

P.O. BOX 738 - MARIETTA, OHIO - 45750 www.peoplesbancorp.com

NEWS RELEASE

FOR IMMEDIATE RELEASE

April 30, 2015

Contact: Edward G. Sloane Chief Financial Officer and Treasurer (740) 373-3155

PEOPLES BANCORP INC. REPORTS 1ST QUARTER RESULTS

INCLUSIVE OF \$9.6 MILLION OF PRE-TAX ACQUISITION CHARGES

Summary first quarter 2015 results:

- Net loss of \$0.7 million, or \$0.04 per diluted common share, for the first quarter of 2015.
 - Pre-tax earnings were impacted during the quarter by the following non-core charges:
 - Acquisition charges of \$9.6 million were reported for the quarter, compared to \$0.2 million a year ago.
 - Pension settlement charges of \$269,000 were incurred during the quarter, versus \$486,000 a year ago.
 - The 1,847,826 common shares issued on August 7, 2014 to fund, in part, the cash consideration for the NB&T acquisition adversely impacted diluted earnings per common share by \$0.04 for the quarter, as the acquisition did not close until March 6, 2015.
 - Adjusted for the non-core charges, net income was \$6.3 million, or \$0.43 per diluted common share.
- Total revenue grew 28% year-over-year, and 9% over the linked quarter.
 - Year-over-year revenue growth was driven by net interest income.
 - Net interest income increased \$5.9 million due largely to loan growth and accretion income from acquisitions completed to date.
 - Net interest margin expanded 11 basis points to 3.46%.
 - Non-interest income grew 12% year-over-year, due largely to the 29% growth in electronic banking
 income, combined with growth in insurance, and trust and investment income of 5% and 11%, respectively.
 - Linked quarter revenue growth was driven by non-interest income.
 - Insurance income increased \$1.4 million due to performance-based commissions.
 - Net interest income increased 6% over the linked quarter due largely to loan growth.
- Higher operating expenses were driven mainly by acquisitions.
 - Acquisition costs incurred in the first quarter of 2015 accounted for 63% of the growth in operating expenses compared to the first quarter of 2014, and 80% of the growth compared to the linked quarter.
 - The increase in full-time equivalent employees since March 31, 2014, due largely to acquisitions, contributed to the growth in salaries and benefit costs.
 - Net occupancy and equipment expenses increased largely as a result of the net increase of 32 branches since March 31, 2014, due to acquisitions.
- Organic period-end total loan balances reflected a decrease of 1% year-to-date.
 - Non-mortgage consumer loan balances grew at an 11% annualized rate for the quarter.
 - · Commercial loan balances decreased \$7.6 million due to large, expected payoffs.
 - Loan production, for both commercial and consumer, remained strong during the quarter.
 - Organic loan activity during 2015 was supplemented by the NB&T acquisition, which accounted for \$387.1 million of loans as of March 31, 2015.
 - Quarterly average net loan balances were up 8% compared to linked quarter, and 42% compared to a year ago.

• Asset quality trends remained favorable, but criticized assets increased during the quarter.

- Net charge-offs for the quarter remained at historically low levels.
- Nonperforming assets improved to 0.68% of total loans and OREO.

- Organic criticized assets increased during the quarter due mainly to one commercial relationship being downgraded.
- Allowance for loan losses remained consistent at 1.48% of originated loans at March 31, 2015.

Retail deposit balances grew during the quarter, while overall mix continued to shift toward low-cost core deposits.

- The NB&T acquisition added \$607.1 million of deposits as of March 31, 2015.
- Organic retail deposit balances grew 2% compared to the linked quarter, due to seasonality.
- Non-interest-bearing balances comprised 27% of total deposits at March 31, 2015.
- Quarterly average retail deposit balances were up 9% compared to linked quarter, and 35% compared to a year ago.

MARIETTA, Ohio - Peoples Bancorp Inc. ("Peoples") (NASDAQ: PEBO) today announced results for the three months ended March 31, 2015. Peoples recorded a net loss of \$0.7 million for the first quarter of 2015, representing a loss per diluted common share of \$0.04. In comparison, net income was \$4.2 million, or \$0.28 per diluted common share, for the fourth quarter of 2014, and \$4.8 million, or \$0.44 per diluted common share, for the first quarter of 2014. The net loss recorded for the first quarter was primarily a result of the acquisition costs incurred, mainly related to the acquisition of NB&T Financial Group, Inc. ("NB&T").

"Net interest income remained strong during the first quarter; however, our overall results are noisy given the acquisition activity we have completed over the last twelve months," said Chuck Sulerzyski, President and Chief Executive Officer. "As we work through the noise in the numbers, we see a core bank that is performing well, and acquisitions that are contributing to the overall success of the organization. The growth in expenses was due largely to the acquisition costs incurred and the additions to our employee base and footprint as our Company has grown significantly. Our loan production continued to be strong; however, it was muted by a few large, expected payoffs, and our asset quality was maintained. After adjusting for the non-core charges, we are pleased with our results and remain optimistic that we can achieve goals we set for 2015. Excluding non-core charges, earnings would have equated to \$0.43 per diluted common share. We remain confident in our ability to lower our efficiency ratio below 65% in the second half of 2015, and in our ability to achieve 7% to 9% organic loan growth."

"The first quarter was our fourth consecutive quarter completing an acquisition, and it was our largest bank acquisition to date. The NB&T acquisition dramatically expanded our presence into desirable new markets in southwest Ohio," said Sulerzyski. "Our teams worked hard to close the acquisition, and we are excited to begin introducing our expanded array of products and services to clients in the region."

As previously announced, Peoples completed the NB&T acquisition as of the close of business on March 6, 2015. This transaction resulted in Peoples acquiring 22 full-service banking offices in southwest Ohio, adding approximately \$156.4 million of investment securities, \$390.0 million of loans and \$629.5 million of deposits, after fair value adjustments, as of the acquisition date. The acquisition was accounted for as a business combination with the total merger consideration valued at approximately \$102.7 million, consisting of an aggregate of 3.2 million Peoples' common shares and an aggregate of \$26.7 million in cash. The fair value adjustments are preliminary.

In conjunction with the announcement of execution of the NB&T merger agreement, Peoples announced the completion of a capital raise through the sale of 1.8 million common shares to institutional investors through a private placement on August 7, 2014. Peoples received net proceeds of \$40.2 million from the sale, and used the proceeds, in part, to fund the cash consideration for the NB&T acquisition.

Net interest income was \$21.4 million, up 6% compared to the linked quarter and 38% higher than the prior year's first quarter, while net interest margin for these periods was 3.46%, 3.53% and 3.35%, respectively. The improvement in net interest income was driven largely by growth in earning assets due to higher loan balances, the change in the asset mix, a reduction in funding costs and accretion income from the acquisitions completed to date. The net interest margin below 3.50% for the quarter was due largely to the higher than normal cash balance that was carried for part of the quarter, mainly due to the \$130.3 million of cash acquired as part of the NB&T acquisition, which accounted for 3 basis points of the compression. Average investment securities, as a percentage of average earning assets, were 30% for the first quarter of 2015, compared to 31% for the linked quarter and 36% for the first quarter of 2014. The accretion income and amortization expense from the acquisitions completed to date added 8 basis points of net interest margin in the first quarter of 2015, compared to 20 basis points for the linked quarter and 7 basis points for the first quarter of 2014.

"We continue to benefit from strong net interest income and margin, which is the result of a combination of factors. On the investment side, we continue to seek opportunities to decrease the relative size of the investment portfolio, which was 26% of total assets as of March 31, 2015. The acquisitions have continued to provide strength, with the loan balances and accretion income. Although our organic loan balances declined during the quarter due to a few large payoffs, we continue to see strong production in both commercial and consumer lending," said Ed Sloane, Chief Financial Officer and Treasurer. "Given the high cash balance during the quarter, we still feel strongly that we will maintain a net interest margin in the 350s during the remainder of 2015, and we have made great progress on our asset mix goal of investments comprising 25% of our total assets by the end of the year." Total non-interest income for the first quarter of 2015 grew compared to the linked quarter and the prior year first quarter, by13% and 12%, respectively. The growth over the linked quarter was due largely to annual performance-based insurance income, for which a majority is recognized in the first quarter each year. All categories comprising total non-interest income were up compared to the first quarter of 2014, most notably electronic banking income, trust and investment income, and insurance income, with growth of 29%, 11% and 5%, respectively. Annual performance-based insurance income was \$1.4 million for the first quarter of 2015, \$0.1 million for the linked quarter, and \$1.2 million for the first quarter of 2014.

"Our fee-based businesses contributed 35% of the total revenue for the quarter, which was relatively consistent with the fourth quarter of 2014, but lower than the 40% they contributed in the first quarter of 2014," said Sulerzyski. "We strive to maintain our diversified revenue stream, and are continuing to actively seek acquisitions to help achieve the goal."

Non-interest expenses totaled \$32.9 million, \$8.9 million higher than the linked quarter and \$14.1 million higher than the prior year first quarter. The majority of the increase was attributable to acquisition costs recognized in each period, for which \$9.0 million was recognized in non-interest expenses during the first quarter of 2015, compared to \$1.9 million in the linked quarter and \$0.2 million in the first quarter of 2014. The \$9.0 million recorded in the first quarter of 2015 consisted primarily of severance costs, deconversion costs, and professional and legal fees related to the acquisition. Salaries and employee benefit costs accounted for much of the remainder of the growth in non-interest expenses compared to both periods, as the number of employees increased significantly, largely as a result of the acquisitions completed. The number of full-time equivalent employees was 847 at March 31, 2015, 699 at December 31, 2014 and 557 at March 31, 2014. Additionally, during the first quarter of 2015, Peoples incurred pension settlement charges of \$269,000, compared to \$17,000 in the fourth quarter of 2014 and \$486,000 in the first quarter of 2014. The efficiency ratio for the first quarter of 2015 was 96.71%, compared to 76.55% for the fourth quarter of 2014 and 71.13% for the first quarter of 2014. The increase in the ratio for the quarter was the result of the increase in non-interest expenses, mainly due to non-core charges incurred.

As noted previously, period-end organic loan balances, which only exclude the loans acquired from NB&T, declined \$11.7 million, which was driven by declines in mortgage balances and commercial loan balances. Non-mortgage consumer loans grew \$5.3 million, or 11% annualized. The decline in mortgage balances was due largely to the run-off of portfolios acquired in the three merger transactions that closed in 2014. Commercial loan balances experienced some large payoffs during the first quarter, comprised mainly of five large relationships totaling \$16.5 million, made up of \$9.6 million of commercial and industrial and \$6.9 million of commercial real estate loans. The payoffs in commercial loans were largely anticipated, and were partially offset by another quarter of strong production. The NB&T acquisition added \$387.1 million of loans to the balances as of March 31, 2015, of which \$210.9 million were commercial real estate, \$103.4 million were residential real estate loans, \$48.4 million were commercial and industrial loans, \$21.6 million were home equity lines of credit, and \$2.8 million were consumer loans. The combination of organic decline and balances acquired from NB&T resulted in an increase of \$132.1 million in average net loan balances for the quarter compared to the linked quarter.

"Our loan production remained strong during the quarter in both consumer and commercial. Commercial was able to offset some of the large loan payoffs experienced during the quarter," said Sulerzyski. "Consumer balances continue to gain a larger percentage of the loan portfolio, and were 44% of our total portfolio at March 31, 2015, compared to 39% of the portfolio at March 31, 2014. To further supplement our existing capabilities, we recently announced the hiring of additional, high-level, commercial banking talent in our southwest Ohio region."

During the quarter, Peoples recorded net charge-offs of \$143,000, compared to net recoveries of \$197,000 during the linked quarter, resulting in a net charge-off rate of 3 basis points, which remained well below the historical rates of 30 basis points to 50 basis points. Total nonperforming assets increased by \$1.5 million during the quarter mainly because of a previously acquired commercial real estate loan that was more than 90 days past due and accruing, as well as the fair value of the other real estate owned ("OREO") balance acquired from NB&T of \$648,000. Organic criticized assets, which are those classified as watch, substandard or doubtful, increased due largely to one commercial relationship for \$13.7 million, comprised of three commercial and industrial loan balances, being downgraded during the quarter. As a percentage of total loans plus OREO, total nonperforming assets were 0.68% at quarter-end versus 0.75% at year-end 2014 and 0.79% a year ago. At quarter-end, the ratio of the allowance for loan losses as a percent of originated loans, net of deferred fees and costs, was 1.48%, consistent with December 31, 2014, which does not include acquired loan balances.

Peoples' retail deposits grew \$649.6 million, or 34%, during the quarter, as the NB&T acquisition added \$607.1 million of deposits as of March 31, 2015. The organic growth of \$42.6 million, or 2%, was largely a result of an increase in governmental and savings account balances, and non-interest bearing balances. Balances in each of these account types normally are higher in the first quarter of each year compared to other quarters. Organic growth and acquired balances resulted in an increase of \$173.7 million, or 9%, in average retail deposits for the quarter compared to the linked quarter.

"Overall, we are pleased with our first quarter results, and excited about the remainder of 2015 as we continue to benefit from the acquisitions we have completed in the last twelve months," summarized Sulerzyski. "Although our first quarter numbers are noisy, when adjusted for the non-core charges, the results make us confident in our ability to achieve our goals for 2015."

Peoples Bancorp Inc. is a diversified financial services holding company with \$3.2 billion in total assets, 81 locations and 81 ATMs in Ohio, West Virginia and Kentucky. Peoples makes available a complete line of banking, investment, insurance and trust solutions through its subsidiaries - Peoples Bank and Peoples Insurance Agency, LLC. Peoples' common shares are traded on the NASDAQ Global Select Market® under the symbol "PEBO", and Peoples is a member of the Russell 3000 index of U.S. publicly-traded companies. Learn more about Peoples at www.peoplesbancorp.com.

Conference Call to Discuss Results:

Peoples will conduct a facilitated conference call to discuss first quarter 2015 results of operations today at 11:00 a.m., Eastern Daylight Saving Time, with members of Peoples' executive management participating. Analysts, media and individual investors are invited to participate in the conference call by calling (866) 890-9285. A simultaneous webcast of the conference call audio will be available online via the "Investor Relations" section of Peoples' website, www.peoplesbancorp.com. Participants are encouraged to call or sign in at least 15 minutes prior to the scheduled conference call time to ensure participation and, if required, to download and install the necessary software. A replay of the call will be available on Peoples' website in the "Investor Relations" section for one year.

Use of Non-GAAP Financial Measures

This news release contains financial information and performance measures determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Management uses these "non-GAAP" measures in its analysis of Peoples' performance and the efficiency of its operations. Management believes that these non-GAAP measures provide a greater understanding of ongoing operations and enhance comparability of results with prior periods and peers. These disclosures should not be viewed as substitutes for financial measures determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Below is a listing of the non-GAAP measures used in this news release:

- Tangible assets and tangible equity measures are non-GAAP since they exclude the impact of intangible assets acquired through acquisitions on both total stockholders' equity and total assets and the related amortization from earnings.
- Pre-provision net revenue is defined as net interest income plus non-interest income minus non-interest expense. This measure is non-GAAP since it excludes provision for (recovery of) loan losses and all gains and/ or losses included in earnings.
- Adjusted core net income is non-GAAP since it excludes non-core charges incurred during the period and the tax expense is adjusted to be the estimated, effective tax rate for the year.

A reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures is included at the end of this news release under the caption of "Non-GAAP Financial Measures".

Safe Harbor Statement:

Certain statements made in this news release regarding Peoples' financial condition, results of operations, plans, objectives, future performance and business, are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These forward-looking statements are identified by the fact they are not historical facts and include words such as "anticipate", "could", "may", "feel", "expect", "believe", "plan", and similar expressions.

These forward-looking statements reflect management's current expectations based on all information available to management and its knowledge of Peoples' business and operations. Additionally, Peoples' financial condition, results of operations, plans, objectives, future performance and business are subject to risks and uncertainties that may cause actual results to differ materially. These factors include, but are not limited to: (1) the success, impact, and timing of the implementation of Peoples' business strategies, including the successful integration of recently completed acquisitions and the expansion of consumer lending activity; (2) Peoples' ability to integrate the Midwest Bancshares, Inc., Ohio Heritage Bancorp, Inc., North Akron Savings Bank and NB&T acquisitions and any future acquisitions may be unsuccessful, or may be more difficult, time-consuming or costly than expected; (3) Peoples may issue equity securities in connection with future acquisitions, which could cause ownership and economic dilution to Peoples' current shareholders; (4) local, regional, national and international economic conditions and the impact they may have on Peoples, its customers and its

counterparties, and Peoples' assessment of the impact, which may be different than anticipated; (5) competitive pressures among financial institutions or from non-financial institutions may increase significantly, including product and pricing pressures, third-party relationships and revenues, and Peoples' ability to attract, develop and retain qualified professionals; (6) changes in the interest rate environment due to economic conditions and/or the fiscal policies of the U.S. government and Board of Governors of the Federal Reserve System ("Federal Reserve Board"), which may adversely impact interest rates, interest margins and interest rate sensitivity; (7) changes in prepayment speeds, loan originations, levels of nonperforming assets, delinquent loans and charge-offs, which may be less favorable than expected and adversely impact the amount of interest income generated; (8) adverse changes in the economic conditions and/or activities, including, but not limited to, impacts from the implementation of the Budget Control Act of 2011 and the American Taxpayer Relief Act of 2012, as well as continued economic uncertainty in the U.S., the European Union, and other areas, which could decrease sales volumes and increase loan delinquencies and defaults; (9) legislative or regulatory changes or actions, including in particular the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 and the regulations promulgated and to be promulgated thereunder by the Office of the Comptroller of the Currency, the Federal Reserve Board and the Consumer Financial Protection Bureau, which may subject Peoples, its subsidiaries, or one or more acquired companies to a variety of new and more stringent legal and regulatory requirements which adversely affect their respective businesses; (10) deterioration in the credit quality of Peoples' loan portfolio, which may adversely impact the provision for loan losses; (11) changes in accounting standards, policies, estimates or procedures which may adversely affect Peoples' reported financial condition or results of operations; (12) Peoples' assumptions and estimates used in applying critical accounting policies, which may prove unreliable, inaccurate or not predictive of actual results; (13) adverse changes in the conditions and trends in the financial markets, including political developments, which may adversely affect the fair value of securities within Peoples' investment portfolio, the interest rate sensitivity of Peoples' consolidated balance sheet, and the income generated by Peoples' trust and investment activities; (14) Peoples' ability to receive dividends from its subsidiaries; (15) Peoples' ability to maintain required capital levels and adequate sources of funding and liquidity; (16) the impact of new minimum capital thresholds established as a part of the implementation of Basel III; (17) the impact of larger or similar sized financial institutions encountering problems, which may adversely affect the banking industry and/or Peoples' business generation and retention, funding and liquidity; (18) the costs and effects of regulatory and legal developments, including the outcome of potential regulatory or other governmental inquiries and legal proceedings and results of regulatory examinations; (19) Peoples' ability to secure confidential information through the use of computer systems and telecommunications networks, including those of Peoples' third-party vendors and other service providers, may prove inadequate, which could adversely affect customer confidence in Peoples and/or result in Peoples incurring a financial loss; (20) the overall adequacy of Peoples' risk management program; (21) the impact on Peoples' businesses, as well as on the risks described above, of various domestic or international military or terrorist activities or conflicts; and (22) other risk factors relating to the banking industry or Peoples as detailed from time to time in Peoples' reports filed with the Securities and Exchange Commission ("SEC"), including those risk factors included in the disclosures under the heading "ITEM 1A. RISK FACTORS" of Peoples' Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

Peoples encourages readers of this news release to understand forward-looking statements to be strategic objectives rather than absolute targets of future performance. Peoples undertakes no obligation to update these forward-looking statements to reflect events or circumstances after the date of this news release or to reflect the occurrence of unanticipated events, except as required by applicable legal requirements. Copies of documents filed with the SEC are available free of charge at the SEC's website at http://www.sec.gov and/or from Peoples' website.

As required by U.S. GAAP, Peoples is required to evaluate the impact of subsequent events through the issuance date of its March 31, 2015 consolidated financial statements as part of its Quarterly Report on Form 10-Q to be filed with the SEC. Accordingly, subsequent events could occur that may cause Peoples to update its critical accounting estimates and to revise its financial information from that which is contained in this news release.

Three Months Ended								
Μ	larch 31,	Dee	cember 31,	Ν	Aarch 31,			
	2015		2014		2014			
_								
_								
\$	(0.04)	\$	0.29	\$	0.45			
	(0.04)		0.28		0.44			
	0.15		0.15		0.15			
	22.82		22.92		21.63			
	15.01		15.57		14.38			
\$	23.64	\$	25.93	\$	24.73			
-	(0.78)%)	5.03%		8.56%			
	(0.10)%)	0.66%		0.95%			
	96.71 %)	76.55%		71.13%			
	— %)	0.99%		1.38%			
	3.46 %)	3.53%		3.35%			
	N/A		53.22%		33.91%			
	\$	March 31, 2015 \$ (0.04) (0.04) 0.15 22.82 15.01 \$ 23.64 (0.78)% (0.10)% 96.71 % - %	March 31, 2015 Dec \$ (0.04) \$ (0.04) 0.15 \$ 22.82 15.01 \$ 23.64 \$ \$ (0.78)% (0.10)% \$ 96.71 % % 3.46 %	March 31, 2015December 31, 2014 $\$$ (0.04)\$\$(0.04)\$(0.04)0.280.150.1522.8222.9215.0115.57\$23.64\$(0.78)%5.03%(0.10)%0.66%96.71 %76.55%%0.99%3.46 %3.53%	March 31, 2015December 31, 2014N $\$$ (0.04) $\$$ 0.29 $\$$ $\$$ (0.04) $\$$ 0.29 $\$$ 0.15 0.150.1522.8222.9215.0115.57 $\$$ 23.64 $\$$ 25.93 $\$$ (0.78)% 5.03% (0.78)% 5.03% (0.78)% 5.03% 0.10% 0.66% 96.71 % 76.55% $-\%$ 0.99% 3.46% 3.53%			

(a) This amount represents a non-GAAP financial measure since it excludes the balance sheet impact of intangible assets acquired through

acquisitions on stockholders' equity. Additional information regarding the calculation of this ratio is included at the end of this news release. (b) Ratios are presented on an annualized basis.

(c) Non-interest expense (less other intangible asset amortization) as a percentage of fully tax-equivalent net interest income plus non-interest income (less investment securities, debt extinguishment, loans held-for-sale and other real estate owned, and other assets gains/losses).

(d) This amount represents a non-GAAP financial measure since pre-provision net revenue excludes the provision for or recovery of loan losses and net gains or losses on investment securities, debt extinguishment, loans held-for-sale and other real estate owned, and other assets. This measure is a key metric used by federal bank regulatory agencies in their evaluation of capital adequacy for financial institutions. Additional information regarding the calculation of this ratio is included at the end of this news release.

(e) Information presented on a fully tax-equivalent basis.

	Three Months Ended										
]	March 31,	D	ecember 31,		March 31,					
(in \$000's)		2015		2014		2014					
Total interest income	\$	24,159	\$	22,868	\$	18,152					
Total interest expense		2,740		2,744		2,672					
Net interest income		21,419		20,124		15,480					
Provision for loan losses		350		128		8					
Net interest income after provision for loan losses		21,069		19,996		15,472					
Net gain (loss) on investment securities		600		238		(30)					
Loss on debt extinguishment		(520)									
Net (loss) gain on loans held-for-sale and other real estate owned		(8)		(95)		18					
Net loss on other assets		(575)		(51)		(7)					
Non-interest income:											
Insurance income		4,312		2,876		4,116					
Deposit account service charges		2,295		2,386		2,111					
Trust and investment income		2,047		2,029		1,847					
Electronic banking income		1,980		1,846		1,539					
Mortgage banking income		303		365		227					
Other non-interest income		571		676		455					
Total non-interest income		11,508		10,178		10,295					
Non-interest expense:											
Salaries and employee benefit costs		17,361		12,893		10,792					
Net occupancy and equipment		2,295		2,017		1,816					
Professional fees		2,447		2,024		854					
Electronic banking expense		1,124		1,213		1,082					
Data processing and software		735		626		570					
Amortization of other intangible assets		673		516		263					
Marketing expense		645		759		459					
Franchise tax		548		177		385					
Communication expense		502		472		359					
FDIC insurance		424		382		260					
Foreclosed real estate and other loan expenses		321		280		215					
Other non-interest expense		5,839		2,622		1,762					
Total non-interest expense		32,914		23,981		18,817					
(Loss) income before income taxes		(840)		6,285		6,931					
Income tax (benefit) expense		(151)		2,040		2,148					
Net (loss) income	\$	(689)	\$	4,245	\$	4,783					
PER SHARE DATA:											
(Loss) earnings per common share – Basic	\$	(0.04)	\$	0.29	\$	0.45					
(Loss) earnings per common share – Diluted	\$	(0.04)		0.28	\$	0.44					
Cash dividends declared per common share	\$	0.15	\$	0.15	\$	0.15					
Weighted-average common shares outstanding – Basic		15,802,334		14,660,314		10,636,089					
Weighted-average common shares outstanding – Diluted		15,930,235		14,809,289		10,030,089					
Actual common shares outstanding (end of period)		18,374,256		14,836,727		10,657,569					

CONSOLIDATED STATEMENTS OF OPERATIONS

(in \$000's)	Ν	March 31, 2015	De	ecember 31, 2014	
Assets					
Cash and cash equivalents:					
Cash and due from banks	\$	49,792	\$	42,230	
Interest-bearing deposits in other banks		116,610		19,224	
Total cash and cash equivalents		166,402		61,454	
Available-for-sale investment securities, at fair value (amortized cost of					
\$748,622 at March 31, 2015 and \$632,967 at December 31, 2014)		760,822		636,880	
Held-to-maturity investment securities, at amortized cost (fair value of					
\$48,774 at March 31, 2015 and \$48,442 at December 31, 2014)		48,045		48,468	
Other investment securities, at cost		36,251		28,311	
Total investment securities		845,118		713,659	
Loans, net of deferred fees and costs		1,996,296		1,620,898	
Allowance for loan losses		(18,088)		(17,881)	
Net loans		1,978,208		1,603,017	
Loans held for sale		5,039		4,374	
Bank premises and equipment, net		50,686		40,335	
Goodwill		124,660		98,562	
Other intangible assets		18,777		10,596	
Other assets		58,141		35,772	
Total assets	\$	3,247,031	\$	2,567,769	
Liabilities					
Deposits:	đ	(05.121	¢	402 1 (2	
Non-interest-bearing deposits	\$	695,131	\$	493,162	
Interest-bearing deposits		1,886,005		1,439,912	
Total deposits		2,581,136		1,933,074	
Short-term borrowings		91,101		88,277	
Long-term borrowings		130,074		179,083	
Accrued expenses and other liabilities		25,502		27,217	
Total liabilities		2,827,813		2,227,651	
Stockholders' Equity					
Preferred stock, no par value, 50,000 shares authorized, no shares issued					
at March 31, 2015 and December 31, 2014					
Common stock, no par value, 24,000,000 shares authorized, 18,918,525 shares					
issued at March 31, 2015 and 15,599,643 shares issued at					
December 31, 2014, including shares in treasury		342,484		265,742	
Retained earnings		87,430		90,391	
Accumulated other comprehensive income (loss), net of deferred income taxes		4,262		(1,301)	
Treasury stock, at cost, 599,738 shares at March 31, 2015 and		,			
590,246 shares at December 31, 2014		(14,958)		(14,714)	
Total stockholders' equity		419,218		340,118	
Total liabilities and stockholders' equity	\$	3,247,031	\$	2,567,769	

SELECTED FINANCIAL INFORMATION

$\begin{array}{c c c c c c c c c c c c c c c c c c c $	(in \$000's, end of period)		March 31, 2015	D	ecember 31, 2014	Se	ptember 30, 2014		June 30, 2014		March 31, 2014
$\begin{array}{c c c c c c c c c c c c c c c c c c c $											
Commercial and industrial 325,976 280,031 261,484 254,428 233,3 Residential real estate 574,080 479,443 411,089 313,374 266,7 Home equity lines of credit 101,713 80,695 75,234 61,838 60,3 Consumer 190,580 182,709 179,473 162,918 143,5 Deposit account overdrafts 3,146 2,0933 2,669 5,282 6,0 Total loans \$ 1,996,296 \$ 1499,754 \$ 1,317,905 \$ 1,226,51 Total loans (a) \$ 775,331 \$ 408,884 \$ 302,972 \$ 147,459 \$ 95,33 Deposit Balances Interest-bearing deposits 402,252 337,387 309,711 268,939 276,2 Governmental deposit accounts 316,104 161,305 183,213 165,231 177,55 Savings accounts 406,276 295,307 262,949 244,472 227,6 Interest-bearing deposits 1,847,901 1,321,618 1,193,884 1,417,01 133,5 Total loeposits		\$		\$	-	\$	-	\$	-	\$	55,935
Residential real estate 574,080 479,443 411,089 313,374 268,7 Home equity lines of redit 101,713 80,695 75,234 61,838 60,3 Consumer 190,580 182,709 179,473 61,838 60,2 Deposit account overdrafts 3,146 2,933 2,669 5,282 6,00 Total acquired leans (a) \$ 775,331 \$ 408,884 \$ 302,972 \$ 1,37,905 \$ 1,226,51 Total acquired leans (a) \$ 775,331 \$ 408,884 \$ 302,972 \$ 147,495 \$ 95,33 Peosit Balances Iterest-bearing deposits 402,252 337,387 309,721 268,939 276,2 Governmental deposit accounts 316,104 161,305 183,213 165,231 177,5 Savings accounts 406,276 295,307 26,249 244,472 227,6 Interest-bearing deposits 1,847,901 1,400,221 1,321,618 1,193,84 1,170,3	Commercial real estate, other				-		-		-		458,580
Home equity lines of credit 101,713 80,695 75,234 61,838 60,3 Consumer 190,580 182,709 179,473 162,918 143,5 Deposit account overdrafts 3,146 2,933 2,669 5,282 6,00 Total loans \$ 1,996,296 \$ 1,620,898 \$ 1,499,754 \$ 1,317,905 \$ 1,226,53 Total acquired loans (a) \$ 775,531 \$ 408,884 \$ 302,972 \$ 147,459 \$ 9,533 Deposit Balances Interest-bearing deposits: Retail certificates of deposit \$ 494,896 \$ 432,563 \$ 408,868 \$ 373,072 \$ 353,53 Money market deposit accounts 406,276 295,307 262,949 244,472 222,69 Total retail interest-bearing deposits 1,287,901 1,400,221 1,321,618 1,193,884 1,170,3 Total retail interest-bearing deposits 5,867 1,439,912 1,361,619 \$ 1,660,918 <t< td=""><td>Commercial and industrial</td><td></td><td></td><td></td><td>280,031</td><td></td><td>261,484</td><td></td><td>254,428</td><td></td><td>233,329</td></t<>	Commercial and industrial				280,031		261,484		254,428		233,329
Consumer 190,580 182,709 179,473 162,918 143,5 Deposit account overdrafts 3,146 2,933 2,669 5,282 6,00 Total loans \$ 1,996,296 \$ 1,620,898 \$ 1,419,754 \$ 1,225,55 Total acquired loans (a) \$ 775,331 \$ 408,884 \$ 302,972 \$ 147,459 \$ 95,353 Deposit Balances Interest-bearing deposits \$ 402,252 337,387 309,721 268,939 276,25 Governmental deposit accounts 316,104 161,305 183,213 165,231 177,5 Savings accounts 406,276 295,307 262,949 244,472 227,62 Interest-bearing demand accounts 228,373 173,659 156,867 142,170 133,57 Total leoposits 38,104 19,601 39,671 40,650 450,00 Total deposits 695,131 493,162 500,330 426,384 1,170,3 Stexet Quality					479,443		411,089				268,794
Deposit account overdrafts 3,146 2,933 2,669 5,282 6,00 Total leans \$ 1,996,296 \$ 1,620,898 \$ 1,499,754 \$ 1,317,905 \$ 1,226,51 Total acquired loans (a) \$ 775,331 \$ 408,884 \$ 302,972 \$ 147,459 \$ 95,33 Deposit Balances Interest-bearing deposits \$ 442,252 337,387 309,721 266,939 276,62 Governmental deposit accounts 406,276 295,307 262,949 244,472 227,66 Interest-bearing demont accounts 228,373 173,659 156,667 142,170 133,51 Total retail interest-bearing deposits 38,104 39,691 39,671 406,50 45,00 Total interest-bearing deposits 5 2,581,136 1,933,074 \$ 1,266,918 1,170,38 Total retail interest-bearing deposits 5 2,581,136 \$ 1,930,71 406,50 45,0 Total deposits 5 </td <td>Home equity lines of credit</td> <td></td> <td>101,713</td> <td></td> <td>-</td> <td></td> <td>75,234</td> <td></td> <td>61,838</td> <td></td> <td>60,319</td>	Home equity lines of credit		101,713		-		75,234		61,838		60,319
Total loans \$ 1,996,296 \$ 1,620,898 \$ 1,499,754 \$ 1,317,905 \$ 1,226,53 Total acquired loans (a) \$ 775,331 \$ 408,884 \$ 302,972 \$ 147,459 \$ 95,33 Deposit Balances Interest-bearing deposits: \$ 402,252 337,387 309,721 268,939 276,23 Governmental deposit accounts 316,104 161,305 183,213 165,231 177,57 Savings accounts 11,847,901 1,400,51 183,213 165,231 171,57 Savings accounts 1,847,901 1,400,221 1,316,181 1,193,884 1,170,31 Brokered certificates of deposits 1,847,901 1,400,221 1,321,618 1,193,884 1,215,4 Non-interest-bearing deposits 655,131 493,162 500,30 426,384 417,6.5 Total deposits \$ 2,581,315 \$ 1,933,074 \$ 1,866,018 1,633,01 Non-interest-bearing deposits \$			190,580		182,709		179,473		162,918		143,541
Total acquired loans (a) \$ 775,331 \$ 408,884 \$ 302,972 \$ 147,459 \$ 95,33 Deposit Balances	Deposit account overdrafts										6,008
Deposit Balances Interest-bearing deposits: Retail certificates of deposit \$ 494,896 \$ 432,563 \$ 408,868 \$ 373,072 \$ 355,3 Money market deposit accounts 402,252 337,387 309,721 268,939 276,2 Governmental deposit accounts 316,104 161,305 183,213 165,231 177,5 Savings accounts 406,276 295,307 262,949 244,472 227,66 Interest-bearing demand accounts 228,373 173,659 156,867 142,170 133,5 Total retail interest-bearing deposits 1,847,901 1,400,221 1,321,618 1,193,884 1,170,3 Brokered certificates of deposits 38,104 39,691 39,671 40,650 45.0 Total interest-bearing deposits 695,131 493,912 1,361,289 1,234,534 1,215,4 Non-interest-bearing deposits 695,131 493,912 5 10,3074 \$ 1,861,619 \$ 1,660,918 \$ 1,633,0 Asset Quality 1 Nonperforming assets (NPAs): 1 Loans 90+ days past due and accruing \$ 3,700 \$ 2,799 \$ 2,565 \$ 3,438 \$ 11,305 Total noperforming loans (NPLs) 12,062 111,205 8,887 11,305 8,99 Other real estate owned (OREO) 1,548 946 1,045 915 7 Total NPAs \$ 13,610 \$ 12,151 \$ 9,932 \$ 12,220 \$ 9,77 Allowance for loan losses as a percent of NPLs (b)(c) 149,96% 0,69% 0,69% 0,59% 0,66% 0,22% 0,075% 0,66% 0,02% 0,075% 0,66% 0,02% 0,02% 0				\$	1,620,898	\$	1,499,754	\$	1,317,905	\$	1,226,506
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	· · · ·	\$	775,331	\$	408,884	\$	302,972	\$	147,459	\$	95,373
Retail certificates of deposit \$ 494,896 \$ 432,563 \$ 408,868 \$ 373,072 \$ 355,33 Money market deposit accounts 4102,252 337,387 309,721 268,939 276,25 Governmental deposit accounts 316,104 161,305 183,213 165,231 177,57 Savings accounts 406,276 295,307 262,949 244,472 227,67 Interest-bearing demand accounts 228,373 173,659 156,867 142,170 133,51 Total retail interest-bearing deposits 1,847,901 1,400,221 1,321,618 1,193,884 1,170,39 Mon-interest-bearing deposits 1,886,005 1,439,912 1,361,289 1,245,34 1,215,41 Non-interest-bearing deposits \$ 2,581,136 \$ 1,933,074 \$ 1,861,619 \$ 1,660,918 \$ 1,633,00 Asset Quality Non-interest-bearing loposits \$ 3,700 \$ 2,799 \$ 2,565 \$ 3,438 \$ 112,052	-										
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Interest-bearing deposits:										
Governmental deposit accounts $316,104$ $161,305$ $183,213$ $165,231$ $177,55$ Savings accounts $406,276$ $295,307$ $262,949$ $244,472$ $227,60$ Interest-bearing demand accounts $228,373$ $173,659$ $156,867$ $142,170$ $133,51$ Total retail interest-bearing deposits $1,847,901$ $1,400,251$ $1,321,618$ $1,193,884$ $1,170,37$ Brokered certificates of deposits $1,886,005$ $1,439,912$ $1,361,289$ $1,234,534$ $1,215,41$ Non-interest-bearing deposits $695,131$ $493,162$ $500,330$ $426,384$ $417,66$ Total deposits S $2,581,136$ S $1,933,074$ S $1,860,619$ S $1,660,918$ S $1,633,00$ Asset QualityNonperforming assets (NPAs): $I.2,062$ $I1,205$ $8,877$ $I1,305$ $8,90$ Loans 90+ days past due and accruing S $3,700$ S $2,799$ S $2,565$ S $3,438$ S $I17,578$ Ida nonperforming loans (NPLs) $I2,062$ $I1,205$ $8,877$ $I1,305$ $8,89$ $10,455$ 915 77 Total NPAs S $13,610$ S $12,151$ $9,932$ 5 $12,202$ $9,977$ Allowance for loan losses as a percent of NPLs (b)(c) $149,96\%$ $159,58\%$ $197,54\%$ $153,78\%$ 188.56% NPAs as a percent of total loans (b)(c) $0,66\%$ $0,75\%$ $0,66\%$ $0,92\%$ 0.75% Allowance for loan losses as a pe	Retail certificates of deposit	\$	494,896	\$	432,563	\$	408,868	\$	-	\$	355,345
Savings accounts 406.276 295,307 262,949 244,472 227,67 Interest-bearing demand accounts 228,373 173,659 156,867 142,170 133,51 Total retail interest-bearing deposits 38,104 39,691 39,671 40,650 45,00 Total interest-bearing deposits 1,886,005 1,439,912 1,361,289 1,234,534 1,215,4 Non-interest-bearing deposits 695,131 493,162 500,330 426,384 417,60 Total deposits 5 2,581,136 1,933,074 \$1,861,619 \$1,660,918 \$1,633,00 Asset Quality Nonaccrual loans 8,362 8,406 6,322 7,867 8,88 Total noperforming loans (NPLs) 12,062 11,205 8,887 11,305 8,99 Other real estate owned (OREO) 1,548 946 1,045 915 77 Total NPAs S 13,610 \$12,151 \$9,932 \$12,220 \$9,77 Allowance for loan losses as a percent of NPLs (b)(c) 149,96% 152,58%	Money market deposit accounts		402,252		337,387		309,721		268,939		276,226
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	Governmental deposit accounts		316,104		161,305		183,213		165,231		177,590
Total retail interest-bearing deposits $1,847,901$ $1,400,221$ $1,321,618$ $1,193,884$ $1,170,33$ Brokered certificates of deposits $38,104$ $39,691$ $39,671$ $40,650$ $45,00$ Total interest-bearing deposits $1,886,005$ $1,439,912$ $1,361,289$ $1,224,534$ $1,215,4$ Non-interest-bearing deposits $695,131$ $493,162$ $500,330$ $426,384$ $417,66$ Total deposits $$2,581,136$ $$1,933,074$ $$1,861,619$ $$1,660,918$ $$1,633,006$ Asset Quality $$3,700$ $$2,799$ $$2,565$ $$3,438$ $$1.633,006$ Nonperforming assets (NPAs): $$2,799$ $$2,565$ $$3,438$ $$1.633,006$ Loans 90+ days past due and accruing $$3,700$ $$2,799$ $$2,565$ $$3,438$ $$1.633,006$ Nonaccrual loans $8,362$ $8,406$ $6,322$ $7,867$ $8,806$ Total nonperforming loans (NPLs) $12,062$ $11,205$ $8,887$ $11,305$ $8,99$ Other real estate owned (OREO) $1,548$ 946 $1,045$ 915 77 Total NPAs $$13,610$ $$12,151$ $$9,932$ $$12,220$ $$9,72$ Allowance for loan losses as a percent of NPLs (b)(c) $149,96\%$ $159,58\%$ $197,54\%$ $153,78\%$ 188 NPLs as a percent of total loans do REO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.65% NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.65% It risk-b	Savings accounts		406,276		295,307		262,949		244,472		227,695
Brokered certificates of deposits 38,104 39,691 39,671 40,650 45,00 Total interest-bearing deposits 1,886,005 1,439,912 1,361,289 1,234,534 1,215,43 Non-interest-bearing deposits 695,131 493,162 500,330 426,384 417,62 Total deposits \$ 2,581,136 \$ 1,933,074 \$ 1,861,619 \$ 1,660,918 \$ 1,633,00 Asset Quality	Interest-bearing demand accounts		228,373		173,659		156,867		142,170		133,508
Total interest-bearing deposits 1,886,005 1,439,912 1,361,289 1,234,534 1,215,4 Non-interest-bearing deposits 695,131 493,162 500,330 426,384 417,63 Total deposits \$ 2,581,136 \$ 1,933,074 \$ 1,861,619 \$ 1,660,918 \$ 1,633,00 Asset Quality Nonperforming assets (NPAs): 1000000000000000000000000000000000000	Total retail interest-bearing deposits		1,847,901		1,400,221		1,321,618		1,193,884		1,170,364
Non-interest-bearing deposits 695,131 493,162 500,330 426,384 417,67 Total deposits \$ 2,581,136 \$ 1,933,074 \$ 1,861,619 \$ 1,660,918 \$ 1,633,00 Asset Quality Nonperforming assets (NPAs): Loans 90+ days past due and accruing \$ 3,700 \$ 2,799 \$ 2,565 \$ 3,438 \$ 1,533,00 Nonaccrual loans 8,362 8,406 6,322 7,867 8,867 Total nonperforming loans (NPLs) 12,062 11,205 8,887 11,305 8,90 Other real estate owned (OREO) 1,548 946 1,045 915 7 Total NPAs \$ 13,610 \$ 12,151 \$ 9,932 \$ 12,220 \$ 9,77 Allowance for loan losses as a percent of NPLs (b)(c) 149,96% 159,58% 197,54% 153,78% 188. NPAs as a percent of total loans (b)(c) 0,669% 0.69% 0.99% 0.86% 0.75% Allowance for loan losses as a percent of originated Ioans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.2.33%	Brokered certificates of deposits		38,104		39,691		39,671		40,650		45,072
Total deposits \$ 2,581,136 \$ 1,933,074 \$ 1,861,619 \$ 1,660,918 \$ 1,633,00 Asset Quality Nonperforming assets (NPAs): Image: Constraint of the constens the constraint of the constens of the constens o	Total interest-bearing deposits		1,886,005		1,439,912		1,361,289		1,234,534		1,215,436
Asset Quality Nonperforming assets (NPAs): Loans 90+ days past due and accruing \$ 3,700 \$ 2,799 \$ 2,565 \$ 3,438 \$ 1: Nonaccrual loans 8,362 8,406 6,322 7,867 8,88 Total nonperforming loans (NPLs) 12,062 11,205 8,887 11,305 8,99 Other real estate owned (OREO) 1,548 946 1,045 915 77 Total NPAs \$ 13,610 \$ 12,151 \$ 9,932 \$ 12,220 \$ 9,72 Allowance for loan losses as a percent of NPLs (b)(c) 149.96% 159.58% 197.54% 153.78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.20 NPAs as a percent of total loans (b)(c) 0.42% 0.47% 0.41% 0.56% 0.20 NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.20% 0.20% Allowance for loan losses as a percent of originated loans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.49% 1.40% 1.40% 1.40% Total Information(d) 14.06% 14.32% 14.53% 12.33% 12.33% 12.33% 12.33% 13.50% 13.	Non-interest-bearing deposits		695,131		493,162		500,330		426,384		417,629
Nonperforming assets (NPAs): 2,799 2,565 3,438 1: Loans 90+ days past due and accruing \$ 3,700 \$ 2,799 \$ 2,565 \$ 3,438 \$ 1: Nonaccrual loans 8,362 8,406 6,322 7,867 8,88 Total nonperforming loans (NPLs) 12,062 11,205 8,887 11,305 8,90 Other real estate owned (OREO) 1,548 946 1,045 915 77 Total NPAs \$ 13,610 \$ 12,151 \$ 9,932 \$ 12,220 \$ 9,72 Allowance for loan losses as a percent of NPLs (b)(c) 149,96% 159,58% 197,54% 153,78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total loans and OREO (b)(c) 0.42% 0.47% 0.41% 0.56% 0.7 Allowance for loan losses as a percent of originated 1.48% 1.47% 1.49% 1.4 Ioans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.2 Tot	Total deposits	\$	2,581,136	\$	1,933,074	\$	1,861,619	\$	1,660,918	\$	1,633,065
Loans 90+ days past due and accruing \$ 3,700 \$ 2,799 \$ 2,565 \$ 3,438 \$ 11 Nonaccrual loans 8,362 8,406 6,322 7,867 8,88 Total nonperforming loans (NPLs) 12,062 11,205 8,887 11,305 8,90 Other real estate owned (OREO) 1,548 946 1,045 915 7 Total NPAs \$ 13,610 \$ 12,151 \$ 9,932 \$ 12,220 \$ 9,72 Allowance for loan losses as a percent of NPLs (b)(c) 149,96% 159,58% 197,54% 153,78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total loans and OREO (b)(c) 0.42% 0.47% 0.41% 0.56% 0.7 Allowance for loan losses as a percent of originated 0.68% 0.75% 0.66% 0.92% 0.7 Allowance for loan losses as a percent of originated 1.48% 1.48% 1.47% 1.49% 1.4 Iter I risk-based capital ratio 14.06% 14.32% 14.53% 12.											
Nonaccrual loans 8,362 8,406 6,322 7,867 8,88 Total nonperforming loans (NPLs) 12,062 11,205 8,887 11,305 8,90 Other real estate owned (OREO) 1,548 946 1,045 915 77 Allowance for loan losses as a percent of NPLs (b)(c) 149.96% 159.58% 197.54% 153.78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total loans and OREO (b)(c) 0.42% 0.47% 0.41% 0.56% 0.7 Allowance for loan losses as a percent of originated loans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.4 Iter 1 risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.5 Total risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.5 Total risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.5 Total risk-based capital ratio 10.98% 9.92% 1	Nonperforming assets (NPAs):										
Total nonperforming loans (NPLs) 12,062 11,205 8,887 11,305 8,90 Other real estate owned (OREO) 1,548 946 1,045 915 7 Total NPAs \$ 13,610 \$ 12,151 \$ 9,932 \$ 12,220 \$ 9,73 Allowance for loan losses as a percent of NPLs (b)(c) 149.96% 159.58% 197.54% 153.78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total loans (b)(c) 0.42% 0.47% 0.41% 0.56% 0.4 NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.7 Allowance for loan losses as a percent of originated 1.48% 1.48% 1.47% 1.49% 1.4 Ioans, net of deferred fees and costs (b) 1.48% 1.48% 12.33% 12.3 Total risk-based capital ratio Tier 1 and Tier 2) 15.03% 15.48% 15.73% 13.65% 13. Leverage ratio	Loans 90+ days past due and accruing	\$	3,700	\$	2,799	\$	2,565	\$	3,438	\$	159
Other real estate owned (OREO) 1,548 946 1,045 915 77 Total NPAs \$ 13,610 \$ 12,151 \$ 9,932 \$ 12,220 \$ 9,73 Allowance for loan losses as a percent of NPLs (b)(c) 149,96% 159.58% 197.54% 153.78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total assets (b)(c) 0.42% 0.47% 0.41% 0.56% 0.4 NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.7 Allowance for loan losses as a percent of originated loans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.4 Capital Information(d) 1 15.03% 15.48% 15.73% 13.65% 13.1 Leverage ratio 10.98% 9.92% 10.64% 8.76% 8.3 Tier 1 capital 287,612 241,707 232,720 177,394 170,6 Total capital (Tier	Nonaccrual loans		8,362		8,406		6,322		7,867		8,806
Total NPAs \$ 13,610 12,151 9,932 12,220 9,77 Allowance for loan losses as a percent of NPLs (b)(c) 149.96% 159.58% 197.54% 153.78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total assets (b)(c) 0.42% 0.47% 0.41% 0.56% 0.7 NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.7 Allowance for loan losses as a percent of originated 0.42% 0.47% 0.41% 0.56% 0.7 NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.7 Allowance for loan losses as a percent of originated 1.48% 1.48% 1.47% 1.49% 1.4 Ioans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.4 Total risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.3 Leverage ratio 10.98% 9.92% 10.64% 8.76% 8.3 Tier 1 capital 287,612	Total nonperforming loans (NPLs)		12,062		11,205		8,887		11,305		8,965
Allowance for loan losses as a percent of NPLs (b)(c) 149.96% 159.58% 197.54% 153.78% 188. NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total assets (b)(c) 0.42% 0.47% 0.41% 0.56% 0.4 NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.7 Allowance for loan losses as a percent of originated 1.48% 1.48% 1.47% 1.49% 1.4 Ioans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.4 Tier 1 risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.3 Leverage ratio 10.98% 9.92% 10.64% 8.76% 8.3 Tier 1 capital 287,612 241,707 232,720 177,394 170,66 Total capital (Tier 1 and Tier 2) 307,572 261,371 251,977 196,426 189,14	Other real estate owned (OREO)		1,548		946		1,045		915		773
NPLs as a percent of total loans (b)(c) 0.60% 0.69% 0.59% 0.86% 0.7 NPAs as a percent of total assets (b)(c) 0.42% 0.47% 0.41% 0.56% 0.42% NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.7 Allowance for loan losses as a percent of originated 1.48% 1.47% 1.49% 1.4 Ioans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.4 Tier 1 risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.3 Total risk-based capital ratio (Tier 1 and Tier 2) 15.03% 15.48% 15.73% 13.65% 13.4 Leverage ratio 10.98% 9.92% 10.64% 8.76% 8.3 Tier 1 capital 287,612 241,707 232,720 177,394 170,66 Total capital (Tier 1 and Tier 2) 307,572 261,371 251,977 196,426 189,14	Total NPAs	\$		_	12,151	\$	9,932	\$	12,220	\$	9,738
NPAs as a percent of total assets (b)(c) 0.42% 0.47% 0.41% 0.56% 0.41% NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.41% Allowance for loan losses as a percent of originated 1.48% 1.48% 1.47% 1.49% 1.4 Ioans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.4 Capital Information(d) Tier 1 risk-based capital ratio (Tier 1 and Tier 2) 15.03% 15.48% 15.73% 13.65% 13.4 Leverage ratio 10.98% 9.92% 10.64% 8.76% 8.3 Tier 1 capital (Tier 1 and Tier 2) 307,572 261,371 232,720 177,394 170,66	Allowance for loan losses as a percent of NPLs (b)(c)		149.96%)	159.58%	V ₀	197.54%	0	153.78%	ó	188.19%
NPAs as a percent of total loans and OREO (b)(c) 0.68% 0.75% 0.66% 0.92% 0.75% Allowance for loan losses as a percent of originated 1.48% 1.48% 1.47% 1.49% 1.49% loans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.49% Capital Information(d) Tier 1 risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.3 Total risk-based capital ratio (Tier 1 and Tier 2) 15.03% 15.48% 15.73% 13.65% 13.9 Leverage ratio 10.98% 9.92% 10.64% 8.76% 8.3 Tier 1 capital 287,612 241,707 232,720 177,394 170,66 Total capital (Tier 1 and Tier 2) 307,572 261,371 251,977 196,426 189,14	· · · · · ·		0.60%	•	0.69%	⁄o	0.59%	ó	0.86%	ó	0.73%
Allowance for loan losses as a percent of originated loans, net of deferred fees and costs (b) 1.48% 1.48% 1.47% 1.49% 1.4 Capital Information(d) Tier 1 risk-based capital ratio 14.06% 14.32% 14.53% 12.33% 12.3 Total risk-based capital ratio (Tier 1 and Tier 2) 15.03% 15.48% 15.73% 13.65% 13.9 Leverage ratio 10.98% 9.92% 10.64% 8.76% 8.3 Tier 1 capital 287,612 241,707 232,720 177,394 170,66 Total capital (Tier 1 and Tier 2) 307,572 261,371 251,977 196,426 189,14	NPAs as a percent of total assets (b)(c)		0.42%)	0.47%	V ₀	0.41%	ó	0.56%	ó	0.47%
loans, net of deferred fees and costs (b)1.48%1.48%1.47%1.49%1.49%Capital Information(d)Tier 1 risk-based capital ratio14.06%14.32%14.53%12.33%12.3Total risk-based capital ratio (Tier 1 and Tier 2)15.03%15.48%15.73%13.65%13.4Leverage ratio10.98%9.92%10.64%8.76%8.3Tier 1 capital287,612241,707232,720177,394170,6%Total capital (Tier 1 and Tier 2)307,572261,371251,977196,426189,14%	NPAs as a percent of total loans and OREO (b)(c)		0.68%)	0.75%	V ₀	0.66%	ó	0.92%	ó	0.79%
Capital Information(d)Tier 1 risk-based capital ratio14.06%14.32%14.53%12.33%12.3Total risk-based capital ratio (Tier 1 and Tier 2)15.03%15.48%15.73%13.65%13.4Leverage ratio10.98%9.92%10.64%8.76%8.3Tier 1 capital287,612241,707232,720177,394170,6%Total capital (Tier 1 and Tier 2)307,572261,371251,977196,426189,14%	Allowance for loan losses as a percent of originated										
Tier 1 risk-based capital ratio14.06%14.32%14.53%12.33%12.3Total risk-based capital ratio (Tier 1 and Tier 2)15.03%15.48%15.73%13.65%13.9Leverage ratio10.98%9.92%10.64%8.76%8.3Tier 1 capital287,612241,707232,720177,394170,66Total capital (Tier 1 and Tier 2)307,572261,371251,977196,426189,14	loans, net of deferred fees and costs (b)		1.48%		1.48%	V ₀	1.47%	ó	1.49%	ó	1.49%
Total risk-based capital ratio (Tier 1 and Tier 2)15.03%15.48%15.73%13.65%13.4Leverage ratio10.98%9.92%10.64%8.76%8.4Tier 1 capital287,612241,707232,720177,394170,6%Total capital (Tier 1 and Tier 2)307,572261,371251,977196,426189,14	Capital Information(d)										
Leverage ratio10.98%9.92%10.64%8.76%8.7Tier 1 capital287,612241,707232,720177,394170,66Total capital (Tier 1 and Tier 2)307,572261,371251,977196,426189,146	Tier 1 risk-based capital ratio		14.06%)	14.32%	V ₀	14.53%	ó	12.33%	ó	12.56%
Tier 1 capital287,612241,707232,720177,394170,60Total capital (Tier 1 and Tier 2)307,572261,371251,977196,426189,140	Total risk-based capital ratio (Tier 1 and Tier 2)		15.03%		15.48%	%	15.73%	, 0	13.65%	, 0	13.92%
Tier 1 capital287,612241,707232,720177,394170,67Total capital (Tier 1 and Tier 2)307,572261,371251,977196,426189,147			10.98%)	9.92%	%	10.64%	ó	8.76%	ó	8.56%
Total capital (Tier 1 and Tier 2) 307,572 261,371 251,977 196,426 189,14	-		287,612		241,707		232,720		177,394		170,677
	-										189,145
		\$		\$		\$		\$		\$	1,358,691
Tangible equity to tangible assets (e) 8.89% 9.39% 9.40% 7.90% 7.90%	-	Ψ									7.66%

(a) Includes all loans acquired in 2012 and thereafter.

(b) Data presented as of the end of the period indicated.

(c) Nonperforming loans include loans 90 days past due and accruing, renegotiated loans and nonaccrual loans. Nonperforming assets include nonperforming loans and other real estate owned.

(d) March 31, 2015 data based on preliminary analysis and subject to revision.

(e) These ratios represent non-GAAP financial measures since they exclude the balance sheet impact of intangible assets acquired through acquisitions on both total stockholders' equity and total assets. Additional information regarding the calculation of these ratios is included at the end of this news release.

	Three Months Ended									
	Ma	arch 31,	Dec	ember 31,	March 31,					
(in \$000's)		2015		2014	2014					
Provision for Loan Losses										
Provision for checking account overdrafts	\$	100	\$	128	\$	8				
Provision for other loan losses		250								
Total provision for loan losses	\$	350	\$	128	\$	8				
Net Charge-Offs (Recoveries)										
Gross charge-offs	\$	584	\$	920	\$	618				
Recoveries		441		1,117		415				
Net charge-offs (recoveries)	\$	143	\$	(197)	\$	203				
Net Charge-Offs (Recoveries) by Type										
Commercial real estate, construction	\$	—	\$	—	\$	—				
Commercial real estate, other		(45)		(870)		(112)				
Commercial and industrial		(12)		141		44				
Residential real estate		71		101		99				
Home equity lines of credit		43		61		14				
Consumer		1		226		118				
Deposit account overdrafts		85		144		40				
Total net charge-offs (recoveries)	\$	143	\$	(197)	\$	203				
As a percent of average gross loans (annualized)		0.03%)	(0.05)%		0.07%				

PROVISION FOR LOAN LOSSES INFORMATION

SUPPLEMENTAL INFORMATION

	Ι	March 31,	De	December 31, Septem		ptember 30,	June 30,	N	larch 31,
(in \$000's, end of period)		2015		2014		2014	2014		2014
Trust assets under management	\$	1,319,423	\$	1,022,189	\$	999,822	\$ 1,014,865	\$	995,861
Brokerage assets under management		501,635		525,089		511,400	513,890		494,246
Mortgage loans serviced for others	\$	386,261	\$	352,779	\$	343,659	\$ 341,893	\$	340,057
Employees (full-time equivalent)		847		699		643	576		557

CONSOLIDATED AVERAGE BALANCE SHEETS AND NET INTEREST INCOME

					Three M	onths Ende	d			
	Ma	rch 31	, 2015		Decer	nber 31, 20	14	Mar	ch 31, 2014	1
(in \$000's)	Balance	Inco Expe		Yield/ Cost	Balance	Income/ Expense	Yield/ Cost	Balance	Income/ Expense	Yield/ Cost
Assets										
Short-term investments	\$ 62,858	\$	37	0.23%	\$ 30,770	\$ 20	0.26%	\$ 7,058	\$ 20	1.15%
Other long-term investments	1,345		3	0.90%	1,453	4	1.09%	2,254	3	0.54%
Investment securities (a)(b)	758,262	:	5,324	2.81%	719,833	4,961	2.76%	675,311	5,024	2.98%
Gross loans (a)	1,718,255	1	9,204	4.48%	1,585,728	18,235	4.60%	1,214,664	13,410	4.43%
Allowance for loan losses	(17,888)				(17,495))		(17,228))	
Total earning assets	2,522,832	2	4,568	3.90%	2,320,289	23,220	4.00%	1,882,059	18,457	3.93%
Intangible assets	120,596				107,002			77,448		
Other assets	118,844				111,035			91,095		
Total assets	\$ 2,762,272				\$ 2,538,326			\$ 2,050,602		
Liabilities and Equity										
Interest-bearing deposits:										
Savings accounts	\$ 326,385	\$	43	0.05%	\$ 284,221	\$ 38	0.05%	\$ 220,935	\$ 30	0.06%
Government deposit accounts	211,607		123	0.24%	173,845	113	0.26%	149,057	123	0.33%
Interest-bearing demand accounts	181,322		39	0.09%	170,006	36	0.08%	137,026	28	0.08%
Money market deposit accounts	350,453		140	0.16%	337,506	136	0.16%	278,413	111	0.16%
Brokered certificates of deposits	38,434		352	3.71%	39,681	370	3.70%	47,335	436	3.74%
Retail certificates of deposit	444,602		862	0.78%	431,534	865	0.80%	360,457	840	0.95%
Total interest-bearing deposits	1,552,803		1,559	0.41%	1,436,793	1,558	0.43%	1,193,223	1,568	0.53%
Short-term borrowings	84,829		35	0.17%	76,930	33	0.17%	102,874	31	0.12%
Long-term borrowings	178,355		1,146	2.59%	175,045	1,154	2.63%	121,517	1,072	3.55%
Total borrowed funds	263,184		1,181	1.81%	251,975	1,187	1.88%	224,391	1,103	1.98%
Total interest-bearing liabilities	1,815,987	:	2,740	0.61%	1,688,768	2,745	0.65%	1,417,614	2,671	0.76%
Non-interest-bearing deposits	550,318				493,901			385,471		
Other liabilities	37,729				21,052			20,876		
Total liabilities	2,404,034				2,203,721			1,823,961		
Stockholders' equity	358,238				334,605			226,641		
Total liabilities and equity	\$ 2,762,272				\$ 2,538,326			\$ 2,050,602		
Net interest income/spread (a)		\$ 2	1,828	3.29%		\$ 20,475	3.35%		\$ 15,786	3.17%
Net interest margin (a)				3.46%			3.53%			3.35%

(a) Information presented on a fully tax-equivalent basis.

(b) Average balances are based on carrying value.

NON-GAAP FINANCIAL MEASURES

The following non-GAAP financial measures used by Peoples provide information useful to investors in understanding Peoples' operating performance and trends, and facilitate comparisons with the performance of Peoples' peers. The following tables summarize the non-GAAP financial measures derived from amounts reported in Peoples' consolidated financial statements:

	At or For the Three Months Ended													
		March 31,	D	ecember 31,	S	eptember 30,		June 30,		March 31,				
(in \$000's)		2015	2014			2014		2014	2014					
Tangible Equity:														
Total stockholders' equity, as reported	\$	419,218	\$	340,118	\$	319,282	\$	244,270	\$	230,576				
Less: goodwill and other intangible assets		143,437		109,158		100,016		79,626		77,288				
Tangible equity	\$	275,781	\$	230,960	\$	219,266	\$	164,644	\$	153,288				
Tangible Assets:														
Total assets, as reported	\$	3,247,031	\$	2,567,769	\$	2,432,903	\$	2,163,274	\$	2,078,253				
Less: goodwill and other intangible assets		143,437		109,158		100,016		79,626		77,288				
Tangible assets	\$	3,103,594	\$	2,458,611	\$	2,332,887	\$	2,083,648	\$	2,000,965				
Tangible Book Value per Share:														
Tangible equity	\$	275,781	\$	230,960	\$	219,266	\$	164,644	\$	153,288				
Common shares outstanding		18,374,256		14,836,727		14,150,279		10,926,436		10,657,569				
Tangible book value per common share	\$	15.01	\$	15.57	\$	15.50	\$	15.07	\$	14.38				
Tangible Equity to Tangible Assets Ratio	:													
Tangible equity	\$	275,781	\$	230,960	\$	219,266	\$	164,644	\$	153,288				
Tangible assets	\$	3,103,594	\$	2,458,611	\$	2,332,887	\$	2,083,648	\$	2,000,965				
Tangible equity to tangible assets		8.89%		9.39%		9.40%		7.90%		7.66%				

	Three Months Ended											
(in \$000's)		March 31, 2015	D	ecember 31, 2014	March 31, 2014							
Pre-Provision Net Revenue:												
(Loss) income before income taxes	\$	(840)	\$	6,285	\$	6,931						
Add: provision for loan losses		350		128		8						
Add: loss on debt extinguishment		520										
Add: net loss on loans held-for-sale and OREO		8		95								
Add: net loss on securities transactions						30						
Add: net loss on other assets		575		51		7						
Less: net gain on loans held-for-sale and OREO						18						
Less: net gain on securities transactions		600		238								
Pre-provision net revenue	\$	13	\$	6,321	\$	6,958						
Pre-provision net revenue	\$	13	\$	6,321	\$	6,958						
Total average assets	\$	2,762,272	\$	2,538,326	\$	2,050,602						
Pre-provision net revenue to total average assets (annualized)		%		0.99%		1.38%						

	Three Months Ended											
	March 31,			ecember 31,	March 31,							
(in \$000's)		2015		2014		2014						
Adjusted Core Net Income:												
(Loss) income before income taxes - Reported	\$	(840)	\$	6,285	\$	6,931						
Acquisition costs		(9,043)		(1,869)		(151)						
(Losses) gains		(503)		92		(19)						
Pension settlement charge		(269)		(17)		(486)						
Other		(100)		(398)		(100)						
Income before income taxes - Adjusted	\$	9,075	\$	8,477	\$	7,687						
Income tax expense (31%)		2,813		2,628		2,383						
Net income - Adjusted	\$	6,262	\$	5,849	\$	5,304						
Weighted-average shares outstanding – Basic - Reported		15,802,334		14,660,314		10,636,089						
Capital raise shares impact prior to NB&T acquisition		1,314,010		1,847,826								
Weighted-average shares outstanding - Basic - Adjusted		14,488,324		12,812,488		10,636,089						
(Loss) earnings per common share - Diluted - Reported	\$	(0.04)	\$	0.28	\$	0.44						
Earnings per common share - Diluted - Adjusted	\$	0.43	\$	0.45	\$	0.49						

END OF RELEASE