

## The Sprint Quarterly Investor Update

Fiscal 4Q14 May 5, 2015

Sprint >> Direct 2 -> Ou<sup>st</sup>





### SPRINT REPORTS RESULTS FOR FOURTH FISCAL QUARTER OF 2014

- Operating Income of \$318 million and Adjusted EBITDA\* of \$1.7 billion
- 1.2 million Sprint platform net additions compared to net losses of 383,000 in the prior year quarter
  - Postpaid net additions of 211,000 compared to net losses of 231,000 in the prior year quarter
  - Postpaid phone losses of 201,000 improved sequentially for the fourth consecutive quarter and improved by nearly 500,000 yearover-year
  - Prepaid net additions of 546,000 led the industry for second consecutive quarter and compared to net losses of 364,000 in the prior year quarter
  - Wholesale net additions of 492,000 increased from 212,000 in the prior year quarter
- Postpaid net port positive for the quarter first time in nearly three years
- Sprint platform postpaid churn of 1.84 percent improved 46 basis points sequentially from 2.30 percent last quarter
- Expanded company-owned distribution by opening 1,435 co-branded Sprint-RadioShack stores
- Launched industry-first Sprint Direct 2 You service
- 4G LTE coverage now reaches nearly 280 million people equaling 87 percent of U.S. population



Financial results in the enclosed tables include a predecessor period related to the results of operations of Sprint Communications, Inc. (formerly Sprint Nextel) prior to the closing of the SoftBank transaction on July 10, 2013, and the applicable successor periods. In order to present financial results in a way that offers investors a more meaningful comparison of the year-to-date results, we have combined the 2013 results of operations for the predecessor and successor periods. For additional information, please reference the section titled Financial Measures. Trended financial performance metrics on a combined basis can also be found at our Investor Relations website at www.sprint.com/investors.



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**Sprint Corporation (NYSE: S)** today reported operating results for the fourth fiscal quarter of 2014, including 1.2 million Sprint platform net additions, the highest number in nearly three years. The company recorded significantly better postpaid churn of 1.84 percent, and for the fourth consecutive quarter, reduced postpaid phone losses. In addition, the company reported operating income of \$318 million and Adjusted EBITDA\* of \$1.7 billion.

"I am proud of the team for successfully executing the first phase of our strategy to stop the decline in customers. We are now one quarter into the second phase, focusing on attracting more quality customers, retaining our customers through a better customer experience and continuously improving the network," said Sprint CEO Marcelo Claure. "As a result, Sprint platform net additions were the highest in nearly three years, postpaid churn dropped by 46 basis points sequentially, and the network received more awards in major markets, all of which will position the company for profitable growth."

### 1.2 Million Sprint Platform Net Additions

- Sprint platform net additions of 1.2 million compared to 967,000 in the prior quarter and net losses of 383,000 in the prior year quarter. The year-over-year improvement was mostly driven by growth in the prepaid business and fewer postpaid phone customer losses.
- Postpaid net additions of 211,000 compared to 30,000 in the prior quarter and net losses of 231,000 in the prior year quarter. The 442,000 year-over-year improvement was due to both higher prime credit quality gross additions and lower churn.
  - Net port positive for the first time in nearly three years.
  - Postpaid phone losses of 201,000 compared to losses of 205,000 in the prior quarter and 693,000 in the prior year quarter. The 492,000 year-over-year improvement was driven by lower churn and higher prime credit quality gross additions.
  - Postpaid tablet net additions of 349,000 compared to 189,000 in the prior quarter and 516,000 in the prior year quarter.
- Prepaid net additions of 546,000 led the industry for the second consecutive quarter and compared to 410,000 in the prior quarter and net losses of 364,000 in the prior year quarter. The 910,000 year-over-year improvement was mostly due to growth in the Boost Mobile brand.
- Wholesale net additions of 492,000 compared to 527,000 in the prior quarter and 212,000 in the prior year quarter. The year-over-year growth was mostly driven by connected devices.

### **Solid Progress on Customer Retention Efforts**

Sprint has focused on reducing postpaid churn by increasing credit standards, embracing customer demand to upgrade to the latest devices and continuing to improve the network experience. The company has also placed greater emphasis on Net Promoter Score (NPS), a measure of customer loyalty, by establishing a chief experience officer dedicated to improving this metric and by linking NPS improvement to every employee's compensation. These actions, among others, have resulted in improvement in several customer retention metrics during the quarter.

- Sprint platform postpaid churn of 1.84 percent improved 46 basis points from 2.30 percent last quarter, the best sequential improvement in nearly seven years.
- Best sequential improvement in Sprint platform postpaid voluntary churn in nearly 11 years.
- NPS improved from a negative score in mid-2014 to the highest level in nearly two years in March.

#gettingbettereveryday

### **Enhancing the Customer Experience**

Last month Sprint introduced several new innovative programs and features to further enhance the customer experience.

- Sprint Direct 2 You is an industry-first program that is expected to transform the mobile phone buying experience by taking the retail store experience to the customer. With this personalized white glove service, a Sprint-trained expert will take a mobile device to a customer's location, set it up and transfer all of their content from their old device.
- Free International Value Roaming when added to a domestic service plan
  gives customers the ability to travel to major areas in Latin America, Europe
  and Japan and roam with up to 2G speeds at no additional charge.
  Additionally, they can send unlimited text messages for no extra charge and
  call anywhere in the world from these areas for 20 cents per minute. More
  international locations are expected to be added to the service over time.
- Free Wi-Fi Calling for iPhone® dramatically expands coverage and connectivity options for customers with service on iPhone 6, iPhone 6 Plus, iPhone 5c and iPhone 5s. Including the rich portfolio of Wi-Fi calling Android devices, Sprint now has 27 total devices capable of experiencing the benefits of Wi-Fi calling.

### **Continuing to Attract Quality Customers**

Sprint is not only focused on attracting more customers but also better quality customers. With innovative offerings such as the Cut Your Bill in Half event and the industry's only device leasing program, the company has seen improvement in customer acquisition on the Sprint platform.

- Postpaid gross additions grew 11 percent year-over-year.
- Postpaid phone gross additions with prime credit quality grew 65 percent year-over-year.
- Prepaid gross additions were highest on record, growing 41 percent yearover-year.

### **Expanding Distribution**

Sprint recently doubled its company-owned retail footprint by opening 1,435 Sprint-RadioShack co-branded stores and expects to have the "store-within-a-store" retail model fully operationalized over the next couple of quarters, providing a rapid and cost-effective expansion of the company's distribution. The company will also continue to seek innovative ways, such as Sprint Direct 2 You, to further expand Sprint-branded distribution and achieve a more competitive position within the industry.

# Direct 2 You FREE Wi-Fi Calling TO MILLIONS OF IPHONE CUSTOMERS TRAVEL WITHOUT ROAMING FEES. CUT YOUR RATE PLAN IN HALF

### **Quarterly Financial Results**

- Net operating revenues of \$8.3 billion were down seven percent year-over-year, as lower wireless service
  revenues mostly driven by customer shifts to rate plans associated with device financing options were partially
  offset by higher equipment revenue.
- Consolidated Adjusted EBITDA\* of \$1.7 billion declined five percent from the prior year period, as lower service
  revenues were partially offset by lower net subsidy expenses related to the introduction of device financing
  options, including leasing for which no cost of products expense is recorded at the point of sale, and lower cost
  of services expense due to the completion of the 3G and voice network replacement.
- Operating income of \$318 million was down from \$420 million in the year-ago quarter, primarily due to higher depreciation expense.
- Net loss of \$224 million, or \$.06 per share, compared to a net loss of \$151 million, or \$.04 per share, in the year-ago period, as lower operating income was partially offset by lower income tax expense.
- Total liquidity was \$7.5 billion at the end of the quarter, including \$4.2 billion of cash, cash equivalents and short-term investments and \$3.3 billion of undrawn borrowing capacity under the revolving bank credit facility and service receivables facility. The company also currently has \$1.4 billion of availability under vendor financing agreements that can be utilized toward the purchase of 2.5 GHz network equipment. Additionally, in April Sprint amended the service receivables facility and increased its size from \$1.3 billion to \$3.3 billion by including equipment receivables.

### **Network Performance #GettingBetterEveryDay**

Sprint is focused on leveraging its spectrum portfolio to provide a network that delivers the consistent reliability, capacity and speed that customers demand. During the quarter, Sprint continued to build out 4G LTE on the 800 MHz and 2.5 GHz spectrum and total LTE coverage now reaches nearly 280 million people.

Independent mobile analytics firm RootMetrics® acknowledged the company's significant network improvements in their second half 2014 Mobile Network Performance Review Report. Since that time, Sprint has been awarded a total of 104 first place (outright or shared) RootScore Awards for overall, reliability, speed, data, call, or text network performance in the 77 markets measured to date in the first half of 2015, including these notable achievements.

City	Category	2H14 Ranking	1H15 Ranking
Pittsburgh, PA	Reliability & Call Performance	3rd, Shared 2nd	Shared 1st
San Antonio, TX	Reliability & Call Performance	Shared 2nd, Shared 1st	Shared 1st
St. Louis, MO	Reliability & Call Performance	Shared 3rd, Shared 1st	Shared 1st
Jacksonville, FL	Reliability & Call Performance	Shared 3rd, Shared 1st	Shared 1st
Miami, FL	Call Performance	3rd	Shared 1st
Las Vegas, NV	Overall Performance	4th	Shared 1st
Denver, CO	Speed	Shared 3rd	Shared 1st
Salt Lake City, UT	Speed	Shared 3rd	Shared 1st
Dayton, OH	Speed	4th	Shared 1st
Atlanta, GA	Text Performance	3rd	Shared 1st

Disclaimer: Rankings based on RootMetrics 2nd Half 2014 Mobile Network Performance Review Report, published February 10, 2015 and 77 RootMetrics (January 1 – April 7, 2015) RootScore Reports for mobile performance as tested on best available plans and devices on four mobile networks across all available network types. The RootMetrics award is not an endorsement of Sprint. Your results may vary. See www.rootmetrics.com for details.

"In our first half 2015 RootMetrics studies, a selection of top population metro areas have seen improvements in Sprint's network performance, including reliability, call and speed," said Bill Moore, CEO of independent mobile analytics firm RootMetrics. "This is great news for Sprint customers in these areas who are benefiting from the investment Sprint has made in these markets."

### **Outlook**

- The company expects fiscal 2015 Adjusted EBITDA\* to be between \$6.5 and \$6.9 billion.
- The company expects fiscal 2015 accrued capital expenditures to be approximately \$5 billion, excluding the impact of leased devices sold through indirect channels.



### Connections<sup>^</sup> Net additions (In Thousands) 56.1 -End of Period (In Millions) 54.9 53.9 53.6 53.3 1.249 967 590 (220) (383)4QFY13 **1QFY14 2QFY14** 3QFY14 4QFY14

### 211 30 (231) (272)

**2QFY14** 

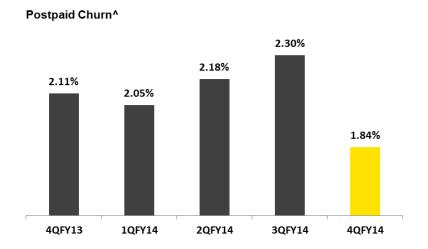
**3QFY14** 

**4QFY14** 

Postpaid Net Adds^

4QFY13

1QFY14



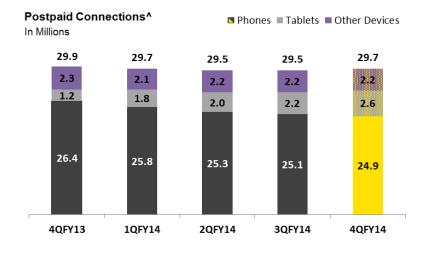
### **CUSTOMERS**

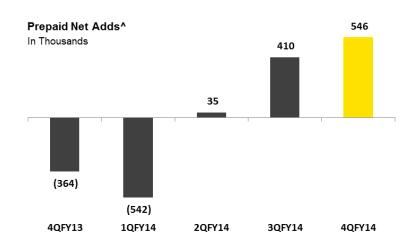
The company had more than 57 million connections at the end of the quarter, with 56.1 million on the Sprint platform including 29.7 million postpaid, 15.7 million prepaid, and 10.7 million wholesale and affiliate connections. Sprint platform net additions were 1.2 million for the quarter compared to net losses of 383,000 in the year-ago period. The year-over-year improvement was mostly driven by growth in the prepaid business and fewer postpaid phone customer losses.

- Retail net additions on the Sprint Platform were 757,000 in the quarter, compared to net losses of 595,000 in the year-ago quarter and net additions of 440,000 in the prior quarter. The year-over-year improvement was driven by both higher gross additions and lower churn, while the sequential improvement was attributable to lower churn.
- Wholesale and affiliate net additions on the Sprint platform were 492,000 in the quarter, compared to 212,000 in the year-ago quarter and 527,000 in the prior quarter. The year-over-year growth was driven by connected devices.

### **Postpaid Sprint Platform**

- Net additions were 211,000 during the quarter compared to 231,000 net losses in the year-ago period and 30,000 net additions in the prior quarter. The year-over-year improvement was driven by both higher prime credit quality gross additions and lower churn, while the sequential improvement was mostly related to lower churn, as gross additions were seasonally lower. Fewer phone losses were a major contributor to the year-over-year improvement in net additions, partially offset by lower tablet additions. The sequential improvement was primarily driven by higher tablet additions.
  - for the year-ago period and 2.30 percent for the prior quarter. The year-over-year decline was primarily attributable to lower voluntary churn as network performance improvements provided a better customer experience. The sequential improvement was driven by both voluntary and involuntary churn. Voluntary churn improved mostly due to network performance improvements and the impact of elevated upgrade activity in the prior quarter. Involuntary churn improved sequentially as the impact of a higher mix of prime credit quality gross additions in the latter half of calendar 2014 drove fewer account defaults.

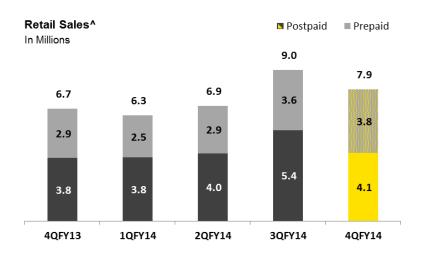




- Phone losses were 201,000 in the quarter compared to 693,000 for the year-ago period and 205,000 for the prior quarter. The year-over-year improvement was primarily driven by lower churn and higher prime credit quality gross additions. Sequentially, fewer deactivations were offset by seasonally lower gross additions. The company ended the quarter with 24.9 million phone connections.
- Tablet net additions were 349,000 in the quarter compared to 516,000 for the year-ago period and 189,000 for the prior quarter. The year-over-year decline was due to higher churn and lower gross additions from less promotional activity. The sequential growth was primarily driven by promotional activities resulting in higher gross additions. The company ended the quarter with 2.6 million tablet connections.

### **Prepaid Sprint Platform**

- Net additions were 546,000 during the quarter compared to net losses of 364,000 in the year-ago quarter and net additions of 410,000 in the prior quarter. The year-over-year and sequential growth was primarily driven by strength in our Boost brand.
- Churn was 3.84 percent compared to 4.33 percent for the year-ago period and 3.94 percent for the prior quarter. The 49 basis point year-over-year improvement was primarily driven by lower churn for our Boost customers.

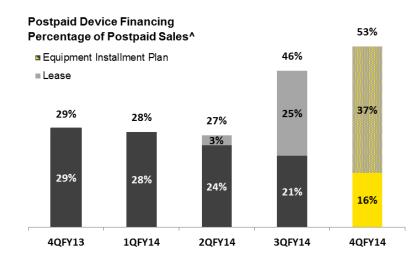


### **SALES**

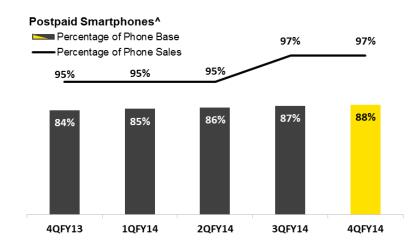
**Retail Sales** on the Sprint platform were 7.9 million during the quarter compared to 6.7 million in the year-ago quarter and 9 million in the prior quarter. The year-over-year sales growth was primarily driven by prepaid, while the sequential decline was primarily driven by seasonality in postpaid upgrades.

### **Postpaid Sprint Platform**

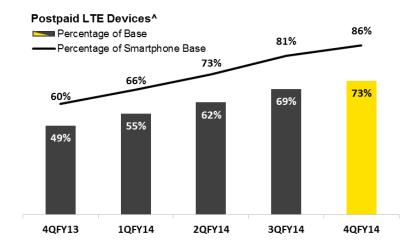
 Upgrade rate was 7.5 percent during the quarter, compared to 7 percent for the year-ago quarter and 11.5 percent for the prior quarter. The sequential decline in the upgrade rate was driven by seasonality and elevated upgrade levels in the prior period, as the latest iPhone model and new leasing plans were available for the entire quarter.



 Device financing take rate was 53 percent for the quarter compared to 29 percent for the year-ago period and 46 percent for the prior quarter. Leasing take rate rose to 37 percent of sales in the quarter from 25 percent in the prior quarter.



 Smartphones comprised 97 percent of phones sold in the quarter, a two percentage point increase year-overyear and flat with the prior quarter. At the end of the quarter smartphones represented 88 percent of the 24.9 million ending phone connection base.



 LTE devices represented 73 percent of the 29.7 million ending connection base, compared to 49 percent at the end of the year-ago quarter. The percentage of the smartphone base with LTE capable devices rose to 86 percent at the end of the quarter, a 26 percentage point increase from the year-ago period.

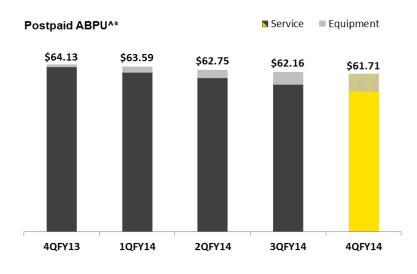
### Net Operating Revenues

Dollars In Millions

■ Wireline, other operations, and eliminations ■ Wireless Equipment

■ Wireless Service





### Prepaid ARPU^



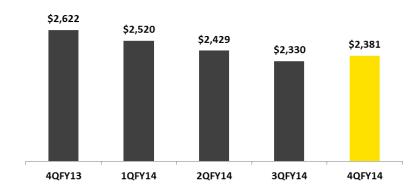
### **FINANCIALS**

### Revenues

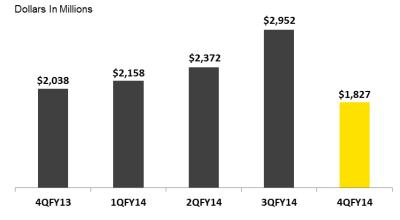
- Net operating revenues of \$8.3 billion for the quarter were down seven percent when compared to the year-ago quarter and eight percent when compared to the prior quarter. The \$593 million year-over-year decline was driven by lower wireless and wireline service revenues, partially offset by higher equipment revenues. The \$691 million sequential decline was primarily due to lower equipment and wireless service revenues.
- Wireline revenues of \$668 million for the quarter declined \$102 million year-over-year and \$24 million sequentially. The year-over-year and sequential declines were both driven by lower voice rates and volumes. Additionally, the year-over-year decline was also impacted by the migration of wholesale cable VoIP customers off of Sprint's IP platform and an intercompany rate reduction based on current market prices for voice and IP services sold to the wireless segment.
- Wireless equipment revenues of \$1.1 billion for the quarter increased \$145 million year-over-year and declined \$557 million sequentially. The year-over-year increase was primarily driven by postpaid device sales mix towards higher end devices and lease revenue, partially offset by lower non-lease sales volumes.
   Sequentially, the decline was primarily associated with seasonally lower non-lease postpaid sales volumes, partially offset by higher lease revenue.
- Wireless service revenues of \$6.6 billion for the quarter were down nine percent year-over-year due to a lower postpaid phone customer base in addition to the rate drivers described below. The sequential decline of two percent was primarily attributable to the rate drivers described below.
- Postpaid ABPU^\* of \$61.71 for the quarter declined four percent year-over-year and one percent sequentially. The year-over-year decline was primarily related to a higher mix of tablets, which have a lower monthly recurring charge than phones, and a shift to rate plans offered in conjunction with device financing options, partially offset by higher installment billings and lease revenue associated with the introduction of device financing options. Sequentially, the decline was primarily driven by the shift to rate plans offered in conjunction with device financing options, partially offset by growth in equipment billings.
- Prepaid ARPU<sup>^</sup> of \$27.50 for the quarter increased \$1.05 year-over-year and \$0.38 sequentially. The year-over-year increase was primarily driven by changes in the mix of our customer base among our prepaid brands, partially offset by pricing changes in our Boost brand. The sequential increase was

### Cost of Services

Dollars In Millions

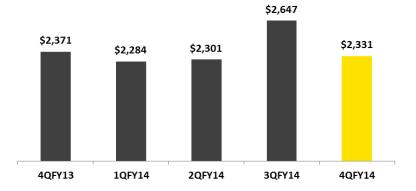


### **Cost of Products**



### Selling, General, and Administrative

Dollars In Millions



primarily driven by changes in the mix of our customer base among our prepaid brands.

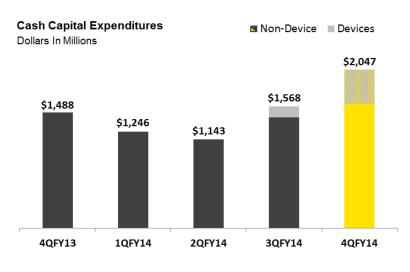
### **Operating Expenses**

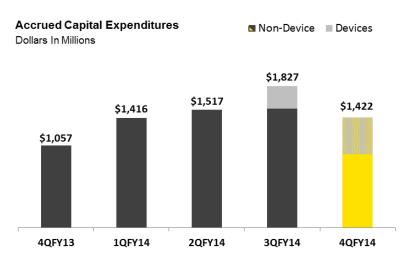
- Cost of services of \$2.4 billion for the quarter decreased \$241 million year-over-year, primarily driven by lower spend related to the completion of the 3G and voice network replacement, lower wireline international rates, and lower wireless postpaid roaming expenses, partially offset by higher wireless service and repair costs. Sequentially, cost of services increased \$51 million as higher wireless service and repair costs were partially offset by lower wireless postpaid roaming volumes and lower wireline international rates.
- Cost of products of \$1.8 billion for the quarter declined \$211 million year-over-year driven by lower non-lease sales volumes as customer preference shifts towards device leasing options, partially offset by changes in device sales mix. Sequentially, wireless cost of products was lower by \$1.1 billion primarily driven by lower non-lease sales volumes.
- SG&A expenses of \$2.3 billion for the quarter declined \$40 million year-over-year and \$316 million sequentially. The year-over-year decrease was driven by labor reductions and a shift in postpaid sales to more cost effective channels, partially offset by higher prepaid selling expenses. The sequential decline in SG&A was mostly the result of seasonally lower postpaid sales volumes and lower bad debt expense as our customer credit profile improves.
- Depreciation and amortization expense of \$1.5 billion for the quarter increased \$157 million year-overyear and \$134 million sequentially. Both the year-overyear and sequential increases were primarily related to depreciation of devices associated with our leasing options, which were introduced in September 2014.

### Adjusted EBITDA\*

Dollars In Millions







### Adjusted EBITDA\* & Operating Income (Loss)

- Adjusted EBITDA\* was \$1.7 billion for the quarter, compared to \$1.8 billion in the year-ago guarter and \$1 billion in the prior quarter. Adjusted EBITDA\* decreased five percent year-over-year as lower wireless service revenues, mostly driven by customer shifts to rate plans associated with device financing options, were partially offset by lower net subsidy expenses related to the introduction of device financing options, including leasing for which no cost of products expense is recorded at the point of sale, and lower cost of service expenses driven by the completion of the 3G and voice network replacement. Sequentially, Adjusted EBITDA\* increased \$699 million mostly due to seasonally lower postpaid sales volumes driving lower net subsidy and selling expenses.
- Operating income was \$318 million in the quarter compared to operating income of \$420 million in the year-ago quarter and an operating loss of \$2.5 billion in the prior quarter. The year-over-year decrease in operating income was driven by higher depreciation, lower non-recurring expenses, and the items identified above in Adjusted EBITDA\*. The prior quarter operating loss included a non-cash impairment charge of \$2.1 billion. Excluding this impairment, operating loss in the prior quarter would have been \$407 million.

### Capital Expenditures & Free Cash Flow\*

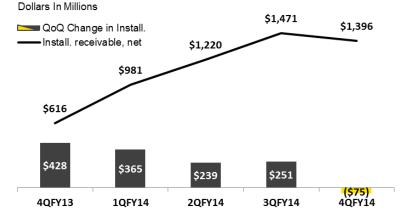
- Cash capital expenditures were \$2 billion in the quarter, compared to \$1.5 billion in the year-ago quarter and \$1.6 billion in the prior quarter. Both the year-over-year and sequential changes were primarily driven by the introduction of device leasing options in our indirect channels, which represents approximately \$450 million in the current quarter and \$150 million in the prior quarter, and increased spending associated with the build out of our 2.5 GHz spectrum.
- Free Cash Flow\* was negative \$914 million for the quarter, compared to negative \$1.1 billion in the yearago quarter and negative \$1.8 billion in the prior quarter. The year-over-year change was impacted by favorable changes to working capital, partially offset by higher capital expenditures. The sequential improvement was driven by higher Adjusted EBITDA\* and favorable changes to working capital, partially offset by higher capital expenditures.

### ■ Cash, Equivalents, & ST Investments **Liquidity Position** Dollars In Billions ■ Revolver Availability ■ A/R Securitization Availability \$9.1 \$8.8 \$8.6 \$7.5 \$7.5 \$1.2 \$1.1 \$2.4 \$0.5 \$1.0 \$2.4 \$2.4 \$2.8 \$2.8 \$6.2 \$5.5 \$5.3 \$4.2 \$3.7 **4QFY13** 1QFY14 **2QFY14 3QFY14 4QFY14**

### **Liquidity & Debt**

- The company's total liquidity position at the end of the quarter was \$7.5 billion. This included \$4.2 billion of cash, cash equivalents, and short-term investments, \$2.8 billion of undrawn borrowing capacity under our revolving bank credit facility, and approximately \$500 million in service receivables financing agreement. In addition, the company currently has \$1.4 billion of availability under vendor financing agreements that can be utilized toward the purchase of 2.5 GHz network equipment and in April amended the service receivables facility, increasing its size from \$1.3 billion to \$3.3 billion by including equipment receivables.
- Net Debt\* excluding net premiums was \$28.5 billion at the end of the quarter. This compares to \$25.2 billion in the year-ago quarter and \$27.6 billion in the prior quarter.

### Installment receivables, net and QoQ Change in Installment receivables, net



### **Device Financing**

- Net Installment receivables at the end of the quarter were \$1.4 billion compared to \$600 million at the end of the year-ago quarter and \$1.5 billion at the end of the prior quarter. The sequential decline was impacted by a smaller differential between new installment billing sales and billings from prior period sales.
- Leased Devices included in PP&E at the end of the quarter were \$2 billion. The \$1 billion sequential increase was primarily driven by a 37 percent leasing take rate for postpaid sales. Depreciation related to leased devices was \$150 million in the quarter.

### Leased Devices in PP&E and QoQ Change in Leased devices Dollars In Millions QoQ Change in Lease Leased devices, PP&E \$1,974

**2QFY14** 

**3QFY14** 

**4QFY14** 

1QFY14

**4QFY13** 

### Wireless Operating Statistics (Unaudited)

reless Operating Statistics (Unaudited)		Quarter To Date								
	3/31/15	12/31/14	3/31/14	Year To 3/31/15	3/31/14					
let Additions (Losses) (in thousands)										
Sprint platform:										
Postpaid (2)	211	30	(231)	(212)	(3:					
Prepaid (3)	546	410	(364)	449	(4					
Wholesale and affiliate	492	527	212	2,349	41					
Total Sprint platform	1,249	967	(383)	2,586	(3					
Nextel platform: Postpaid (2)	_	_	_	-	(1.0					
Prepaid (3)	-		<u> </u>	<u> </u>	(1,0 (2					
Total Nextel platform	<u> </u>	_			(1,3					
Transactions:					(1,0					
Postpaid (2)	(41)	(49)	(102)	(218)	(5					
Prepaid (3)	(18)	(39)	(51)	(189)	(2					
Wholesale	22	13	69	75	1					
Total transactions	(37)	(75)	(84)	(332)	(7					
Total retail postpaid net additions (losses)	170	(19)	(333)	(430)	(1,9					
Total retail prepaid net additions (losses)	528	371	(415)	260	(9					
Total wholesale and affiliate net additions	514	540	281	2,424						
otal Wireless Net Additions (Losses)	1,212	892	(467)	2,254	(2,3					
ind of Period Connections (in thousands)			_							
Sprint platform: Postpaid (2)	29,706	29,495	29,918	29,706	29,					
Prepaid (3)	15,706	15,160	15,257	15,706	29, 15,					
Wholesale and affiliate	10,725	10,233	8,376	10,725	8,					
Total Sprint platform	56,137	54,888	53,551	56,137	53,					
Nextel platform:	33,13	- 1,000								
Postpaid (2)	-	-	-	-						
Prepaid (3)	-	-	-	-						
Total Nextel platform	-	-	-	-						
Transactions: (a)										
Postpaid (2)	368	409	586	368						
Prepaid (3)	361	379	550	361						
Wholesale	275	253	200	275						
Total transactions	1,004	1,041	1,336	1,004	1,					
Total retail postpaid end of period connections	30,074	29,904	30,504	30,074	30,					
Total retail prepaid end of period connections	16,067	15,539	15,807	16,067	15,					
Total wholesale and affiliate end of period connections	11,000	10,486	8,576	11,000	8,					
otal End of Period Connections	57,141	55,929	54,887	57,141	54,					
upplemental Data - Connected Devices										
End of Period Connections (in thousands)										
Retail postpaid	1,320	1,180	968	1,320						
Wholesale and affiliate otal	5,832 <b>7,152</b>	5,175 <b>6,355</b>	3,882 <b>4,850</b>	5,832 <b>7,152</b>	3,					
otal	7,152	6,333	4,050	7,132	4,					
hurn										
Sprint platform:		_		-						
Postpaid	1.84%	2.30%	2.11%	2.09%	2.					
Prepaid Next a platform	3.84%	3.94%	4.33%	3.99%	4.					
Nextel platform: Postpaid	-	_	_	_	33.					
Prepaid Prepaid	<u>.</u>		-	-	33.					
Transactions: (a)	<u>-</u>	<u> </u>			52.					
Postpaid	3.87%	4.09%	5.48%	4.21%	7.					
Prepaid	3.77%	4.95%	5.11%	5.28%	7.					
Total retail postpaid churn	1.87%	2.33%	2.18%	2.13%	2.					
Total retail prepaid chum	3.84%	3.97%	4.35%	4.03%	4.					
extel Platform Connection Recaptures										
Connections (in thousands) (4):										
Postpaid	-	-	-	-						
Prepaid	-	-	-	-						
Rate (5):										
					;					
Postpaid Prepaid	-	-	-	-	•					

<sup>(</sup>a) We acquired approximately 352,000 postpaid connections and 59,000 prepaid connections through the acquisition of assets from U.S. Cellular when the transaction closed on May 17, 2013. We acquired approximately 788,000 postpaid connections, 721,000 prepaid connections, 93,000 wholesale connections and transferred 29,000 Sprint wholesale connections that were originally recognized through our Clearwire MVNO arrangement to Transactions postpaid connections as a result of the Clearwire acquisition when the transaction closed on July 9, 2013.

### Wireless Operating Statistics (Unaudited) (continued)

			;	Successor			Pr	edecessor	Co	mbined (1)
	Quarter	Quarter		Quarter	Year	Year			1	Year
	To	To		To	To	То		101 Days	ı	To
	 Date	Date		Date	Date	Date		Ended		Date
	3/31/15	12/31/14		3/31/14	3/31/15	3/31/14		7/10/13	<u> </u>	3/31/14
ARPU (b)										
Sprint platform:										
Postpaid Postpaid	\$ 56.94	\$ 58.90	\$	63.52	\$ 59.63	\$ 63.95	\$	64.25	\$	64.03
Prepaid	\$ 27.50	\$ 27.12	\$	26.45	\$ 27.30	\$ 26.16	\$	26.96	\$	26.38
Nextel platform:										
Postpaid	\$ -	\$ -	\$	-	\$ -	\$ -	\$	36.66	\$	36.66
Prepaid	\$ -	\$ -	\$	-	\$ -	\$ -	\$	34.48	\$	34.48
Transactions: (a)										
Postpaid	\$ 40.28	\$ 39.85	\$	37.26	\$ 39.69	\$ 36.99	\$	56.98	\$	39.21
Prepaid	\$ 46.68	\$ 45.80	\$	43.80	\$ 45.72	\$ 41.65	\$	18.26	\$	42.24
Total retail postpaid ARPU	\$ 56.72	\$ 58.63	\$	62.98	\$ 59.32	\$ 63.29	\$	63.68	\$	63.42
Total retail prepaid ARPU	\$ 27.95	\$ 27.61	\$	27.07	\$ 27.81	\$ 26.79	\$	27.01	\$	26.87

### NON-GAAP RECONCILIATION - AVERAGE BILLINGS PER USER (ABPU)\* (Unaudited)

(Millions, except ABPU\*)

		Successor									
	(	Quarter		Quarter		Quarter		Year			
		To		To		To		To			
		Date		Date		Date		Date			
		3/31/15		12/31/14		3/31/14		3/31/15			
ABPU* (c)											
Sprint platform service revenue	\$	5,049	\$	5,202	\$	5,719	\$	21,181			
Add: Installment plan billings and lease revenue		423		288		55		1,041			
Total for Sprint platform postpaid connections	\$	5,472	\$	5,490	\$	5,774	\$	22,222			
Sprint platform ABPU*	\$	61.71	\$	62.16	\$	64.13	\$	62.55			

<sup>(</sup>a) We acquired approximately 352,000 postpaid connections and 59,000 prepaid connections through the acquisition of assets from U.S. Cellular when the transaction closed on May 17, 2013. We acquired approximately 788,000 postpaid connections, 721,000 prepaid connections, 93,000 wholesale connections and transferred 29,000 Sprint wholesale connections that were originally recognized through our Clearwire MVNO arrangement to Transactions postpaid connections as a result of the Clearwire acquisition when the transaction closed on July 9, 2013

<sup>(</sup>b) ARPU is calculated by dividing service revenue by the sum of the average number of connections in the applicable service category. Changes in average monthly service revenue reflect connections for either the postpaid or prepaid service category who change rate plans, the level of voice and data usage, the amount of service credits which are offered to connections, plus the net effect of average monthly revenue generated by new connections and deactivating connections. Combined ARPU for the year-to-date March 31, 2014 period aggregates service revenue for the 101 days ended July 10, 2013 predecessor period and the year-to-date March 31, 2014 successor period divided by the sum of the average connections during the year-to-date period.

<sup>(</sup>c) Sprint platform postpaid ABPU\* is calculated by dividing service revenue earned from customers plus installment plan billings and lease revenue by the sum of the average number of connections during the period.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Millions, except per Share Data)

(minorio, oricopt per orial o bata)			:	Successor				Predecessor		Combined (1)
	Quarter	Quarter		Quarter	Year		Year			Year
	To	To		To	To		То	101 Days		To
	Date	Date		Date	Date		Date	Ended		Date
	3/31/15	12/31/14		3/31/14	3/31/15		3/31/14	7/10/13		3/31/14
Net Operating Revenues										
Service revenue	\$ 7,138	\$ 7,272	\$	7,876	29,542	\$	22,970	\$ 8,915	\$	31,885
Equipment revenue	1,144	1,701		999	4,990		2,796	894		3,690
Total Net Operating Revenues	8,282	8,973		8,875	34,532		25,766	9,809		35,575
Net Operating Expenses										
Cost of services	2,381	2,330		2,622	9,660		7,796	3,033		10,829
Cost of products	1,827	2,952		2,038	9,309		6,641	2,579		9,220
Selling, general and administrative	2,331	2,647		2,371	9,563		7,198	2,731		9,929
Depreciation and amortization	1,454	1,320		1,297	5,349		4,231	1,753		5,984
Impairments (6)	-	2,133		75	2,133		75			75
Other, net	(29)	131		52	413		361	627		988
Total net operating expenses	7,964	11,513		8,455	36,427		26,302	10,723		37,025
Operating Income (Loss)	318	(2,540)		420	(1,895)		(536)	(914	)	(1,450)
Interest expense	(523)	(506)		(516)	(2,051)		(1,434)	(703	)	(2,137)
Equity in earnings of unconsolidated investments and other, net	8	10		1	27		68	2,665		2,733
(Loss) Income before Income Taxes	(197)	(3,036)		(95)	(3,919)		(1,902)	1,048		(854)
Income tax (expense) benefit	(27)	657		(56)	574		(100)	(1,563		(1,663)
Net Loss	\$ (224)	\$ (2,379)	\$	(151) \$	(3,345)	\$	(2,002)	\$ (515	) \$	(2,517)
Basic Net Loss Per Common Share	\$ (0.06)	• • •	_	(0.04) \$		_	(0.54)		_	NM_
Diluted Net Loss Per Common Share	\$ (0.06)	. ,	\$	(0.04) \$		\$	(0.54)		_	NM
Basic Weighted Average Common Shares outstanding	3,962	3,957		3,949	3,953		3,693	3,038	-	NM
Diluted Weighted Average Common Shares outstanding	3,962	3,957		3,949	3,953		3,693	3,038		NM
Effective Tax Rate	-13.7%	21.6%	<u> </u>	-58.9%	14.6%		-5.3%	149.19	6	NM

### NON-GAAP RECONCILIATION - NET LOSS TO ADJUSTED EBITDA\* (Unaudited) (Millions)

(Millions)							_	_
				Successor			Predecessor	Combined (1)
	C	Quarter	Quarter	Quarter	Year	Year		Year
		To	To	To	To	To	101 Days	To
		Date	Date	Date	Date	Date	Ended	Date
	3	/31/15	12/31/14	3/31/14	3/31/15	3/31/14	7/10/13	3/31/14
Net Loss	\$	(224) \$	(2,379) \$	(151) \$	(3,345) \$	(2,002)	\$ (515)	\$ (2,517)
Income tax expense (benefit)		27	(657)	56	(574)	100	1,563	1,663
(Loss) Income before Income Taxes		(197)	(3,036)	(95)	(3,919)	(1,902)	1,048	(854)
Equity in earnings of unconsolidated investments and other, net		(8)	(10)	(1)	(27)	(68)	(2,665)	(2,733)
Interest expense		523	506	516	2,051	1,434	703	2,137
Operating Income (Loss)		318	(2,540)	420	(1,895)	(536)	(914)	(1,450)
Depreciation and amortization		1,454	1,320	1,297	5,349	4,231	1,753	5,984
EBITDA*		1,772	(1,220)	1,717	3,454	3,695	839	4,534
Severance and exit costs (7)		(29)	22	52	304	361	627	988
Impairments (6)		-	2,133	75	2,133	75	-	75
Litigation (8)		-	91	-	91	-	-	-
Business combinations (9)		-	-	-	-	100	53	153
Partial pension settlement (10)		-	59	-	59	-	-	-
Release of assumed liability - U.S. Cellular asset acquisition (11)		-	(41)	-	(41)	-	-	-
Hurricane Sandy (12)		-	-	-	-	(7)	-	(7)
Adjusted EBITDA*	\$	1,743 \$	1,044 \$	1,844	6,000 \$	4,224	\$ 1,519	\$ 5,743
Adjusted EBITDA Margin*		24.4%	14.4%	23.4%	20.3%	18.4%	17.0%	18.0%
Selected items:								
Increase in deferred tax asset valuation allowance	\$	114 \$	500 \$	82 \$	911 \$	790	\$ 1,145	\$ 1,935
Accrued capital expenditures	\$	1,422 \$	1,827 \$	1,057	6,182 \$	4,624	\$ 2,072	\$ 6,696
Cash paid for capital expenditures	\$	2,047 \$	1,568 \$	1,488	6,004 \$	5,335	\$ 1,759	\$ 7,094

### WIRELESS STATEMENTS OF OPERATIONS (Unaudited)

(Millions)

			Successor			Predecessor	Combined (1)
	Quarter	Quarter	Quarter	Year	Year		Year
	To	То	To	То	То	101 Days	То
	 Date	Date	Date	Date	Date	Ended	Date
	 3/31/15	12/31/14	3/31/14	3/31/15	3/31/14	7/10/13	3/31/14
Net Operating Revenues							
Service revenue							
Sprint platform:							
Postpaid (2)	\$ 5,049	\$ 5,202	\$ 5,719	\$ 21,181	\$ 16,702	\$ 6,469	\$ 23,171
Prepaid <sup>(3)</sup>	1,272	1,215	1,232	4,905	3,497	1,408	4,905
Wholesale, affiliate and other	189	191	145	724	393	146	539
Total Sprint platform	6,510	6,608	7,096	26,810	20,592	8,023	28,615
Nextel platform:							
Postpaid (2)	-	-	-	-	-	74	74
Prepaid (3)	-	-	-	-	-	17	17
Total Nextel platform	-	-	-	-	-	91	91
Transactions:							
Postpaid (2)	47	52	70	222	240	26	266
Prepaid (3)	52	54	75	236	236	2	238
Wholesale	19	18	14	69	32	-	32
Total transactions	118	124	159	527	508	28	536
Equipment revenue	1,144	1,701	999	4,990	2,796	894	3,690
Total net operating revenues	7,772	8,433	8,254	32,327	23,896	9,036	32,932
Net Operating Expenses							
Cost of services	2,006	1,902	2,106	7,945	6,441	2,532	8,973
Cost of products	1,827	2,952	2,038	9,309	6,641	2,579	9,220
Selling, general and administrative	2,242	2,545	2,273	9,179	6,817	2,550	9,367
Depreciation and amortization	1,406	1,259	1,224	5,109	4,032	1,636	5,668
Impairments (6)	-	1,900	72	1,900	72	-	72
Other, net	(29)	107	51	349	331	627	958
Total net operating expenses	7,452	10,665	7,764	33,791	24,334	9,924	34,258
Operating Income (Loss)	\$ 320	\$ (2,232)	\$ 490	\$ (1,464)	\$ (438)	\$ (888)	\$ (1,326)
							1
Supplemental Revenue Data							
Total retail service revenue	\$ 6,420		* /	- , -	* -/	\$ 7,996	
Total service revenue	\$ 6,628	\$ 6,732	\$ 7,255	\$ 27,337	\$ 21,100	\$ 8,142	\$ 29,242

### WIRELESS NON-GAAP RECONCILIATION (Unaudited)

(Millions)

(Millions)										_	_	_	
						Successor				Р	redecessor	Ċ	ombined (1)
		Quarter		Quarter		Quarter		Year	Year				Year
		To		To		To		To	To		101 Days		To
		Date		Date		Date		Date	Date		Ended		Date
		3/31/15		12/31/14		3/31/14		3/31/15	3/31/14		7/10/13		3/31/14
Operating Income (Loss)	\$	320	\$	(2,232)	\$	490	\$	(1,464) \$	(438)	\$	(888)	\$	(1,326)
Severance and exit costs (7)	Ť	(29)	Ť	21	İ	51	Ť	263	331	Ť	627		958
Impairments (6)		-		1,900		72		1,900	72		-		72
Litigation (8)		-		84		-		84	-		-		-
Business combinations (9)		-		-		-		-	25		-		25
Partial pension settlement (10)		-		43		-		43	-		-		-
Release of assumed liability - U.S. Cellular asset acquisition (11)		-		(41)		-		(41)	-		-		-
Hurricane Sandy (12)		-		-		-		-	(7)		-		(7)
Depreciation and amortization		1,406		1,259		1,224		5,109	4,032		1,636		5,668
Adjusted EBITDA*	\$	1,697	\$	1,034	\$	1,837	\$	5,894 \$	4,015	\$	1,375	\$	5,390
Adjusted EBITDA Margin*		25.6%		15.4%		25.3%		21.6%	19.0%		16.9%		18.4%
Selected items:													
Accrued capital expenditures	\$	1,343	\$		-	930			4,173		1,884	\$	6,057
Cash paid for capital expenditures	\$	1,957	\$	1,376	\$	1,343	\$	5,442 \$	4,878	\$	1,570	\$	6,448

### WIRELINE STATEMENTS OF OPERATIONS (Unaudited)

(Millions)

					5	Successor					Pred	ecessor	Cor	nbined <sup>(1)</sup>
	Q	uarter	Qua	arter		Quarter		Year	Ye	ar				Year
		To	7	Го		To		To	Т	o	101	l Days		To
		Date	D	ate		Date		Date	Da	ite	Е	nded		Date
	3/	31/15	12/3	1/14		3/31/14	3	/31/15	3/31	/14	7/	10/13	3	3/31/14
Net Operating Revenues														
Voice	\$	264	\$	289	\$	352	\$	1,174	\$	1,071	\$	419	\$	1,490
Data		52		52		62		213		200		94		294
Internet		335		333		345		1,353		1,092		479		1,571
_ Other		17		18		11		74		43		16		59
Total net operating revenues		668		692		770		2,814		2,406		1,008		3,414
Net Operating Expenses														
Costs of services		538		581		668		2,338		1,903		741		2,644
Selling, general and administrative		90		100		90		363		269		123		392
Depreciation and amortization		46		59		69		232		192		115		307
Impairments (6)		-		233		3		233		3		-		3
Other, net		(2)		24		2		61		32		-		32
Total net operating expenses		672		997		832		3,227		2,399		979		3,378
Operating (Loss) Income	\$	(4)	\$	(305)	\$	(62)	\$	(413)	\$	7	\$	29	\$	36

### WIRELINE NON-GAAP RECONCILIATION (Unaudited)

(Millions)

(IVIIIIOIIS)				Successor			Predecessor	Combined (1)
	Qı	ıarter	Quarter	Quarter	Year	Year		Year
		То	To	To	To	To	101 Days	To
	[	Date	Date	Date	Date	Date	Ended	Date
	3/3	31/15	12/31/14	3/31/14	3/31/15	3/31/14	7/10/13	3/31/14
Operating (Loss) Income	\$	(4) \$	(305) \$	(62)	\$ (413)	7	\$ 29	\$ 36
Severance and exit costs (7)		(2)	2	2	39	32	-	32
Impairments (6)		-	233	3	233	3	-	3
Litigation (8)		-	6	-	6	-	-	-
Partial pension settlement (10)		-	16	-	16	-	-	-
Depreciation and amortization		46	59	69	232	192	115	307
Adjusted EBITDA*	\$	40 \$	11 \$	12	\$ 113	234	\$ 144	\$ 378
Adjusted EBITDA Margin*		6.0%	1.6%	1.6%	4.0%	9.7%	14.3%	11.1%
Selected items:								
Accrued capital expenditures	\$	68 \$	70 \$	72	\$ 278 \$	227	\$ 104	\$ 331
Cash paid for capital expenditures	\$	70 \$	81 \$	79	\$ 275 9	232	\$ 110	\$ 342

### CONDENSED CONSOLIDATED CASH FLOW INFORMATION (Unaudited)

SOURCES SOURCEDATES SACTIFICATION (STRUCKER)				(1)
(Millions)		ccessor	Predecessor	
	Year	Year		Year
	To	То	101 Days	То
	Date	Date	Ended	Date
Duranatina Anti-itia	3/31/15	3/31/14	7/10/13	3/31/14
Operating Activities  Net loss	\$ (3,34	5) \$ (2,002)	\$ (515)	\$ (2,517)
Impairments <sup>(6)</sup>	2,13	, , ,	φ (515)	\$ (2,517) 75
	· · · · · · · · · · · · · · · · · · ·		1,753	5,984
Depreciation and amortization	5,34		1,753	
Provision for losses on accounts receivable	89			525
Share-based and long-term incentive compensation expense	8		-	153
Deferred income tax (benefit) expense	(60	9) 79	1,562	1,641
Gain on previously-held equity interests	-	-	(2,926)	(2,926)
Equity in losses of unconsolidated investments, net	-	- (00.4)	280	280
Amortization and accretion of long-term debt premiums and discounts, net	(30	, ,	( )	(239)
Other working capital changes, net	(1,73			(466)
Other, net	(1			(316)
Net cash provided by operating activities	2,45	0 463	1,731	2,194
Investing Activities	(0.00	(5.005)	(4.750)	(7.004)
Capital expenditures	(6,00	, , ,		(7,094)
Expenditures relating to FCC licenses	(16	, , ,	(70)	(368)
Reimbursements relating to FCC licenses		5 -	-	750
Change in short-term investments, net	1,05	. ,		750
Acquisitions, net of cash acquired	-	(14,112)	( , ,	(18,151)
Investment in Clearwire (including debt securities)	-	-	(228)	(228)
Proceeds from sales of assets and FCC licenses	31		4	12
Other, net	(1		(4)	(12)
Net cash used in investing activities	(4,71	4) (19,864)	(5,227)	(25,091)
Financing Activities				
Proceeds from debt and financings	1,93	0 9,500	-	9,500
Debt financing costs	(8	7) (148)	(1)	(149)
Repayments of debt, financing and capital lease obligations	(57	(4) (3,537)	(303)	(3,840)
Proceeds from issuance of common stock and warrants, net	3	5 18,567	53	18,620
Other, net	-	(14)	-	(14)
Net cash provided by (used in) financing activities	1,30	4 24,368	(251)	24,117
Net (Decrease) Increase in Cash and Cash Equivalents	(96	0) 4,967	(3,747)	1,220
Cash and Cash Equivalents, beginning of period	4,97	0 3	6,275	3,750
Cash and Cash Equivalents, end of period	\$ 4.01	0 \$ 4,970	\$ 2,528	\$ 4,970
,	,,,,,	,0.0	_,020	.,0.0

### RECONCILIATION TO CONSOLIDATED FREE CASH FLOW\* (NON-GAAP) (Unaudited)

(Millions)					s	Successor			Pre	decessor	Со	mbined (1)
		Quarter	Quarte	er		Quarter	Year	Year				Year
		To	To			To	To	To	10	01 Days		To
		Date	Date	)		Date	Date	Date		Ended		Date
	3	/31/15	12/31/	14		3/31/14	3/31/15	3/31/14	7	7/10/13		3/31/14
Net Cash Provided by (Used in) Operating Activities	\$	976	\$	(233)	\$	522	\$ 2,450	\$ 463	\$	1,731	\$	2,194
Capital expenditures		(2,047)	(1	1,568)		(1,488)	(6,004)	(5,335)		(1,759)		(7,094)
Expenditures relating to FCC licenses, net		(42)		(42)		(152)	(68)	(298)		(70)		(368)
Proceeds from sales of assets and FCC licenses		201		13		1	315	8		4		12
Other investing activities, net		(2)		(3)		(2)	(11)	(8)		(4)		(12)
Free Cash Flow*		(914)	(1	,833)		(1,119)	(3,318)	(5,170)		(98)		(5,268)
Debt financing costs		(50)		(37)		(1)	(87)	(148)		(1)		(149)
Increase (decrease) in debt and other, net		1,446		273		(159)	1,356	5,963		(303)		5,660
Acquisitions, net of cash acquired		-		-		-	-	(14,112)		(4,039)		(18,151)
(Payments for) proceeds from issuance of common stock and								, , ,		, , ,		, , ,
warrants, net of payments for shares surrendered for taxes		(15)		4		-	35	18,567		53		18,620
Investment in Clearwire (including debt securities)		-		-		-	-	-		(228)		(228)
Other financing activities, net		-		-		-	-	(14)		-		(14)
Net Increase (Decrease) in Cash, Cash Equivalents and												
Short-Term Investments	\$	467	\$ (1	,593)	\$	(1,279)	\$ (2,014)	\$ 5,086	\$	(4,616)	\$	470

### CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Millions)

	Success	or
	3/31/15	3/31/14
ssets		
Current assets		
Cash and cash equivalents	\$ 4,010 \$	4,9
Short-term investments	166	1,2
Accounts and notes receivable, net	2,290	3,6
Device and accessory inventory	1,359	9
Deferred tax assets	62	1
Prepaid expenses and other current assets	1,890	6
Total current assets	9,777	11,5
Investments and other assets	1,077	8
Property, plant and equipment, net	19,721	16,2
Goodwill	6,575	6,3
FCC licenses and other	39,987	41,9
Definite-lived intangible assets, net	5,893	7,5
Total assets	\$ 83,030 \$	84,0
Accounts payable	\$ 4,347 \$	3,1
Current liabilities	0 4047 0	
Accrued expenses and other current liabilities	5,293	5,5
Current portion of long-term debt, financing and capital lease obligations	1,300	,
Total current liabilities	10,940	9,
Long-term debt, financing and capital lease obligations	32,531	31,7
Deferred tax liabilities	13,898	14,2
Other liabilities	3,951	3,6
Total liabilities		59,3
	61,320	
Stockholders' equity	61,320	·
	61,320 40	ŕ
Stockholders' equity	,	27,3
Stockholders' equity  Common shares	40	
Stockholders' equity  Common shares  Paid-in capital	40 27,468	
Stockholders' equity Common shares Paid-in capital Treasury shares, at cost	40 27,468 (7)	27,:
Stockholders' equity Common shares Paid-in capital Treasury shares, at cost Accumulated deficit	40 27,468 (7) (5,383)	27,:

### NET DEBT\* (NON-GAAP) (Unaudited)

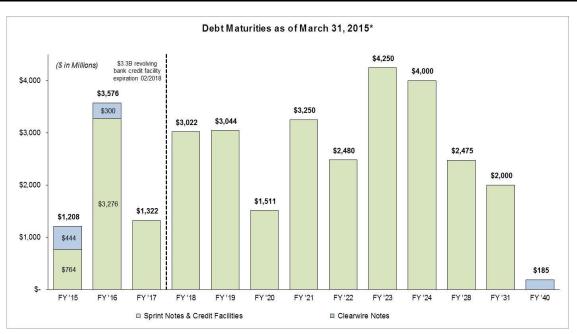
(Millions)

	s			
	3/31/15		3/31/14	
Total Debt	\$ 33,6	31 \$	32,778	
Less: Cash and cash equivalents	(4,0	)10)	(4,970)	
Less: Short-term investments	(1	66)	(1,220)	
Net Debt*	\$ 29.6	55 \$	26,588	

### SCHEDULE OF DEBT (Unaudited)

(Millions)

			3/31/15	
<u>ISSUER</u>	COUPON	MATURITY	PRINCIPAL	
Sprint Corporation				
7.25% Notes due 2021	7.250%	09/15/2021	\$ 2,250	
7.875% Notes due 2023	7.875%	09/15/2023	4,250	
7.125% Notes due 2024	7.125%	06/15/2024	2,500	
7.625% Notes due 2025	7.625%	02/15/2025	1,500	
Sprint Corporation			10,500	
Sprint Communications, Inc.				
Export Development Canada Facility (Tranche 2)	4.080%	12/15/2015	500	
Export Development Canada Facility (Tranche 3)	3.495%	12/17/2019	300	
6% Senior Notes due 2016	6.000%	12/01/2016	2,000	
9.125% Senior Notes due 2017	9.125%	03/01/2017	1,000	
8.375% Senior Notes due 2017	8.375%	08/15/2017	1,300	
9% Guaranteed Notes due 2018	9.000%	11/15/2018	3,000	
7% Guaranteed Notes due 2020	7.000%	03/01/2020	1,000	
7% Senior Notes due 2020	7.000%	08/15/2020	1,500	
11.5% Senior Notes due 2021	11.500%	11/15/2021	1,000	
9.25% Debentures due 2022	9.250%	04/15/2022	200	
6% Senior Notes due 2022	6.000%	11/15/2022	2,280	
Sprint Communications, Inc.			14,080	
Outline Outline Communities				
Sprint Capital Corporation 6.9% Senior Notes due 2019	6.900%	05/01/2019	1,729	
6.875% Senior Notes due 2028	6.875%	11/15/2028	2,475	
8.75% Senior Notes due 2032	8.750%	03/15/2032	2,000	
Sprint Capital Corporation	3	00, 10, 2002	6,204	
Clearwire Communications LLC				
14.75% First-Priority Senior Secured Notes due 2016	14.750%	12/01/2016	300	
8.25% Exchangeable Notes due 2040	8.250%	12/01/2040	629	
Clearwire Communications LLC	0.22070		929	
Secured Equipment Credit Facilities	1.853% - 2.204%	2017 - 2022	610	
Tower financing obligation	6.092%	09/30/2021	275	
Capital lease obligations and other		2015 - 2023	127	
TOTAL PRINCIPAL			32,725	
Net premiums			1,106	
TOTAL DEBT			\$ 33,831	



<sup>\*</sup>This table excludes (i) our unsecured revolving bank credit facility, which will expire in 2018 and has no outstanding balance, (ii) \$470 million in letters of credit outstanding under the unsecured revolving bank credit facility, and (iii) all capital leases and other financing obligations.

### **NOTES TO THE FINANCIAL INFORMATION (Unaudited)**

- (1) Financial results include a Predecessor period from January 1, 2012, through the closing of the SoftBank transaction on July 10, 2013, and a Successor period from October 5, 2012 through March 31, 2014. In order to present financial results in a way that offers investors a more meaningful calendar period-to-period comparison, we have combined results of operations and cash flows for the Predecessor and Successor periods for the twelve-month period ended March 31, 2014. (See Financial Measures for further information).
- (2) Postpaid connections on the Sprint platform are defined as retail postpaid devices with an active line of service on the CDMA network, including connections utilizing WiMax and LTE technology. Postpaid connections previously on the Nextel platform are defined as retail postpaid connections on the iDEN network, which was shut-down on June 30, 2013. Postpaid connections from transactions are defined as retail postpaid connections acquired from U.S. Cellular in May 2013 and Clearwire in July 2013 who had not deactivated or been recaptured on the Sprint platform. Included in Sprint platform net additions are tablets and connected devices, which generally generate a significantly lower ARPU than other postpaid connections.
- (3) Prepaid connections on the Sprint platform are defined as retail prepaid connections and session-based tablet users who utilize the CDMA network and WiMax and LTE technology via our multi-brand offerings. Prepaid connections previously on the Nextel platform are defined as retail prepaid connections who utilized the iDEN network, which was shut-down on June 30, 2013. Prepaid connections from transactions are defined as retail prepaid connections acquired from U.S. Cellular in May 2013 and Clearwire in July 2013 who had not deactivated or been recaptured on the Sprint platform.
- (4) Nextel Connection Recaptures are defined as the number of connections that deactivated service from the postpaid or prepaid Nextel platform, as applicable, during each period but remained with the Company as connections on the postpaid or prepaid Sprint platform, respectively. Connections that deactivated service from the Nextel platform and activated service on the Sprint platform are included in the Sprint platform net additions for the applicable period.
- (5) The Postpaid and Prepaid Nextel Recapture Rates are defined as the portion of total connections that left the postpaid or prepaid Nextel platform, as applicable, during the period and were retained on the postpaid or prepaid Sprint platform, respectively.
- (6) For the third quarter of fiscal year 2014, impairment losses were recorded after determining that the carrying value exceeded estimated fair value of both the Sprint trade name and Wireline asset group, which consists primarily of property, plant and equipment.
- (7) Severance and exit costs are primarily associated with work force reductions and exit costs associated with the Nextel platform and access terminations and those related to exiting certain operations of Clearwire.
- (8) For the third quarter of fiscal year 2014, litigation primarily includes legal reserves and fees incurred in relation to various pending legal suits and proceedings.
- (9) For the second and first quarters of fiscal year 2013, included in selling, general and administrative expenses are fees paid to unrelated parties necessary for the transactions with SoftBank and our acquisition of Clearwire.
- (10) The partial pension settlement resulted from amounts paid to eligible terminated participants who voluntarily elected to receive lump sum distributions as a result of an approved plan amendment to the Sprint Retirement Pension Plan by the Board of Directors in June 2014.
- (11) As a result of the U.S. Cellular asset acquisition, we recorded a liability related to network shut-down costs we agreed to reimburse U.S. Cellular. During the third quarter of fiscal year 2014, we identified favorable trends in actual costs and, as a result, reduced the liability resulting in a gain of approximately \$41 million.
- (12) Hurricane Sandy amounts for the quarter-to-date December 31, 2013 period represent insurance recoveries.

### \*FINANCIAL MEASURES

On July 9, 2013, Sprint Communications, Inc. (formerly Sprint Nextel Corporation) completed its acquisition of Clearwire. On July 10, 2013 we consummated the SoftBank Merger with Starburst II, which immediately changed its name to Sprint Corporation (now referred to as the Company or Sprint). As a result of these transactions, the assets and liabilities of Sprint Communications, Inc. and Clearwire were adjusted to fair value on the respective closing dates. The Company's financial statement presentations herein distinguish between a predecessor period relating to Sprint Communications, Inc. for periods prior to the SoftBank Merger (Predecessor) and a successor period (Successor). The Successor information represents Sprint Corporation, which includes the activity and accounts of Sprint Communications, Inc. as of and for the three and twelve-month periods ended March 31, 2015 and the twelve-month period ended March 31, 2014. The accounts and activity for the successor periods from October 5, 2012 (date of inception) to December 31, 2012 and from January 1, 2013 to July 10, 2013 consist of the activity of Starburst II prior to the close of the SoftBank Merger. The Predecessor information contained herein represents the historical basis of presentation for Sprint Communications, Inc. for all periods prior to the SoftBank Merger date on July 10, 2013. As a result of the valuation of assets acquired and liabilities assumed at fair value at the time of the SoftBank Merger and Clearwire Acquisition, the financial statements for the successor period are presented on a measurement basis different than the predecessor period, which was Sprint Communication Inc.'s historical cost, and are, therefore, not comparable.

In order to present financial results in a way that offers investors a more meaningful calendar period-to-period comparison, we have combined the current and prior year results of operations for the predecessor with successor results of operations on an unaudited combined basis. The combined information for the twelve-month period ended March 31, 2014 does not purport to represent what our consolidated results of operations would have been if the acquisition had occurred as of April 1, 2013.

Sprint provides financial measures determined in accordance with GAAP and adjusted GAAP (non-GAAP). The non-GAAP financial measures reflect industry conventions, or standard measures of liquidity, profitability or performance commonly used by the investment community for comparability purposes. These measurements should be considered in addition to, but not as a substitute for, financial information prepared in accordance with GAAP. Other than the use of non-GAAP combined results as described above, we have defined below each of the non-GAAP measures we use, but these measures may not be synonymous to similar measurement terms used by other companies.

Sprint provides reconciliations of these non-GAAP measures in its financial reporting. Because Sprint does not predict special items that might occur in the future, and our forecasts are developed at a level of detail different than that used to prepare GAAP-based financial measures, Sprint does not provide reconciliations to GAAP of its forward-looking financial measures.

The measures used in this release include the following:

**EBITDA** is operating income/(loss) before depreciation and amortization. **Adjusted EBITDA** is **EBITDA** excluding severance, exit costs, and other special items. **Adjusted EBITDA Margin** represents Adjusted EBITDA divided by non-equipment net operating revenues for Wireless and Adjusted EBITDA divided by net operating revenues for Wireline. We believe that Adjusted EBITDA and Adjusted EBITDA Margin provide useful information to investors because they are an indicator of the strength and performance of our ongoing business operations. While depreciation and amortization are considered operating costs under GAAP, these expenses primarily represent non-cash current period costs associated with the use of long-lived tangible and definite-lived intangible assets. Adjusted EBITDA and Adjusted EBITDA Margin are calculations commonly used as a basis for investors, analysts and credit rating agencies to evaluate and compare the periodic and future operating performance and value of companies within the telecommunications industry.

**ABPU** is average billings per user and calculated by dividing service revenue earned from customers plus installment plan billings and lease revenue by the sum of the average number of connections during the period. We believe that ABPU provides useful information to investors, analysts and our management to evaluate average Sprint platform postpaid customer billings as it approximates the expected cash collections, including installment plan billings and lease revenue, per user each month.

Free Cash Flow is the cash provided by operating activities less the cash used in investing activities other than short-term investments, including changes in restricted cash, if any, and amounts included as investments in Clearwire and Sprint Communications, Inc. during the period, if applicable. We believe that Free Cash Flow provides useful information to investors, analysts and our management about the cash generated by our core operations after interest and dividends, if any, and our ability to fund scheduled debt maturities and other financing activities, including discretionary refinancing and retirement of debt and purchase or sale of investments.

**Net Debt** is consolidated debt, including current maturities, less cash and cash equivalents, short-term investments and, if any, restricted cash. We believe that Net Debt provides useful information to investors, analysts and credit rating agencies about the capacity of the company to reduce the debt load and improve its capital structure.

### **SAFE HARBOR**

This release includes "forward-looking statements" within the meaning of the securities laws. The words "may," "could," "should," "estimate," "project," "forecast," "intend," "expect," "anticipate," "believe," "target," "plan," "providing guidance," and similar expressions are intended to identify information that is not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to our network, connections growth, and liquidity; and statements expressing general views about future operating results are forward-looking statements. Forward-looking statements are estimates and projections reflecting management's judgment based on currently available information and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. With respect to these forward-looking statements, management has made assumptions regarding, among other things, the development and deployment of new technologies and services; efficiencies and cost savings of new technologies and services; customer and network usage; connection growth and retention; service, speed, coverage and quality; availability of devices; the timing of various events and the economic environment. Sprint believes these forward-looking statements are reasonable; however, you should not place undue reliance on forward-looking statements, which are based on current expectations and speak only as of the date when made. Sprint undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our company's historical experience and our present expectations or projections. Factors that might cause such differences include, but are not limited to, those discussed in Sprint Corporation's Transition Report on Form 10-K for the period ended March 31, 2014, and, when filed, our Form 10-K for the fiscal year ended March 31, 2015. You should understand that it is not possible to predict or identify all such factors. Consequently, you should not consider any such list to be a complete set of all potential risks or uncertainties.

### **About Sprint:**

Sprint (NYSE: S) is a communications services company that creates more and better ways to connect its customers to the things they care about most. Sprint served more than 57 million connections as of March 31, 2015 and is widely recognized for developing, engineering and deploying innovative technologies, including the first wireless 4G service from a national carrier in the United States; leading no-contract brands including Virgin Mobile USA, Boost Mobile, and Assurance Wireless; instant national and international push-to-talk capabilities; and a global Tier 1 Internet backbone. Sprint has been named to the Dow Jones Sustainability Index (DJSI) North America for the past four years. You can learn more and visit Sprint at www.sprint.com or www.facebook.com/sprint and www.twitter.com/sprint.