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# Green Bancorp, Inc. Reports Third Quarter 2016 Financial Results 

## 2016 Third Quarter Highlights

- Third quarter 2016 net loss was $\$ 9.0$ million after recording $\mathbf{\$ 2 8 . 2}$ million in provision for loan losses, of which $\mathbf{\$ 2 5 . 4}$ million related to energy loans, including $\mathbf{\$ 1 9 . 2}$ million specific to energy loans transferred to held for sale
- Energy loans were reduced by $\$ 80.6$ million during the third quarter 2016; additionally, $\$ 38.9$ million in energy loans were transferred to held for sale and are expected to be sold during the fourth quarter 2016
- Since March 31, 2016, energy loans have been reduced by $\$ 147.7$ million, or $\mathbf{5 3 . 3 \%}$, to $\$ 129.7$ million, excluding loans held for sale
- The level of allowance for the Company's energy related loans equals $\mathbf{6 . 6 \%}$
- Pre-tax, pre-provision adjusted net income was $\$ 14.4$ million for the third quarter 2016 compared to $\mathbf{\$ 1 0 . 5}$ million in the third quarter 2015, a $\mathbf{3 7 . 5 \%}$ increase
- Total deposits increased to $\$ 3.3$ billion in the third quarter 2016, up $\$ 108.6$ million or $\mathbf{1 3 . 5 \%}$ annualized from the second quarter 2016, driven by successfully executed deposit initiatives across the bank

Houston, TX - October 28, 2016 - Green Bancorp, Inc. (NASDAQ: GNBC), the bank holding company ("Green Bancorp" or the "Company") that operates Green Bank, N.A. ("Green Bank"), today announced results for its third quarter and nine months ended September 30, 2016. The Company reported a net loss for the quarter of $\$ 9.0$ million, or ( $\$ 0.25$ ) per diluted common share, compared to net income of $\$ 4.1$ million or $\$ 0.15$ per diluted common share reported for the same period in 2015.

Manny Mehos, Chairman and Chief Executive Officer of Green Bancorp, said, "We continued to make good progress reducing our energy loan portfolio and classified assets through the third quarter. Since we launched this initiative in April, we have resolved $\$ 108.8$ million of energy production and oil field service loans, as well as $\$ 105.9$ million of classified assets and purchased credit impaired loans. We have also moved $\$ 38.9$ million in energy production loans to held-for-sale status and expect those sales to close through the fourth quarter. Once these transactions are complete, our energy reductions will total $\$ 147.7$ million, representing a $53.3 \%$ reduction from March 31,2016 . This will leave the Bank with $\$ 129.6$ million in energy production and oil field service loans, or $4.3 \%$ of the quarter-end portfolio."

Geoff Greenwade, President of Green Bancorp and Chief Executive Officer of Green Bank, commented, "Given the substantial progress that our MARS team has achieved through October, we are approaching the point where the end of our energy challenges are coming into focus and we can begin to wind down the MARS initiative. This is an important milestone for the bank, given the scope of resources required to execute the strategy. We will build on this momentum as we work to return the Bank back to organic growth in 2017."

## Results of operations for the quarter ended September 30, 2016

Net loss for the quarter ended September 30, 2016 was $\$ 9.0$ million, compared with net income of $\$ 4.1$ million for the same period in 2015. Net loss per diluted common share was ( $\$ 0.25$ ) for the quarter ended September 30, 2016, compared with net income per diluted common share was $\$ 0.15$ for the same period in 2015. The decrease in net income was principally due to an increase in provision for loan losses primarily related to energy exposure. Returns on average assets and average common equity, each on an annualized basis, for the three months ended September 30, 2016 were ( $0.92 \%$ ) and ( $8.23 \%$ ), respectively. Green Bancorp's efficiency ratio, which represents noninterest expense divided by the sum of net interest income and noninterest income, was 61.92\% for the three months ended September 30, 2016.

Net interest income before provision for loan losses for the quarter ended September 30, 2016 was $\$ 33.7$ million, an increase of $\$ 12.5$ million, or $59.1 \%$, compared with $\$ 21.2$ million during the same period in 2015 . The increase was primarily due to a $\$ 15.3$ million increase in interest income on loans due to a $64.8 \%$ increase in average loan volume largely driven by the Patriot acquisition. The net interest margin for the quarter ended September 30, 2016 was $3.62 \%$, compared with $3.63 \%$ for the same period in 2015. Average noninterest-bearing deposits for the quarter ended September 30, 2016 were $\$ 609.6$ million, an increase of $\$ 127.6$ million compared with the same period in 2015 , and an increase of $\$ 16.9$ million compared to the quarter ended June 30, 2016. Average shareholders' equity for the quarter ended September 30, 2016 was $\$ 434.6$ million, an increase of $\$ 133.3$ million compared with the same period in 2015, and a decrease of $\$ 839$ thousand compared to the quarter ended June 30, 2016.

Net interest income before provision for loan losses for the quarter ended September 30, 2016 increased $0.4 \%$ or $\$ 134$ thousand to $\$ 33.7$ million, compared with $\$ 33.5$ million for the quarter ended June 30,2016 . The net interest margin for the quarter ended September 30, 2016 of $3.62 \%$ decreased from $3.74 \%$ for the quarter ended June 30, 2016 primarily due to a $\$ 147.7$ million or $121.9 \%$, increase in interest earning deposits with financial institutions, with a yield of $0.51 \%$. The increase in funds is due to a $\$ 103.3$ million increase in average deposits and a $\$ 28.1$ million decrease in average loans for the quarter.

Noninterest income for the quarter ended September 30, 2016 was $\$ 4.1$ million, an increase of $\$ 1.2$ million, or 42.5\%, compared with $\$ 2.9$ million for the same period in 2015. This increase was primarily due to a $\$ 656$ thousand increase in customer service fees, $\$ 374$ thousand increase in swap income, $\$ 183$ thousand increase in bank owned life insurance and a $\$ 126$ thousand increase in loan fees, offset by a $\$ 113$ thousand decrease in gain on sale of loans held for sale. When comparing the quarter ended September 30, 2016 to the quarter ended June 30, 2016, noninterest income increased $\$ 309$ thousand, or $8.2 \%$, from $\$ 3.8$ million, primarily due to a $\$ 110$ thousand increase in the gain on sale of the guaranteed portion of loans, a $\$ 87$ thousand increase in loan fees and a $\$ 76$ thousand increase in customer service fees.

Noninterest expense for the quarter ended September 30, 2016 was $\$ 23.4$ million, an increase of $\$ 9.0$ million, or 62.7\%, compared with $\$ 14.4$ million for the same period in 2015. The increase was primarily due to increases related to ongoing acquired Patriot operations and expenses related to the MARS program of approximately $\$ 3.0$ million. When comparing the quarter ended September 30, 2016 to the quarter ended June 30,2016 , noninterest expense increased $13.1 \%$, or $\$ 2.7$ million, from $\$ 20.7$ million, primarily due to the previously mentioned MARS program expenses. Noninterest expense for the quarter included expenses related to the MARS program of $\$ 2.1$ million in write-downs, loss on sale and other expenses related to real estate acquired by foreclosure and $\$ 951$ thousand of legal, administrative and other loan expenses.

Loans held for investment at September 30, 2016 were $\$ 3.0$ billion, an increase of $\$ 1.0$ billion, or $53.7 \%$, compared with $\$ 2.0$ billion at September 30, 2015, primarily due to the Patriot acquisition, which was finalized at the beginning of the fourth quarter 2015. Loans held for investment at September 30, 2016 decreased $\$ 141.8$ million, or $4.4 \%$, from June 30, 2016, primarily due to the resolution of loans through the MARS program, including a $\$ 113.3$ million reduction in energy loans held for investment. Average loans held for investment increased $64.8 \%$ or $\$ 1.3$ billion to $\$ 3.2$ billion for the quarter ended September 30, 2016, compared with $\$ 1.9$ billion for the same period in 2015. Average loans held for investment for the quarter ended September 30, 2016 decreased $0.9 \%$ or $\$ 28.1$ million from the quarter ended June 30, 2016.

Loans held for sale at September 30, 2016 were $\$ 38.9$ million, an increase of $\$ 38.7$ million compared with $\$ 192$ thousand at September 30, 2015, and an increase of $\$ 32.6$ million compared with $\$ 6.3$ million at June 30,2016 . These increases were primarily due to the transfer of energy loans during the quarter ended September 30, 2016 that are expected to close during the fourth quarter 2016.

Deposits at September 30, 2016 were $\$ 3.3$ billion, an increase of $\$ 1.4$ billion, or $70.8 \%$, compared to September 30, 2015, primarily due to the Patriot acquisition and continued opportunities for our portfolio bankers to generate deposit growth within our target markets. Deposits at September 30, 2016 increased $\$ 108.6$ million or $3.4 \%$ from June 30,2016 due primarily to increases in money market accounts, interest bearing transaction accounts and noninterest bearing demand accounts resulting from the Company's deposit attraction and retention initiatives. Noninterest-bearing deposits at September 30, 2016 were $\$ 618.4$ million, an increase of $\$ 119.3$ million, or $23.9 \%$, compared to September 30, 2015 and an increase of $\$ 35.1$ million, or $6.0 \%$, compared to June 30, 2016. Average deposits increased $72.0 \%$ or $\$ 1.4$ billion to $\$ 3.3$ billion for the quarter ended September 30, 2016, compared with the same period of 2015. Average noninterest bearing deposits for the quarter ended September 30,2016 were $\$ 609.6$ million, an increase of $\$ 127.6$ million, or $26.5 \%$, compared with the same period in 2015, and an increase of $\$ 16.9$ million, or $2.9 \%$, compared with the quarter ended June 30, 2016.

## Results of operations for the nine months ended September 30, 2016

Net loss for the nine months ended September 30, 2016 was $\$ 3.5$ million, compared with net income of $\$ 12.9$ million for the same period in 2015. Net loss per diluted common share was ( $\$ 0.10$ ) for the nine months ended September 30, 2016, compared with net income per diluted common share of $\$ 0.49$ for the same period in 2015. The decrease in net income was principally due to the increase in provision for loan losses of $\$ 49.8$ million when comparing the two periods. Returns on average assets and average common equity, each on an annualized basis, for the nine months ended September 30, 2016 were ( $0.12 \%$ ) and ( $1.07 \%$ ), respectively. Green Bancorp's efficiency ratio, which represents noninterest expense divided by the sum of net interest income and noninterest income, was $56.0 \%$ for the nine months ended September 30, 2016.

Net interest income before provision for loan losses for the nine months ended September 30, 2016, was $\$ 101.4$ million an increase of $\$ 38.8$ million, or $62.0 \%$, compared with $\$ 62.6$ million during the same period in 2015 . The increase was primarily due to a $71.1 \%$ increase in average loan volume largely driven by the Patriot acquisition. The net interest margin for the nine months ended September 30, 2016 decreased to $3.74 \%$, compared with $3.79 \%$ for the same period in 2015. Average noninterest-bearing deposits for the nine months ended September 30, 2016 were $\$ 599.1$ million, an increase of $\$ 131.0$ million compared with the same period in 2015. Average shareholders' equity for the nine months ended September 30, 2016 was $\$ 440.0$ million, an increase of $\$ 143.5$ million compared with the same period in 2015.

Noninterest income for the nine months ended September 30, 2016 was $\$ 12.0$ million, an increase of $\$ 4.1$ million, or $52.0 \%$, compared with $\$ 7.9$ million for the same period in 2015. This increase was primarily due to a $\$ 1.7$ million increase in customer service fees, a $\$ 931$ thousand increase in swap income, a $\$ 539$ thousand increase in bank owned life insurance income, and a $\$ 502$ thousand increase in loan fees, all primarily due to the Patriot acquisition, and a $\$ 451$ thousand increase in gain on sale of guaranteed portion of loans, offset by a $\$ 304$ thousand decrease in gain on sale of loans held for sale.

Noninterest expense for the nine months ended September 30 , 2016, was $\$ 63.5$ million, an increase of $\$ 18.8$ million, or $42.1 \%$, compared with $\$ 44.7$ million for the same period in 2015. The increase was primarily due to increases related to ongoing acquired Patriot operations and expenses related to the MARS program.

Average loans held for investment increased $71.1 \%$ or $\$ 1.4$ billion to $\$ 3.2$ billion for the nine months ended September 30, 2016, compared with $\$ 1.8$ billion for the same period in 2015. Average deposits increased $66.0 \%$ or $\$ 1.3$ million to $\$ 3.1$ billion for the nine months ended September 30, 2016, compared with the same period of 2015. These increases were principally due to the Patriot acquisition and growth generated by the portfolio bankers.

## Asset Quality

Nonperforming assets totaled $\$ 130.1$ million or $3.31 \%$ of period end total assets at September 30, 2016, an increase of $\$ 93.8$ million compared to $\$ 36.3$ million or $1.50 \%$ of period end total assets at September 30, 2015. The increase was due to energy-related migration to nonperforming, the nonperforming loans and real estate acquired through foreclosure that was acquired through the Patriot acquisition and subsequent migration in the acquired portfolio. Nonperforming assets at September 30, 2016 increased by $\$ 36.6$ million compared to $\$ 93.5$ million or $2.44 \%$ of period end total assets at June 30, 2016 primarily due to migration to nonperforming in the acquired and energy portfolios. Accruing loans classified as troubled debt restructures and included in the nonperforming asset totals were $\$ 5.4$ million at September 30, 2016, compared with $\$ 6.0$ million at September 30, 2015 and $\$ 5.5$ million at June 30, 2016. Real estate acquired through foreclosure totaled $\$ 2.8$ million at September 30, 2016, an increase of $\$ 1.1$ million, or $68.2 \%$ compared to September 30, 2015 and a decrease of $\$ 3.4$ million, or $54.9 \%$ compared to June 30, 2016.

The allowance for loan losses was $1.18 \%$ of total loans at September 30, 2016, compared with $1.05 \%$ of total loans at September 30, 2015 and $1.49 \%$ of total loans at June 30, 2016. The increase in the allowance for loan losses as a percentage of total loans when compared to September 30, 2015 was due primarily to an increase in both specific reserves and general reserves. The decrease in the percentage from the prior quarter was primarily due to the reduction in specific reserves related to charge-offs in the energy portfolio and the transfer to loans held for sale. At September 30, 2016, the Company's allowance for loans losses to total loans, excluding acquired loans that are accounted for under ASC 310-20 and ASC 310-30, was 1.67\%. Further, the allowance for loan losses plus acquired loan net discount to total loans adjusted for acquired loan net discount was $1.62 \%$ as of September 30, 2016.

The Company recorded a provision for loan losses of $\$ 28.2$ million for the quarter ended September 30, 2016 up from the $\$ 11.0$ million provision for the loan losses recorded for the quarter ended June 30, 2016. The third quarter provision includes $\$ 19.2$ million in reserves related to write downs of energy loans that were transferred to held for sale and $\$ 8.8$ million in specific reserves added for loans placed on non-accrual during the period, of which $\$ 6.1$ million is related to energy loans. The provision for loan losses was $\$ 55.2$ million for the nine months ended September 30, 2016, compared with $\$ 5.4$ million for the nine months ended September 30, 2015.

Net charge-offs were $\$ 39.7$ million for the quarter ended September 30, 2016, compared with net charge offs of $\$ 3.3$ million for the quarter ended June 30, 2016, and net charge offs of $\$ 622$ thousand for the quarter ended September 30, 2015. Net charge-offs for the quarter ended September 30, 2016, included $\$ 35.9$ million related to energy loans that were transferred to held for sale and $\$ 3.3$ million related to the disposition of other MARS loans. Net chargeoffs were $\$ 52.2$ million, or $1.65 \%$ of average loans outstanding, for the nine months ended September 30, 2016, compared with net charge offs of $\$ 245$ thousand, or $0.01 \%$ of average loans outstanding for the nine months ended September 30, 2015.

## Managed Asset Reduction Strategy ("MARS")

As previously announced, the Company has initiated a strategy to divest its portfolio of energy loans and certain other classified assets on an accelerated basis, which began early in the second quarter of 2016. A team of eight workout professionals who report to the Company's Corporate Chief Credit Officer have been assigned to focus solely on the resolution of the MARS portfolio. The MARS team will take a multifaceted approach to reducing the portfolio through the use of proven management and disposition techniques.

During the third quarter of 2016, the Company resolved $\$ 80.6$ million in energy related loans and transferred $\$ 38.9$ million in energy related loans to held for sale.

Total energy loans have been reduced to $\$ 168.6$ million, comprised of $\$ 129.7$ million in loans held for investment and $\$ 38.9$ million in loans held for sale, at September 30, 2016 from $\$ 292.6$ million at December 31, 2015.

## Acquisition of Patriot Bancshares, Inc.

On October 1, 2015, Green Bancorp completed the acquisition of Patriot Bancshares, Inc. ("Patriot") and its whollyowned subsidiary, Patriot Bank. Patriot, headquartered in Houston, TX, operated six locations in Houston, two in Dallas and one in Fannin County, Texas. As of September 30, 2015, Patriot, on a consolidated basis, reported total assets of $\$ 1.4$ billion, total loans of $\$ 1.1$ billion, total deposits of $\$ 1.1$ billion and total shareholders' equity of $\$ 125.2$ million.

## Non-GAAP Financial Measures

Green Bancorp's management uses certain non-GAAP (generally accepted accounting principles) financial measures to evaluate its performance. Specifically, Green Bancorp reviews tangible book value per common share, the tangible common equity to tangible assets ratio, allowance for loan losses to total loans excluding acquired loans, allowance for loan losses plus acquired loans net discount to total loans adjusted for acquired loan net discount, selected metrics excluding one-time acquisition expenses and pre-tax, pre-provision adjusted net income. Green Bancorp has included in this Earnings Release information related to these non-GAAP financial measures for the applicable periods presented. Please refer to the "Notes to Financial Highlights" at the end of this Earnings Release for a reconciliation of these nonGAAP financial measures.

## Conference Call

As previously announced, Green Bancorp will hold a conference call today, October 28, 2016, to discuss its third quarter 2016 results at 8:30 a.m. (Eastern Time). The conference call can be accessed live over the phone by dialing 1-877-4070789, or for international callers, 1-201-689-8562 and requesting to be joined to the Green Bancorp Third Quarter 2016 Earnings Conference Call. A replay will be available starting at 11:30 am (Eastern Time) on October 28, 2016 and can be accessed by dialing 1-844-512-2921, or for international callers, 1-412-317-6671. The passcode for the replay is 13646643. The replay will be available until 11:59 pm (Eastern Time) on November 4, 2016.

Interested investors and other parties may also listen to a simultaneous webcast of the conference call by logging onto the investor relations section of the Company's website at investors.greenbank.com. The online replay will remain available for a limited time beginning immediately following the call.

To learn more about Green Bancorp, please visit the Company's website at www.greenbank.com. Green Bancorp uses its website as a channel of distribution for material Company information. Financial and other material information regarding Green Bancorp is routinely posted on the Company's website and is readily accessible.

## About Green Bancorp, Inc.

Headquartered in Houston, Texas, Green Bancorp is a bank holding company that operates Green Bank in Houston, Dallas and Austin. Commercial-focused, Green Bank is a nationally chartered bank regulated by the Office of the Comptroller of the Currency, a division of the Department of the Treasury of the United States.

## Forward Looking Statement

The information presented herein and in other documents filed with or furnished to the Securities and Exchange Commission (the "SEC"), in press releases or other public shareholder communications, or in oral statements made with the approval of an authorized executive officer contains forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 giving Green Bancorp's expectations or predictions of future financial or business performance or conditions. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "prospects" or "potential," by future conditional verbs such as "will," "would," "should," "could" or "may", or by variations of such words or by similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties which change over time. Forward-looking statements speak only as of the date they are made and we assume no duty to update forward-looking statements.

You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date such statements are made. These statements may relate to future financial performance, strategic plans or objectives, revenues or earnings projections, or other financial information. By their nature, these statements are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the statements. Statements about the expected timing, completion and effects of the proposed transactions and all other statements in this release other than historical facts constitute forward-looking statements.

In addition to factors previously disclosed in Green Bancorp's reports filed with the SEC and those identified elsewhere in this communication, the following factors among others, could cause actual results to differ materially from forwardlooking statements: difficulties and delays in integrating the Green Bancorp and Patriot businesses or fully realizing cost savings and other benefits; business disruption following the merger; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer borrowing, repayment, investment and deposit practices; customer disintermediation; the introduction, withdrawal, success and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions and divestitures; economic conditions; and the impact, extent and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

Annualized, pro forma, projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results.

Green Bancorp, Inc.
Financial Highlights (Unaudited)

Sep 30, 2016 Jun 30, 2016 Mar 31, 2016 Dec 31, 2015
Sep 30, 2015
(Dollars in thousands)

| Period End Balance Sheet Data: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 313,366 | \$ | 199,950 | \$ | 171,421 | \$ | 124,906 | \$ | 96,451 |
| Securities |  | 318,289 |  | 237,029 |  | 302,838 |  | 318,151 |  | 249,558 |
| Other investments |  | 18,621 |  | 18,586 |  | 24,744 |  | 20,986 |  | 16,977 |
| Loans held for sale |  | 38,934 |  | 6,253 |  | - |  | 384 |  | 192 |
| Loans held for investment |  | 3,047,618 |  | 3,189,436 |  | 3,168,183 |  | 3,130,669 |  | 1,982,280 |
| Allowance for loan losses |  | $(35,911)$ |  | $(47,420)$ |  | $(39,714)$ |  | $(32,947)$ |  | $(20,724)$ |
| Goodwill |  | 85,291 |  | 85,291 |  | 85,291 |  | 85,291 |  | 30,129 |
| Core deposit intangibles, net |  | 10,356 |  | 10,758 |  | 11,160 |  | 11,562 |  | 3,704 |
| Real estate acquired through foreclosure |  | 2,801 |  | 6,216 |  | 9,230 |  | 12,122 |  | 1,665 |
| Premises and equipment, net |  | 26,164 |  | 26,706 |  | 27,252 |  | 27,736 |  | 24,766 |
| Other assets |  | 104,307 |  | 94,642 |  | 89,004 |  | 87,297 |  | 30,989 |
| Total assets | \$ | 3,929,836 | \$ | 3,827,447 | \$ | 3,849,409 | \$ | 3,786,157 | \$ | 2,415,987 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | \$ | 618,408 | \$ | 583,347 | \$ | 592,690 | \$ | 643,354 | \$ | 499,101 |
| Interest-bearing transaction and savings deposits |  | 1,304,547 |  | 1,208,960 |  | 1,069,931 |  | 1,104,630 |  | 792,957 |
| Certificates and other time deposits |  | 1,392,944 |  | 1,414,954 |  | 1,394,398 |  | 1,352,764 |  | 649,082 |
| Total deposits |  | 3,315,899 |  | 3,207,261 |  | 3,057,019 |  | 3,100,748 |  | 1,941,140 |
| Securities sold under agreements to repurchase |  | 2,855 |  | 3,227 |  | 3,544 |  | 3,073 |  | 3,080 |
| Other borrowed funds |  | 150,000 |  | 150,000 |  | 328,968 |  | 223,265 |  | 158,893 |
| Subordinated debentures |  | 13,502 |  | 13,397 |  | 13,292 |  | 13,187 |  | - |
| Other liabilities |  | 21,365 |  | 18,621 |  | 15,676 |  | 16,482 |  | 9,645 |
| Total liabilities |  | 3,503,621 |  | 3,392,506 |  | 3,418,499 |  | 3,356,755 |  | 2,112,758 |
| Shareholders' equity |  | 426,215 |  | 434,941 |  | 430,910 |  | 429,402 |  | 303,229 |
| Total liabilities and equity | \$ | 3,929,836 | \$ | 3,827,447 | \$ | 3,849,409 | \$ | 3,786,157 | \$ | 2,415,987 |

Green Bancorp, Inc.

## Financial Highlights

 (Unaudited)For the Quarter Ended

| Sep 30, | Jun 30, | Mar 31, | Dec 31, | Sep 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2016 | 2016 | 2015 | 2015 |  |
|  |  |  |  |  |  |

For the Nine Months Ended Sep 30, Sep 30,
(Dollars in thousands)
Income Statement Data:

| Interest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans, including fees | \$ | 37,897 | \$ | 37,711 | \$ | 37,345 | \$ | 37,693 | \$ | 22,601 | \$ | 112,953 | \$ | 66,512 |
| Securities |  | 989 |  | 988 |  | 1,081 |  | 1,079 |  | 809 |  | 3,058 |  | 2,525 |
| Other investments |  | 199 |  | 205 |  | 173 |  | 119 |  | 111 |  | 577 |  | 334 |
| Federal funds sold |  | 1 |  | 1 |  | 1 |  | 2 |  | - |  | 3 |  | - |
| Deposits in financial institutions |  | 346 |  | 157 |  | 124 |  | 104 |  | 78 |  | 627 |  | 186 |
| Total interest income |  | 39,432 |  | 39,062 |  | 38,724 |  | 38,997 |  | 23,599 |  | 117,218 |  | 69,557 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transaction and savings deposits |  | 1,537 |  | 1,312 |  | 1,150 |  | 1,030 |  | 696 |  | 3,999 |  | 2,073 |
| Certificates and other time deposits |  | 3,791 |  | 3,702 |  | 2,763 |  | 2,505 |  | 1,651 |  | 10,256 |  | 4,732 |
| Subordinated debentures |  | 246 |  | 243 |  | 237 |  | 227 |  | - |  | 726 |  | - |
| Other borrowed funds |  | 183 |  | 264 |  | 346 |  | 228 |  | 90 |  | 793 |  | 151 |
| Total interest expense |  | 5,757 |  | 5,521 |  | 4,496 |  | 3,990 |  | 2,437 |  | 15,774 |  | 6,956 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  | 33,675 |  | 33,541 |  | 34,228 |  | 35,007 |  | 21,162 |  | 101,444 |  | 62,601 |
| Provision for loan losses |  | 28,200 |  | 11,000 |  | 16,000 |  | 12,500 |  | 3,054 |  | 55,200 |  | 5,364 |
| Net interest income after provision for loan losses |  | 5,475 |  | 22,541 |  | 18,228 |  | 22,507 |  | 18,108 |  | 46,244 |  | 57,237 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer service fees |  | 1,523 |  | 1,447 |  | 1,404 |  | 1,278 |  | 867 |  | 4,374 |  | 2,647 |
| Loan fees |  | 806 |  | 719 |  | 699 |  | 647 |  | 680 |  | 2,224 |  | 1,722 |
| Gain on sale of available-for-sale securities, net |  | - |  | - |  | - |  | 772 |  | - |  | - |  | - |
| Gain on sale of held for sale loans, net |  | - |  | - |  | 41 |  | 60 |  | 113 |  | 41 |  | 345 |
| Gain on sale of guaranteed portion of loans, net |  | 968 |  | 858 |  | 1,138 |  | 971 |  | 908 |  | 2,964 |  | 2,513 |
| Other |  | 794 |  | 758 |  | 873 |  | 548 |  | 303 |  | 2,425 |  | 684 |
| Total noninterest income |  | 4,091 |  | 3,782 |  | 4,155 |  | 4,276 |  | 2,871 |  | 12,028 |  | 7,911 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 11,925 |  | 11,461 |  | 11,979 |  | 11,913 |  | 8,562 |  | 35,365 |  | 26,197 |
| Occupancy |  | 2,194 |  | 2,035 |  | 2,030 |  | 2,743 |  | 1,332 |  | 6,259 |  | 4,354 |
| Professional and regulatory fees |  | 2,180 |  | 2,435 |  | 1,922 |  | 1,863 |  | 1,988 |  | 6,537 |  | 7,060 |
| Data processing |  | 921 |  | 945 |  | 970 |  | 1,261 |  | 610 |  | 2,836 |  | 1,837 |
| Software license and maintenance |  | 580 |  | 528 |  | 476 |  | 738 |  | 352 |  | 1,584 |  | 1,106 |
| Marketing |  | 283 |  | 301 |  | 298 |  | 331 |  | 160 |  | 882 |  | 460 |
| Loan related |  | 1,287 |  | 801 |  | 243 |  | 628 |  | 185 |  | 2,331 |  | 557 |
| Real estate acquired by foreclosure, net |  | 2,105 |  | 381 |  | 300 |  | 352 |  | 339 |  | 2,786 |  | 734 |
| Other |  | 1,908 |  | 1,788 |  | 1,269 |  | 1,643 |  | 844 |  | 4,965 |  | 2,401 |
| Total noninterest expense |  | 23,383 |  | 20,675 |  | 19,487 |  | 21,472 |  | 14,372 |  | 63,545 |  | 44,706 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) before income taxes |  | $(13,817)$ |  | 5,648 |  | 2,896 |  | 5,311 |  | 6,607 |  | $(5,273)$ |  | 20,442 |
| Provision (benefit) for income taxes |  | $(4,831)$ |  | 2,017 |  | 1,057 |  | 2,738 |  | 2,528 |  | $(1,757)$ |  | 7,576 |
| Net income (loss) | \$ | $(8,986)$ | \$ | 3,631 | \$ | 1,839 | \$ | 2,573 | \$ | 4,079 | \$ | $(3,516)$ | \$ | 12,866 |

Green Bancorp, Inc.
Financial Highlights
(Unaudited)

|  | As of and For the Quarter Ended |  |  |  |  |  |  |  |  |  | As of and For the Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 30, 2016 |  | $\begin{gathered} \hline \text { Jun } 30, \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2015 \end{gathered}$ |  |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Share Data (Common Stock): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) per common share | \$ | (0.25) | \$ | 0.10 | \$ | 0.05 | \$ | 0.07 | \$ | 0.16 | \$ | (0.10) | \$ | 0.49 |
| Diluted earnings (loss) per share |  | (0.25) |  | 0.10 |  | 0.05 |  | 0.07 |  | 0.15 |  | (0.10) |  | 0.49 |
| Book value per common share |  | 11.62 |  | 11.88 |  | 11.77 |  | 11.67 |  | 11.54 |  | 11.62 |  | 11.54 |
| Tangible book value per common share ${ }^{(1)}$ |  | 9.01 |  | 9.25 |  | 9.14 |  | 9.04 |  | 10.25 |  | 9.01 |  | 10.25 |
| Common Stock Data: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shares outstanding at period end |  | 36,683 |  | 36,620 |  | 36,610 |  | 36,788 |  | 26,277 |  | 36,683 |  | 26,277 |
| Weighted average basic shares outstanding for the period |  | 36,657 |  | 36,613 |  | 36,706 |  | 36,623 |  | 26,274 |  | 36,659 |  | 26,215 |
| Weighted average diluted shares outstanding for the period |  | 36,657 |  | 36,613 |  | 36,709 |  | 36,854 |  | 26,551 |  | 36,659 |  | 26,481 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Selected Performance Metrics: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | (0.92)\% |  | 0.38 \% |  | 0.20 \% |  | 0.27 \% |  | 0.68 \% |  | (0.12)\% |  | 0.75 \% |
| Return on average equity |  | (8.23) |  | 3.35 |  | 1.68 |  | 2.38 |  | 5.37 |  | (1.07) |  | 5.80 |
| Efficiency ratio |  | 61.92 |  | 55.39 |  | 50.77 |  | 54.66 |  | 59.80 |  | 56.00 |  | 63.40 |
| Loans to deposits ratio |  | 91.91 |  | 99.44 |  | 103.64 |  | 100.96 |  | 102.12 |  | 91.91 |  | 102.12 |
| Noninterest expense to average assets |  | 2.39 |  | 2.19 |  | 2.08 |  | 2.27 |  | 2.38 |  | 2.22 |  | 2.61 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capital Ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average shareholders' equity to average total assets |  | 11.2 \% |  | 11.4 \% |  | 11.7 \% |  | 11.4 \% |  | 12.6 \% |  | 11.5 \% |  | 12.9 \% |
| Tier 1 capital to average assets (leverage) |  | 9.1 |  | 9.6 |  | 9.5 |  | 9.6 |  | 11.4 |  | 9.1 |  | 11.4 |
| Common equity tier 1 capital |  | 9.5 |  | 9.5 |  | 9.4 |  | 9.6 |  | 12.2 |  | 9.5 |  | 12.2 |
| Tier 1 capital to risk-weighted assets |  | 9.8 |  | 9.8 |  | 9.7 |  | 10.0 |  | 12.2 |  | 9.8 |  | 12.2 |
| Total capital to risk-weighted assets |  | 10.9 |  | 11.1 |  | 10.8 |  | 10.9 |  | 13.1 |  | 10.9 |  | 13.1 |
| Tangible common equity to tangible assets (1) |  | 8.6 |  | 9.1 |  | 8.9 |  | 9.0 |  | 11.3 |  | 8.6 |  | 11.3 |
| Selected Other Metrics: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of full time equivalent employees |  | 371 |  | 359 |  | 353 |  | 353 |  | 258 |  | 371 |  | 258 |
| Number of portfolio bankers |  | 71 |  | 67 |  | 61 |  | 63 |  | 52 |  | 71 |  | 52 |
| Period end actual loan portfolio average per portfolio banker | \$ | 40,420 | \$ | 42,906 | \$ | 49,823 | \$ | 46,822 | \$ | 36,601 | \$ | 40,420 | \$ | 36,601 |
| Period end target loan portfolio average per portfolio banker | \$ | 59,400 | \$ | 60,762 | \$ | 60,738 | \$ | 60,584 | \$ | 52,299 | \$ | 59,400 | \$ | 52,299 |
| Estimated remaining capacity to target loan portfolio size |  | 31.95 \% |  | 29.39 \% |  | 17.97 \% |  | 22.72 \% |  | 30.02 \% |  | 31.95 \% |  | 30.02 \% |

${ }^{(1)}$ Refer to "Notes to Financial Highlights" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure.

Green Bancorp, Inc.
Financial Highlights (Unaudited)

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^0]Green Bancorp, Inc.
Financial Highlights (Unaudited)

|  |  |  |
| :--- | :--- | :--- | :--- | :--- |

[^1]Green Bancorp, Inc.
Financial Highlights
(Unaudited)

## Yield Trend

|  | For the Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sep 30, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2015 \end{gathered}$ |
| Average yield on interest-earning assets: |  |  |  |  |  |
| Loans, including fees | 4.77 \% | 4.76 \% | 4.81 \% | 4.91 \% | 4.67 \% |
| Securities | 1.58 | 1.49 | 1.39 | 1.26 | 1.24 |
| Other investments | 4.26 | 3.36 | 3.09 | 2.04 | 2.77 |
| Federal funds sold | 0.51 | 0.34 | 0.16 | 0.16 | - |
| Interest-earning deposits in financial institutions | 0.51 | 0.52 | 0.53 | 0.32 | 0.26 |
| Total interest-earning assets | 4.24 \% | 4.36 \% | 4.38 \% | 4.37 \% | 4.05 \% |
| Average rate on interest-bearing liabilities: |  |  |  |  |  |
| Interest bearing transaction and savings | 0.49 \% | 0.46 \% | 0.43 \% | 0.38 \% | 0.36 \% |
| Certificates and other time deposits | 1.07 | 1.05 | 0.83 | 0.77 | 1.01 |
| Other borrowed funds | 0.48 | 0.63 | 0.49 | 0.33 | 0.20 |
| Subordinated debentures | 7.28 | 7.32 | 7.20 | 6.94 | - |
| Total interest-bearing liabilities | 0.81 \% | 0.80 \% | 0.67 \% | 0.59 \% | 0.60 \% |
|  |  |  |  |  |  |
| Net interest rate spread | 3.43 \% | 3.56 \% | 3.71 \% | 3.77 \% | 3.45 \% |
| Net interest margin ${ }^{(1)}$ | 3.62 \% | 3.74 \% | 3.87 \% | 3.92 \% | 3.63 \% |

(1) Net interest margin is equal to net interest income divided by interest-earning assets.

## Supplemental Yield Trend

|  | For the Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sep 30, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2015 \\ \hline \end{gathered}$ |
| Average yield on loans, excluding fees ${ }^{(2)}$ | 4.20\% | 4.29 \% | 4.29 \% | 4.22\% | 4.37 \% |
| Average cost of interest-bearing deposits | 0.80 | 0.78 | 0.65 | 0.59 | 0.66 |
| Average cost of total deposits, including noninterest-bearing | 0.65 | 0.64 | 0.52 | 0.46 | 0.49 |

(2) Average yield on loans, excluding fees, is equal to loan interest income divided by average loan principal.

Green Bancorp, Inc.

## Financial Highlights

(Unaudited)

## Portfolio Composition

|  | Sep 30, 2016 |  |  | Jun 30, 2016 |  |  | Mar 31, 2016 |  |  | Dec 31, 2015 |  |  | Sep 30, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | llars in th | ands) |  |  |  |  |  |  |
| Commercial \& industrial | \$ | 1,004,414 | 33.0 \% | \$ | 1,128,541 | 35.4 \% | \$ | 1,130,710 | 35.7 \% | \$ | 1,206,452 | 38.5 \% | \$ | 820,337 | 41.4 \% |
| Real Estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Owner occupied commercial |  | 387,032 | 12.7 |  | 366,587 | 11.5 |  | 367,507 | 11.6 |  | 353,889 | 11.3 |  | 183,224 | 9.2 |
| Commercial |  | 1,109,642 | 36.4 |  | 1,078,434 | 33.8 |  | 1,020,399 | 32.2 |  | 904,115 | 28.9 |  | 483,628 | 24.4 |
| Construction, land \& land development |  | 278,323 | 9.1 |  | 334,925 | 10.5 |  | 356,207 | 11.2 |  | 358,813 | 11.5 |  | 252,206 | 12.8 |
| Residential mortgage |  | 256,840 | 8.4 |  | 270,337 | 8.5 |  | 280,236 | 8.9 |  | 293,483 | 9.4 |  | 230,796 | 11.6 |
| Consumer and Other |  | 11,367 | 0.4 |  | 10,612 | 0.3 |  | 13,124 | 0.4 |  | 13,917 | 0.4 |  | 12,089 | 0.6 |
| Total loans held for investment | \$ | 3,047,618 | 100.0 \% | \$ | 3,189,436 | 100.0 \% | \$ | 3,168,183 | 100.0 \% | \$ | 3,130,669 | 100.0 \% | \$ | 1,982,280 | 100.0 \% |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 618,408 | 18.6 \% | \$ | 583,347 | 18.2 \% | \$ | 592,690 | 19.4 \% | \$ | 643,354 | 20.7 \% | \$ | 499,101 | 25.7 \% |
| Interest-bearing transaction |  | 171,457 | 5.2 |  | 164,584 | 5.1 |  | 178,470 | 5.8 |  | 172,737 | 5.6 |  | 132,604 | 6.8 |
| Money market |  | 1,019,901 | 30.8 |  | 926,159 | 28.9 |  | 760,992 | 24.9 |  | 793,808 | 25.6 |  | 604,912 | 31.2 |
| Savings |  | 113,189 | 3.4 |  | 118,217 | 3.7 |  | 130,469 | 4.3 |  | 138,085 | 4.5 |  | 55,441 | 2.9 |
| Certificates and other time deposits |  | 1,392,944 | 42.0 |  | 1,414,954 | 44.1 |  | 1,394,398 | 45.6 |  | 1,352,764 | 43.6 |  | 649,082 | 33.4 |
| Total deposits | \$ | 3,315,899 | 100.0 \% | \$ | 3,207,261 | 100.0 \% | \$ | 3,057,019 | 100.0 \% | \$ | 3,100,748 | 100.0 \% | \$ | 1,941,140 | 100.0 \% |


| Loan to Deposit Ratio | $91.9 \%$ | $99.4 \%$ | $103.6 \%$ | $101.0 \%$ | $102.1 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Green Bancorp, Inc.

## Financial Highlights

 (Unaudited)
## Asset Quality

|  | As of and for the Quarter Ended |  |  |  |  |  |  |  |  |  | As of and for the Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Sep 30, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2016 \\ \hline \end{gathered}$ |  | Sep 30, $2015$ |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ | 84,491 | \$ | 66,628 | \$ | 49,264 | \$ | 37,541 | \$ | 22,762 | \$ | 84,491 |  | 22,762 |
| Accruing loans 90 or more days past due |  | 3,664 |  | 14,320 |  | 12,147 |  | 52 |  | 4,233 |  | 3,664 |  | 4,233 |
| Restructured loans-nonaccrual |  | 8,961 |  | 853 |  | 1,270 |  | 1,464 |  | 1,623 |  | 8,961 |  | 1,623 |
| Restructured loans-accrual |  | 5,378 |  | 5,469 |  | 5,616 |  | 5,988 |  | 6,048 |  | 5,378 |  | 6,048 |
| Total nonperforming loans |  | 102,494 |  | 87,270 |  | 68,297 |  | 45,045 |  | 34,666 |  | 102,494 |  | 34,666 |
| Nonperforming loans held for sale |  | 24,773 |  | - |  | - |  | - |  | - |  | 24,773 |  | - |
| Real estate acquired through foreclosure |  | 2,801 |  | 6,216 |  | 9,230 |  | 12,122 |  | 1,665 |  | 2,801 |  | 1,665 |
| Total nonperforming assets | \$ | 130,068 | \$ | 93,486 | \$ | 77,527 | \$ | 57,167 |  | 36,331 | \$ | 130,068 |  | 36,331 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | $(37,789)$ | \$ | $(3,336)$ | \$ | $(9,880)$ | \$ | (362) | \$ | (981) | \$ | $(51,005)$ |  | $(2,285)$ |
| Owner occupied commercial real estate |  | (978) |  | (177) |  | - |  | - |  | - |  | $(1,155)$ |  | - |
| Commercial real estate |  | (492) |  | - |  | - |  | - |  | - |  | (492) |  | - |
| Residential mortgage |  | (512) |  | - |  | (6) |  | (22) |  | (41) |  | (518) |  | (41) |
| Other consumer |  | (54) |  | (37) |  | (20) |  | (17) |  | (12) |  | (111) |  | (129) |
| Total charge-offs |  | $(39,825)$ |  | $(3,550)$ |  | $(9,906)$ |  | (401) |  | $(1,034)$ |  | $(53,281)$ |  | $(2,455)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 37 | \$ | 175 | \$ | 582 | \$ | 94 | \$ | 331 | \$ | 794 |  | 2,091 |
| Owner occupied commercial real estate |  | 17 |  | - |  | - |  | - |  | - |  | 17 |  | - |
| Commercial real estate |  | - |  | - |  | - |  | 1 |  | 75 |  | - |  | 76 |
| Construction, land \& land development |  | 6 |  | 47 |  | 26 |  | 5 |  | - |  | 79 |  | - |
| Residential mortgage |  | 45 |  | 20 |  | 57 |  | 14 |  | 4 |  | 122 |  | 22 |
| Other consumer |  | 11 |  | 14 |  | 8 |  | 10 |  | 2 |  | 33 |  | 21 |
| Total recoveries |  | 116 |  | 256 |  | 673 |  | 124 |  | 412 |  | 1,045 |  | 2,210 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | $(39,709)$ | \$ | $(3,294)$ | \$ | $(9,233)$ | \$ | (277) |  | (622) | \$ | $(52,236)$ |  | (245) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses at end of period | \$ | 35,911 | \$ | 47,420 | \$ | 39,714 | \$ | 32,947 |  | 20,724 | \$ | 35,911 |  | 20,724 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset Quality Ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming assets to total assets |  | 3.31 \% |  | 2.44 \% |  | 2.01 \% |  | 1.51 \% |  | 1.50 \% |  | 3.31 \% |  | 1.50 \% |
| Nonperforming loans to total loans |  | 3.36 |  | 2.74 |  | 2.16 |  | 1.44 |  | 1.75 |  | 3.36 |  | 1.75 |
| Total classified assets to total regulatory capital |  | 54.12 |  | 49.03 |  | 50.93 |  | 37.59 |  | 28.19 |  | 54.12 |  | 28.19 |
| Allowance for loan losses to total loans |  | 1.18 |  | 1.49 |  | 1.25 |  | 1.05 |  | 1.05 |  | 1.18 |  | 1.05 |
| Net charge-offs to average loans outstanding |  | 1.26 |  | 0.10 |  | 0.30 |  | 0.01 |  | 0.03 |  | 1.65 |  | 0.01 |

# Green Bancorp, Inc. <br> Notes to Financial Highlights (Unaudited) 

We identify certain financial measures discussed in this release as being "non-GAAP financial measures." In accordance with the SEC's rules, we classify a financial measure as being a non-GAAP financial measure if that financial measure excludes or includes amounts, or is subject to adjustments that have the effect of excluding or including amounts, that are included or excluded, as the case may be, in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles as in effect from time to time in the United States in our statements of income, balance sheet or statements of cash flows. Non-GAAP financial measures do not include operating and other statistical measures or ratios or statistical measures calculated using exclusively either financial measures calculated in accordance with GAAP, operating measures or other measures that are not non-GAAP financial measures or both.

The non-GAAP financial measures that we discuss in this release should not be considered in isolation or as a substitute for the most directly comparable or other financial measures calculated in accordance with GAAP. Moreover, the manner in which we calculate the non-GAAP financial measures that we discuss in this release may differ from that of other companies reporting measures with similar names. You should understand how such other banking organizations calculate their financial measures similar or with names similar to the non-GAAP financial measures we have discussed in this release when comparing such non-GAAP financial measures.

Tangible Book Value Per Common Share. Tangible book value is a non-GAAP measure generally used by financial analysts and investment bankers to evaluate financial institutions. We calculate: (a) tangible common equity as shareholders' equity less goodwill and core deposit intangibles, net of accumulated amortization; and (b) tangible book value per common share as tangible common equity (as described in clause (a)) divided by shares of common stock outstanding. For tangible book value, the most directly comparable financial measure calculated in accordance with GAAP is our book value.

We believe that this measure is important to many investors in the marketplace who are interested in changes from period to period in book value per common share exclusive of changes in intangible assets. Goodwill and other intangible assets have the effect of increasing total book value while not increasing our tangible book value.

The following table reconciles, as of the dates set forth below, total shareholders' equity to tangible common equity and presents our tangible book value per common share compared with our book value per common share:

|  | Sep 30, 2016 |  | Jun 30, 2016 |  | Mar 31, 2016 |  | Dec 31, 2015 |  | Sep 30, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |  |  |
| Tangible Common Equity |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 426,215 | \$ | 434,941 | \$ | 430,910 | \$ | 429,402 | \$ | 303,229 |
| Adjustments: |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | 85,291 |  | 85,291 |  | 85,291 |  | 85,291 |  | 30,129 |
| Core deposit intangibles |  | 10,356 |  | 10,758 |  | 11,160 |  | 11,562 |  | 3,704 |
| Tangible common equity | \$ | 330,568 | \$ | 338,892 | \$ | 334,459 | \$ | 332,549 | \$ | 269,396 |
| Common shares outstanding ${ }^{(1)}$ |  | 36,683 |  | 36,620 |  | 36,610 |  | 36,788 |  | 26,277 |
| Book value per common share ${ }^{(1)}$ | \$ | 11.62 | \$ | 11.88 | \$ | 11.77 | \$ | 11.67 | \$ | 11.54 |
| Tangible book value per common share ${ }^{(1)}$ | \$ | 9.01 | \$ | 9.25 | \$ | 9.14 | \$ | 9.04 | \$ | 10.25 |

${ }^{(1)}$ Excludes the dilutive effect of common stock issuable upon exercise of outstanding stock options. The number of exercisable options outstanding was 792,619 as of Sep 30, 2016; 785,352 as of Jun 30, 2016; 874,466 as of Mar 31, 2016; 875,007 as of Dec 31, 2015; and 939,576 as of Sep 30, 2015.

# Green Bancorp, Inc. <br> Notes to Financial Highlights (Unaudited) 

Tangible Common Equity to Tangible Assets. Tangible common equity to tangible assets is a non-GAAP measure generally used by financial analysts and investment bankers to evaluate financial institutions. We calculate: (a) tangible common equity as shareholders’ equity less goodwill and core deposit intangibles, net of accumulated amortization; (b) tangible assets as total assets less goodwill and core deposit intangibles, net of accumulated amortization; and (c) tangible common equity to tangible assets as tangible common equity (as described in clause (a)) divided by tangible assets (as described in clause (b)). For common equity to tangible assets, the most directly comparable financial measure calculated in accordance with GAAP is total shareholders' equity to total assets.

We believe that this measure is important to many investors in the marketplace who are interested in the relative changes from period to period in common equity and total assets, each exclusive of changes in intangible assets. Goodwill and other intangible assets have the effect of increasing both total shareholders' equity and assets while not increasing our tangible common equity or tangible assets.

The following table reconciles, as of the dates set forth below, total shareholders' equity to tangible common equity and total assets to tangible assets and presents our tangible common equity to tangible assets:

|  | Sep 30, 2016 |  | Jun 30, 2016 |  | Mar 31, 2016 |  | Dec 31, 2015 |  | Sep 30, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Tangible Common Equity |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity | \$ | 426,215 | \$ | 434,941 | \$ | 430,910 | \$ | 429,402 | \$ | 303,229 |
| Adjustments: |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | 85,291 |  | 85,291 |  | 85,291 |  | 85,291 |  | 30,129 |
| Core deposit intangibles |  | 10,356 |  | 10,758 |  | 11,160 |  | 11,562 |  | 3,704 |
| Tangible common equity | \$ | 330,568 | \$ | 338,892 | \$ | 334,459 | \$ | 332,549 | \$ | 269,396 |
| Tangible Assets |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 3,929,836 | \$ | 3,827,447 | \$ | 3,849,409 | \$ | 3,786,157 | \$ | 2,415,987 |
| Adjustments: |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | 85,291 |  | 85,291 |  | 85,291 |  | 85,291 |  | 30,129 |
| Core deposit intangibles |  | 10,356 |  | 10,758 |  | 11,160 |  | 11,562 |  | 3,704 |
| Tangible assets | \$ | 3,834,189 | \$ | 3,731,398 | \$ | 3,752,958 | \$ | 3,689,304 | \$ | 2,382,154 |
| Tangible Common Equity to Tangible Assets |  | 8.6 |  | $9.1 \%$ |  | 8.9 \% |  | $9.0 \%$ |  | 11.3 |

Allowance for Loan Losses to Total Loans excluding Acquired Loans. The allowance for loan losses to total loans excluding acquired loans is a non-GAAP measure used by management to evaluate the Company's financial condition. Due to the application of purchase accounting, we use this non-GAAP ratio that excludes that impact of these items to evaluate our allowance for loan losses to total loans. We calculate: (a) total loans excluding acquired loans as total loans less the fair value of acquired loans accounted for under ASC topics 310-20 and 310-30; and (b) allowance for loan losses to total loans excluding acquired loans as the allowance for loan losses divided by total loans excluding acquired loans (as described in clause (a)). For allowance for loan losses to total loans excluding acquired loans, the most directly comparable financial measure calculated in accordance with GAAP is allowance for loan losses to total loans.

We believe that this measure is important to many investors in the marketplace who are interested in the relative changes from period to period in the allowance for loan losses to total loans excluding acquired loans. The acquired loans may have a premium or discount associated with them that includes a potential credit loss component with similar characteristics to the allowance for loan losses. This measure reports the allowance for loan loss coverage to only those loans not accounted for pursuant to ASC topics 310-20 and 310-30 which may assist the investor in evaluating the allowance coverage of loans excluding acquired loans.

Green Bancorp, Inc.
Notes to Financial Highlights (Unaudited)

The following table reconciles, as of the dates set forth below, allowance for loan losses to total loans excluding acquired loans:


Allowance for Loan Losses plus Acquired Loan Net Discount to Total Loans adjusted for Acquired Loan Net Discount. Allowance for loan losses plus acquired loan net discount to total loans adjusted for acquired loan net discount is a non-GAAP measure used by management to evaluate the Company's financial condition. We calculate: (a) allowance for loan losses plus acquired loan net discount as allowance for loan losses plus acquired loan net discount, net of accumulated amortization; (b) total loans adjusted for acquired loan net discount as total loans plus acquired loan net discount, net of accumulated amortization; and (c) allowance for loan losses plus acquired loan net discount to total loans adjusted for acquired loan net discount as allowance for loan losses plus acquired loan net discount (as calculated in clause (a)) divided by total loans adjusted for acquired loan net discount (as calculated in clause (b)). For allowance for loan losses to total loans excluding acquired loans, the most directly comparable financial measure calculated in accordance with GAAP is allowance for loan losses to total loans.

We believe that this measure is important to many investors in the marketplace who are interested in the relative changes from period to period in the allowance for loan losses plus the acquired loan net discount to total loans adjusted for the acquired loan net discount. This measure reports the combined allowance for loan loss and acquired loan net discount (or premium) as a percentage of loans inclusive of the acquired loan net discount (or premium) which may assist the investor in evaluating allowance coverage on loans inclusive of additional discount or premium resulting from purchase accounting adjustments.

The following table reconciles, as of the dates set forth below, allowance for loan losses plus acquired loans net discount to total loans adjusted for acquired loan net discount:

$$
\text { Sep 30, } 2016 \text { Jun 30, } 2016 \quad \text { Mar 31, } 2016 \quad \text { Dec 31, } 2015 \quad \text { Sep 30, } 2015
$$

(Dollars in thousands)

| Allowance for loan losses plus acquired loan net discount |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses at end of period | \$ | 35,911 | \$ | 47,420 | \$ | 39,714 | \$ | 32,947 | \$ | 20,724 |
| Plus: Net discount on acquired loans |  | 13,698 |  | 20,412 |  | 22,871 |  | 25,348 |  | 2,580 |
| Total allowance plus acquired loan net discount | \$ | 49,609 | \$ | 67,832 | \$ | 62,585 | \$ | 58,295 | \$ | 23,304 |
| Total loans adjusted for acquired loan net discount |  |  |  |  |  |  |  |  |  |  |
| Total loans | \$ | 3,047,618 | \$ | 3,189,436 | \$ | 3,168,183 | \$ | 3,130,669 | \$ | 1,982,280 |
| Plus: Net discount on acquired loans |  | 13,698 |  | 20,412 |  | 22,871 |  | 25,348 |  | 2,580 |
| Total loans adjusted for acquired loan net discount | \$ | 3,061,316 | \$ | 3,209,848 | \$ | 3,191,054 | \$ | 3,156,017 | \$ | 1,984,860 |

Allowance for loan losses plus acquired loan net discount loans to total loans adjusted for acquired loan net discount $1.62 \% \quad 2.11 \% \quad 1.96 \% \quad 1.85 \% \quad 1.17 \%$

## Green Bancorp, Inc. <br> Notes to Financial Highlights (Unaudited)

Selected Metrics Excluding One-time Acquisition Expenses. The selected metrics excluding one-time acquisition expenses are non-GAAP measures used by management to evaluate the Company's performance. We calculate: (a) noninterest expense excluding one-time acquisition expenses as total noninterest expense less the one-time acquisition expenses; (b) net income (loss) excluding onetime acquisition expenses as net income (loss) plus one-time acquisition expenses, net of taxes; (c) diluted earnings per share excluding one-time acquisition expenses as net income excluding one-time acquisition expenses (as calculated in clause (b)) divided by the weighted average diluted shares outstanding; (d) return on average assets excluding one-time acquisition expenses as net income excluding one-time acquisition expenses (as calculated in clause (b)) divided by average total assets; (e) return on average equity excluding one-time acquisition expenses as net income excluding one-time acquisition expenses (as calculated in clause (b)) divided by average total shareholders' equity; and (f) efficiency ratio excluding one-time acquisition expenses as noninterest expense excluding one-time acquisition expenses (as calculated in clause (a)) divided by the sum of net interest income and noninterest income. For noninterest expense excluding one-time acquisition expenses, the most comparable financial measure calculated in accordance with GAAP is noninterest expense. For net income (loss) excluding one-time acquisition expenses, the most comparable financial measure calculated in accordance with GAAP is net income. For diluted earnings per share excluding one-time acquisition expenses, the most comparable financial measure calculated in accordance with GAAP is diluted earnings per share. For return on average assets excluding one-time acquisition expenses, the most comparable financial measure calculated in accordance with GAAP is return on average assets. For return on average equity excluding one-time acquisition expenses, the most comparable financial measure calculated in accordance with GAAP is return on average equity. For the efficiency ratio excluding one-time acquisition expenses, the most comparable financial measure calculated in accordance with GAAP is the efficiency ratio.

We believe that these measures are important to many investors in the marketplace who are interested in changes from period to period in noninterest expense, net income, diluted earnings per share, return on average assets, return on average equity and efficiency ratio with the exclusion of one-time acquisition expenses.

Green Bancorp, Inc.
Notes to Financial Highlights (Unaudited)

The following table reconciles, as of the dates set forth below, the selected metrics excluding one-time acquisition expenses:

|  | For the Quarter Ended |  |  |  |  |  |  |  |  |  | For the <br> Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ \hline 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2015 \end{gathered}$ |  |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest Expense Excluding Onetime Acquisition Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total noninterest expense | \$ | 23,383 | \$ | 20,675 | \$ | 19,487 | \$ | 21,472 | \$ | 14,372 | \$ | 63,545 | \$ | 44,706 |
| Less: One-time acquisition expenses |  | 17 |  | 37 |  | 390 |  | 1,846 |  | 808 |  | 444 |  | 3,030 |
| Noninterest expense excluding onetime acquisition expenses | \$ | 23,366 | \$ | 20,638 | \$ | 19,097 | \$ | 19,626 | \$ | 13,564 | \$ | 63,101 | \$ | 41,676 |
| Net Income Excluding One-time Acquisition Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income (loss) | \$ | $(8,986)$ | \$ | 3,631 | \$ | 1,839 | \$ | 2,573 | \$ | 4,079 | \$ | $(3,516)$ | \$ | 12,866 |
| Plus: One-time acquisition expenses |  | 17 |  | 37 |  | 390 |  | 1,846 |  | 808 |  | 444 |  | 3,030 |
| Less: Tax benefit at the statutory rate |  | 6 |  | 13 |  | 137 |  | 646 |  | 283 |  | 155 |  | 1,061 |
| Addback: Tax expense for non-deductible one-time acquisition expenses |  | - |  | - |  | - |  | 857 |  | - |  | - |  | - |
| Net income (loss) excluding one-time acquisition expenses | \$ | $(8,975)$ | \$ | 3,655 | \$ | 2,093 | \$ | 4,630 | \$ | 4,604 | \$ | $(3,227)$ | \$ | 14,836 |
| Weighted average diluted shares outstanding |  | 36,657 |  | 36,613 |  | 36,709 |  | 36,854 |  | 26,551 |  | 36,659 |  | 26,481 |
| Diluted earnings (loss) per share | \$ | (0.25) | \$ | 0.10 | \$ | 0.05 | \$ | 0.07 | \$ | 0.15 | \$ | (0.10) | \$ | 0.49 |
| Diluted earnings (loss) per share, excluding one-time acquisition expenses |  | (0.24) |  | 0.10 |  | 0.06 |  | 0.13 |  | 0.17 |  | (0.09) |  | 0.56 |
| Average Total Assets |  | ,894,127 |  | 3,803,832 |  | 3,769,424 | \$ | ,761,050 | \$ | 2,395,556 | \$ | 3,822,722 | , | 2,292,928 |
| Return on average assets |  | (0.92)\% |  | 0.38 \% |  | 0.20 \% |  | 0.27 \% |  | 0.68 \% |  | (0.12)\% |  | 0.75 \% |
| Return on average assets, excluding onetime acquisition expenses |  | (0.92) |  | 0.39 |  | 0.22 |  | 0.49 |  | 0.76 |  | (0.11) |  | 0.87 |
| Average Common Shareholders' equity | \$ | 434,620 | \$ | 435,459 | \$ | 440,745 | \$ | 429,527 | \$ | 301,370 | \$ | 439,993 | \$ | 296,470 |
| Return on average equity |  | (8.23)\% |  | 3.35 \% |  | 1.68 \% |  | 2.38 |  | 5.37 \% |  | (1.07)\% |  | 5.80 \% |
| Return on average equity, excluding onetime acquisition expenses |  | (8.22) |  | 3.38 |  | 1.91 |  | 4.28 |  | 6.06 |  | (0.98) |  | 6.69 |
| Net interest income | \$ | 33,675 | \$ | 33,541 | \$ | 34,228 | \$ | 35,007 | \$ | 21,162 | \$ | 101,444 | \$ | 62,601 |
| Noninterest Income | \$ | 4,091 | \$ | 3,782 | \$ | 4,155 | \$ | 4,276 | \$ | 2,871 | \$ | 12,028 | \$ | 7,911 |
| Efficiency ratio |  | 61.92 \% |  | 55.39 \% |  | 50.77 \% |  | 54.66 \% |  | 59.80 \% |  | 56.00 \% |  | 63.40 \% |
| Efficiency ratio, excluding one-time acquisition expenses |  | 61.87 |  | 55.30 |  | 49.75 |  | 49.96 |  | 56.44 |  | 55.61 |  | 59.10 |

## Green Bancorp, Inc. <br> Notes to Financial Highlights <br> (Unaudited)

Pre-tax, Pre-provision Adjusted Net Income. Pre-tax, pre-provision adjusted net income is a non-GAAP measure used by management to evaluate the Company's financial condition. We calculate pre-tax, pre-provision adjusted net income as net income (loss) plus provision (benefit) for income taxes, plus provision for loan losses, plus one-time acquisition expenses. For pre-tax, preprovision adjusted net income, the most directly comparable financial measure calculated in accordance with GAAP is net income.

We believe that this measure is important to many investors in the marketplace who are interested in understanding the operating performance of the company before provision for loan losses, which can vary from quarter to quarter, and income taxes.

The following table reconciles, as of the dates set forth below, pre-tax, pre-provision adjusted net income:

For the Quarter Ended
Sep 30, 2016 Jun 30, 2016 Mar 31, 2016 Dec 31, 2015 Sep 30, 2015

For the
Nine Months Ended
Sep 30, 2016 Sep 30, 2015
(Dollars in thousands)
Pre-Tax, Pre-Provision Adjusted
Net Income

| Net Income (loss) | \$ | $(8,986)$ | \$ | 3,631 | \$ | 1,839 | \$ | 2,573 | \$ | 4,079 | \$ | $(3,516)$ | \$ | 12,866 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Plus: Provision (benefit) for income taxes |  | $(4,831)$ |  | 2,017 |  | 1,057 |  | 2,738 |  | 2,528 |  | $(1,757)$ |  | 7,576 |
| Plus: Provision for loan losses |  | 28,200 |  | 11,000 |  | 16,000 |  | 12,500 |  | 3,054 |  | 55,200 |  | 5,364 |
| Plus: One-time acquisition expenses |  | 17 |  | 37 |  | 390 |  | 1,846 |  | 808 |  | 444 |  | 3,030 |
| Total pre-tax, pre-provision adjusted net income | \$ | 14,400 | \$ | 16,685 | \$ | 19,286 | \$ | 19,657 | \$ | 10,469 | \$ | 50,371 | \$ | 28,836 |


[^0]:    (1) Net interest margin is equal to net interest income divided by interest-earning assets.

[^1]:    ${ }^{(1)}$ Net interest margin is equal to net interest income divided by interest-earning assets.

