480 | 25.4% | 97.0% | 96.6% | 0.4% | 1,871 | 1,840 | 1.7% |
| Northeast Region | | | | | | | | |
| New York, NY | 1,945 | 10.5% | 97.7% | 97.3% | 0.4% | 4,348 | 4,314 | 0.8% |
| Boston, MA | 1,548 | 6.3% | 96.5% | 96.2% | 0.3% | 2,985 | 2,847 | 4.8% |
| | 3,493 | 16.8% | 97.2% | 96.8% | 0.4% | 3,748 | 3,668 | 2.2% |
| Southeast Region | | | | | | | | |
| Orlando, FL | 2,500 | 4.2% | 96.9% | 97.1% | -0.2% | 1,270 | 1,201 | 5.7% |
| Nashville, TN | 2,260 | 4.1% | 96.6% | 97.8% | -1.2% | 1,261 | 1,208 | 4.4% |
| Tampa, FL | 2,287 | 3.9% | 97.2% | 96.9% | 0.3% | 1,352 | 1,301 | 3.9% |
| Other Florida | 636 | 1.1% | 96.1% | 96.6% | -0.5% | 1,524 | 1,488 | 2.4% |
| | 7,683 | 13.3% | 96.8% | 97.2% | -0.4% | 1,313 | 1,256 | 4.5% |
| Southwest Region | | | | | | | | |
| Dallas, TX | 2,040 | 2.8% | 95.8% | 96.9% | -1.1% | 1,244 | 1,170 | 6.3% |
| Austin, TX | 883 | 1.3% | 97.0% | 97.3% | -0.3% | 1,371 | 1,363 | 0.6% |
| | 2,923 | 4.1% | 96.2% | 97.0% | -0.8% | 1,283 | 1,228 | 4.4% |
| Total/Weighted Avg. | 36,540 | 100.0% | 96.7% | 96.7% | 0.0% | \$ 2,072 | \$ 2,006 | 3.3% |

Attachment 8(B)

UDR, Inc. Same-Store Operating Information By Major Market Current Quarter vs. Prior Year Quarter September 30, 2017 (Unaudited)⁽¹⁾

| | Total Same-Store (\$000s) | | | | | | | | | | | | |
|------------------------|---------------------------|------------|------------|--------|-----------|-----------|--------|------------|--------------|--------|--|--|--|
| | Same-Store | | Revenues | | | Expenses | | Net C | Operating In | come | | | |
| | Homes | 3Q 17 | 3Q 16 | Change | 3Q 17 | 3Q 16 | Change | 3Q 17 | 3Q 16 | Change | | | |
| West Region | | | | | | | | | | | | | |
| San Francisco, CA | 2,558 | \$ 25,468 | \$ 24,844 | 2.5% | \$ 6,081 | \$ 5,305 | 14.6% | \$ 19,387 | \$ 19,539 | -0.8% | | | |
| Orange County, CA | 3,367 | 22,912 | 21,960 | 4.3% | 5,481 | 4,962 | 10.5% | 17,431 | 16,998 | 2.5% | | | |
| Seattle, WA | 2,014 | 12,554 | 11,850 | 5.9% | 3,542 | 3,248 | 9.1% | 9,012 | 8,602 | 4.8% | | | |
| Los Angeles, CA | 1,225 | 9,571 | 9,387 | 2.0% | 2,696 | 2,600 | 3.7% | 6,875 | 6,787 | 1.3% | | | |
| Monterey Peninsula, CA | 1,565 | 7,592 | 7,006 | 8.4% | 1,941 | 1,781 | 8.9% | 5,651 | 5,225 | 8.2% | | | |
| Other Southern CA | 756 | 4,055 | 3,848 | 5.4% | 1,070 | 1,041 | 2.8% | 2,985 | 2,807 | 6.4% | | | |
| Portland, OR | 476 | 2,135 | 2,080 | 2.7% | 537 | 528 | 1.8% | 1,598 | 1,552 | 3.0% | | | |
| | 11,961 | 84,287 | 80,975 | 4.1% | 21,348 | 19,465 | 9.7% | 62,939 | 61,510 | 2.3% | | | |
| Mid-Atlantic Region | | | | | | | | | | | | | |
| Metropolitan DC | 8,402 | 48,356 | 47,291 | 2.3% | 15,189 | 15,635 | -2.8% | 33,167 | 31,656 | 4.8% | | | |
| Richmond, VA | 1,358 | 5,163 | 5,067 | 1.9% | 1,301 | 1,285 | 1.3% | 3,862 | 3,782 | 2.1% | | | |
| Baltimore, MD | 720 | 3,542 | 3,545 | -0.1% | 1,092 | 1,025 | 6.5% | 2,450 | 2,520 | -2.8% | | | |
| | 10,480 | 57,061 | 55,903 | 2.1% | 17,582 | 17,945 | -2.0% | 39,479 | 37,958 | 4.0% | | | |
| Northeast Region | | | | | | | | | | | | | |
| New York, NY | 1,945 | 24,785 | 24,490 | 1.2% | 8,486 | 7,500 | 13.1% | 16,299 | 16,990 | -4.1% | | | |
| Boston, MA | 1,548 | 13,377 | 12,721 | 5.2% | 3,576 | 3,332 | 7.3% | 9,801 | 9,389 | 4.4% | | | |
| | 3,493 | 38,162 | 37,211 | 2.6% | 12,062 | 10,832 | 11.3% | 26,100 | 26,379 | -1.1% | | | |
| Southeast Region | | | | | | | | | | | | | |
| Orlando, FL | 2,500 | 9,233 | 8,743 | 5.6% | 2,740 | 2,750 | -0.3% | 6,493 | 5,993 | 8.3% | | | |
| Nashville, TN | 2,260 | 8,256 | 8,013 | 3.0% | 1,873 | 2,404 | -22.1% | 6,383 | 5,609 | 13.8% | | | |
| Tampa, FL | 2,287 | 9,014 | 8,651 | 4.2% | 2,993 | 3,115 | -3.9% | 6,021 | 5,536 | 8.8% | | | |
| Other Florida | 636 | 2,794 | 2,743 | 1.9% | 979 | 999 | -2.1% | 1,815 | 1,744 | 4.1% | | | |
| | 7,683 | 29,297 | 28,150 | 4.1% | 8,585 | 9,268 | -7.4% | 20,712 | 18,882 | 9.7% | | | |
| Southwest Region | | | | | | | | | | | | | |
| Dallas, TX | 2,040 | 7,294 | 6,940 | 5.1% | 2,915 | 2,573 | 13.3% | 4,379 | 4,367 | 0.3% | | | |
| Austin, TX | 883 | 3,522 | 3,513 | 0.2% | 1,472 | 1,465 | 0.5% | 2,050 | 2,048 | 0.1% | | | |
| · | 2,923 | 10,816 | 10,453 | 3.5% | 4,387 | 4,038 | 8.6% | 6,429 | 6,415 | 0.2% | | | |
| Total | 36,540 | \$ 219,623 | \$ 212,692 | 3.3% | \$ 63,964 | \$ 61,548 | 3.9% | \$ 155,659 | \$ 151,144 | 3.0% | | | |

Attachment 8(C)

UDR, Inc. Same-Store Operating Information By Major Market Current Quarter vs. Last Quarter September 30, 2017 (Unaudited)⁽¹⁾

| | Total | Same-Store | | | | | | | | | | |
|------------------------|------------|------------|----------------|--------|-----------|----------------|----------|--|--|--|--|--|
| | Same-Store | Phys | sical Occupand | y | Total Rev | enue per Occup | ied Home | | | | | |
| | Homes | 3Q 17 | 2Q 17 | Change | 3Q 17 | 2Q 17 | Change | | | | | |
| West Region | | | | | | | | | | | | |
| San Francisco, CA | 2,558 | 96.4% | 96.8% | -0.4% | \$ 3,443 | \$ 3,401 | 1.2% | | | | | |
| Orange County, CA | 3,367 | 96.1% | 95.7% | 0.4% | 2,360 | 2,341 | 0.8% | | | | | |
| Seattle, WA | 2,014 | 96.6% | 96.6% | 0.0% | 2,151 | 2,113 | 1.8% | | | | | |
| Los Angeles, CA | 1,225 | 96.0% | 95.1% | 0.9% | 2,713 | 2,716 | -0.1% | | | | | |
| Monterey Peninsula, CA | 1,565 | 96.7% | 97.6% | -0.9% | 1,672 | 1,613 | 3.7% | | | | | |
| Other Southern CA | 756 | 96.4% | 96.2% | 0.2% | 1,855 | 1,826 | 1.6% | | | | | |
| Portland, OR | 476 | 97.3% | 97.7% | -0.4% | 1,537 | 1,529 | 0.5% | | | | | |
| | 11,961 | 96.4% | 96.4% | 0.0% | 2,437 | 2,406 | 1.3% | | | | | |
| Mid-Atlantic Region | | | | | | | | | | | | |
| Metropolitan DC | 8,402 | 96.9% | 97.0% | -0.1% | 1,980 | 1,986 | -0.3% | | | | | |
| Richmond, VA | 1,358 | 97.7% | 97.9% | -0.2% | 1,297 | 1,284 | 1.0% | | | | | |
| Baltimore, MD | 720 | 96.8% | 97.3% | -0.5% | 1,694 | 1,679 | 0.9% | | | | | |
| | 10,480 | 97.0% | 97.1% | -0.1% | 1,871 | 1,873 | -0.1% | | | | | |
| Northeast Region | | | | | | | | | | | | |
| New York, NY | 1,945 | 97.7% | 97.3% | 0.4% | 4,348 | 4,328 | 0.5% | | | | | |
| Boston, MA | 1,548 | 96.5% | 96.4% | 0.1% | 2,985 | 2,939 | 1.6% | | | | | |
| 200000, 000 | 3,493 | 97.2% | 96.9% | 0.3% | 3,748 | | 0.9% | | | | | |
| Southeast Region | | | | | | | | | | | | |
| Orlando, FL | 2,500 | 96.9% | 96.9% | 0.0% | 1,270 | 1,254 | 1.3% | | | | | |
| Nashville, TN | 2,260 | 96.6% | 96.9% | -0.3% | 1,261 | 1,254 | 0.6% | | | | | |
| Tampa, FL | 2,200 | 97.2% | 97.1% | -0.3% | | 1,349 | 0.0% | | | | | |
| Other Florida | , | | | | 1,352 | <i>'</i> | | | | | | |
| Other Florida | 636 | 96.1% | 96.8% | -0.7% | 1,524 | 1,521 | 0.2% | | | | | |
| | 7,683 | 96.8% | 97.0% | -0.2% | 1,313 | 1,304 | 0.6% | | | | | |
| Southwest Region | | | | | | | | | | | | |
| Dallas, TX | 2,040 | 95.8% | 96.5% | -0.7% | 1,244 | 1,215 | 2.4% | | | | | |
| Austin, TX | 883 | 97.0% | 97.2% | -0.2% | 1,371 | 1,363 | 0.6% | | | | | |
| | 2,923 | 96.2% | 96.7% | -0.5% | 1,283 | 1,260 | 1.8% | | | | | |
| Total/Weighted Avg. | 36,540 | 96.7% | 96.8% | -0.1% | \$ 2,072 | \$ 2,056 | 0.8% | | | | | |

Attachment 8(D)

UDR, Inc. Same-Store Operating Information By Major Market Current Quarter vs. Last Quarter September 30, 2017 (Unaudited)⁽¹⁾

| | Total | | | | | | | | | | | | |
|------------------------|------------|------------|------------|--------|-----------|-----------|--------|------------|---------------------|--------|--|--|--|
| | Same-Store | | Revenues | | | Expenses | | Net C | Operating In | come | | | |
| | Homes | 3Q 17 | 2Q 17 | Change | 3Q 17 | 2Q 17 | Change | 3Q 17 | 2Q 17 | Change | | | |
| West Region | | | | | | | | | | | | | |
| San Francisco, CA | 2,558 | \$ 25,468 | \$ 25,264 | 0.8% | \$ 6,081 | \$ 5,966 | 1.9% | \$ 19,387 | \$ 19,298 | 0.5% | | | |
| Orange County, CA | 3,367 | 22,912 | 22,629 | 1.3% | 5,481 | 5,344 | 2.6% | 17,431 | 17,285 | 0.8% | | | |
| Seattle, WA | 2,014 | 12,554 | 12,331 | 1.8% | 3,542 | 3,404 | 4.0% | 9,012 | 8,927 | 1.0% | | | |
| Los Angeles, CA | 1,225 | 9,571 | 9,491 | 0.8% | 2,696 | 2,526 | 6.7% | 6,875 | 6,965 | -1.3% | | | |
| Monterey Peninsula, CA | 1,565 | 7,592 | 7,389 | 2.7% | 1,941 | 1,778 | 9.2% | 5,651 | 5,611 | 0.7% | | | |
| Other Southern CA | 756 | 4,055 | 3,985 | 1.8% | 1,070 | 1,018 | 5.1% | 2,985 | 2,967 | 0.6% | | | |
| Portland, OR | 476 | 2,135 | 2,133 | 0.1% | 537 | 528 | 1.8% | 1,598 | 1,605 | -0.5% | | | |
| | 11,961 | 84,287 | 83,222 | 1.3% | 21,348 | 20,564 | 3.8% | 62,939 | 62,658 | 0.5% | | | |
| Mid-Atlantic Region | | | | | | | | | | | | | |
| Metropolitan DC | 8,402 | 48,356 | 48,551 | -0.4% | 15,189 | 14,785 | 2.7% | 33,167 | 33,766 | -1.8% | | | |
| Richmond, VA | 1,358 | 5,163 | 5,120 | 0.8% | 1,301 | 1,228 | 6.0% | 3,862 | 3,892 | -0.8% | | | |
| Baltimore, MD | 720 | 3,542 | 3,528 | 0.4% | 1,092 | 1,080 | 1.1% | 2,450 | 2,448 | 0.1% | | | |
| | 10,480 | 57,061 | 57,199 | -0.2% | 17,582 | 17,093 | 2.9% | 39,479 | 40,106 | -1.6% | | | |
| Northeast Region | | | | | | | | | | | | | |
| New York, NY | 1,945 | 24,785 | 24,574 | 0.9% | 8,486 | 7,238 | 17.2% | 16,299 | 17,336 | -6.0% | | | |
| Boston, MA | 1,548 | 13,377 | 13,158 | 1.7% | 3,576 | 3,343 | 7.0% | 9,801 | 9,815 | -0.1% | | | |
| | 3,493 | 38,162 | 37,732 | 1.1% | 12,062 | 10,581 | 14.0% | 26,100 | 27,151 | -3.9% | | | |
| Southeast Region | | | | | | | | | | | | | |
| Orlando, FL | 2,500 | 9,233 | 9,115 | 1.3% | 2,740 | 2,634 | 4.0% | 6,493 | 6,481 | 0.2% | | | |
| Nashville, TN | 2,260 | 8,256 | 8,236 | 0.2% | 1,873 | 2,476 | -24.3% | 6,383 | 5,760 | 10.8% | | | |
| Tampa, FL | 2,287 | 9,014 | 8,989 | 0.3% | 2,993 | 2,989 | 0.1% | 6,021 | 6,000 | 0.3% | | | |
| Other Florida | 636 | 2,794 | 2,809 | -0.5% | 979 | 991 | -1.2% | 1,815 | 1,818 | -0.1% | | | |
| | 7,683 | 29,297 | 29,149 | 0.5% | 8,585 | 9,090 | -5.6% | 20,712 | 20,059 | 3.3% | | | |
| Southwest Region | | | | | | | | | | | | | |
| Dallas, TX | 2,040 | 7,294 | 7,176 | 1.6% | 2,915 | 2,518 | 15.8% | 4,379 | 4,658 | -6.0% | | | |
| Austin, TX | 883 | 3,522 | 3,509 | 0.4% | 1,472 | 1,554 | -5.3% | 2,050 | 1,955 | 4.8% | | | |
| | 2,923 | 10,816 | 10,685 | 1.2% | 4,387 | 4,072 | 7.7% | 6,429 | 6,613 | -2.8% | | | |
| Total | 36,540 | \$ 219,623 | \$ 217,987 | 0.8% | \$ 63,964 | \$ 61,400 | 4.2% | \$ 155,659 | \$ 156.587 | -0.6% | | | |

Attachment 8(E)

UDR, Inc. Same-Store Operating Information By Major Market Current Year-to-Date vs. Prior Year-to-Date September 30, 2017 (Unaudited)⁽¹⁾

| | | % of Same- | | | | | | |
|------------------------|------------|-----------------|--------|--------------|--------|------------|----------------|-----------|
| | Total | Store Portfolio | | | Same- | Store | | |
| | Same-Store | Based on | Phys | ical Occupan | су | Total Reve | enue per Occup | oied Home |
| | Homes | YTD 2017 NOI | YTD 17 | YTD 16 | Change | YTD 17 | YTD 16 | Change |
| West Region | | | | | | | | |
| San Francisco, CA | 2,558 | 12.7% | 96.8% | 96.1% | 0.7% | \$ 3,405 | \$ 3,348 | 1.7% |
| Orange County, CA | 3,367 | 11.4% | 95.8% | 96.0% | -0.2% | 2,342 | 2,232 | 4.9% |
| Seattle, WA | 2,014 | 5.8% | 96.7% | 96.5% | 0.2% | 2,111 | 1,987 | 6.2% |
| Los Angeles, CA | 1,225 | 4.5% | 95.6% | 95.2% | 0.4% | 2,701 | 2,624 | 2.9% |
| Monterey Peninsula, CA | 1,565 | 3.6% | 96.9% | 96.8% | 0.1% | 1,622 | 1,492 | 8.7% |
| Other Southern CA | 756 | 1.9% | 95.9% | 95.7% | 0.2% | 1,824 | 1,724 | 5.8% |
| Portland, OR | 476 | 1.1% | 97.2% | 97.3% | -0.1% | 1,532 | 1,463 | 4.7% |
| | 11,961 | 41.0% | 96.4% | 96.2% | 0.2% | 2,408 | 2,308 | 4.3% |
| Mid-Atlantic Region | | | | | | | | |
| Metropolitan DC | 7,551 | 19.7% | 97.0% | 96.4% | 0.6% | 1,988 | 1,940 | 2.5% |
| Richmond, VA | 1,358 | 2.6% | 97.7% | 96.7% | 1.0% | 1,285 | 1,268 | 1.3% |
| Baltimore, MD | 720 | 1.6% | 96.7% | 96.7% | 0.0% | 1,690 | 1,687 | 0.2% |
| | 9,629 | 23.9% | 97.1% | 96.4% | 0.7% | 1,866 | 1,828 | 2.1% |
| Northeast Region | | | | | | | | |
| New York, NY | 1,945 | 11.1% | 97.7% | 97.2% | 0.5% | 4,336 | 4,254 | 1.9% |
| Boston, MA | 1,548 | 6.5% | 96.3% | 96.2% | 0.1% | 2,956 | 2,838 | 4.2% |
| | 3,493 | 17.6% | 97.1% | 96.7% | 0.4% | 3,729 | 3,634 | 2.6% |
| Southeast Region | | | | | | | | |
| Orlando, FL | 2,500 | 4.2% | 96.9% | 96.8% | 0.1% | 1,251 | 1,180 | 6.0% |
| Nashville, TN | 2,260 | 3.9% | 96.9% | 97.6% | -0.7% | 1,251 | 1,187 | 5.4% |
| Tampa, FL | 2,287 | 3.9% | 97.0% | 96.7% | 0.3% | 1,342 | 1,284 | 4.5% |
| Other Florida | 636 | 1.2% | 96.5% | 96.1% | 0.4% | 1,513 | 1,487 | 1.7% |
| | 7,683 | 13.2% | 96.9% | 96.9% | 0.0% | 1,300 | 1,238 | 5.0% |
| Southwest Region | | | | | | | | |
| Dallas, TX | 2,040 | 3.0% | 96.5% | 96.9% | -0.4% | 1,221 | 1,150 | 6.2% |
| Austin, TX | 883 | 1.3% | 97.1% | 96.8% | 0.3% | 1,366 | 1,345 | 1.6% |
| | 2,923 | 4.3% | 96.7% | 96.9% | -0.2% | 1,265 | 1,209 | 4.6% |
| Total/Weighted Avg. | 35,689 | 100.0% | 96.8% | 96.5% | 0.3% | \$ 2,059 | \$ 1,987 | 3.6% |



Attachment 8(F)

UDR, Inc. Same-Store Operating Information By Major Market Current Year-to-Date vs. Prior Year-to-Date September 30, 2017 (Unaudited)⁽¹⁾

| | Total | | | | Sar | ne-Store (\$ | 000s) | | | |
|-----------------------|------------|------------|------------|--------|------------|--------------|--------|------------|--------------|--------|
| | Same-Store | | Revenues | | | Expenses | | Net C | Operating In | come |
| | Homes | YTD 17 | YTD 16 | Change | YTD 17 | YTD 16 | Change | YTD 17 | YTD 16 | Change |
| West Region | | | | | | | | | | |
| San Francisco, CA | 2,558 | \$ 75,872 | \$ 74,061 | 2.4% | \$ 17,902 | \$ 17,521 | 2.2% | \$ 57,970 | \$ 56,540 | 2.5% |
| Orange County, CA | 3,367 | 67,981 | 64,932 | 4.7% | 16,084 | 14,827 | 8.5% | 51,897 | 50,105 | 3.6% |
| Seattle, WA | 2,014 | 36,997 | 34,748 | 6.5% | 10,304 | 9,562 | 7.8% | 26,693 | 25,186 | 6.0% |
| Los Angeles, CA | 1,225 | 28,463 | 27,543 | 3.3% | 7,775 | 7,717 | 0.7% | 20,688 | 19,826 | 4.3% |
| Monterey Peninsula, C | A 1,565 | 22,138 | 20,339 | 8.8% | 5,506 | 5,282 | 4.3% | 16,632 | 15,057 | 10.5% |
| Other Southern CA | 756 | 11,899 | 11,225 | 6.0% | 3,085 | 3,057 | 0.9% | 8,814 | 8,168 | 7.9% |
| Portland, OR | 476 | 6,380 | 6,100 | 4.6% | 1,581 | 1,509 | 4.8% | 4,799 | 4,591 | 4.5% |
| | 11,961 | 249,730 | 238,948 | 4.5% | 62,237 | 59,475 | 4.6% | 187,493 | 179,473 | 4.5% |
| Mid-Atlantic Region | | | | | | | | | | |
| Metropolitan DC | 7,551 | 131,075 | 127,102 | 3.1% | 41,082 | 41,525 | -1.1% | 89,993 | 85,577 | 5.2% |
| Richmond, VA | 1,358 | 15,347 | 14,986 | 2.4% | 3,761 | 3,952 | -4.9% | 11,586 | 11,034 | 5.0% |
| Baltimore, MD | 720 | 10,588 | 10,573 | 0.1% | 3,202 | 3,034 | 5.6% | 7,386 | 7,539 | -2.0% |
| | 9,629 | 157,010 | 152,661 | 2.8% | 48,045 | 48,511 | -1.0% | 108,965 | 104,150 | 4.6% |
| Northeast Region | | | | | | | | | | |
| New York, NY | 1,945 | 74,161 | 72,389 | 2.4% | 23,360 | 20,997 | 11.3% | 50,801 | 51,392 | -1.2% |
| Boston, MA | 1,548 | 39,653 | 38,031 | 4.3% | 10,303 | 9,702 | 6.2% | 29,350 | 28,329 | 3.6% |
| | 3,493 | 113,814 | 110,420 | 3.1% | 33,663 | 30,699 | 9.7% | 80,151 | 79,721 | 0.5% |
| Southeast Region | | | | | | | | | | |
| Orlando, FL | 2,500 | 27,284 | 25,693 | 6.2% | 8,029 | 7,849 | 2.3% | 19,255 | 17,844 | 7.9% |
| Nashville, TN | 2,260 | 24,662 | 23,565 | 4.7% | 6,892 | 6,821 | 1.0% | 17,770 | 16,744 | 6.1% |
| Tampa, FL | 2,287 | 26,802 | 25,552 | 4.9% | 8,835 | 8,702 | 1.5% | 17,967 | 16,850 | 6.6% |
| Other Florida | 636 | 8,355 | 8,179 | 2.2% | 2,915 | 2,858 | 2.0% | 5,440 | 5,321 | 2.2% |
| | 7,683 | 87,103 | 82,989 | 5.0% | 26,671 | 26,230 | 1.7% | 60,432 | 56,759 | 6.5% |
| Southwest Region | | | | | | | | | | |
| Dallas, TX | 2,040 | 21,637 | 20,472 | 5.7% | 7,936 | 7,389 | 7.4% | 13,701 | 13,083 | 4.7% |
| Austin, TX | 883 | 10,544 | 10,343 | 1.9% | 4,523 | 4,336 | 4.3% | 6,021 | 6,007 | 0.2% |
| | 2,923 | 32,181 | 30,815 | 4.4% | 12,459 | 11,725 | 6.3% | 19,722 | 19,090 | 3.3% |
| Total | 35,689 | \$ 639,838 | \$ 615,833 | 3.9% | \$ 183,075 | \$ 176,640 | 3.6% | \$ 456,763 | \$ 439,193 | 4.0% |



Attachment 8(G)

UDR, Inc. Same-Store Operating Information By Major Market September 30, 2017 (Unaudited)⁽¹⁾

| | Effective Blended Lease Rate Growth | Effective New Lease Rate Growth | Effective Renewal Lease Rate Growth | | | urnover ⁽²⁾⁽³⁾ | |
|--|--|---------------------------------------|--|--------------|---------|---------------------------|----------|
| | 3Q 2017 | 3Q 2017 | 3Q 2017 | 3Q 2017 | 3Q 2016 | YTD 2017 | YTD 2016 |
| West Region | | | | | | | |
| San Francisco, CA | 2.3% | 1.1% | 3.7% | 66.4% | 69.9% | 56.6% | 61.0% |
| Orange County, CA | 2.7% | 1.7% | 4.2% | 67.9% | 64.0% | 58.3% | 58.3% |
| Seattle, WA | 4.7% | 3.0% | 6.7% | 68.0% | 65.4% | 58.5% | 56.6% |
| Los Angeles, CA | 2.2% | 1.2% | 3.4% | 60.9% | 58.0% | 51.2% | 57.2% |
| Monterey Peninsula, CA | 7.8% | 7.1% | 8.3% | 60.1% | 61.6% | 50.9% | 56.0% |
| Other Southern CA | 4.0% | 2.4% | 5.5% | 69.8% | 70.3% | 60.1% | 58.7% |
| Portland, OR | 2.7% | 0.6% | 4.6% | 54.2% | 69.2% | 51.7% | 62.4% |
| Mid-Atlantic Region | | | | | | | |
| Metropolitan DC | 1.7% | -1.4% | 4.8% | 60.1% | 60.6% | 48.5% | 48.3% |
| Richmond, VA | 3.9% | 3.0% | 4.8% | 54.6% | 65.7% | 50.9% | 55.1% |
| Baltimore, MD | 1.1% | -1.1% | 4.0% | 70.5% | 77.1% | 62.4% | 60.4% |
| | | | | | | | |
| Northeast Region | | | | | | | |
| New York, NY | 1.3% | -0.7% | 3.1% | 65.7% | 59.2% | 43.2% | 42.8% |
| Boston, MA | 4.7% | 3.6% | 5.8% | 61.8% | 63.3% | 52.0% | 50.2% |
| Southeast Region | | | | | | | |
| Orlando, FL | 5.9% | 5.4% | 6.5% | 64.0% | 66.3% | 53.5% | 55.9% |
| Nashville, TN | 2.4% | 1.0% | 4.0% | 59.0% | 62.0% | 55.2% | 54.9% |
| Tampa, FL | 5.0% | 4.5% | 5.5% | 60.5% | 70.1% | 55.7% | 58.9% |
| Other Florida | 5.3% | 2.5% | 7.8% | 48.7% | 51.2% | 39.7% | 45.4% |
| | | | | | | | |
| Southwest Region | 0.001 | | = 001 | | 00 50 | E0.401 | E0 E0/ |
| Dallas, TX | 2.6% | 0.6% | 5.0% | 70.0% | 68.5% | 58.1% | 58.5% |
| Austin, TX | 1.7% | -1.5% | 4.8% | 52.1% | 62.0% | 46.8% | 53.6% |
| Total/Weighted Avg. | 2.9% | 1.1% | 4.8% | 62.6% | 64.0% | 52.8% | 54.1% |
| | | | | | | | |
| 3Q 2016 Weighted Avg. Lease Rate Growth $^{(3)}$ | 4.1% | 2.7% | 5.6% | | | | |
| 3Q 2017 Percentage of Total Repriced Homes | | 51.9% | 48.1% | | | | |
| · · · · · · · · · · · · · · · · · · · | | | | | | | |

(1) See Attachment 16 for definitions and other terms.

(2) 3Q17 same-store home count: 36,540. YTD 2017 same-store home count: 35,689.

(3) 3Q16 same-store home count: 32,472. YTD 2016 same-store home count: 32,310.

UDR, Inc. Development Summary September 30, 2017 (Dollars in Thousands) (Unaudited) ^{(1) (2)}

Wholly-Owned

| | | | | | | | | | | Schedule | | Perc | entage |
|------------------------------------|--|---|---|---|--|---|--|--|---|---|---|--|---|
| Location | # of Homes | Compl. Homes | Cost to Date | Budgeted Cost | | | | | Start | Initial Occ. | Compl. | Leased | Occupied |
| n | | | | | | | | | | | | | |
| Huntington Beach, CA Boston, MA | 516 585 | 208 | \$ 311,931 222,386 | \$ 350,000 366,500 | \$ | 678 626 ⁽³ | \$ | - | 2Q15 1Q16 | 2Q17 3Q18 | 1Q18 1Q19 | 31.8% - | 23.6% |
| | 1,101 | 208 | \$ 534,317 | \$ 716,500 | \$ | 651 | \$ | - | | | | | |
| abilized | | | | | | | | | | | | | |
| N/A | - | - | \$- \$- | \$- \$- | \$ \$ | - | \$ \$ | - | N/A | N/A | N/A | - | - |
| | 1,101 | 208 | \$ 534,317 | \$ 716,500 | \$ | 651 | \$ | - | | | | | |
| Wholly-Owned Project | ts | | | | | | 1 | UDR's (| Capitalized Ir | nterest | | | |
| | n Huntington Beach, CA Boston, MA abilized N/A | Location Homes n Huntington Beach, CA 516 Boston, MA 585 1,101 abilized N/A | Location Homes Homes Muntington Beach, CA Boston, MA 516 208 1,101 208 abilized N/A 1,101 208 | Location Homes Homes Date n Huntington Beach, CA 516 208 \$ 311,931 Boston, MA 585 - 222,386 1,101 208 \$ 534,317 abilized N/A - - \$ - - - \$ - - - 1,101 208 \$ 534,317 - | Location Homes Homes Date Cost n Huntington Beach, CA 516 208 \$ 311,931 \$ 350,000 Boston, MA 585 - 222,386 366,500 1,101 208 \$ 534,317 \$ 716,500 abilized N/A - - \$ - 1,101 208 \$ 534,317 \$ 716,500 | Location Homes Homes Date Cost per I n Huntington Beach, CA 516 208 \$ 311,931 \$ 350,000 \$ 355 Boston, MA 585 - 222,386 366,500 \$ 366,500 1,101 208 \$ 534,317 \$ 716,500 \$ abilized N/A - - \$ - \$ 1,101 208 \$ 534,317 \$ 716,500 \$ | Location Homes Homes Date Cost per Home n Huntington Beach, CA 516 208 \$ 311,931 \$ 350,000 \$ 678 Boston, MA 585 - 222,386 366,500 676 1,101 208 \$ 534,317 \$ 716,500 \$ 651 abilized N/A - - \$ - \$ - \$ - 1,101 208 \$ 534,317 \$ 716,500 \$ 651 | Location Homes Homes Date Cost per Home D Huntington Beach, CA Boston, MA 516 208 \$ 311,931 \$ 350,000 \$ 678 626 \$ 1,101 208 \$ 534,317 \$ 716,500 \$ 651 \$ abilized N/A - - \$ - \$ - \$ - \$ \$ 1,101 208 \$ 534,317 \$ 716,500 \$ 651 \$ \$ | Location Homes Homes Date Cost per Home Debt n Huntington Beach, CA 516 208 \$ 311,931 \$ 350,000 \$ 678 \$ - Boston, MA 585 - 222,386 366,500 626 (3) - 1,101 208 \$ 534,317 \$ 716,500 \$ 651 \$ - - abilized N/A - - \$ - \$ - \$ - \$ - 1,101 208 \$ 534,317 \$ 716,500 \$ 651 \$ - - | # of Homes Compl. Homes Cost to Date Budgeted Cost Est. Cost per Home Project Debt Start n Huntington Beach, CA Boston, MA 516 208 \$ 311,931 \$ 350,000 \$ 678 626 \$ - 2Q15 1Q16 1,101 208 \$ 534,317 \$ 716,500 \$ 651 \$ - 2Q15 1Q16 abilized N/A - - \$ - \$ - \$ - \$ - 1,101 208 \$ 534,317 \$ 716,500 \$ 651 \$ - N/A | Location Homes Date Cost per Home Debt Start Occ. n Huntington Beach, CA 516 208 \$ 311,931 \$ 350,000 \$ 678 \$ - 2Q15 2Q17 Boston, MA 585 - 222,386 366,500 626 (3) - 1Q16 3Q18 1,101 208 \$ 534,317 \$ 716,500 \$ 651 \$ - 2015 2Q17 abilized N/A - - \$ - \$ - \$ - \$ - \$ - \$ - \$ N/A N/A - - \$ - | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ |

| | 3Q | 17 | SQ 17 |
|---|-----------------|-----------------|-------------|
| Projects Under Construction Completed, Non-Stabilized Total | \$ \$ | (6) - (6) | \$ 3,629 |

Unconsolidated Joint Ventures and Partnerships (7)

| | | | 3 | | | | | | Schedule | | Perc | entage |
|---------------------------|--------------------------|----------|-------|--------|------------|--------------|-------------------------|-------|----------|--------|--------|----------|
| | | Own. | # of | Compl. | Cost to | Budgeted | Project | | Initial | | | |
| Community | Location | Interest | Homes | Homes | Date (8) | Cost | Debt ⁽⁹⁾ | Start | Occ. | Compl. | Leased | Occupied |
| Projects Under Constructi | on | | | | | | | | | | | |
| Crescent Heights | Los Angeles, CA | 50% | 150 | - | \$ 92,965 | \$ 129,000 (| ⁶⁾ \$ 12,673 | 2Q16 | 3Q18 | 3Q18 | - | - |
| Vitruvian West | Addison, TX | 50% | 383 | - | 28,519 | 59,000 | 2,382 | 4Q16 | 2Q18 | 4Q18 | - | - |
| Total Under Construction | | | 533 | - | \$ 121,484 | \$ 188,000 | \$ 15,055 | - | | | | |
| Completed Projects, Non- | Stabilized | | | | | | | | | | | |
| 3033 Wilshire | Los Angeles, CA | 50% | 190 | 190 | \$ 107,408 | \$ 108,000 (| ⁴⁾ \$ 58,477 | 4Q14 | 4Q16 | 4Q16 | 87.4% | 84.7% |
| Residences on Jamboree | Irvine, CA | 50% | 381 | 381 | 122,431 | 124,250 | 66,520 | 3Q14 | 4Q16 | 1Q17 | 97.9% | 96.9% |
| Verve Mountain View | Mountain View, CA | 50% | 155 | 155 | 93,901 | 97,500 (| ⁵⁾ 50,839 | 1Q15 | 2Q17 | 2Q17 | 97.4% | 97.4% |
| Total Completed, Non-Sta | bilized | | 726 | 726 | \$ 323,740 | \$ 329,750 | \$ 175,836 | - | | | | |
| Total - Unconsolidated Jo | oint Ventures and Partne | rships | 1,259 | 726 | \$ 445,224 | \$ 517,750 | \$ 190,891 | - | | | | |

| obite chare of het operating incenter rein enconcer | idated Joint Venture Projects | UDR's Capitalized Interest |
|---|-------------------------------|----------------------------|
| 30 | <u>2 17</u> | <u>3Q 17</u> |
| | (3) 1,515 1,512 | \$ 482 |

Projected Weighted Average Stabilized Yield on Development Projects Over Respective Market Cap Rates:

(1) See Attachment 16 for definitions and other terms.

(2) The development summary above includes all communities under development that UDR wholly owns or owns an interest in through an unconsolidated joint venture.

(3) Includes 35,200 square feet of retail space.

(4) Includes 5,500 square feet of retail space.

(5) Includes 4,500 square feet of retail space.

(6) Includes 6,000 square feet of retail space.

(7) Unconsolidated developments are presented at 100%.

(8) Cost to Date includes land using the fair value established at joint venture formation versus historical cost and excludes UDR outside basis differences.

(9) Debt balances are presented net of deferred financing costs.

150-200 bps

Dereentere

UDR, Inc. Redevelopment Summary September 30, 2017 (Dollars in Thousands) (Unaudited)⁽¹⁾

Wholly-Owned

| | | | Sched. | | | | | | | | | Sch | nedule | | Perc | entage |
|--------------------------|------------|-------|--------|--------|----|-------|----|--------------------|-----|------|------|-------|--------|-------------------------------|--------|----------|
| Community | Location | # of | Redev. | Compl. | | | | dgeted | | | Aag | Start | Compl | Same- Store ⁽³⁾ | Langed | Occupied |
| Community | Location | Homes | Homes | Homes | U | ate | Co | ost ⁽²⁾ | per | Home | Acq. | Start | Compi. | Store (*) | Leased | Occupied |
| Projects in Redevel | opment | | | | | | | | | | | | | | | |
| Thirty377 ⁽⁴⁾ | Dallas, TX | 305 | 56 | 41 | \$ | 8,006 | \$ | 9,500 | \$ | 31 | 3Q06 | 3Q16 | 1Q18 | 2Q19 | 96.4% | 95.7% |
| Total | | 305 | 56 | 41 | \$ | 8,006 | \$ | 9,500 | \$ | 31 | | | | | | |

UDR's Capitalized Interest

| 3Q 17 | |
|-------|---|
| \$ | 2 |

Projected Weighted Average Return on Incremental Capital Invested:

7.0% to 9.0%

(1) See Attachment 16 for definitions and other terms.

(2) Represents UDR's incremental capital invested in the projects.

(3) Estimated Same-Store quarter represents the quarter UDR anticipates contributing the community to the QTD same-store pool.

(4) Redevelopment project consists of interior home improvements and renovation of building exteriors, corridors, and common area amenities.

UDR, Inc. Land Summary September 30, 2017 (Dollars in Thousands) (Unaudited)⁽¹⁾

| Parcel | Location | UDR Ownership Interest | | al Estate st Basis | | R's Share ost Basis | | Status Update (| 2) |
|--|---------------------------|---------------------------|-----------------|-------------------------|-----------------|-------------------------|----------------------|-----------------------|--------------------------------|
| Wholly-Owned | | | | | | | Entitlements | Design Development | Hold for Future Development |
| 7 Harcourt ⁽³⁾ Vitruvian Park® | Boston, MA Addison, TX | 100% 100% | \$ | 7,222 13,616 | \$ | 7,222 13,616 | Complete Complete | In Process | In Process |
| Dublin Land Total | Dublin, CA | 100% | \$ | 11,076 31,914 | \$ | 11,076 31,914 | In Process | In Process | |
| Unconsolidated Joint Ver | ntures and Partnershi | ps | | al Estate st Basis | | R's Share ost Basis | | | |
| UDR/MetLife Land - 5 parcels Total | Addison, TX | 50% | \$ \$ | 45,216 45,216 | \$ \$ | 22,608 22,608 | Complete | In Process | In Process |
| Total | | | \$ | 77,130 | \$ | 54,522 | | | |

UDR's Capitalized Interest



(1) See Attachment 16 for definitions and other terms.

(2) <u>Pursuing Entitlements</u>: During this phase the Company is actively pursuing the necessary approvals for the rights to develop multifamily and/or mixed use communities.

Design Development: During this phase the Company is actively working to complete architectural and engineering documents in preparation for the commencement of construction of multifamily and/or mixed uses communities.

Hold for Future Development: Entitled and/or unentitled land sites that the Company holds for future development.

(3) Land is adjacent to UDR's Garrison Square community.

Attachment 12(A)

UDR, Inc. **Unconsolidated Joint Venture Summary** September 30, 2017 (Dollars in Thousands) (Unaudited) (1)

Portfolio Characteristics

| | | # of | | | Physical | Total Rev. per | | Net | Оре | rating Ind | :ome | ÷ |
|--------------------------------|-----------|---------|----------------------|----------|-----------|----------------------|----|--------|--------|------------|-----------------------|---------|
| | Property | Comm. / | # of | Own. | Occupancy | Occ. Home | | UDR's | Sha | are | | Total |
| Joint Venture and Partnerships | Туре | Parcels | Homes ⁽⁴⁾ | Interest | 3Q 17 | 3Q 17 ⁽¹⁾ | | 3Q 17 | YTD 17 | | YTD 17 ⁽²⁾ | |
| UDR / MetLife | | | | | | | | | | | | |
| Operating communities | Various | 22 | 5,453 | 50% | 95.8% | \$ 2,940 | \$ | 15,912 | \$ | 47,982 | \$ | 95,870 |
| Non-Mature | High-rise | 1 | 447 | 51% | 94.7% | 4,843 | ; | 1,982 | | 5,532 | | 10,847 |
| Development communities | Various | 5 | 726 | 50% | 84.1% | 2,921 | | 1,512 | | 2,029 | | 4,052 |
| Land parcels | | 5 | - | 50% | - | - | | (11) | | (29) | | (60) |
| UDR / KFH | High-rise | 3 | 660 | 30% | 96.5% | 2,676 | ; | 1,070 | | 3,242 | | 10,808 |
| Total/Weighted Average | - | 36 | 7,286 | | 94.6% | \$ 3,046 | 5 | 20,465 | \$ | 58,756 | \$ | 121,517 |

Balance Sheet Characteristics and Returns

| | | s Book Value f JV Real | otal Project | UD | R's Equity | Weighted Avg. Debt | Debt | Retur | ns ⁽⁵⁾ |
|--------------------------------|------|---------------------------|---------------------|----|------------|-----------------------|------------|-------|-------------------|
| Joint Venture and Partnerships | Esta | te Assets (3) | Debt ⁽³⁾ | In | vestment | Interest Rate | Maturities | ROIC | ROE |
| UDR / MetLife | | | | | | | | | |
| Operating communities | \$ | 2,273,458 | \$ 1,305,007 | \$ | 331,973 | 4.32% | 2019-2025 | | |
| Non-Mature | | 318,595 | 196,126 | | 59,288 | 3.74% | 2027 | | |
| Development communities | | 463,682 | 190,891 | | 128,838 | 3.68% | 2018-2020 | | |
| Land parcels | | 45,216 | - | | 37,484 | N/A | N/A | | |
| UDR / KFH | | 286,375 | 165,772 | | 9,930 | 3.26% | 2025-2026 | | |
| Total/Weighted Average | \$ | 3,387,326 | \$ 1,857,796 | \$ | 567,513 | 4.10% | | 5.9% | 7.9% |

Same-Store Unconsolidated Joint Venture Growth

| | Same-Store Joint Venture | 3Q 17 v | s. 3Q 16 Growth | n |
|---------------|-----------------------------|---------|-----------------|-------|
| Joint Venture | Communities ⁽³⁾ | Revenue | Expense | NOI |
| UDR / MetLife | 22 | 0.5% | -0.5% | 1.0% |
| UDR / KFH | 3 | 1.8% | 8.1% | -0.7% |
| Total/Average | 25 | 0.6% | 0.3% | 0.8% |

Same-Store JV Results at UDR's Ownership Interest 0.9%

| | Same-Store Joint Venture | YTD 17 v | s. YTD 16 Grow | th |
|---------------|-----------------------------|----------|----------------|------|
| Joint Venture | Communities (3) | Revenue | Expense | NOI |
| UDR / MetLife | 21 | 1.1% | -0.6% | 1.9% |
| UDR / KFH | 3 | 2.0% | 3.2% | 1.5% |
| Total/Average | 24 | 1.2% | -0.2% | 1.8% |

NOI Same-Store JV Results at UDR's Ownership Interest 1.8%

| 3Q 17 v | s. 2Q 17 Grow | th |
|---------|---------------|-------|
| Revenue | Expense | NOI |
| 0.6% | 7.1% | -2.2% |
| 0.9% | 7.1% | -1.5% |
| 0.7% | 7.1% | -2.2% |
| | | |

| NOI | |
|-----|------|
| -3 | 2.2% |
| | |

(1) See Attachment 16 for definitions and other terms.

(1) Geo Atachment for or dominators and other terms.
 (2) Represents NOI at 100% for the period ended September 30, 2017.
 (3) Joint ventures and partnerships represented at 100%. Debt balances are presented net of deferred financing costs.
 (4) Includes homes completed for the period ended September 30, 2017.
 (5) Excludes non-stabilized developments and land.

Attachment 12(B)

UDR, Inc. Developer Capital Program ⁽²⁾ September 30, 2017 (Dollars in Thousands) (Unaudited) ⁽¹⁾

West Coast Development JV (3)

| | | | | | | UD | OR Initial | | UDR | | | | | |
|----------------------------|-----------------|----------|-------|--------|------------|-----|------------|-----|---------------------|-------|----------|---------------|--------|----------|
| | | Own. | # of | Compl. | Going-in | In۱ | estment | S | hare of | | Schedule | | Perc | entage |
| Community | Location | Interest | Homes | Homes | Valuation | | Cost | - 0 | Debt ⁽⁴⁾ | Start | Compl. | Stabilization | Leased | Occupied |
| Projects Under Construct | ion | | | | | | | | | | | | | |
| Parallel | Anaheim, CA | 49% | 386 | - | \$ 114,660 | \$ | 26,529 | \$ | 15,508 | 4Q14 | 1Q18 | 4Q18 | - | - |
| CityLine II | Seattle, WA | 49% | 155 | - | 58,250 | | 15,484 | | 3,978 | 3Q16 | 1Q18 | 4Q18 | - | - |
| Amberglen | Hillsboro, OR | 49% | 276 | - | 68,400 | | 16,121 | | 3,684 | 4Q16 | 3Q18 | 1Q19 | - | - |
| Total | | | 817 | - | \$ 241,310 | \$ | 58,134 | \$ | 23,170 | | | | | |
| Completed Projects, Non- | Stabilized | | | | | | | | | | | | | |
| OLIVE DTLA ⁽⁵⁾ | Los Angeles, CA | 47% | 293 | 293 | \$ 129,360 | \$ | 33,698 | \$ | 26,807 | 2Q14 | 4Q16 | 4Q17 | 91.1% | 87.4% |
| Total | | | 293 | 293 | \$ 129,360 | \$ | 33,698 | \$ | 26,807 | | | | | |
| Completed Projects, Stabi | ilized | | | | | | | | | | | | | |
| Katella Grand I (6) | Anaheim, CA | 49% | 399 | 399 | \$ 137,935 | \$ | 34,268 | \$ | 31,821 | 4Q13 | 2Q16 | 4Q16 | 93.7% | 92.2% |
| Total | | | 399 | 399 | \$ 137,935 | \$ | 34,268 | \$ | 31,821 | | | | | |
| Total - West Coast Develop | ment JV | | 1,509 | 692 | \$ 508,605 | \$ | 126,100 | \$ | 81,798 | | | | | |

Economics For Projects Under Construction and Completed Projects, Non-Stabilized

| | | | | | | | | 3Q 2017 | at UDR's Shar | e | | |
|------------------------------|--|------------|------|--------|--|-----------|--------|----------------|---------------|-----------------|---|---|
| | For Completed Projects, Stabilized Total Rev. per Occ. Home <u>Investment</u> (7) Occ. Home 3Q 2017 (1) Development JV \$ 37,177 \$ 2,380 | | | Prefer | Preferred Return Net Operating Income Interest and Other Expense | | | | | Prefer | ome from red Equity stment ⁽⁸⁾ | |
| West Coast Development JV | \$ | 101,371 | | 6.5% | \$ | 1,545 | \$ | - | \$ | (91) | \$ | 1,454 |
| Economics For Completed I | Projects, | Stabilized | | | | | | 3Q 2017 a | t UDR's Share | (3) | | |
| | | | Occ. | Home | Prefer | ed Return | Net Op | erating Income | | d Other Expense | Prefer | ome from red Equity stment ⁽⁸⁾ |
| West Coast Development JV | \$ | 37,177 | \$ | 2,380 | \$ | 69 | \$ | 1,252 | \$ | (550) | \$ | 771 |
| Total - West Coast Developme | ent JV | | | | \$ | 1,614 | \$ | 1,252 | \$ | (641) | \$ | 2,225 |

Developer Capital Program - Other

| | | | | | | | | | 1 | Income from | | |
|--------------------------|--------------------|-------|-----|--------------------------|-----|------------|--------|----------|----|-------------|---------------|--------------------|
| | | # of | | UDR Inves | tme | ent | Return | Years to | | Investment | Upside | Investment |
| Community | Location | Homes | Cor | nmitment ⁽¹²⁾ | Ва | lance (12) | Rate | Maturity | | 3Q 2017 | Participation | Туре |
| The Portals (9) | Washington, DC | 373 | \$ | 38,559 | \$ | 17,048 | 11.0% | 3.7 | \$ | 330 | - | Mezzanine Loan |
| 1532 Harrison | San Francisco, CA | 136 | | 24,645 | | 9,115 | 11.0% | 4.8 | | 226 | - | Preferred Equity |
| Steele Creek (10) | Denver, CO | 218 | | 93,458 | | 93,983 | 6.5% | 0.1 | | 1,567 | 50% | Participating Loan |
| 1200 Broadway (11) | Nashville, TN | 313 | | 55,558 | | 12,894 | 8.0% | 5.0 | | 65 | Variable | Preferred Equity |
| Total - Developer Capita | al Program - Other | 1,040 | \$ | 212,220 | \$ | 133,040 | 8.2% | 2.6 | \$ | 2,188 | _ | |

Total Developer Capital Program - UDR Initial Investment Cost/UDR Investment Balance, Including Accrued Return \$ 273,043

(1) See Attachment 16 for definitions and other terms.

(2) UDR's investment is reflected as investment in and advances to unconsolidated joint ventures on the Consolidated Balance Sheets and income/(loss) from unconsolidated entities on the Consolidated Statements of Operations in accordance with GAAP.

(3) On the West Coast Development JV communities, UDR receives a 6.5% preferred return on our equity investment cost until stabilization. Our partner assumes all economics until stabilization. Upon stabilization, economics will be shared between UDR and our partner. A community is considered stabilized when it reaches 80% occupancy for ninety consecutive days. UDR has the option to purchase each community at a fixed price one year after completion. In 3Q17, the West Coast Development JV sold 8th & Republican to an unaffiliated third-party. See Attachment 13 for additional details. UDR's economics for Completed Projects, Stabilized above includes \$253 thousand of NOI and \$192 thousand of interest and other expense related to 8th & Republican for the quarter.

(4) Debt balances are presented net of deferred financing costs.

(5) A small ownership interest in OLiVE DTLA is held by an additional co-investor.

(6) Subsequent to quarter end, the West Coast Development JV entered into a contract for the sale of Katella Grand I to an unaffiliated third-party for \$148.0 million. (7) UDR's equity investment of \$138.5 million is inclusive of outside basis, depreciation expense and our accrued preferred return, which differs from our investment cost of \$126.1 million.

(7) UDR's equity investment of \$138.5 million is inclusive of outside basis, depreciation expense and our accrued preferred return, which differs from our investment cost of \$126.1 million.
 (8) Excludes depreciation expense.

(a) In May 2017, UDR entered into a new joint venture with an unaffiliated third-party, and the joint venture made a \$71.0 million mezzanine loan commitment to a third-party developer of a 373 apartment home community.

(10) On October 5, 2017, Steele Creek was acquired 100% by UDR.

(11) In September 2017, UDR entered into a new joint venture with an unaffiliated third-party. UDR earns an 8.0% return rate and receives a variable percentage of the value created from the project upon a capital or liquidating event.

(12) Investment commitment represents loan principal or equity and therefore excludes accrued return. Investment balance includes accrued return prior to the period end.

UDR, Inc. Acquisitions, Dispositions and Developer Capital Program Investments Summary September 30, 2017 (Dollars in Thousands) (Unaudited)⁽¹⁾

| Date of Purchase | Community | Location | Prior Ownership Interest | Post Transaction Ownership Interest | | Price ⁽²⁾ | De | ebt ⁽²⁾ | # of Homes | ce per ome |
|------------------------|-------------------------|-------------|--------------------------------|--|----|----------------------|----|--------------------|---------------|---------------|
| Acquisitions - Wholly- | Owned | | | | | | | | | |
| Jan-17 | CityLine ⁽³⁾ | Seattle, WA | 49% | 100% | \$ | 86,500 | \$ | - | 244 | \$ 355 |
| | | | | | \$ | 86,500 | \$ | - | 244 | \$ 355 |

| Date of Investment | Community | Location | Prior Ownership Interest | Post Transaction Ownership Interest | Going-in Valuation | | Debt ⁽²⁾ | | # of Homes | ce per ome | |
|------------------------|-------------------------|-------------------|--------------------------------|--|-----------------------|------------------------|---------------------|----------------|---------------|---------------|------------------|
| Developer Capital Prog | gram - West Coast Devel | opment JV | | | | | | | | | |
| Mar-17 | CityLine II | Seattle, WA | 0% | 49% | \$ | 58,250 | \$ | 26,650 | (4) | 155 | \$ 376 |
| Jun-17 | Amberglen | Hillsboro, OR | 0% | 49% | | 68,400 | | 35,500 | (4) | 276 | 248 |
| | | | | | \$ | 126,650 | \$ | 62,150 | | 431 | \$ 294 |
| Developer Capital Prog | gram - Other | | | | | Investment nmitment | | Return Rate | | # of Homes | ars to turity |
| May-17 | The Portals | Washington, DC | N/A | N/A | \$ | 38,559 | | 11.0% | | 373 | 4.0 |
| Jun-17 | 1532 Harrison | San Francisco, CA | N/A | N/A | | 24,645 | | 11.0% | | 136 | 5.0 |
| Sep-17 | 1200 Broadway | Nashville, TN | N/A | N/A | | 55,558 | | 8.0% | | 313 | 5.0 |
| | | | | | \$ | 118,762 | | 9.6% | | 822 | 4.7 |

| Date of Sale | Community | Location | Prior Ownership Interest | Post Transaction Ownership Interest | Price ⁽²⁾ | C | Debt ⁽²⁾ | # of Homes | ce per ome |
|---------------------------|---------------------------------|----------------------|--------------------------------|--|----------------------|----|---------------------|---------------|---------------|
| Dispositions - Who | olly-Owned Land | | | | | | | | |
| Feb-17 | Hanover Village ⁽⁵⁾ | Mechanicsville, VA | 100% | 0% | \$ 3,500 | \$ | - | - | \$ - |
| | - | | | | \$ 3,500 | \$ | - | - | \$ |
| Dispositions - Deve | eloper Capital Program - West | Coast Development JV | | | | | | | |
| Aug-17 | 8th & Republican ⁽⁶⁾ | Seattle, WA | 48% | 0% | \$ 101,250 | \$ | 45,066 | 211 | \$ 480 |
| 5 | | , | | | \$ 101,250 | \$ | 45,066 | 211 | \$ 480 |

(1) See Attachment 16 for definitions and other terms.

(2) Price represents 100% of assets. Debt represents 100% of the asset's indebtedness.

(3) UDR recorded a gain on consolidation of approximately \$12.2 million during the nine months ended September 30, 2017, which is included in income/(loss) from unconsolidated entities in Attachment 1. Total fair value is approximately \$98.7 million.

(4) Debt represents maximum debt of the joint venture at 100% upon completion of construction. See Attachment 12(B) for additional details.

(5) UDR recorded a gain on sale of approximately \$2.1 million during the nine months ended September 30, 2017, which is included in gain/(loss) on sale of real estate owned, net of tax in Attachment 1.

(6) UDR recorded a gain on sale of approximately \$2.4 million during the three months ended September 30, 2017, which is included in income/(loss) from unconsolidated entities in Attachment 1.

UDR, Inc. Capital Expenditure and Repair and Maintenance Summary September 30, 2017 (In thousands, except cost per home) (Unaudited)⁽¹⁾

| Category (Capitalized) | Estimated Useful Life (yrs.) | Three Months Ended September 30, 2017 | Cost per Home | Capex as a % of NOI | Nine Months Ended September 30, 2017 | Cost per Home | Capex as a % of NOI |
|---|---------------------------------|---|------------------|---------------------------|--|------------------|---------------------------|
| Capital Expenditures for Consolidated Homes (2) | | | | | | | |
| Average number of homes ⁽³⁾ | | 39,698 | | | 39,698 | | |
| Recurring Cap Ex | | | | | | | |
| Asset preservation | | | | | | | |
| Building interiors | 5 - 20 | \$ 4,953 | \$ 125 | | \$ 11,495 | \$ 290 | |
| Building exteriors | 5 - 20 | 2,918 | 74 | | 6,675 | 168 | |
| Landscaping and grounds | 10 | 1,325 | 33 | | 3,668 | 92 | |
| Total asset preservation | | 9,196 | 232 | | 21,838 | 550 | |
| Turnover related | 5 | 3,453 | 87 | | 8,284 | 209 | |
| Total Recurring Cap Ex | | 12,649 | 319 | 7% | 30,122 | 759 | 6% |
| Revenue Enhancing Cap Ex ⁽⁴⁾ | | | | | | | |
| Kitchen & Bath | | 4,943 | 125 | | 12,343 | 311 | |
| Revenue Enhancing | | 7,963 | 201 | | 23,381 | 589 | |
| Total Revenue Enhancing Cap Ex | 5 - 20 | 12,906 | 325 | | 35,724 | 900 | |
| Total Recurring and Revenue Enhancing Cap Ex | | \$ 25,555 | \$ 644 | | \$ 65,846 | \$ 1,659 | |
| One-Time Infrastructure Cap Ex | 5 - 35 | \$ 125 | \$- | | \$ 739 | \$- | |

| Category (Expensed) | Three Months Ended September 30, 2017 | - | Vine Months Ended tember 30, 2017 | Cost per Home | |
|---|---|--------|---|------------------|--------|
| Repair and Maintenance for Consolidated Homes | | | | | |
| Average number of homes ⁽³⁾ | 39,698 | | | 39,698 | |
| Contract services | \$ 5,078 | \$ 128 | 3 \$ | 14,631 | \$ 369 |
| Turnover related expenses | 1,298 | 33 | 3 | 3,334 | 84 |
| Other Repair and Maintenance | | | | | |
| Building interiors | 1,755 | 44 | 1 | 5,078 | 128 |
| Building exteriors | 461 | 12 | 2 | 1,381 | 35 |
| Landscaping and grounds | 195 | Ę | 5 | 642 | 16 |
| Total | \$ 8,787 | \$ 221 | \$ | 25,066 | \$ 631 |

(1) See Attachment 16 for definitions and other terms.

(2) Excludes redevelopment capital and initial capital expenditures on acquisitions.

(3) Average number of homes is calculated based on the number of homes outstanding at the end of each month.

(4) Revenue enhancing capital expenditures were incurred at specific apartment communities in conjunction with UDR's overall capital expenditure plan.



UDR, Inc. Full-Year 2017 Guidance September 30, 2017 (Unaudited)⁽¹⁾

| Net Income, FFO, FFO as Adjusted and AFFO per Share and Unit Guidance | 4Q 2017 | Full-Year 2017 | Prior Guidance |
|---|------------------|---|---|
| Income/(loss) per weighted average common share, diluted | \$0.11 to \$0.13 | \$0.29 to \$0.31 | \$0.31 to \$0.36 |
| FFO per common share and unit, diluted | \$0.46 to \$0.48 | \$1.83 to \$1.85 | \$1.83 to \$1.87 |
| FFO as Adjusted per common share and unit, diluted | \$0.47 to \$0.49 | \$1.86 to \$1.88 | \$1.84 to \$1.88 |
| Adjusted Funds from Operations ("AFFO") per common share and unit, diluted | \$0.42 to \$0.44 | \$1.71 to \$1.73 | \$1.69 to \$1.73 |
| Annualized dividend per share and unit | | \$1.24 | \$1.24 |
| | | | * |
| Same-Store Guidance | | Full-Year 2017 | Prior Guidance |
| Revenue growth | | 3.50% - 3.90% | 3.25% - 4.00% |
| Expense growth | | 3.10% - 3.60% | 2.50% - 3.50% |
| NOI growth | | 3.60% - 4.20% | 3.50% - 4.25% |
| Physical occupancy | | 96.7% | 96.7% |
| | | | |
| Same-Store homes | | 35,689 | 35,689 |
| | | | |
| Sources of Funds (\$ in millions) | | Full-Year 2017 | Prior Guidance |
| AFFO in Excess of Dividends | | \$144 to \$150 | \$139 to \$151 |
| Sales Proceeds and Debt and Equity Issuances | | \$400 to \$500 | \$600 to \$800 |
| Construction Loan Proceeds | | \$40 to \$60 | \$50 to \$75 |
| | | | |
| Uses of Funds (\$ in millions) | | Full-Year 2017 | Prior Guidance |
| Debt maturities inclusive of principal amortization (weighted average interest rate of 3.25%) ⁽²⁾ | | \$327 | \$327 |
| Development and redevelopment spending and land acquisitions | | \$350 to \$400 | \$350 to \$425 |
| Developer Capital Program | | \$80 to \$100 | \$50 to \$100 |
| Acquisitions | | \$98 | \$66 to \$200 |
| Revenue enhancing capital expenditures inclusive of Kitchen and Bath | | \$40 to \$45 | \$40 to \$50 |
| | | | |
| Other Additions/(Deductions) (\$ in millions except per home amounts) | | Full-Year 2017 | Prior Guidance |
| Consolidated interest expense, net of capitalized interest and adjustments for FFO as Adjusted | | (\$119) to (\$122) | (\$119) to (\$122) |
| | | | |
| Capitalized interest ⁽³⁾ | | \$17 to \$20 | \$16 to \$20 |
| Capitalized interest ⁽³⁾ General and administrative | | \$17 to \$20 (\$46) to (\$49) | \$16 to \$20 (\$46) to (\$49) |
| | | | |
| General and administrative | | (\$46) to (\$49) | (\$46) to (\$49) |
| General and administrative Tax (provision)/benefit for TRS | | (\$46) to (\$49) (\$1) to (\$2) | (\$46) to (\$49) (\$1) to (\$2) |
| General and administrative Tax (provision)/benefit for TRS Total joint venture FFO including fee income, net of adjustments for FFO as Adjusted | | (\$46) to (\$49) (\$1) to (\$2) \$60 to \$64 \$1.6 | (\$46) to (\$49) (\$1) to (\$2) \$55 to \$62 \$1.6 |
| General and administrative Tax (provision)/benefit for TRS Total joint venture FFO including fee income, net of adjustments for FFO as Adjusted Non-recurring items: | | (\$46) to (\$49) (\$1) to (\$2) \$60 to \$64 | (\$46) to (\$49) (\$1) to (\$2) \$55 to \$62 |

(1) See Attachment 16 for definitions and other terms.

 (2) Excludes short-term maturities related to the Company's unsecured commercial paper program.
 (3) Excludes capitalized interest on joint venture and partnership level debt, which is included in the guidance for "Total joint venture FFO including fee income, net of adjustments for FFO as Adjusted" above.



Attachment 16(A)

UDR, Inc. Definitions and Reconciliations September 30, 2017 (Unaudited)

Acquired Communities: The Company defines Acquired Communities as those communities acquired by the Company, other than development and redevelopment activity, that did not achieve stabilization as of the most recent quarter.

Adjusted Funds from Operations ("AFFO") attributable to common stockholders and unitholders: The Company defines AFFO as FFO as Adjusted attributable to common stockholders and unitholders less recurring capital expenditures on consolidated communities that are necessary to help preserve the value of and maintain functionality at our communities.

Management considers AFFO a useful supplemental performance metric for investors as it is more indicative of the Company's operational performance than FFO or FFO as Adjusted. AFFO is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income/(loss) attributable to common stockholders is the most directly comparable GAAP financial measure to AFFO. Management believes that AFFO is a widely recognized measure of the operations of REITs, and presenting AFFO will enable investors to assess our performance in comparison to other REITs. However, other REITs may use different methodologies for calculating AFFO and, accordingly, our AFFO may not always be comparable to AFFO calculated by other REITs. AFFO should not be considered as an alternative to net income/(loss) (determined in accordance with GAAP) as an indication of financial performance, or as an alternative to cash flows from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to make distributions. A reconciliation from net income/(loss) attributable to common stockholders to AFFO.

Development Communities: The Company defines Development Communities as those communities recently developed or under development by the Company, that are currently majority owned by the Company and have not achieved stabilization as of the most recent quarter.

Effective New Lease Rate Growth: The Company defines Effective New Lease Rate Growth as the increase in gross potential rent realized less concessions for the new lease term (current effective rent) versus prior resident effective rent for the prior lease term on new leases commenced during the current quarter.

Management considers Effective New Lease Rate Growth a useful metric for investors as it assesses market-level new demand trends.

Effective Renewal Lease Rate Growth: The Company defines Effective Renewal Lease Rate Growth as the increase in gross potential rent realized less concessions for the new lease term (current effective rent) versus prior effective rent for the prior lease term on renewed leases commenced during the current quarter.

Management considers Effective Renewal Lease Rate Growth a useful metric for investors as it assesses market-level, in-place demand trends.

Estimated Quarter of Completion: The Company defines Estimated Quarter of Completion of a development or redevelopment project as the date on which construction is expected to be completed, but it does not represent the date of stabilization.

Fixed Charge Coverage Ratio - adjusted for non-recurring items: The Company defines Fixed Charge Coverage Ratio - adjusted for non-recurring items as Interest Coverage Ratio - adjusted for non-recurring items divided by total consolidated interest, excluding the impact of costs associated with debt extinguishment, plus preferred dividends.

Management considers Fixed Charge Coverage Ratio - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise Fixed Charge Coverage Ratio - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Funds from Operations as Adjusted attributable to common stockholders and unitholders: The Company defines FFO as Adjusted attributable to common stockholders and unitholders and unitholders as FFO excluding the impact of acquisition-related costs and other non-comparable items including, but not limited to, prepayment costs/benefits associated with early debt retirement, gains or losses on sales of non-depreciable property and marketable securities, deferred tax valuation allowance increases and decreases, casualty-related expenses and recoveries, severance costs and legal costs.

Management believes that FFO as Adjusted is useful supplemental information regarding our operating performance as it provides a consistent comparison of our operating performance across time periods and allows investors to more easily compare our operating results with other REITs. FFO as Adjusted is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income/(loss) attributable to common stockholders is the most directly comparable GAAP financial measure to FFO as Adjusted. However, other REITs may use different methodologies for calculating FFO as Adjusted or similar FFO measures and, accordingly, our FFO as Adjusted may not always be comparable to FFO as Adjusted or similar FFO measures and adjusted should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of financial performance, or as an alternative to cash flows from operating activities (determined in accordance with GAAP) as a measure of our liquidity. A reconciliation from net income attributable to common stockholders to FFO as Adjusted is provided on Attachment 2.

Funds from Operations ("FFO") attributable to common stockholders and unitholders: The Company defines FFO attributable to common stockholders and unitholders as net income/(loss) attributable to common stockholders (computed in accordance with GAAP), excluding impairment write-downs of depreciable real estate or of investments in non-consolidated investees that are driven by measurable decreases in the fair value of depreciable real estate held by the investee, gains or losses from sales of depreciable property, plus real estate depreciation and amortization, and after adjustments for noncontrolling interests, unconsolidated partnerships and joint ventures. This definition conforms with the National Association of Real Estate Investment Trust's definition issued in April 2002. In the computation of diluted FFO, if OP Units, DownREIT Units, unvested restricted stock, unvested LTIP units, stock options, and the shares of Series E Cumulative Convertible Preferred Stock are dilutive, they are included in the diluted share count.

Management considers FFO a useful metric for investors as the Company uses FFO in evaluating property acquisitions and its operating performance and believes that FFO should be considered along with, but not as an alternative to, net income and cash flow as a measure of the Company's activities in accordance with GAAP. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of funds available to fund our cash needs. A reconciliation from net income/(loss) attributable to common stockholders to FFO is provided on Attachment 2.

Attachment 16(B)

UDR, Inc. Definitions and Reconciliations September 30, 2017 (Unaudited)

Held For Disposition Communities: The Company defines Held for Disposition Communities as those communities that were held for sale as of the end of the most recent quarter.

Interest Coverage Ratio - adjusted for non-recurring items: The Company defines Interest Coverage Ratio - adjusted for non-recurring items as net income/(loss), excluding the impact of consolidated interest expense, real estate depreciation and amortization, income tax provision/(benefit), net and the impact of other non-recurring items including, but not limited to, net gain/(loss) on the sale of real estate owned and casualty-related expenses and recoveries of wholly-owned and joint venture communities, excluding the impact of costs associated with debt extinguishment.

Management considers Interest Coverage Ratio - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise Interest Coverage Ratio - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Joint Venture Reconciliation at UDR's weighted average ownership interest:

| In thousands | 3 | Q 2017 | Y | TD 2017 |
|---|----|---------|----|----------|
| Income/(loss) from unconsolidated entities | \$ | 1,819 | \$ | 11,591 |
| Management fee | | 1,169 | | 3,448 |
| Interest expense | | 9,850 | | 28,487 |
| Depreciation | | 14,710 | | 42,974 |
| General and administrative | | 147 | | 424 |
| West Coast Development JV Preferred Return - Attachment 12(B) | | (1,614) | | (4,557) |
| Developer Capital Program - Other | | (2,188) | | (5,289) |
| Other (income)/expense (includes 717 Olympic casualty (gain)/expense) | | 179 | | (405) |
| (Gain)/loss on sales | | (2,355) | | (14,513) |
| Total Joint Venture NOI at UDR's Ownership Interest | \$ | 21,717 | \$ | 62,160 |

JV Return on Equity ("ROE"): The Company defines JV ROE as its share of property NOI plus property and asset management fee revenue less interest expense, annualized, divided by the average of beginning and ending equity capital for the quarter.

Management considers JV ROE a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on a leveraged basis.

JV Return on Invested Capital ("ROIC"): The Company defines JV ROIC as its share of property NOI plus property and asset management fee revenue, annualized, divided by the average of beginning and ending invested capital for the quarter.

Management considers JV ROIC a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on an unleveraged basis.

Net Debt-to-EBITDA - adjusted for non-recurring items: The Company defines Net Debt-to-EBITDA - adjusted for non-recurring items as total consolidated debt net of cash and cash equivalents divided by EBITDA - adjusted for non-recurring items. EBITDA is defined as net income/(loss), excluding the impact of consolidated interest expense, real estate depreciation and amortization of wholly owned and joint venture communities, other depreciation and amortization and income tax provision/(benefit), net. EBITDA - adjusted for non-recurring items is defined as EBITDA excluding the impact of other non-recurring items including, but not limited to, net gain/(loss) on the sale of real estate owned and casualty-related expenses and recoveries of wholly owned and joint venture communities.

Management considers Net Debt-to-EBITDA - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its debt obligations as well as compare leverage against that of its peer REITs. A reconciliation between net income/(loss) and EBITDA - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Net Operating Income ("NOI"): The Company defines NOI as rental income less direct property rental expenses. Rental income represents gross market rent and other revenues less adjustments for concessions, vacancy loss and bad debt. Rental expenses include real estate taxes, insurance, personnel, utilities, repairs and maintenance, administrative and marketing. Excluded from NOI is property management expense which is calculated as 2.75% of property revenue to cover the regional supervision and accounting costs related to consolidated property operations, and land rent.

Management considers NOI a useful metric for investors as it is a more meaningful representation of a community's continuing operating performance than net income as it is prior to corporate-level expense allocations, general and administrative costs, capital structure and depreciation and amortization and is a widely used input, along with capitalization rates, in the determination of real estate valuations. A reconciliation from net income attributable to UDR, Inc. to NOI is provided below.

| In thousands | 30 | Q 2017 | 2Q 2017 | IQ 2017 | 4Q 2016 | 3 | 3Q 2016 |
|--|----|---------|---------------|---------------|---------------|----|----------|
| Net income/(loss) attributable to UDR, Inc. | \$ | 16,190 | \$ 10,157 | \$ 25,967 | \$ 237,617 | \$ | 26,956 |
| Property management | | 6,827 | 6,728 | 6,635 | 6,603 | | 6,607 |
| Other operating expenses | | 1,950 | 2,369 | 1,691 | 2,369 | | 1,636 |
| Real estate depreciation and amortization | | 107,171 | 108,450 | 105,032 | 102,537 | | 105,802 |
| Interest expense | | 30,095 | 33,866 | 30,539 | 29,295 | | 31,954 |
| Casualty-related (recoveries)/charges, net | | 2,056 | 1,191 | 502 | (1,102) | | 205 |
| General and administrative | | 12,467 | 11,434 | 13,075 | 13,256 | | 11,826 |
| Tax (benefit)/provision, net | | 127 | 366 | 332 | (3,063) | | 94 |
| (Income)/loss from unconsolidated entities | | (1,819) | 1,426 | (11,198) | (35,945) | | (15,285) |
| Interest income and other (income)/expense, net | | (481) | (515) | (427) | (481) | | (478) |
| Joint venture management and other fees | | (2,827) | (3,321) | (2,570) | (2,927) | | (2,997) |
| Other depreciation and amortization | | 1,585 | 1,567 | 1,608 | 1,458 | | 1,526 |
| (Gain)/loss on sale of real estate owned, net of tax | | - | - | (2,132) | (200,466) | | - |
| Net income/(loss) attributable to noncontrolling interests | | 1,380 | 905 | 2,429 | 22,129 | | 2,510 |
| Total consolidated NOI | \$ | 174,721 | \$ 174,623 | \$ 171,483 | \$ 171,280 | \$ | 170,356 |

Attachment 16(C)



UDR, Inc. Definitions and Reconciliations September 30, 2017 (Unaudited)

Non-Mature Communities: The Company defines Non-Mature Communities as those communities that have not met the criteria to be included in same-store communities.

Non-Residential / Other: The Company defines Non-Residential / Other as non-apartment components of mixed-use properties, land held, properties being prepared for redevelopment and properties where a material change in home count has occurred.

Physical Occupancy: The Company defines Physical Occupancy as the number of occupied homes divided by the total homes available at a community.

QTD Same-Store Communities: The Company defines QTD Same-Store Communities as those communities Stabilized for five full consecutive quarters. These communities were owned and had stabilized operating expenses as of the beginning of the quarter in the prior year, were not in process of any substantial redevelopment activities, and not held for disposition.

Recurring Capital Expenditures: The Company defines Recurring Capital Expenditures as expenditures that are necessary to help preserve the value of and maintain functionality at its communities.

Redevelopment Communities: The Company generally defines Redevelopment Communities as those communities where substantial redevelopment is in progress that is expected to have a material impact on the community's operations, including occupancy levels and future rental rates.

Redevelopment Projected Weighted Average Return on Incremental Capital Invested: The projected weighted average return on incremental capital invested for redevelopment projects is NOI as set forth in the definition of Stabilization Period for Redevelopment Yield, less Recurring Capital Expenditures, minus the project's annualized NOI prior to commencing the redevelopment, less Recurring Capital Expenditures, divided by the total cost of the project.

Return on Equity ("ROE"): The Company defines ROE as a referenced quarter's NOI less interest expense, annualized, divided by the average of beginning and ending equity capital for the quarter.

Management considers ROE a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on a leveraged basis.

Return on Invested Capital ("ROIC"): The Company defines ROIC as a referenced quarter's NOI, annualized, divided by the average of beginning and ending invested capital for the quarter.

Management considers ROIC a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on an unleveraged basis.

Revenue Enhancing Capital Expenditures ("Cap Ex"): The Company defines Revenue Enhancing Capital Expenditures as expenditures that result in increased income generation over time.

Management considers Revenue Enhancing Capital Expenditures a useful metric for investors as it quantifies the amount of capital expenditures that are expected to grow, not just maintain, revenues.

Sold Communities: The Company defines Sold Communities as those communities that were disposed of prior to the end of the most recent quarter. Stabilization/Stabilized: The Company defines Stabilization/Stabilized as when a community's occupancy reaches 90% or above for at least three consecutive months.

Stabilized, Non-Mature Communities: The Company defines Stabilized, Non-Mature Communities as those communities that have reached Stabilization but are not yet in the same-store portfolio.

Stabilization Period for Development Yield: The Company defines the Stabilization Period for Development Yield as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of the project.

Stabilization Period for Redevelopment Yield: The Company defines the stabilization period for a redevelopment property yield for purposes of computing the Redevelopment Projected Weighted Average Return on Incremental Capital Invested, as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of a project.

Stabilized Yield on Developments: The Company calculates expected stabilized yields on development as follows, projected stabilized NOI less management fees divided by budgeted construction costs on a project-specific basis. Projected stabilized NOI for development projects, calculated in accordance with the NOI reconciliation provided on Attachment 16(B), is set forth in the definition of Stabilization Period for Development Yield. Given the differing completion dates and years for which NOI is being projected for these communities as well as the complexities associated with estimating other expenses upon completion such as corporate overhead allocation, general and administrative costs and capital structure, a reconciliation to GAAP measures is not meaningful. Projected NOI for these projects is neither provided, nor is representative of Management's expectations for the Company's overall financial performance or cash flow growth and there can be no assurances that forecast NOI growth implied in the estimated construction yield of any project will be achieved.

Management considers estimated Stabilized Yield on Development as a useful metric for investors as it helps provide context to the expected effects that development projects will have on the Company's future performance once stabilized.

Total Revenue per Occupied Home: The Company defines Total Revenue per Occupied Home as rental and other revenues, calculated in accordance with GAAP, divided by the product of occupancy and the number of apartment homes.

Management considers Total Revenue per Occupied Home a useful metric for investors as it serves as a proxy for portfolio quality, both geographic and physical.

TRS: The Company's taxable REIT subsidiary ("TRS") focuses on development, land entitlement and short-term hold investments. TRS gains on sales, net of taxes, is defined as net sales proceeds less a tax provision and the gross investment basis of the asset before accumulated depreciation.

YTD Same-Store Communities: The Company defines YTD Same-Store Communities as those communities Stabilized for two full consecutive calendar years. These communities were owned and had stabilized operating expenses as of the beginning of the prior year, were not in process of any substantial redevelopment activities, and not held for disposition.

Attachment 16(D)

UDR, Inc. Definitions and Reconciliations September 30, 2017 (Unaudited)

All guidance is based on current expectations of future economic conditions and the judgment of the Company's management team. The following reconciles from GAAP Net income/(loss) per share for full year 2017 and fourth quarter of 2017 to forecasted FFO, FFO as Adjusted and AFFO per share and unit:

| | Full-Year 2017 | | | | |
|---|----------------|--------|----|--------|--|
| | | Low | | High | |
| | | | | | |
| Forecasted net income per diluted share | \$ | 0.29 | \$ | 0.31 | |
| Conversion from GAAP share count | | (0.02) | | (0.02) | |
| Net gain on the sale of depreciable real estate owned | | (0.10) | | (0.10) | |
| Depreciation | | 1.63 | | 1.63 | |
| Noncontrolling interests | | 0.02 | | 0.02 | |
| Preferred dividends | | 0.01 | | 0.01 | |
| Forecasted FFO per diluted share and unit | \$ | 1.83 | \$ | 1.85 | |
| Disposition-related FFO | | (0.01) | | (0.01) | |
| Acquisition-related and other costs | | 0.01 | | 0.01 | |
| Cost associated with debt extinguishment | | 0.02 | | 0.02 | |
| Casualty-related (recoveries)/charges | | 0.01 | | 0.01 | |
| Forecasted FFO as Adjusted per diluted share and unit | \$ | 1.86 | \$ | 1.88 | |
| Recurring capital expenditures | | (0.15) | | (0.15) | |
| Forecasted AFFO per diluted share and unit | \$ | 1.71 | \$ | 1.73 | |

| | 4Q 2017 | | | |
|---|---------|--------|----|--------|
| | | Low | I | High |
| Forecasted net income per diluted share | \$ | 0.11 | \$ | 0.13 |
| Conversion from GAAP share count | | (0.01) | | (0.01) |
| Net gain on the sale of depreciable real estate owned | | (0.05) | | (0.05) |
| Depreciation | | 0.41 | | 0.41 |
| Noncontrolling interests | | - | | - |
| Preferred dividends | | - | | - |
| Forecasted FFO per diluted share and unit | \$ | 0.46 | \$ | 0.48 |
| Disposition-related FFO | | - | | - |
| Acquisition-related and other costs | | 0.01 | | 0.01 |
| Cost associated with debt extinguishment | | - | | - |
| Casualty-related (recoveries)/charges | | - | | - |
| Forecasted FFO as Adjusted per diluted share and unit | \$ | 0.47 | \$ | 0.49 |
| Recurring capital expenditures | | (0.05) | | (0.05) |
| Forecasted AFFO per diluted share and unit | \$ | 0.42 | \$ | 0.44 |

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