

# The Sprint

# Quarterly Investor Update

Fiscal 2Q14 November 3<sup>rd</sup>, 2014





**Best Value in Wireless** 

## SPRINT REPORTS RESULTS FOR SECOND FISCAL QUARTER OF 2014

- Net Operating Revenue of \$8.5 billion; Operating Loss of \$192 million and Adjusted EBITDA\* of nearly \$1.4 billion
- Total Sprint platform net additions of 590,000
  - Postpaid net losses of 272,000
  - o Prepaid net additions of 35,000
  - Wholesale net additions of 827,000
- Brand repositioned as the Best Value in Wireless
  - Postpaid phone gross additions grew 37 percent monthover-month in September and increased year-over-year for the first time in 2014
- Continued improvement in network performance and 4G LTE expansion
  - Recent studies by RootMetrics® see improvement in data network reliability and speeds from a year ago
  - Sprint received 94 first-place or shared first-place RootScore® Awards for reliability, call and/or text performance in cities across the country<sup>i</sup>
  - o 4G LTE coverage expands to 260 million people



Financial results in the enclosed tables include a predecessor period for the quarter ending September 30, 2013 related to the results of operations of Sprint Communications, Inc. (formerly Sprint Nextel) prior to the closing of the SoftBank transaction on July 10, 2013, and the applicable successor periods. In order to present financial results in a way that offers investors a more meaningful comparison of the year-over-year quarterly results, we have combined the calendar third quarter 2013 results of operations for the predecessor and successor periods. The enclosed remarks relating to calendar third quarter of 2013 are in reference to an unaudited combined period, unless otherwise noted. For additional information, please reference the section titled Financial Measures.



### SPRINT'S FISCAL 2Q14 EARNINGS CONFERENCE CALL - 4:30 P.M. ET TODAY

U.S. or Canada: 866-360-1063 Internationally: 706-634-7849 Conference ID: 96625910 To listen via the Internet: sprint.com/investors

### **TABLE OF CONTENTS**

Consolidated Results	5
Wireless Results	6
Wireline Results	9
Financial and Operational Results	10
Notes to the Financial Information	18
Financial Measures	19
Safe Harbor	20

**Sprint Corporation (NYSE: S)** today reported operating results for the second fiscal quarter of 2014, including consolidated net operating revenues of \$8.5 billion, an operating loss of \$192 million, and Adjusted EBITDA\* of nearly \$1.4 billion. These results occurred during a transitional quarter for the company, as Marcelo Claure was appointed the new president and chief executive officer in mid-August.

"We have started a transformational journey," said Claure. "While the company continues to face headwinds, we have begun the first phase of our plan and are encouraged with the early results. Every day we are focused on improving our standing with consumers, improving our network and controlling our costs."

### **Taking Actions to Improve the Business**

Entering the quarter, the company faced challenges related to competitive positioning and adverse impacts to the customer experience resulting from its comprehensive network upgrade efforts over the last several quarters. As a result, the company has incurred losses of postpaid phone customers that are pressuring revenue trends. To address these challenges and begin to improve the performance trajectory, the company has initiated its transformation plan with a focus on four key areas.

### • Competitive Value Proposition

During the quarter, the Sprint brand was repositioned with the launch of compelling new price plans and promotions designed to deliver the Best Value in Wireless.

- Sprint Unlimited Plans offer the best value for individuals and couples at \$50–\$60/month per line.
- Sprint Family Share Pack offers the best value for families and doubles the data of national competitors.
- Sprint Business Share Plans offer lower rates and more data than national competitors' smartphone plans.
- Industry-first iPhone for Life leasing plan offers the lowest total cost of iPhone ownership for consumers starting at only \$20/month.

### Network

- The company is focused on delivering a consistent, reliable network experience with competitive voice performance, data capacity to meet growing customer demand and improved coverage.
- Deployment of Sprint's multi-band 4G LTE service offering continues, with emphasis on completing the build out of the 800 MHz spectrum and expanding the 2.5 GHz spectrum coverage.

### • Cost Optimization

- Sprint is undertaking a comprehensive review of all expenses to optimize its cost structure and is targeting \$1.5 billion of annualized cost reductions compared to 2014 spending levels.
- As part of the cost reduction efforts, the company is announcing additional headcount reductions of approximately 2,000 positions. Inclusive of recent work force actions, total labor cost is expected to decline \$400 million on an annualized basis which will include internal and external labor costs.

### People

 The company has launched a management review and will seek to grow its leadership talent with a combination of internal candidates, new outside talent and SoftBank resources.

### **Early Market Results**

Early reaction to Sprint's new positioning and offers is encouraging.

- Postpaid phone gross additions grew 37 percent month-over-month in September and increased year-over-year for the first time in 2014.
- Sprint platform postpaid phone net losses slowed by nearly 60 percent in September.
- Sprint achieved its most successful iPhone launch in company history with record sales volumes.



"While we are pleased to see customers respond to our new value proposition, we must continue to take bold actions to reach our goal of returning to growth in postpaid phone customers," added Claure. "By improving our competitive position and driving costs out of the business, we plan to deliver long-term value creation."

### **Network Deployment Continues and Performance Improves**

- 4G LTE coverage expanded to 260 million people.
- 2.5 GHz LTE deployment now covers 92 million people and remains on track to hit 100 million by the end of the year.
- Sprint's network recently received 94 first-place or shared first-place RootScore<sup>®</sup> Awards for reliability, call and/or text performance in cities across the country, according to recent reports by RootMetrics<sup>®</sup>.

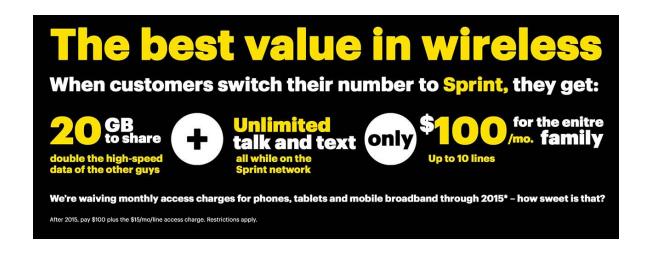
"In RootMetrics recent studies of many top population metro areas we've seen improvements in Sprint's data network reliability and speeds from a year ago," says Bill Moore, CEO of RootMetrics, an independent mobile analytics company. "This is good news for Sprint's customers in these areas, who are benefiting from investments that Sprint has made in these markets."

### **Quarterly Financial Results**

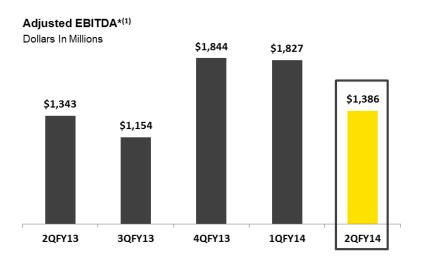
- Operating loss was \$192 million compared to an operating loss of \$398 million in the year-ago quarter primarily driven by lower depreciation and amortization as the year-ago period included accelerated depreciation related to CDMA assets.
- Consolidated Adjusted EBITDA\* of nearly \$1.4 billion grew 3 percent over the prior year period, driven by double-digit growth within the Wireless segment. Wireless Adjusted EBITDA\* of \$1.37 billion increased 14 percent from the prior year period, as cost reductions across the business offset lower service revenues driven primarily by continued postpaid phone customer losses. Lower cost of service expenses related to the completion of the 3G and voice network replacement, lower net subsidy costs from the introduction of installment billing plans, and lower customer care and selling costs all contributed to the year-over-year growth.
- Sprint platform net additions were 590,000, mostly driven by strong wholesale net additions.
- Postpaid tablet net additions were 261,000 in the quarter, while phone losses were 500,000 and other device losses were 33,000.
- Sprint had 55 million connections at the end of the quarter.

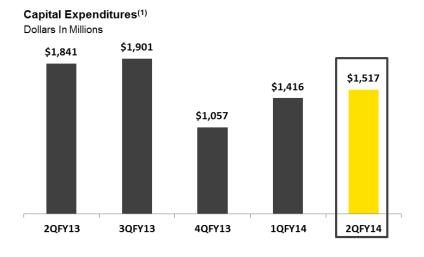
### **Updated Outlook**

- Given the success of the new offers, the company expects increased selling costs associated with significantly
  higher gross additions and upgrade volumes in the fiscal third quarter of 2014. In addition, the significant loss of
  postpaid phone customers over the last few quarters has pressured wireless service revenue, and this trend is
  expected to continue into the next quarter. Therefore, Consolidated Adjusted EBITDA\* is expected to be \$5.8
  billion to \$5.9 billion for calendar year 2014.
- The company still expects to meet its 800 MHz and 2.5 GHz deployment targets for the year, and now expects capital expenditures to be under \$6 billion for calendar year 2014.



# \$8,875 \$8,789 \$8,488 \$8,488 \$2QFY13 3QFY13 4QFY13 1QFY14 2QFY14



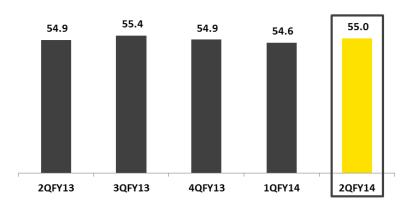


### CONSOLIDATED RESULTS

- Net operating revenues of \$8.5 billion for the quarter were down 2 percent when compared to the year-ago quarter and 3 percent when compared to the prior quarter. The year-over-year decline was driven by declines in both wireless and wireline service revenues, partially mitigated by higher equipment revenues primarily due to the introduction of installment billing for devices. Revenues for the quarter declined sequentially primarily due to lower wireless service revenues.
- Operating loss was \$192 million compared to an operating loss of \$398 million in the year-ago quarter and operating income of \$519 million in the prior quarter. The year-over-year change in operating loss was primarily driven by lower depreciation and amortization as the year-ago period included accelerated depreciation related to CDMA assets. The sequential decline of \$711 million was primarily driven by items identified below in Adjusted EBITDA\* and severance costs primarily associated with work force reductions in the quarter.
- Adjusted EBITDA\* was \$1.39 billion for the quarter, compared to \$1.34 billion in the year-ago guarter and \$1.83 billion in the prior guarter. Adjusted EBITDA\* increased 3 percent year-over-year as growth in Wireless more than offset Wireline declines. Wireless Adjusted EBITDA\* increased \$164 million when compared to the year-ago quarter as expense reductions in several areas of the business offset lower service revenues driven by continued postpaid phone customer losses. Yearover-year expense reductions included lower cost of services, lower net subsidy with the introduction of installment billing for devices, and lower customer care and selling costs. Adjusted EBITDA\* declined 24 percent sequentially mostly due to higher net subsidy expenses primarily driven by a higher mix of iPhone sales coupled with a lower mix of installment billing sales, higher sales volumes and lower wireless service revenues.
- Capital expenditures were \$1.5 billion in the quarter, compared to \$1.8 billion in the year-ago quarter and \$1.4 billion in the prior quarter. The year-over-year decline was primarily related to the legacy network upgrade approaching completion, partially offset by increased spending associated with the build out of our 2.5 GHz spectrum. The sequential increase in capital expenditures was related to the build out of the 2.5 GHz spectrum.

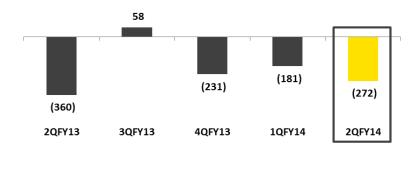
### **Total Wireless Connections**

In Millions

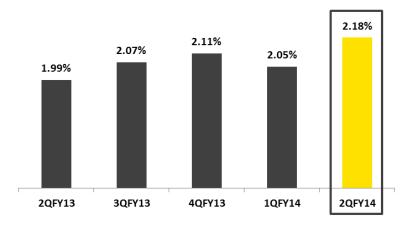


### **Sprint Platform Postpaid Net Adds**

In Thousands



### Sprint Platform Postpaid Churn

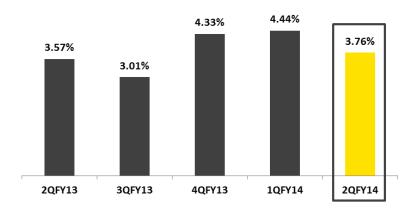


- Net cash provided by operating activities was \$1.0 billion for the quarter, compared to \$1.2 billion in the year-ago quarter and \$679 million in the prior quarter. The decrease in cash provided by operating activities compared to the year-ago quarter was primarily due to increased interest payments associated with \$6.5 billion of Sprint Corporation debt issued September 2013. Sequentially, cash provided by operating activities increased primarily due to a decrease in cash payments resulting from favorable changes in working capital.
- Free Cash Flow\* was negative \$75 million for the quarter, compared to negative \$909 million in the year-ago quarter and negative \$496 million in the prior quarter.
- The company's total cash, cash equivalents, and short-term investments at the end of this quarter were \$5.3 billion and its total liquidity position was \$8.8 billion.

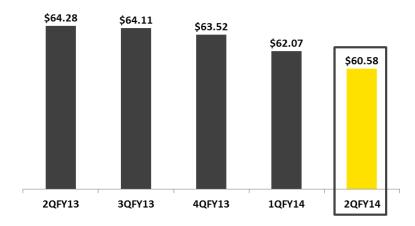
### **WIRELESS RESULTS**

- The company had 55 million connections at the end of the quarter, including 29.9 million postpaid, 15.2 million prepaid, and 9.9 million wholesale and affiliate connections.
- The Sprint platform lost 272,000 net postpaid connections during the quarter. Sprint platform postpaid net connection losses included 261,000 tablet net additions offset by net losses of 500,000 phones and 33,000 other devices. This compares to net losses of 360,000 in the year-ago quarter and connection losses of 181,000 in the prior quarter which included 535,000 tablet net additions offset by net losses of 620,000 phones and 96,000 other devices. Phone losses were 120,000 fewer sequentially primarily driven by improving gross addition trends in the latter part of the quarter.
- The Sprint platform added 35,000 net prepaid connections during the quarter primarily driven by growth in the Boost brand offset by declines in the Virgin Mobile brand.
- Wholesale and affiliate net connection additions on the Sprint platform were 827,000 in the quarter.
   Connected devices, largely related to connected vehicles, accounted for the majority of the growth.
- Sprint platform postpaid churn was 2.18 percent, compared to 1.99 percent for the year-ago period and 2.05 percent for the prior quarter. Sprint platform quarterly postpaid churn increased year-over-year and sequentially primarily due to an increase in involuntary churn.

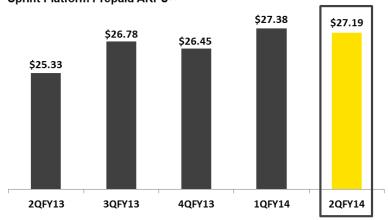
### **Sprint Platform Prepaid Churn**



### Sprint Platform Postpaid ARPU(1)

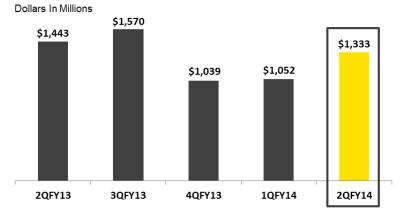


### Sprint Platform Prepaid ARPU(1)



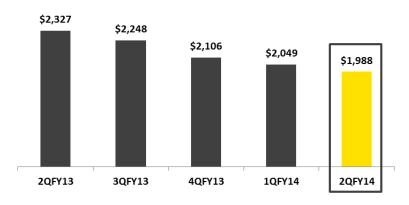
- Approximately 8 percent of Sprint platform
  postpaid customers upgraded their devices during
  the quarter, compared to 7 percent for the year-ago
  and prior quarter. The majority of both the year-overyear and sequential increase in the upgrade rate
  was driven by targeted device promotions
  associated with customer retention efforts and the
  launch of the iPhone 6 late in the quarter.
- Sprint platform prepaid churn for the quarter was 3.76 percent, compared to 3.57 percent for the yearago period and 4.44 percent for the prior quarter. The year-over-year increase was partially driven by changes in the mix of our customer base among our prepaid brands. Sequentially, the decrease was primarily a result of lower Assurance churn due to the prior quarter impact of annual re-certification.
- Wireless retail service revenue of \$6.7 billion for the quarter declined approximately 7 percent yearover-year and 3 percent sequentially. The year-overyear and sequential decline was primarily attributable to postpaid revenue driven by a declining phone customer base.
- Sprint platform postpaid ARPU of \$60.58 for the quarter declined \$3.70 year-over-year and \$1.49 sequentially. The year-over-year decline was primarily related to a higher mix of tablets, which have a lower ARPU than phones, and a shift to rate plans offered in conjunction with device financing programs, partially offset by lower customer discounts and higher phone insurance revenue. While at different magnitudes, these factors all impacted the sequential change in Sprint platform postpaid ARPU as well.
- Sprint platform prepaid ARPU of \$27.19 for the quarter increased \$1.86 year-over-year primarily due to the purchase price accounting dilution included in the year-ago period. Sequentially, the \$0.19 decline was primarily driven by new pricing and promotional activity within our Boost brand, partially offset by changes in the mix of our customer base among our prepaid brands.
- Wholesale, affiliate and other revenues of \$197 million for the quarter increased by \$58 million compared to the year-ago period and \$18 million sequentially. The year-over-year and sequential increases were both driven by interest revenue associated with the equipment installment billings and wholesale customer growth.

### Wireless Equipment Net Subsidy(1)



### Wireless Cost of Services(1)

Dollars In Millions

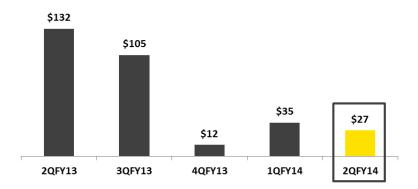


- Wireless equipment net subsidy in the quarter was \$1.3 billion (equipment revenue of \$1.0 billion, less cost of products of \$2.3 billion). Net subsidy declined \$110 million year-over-year as equipment revenue rose \$329 million primarily due to the introduction of installment billing for devices, and cost of products rose \$219 million driven by both device sales mix and higher postpaid sales volumes. Sequentially, net subsidy was up \$281 million primarily driven by increased iPhone sales mix in addition to higher overall sales volumes.
- Wireless cost of services of \$2 billion decreased \$339 million year-over-year, as the year-ago quarter included higher backhaul spend related to the legacy network upgrade and higher 3G roaming expenses. Wireless cost of services improved \$61 million sequentially mostly due to lower backhaul spend primarily driven by disconnecting T-1's as migration to Ethernet continues and lower service and repair expense.
- Wireless SG&A expenses of \$2.2 billion decreased \$157 million year-over-year and increased \$6 million sequentially. The year-over-year decline was primarily driven by work force reductions, a shift in sales to more cost effective channels, and fewer calls to customer care, partially offset by higher bad debt expenses. The higher bad debt expenses were mostly driven by the introduction of installment billing for equipment which was not present in the year-ago period. Sequentially, wireless SG&A was relatively flat.
- Wireless depreciation and amortization expense of \$1.2 billion decreased \$216 million year-over-year and increased \$20 million sequentially. The yearover-year decrease was primarily related to accelerated depreciation associated with CDMA assets included in the year-ago period.

# Wireless SG&A<sup>(1)</sup> Dollars In Millions \$2,444 \$2,356 \$2,273 \$2,193 \$2,199 2QFY13 \$3QFY13 \$4QFY13 \$1QFY14 \$2QFY14

### Wireline Adjusted EBITDA\*(1)

Dollars In Millions



### **WIRELINE RESULTS**

- Wireline revenue of \$708 million for the quarter declined 19 percent year-over-year and 5 percent sequentially. The year-over-year decline was primarily a result of the migration of wholesale cable VoIP customers off of Sprint's IP platform, lower voice volumes, and an intercompany rate reduction based on current market prices for voice and IP services sold to the wireless segment. The sequential decrease was primarily associated with lower international voice rates and lower domestic volumes.
- Wireline Adjusted EBITDA\* of \$27 million for the quarter was down \$105 million from the year-ago quarter and \$8 million sequentially. The year-overyear decline was primarily associated with the loss of high margin cable VoIP customers, lower usage volumes, and lower intercompany rates.

### Wireless Operating Statistics (Unaudited)

vireless Operating Statistics (Unaudited)		uarter To Date		Year To D	
N. A. A. L. P. C	9/30/14	6/30/14	9/30/13	9/30/14	9/30/13
Net Additions (Losses) (in thousands) Sprint platform:					
Postpaid <sup>(2)</sup>	(272)	(181)	(360)	(453)	(16
Prepaid (3)	35	(542)	84	(507)	(40
Wholesale and affiliate	827	503	181	1,330	(4
Total Sprint platform	590	(220)	(95)	370	(61
Nextel platform:					
Postpaid (2)		-	-	-	(1,06
Prepaid (3)	-	-	<u> </u>	-	(25
Total Nextel platform	-	-	-	-	(1,31
Transactions:					
Postpaid <sup>(2)</sup>	(64)	(64)	(175)	(128)	(3
Prepaid (3)	(55)	(77)	(56)	(132)	(
Wholesale Total transactions	13 (106)	27	(218)	(220)	(4:
Total transactions	(106)	(114)	(210)	(220)	(4)
Total retail postpaid net losses	(336)	(245)	(535)	(581)	(1,58
Total retail prepaid net (losses) additions	(20)	(619)	28	(639)	(73
Total wholesale and affiliate net additions (losses)	840	530	194	1,370	(3
Total Wireless Net Additions (Losses)	484	(334)	(313)	150	(2,34
End of Period Connections (in thousands)					
Sprint platform:					
Postpaid (2)	29,465	29,737	30,091	29,465	30,09
Prepaid (3)	14,750	14,715	15,299	14,750	15,29
Wholesale and affiliate	9,706	8,879	7,862	9,706	7,86
Total Sprint platform	53,921	53,331	53,252	53,921	53,2
Nextel platform:					
Postpaid <sup>(2)</sup>		-	-	-	
Prepaid <sup>(3)</sup> Total Nextel platform		-	<u> </u>	-	
Transactions: (a)	<u> </u>		-	<u> </u>	
Postpaid <sup>(2)</sup>	458	522	815	458	81
Prepaid (3)	418	473	704	418	70
Wholesale	240	227	106	240	10
Total transactions	1,116	1,222	1,625	1,116	1,62
	, -	•	,	,	,-
Total retail postpaid end of period connections	29,923	30,259	30,906	29,923	30,90
Total retail prepaid end of period connections	15,168	15,188	16,003	15,168	16,00
Total wholesale and affiliate end of period connections	9,946	9,106	7,968	9,946	7,9
Total End of Period Connections	55,037	54,553	54,877	55,037	54,8
Supplemental Data - Connected Devices					
End of Period Connections (in thousands)					_
Retail postpaid	1,039	988	834	1,039	8:
Wholesale and affiliate  Total	4,635 <b>5,674</b>	4,192 <b>5,180</b>	3,298 <b>4,132</b>	4,635 <b>5,674</b>	3,29 <b>4,1</b> 3
Total	5,674	5,160	4,132	5,674	4,10
Churn					
Sprint platform:					
Postpaid	2.18%	2.05%	1.99%	2.12%	1.9
Prepaid	3.76%	4.44%	3.57%	4.10%	4.4
Nextel platform:					
Postpaid	• ·	-	-		33.9
Prepaid	-	-	-	-	32.1
Transactions: (a)					
Postpaid	4.66%	4.15%	6.38%	4.39%	9.4
Prepaid	5.70%	6.28%	8.84%	6.01%	9.1
Total retail postpaid chum	2.22%	2.09%	2.09%	2.16%	2.3
Total retail prepaid churn	3.81%	4.50%	3.78%	4.16%	4.6
Nextel Platform Connection Recaptures					
Connections (in thousands) (4):					
Postpaid	-	-	•	-	3
Prepaid Rate <sup>(5)</sup> :	-	-	-	-	1
	<u>.</u>			_	_
Propaid			-		3 <sup>2</sup>
Prepaid	-	-	-	-	3

<sup>(</sup>a) We acquired approximately 352,000 postpaid connections and 59,000 prepaid connections through the acquisition of assets from U.S. Cellular when the transaction closed on May 17, 2013. We acquired approximately 788,000 postpaid connections, 721,000 prepaid connections, 93,000 wholesale connections and transferred 29,000 Sprint wholesale connections that were originally recognized through our Clearwire MVNO arrangement to Transactions postpaid connections as a result of the Clearwire acquisition when the transaction closed on July 9, 2013.

### Wireless Operating Statistics (Unaudited) (continued)

, (,				,	Successor			Prede	ces	sor	L	Combi	ned	(1)
	(	Quarter	Quarter		Quarter	Year	Year				1	Quarter		Year
		To	To		To	To	To	10 Days		101 Days	1	To		To
		Date	Date		Date	Date	Date	Ended		Ended		Date		Date
		9/30/14	6/30/14		9/30/13	9/30/14	9/30/13	7/10/13		7/10/13	4	9/30/13		9/30/13
ARPU (b)														
Sprint platform:														
Postpaid	\$	60.58	\$ 62.07	\$	64.24	\$ 61.33	\$ 64.24	\$ 64.71	\$	64.25	\$	64.28	\$	64.24
Prepaid	\$	27.19	\$ 27.38	\$	25.14	\$ 27.28	\$ 25.14	\$ 26.99	\$	26.96	\$	25.33	\$	26.16
Nextel platform:											_			
Postpaid	\$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	36.66	\$	-	\$	36.66
Prepaid	\$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$	34.48	\$	-	\$	34.48
Transactions: (a)														
Postpaid	\$	39.69	\$ 39.16	\$	37.44	\$ 39.41	\$ 37.44	\$ 35.75	\$	56.98	\$	40.00	\$	43.03
Prepaid	\$	45.52	\$ 45.15	\$	40.62	\$ 45.32	\$ 40.62	\$ 12.78	\$	18.26	\$	43.20	\$	42.28
											1			
Total retail postpaid ARPU	\$	60.24	\$ 61.65	\$	63.48	\$ 60.95	\$ 63.48	\$ 64.55	\$	63.68	\$	63.69	\$	63.64
Total retail prepaid ARPU	\$	27.73	\$ 27.97	\$	25.86	\$ 27.85	\$ 25.86	\$ 26.96	\$	27.01	\$	26.04	\$	26.53

<sup>(</sup>a) We acquired approximately 352,000 postpaid connections and 59,000 prepaid connections through the acquisition of assets from U.S. Cellular when the transaction closed on May 17, 2013. We acquired approximately 788,000 postpaid connections, 721,000 prepaid connections, 93,000 wholesale connections and transferred 29,000 Sprint wholesale connections that were originally recognized through our Clearwire MVNO arrangement to Transactions postpaid connections as a result of the Clearwire acquisition when the transaction closed on July 9, 2013.

<sup>(</sup>b) ARPU is calculated by dividing service revenue by the sum of the average number of connections in the applicable service category. Changes in average monthly service revenue reflect connections for either the postpaid or prepaid service category who change rate plans, the level of voice and data usage, the amount of service credits which are offered to connections, plus the net effect of average monthly revenue generated by new connections and deactivating connections. Combined ARPU for the quarter-to-date September 30, 2013 successor period divided by the sum of the average connections during the quarter. Combined ARPU for the year-to-date September 30, 2013 period aggregate service revenue of ten days ended July 10, 2013 period aggregate service revenue of the 101 days ended July 10, 2013 predecessor period and the year-to-date September 30, 2013 successor period divided by the sum of the average connections during the year-to-date period.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (Millions, except per Share Data)

					Successor			Ī		Prede	ces	sor		ombined	(1)
	C	Quarter	Quarter		Quarter	Year		Year					Quarte	r	Year
		To	To		To	To		То	10	) Days		101 Days	То		To
		Date	Date		Date	Date		Date	E	nded		Ended	Date		Date
	9	/30/14	6/30/14		9/30/13	9/30/14		9/30/13	7.	/10/13		7/10/13	9/30/1	3	9/30/13
Net Operating Revenues	\$	8,488	\$ 8,789	\$	7,749 \$	17,277	\$	7,749	\$	932	\$	9,809	\$ 8	,681 \$	17,558
Net Operating Expenses															
Cost of services		2,429	2,520		2,470	4,949		2,470		286		3,033	2	,756	5,503
Cost of products		2,372	2,158		1,872	4,530		1,872		281		2,579	2	,153	4,451
Selling, general and administrative		2,301	2,284		2,259	4,585		2,281		289		2,731	2	,548	5,012
Depreciation and amortization		1,294	1,281		1,403	2,575		1,403		121		1,753	1	,524	3,156
Other, net		284	27		103	311		103		(5)		627		98	730
Total net operating expenses		8,680	8,270		8,107	16,950		8,129		972		10,723	9	,079	18,852
Operating (Loss) Income		(192)	519		(358)	327		(380)		(40)		(914)		(398)	(1,294)
Interest expense		(510)	(512)	)	(416)	(1,022)	)	(416)		(275)		(703)		(691)	(1,119)
Equity in earnings of unconsolidated investments and other, net		8	1		165	9	1	12		2,905		2,665	3	,070	2,677
(Loss) Income before Income Taxes		(694)	8		(609)	(686)	)	(784)		2,590		1,048	1	,981	264
Income tax (expense) benefit		(71)	15		(90)	(56)	)	(29)		(1,508)		(1,563)	(1	,598)	(1,592)
Net (Loss) Income	\$	(765)	\$ 23	\$	(699) \$	(742)	) \$	(813)	\$	1,082	\$	(515)	\$	383 \$	(1,328)
Basic Net (Loss) Income Per Common Share	\$	(0.19)	\$ 0.01	\$	(0.18) \$	(0.19)	) \$	(0.24)	\$	0.35	\$	(0.17)		NM	NM
Diluted Net (Loss) Income Per Common Share	\$	(0.19)	\$ 0.01	\$				(0.24)		0.30	\$	(0.17)		NM	NM
Basic Weighted Average Common Shares outstanding		3,949	3,945		3,802	3,947		3,439		3,086		3,038		NM	NM
Diluted Weighted Average Common Shares outstanding		3,949	4,002		3,802	3,947		3,439		3,640		3,038		NM	NM
Effective Tax Rate		-10.2%	-187.5%	6	-14.8%	-8.2%	6	-3.7%		58.2%	,	149.1%		NM	NM

## NON-GAAP RECONCILIATION - NET (LOSS) INCOME TO ADJUSTED EBITDA\* (Unaudited)

(Millions)												
				Successor				Prede	cessor	Cor	nbined	(1)
		Quarter	Quarter	Quarter	Year		Year			Quarter		Year
		To	To	To	To		To	10 Days	101 Days	То		To
		Date	Date	Date	Date		Date	Ended	Ended	Date		Date
	9	9/30/14	6/30/14	9/30/13	9/30/14		9/30/13	7/10/13	7/10/13	9/30/13		9/30/13
Net (Loss) Income	\$	(765) \$	3 23	\$ (699	) \$ (	742) \$	(813)	\$ 1,082	\$ (515)	\$ 3	83 \$	(1,328)
Income tax expense (benefit)		71	(15)	90		56	29	1,508	1,563	1,5	98	1,592
(Loss) Income before Income Taxes		(694)	8	(609	) (	686)	(784)	2,590	1,048	1,9	31	264
Equity in earnings of unconsolidated investments and other, net		(8)	(1)	(165	)	(9)	(12)	(2,905)	(2,665)	(3,0	70)	(2,677)
Interest expense		510	512	416	1,	022	416	275	703	6	<b>91</b>	1,119
Operating (Loss) Income		(192)	519	(358	)	327	(380)	(40)	(914)	(3:	98)	(1,294)
Depreciation and amortization		1,294	1,281	1,403	2,	575	1,403	121	1,753	1,5	24	3,156
EBITDA*		1,102	1,800	1,045	2,	902	1,023	81	839	1,1:	26	1,862
Severance and exit costs (6)		284	27	103		311	103	(5)	627		98	730
Business combinations (7)		-	-	100		-	100	19	53	1	19	153
Adjusted EBITDA*	\$	1,386 \$	1,827	\$ 1,248	\$ 3,	213 \$	1,226	\$ 95	\$ 1,519	\$ 1,3	43 \$	2,745
Adjusted EBITDA Margin*		18.6%	23.8%	17.59	<b>6</b> 21	1.2%	17.2%	11.1%	17.0%	16.	8%	17.1%
Selected items:												
	•	204 (	(07)	¢ 20-		007 €	007	<b>C</b> 504	C 4.445		F4 A	4 470
Increase (Decrease) in deferred tax asset valuation allowance	\$	324 \$	. ,	•	-	297 \$	327	\$ 524			51 \$	1,472
Accrued capital expenditures	\$	1,517 \$				933 \$	1,666	\$ 175			41 \$	3,738
Cash paid for capital expenditures	\$	1.143 \$	1.246	\$ 1.878	\$ 2.	389 \$	1.878	\$ 188	\$ 1.759	<b>3</b> 2.0	66 \$	3.637

### WIRELESS STATEMENTS OF OPERATIONS (Unaudited)

(IVIIIIOIIS)				Successor			Prede	cessor	Combine	ed <sup>(1)</sup>
		Quarter	Quarter	Quarter	Year	Year		·	Quarter	Year
		To	To	То	To	To	10 Days	101 Days	To	То
		Date	Date	Date	Date	Date	Ended	Ended	Date	Date
	9	/30/14	6/30/14	9/30/13	9/30/14	9/30/13	7/10/13	7/10/13	9/30/13	9/30/13
Net Operating Revenues										
Service revenue										
Sprint platform:										
Postpaid (2)	\$	5,377					\$ 634			
Prepaid <sup>(3)</sup>		1,197	1,221	1,028	2,418	1,028	132	1,408	1,160	2,436
Wholesale, affiliate and other		181	163	116	344	116	15	146	131	262
Total Sprint platform		6,755	6,937	6,345	13,692	6,345	781	8,023	7,126	14,368
Nextel platform:										
Postpaid <sup>(2)</sup>			-	-	-	-	-	74	-	74
Prepaid (3)			-	-	-	-	-	17	-	17
Total Nextel platform			-	-	-	-	-	91	-	91
Transactions:										
Postpaid (2)		58	65	89	123	89	2	26	91	115
Prepaid <sup>(3)</sup>		61	69	81	130	81	1	2	82	83
Wholesale		16	16	8	32	8	-	-	8	8
Total transactions		135	150	178	285	178	3	28	181	206
Equipment revenue		1,039	1,106	636	2,145	636	74	894	710	1,530
Total net operating revenues		7,929	8,193	7,159	16,122	7,159	858	9,036	8,017	16,195
Net Operating Expenses										
Cost of services		1,988	2,049	2,087	4,037	2,087	240	2,532	2,327	4,619
Cost of products		2,372	2,158	1,872	4,530	1,872	281	2,579	2,153	4,451
Selling, general and administrative		2,199	2,193	2,100	4,392	2,100	256	2,550	2,356	4,650
Depreciation and amortization		1,232	1,212	1,338	2,444	1,338	110	1,636	1,448	2,974
Other, net		248	23	93	271	93	(5)	627	88	720
Total net operating expenses		8,039	7,635	7,490	15,674	7,490	882	9,924	8,372	17,414
Operating (Loss) Income	\$	(110)	\$ 558	\$ (331)	\$ 448	\$ (331)	\$ (24)	\$ (888)	\$ (355) \$	(1,219)
Supplemental Revenue Data	•	0.000	e 0.000	<b>A</b> 0.000	ф 40.004	<b>6</b> 0.000	e	A 7.000	¢ 7.460 ¢	44.005
Total retail service revenue	\$	6,693	,	,			\$ 769			
Total service revenue	\$	6,890	\$ 7,087	\$ 6,523	\$ 13,977	\$ 6,523	\$ 784	\$ 8,142	\$ 7,307 \$	14,665

# WIRELESS NON-GAAP RECONCILIATION (Unaudited) (Millions)

(IVIIIIONS)							_		_	
				Successor			Predec	essor	Combin	ned <sup>(1)</sup>
		Quarter	Quarter	Quarter	Year	Year			Quarter	Year
		To	To	To	To	To	10 Days	101 Days	To	To
		Date	Date	Date	Date	Date	Ended	Ended	Date	Date
	_	9/30/14	6/30/14	9/30/13	9/30/14	9/30/13	7/10/13	7/10/13	9/30/13	9/30/13
Operating (Loss) Income	\$	(110) \$	5 558 \$	(331) \$	448	\$ (331)	\$ (24)	\$ (888)	\$ (355)	\$ (1,219)
Severance and exit costs (6)		248	23	93	271	93	(5)	627	88	720
Business combinations (7)		-	-	25	-	25	-	-	25	25
Depreciation and amortization		1,232	1,212	1,338	2,444	1,338	110	1,636	1,448	2,974
Adjusted EBITDA*	\$	1,370 \$	1,793	1,125 \$	3,163	\$ 1,125	\$ 81	\$ 1,375	\$ 1,206	\$ 2,500
Adjusted EBITDA Margin*		19.9%	25.3%	17.2%	22.6%	17.2%	10.3%	16.9%	16.5%	17.0%
Selected items:										
Accrued capital expenditures	\$	1,354 \$	1,276	1,527 \$	2,630	\$ 1,527	\$ 156	\$ 1,884	\$ 1,683	\$ 3,411
Cash paid for capital expenditures	\$	989 \$	1,120 9	1.743 \$	2,109	\$ 1,743	\$ 167	\$ 1.570	\$ 1.910	\$ 3.313

# WIRELINE STATEMENTS OF OPERATIONS (Unaudited) (Millions)

(				Suc	cessor			Pred	ecessor	Cor	nbined	(1)
	Qı	uarter	Quarter	Qu	uarter	Year	Year			Quarter		Year
		To	To		To	To	To	10 Days	101 Days	То		To
	[	Date	Date		Date	Date	Date	Ended	Ended	Date		Date
	9/3	30/14	6/30/14	9/3	30/13	9/30/14	9/30/13	7/10/13	7/10/13	9/30/13		9/30/13
Net Operating Revenues												
Voice	\$	294	\$ 327	\$	333 \$	621	\$ 333	\$ 42	2 \$ 419	\$ 37	75 \$	752
Data		53	56		57	109	57	7	7 94	(	64	151
Internet		340	345		373	685	373	47	7 479	42	20	852
Other		21	18	1	14	39	14	2	2 16		6	30
Total net operating revenues		708	746		777	1,454	777	98	1,008	87	75	1,785
Net Operating Expenses												
Costs of services and products		593	626		576	1,219	576	72	2 741	64	18	1,317
Selling, general and administrative		88	85		84	173	84	11	123	9	95	207
Depreciation and amortization		60	67		61	127	61	10	115	-	<b>'</b> 1	176
Other, net		35	4		10	39	10				0	10
Total net operating expenses		776	782		731	1,558	731	93			24	1,710
Operating (Loss) Income	\$	(68)	\$ (36	) \$	46 \$	(104)	\$ 46	\$	5 \$ 29	\$	51 \$	75

# WIRELINE NON-GAAP RECONCILIATION (Unaudited) (Millions)

(IVIIIIOIIS)				Successor			Predec	ess	sor	Combi	ned	(1)
	 Quarter	Quarter		Quarter	Year	Year				Quarter		Year
	To	To		To	To	To	10 Days	1	01 Days	To		To
	Date	Date		Date	Date	Date	Ended		Ended	Date		Date
	 9/30/14	6/30/14		9/30/13	9/30/14	9/30/13	7/10/13		7/10/13	9/30/13		9/30/13
Operating (Loss) Income	\$ (68)	\$ (36	5) \$	46	\$ (104)	\$ 46	\$ 5	\$	29	\$ 51	\$	75
Severance and exit costs (6)	35	. 4		10	39	10	-		-	10		10
Depreciation and amortization	60	67	,	61	127	61	10		115	71		176
Adjusted EBITDA*	\$ 27 9	35	; \$	117	\$ 62	\$ 117	\$ 15	\$	144	\$ 132	\$	261
Adjusted EBITDA Margin*	3.8%	4.7%	%	15.1%	4.3%	15.1%	15.3%		14.3%	15.1%		14.6%
Selected items:												
Accrued capital expenditures	\$ 74 9	66	\$	73	\$ 140	\$ 73	\$ 11	\$	104	\$ 84	\$	177
Cash paid for capital expenditures	\$ 65 5	59	\$	73	\$ 124	\$ 73	\$ 10	\$	110	\$ 83	\$	183

### CONDENSED CONSOLIDATED CASH FLOW INFORMATION (Unaudited)

(Millions)	Succe	ssor	Predecessor	Combined (1)
	Year	Year		Year
	To	To	101 Days	To
	Date	Date	Ended	Date
	9/30/14	9/30/13	7/10/13	9/30/13
Operating Activities		. (2.42)	A (= (=)	
Net loss	\$ (742)		\$ (515)	\$ (1,328)
Depreciation and amortization	2,575	1,403	1,753	3,156
Provision for losses on accounts receivable	493	119	111	230
Share-based and long-term incentive compensation expense	65	58	20	78
Deferred income tax expense	28	23	1,562	1,585
Gain on previously-held equity interests	-	-	(2,926)	(2,926)
Equity in losses of unconsolidated investments, net	-	-	280	280
Interest expense related to beneficial conversion feature on convertible bond	-	-	247	247
Contribution to pension plan	(22)	-	-	
Amortization and accretion of long-term debt premiums and discounts	(149)	(86)	(5)	(91)
Other working capital changes, net	(480)	33	1,004	1,037
Other, net	(61) <b>1,707</b>	(35) <b>702</b>	200	165 <b>2,433</b>
Net cash provided by operating activities	1,101	702	1,731	2,400
Investing Activities	(0.000)	(4.070)	(4.750)	(0.007)
Capital expenditures	(2,389)	(1,878)	(1,759)	(3,637)
Expenditures relating to FCC licenses	(79)	(31)	(70)	(101)
Reimbursements relating to FCC licenses	95	(000)	-	-
Change in short-term investments, net	53	(336)	869	533
Acquisitions, net of cash acquired	-	(14,112) (3,050)	(4,039)	(18,151)
Increase in restricted cash Investment in Clearwire (including debt securities)	-	(3,050)	(228)	(3,050)
	404	-	(220)	
Proceeds from sales of assets and FCC licenses  Other, net	101	3		7 (7)
Ottier, net Net cash used in investing activities	(2,225)	(3)	(5,227)	(24,634)
•	(L,LLO)	(10,401)	(0,221)	(24,004)
Financing Activities				
Proceeds from debt and financings	•	6,826	-	6,826
Debt financing costs	-	(107)	(1)	(108)
Repayments of debt, financing and capital lease obligations	(363)	(497)	(303)	(800)
Proceeds from issuance of common stock and warrants, net	46	18,552	53	18,605
Other, net	-	(14)	-	(14)
Net cash (used in) provided by financing activities	(317)	24,760	(251)	24,509
Net (Decrease) Increase in Cash and Cash Equivalents	(835)	6,055	(3,747)	2,308
Cash and Cash Equivalents, beginning of period	4,970	3	6,275	3,750
Cash and Cash Equivalents, end of period	\$ 4,135	\$ 6,058	\$ 2,528	\$ 6,058

### RECONCILIATION TO CONSOLIDATED FREE CASH FLOW\* (NON-GAAP) (Unaudited)

(Millions)					Succes	ssor					Prede	eces	sor		Combi	ned <sup>(1</sup>	1)
	Qı	uarter	Qu	arter	Quart	er	Year		Year					(	Quarter		Year
		To		To	To		To		To	10	Days		101 Days		To		To
	[	Date		Date	Dat	е	Date		Date	E	nded		Ended		Date		Date
	9/3	30/14	6/3	30/14	9/30/	13	9/30/14		9/30/13	7/1	10/13		7/10/13	9	9/30/13	9	9/30/13
Net Cash Provided by Operating Activities	\$	1,028	\$	679	\$	694 \$	1,707	\$	702	\$	496	\$	1,731	\$	1,190	\$	2,433
Capital expenditures		(1,143)		(1,246)	(	1,878)	(2,389)	)	(1,878)		(188)	)	(1,759)		(2,066)		(3,637)
(Expenditures) Reimbursements relating to FCC licenses, net		(38)		54		(31)	16		(31)		(2)	)	(70)		(33)		(101)
Proceeds from sales of assets and FCC licenses		81		20		3	101		3		-		4		3		7
Other investing activities, net		(3)		(3)		(3)	(6)	)	(3)		-		(4)		(3)		(7)
Free Cash Flow*		(75)		(496)		1,215)	(571)	)	(1,207)		306		(98)		(909)		(1,305)
Debt financing costs		_				(107)			(107)		-		(1)		(107)		(108)
(Decrease) increase in debt and other, net		(153)		(210)		6,329	(363)	)	6,329				(303)		6,329		6,026
Acquisitions, net of cash acquired		-		-		4,112)	-		(14,112)		(3,530)	)	(4,039)		(17,642)		(18,151)
Proceeds from issuance of common stock and warrants, net		37		9	1	8,552	46		18,552		9		53		18,561		18,605
Increase in restricted cash		-		-	(	3,050)	-		(3,050)		-		-		(3,050)		(3,050)
Investment in Clearwire (including debt securities)		-		-		-	-		-		(68)	)	(228)		(68)		(228)
Other financing activities, net		-				(14)	-		(14)		-		-		(14)		(14)
Net (Decrease) Increase in Cash, Cash Equivalents and																	
Short-Term Investments	\$	(191)	\$	(697)	\$	6,383 \$	(888)	) \$	6,391	\$	(3,283)	) \$	(4,616)	\$	3,100	\$	1,775

### CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Millions)

	9/30/14	3/31/14
	9/30/14	3/31/14
ssets Current assets		
	\$ 4,1:	35 \$ 4,97
Cash and cash equivalents	\$ 4,1. 1,1i	
Short-term investments	· · · · · · · · · · · · · · · · · · ·	
Accounts and notes receivable, net	3,9	
Device and accessory inventory	1,1	
Deferred tax assets		90 12
Prepaid expenses and other current assets		12 67
Total current assets	11,2	70 11,57
Investments and other assets	1,0	
Property, plant and equipment, net	17,5	57 16,29
Goodwill	6,3	43 6,38
FCC licenses and other	41,8	00 41,97
Definite-lived intangible assets, net	6,6	
Total	\$ 84,7	10 \$ 84,68
iabilities and Shareholders' Equity		
Current liabilities		
Accounts payable	\$ 4,3	51 \$ 3,16
Accrued expenses and other current liabilities	5,4	
Current portion of long-term debt, financing and capital lease obligations		08 99
Total current liabilities	10,5	98 9,69
Long-term debt, financing and capital lease obligations	31,4	58 31.78
Deferred tax liabilities	14,3	
Other liabilities	3,6	
Total liabilities	60,0	
Stockholders' equity		
Common shares		40 3
Paid-in capital	27,4	
Accumulated deficit	(2,7)	, , , , , , , , , , , , , , , , , , , ,
Accumulated other comprehensive loss		50) (4
Total stockholders' equity	24,6	
Total	\$ 84,7	10 \$ 84,6
IET DEBT* (NON-GAAP) (Unaudited)		
Millions)	0.	
	9/30/14	3/31/14
otal Debt		66 \$ 32,77
Less: Cash and cash equivalents	(4,1)	
Less: Short-term investments	(1,1)	
Net Debt*	\$ 26,9	64 \$ 26,58

### SCHEDULE OF DEBT (Unaudited)

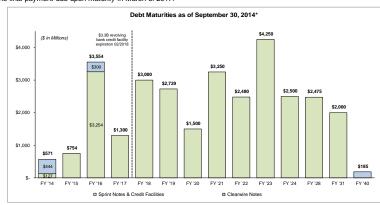
(Millions)

ISSUER		MATURITY	9/30/14	
	COUPON		PRINCIPAL	
Sprint Corporation				
7.25% Notes due 2021	7.250%	09/15/2021	\$ 2,250	
7.875% Notes due 2023	7.875%	09/15/2023	4,250	
7.125% Notes due 2024	7.125%	06/15/2024	2,500	
Sprint Corporation			9,000	
Sprint Communications, Inc.				
Export Development Canada Facility (Tranche 2)	3.580%	12/15/2015	500	
6% Senior Notes due 2016	6.000%	12/01/2016	2,000	
9.125% Senior Notes due 2017	9.125%	03/01/2017	1,000	
8.375% Senior Notes due 2017	8.375%	08/15/2017	1,300	
9% Guaranteed Notes due 2018	9.000%	11/15/2018	3,000	
7% Guaranteed Notes due 2020	7.000%	03/01/2020	1,000	
7% Senior Notes due 2020	7.000%	08/15/2020	1,500	
11.5% Senior Notes due 2021	11.500%	11/15/2021	1,000	
9.25% Debentures due 2022	9.250%	04/15/2022	200	
6% Senior Notes due 2022	6.000%	11/15/2022	2,280	
Sprint Communications, Inc.			13,780	
Sprint Communications, Inc.			13,780	
Sprint Communications, Inc.  Sprint Capital Corporation			13,780	
	6.900%	05/01/2019		
Sprint Capital Corporation	6.900% 6.875%	05/01/2019 11/15/2028	1,729	
Sprint Capital Corporation 6.9% Senior Notes due 2019			1,729 2,475	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028	6.875%	11/15/2028	1,729 2,475 2,000	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032	6.875%	11/15/2028	1,729 2,475 2,000	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032	6.875%	11/15/2028	1,729 2,475 2,000	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation	6.875%	11/15/2028	1,729 2,475 2,000 6,204	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation Clearwire Communications LLC	6.875% 8.750%	11/15/2028 03/15/2032	1,729 2,475 2,000 6,204	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016	6.875% 8.750% 14.750%	11/15/2028 03/15/2032 12/01/2016	1,729 2,475 2,000 6,204	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040	6.875% 8.750% 14.750%	11/15/2028 03/15/2032 12/01/2016	1,729 2,475 2,000 6,204	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040 Clearwire Communications LLC	6.875% 8.750% 14.750%	11/15/2028 03/15/2032 12/01/2016	1,725 2,475 2,000 6,204 300 625 925	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040	6.875% 8.750% 14.750% 8.250%	11/15/2028 03/15/2032 12/01/2016 12/01/2040	1,725 2,475 2,000 6,204 300 625 925	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040 Clearwire Communications LLC  EKN Secured Equipment Facility (\$1 Billion)	6.875% 8.750% 14.750% 8.250%	11/15/2028 03/15/2032 12/01/2016 12/01/2040	1,728 2,476 2,000 6,204 300 628 929	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040 Clearwire Communications LLC	6.875% 8.750% 14.750% 8.250%	11/15/2028 03/15/2032 12/01/2016 12/01/2040 03/30/2017	1,725 2,475 2,000 6,204 300 625 925 635	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040 Clearwire Communications LLC  EKN Secured Equipment Facility (\$1 Billion)  Tower financing obligation	6.875% 8.750% 14.750% 8.250%	11/15/2028 03/15/2032 12/01/2016 12/01/2040 03/30/2017 09/30/2021	1,72\$ 2,47\$ 2,000 6,204  300 62\$ 92\$ 635	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040 Clearwire Communications LLC  EKN Secured Equipment Facility (\$1 Billion)  Tower financing obligation Capital lease obligations and other	6.875% 8.750% 14.750% 8.250%	11/15/2028 03/15/2032 12/01/2016 12/01/2040 03/30/2017 09/30/2021	1,729 2,475 2,000 6,204 300 629 929 635	
Sprint Capital Corporation 6.9% Senior Notes due 2019 6.875% Senior Notes due 2028 8.75% Senior Notes due 2032 Sprint Capital Corporation  Clearwire Communications LLC 14.75% First-Priority Senior Secured Notes due 2016 8.25% Exchangeable Notes due 2040 Clearwire Communications LLC  EKN Secured Equipment Facility (\$1 Billion)  Tower financing obligation Capital lease obligations and other	6.875% 8.750% 14.750% 8.250%	11/15/2028 03/15/2032 12/01/2016 12/01/2040 03/30/2017 09/30/2021	13,780 1,729 2,475 2,000 6,204 300 629 929 635 301 158 31,007	

### Supplemental information:

The Company had \$2.4 billion of borrowing capacity available under our unsecured revolving bank credit facility as of September 30, 2014. Our unsecured revolving bank credit facility expires in February 2018.

In May 2012, certain of our subsidiaries entered into a \$1.0 billion secured equipment credit facility to finance equipment-related purchases from Ericsson for Network Vision. The facility was fully drawn at the end of 2013, and a balance of \$635 million principal amount was outstanding as of September 30, 2014. Repayments of remaining principal are due semi-annually in equal installments, along with corresponding payments of interest and fees, each March and September, with the final payment due upon maturity in March of 2017.



<sup>\*</sup>This table excludes (i) our unsecured revolving bank credit facility, which will expire in 2018 and has no outstanding balance, (ii) \$918 million in letters of credit outstanding under the unsecured revolving bank credit facility, (iii) vendor financing notes assumed in the Clearwire Acquisition, and (iv) all capital leases and other financing obligations.

### **NOTES TO THE FINANCIAL INFORMATION (Unaudited)**

- (1) Financial results include a Predecessor period from January 1, 2012, through the closing of the SoftBank transaction on July 10, 2013, and a Successor period from October 5, 2012 through December 31, 2013. In order to present financial results in a way that offers investors a more meaningful calendar period-to-period comparison, we have combined results of operations and cash flows for the Predecessor and Successor periods for the three and six-month periods ended September 30, 2013. (See Financial Measures for further information).
- (2) Postpaid connections on the Sprint platform are defined as retail postpaid devices with an active line of service on the CDMA network, including connections utilizing WiMax and LTE technology. Postpaid connections previously on the Nextel platform are defined as retail postpaid connections on the iDEN network, which was shut-down on June 30, 2013. Postpaid connections from transactions are defined as retail postpaid connections acquired from U.S. Cellular in May 2013 and Clearwire in July 2013 who had not deactivated or been recaptured on the Sprint platform. The Sprint platform connections results included approximately 261,000, 535,000 and 54,000 tablet net adds during the September 30, 2014, June 30, 2014, and September 30, 2013 quarter-to-date periods, respectively, which generally generate a significantly lower ARPU than other postpaid connections.
- (3) Prepaid connections on the Sprint platform are defined as retail prepaid connections and session-based tablet users who utilize the CDMA network and WiMax and LTE technology via our multi-brand offerings. Prepaid connections previously on the Nextel platform are defined as retail prepaid connections who utilized the iDEN network, which was shut-down on June 30, 2013. Prepaid connections from transactions are defined as retail prepaid connections acquired from U.S. Cellular in May 2013 and Clearwire in July 2013 who had not deactivated or been recaptured on the Sprint platform.
- (4) Nextel Connections Recaptures are defined as the number of connections that deactivated service from the postpaid or prepaid Nextel platform, as applicable, during each period but remained with the Company as connections on the postpaid or prepaid Sprint platform, respectively. Connections that deactivated service from the Nextel platform and activated service on the Sprint platform are included in the Sprint platform net additions for the applicable period.
- (5) The Postpaid and Prepaid Nextel Recapture Rates are defined as the portion of total connections that left the postpaid or prepaid Nextel platform, as applicable, during the period and were retained on the postpaid or prepaid Sprint platform, respectively.
- (6) Severance and exit costs are primarily associated with work force reductions and exit costs associated with the Nextel platform and those related to exiting certain operations of Clearwire.
- (7) For the second and first quarters of fiscal year 2013, included in selling, general and administrative expenses are fees paid to unrelated parties necessary for the transactions with SoftBank and our acquisition of Clearwire.

### \*FINANCIAL MEASURES

On July 9, 2013, Sprint Communications, Inc. (formerly Sprint Nextel Corporation) completed its acquisition of Clearwire. On July 10, 2013 we consummated the SoftBank Merger with Starburst II, which immediately changed its name to Sprint Corporation (now referred to as the Company or Sprint). As a result of these transactions, the assets and liabilities of Sprint Communications, Inc. and Clearwire were adjusted to fair value on the respective closing dates. The Company's financial statement presentations herein distinguish between a predecessor period relating to Sprint Communications, Inc. for periods prior to the SoftBank Merger (Predecessor) and a successor period (Successor). The Successor information represents Sprint Corporation, which includes the activity and accounts of Sprint Communications, Inc. as of and for the three and six month periods ended September 30, 2014 and September 30, 2013 and the three month period ended June 30, 2014. The accounts and activity for the successor periods from October 5, 2012 (date of inception) to December 31, 2012 and from January 1, 2013 to July 10, 2013 consist of the activity of Starburst II prior to the close of the SoftBank Merger. The Predecessor information contained herein represents the historical basis of presentation for Sprint Communications, Inc. for all periods prior to the SoftBank Merger date on July 10, 2013. As a result of the valuation of assets acquired and liabilities assumed at fair value at the time of the SoftBank Merger and Clearwire Acquisition, the financial statements for the successor period are presented on a measurement basis different than the predecessor period, which was Sprint Communication Inc.'s historical cost, and are, therefore, not comparable.

In order to present financial results in a way that offers investors a more meaningful calendar period-to-period comparison, we have combined the current and prior year results of operations for the predecessor with successor results of operations on an unaudited combined basis. The combined information for the three and six-month periods ended September 30, 2013 does not purport to represent what our consolidated results of operations would have been if the acquisition had occurred as of the beginning of 2013.

Sprint provides financial measures determined in accordance with GAAP and adjusted GAAP (non-GAAP). The non-GAAP financial measures reflect industry conventions, or standard measures of liquidity, profitability or performance commonly used by the investment community for comparability purposes. These measurements should be considered in addition to, but not as a substitute for, financial information prepared in accordance with GAAP. Other than the use of non-GAAP combined results as described above, we have defined below each of the non-GAAP measures we use, but these measures may not be synonymous to similar measurement terms used by other companies.

Sprint provides reconciliations of these non-GAAP measures in its financial reporting. Because Sprint does not predict special items that might occur in the future, and our forecasts are developed at a level of detail different than that used to prepare GAAP-based financial measures, Sprint does not provide reconciliations to GAAP of its forward-looking financial measures.

The measures used in this release include the following:

EBITDA is operating income/(loss) before depreciation and amortization. Adjusted EBITDA is EBITDA excluding severance, exit costs, and other special items. Adjusted EBITDA Margin represents Adjusted EBITDA divided by non-equipment net operating revenues for Wireless and Adjusted EBITDA divided by net operating revenues for Wireline. We believe that Adjusted EBITDA and Adjusted EBITDA Margin provide useful information to investors because they are an indicator of the strength and performance of our ongoing business operations, including our ability to fund discretionary spending such as capital expenditures, spectrum acquisitions and other investments and our ability to incur and service debt. While depreciation and amortization are considered operating costs under GAAP, these expenses primarily represent non-cash current period costs associated with the use of long-lived tangible and definite-lived intangible assets. Adjusted EBITDA and Adjusted EBITDA Margin are calculations commonly used as a basis for investors, analysts and credit rating agencies to evaluate and compare the periodic and future operating performance and value of companies within the telecommunications industry.

Free Cash Flow is the cash provided by operating activities less the cash used in investing activities other than short-term investments, including changes in restricted cash, if any, and amounts included as investments in Clearwire and Sprint Communications, Inc. during the period, if applicable. We believe that Free Cash Flow provides useful information to investors, analysts and our management about the cash generated by our core operations after interest and dividends, if any, and our ability to fund scheduled debt maturities and other financing activities, including discretionary refinancing and retirement of debt and purchase or sale of investments.

**Net Debt** is consolidated debt, including current maturities, less cash and cash equivalents, short-term investments and, if any, restricted cash. We believe that Net Debt provides useful information to investors, analysts and credit rating agencies about the capacity of the company to reduce the debt load and improve its capital structure.

### SAFE HARBOR

This release includes "forward-looking statements" within the meaning of the securities laws. The words "may," "could," "should," "estimate," "project," "forecast," "intend," "expect," "anticipate," "believe," "target," "plan," "providing guidance," and similar expressions are intended to identify information that is not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to our network, connections growth, and liquidity; and statements expressing general views about future operating results — are forward-looking statements. Forward-looking statements are estimates and projections reflecting management's judgment based on currently available information and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. With respect to these forward-looking statements, management has made assumptions regarding, among other things, the ability to operationalize the anticipated benefits from the SoftBank and Clearwire transactions, the development and deployment of new technologies; efficiencies and cost savings of new technologies and services; customer and network usage; connection growth and retention; service, speed, coverage and quality; availability of devices; the timing of various events and the economic environment. Sprint believes these forward-looking statements are reasonable; however, you should not place undue reliance on forward-looking statements, which are based on current expectations and speak only as of the date when made. Sprint undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our company's historical experience and our present expectations or projections. Factors that might cause such differences include, but are not limited to, those discussed in Sprint Corporation's Transition Report on Form 10-K for the period ended March 31, 2014. You should understand that it is not possible to predict or identify all such factors. Consequently, you should not consider any such list to be a complete set of all potential risks or uncertainties.

### **About Sprint:**

Sprint (NYSE: S) is a communications services company that creates more and better ways to connect its customers to the things they care about most. Sprint served 55 million connections as of September 30, 2014 and is widely recognized for developing, engineering and deploying innovative technologies, including the first wireless 4G service from a national carrier in the United States; leading no-contract brands including Virgin Mobile USA, Boost Mobile, and Assurance Wireless; instant national and international push-to-talk capabilities; and a global Tier 1 Internet backbone. Sprint has been named to the Dow Jones Sustainability Index (DJSI) North America for the past four years. You can learn more and visit Sprint at www.sprint.com or www.facebook.com/sprint and www.twitter.com/sprint.

<sup>&</sup>lt;sup>1</sup> Rankings based on applicable RootMetrics Metro RootScore® Reports for mobile performance as tested on best available plans and devices on 4 mobile networks across all available network types (January 2014 – October 2014). The RootMetrics award is not an endorsement of Sprint. Your results may vary. See www.rootmetrics.com for details.