



RAPID
TESTS
FOR
**EARLIER
TREATMENT™**

November 10, 2016

NASDAQ: CEMI

Forward-Looking Statement

Statements contained herein that are not historical facts are forward-looking statements within the meaning of the Securities Act of 1933, as amended. Those statements include statements regarding the intent, belief or current expectations of Chembio and its management. Such statements reflect management's current views, are based on certain assumptions, and involve risks and uncertainties. Actual results, events, or performance may differ materially from the above forward-looking statements due to a number of important factors, and will be dependent upon a variety of factors, including, but not limited to, Chembio's ability to develop, manufacture, market and finance new products and the demand for Chembio's products. Chembio undertakes no obligation to publicly update these forward-looking statements to reflect events or circumstances that occur after the date hereof or to reflect any change in Chembio's expectations with regard to these forward-looking statements or the occurrence of unanticipated events. Other factors that may impact Chembio's success are more fully disclosed in Chembio's most recent public filings with the U.S. Securities and Exchange Commission.

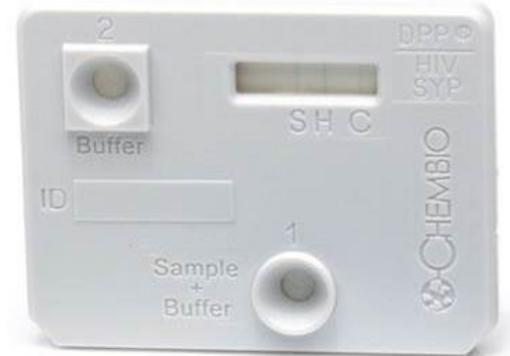
Investment Highlights

- **A global leader in point-of-care (POC) infectious disease**
 - Sales in 40+ countries, including direct sales in the United States
 - Core business in POC HIV testing; 8% annual revenue growth (2010-2015)
- **Groundbreaking patented DPP[®] technology platform**
 - Superior sensitivity and specificity vs traditional lateral flow technology
 - Multiple tests from a tiny (10uL) drop of blood from the fingertip (multiplexing)
- **Robust pipeline of new DPP[®] POC assays in development**
 - DPP[®] HIV-Syphilis Combination Assay (U.S. version)
 - DPP[®] Fever Assays (Malaria, Dengue, Zika, Chikungunya, Ebola, Lassa, Marburg)
 - DPP[®] Technology Collaborations (Traumatic Brain Injury, Cancer, Bovine TB)
- **Multiple high-value collaborations**
 - U.S. Government, HHS/ASPR/BARDA: Zika, Dengue, Chikungunya
 - Paul G. Allen Ebola Program: Fever Panel, Zika
 - Bill & Melinda Gates Foundation: Malaria Oral Fluid/Saliva
 - Centers for Disease Control & Prevention (CDC): Malaria, Ebola
- **Experienced leadership team**

Chembio's Dual Path Platform (DPP®) Technology

Next-Generation Point-of-Care Technology Platform

- Patented POC technology platform
- Improved sensitivity vs. lateral flow technology
- Multiplex capability - multiple test results from a single patient sample
- Adapts to multiple sample types (blood, oral fluid)
- Application across a range of diseases and markets
- Unique sample collection device: SampleTainer®



Chembio's Dual Path Platform (DPP®) Technology Leveraging Our Technology Platform to Enter New Markets

THREE AREAS OF STRATEGIC FOCUS

STD
Business

Fever
Portfolio

Technology
Collaborations

DPP® TECHNOLOGY PLATFORM

HIV Continues to be a Global Health Crisis

Syphilis and HIV-Syphilis Co-Infection are Increasing

United States (HIV)

~1.2 million

living with HIV/AIDS

~50,000

new HIV infections/year

1 in 8

unaware of HIV infection

Global (HIV)

36.7 million

living with HIV/AIDS (2015)

1.1 million

died of AIDS-related illnesses (2015)

United States (SYP)

~63,000

new infections (2014)

Global (SYP)

12 million

new infections/year

“Over the past decade, the number of people living with HIV has increased, while the annual number of new HIV infections has remained relatively stable.” -CDC

“An estimated two million pregnancies are affected annually; approximately 25% of these pregnancies end in stillbirth or spontaneous abortion, and in a further 25% the newborn has a low birth weight or serious infection, both of which are associated with an increased risk or perinatal death.” -WHO

Chembio Lateral Flow HIV Tests

Foundational HIV Product Suite

■ Product Features & Benefits

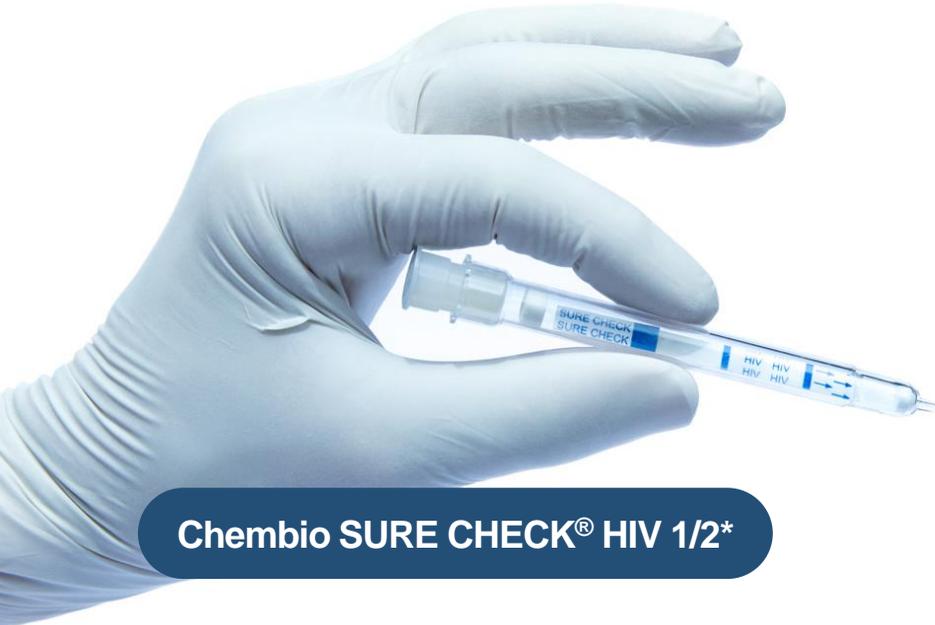
- FDA (PMA) approved, CLIA-waived
- CE marked, WHO pre-qualified
- 2.5 - 5.0 μ L blood sample
- 15 - 20 minute test time
- Specificity: 99.9%, Sensitivity: 99.7%



Chembio HIV 1/2 STAT-PAK®

■ Commercialization

- High quality brands, marketed globally since 2007
- Sold to public health clinics, POs, hospitals, self test (EU)
- Distribution partners -
US: Fisher, McKesson/PSS, H. Schein, Medline, Caribbean: Isla Lab



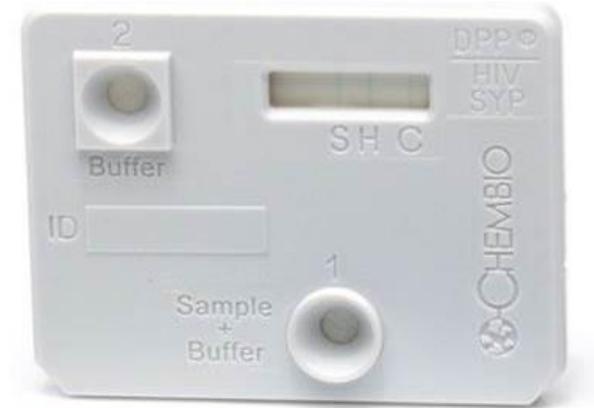
Chembio SURE CHECK® HIV 1/2*

Chembio DPP[®] HIV and DPP[®] HIV-SYP Combo Tests

Strengthening our HIV/STD Portfolio

■ DPP[®] HIV-Syphilis Combo Assay

- Chembio has a history of leadership
 - First to receive USAID, ANVISA, Cofepris approval
 - First to market/sell in Latin America
- Global screening opportunity:
 - Pregnant women
 - MSM (up to 70% HIV-Syphilis co-infection)
- Initiated US clinical trials for FDA approval and CLIA Waiver (Q1 2016)



■ DPP[®] HIV 1/2 Assay

- FDA-approved (2013), CLIA-waived (2014) (blood and oral fluid)
- Superior performance vs. competitors (sensitivity)
- Patented SampleTainer[®] sample collection system



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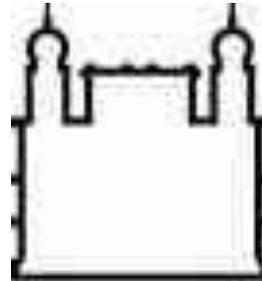
Technology
Collaborations

DPP® TECHNOLOGY PLATFORM

Fever Disease - Product Development

ChemBio is Collaborating with World Leading Organizations

BILL & MELINDA
GATES *foundation*



Ministério da Saúde

FIOCRUZ

Fundação Oswaldo Cruz

THE PAUL G. ALLEN
FAMILY FOUNDATION

DPP® Fever Disease- Product Development

Fever Panel, Ebola, Malaria, Malaria-Ebola

DPP® Fever Panel

Collaborator: The Paul G. Allen Foundation

DPP® Malaria OF/Saliva Assay

Collaborator: The Bill & Melinda Gates Foundation

DPP® Malaria-Ebola Assay

Collaborator: CDC

DPP® Ebola Assay

Collaborator: CDC

DPP® Zika Assay

Collaborators: HHS/BARDA & The Paul G. Allen Foundation

DPP® Zika/Dengue/Chik Assay

Collaborator: HHS/BARDA

DPP® Dengue Assay

Collaborator: RVR Diagnostics

DPP® Chikungunya Assay

Chembio Internal Development

Fever Diseases - A Growing Global Concern

Malaria, Dengue, Zika, Chikungunya, Ebola, Lassa, Marburg

■ Mosquito-Borne Illnesses

- Mosquito → world's deadliest animal
- Responsible for 725,000 deaths/year
- Global geographic coverage

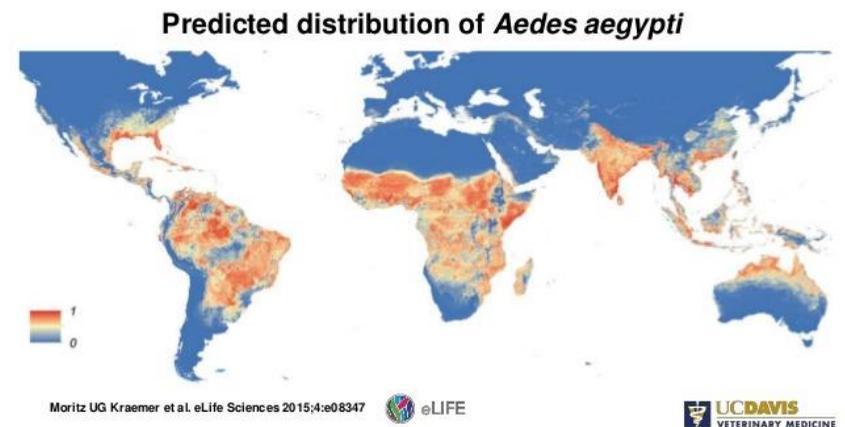
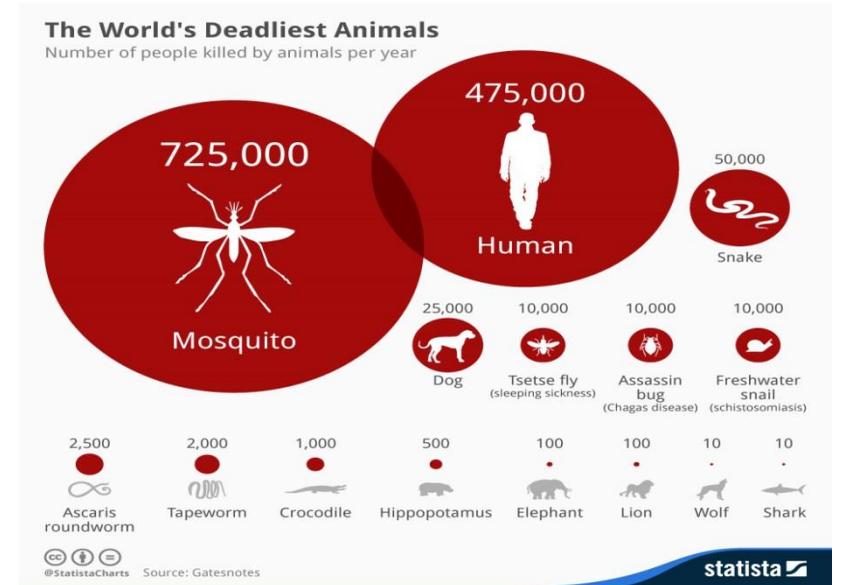
■ Established Fever Markets:

- Malaria: >200 million annual infections
- Dengue: ~300 million annual infections

■ Emerging Fever Markets:

- Zika
- Chikungunya
- Ebola
- Lassa
- Marburg

■ What Crisis Will We Face Next?



Zika Virus

Why is Zika a Concern and Why is Chembio Well-Positioned?

■ Local Zika Transmission

- 2015 (Brazil) → 2016 (~60 countries)

■ Who Needs to Be Tested

- Pregnant women
- Travelers to/from endemic areas
- Others?

■ Molecular Tests Limitations

- Convenience: lab test, venous sample
- Cost
- Time to result
- Detects acute infections

■ Chembio Zika Test Advantage

- Convenience: POC test; fingerstick sample
- Cost
- Time to result: 15 minutes
- Detects antibodies (IgM/IgG)



DPP[®] Zika/Dengue/Chikungunya - Development

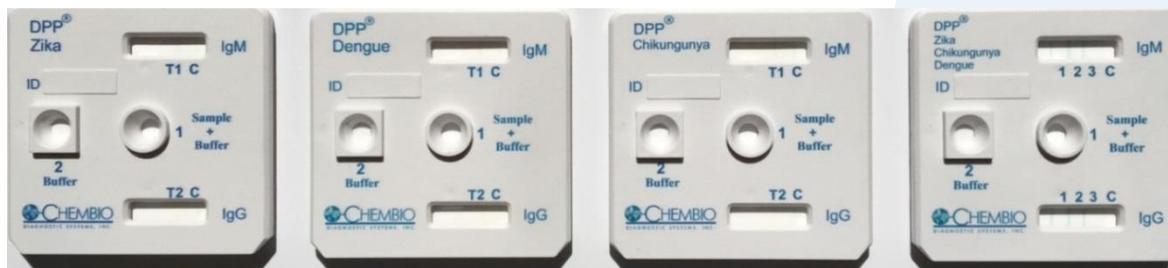
Zika Virus represents the latest global health crisis

■ Accelerated DPP[®] Zika IgM/IgG Assay Development

- Received grant from Paul G. Allen Foundation and initiated project – 2/16
- Announced Zika collaboration with Bio-Manguinhos/Fiocruz (Brazil) – 3/16
- Completed testing of >1,000 samples (including 600 pregnant women) – 4/16
- Announced regulatory filings with FDA-EUA (US, PR), ANVISA (Brazil) – 5/16
- Announced regulatory filings with WHO-EUA, Cofepris (Mexico), CE mark – 7/16
- Received CE mark for commercialization in Europe and the Caribbean – 7/16
- Announced U.S. Government (HHS/BARDA) funding of up to \$13.2 million – 8/16
- Received approval for commercial use from ANVISA in Brazil – 9/16

■ Development of Zika-related DPP[®] Assays

- Continued development of DPP[®] Dengue IgM/IgG Assay
- Initiated development of DPP[®] Chikungunya IgM/IgG Assay
- Initiated development of DPP[®] Zika/Chikungunya/Dengue IgM/IgG Combo Assay



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Technology Collaborations: Bio-Rad (NYSE: BIO) and opTricon (Berlin, Germany)

■ Bio-Rad Geenius™ System: HIV-1 and HIV-2 Confirmation

- Multiplex DPP® Assay
- Developed by Chembio
- Licensed by Bio-Rad
- Marketed/sold by Bio-Rad (ex-Brazil)



■ Chembio DPP® Micro Reader: Quantitative Results & Data Mgmt.

- Improves DPP® performance
- Provides quantitative results
- Standardizes result interpretation
- Data capture, storage, transmission
- Key features: simple, palm-sized, easy-to-read, battery-operated, cost-effective



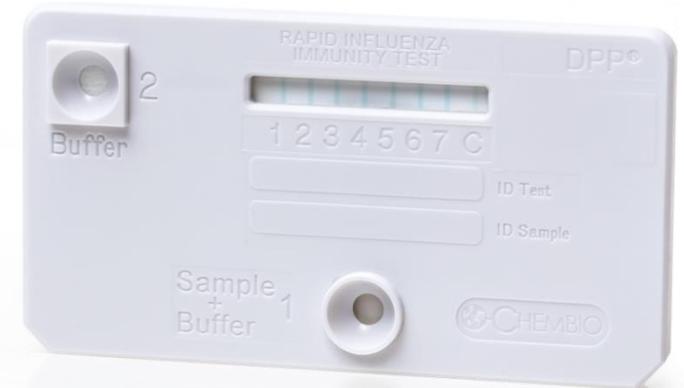
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■ DPP® Cancer Assay

- Undisclosed partner
- Biomarkers to detect specific form of cancer
- 10uL blood sample, 20 minute test
- Quantitative result
- In development phase

■ DPP® TBI/Concussion Assay

- Perseus Science Group, LLC
- Biomarker to detect TBI/Concussion
- 10uL blood sample, 20 minute test
- Quantitative result
- In development phase



Manufacturing Capabilities

United States (Chembio)



- High volume manufacturing capabilities
 - Current capacity: 20MM+ tests annually
- 60,000 sq. ft. leased facilities
 - Medford, NY and Holbrook, NY
- Robust quality management system
 - Full compliance with regulatory requirements (FDA, USDA, WHO, ISO)
 - Expertise in manufacturing scale up, process validation and cGMP
- Number of employees: 130

Malaysia (RVR)



- Completed license and technology transfer
- Completed contract manufacturing readiness
- Received initial regulatory approval for distribution of Chembio's products
- Initiated plan to manufacture certain Chembio-branded products
- Chembio signed agreement on 11/04/16 to acquire RVR subject to closing conditions

Selected Financial Highlights

Nine Months Ended (in 000's)

	September 30, 2016	September 30, 2015
Net Product Revenues	\$10,453	\$18,146
Total Revenues	\$13,614	\$19,835
Gross Margin	\$6,698	\$8,616
Loss from Operations	(\$4,998)	(\$2,352)
Net Loss	(\$10,789)*	(\$1,748)
Cash (as of end of period)	\$12,172**	\$1,102

* The net loss in the 2016 period includes a tax provision for the recording of a valuation allowance on the Company's deferred tax asset of \$5,801,000.

**Company public offering of securities, closed August 3, 2016, increased cash balance by \$12.5MM

Experienced Executive Leadership Team

EXECUTIVE	JOINED CHEMBIO	PREVIOUS EXPERIENCE
John Sperzel III President & CEO	2014	2011-2013, President and CEO of ITC.; 1987-2011 Axis Shield, Bayer Diagnostics, Instrumentation Laboratory and Boehringer Mannheim
Richard Larkin, CPA Chief Financial Officer	2003	2000-2003, CFO of Visual Technology Group; 1987-2000 CFO of Protex International Corp.
Sharon Klugewicz, M.S. President, Americas Region	2012	2009-2012, Sr. VP Scientific & Laboratory Services of Pall Corporation; 1991-2009 Pall Corporation
Robert Passas, Ph.D. President, EMEA & APAC Regions	2016	2015-2016, VP, Worldwide Marketing and International Sales at Trinity Biotech; 2011-2015 Commercial Director at The Binding Site; 1993-2011 Abbott, Trinity Biotech, Quidel
Javan Esfandiari, M.S. Chief Science & Technology Officer	2000	1997-2000, Co-Founder of Sinovus Biotech AB (Sweden), acquired by Chembio in 2000; 1993-1997 R&D Director of On-Site Biotech
Thomas Ippolito VP Regulatory & Clinical Affairs	2005	2000-2005, VP Quality & Regulatory of Biospecific Technologies Corp.; 1984-2000 United Biomedical Inc., Analytab Products Inc. and Eastern Long Island Hospital
Michael Steele VP Sales, Marketing & Bus. Dev.	2012	2008-2011, VP Business Development of SeraCare Life Sciences; 1992-2008 Corautus Genetics, Life Therapeutics and Serologicals, Inc.
Paul Lambotte VP Product Development	2014	2009-2014, President of PLC Inc.; 2009-2012, Chief Science Officer of Axxin Pty Ltd.; 2000-2009, VP of R&D and Business Development Quidel, Inc.