## CAPITOL FEDERAL* FinANCIAL, INC.

## NEWS RELEASE <br> FOR IMMEDIATE RELEASE

July 28, 2014
CAPITOL FEDERAL FINANCIAL, INC. REPORTS THIRD QUARTER FISCAL YEAR 2014 RESULTS

Topeka, KS - Capitol Federal® Financial, Inc. (NASDAQ: CFFN) (the "Company") announced results today for the quarter ended June 30, 2014. Detailed results will be available in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2014, which will be filed with the Securities and Exchange Commission ("SEC") on or about August 1, 2014 and posted on our website, http://ir.capfed.com. For best viewing results, please view this release in Portable Document Format (PDF) on our website.

Highlights for the quarter include:

- net income of $\$ 20.0$ million,
- basic and diluted earnings per share of $\$ 0.14$,
- net interest margin of $2.09 \%$,
- True Blue ${ }^{\circledR}$ Capitol dividend of $\$ 0.25$ per share, and
- repurchased 763,390 shares of common stock at an average price of $\$ 11.97$ per share.


## Comparison of Operating Results for the Three Months Ended June 30, 2014 and March 31, 2014

Net income increased $\$ 295$ thousand, or $1.5 \%$, from $\$ 19.7$ million for the quarter ended March 31, 2014 to $\$ 20.0$ million for the quarter ended June 30 , 2014. The increase in net income was due primarily to a decrease in income tax expense, as well as to a decrease in interest expense on Federal Home Loan Bank ("FHLB") borrowings. The net interest margin increased two basis points, from $2.07 \%$ for the prior quarter, to $2.09 \%$ for the current quarter. The increase in the net interest margin was largely a result of a decrease in interest expense on FHLB borrowings.

## Interest and Dividend Income

The weighted average yield on total interest-earning assets for the current quarter remained unchanged from the prior quarter at $3.25 \%$, while the average balance of interest-earning assets increased $\$ 1.2$ million between the two periods. The following table presents the components of interest and dividend income for the time periods presented, along with the change measured in dollars and percent.


The increase in interest income on loans receivable was due to a $\$ 50.1$ million increase in the average balance of the portfolio, partially offset by a one basis point decrease in the weighted average yield on the portfolio to $3.77 \%$ for the current quarter. Included in interest income on loans receivable for the current quarter was $\$ 17$ thousand related to the net amortization of premiums/deferred costs and the accretion of discounts/unearned loan fees increasing the average yield on the portfolio by less than one basis point. During the prior quarter, $\$ 67$ thousand, net, was accreted and increased the average yield on the portfolio by less than one basis point.

The decrease in interest income on MBS was due to a nine basis point decrease in the weighted average yield on the portfolio to $2.30 \%$ for the current quarter. Included in interest income on MBS for the current quarter was $\$ 1.5$ million from the net amortization of premiums and the accretion of discounts decreasing the average yield on the portfolio by 32 basis points. During the prior quarter, $\$ 1.3$ million of net premiums were amortized and decreased the average yield on the portfolio by 26 basis points. The decrease in interest income on investment securities was due to a $\$ 52.2$ million decrease in the average balance of the portfolio. Cash flows from the MBS and investment securities portfolios not reinvested in the portfolios were used to fund loan growth, pay dividends, and repurchase Company stock.

The increase in dividends on FHLB stock was due to an increase in the FHLB dividend rate during the current quarter.

## Interest Expense

The weighted average rate paid on total interest-bearing liabilities decreased four basis points from the prior quarter to $1.38 \%$ for the current quarter, and the average balance of interest-bearing liabilities increased $\$ 5.0$ million between the two periods. The following table presents the components of interest expense for the time periods presented, along with the change measured in dollars and percent.

| For the Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
| June 30, March 31, <br> 2014  | 2014 <br> Change Expressed in: |  |
|  |  |  |

## INTEREST EXPENSE:

FHLB borrowings
Deposits
Repurchase agreements
Total interest expense

| \$ | 14,826 | \$ | 15,311 | \$ | (485) | (3.2)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8,124 |  | 8,076 |  | 48 | 0.6 |
|  | 2,773 |  | 2,743 |  | 30 | 1.1 |
| \$ | 25,723 | \$ | 26,130 | \$ | (407) | (1.6) |

The decrease in interest expense on FHLB borrowings was due primarily to a decrease in the weighted average rate paid on the portfolio as a result of maturing FHLB advances being renewed at lower market rates and partially to a decrease in the average balance. The largest contributor to the decrease in interest expense on FHLB borrowings quarter-over-quarter was a $\$ 200.0$ million advance with an effective rate of $5.01 \%$ that matured in early February 2014 being partially replaced with a $\$ 150.0$ million advance with a fixed-rate of $2.59 \%$ and an original term of 84 months. In mid-May 2014, a $\$ 100.0$ million advance with an effective rate of $2.80 \%$ matured and was replaced with a $\$ 100.0$ million advance with a term of 84 months and a fixed-rate of $2.45 \%$. Subsequent to June 30, 2014, a $\$ 100.0$ million repurchase agreement with a rate of $4.20 \%$ matured and was replaced with a $\$ 100.0$ million FHLB advance with a term of 60 months at a fixed-rate of $1.96 \%$.

## Provision for Credit Losses

Capitol Federal Savings Bank (the "Bank") recorded a provision for credit losses during the current quarter of \$307 thousand compared to a provision for credit losses during the prior quarter of $\$ 160$ thousand. The $\$ 307$ thousand provision for credit losses in the current quarter takes into account net charge-offs of \$192 thousand.

## Non-Interest Income

The following table presents the components of non-interest income for the time periods presented, along with the change measured in dollars and percent.

| For the Three Months Ended |  | Change Expressed in: |  |
| :---: | :---: | :---: | :---: |
| June 30, | March 31, |  |  |
| 2014 | 2014 | Dollars | Percent |

## NON-INTEREST INCOME:

| Retail fees and charges | $\$$ | 3,792 | $\$$ | 3,454 | $\$$ | 338 |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Insurance commissions |  | 827 |  | 1,204 | $(377)$ | $(31.3)$ |
| Loan fees |  | 367 |  | 404 | $(37)$ | $(9.2)$ |
| Income from bank-owned life insurance ("BOLI") |  | 333 |  | 330 | 3 | 0.9 |
| Other non-interest income | 300 |  | 335 | $(35)$ | $(10.4)$ |  |
| Total non-interest income | $\underline{\$ 108)}$ | $(1.9)$ |  |  |  |  |

The increase in retail fees and charges was due primarily to an increase in debit card income, due in part to seasonality, and an increase in service charges earned. The decrease in insurance commissions was due largely to a decrease in the amount of contingent commissions received from certain insurance providers, compared to the prior quarter.

## Non-Interest Expense

The following table presents the components of non-interest expense for the time periods presented, along with the change measured in dollars and percent.

| For the Three Months Ended <br> June 30, <br> 2014 | March 31, <br> 2014 |  |
| :---: | :---: | :---: |

## NON-INTEREST EXPENSE:

| Salaries and employee benefits | $\$$ | 10,929 | $\$$ | 10,724 | $\$$ | 205 |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |$⿻$| $1.9 \%$ |
| :--- |
| Occupancy |

The increase in salaries and employee benefits expense was due primarily to compensation expense on unallocated Employee Stock Ownership Plan ("ESOP") shares related to the $\$ 0.25$ per share True Blue Capitol dividend paid in June 2014. It is anticipated that this dividend will result in an additional $\$ 558$ thousand of compensation expense in the fourth quarter of fiscal year 2014. The increase in regulatory and outside services was due primarily to the timing of fees paid for external audit services.

The Company's efficiency ratio was $43.19 \%$ for the current quarter compared to $42.42 \%$ for the prior quarter. The change in the efficiency ratio was due primarily to the increase in total non-interest expense. The efficiency ratio is a measure of a financial institution's total non-interest expense as a percentage of the sum of net interest income (pre-provision for credit losses) and noninterest income. A lower value indicates that the financial institution is generating revenue with a lower level of expense.

## Income Tax Expense

Income tax expense was $\$ 9.1$ million for the current quarter compared to $\$ 9.8$ million for the prior quarter. The decrease in expense between periods was due primarily to a decrease in the effective income tax rate from $33.2 \%$ for the prior quarter to $31.4 \%$ for the current quarter. The decrease in the effective income tax rate between periods was largely a result of a true-up of income tax expense for fiscal year 2014 to account for a lower effective tax rate for the year, primarily a result of higher deductible expenses associated with dividends paid on ESOP shares due to the True Blue Capitol dividend paid in June 2014.

## Comparison of Operating Results for the Nine Months Ended June 30, 2014 and 2013

For the nine month period ended June 30, 2014, the Company recognized net income of $\$ 57.5$ million, compared to net income of $\$ 53.3$ million for the nine month period ended June 30, 2013. The $\$ 4.2$ million, or $7.9 \%$, increase in net income was due primarily to a $\$ 4.1$ million decrease in salaries and employee benefits due primarily to a reduction in ESOP related expenses. The net interest margin increased six basis points, from $1.98 \%$ for the prior year nine month period to $2.04 \%$ for the current year nine month period. Decreases in the cost of funds and a shift in the mix of interest-earning assets from relatively lower yielding securities to higher yielding loans was enough to overcome the negative impact of decreasing asset yields.

## Interest and Dividend Income

The weighted average yield on total interest-earning assets decreased 10 basis points from $3.34 \%$ for the prior year nine month period to $3.24 \%$ for the current year nine month period, and the average balance of interest-earning assets decreased $\$ 162.0$ million from the prior year nine month period. The following table presents the components of interest and dividend income for the time periods presented along with the change measured in dollars and percent. The decrease in interest income on loans receivable was due to a decrease in the weighted average yield on the portfolio, partially offset by an increase in the average balance. The decrease in interest income on MBS and investment securities was due largely to a decrease in the average balance of each portfolio as cash flows not reinvested in the portfolios were used to fund loan growth, pay dividends, and repurchase Company stock.

For the Nine Months Ended

| June 30, |
| :---: |
| 2014 |
| (Dollars in thousands) |$\stackrel{\text { Change Expressed in: }}{\text { Dollars }} \xrightarrow{\text { Percent }}$

## INTEREST AND DIVIDEND INCOME:

Loans receivable
MBS
Investment securities
FHLB stock
Cash and cash equivalents
Total interest and dividend income

| \$ | 171,539 | \$ | 172,030 | \$ | (491) | (0.3)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 34,765 |  | 43,048 |  | $(8,283)$ | (19.2) |
|  | 5,674 |  | 7,761 |  | $(2,087)$ | (26.9) |
|  | 3,877 |  | 3,384 |  | 493 | 14.6 |
|  | 157 |  | 108 |  | 49 | 45.4 |
| \$ | 216,012 | \$ | 226,331 | \$ | $(10,319)$ | (4.6) |

The weighted average yield on the loans receivable portfolio decreased 25 basis points, from $4.03 \%$ for the prior year nine month period to $3.78 \%$ for the current year nine month period. The downward repricing of the loan portfolio was due largely to adjustablerate loans repricing to lower rates, to loan purchases at market rates less than the weighted average rate of the existing portfolio, and to the current year nine month period reflecting the full impact of the large volume of refinances and endorsements that occurred during the prior year nine month period. Also contributing to the decrease in the weighted average yield for the current year nine month period, compared to the prior year nine month period, was the net amount of premiums/deferred costs amortized and discounts/unearned loan fees accreted to interest income on loans receivable. During the current year nine month period, \$131 thousand related to the net amortization of premiums/deferred costs and the accretion of discounts/unearned loan fees was included in interest income, which increased the average yield of the portfolio by less than one basis point. During the prior year nine month period, $\$ 2.1$ million, net, was accreted and increased the average yield on the portfolio by five basis points. The decrease in interest income on loans receivable resulting from the decrease in average yield was partially offset by a $\$ 355.4$ million increase in the average balance of the portfolio.

The average balance of the MBS portfolio decreased $\$ 340.6$ million between the two periods and the average yield on the MBS portfolio decreased 13 basis points, from $2.49 \%$ during the prior year nine month period to $2.36 \%$ for the current year nine month period. The decrease in the average yield was due primarily to purchases of MBS between periods with yields less than the average yield on the existing portfolio and the downward repricing of existing adjustable-rate MBS. Included in interest income on MBS for the current year nine month period was $\$ 4.2$ million from the net amortization of premiums and the accretion of discounts decreasing the average yield on the portfolio by 29 basis points. During the prior year nine month period, $\$ 6.3$ million of net premiums were amortized and decreased the average yield on the portfolio by 37 basis points.

The decrease in interest income on investment securities was due primarily to a $\$ 193.0$ million decrease in the average balance of the portfolio, along with a seven basis point decrease in the yield, from $1.20 \%$ during the prior year nine month period, to $1.13 \%$ for the current year nine month period.

## Interest Expense

The weighted average rate paid on total interest-bearing liabilities decreased 21 basis points from $1.64 \%$ for the prior year nine month period to $1.43 \%$ for the current year nine month period, and the average balance of interest-bearing liabilities decreased $\$ 50.4$ million from the prior year nine month period. The following table presents the components of interest expense for the time periods presented, along with the change measured in dollars and percent. The decrease in interest expense on FHLB borrowings, deposits, and repurchase agreements was due primarily to a decrease in the weighted average rate paid on the portfolios between the two periods.

For the Nine Months Ended

| June 30, |
| :--- |
| 2014 |
| (Dollars in thousands) |

## INTEREST EXPENSE:

FHLB borrowings
Deposits
Repurchase agreements
Total interest expense

| \$ | 47,000 | \$ | 53,914 | \$ | $(6,914)$ | (12.8)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 24,523 |  | 28,202 |  | $(3,679)$ | (13.0) |
|  | 8,319 |  | 9,861 |  | $(1,542)$ | (15.6) |
| \$ | 79,842 | \$ | 91,977 | \$ | $(12,135)$ | (13.2) |

The weighted average rate paid on the FHLB borrowings portfolio decreased 28 basis points, from $2.81 \%$ for the prior year nine month period to $2.53 \%$ for the current year nine month period. The decrease in the average rate paid was primarily a result of maturities and renewals to lower market rates that occurred between periods. Additionally, the average balance of FHLB borrowings decreased $\$ 71.1$ million between periods, due primarily to some maturing advances not being renewed in their entirety.

The decrease in the weighted average rate paid on the deposit portfolio was due primarily to a decrease in the weighted average rate paid on the retail certificate of deposit portfolio. The weighted average rate paid on the retail certificate of deposit portfolio decreased 19 basis points, from $1.42 \%$ for the prior year nine month period to $1.23 \%$ for the current year nine month period.

The weighted average rate paid on the repurchase agreements decreased 43 basis points, from $3.86 \%$ for the prior year nine month period to $3.43 \%$ for the current year nine month period. The decrease in the average rate paid on repurchase agreements was due to maturities and a new agreement entered into between periods which had a rate less than the existing portfolio.

## Provision for Credit Losses

The Bank recorded a provision for credit losses during the current year nine month period of \$982 thousand, compared to a \$567 thousand negative provision for credit losses for the prior year nine month period. The $\$ 982$ thousand provision for credit losses in the current year nine month period takes into account net charge-offs of $\$ 722$ thousand.

## Non-Interest Income

The following table presents the components of non-interest income for the time periods presented, along with the change measured in dollars and percent.

## For the Nine Months Ended

| June 30, |  | Change Expressed in: |  |
| :---: | :---: | :---: | :---: |
| 2014 | 2013 | Dollars |  |

NON-INTEREST INCOME:

| Retail fees and charges | \$ | 11,056 | \$ | 11,369 | \$ | (313) | (2.8)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Insurance commissions |  | 2,589 |  | 2,337 |  | 252 | 10.8 |
| Loan fees |  | 1,221 |  | 1,312 |  | (91) | (6.9) |
| Income from BOLI |  | 1,001 |  | 1,120 |  | (119) | (10.6) |
| Other non-interest income |  | 979 |  | 1,395 |  | (416) | (29.8) |
| Total non-interest income | \$ | 16,846 | \$ | 17,533 | \$ | (687) | (3.9) |

The decrease in retail fees and charges was due primarily to a decrease in service charges earned. The increase in insurance commissions was due largely to an increase in contingent commissions received from certain insurance providers as a result of favorable claims experience during the prior year. The decrease in other non-interest income was due primarily to a decrease in premium income from Capitol Federal Mortgage Reinsurance Company as it is no longer writing new business.

## Non-Interest Expense

The following table presents the components of non-interest expense for the time periods presented, along with the change measured in dollars and percent.

For the Nine Months Ended

| June 30, |
| :---: |
| $2014 \quad$(Dollars in thousands)$\stackrel{\text { Change Expressed in: }}{\text { Dollars }} \xrightarrow{\text { Percent }}$ |

NON-INTEREST EXPENSE:

| Salaries and employee benefits | $\$$ | 32,379 | $\$$ | 36,473 | $\$$ | $(4,094)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Occupancy |  | 7,662 |  | 7,136 | 526 | 7.4 |
| Information technology and communications |  | 6,985 |  | 6,723 | 262 | 3.9 |
| Regulatory and outside services |  | 3,990 |  | 4,435 | $(445)$ | $(10.0)$ |
| Deposit and loan transaction costs |  | 3,976 |  | 4,207 | $(231)$ | $(5.5)$ |
| Federal insurance premium | 3,264 |  | 3,337 | $(73)$ | $(2.2)$ |  |
| Advertising and promotional |  | 2,825 |  | 3,222 | $(397)$ | $(12.3)$ |
| Other non-interest expense |  | 5,914 |  | 6,027 | $(113)$ | $(1.9)$ |
| Total non-interest expense | $\$$ | 66,995 | $\$$ | 71,560 | $\$$ | $(4,565)$ |

The decrease in salaries and employee benefits was due primarily to a decrease in ESOP related expenses resulting largely from the final allocation of ESOP shares acquired in our initial public offering (March 1999) being made at September 30, 2013. In fiscal year 2014 the only ESOP shares to be allocated will be the shares acquired in the Company's corporate reorganization in December 2010. The increase in occupancy expense was due largely to an increase in depreciation expense, which was primarily associated with the remodeling of our home office. The decrease in regulatory and outside services was due largely to the timing of fees paid for our external audit. The decrease in advertising and promotional expense was due primarily to the timing of media campaigns in fiscal year 2013, which included campaigns delayed from fiscal year 2012.

The Company's efficiency ratio was $43.78 \%$ for the current year nine month period compared to $47.11 \%$ for the prior year nine month period. The change in the efficiency ratio was due primarily to a decrease in total non-interest expense.

## Income Tax Expense

Income tax expense was $\$ 27.6$ million for both the current and prior year nine month periods. The effective tax rate for the current year nine month period was $32.4 \%$ compared to $34.1 \%$ for the prior year nine month period. The decrease in the effective tax rate between periods was due largely to a lower amount of nondeductible ESOP related expenses due to the final ESOP allocation on September 30, 2013, as discussed in the non-interest expense section above, along with higher tax credits related to our low income housing partnerships. Additionally, higher pretax income for the current year nine month period, compared to the prior year nine month period, resulted in all of the items that affect the income tax rate having a smaller impact on the overall effective tax rate. Management anticipates the effective tax rate for fiscal year 2014 will be approximately $32 \%$ to $33 \%$, based on fiscal year 2014 estimates as of June 30, 2014.

## Financial Condition as of June 30, 2014

Total assets were $\$ 9.03$ billion at June 30, 2014 compared to $\$ 9.19$ billion at September 30, 2013. The $\$ 155.4$ million decrease was due primarily to a $\$ 293.6$ million decrease in the securities portfolio, partially offset by a $\$ 173.7$ million increase in the loan portfolio. The cash flows from the securities portfolio were used to fund loan growth, pay dividends, and repurchase stock. During the current year nine month period, the Bank originated and refinanced $\$ 403.5$ million of loans with a weighted average rate of $3.95 \%$, purchased $\$ 357.8$ million of loans from correspondent lenders with a weighted average rate of $3.74 \%$, and participated in $\$ 43.8$ million of commercial real estate loans with a weighted average rate of $4.16 \%$. As of June 30, 2014, the Bank had 26 active correspondent lending relationships operating in 26 states.

Economic conditions in the Bank's local market areas have a significant impact on the ability of borrowers to repay loans and the value of the collateral securing these loans. As of June 2014, the unemployment rate was $4.9 \%$ for Kansas and $6.5 \%$ for Missouri, compared to the national average of $6.1 \%$ based on information from the Bureau of Labor Statistics. Our Kansas City market area, which comprises the largest segment of our loan portfolio and deposit base, had an average household income of approximately $\$ 80$ thousand per annum, based on 2013 estimates from the American Community Survey, which is a statistical survey by the U.S. Census Bureau. The average household income in our combined market areas was approximately $\$ 69$ thousand per annum, with $91 \%$ of the population at or above the poverty level, also based on the 2013 estimates from the American Community Survey. The Federal Housing Finance Agency (FHFA) price index for Kansas and Missouri has not experienced significant fluctuations during the past 10 years, unlike other market areas of the United States, indicating stability in property values in our local market areas.

Total liabilities were $\$ 7.53$ billion at June 30, 2014 compared to $\$ 7.55$ billion at September 30, 2013. The $\$ 22.2$ million decrease was due primarily to a decrease in advance payments by borrowers for taxes and insurance resulting from the payment of real estate taxes and insurance on behalf of our borrowers. FHLB borrowings decreased $\$ 45.1$ million, which was primarily offset by a $\$ 43.4$ million increase in deposits. The increase in deposits was comprised of a $\$ 42.6$ million increase in the checking portfolio, an $\$ 11.9$ million increase in the savings portfolio, and a $\$ 4.2$ million increase in the money market portfolio, partially offset by a $\$ 15.3$ million decrease in the certificate of deposit portfolio.

Stockholders' equity was $\$ 1.50$ billion at June 30, 2014 compared to $\$ 1.63$ billion at September 30, 2013. The $\$ 133.2$ million decrease was due primarily to the payment of $\$ 127.9$ million in dividends and the repurchase of $\$ 66.3$ million of stock, partially offset by net income of $\$ 57.5$ million.

The $\$ 127.9$ million in dividends paid during the current year nine month period consisted of: (1) two $\$ 0.25$ per share True Blue dividends, totaling \$0.50 per share, or \$70.4 million; (2) an \$0.18 per share, or \$25.8 million, true-up dividend related to fiscal year 2013 earnings per the Company's dividend policy; and (3) three regular quarterly dividends of $\$ 0.075$ per share each quarter, totaling $\$ 0.225$ per share, or $\$ 31.7$ million. The $\$ 70.4$ million in True Blue dividends were funded by $\$ 72.0$ million in capital distributions from the Bank to the holding company. On July 18, 2014, the Company declared a regular quarterly cash dividend of $\$ 0.075$ per share, or approximately $\$ 10.3$ million, payable on August 15, 2014 to stockholders of record as of the close of business on August 1, 2014. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company. At June 30, 2014, Capitol Federal Financial, Inc., at the holding company level, had \$141.6 million on deposit at the Bank.

In November 2012, the Company announced that its Board of Directors approved the repurchase of up to $\$ 175.0$ million of the Company's common stock. The Company began repurchasing common stock under this plan during the second quarter of fiscal year 2013 and, as of June 30, 2014, had repurchased 9,360,109 shares at an average price of \$11.93 per share, at a total cost of \$111.7 million. Subsequent to June 30, 2014 through the date of this release, the Company repurchased an additional 321,700 shares at an average price of $\$ 12.02$ per share. This plan, under which $\$ 59.4$ million remained available as of the date of this release, has no expiration date.

The following table presents the balance of stockholders' equity and related information as of the dates presented.

|  | June 30, 2014 |  | September 30, 2013 <br> (Dollars in thousands) |  | June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Stockholders’ equity | \$ | 1,498,907 | \$ | 1,632,126 | \$ | 1,624,502 |
| Equity to total assets at end of period |  | 16.6 |  | 17.8 \% |  | 17.6 |

The following table presents a reconciliation of total and net shares outstanding as of June 30, 2014.

Total shares outstanding
Less unallocated ESOP shares and unvested restricted stock Net shares outstanding

142,359,003
$(4,617,524)$
137,741,479

Consistent with our goal to operate a sound and profitable financial institution, we actively seek to maintain a "well-capitalized" status for the Bank in accordance with regulatory standards. As of June 30, 2014, the Bank exceeded all regulatory capital requirements. The following table presents the Bank's regulatory capital ratios at June 30, 2014 based upon regulatory guidelines.

|  | Regulatory <br> Bank <br> Ratios |  | (Wequirement For <br> "Wapitalized" <br> Status |
| :--- | :---: | :---: | :---: |
|  | $14.4 \%$ | $5.0 \%$ |  |
| Tier 1 leverage ratio | 33.5 | 6.0 |  |
| Tier 1 risk-based capital | 33.7 | 10.0 |  |

A reconciliation of the Bank's equity under accounting principles generally accepted in the United States of America ("GAAP") to regulatory capital amounts as of June 30, 2014 is as follows (dollars in thousands):

| Total Bank equity as reported under GAAP | $\$$ | $1,305,210$ |
| :--- | ---: | ---: |
| Unrealized gains on available-for-sale ("AFS") securities | $(7,100)$ |  |
| Total Tier 1 capital | $1,298,110$ |  |
| Allowance for credit losses ("ACL") | 9,082 |  |
| Total risk-based capital | $\$ 1,307,192$ |  |

Management plans to furnish the Company’s September 30, 2014 annual proxy materials to stockholders via the internet. Stockholders who are eligible to vote at the Fiscal Year 2014 Annual Meeting of Stockholders will receive a notice containing instructions on how to access the proxy materials over the internet and vote online at least 40 days prior to the Annual Meeting. The notice will explain how a stockholder can arrange to have printed materials sent to them, if so desired. Proxy materials include the definitive proxy statement for the Fiscal Year 2014 Annual Meeting of Stockholders, and the September 30, 2014 Annual Report to Stockholders.

Capitol Federal Financial, Inc. is the holding company for the Bank. The Bank has 47 branch locations in Kansas and Missouri. The Bank is one of the largest residential lenders in the State of Kansas. News and other information about the Company can be found on the Internet at the Bank's website, http://www.capfed.com.

Except for the historical information contained in this press release, the matters discussed may be deemed to be forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve risks and uncertainties, including changes in economic conditions in the Company's market area, changes in policies by regulatory agencies and other governmental initiatives affecting the financial services industry, fluctuations in interest rates, demand for loans in the Company's market area, the future earnings and capital levels of Capitol Federal Savings Bank, which would affect the ability of the Capitol Federal Financial, Inc. to pay dividends in accordance with its dividend policies, competition, and other risks detailed from time to time in documents filed or furnished by Capitol Federal Financial, Inc. with the SEC. Actual results may differ materially from those currently expected. These forward-looking statements represent Capitol Federal Financial, Inc.’s judgment as of the date of this release. Capitol Federal Financial, Inc. disclaims, however, any intent or obligation to update these forward-looking statements.

For further information contact:

Jim Wempe
Vice President, Investor Relations
700 S Kansas Ave.
Topeka, KS 66603
(785) 270-6055
jwempe@capfed.com

Kent Townsend<br>Executive Vice President, Chief Financial Officer and Treasurer<br>700 S Kansas Ave.<br>Topeka, KS 66603<br>(785) 231-6360<br>ktownsend@capfed.com

## SUPPLEMENTAL FINANCIAL INFORMATION

## CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY <br> CONSOLIDATED BALANCE SHEETS (Unaudited) <br> (Dollars in thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS: |  |  |  |  |
| Cash and cash equivalents (includes interest-earning deposits of \$74,760 and \$99,735) | \$ | 88,424 | \$ | 113,886 |
| Securities: |  |  |  |  |
| AFS at estimated fair value (amortized cost of \$845,958 and \$1,058,283) |  | 857,372 |  | 1,069,967 |
| Held-to-maturity at amortized cost (estimated fair value of \$1,663,917 and \$1,741,846) |  | 1,637,043 |  | 1,718,023 |
| Loans receivable, net (ACL of \$9,082 and \$8,822) |  | 6,132,520 |  | 5,958,868 |
| BOLI |  | 60,496 |  | 59,495 |
| FHLB stock, at cost |  | 112,876 |  | 128,530 |
| Accrued interest receivable |  | 23,235 |  | 23,596 |
| Premises and equipment, net |  | 69,794 |  | 70,112 |
| Other assets |  | 49,279 |  | 43,972 |
| TOTAL ASSETS | \$ | 9,031,039 | \$ | 9,186,449 |
| LIABILITIES: |  |  |  |  |
| Deposits | \$ | 4,654,862 | \$ | 4,611,446 |
| FHLB borrowings |  | 2,468,420 |  | 2,513,538 |
| Repurchase agreements |  | 320,000 |  | 320,000 |
| Advance payments by borrowers for taxes and insurance |  | 35,436 |  | 57,392 |
| Income taxes payable |  | 2,184 |  | 108 |
| Deferred income tax liabilities, net |  | 21,905 |  | 20,437 |
| Accounts payable and accrued expenses |  | 29,325 |  | 31,402 |
| Total liabilities |  | 7,532,132 |  | 7,554,323 |
| STOCKHOLDERS' EQUITY: |  |  |  |  |
| Preferred stock (\$0.01 par value) 100,000,000 shares authorized; no shares issued or outstanding |  | -- |  | -- |
| Common stock ( $\$ 0.01$ par value) 1,400,000,000 shares authorized; 142,359,003 and 147,840,268 shares issued and outstanding as of June 30, 2014 and September 30, 2013, respectively |  | 1,424 |  | 1,478 |
| Additional paid-in capital |  | 1,191,911 |  | 1,235,781 |
| Unearned compensation, ESOP |  | $(43,364)$ |  | $(44,603)$ |
| Retained earnings |  | 341,836 |  | 432,203 |
| Accumulated other comprehensive income, net of tax |  | 7,100 |  | 7,267 |
| Total stockholders' equity |  | 1,498,907 |  | 1,632,126 |
| TOTAL LIABILITIES AND STOCKHOLDERS’ EQUITY | \$ | 9,031,039 | \$ | 9,186,449 |

(Dollars in thousands)

| INTEREST AND DIVIDEND INCOME: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Loans receivable | \$ | 57,474 | \$ | 57,117 | \$ | 171,539 | \$ | 172,030 |
| MBS |  | 11,206 |  | 11,597 |  | 34,765 |  | 43,048 |
| Investment securities |  | 1,739 |  | 1,869 |  | 5,674 |  | 7,761 |
| FHLB stock |  | 1,452 |  | 1,229 |  | 3,877 |  | 3,384 |
| Cash and cash equivalents |  | 50 |  | 45 |  | 157 |  | 108 |
| Total interest and dividend income |  | 71,921 |  | 71,857 |  | 216,012 |  | 226,331 |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |
| FHLB borrowings |  | 14,826 |  | 15,311 |  | 47,000 |  | 53,914 |
| Deposits |  | 8,124 |  | 8,076 |  | 24,523 |  | 28,202 |
| Repurchase agreements |  | 2,773 |  | 2,743 |  | 8,319 |  | 9,861 |
| Total interest expense |  | 25,723 |  | 26,130 |  | 79,842 |  | 91,977 |
| NET INTEREST INCOME |  | 46,198 |  | 45,727 |  | 136,170 |  | 134,354 |
| PROVISION FOR CREDIT LOSSES |  | 307 |  | 160 |  | 982 |  | (567) |
| NET INTEREST INCOME AFTER |  |  |  |  |  |  |  |  |
| PROVISION FOR CREDIT LOSSES |  | 45,891 |  | 45,567 |  | 135,188 |  | 134,921 |
| NON-INTEREST INCOME: |  |  |  |  |  |  |  |  |
| Retail fees and charges |  | 3,792 |  | 3,454 |  | 11,056 |  | 11,369 |
| Insurance commissions |  | 827 |  | 1,204 |  | 2,589 |  | 2,337 |
| Loan fees |  | 367 |  | 404 |  | 1,221 |  | 1,312 |
| Income from BOLI |  | 333 |  | 330 |  | 1,001 |  | 1,120 |
| Other non-interest income |  | 300 |  | 335 |  | 979 |  | 1,395 |
| Total non-interest income |  | 5,619 |  | 5,727 |  | 16,846 |  | 17,533 |
| NON-INTEREST EXPENSE: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 10,929 |  | 10,724 |  | 32,379 |  | 36,473 |
| Occupancy |  | 2,479 |  | 2,634 |  | 7,662 |  | 7,136 |
| Information technology and communications |  | 2,373 |  | 2,320 |  | 6,985 |  | 6,723 |
| Regulatory and outside services |  | 1,437 |  | 1,157 |  | 3,990 |  | 4,435 |
| Deposit and loan transaction costs |  | 1,326 |  | 1,263 |  | 3,976 |  | 4,207 |
| Federal insurance premium |  | 1,078 |  | 1,103 |  | 3,264 |  | 3,337 |
| Advertising and promotional |  | 942 |  | 877 |  | 2,825 |  | 3,222 |
| Other non-interest expense |  | 1,816 |  | 1,750 |  | 5,914 |  | 6,027 |
| Total non-interest expense |  | 22,380 |  | 21,828 |  | 66,995 |  | 71,560 |
| INCOME BEFORE INCOME TAX EXPENSE |  | 29,130 |  | 29,466 |  | 85,039 |  | 80,894 |
| INCOME TAX EXPENSE |  | 9,147 |  | 9,778 |  | 27,555 |  | 27,621 |
| NET INCOME | \$ | 19,983 | \$ | 19,688 | \$ | 57,484 | \$ | 53,273 |

The following is a reconciliation of the basic and diluted earnings per share calculations for the periods indicated.

| For the Three Months Ended |  | For the Nine Months Ended June 30, |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { June 30, } \\ 2014 \\ \hline \end{gathered}$ | March 31, |  |  |
|  | 2014 | 2014 | 2013 |
| (Dollars in thousands, except per share data) |  |  |  |
| \$ 19,983 | \$ 19,688 | \$ 57,484 | \$ 53,273 |
| (41) | (44) | (135) | (161) |
| \$ 19,942 | \$ 19,644 | \$ 57,349 | \$ 53,112 |
| 138,248,629 | 139,447,275 | 140,205,057 | 145,379,101 |
| 83,052 | 41,758 | 41,601 | 139,009 |
| 138,331,681 | 139,489,033 | 140,246,658 | 145,518,110 |
| 2,723 | 291 | 1,136 | 112 |
| 138,334,404 | 139,489,324 | 140,247,794 | 145,518,222 |

Net earnings per share:
Basic
Diluted

| $\$$ | 0.14 |
| :--- | :--- | :--- | :--- |

Antidilutive stock options, excluded from the diluted average common shares outstanding calculation

## Loan Portfolio

The following table presents information related to the composition of our loan portfolio in terms of dollar amounts and percentages (before deductions for undisbursed loan funds, unearned loan fees and deferred costs, and ACL) as of the dates indicated.

|  | June 30, 2014 |  |  |  | March 31, 2014 |  |  |  | September 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Rate | \% of <br> Total | Amount |  | Rate | \% of <br> Total | Amount |  | Rate | $\%$ of <br> Total |
|  |  |  |  |  |  |  | in thousa |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family | \$ | 5,890,819 | 3.74 \% | 95.0 \% | \$ | 5,840,337 | 3.75 \% | 95.5 \% | \$ | 5,743,047 | 3.77 \% | 95.5 \% |
| Multi-family and commercial |  | 62,038 | 4.66 | 1.0 |  | 47,505 | 4.83 | 0.8 |  | 50,358 | 5.22 | 0.9 |
| Construction: |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family |  | 73,975 | 3.70 | 1.2 |  | 71,608 | 3.66 | 1.2 |  | 63,208 | 3.51 | 1.1 |
| Multi-family and commercial |  | 34,677 | 4.01 | 0.6 |  | 22,678 | 4.19 | 0.3 |  | 14,535 | 4.17 | 0.2 |
| Total real estate loans |  | 6,061,509 | 3.75 | 97.8 |  | 5,982,128 | 3.75 | 97.8 |  | 5,871,148 | 3.78 | 97.7 |
| Consumer loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity |  | 130,645 | 5.18 | 2.1 |  | 130,321 | 5.22 | 2.1 |  | 135,028 | 5.26 | 2.2 |
| Other |  | 4,960 | 4.21 | 0.1 |  | 4,991 | 4.29 | 0.1 |  | 5,623 | 4.41 | 0.1 |
| Total consumer loans |  | 135,605 | 5.14 | 2.2 |  | 135,312 | 5.18 | 2.2 |  | 140,651 | 5.23 | 2.3 |
| Total loans receivable |  | 6,197,114 | 3.78 | 100.0 \% |  | 6,117,440 | 3.79 | 100.0 \% |  | 6,011,799 | 3.82 | 100.0 \% |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |
| Undisbursed loan funds |  | 58,067 |  |  |  | 55,505 |  |  |  | 42,807 |  |  |
| ACL |  | 9,082 |  |  |  | 8,967 |  |  |  | 8,822 |  |  |
| Discounts/unearned loan fees |  | 23,812 |  |  |  | 23,653 |  |  |  | 23,057 |  |  |
| Premiums/deferred costs |  | $(26,367)$ |  |  |  | $(24,582)$ |  |  |  | $(21,755)$ |  |  |
| Total loans receivable, net | \$ | 6,132,520 |  |  | \$ | 6,053,897 |  |  | \$ | 5,958,868 |  |  |

The following table presents, for our portfolio of one- to four-family loans, the amount, percent of total, weighted average credit score, weighted average loan-to-value ("LTV") ratio, and the average balance per loan at the dates presented. Credit scores are updated at least semiannually, with the last update in March 2014, from a nationally recognized consumer rating agency. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent Bank appraisal, if available. In most cases, the most recent appraisal was obtained at the time of origination.

|  | June 30, 2014 |  |  |  |  |  | March 31, 2014 |  |  |  |  |  | September 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% of <br> Total | Credit Score | LTV | Average Balance |  | Amount$\begin{gathered}\text { \% of } \\ \text { Total }\end{gathered}$ |  | Credit <br> Score | LTV | Average <br> Balance |  | Amount | $\%$ of <br> Total | Credit <br> Score | LTV | Average Balance |  |
|  |  |  |  |  |  |  |  | (Dollars | thousand |  |  |  |  |  |  |  |  |  |
| Originated | \$ 3,987,912 | 67.7 \% | 765 | 64 \% | \$ | 127 | \$ 4,017,833 | 68.8 \% | 765 | 64 \% | \$ | 127 | \$ 4,054,436 | 70.6 \% | 763 | 65 \% | \$ | 127 |
| Correspondent purchased | 1,321,527 | 22.4 | 764 | 67 |  | 332 | 1,217,524 | 20.8 | 764 | 67 |  | 334 | 1,044,127 | 18.2 | 761 | 67 |  | 341 |
| Bulk purchased | 581,380 | 9.9 | 749 | 67 |  | 311 | 604,980 | 10.4 | 748 | 67 |  | 312 | 644,484 | 11.2 | 747 | 67 |  | 316 |
|  | \$ 5,890,819 | 100.0 \% | 763 | 65 |  | 158 | \$ 5,840,337 | 100.0 \% | 763 | 65 |  | 157 | \$ 5,743,047 | 100.0 \% | 761 | 65 |  | 155 |

## Loan Commitments

The following table summarizes our one- to four-family loan origination, refinance, and correspondent purchase commitments as of June 30, 2014, along with associated weighted average rates. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a rate lock fee. A percentage of the commitments are expected to expire unfunded, so the amounts reflected in the table below are not necessarily indicative of future cash requirements.

|  | Fixed-Rate |  |  |  | Adjustable- <br> Rate |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15 years or less |  | More than 15 years |  |  |  |  |  |  |
|  |  |  | Amount | Rate |  |  |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| Originate/refinance Correspondent | \$ | 12,211 |  |  | \$ | 36,984 | \$ | 20,525 | \$ | 69,720 | 3.72 \% |
|  |  | 15,346 |  | 40,863 |  | 22,816 |  | 79,025 | 3.76 |
|  | \$ | 27,557 | \$ | 77,847 | \$ | 43,341 | \$ | 148,745 | 3.74 |
| Rate |  | 3.22 |  | 4.20 |  | 3.25 |  |  |  |

## Loan Activity

The following tables summarize activity in our loan portfolio, along with weighted average rates where applicable, for the periods indicated, excluding changes in undisbursed loan funds, ACL, discounts/unearned loan fees, and premiums/deferred costs. Loans that were paid-off as a result of refinances are included in repayments. Purchased loans include purchases from correspondent lenders. There were no loan purchases from nationwide lenders during the periods presented. Loan endorsements are not included in the activity in the following table because a new loan is not generated at the time of the endorsement. The endorsed balance and rate are included in the ending loan portfolio balance and rate. During the nine months ended June 30, 2014 and 2013, the Bank endorsed $\$ 21.7$ million and $\$ 470.3$ million of one- to four-family loans, respectively, reducing the average rate on those loans by 106 basis points and 112 basis points, respectively.

Beginning balance
Originated and refinanced:
Fixed
Adjustable
Purchased and participations:
Fixed
Adjustable
Repayments
Principal (charge-offs) recoveries, net
Other
Ending balance

Beginning balance
Originated and refinanced:
Fixed
Adjustable
Purchased and participations:
Fixed
Adjustable
Repayments
Principal (charge-offs) recoveries, net
Other
Ending balance

| June 30, 2014 |  |  | March 31, 2014 |  |  | December 31, 2013 |  |  | September 30, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amount |  | Rate | Amount |  | Rate |  | mount | Rate |  | mount | Rate |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| \$ | 6,117,440 | 3.79 \% | \$ | 6,095,089 | 3.80 \% | \$ | 6,011,799 | 3.82 \% | \$ | 5,839,861 | 3.86 \% |
|  | 98,668 | 4.11 |  | 63,921 | 4.09 |  | 108,829 | 3.95 |  | 217,328 | 3.70 |
|  | 48,106 | 3.75 |  | 38,790 | 3.76 |  | 45,273 | 3.76 |  | 44,090 | 3.75 |
|  | 122,407 | 4.03 |  | 65,793 | 4.00 |  | 94,535 | 4.00 |  | 167,490 | 3.61 |
|  | 40,344 | 3.12 |  | 32,932 | 3.27 |  | 45,541 | 3.34 |  | 41,479 | 2.75 |
|  | $(228,911)$ |  |  | $(177,411)$ |  |  | $(209,931)$ |  |  | $(297,318)$ |  |
|  | (192) |  |  | (112) |  |  | (418) |  |  | 83 |  |
|  | (748) |  |  | $(1,562)$ |  |  | (539) |  |  | $(1,214)$ |  |
| \$ | 6,197,114 | 3.78 | \$ | 6,117,440 | 3.79 | \$ | 6,095,089 | 3.80 | \$ | 6,011,799 | 3.82 |

For the Nine Months Ended

| June 30, 2014 |  |  | June 30, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amount |  | Rate |  | nount | Rate |
| (Dollars in thousands) |  |  |  |  |  |
| \$ | 6,011,799 | 3.82 \% | \$ | 5,649,156 | 4.15 \% |
|  | 271,418 | 4.04 |  | 571,878 | 3.29 |
|  | 132,169 | 3.76 |  | 94,353 | 3.76 |
|  | 282,735 | 4.01 |  | 340,488 | 3.33 |
|  | 118,817 | 3.25 |  | 64,078 | 2.71 |
|  | $(616,253)$ |  |  | $(873,307)$ |  |
|  | (722) |  |  | $(1,294)$ |  |
|  | $(2,849)$ |  |  | $(5,491)$ |  |
| \$ | 6,197,114 | 3.78 | \$ | 5,839,861 | 3.86 |
|  |  |  | 14 |  |  |

The following table presents loan origination, refinance, and purchase activity for the periods indicated, excluding endorsement activity, along with associated weighted average rates and percent of total. Loan originations, purchases, and refinances are reported together. The fixed-rate one- to four-family loans less than or equal to 15 years have an original maturity at origination of less than or equal to 15 years, while fixed-rate one- to four-family loans greater than 15 years have an original maturity at origination of greater than 15 years. The adjustable-rate one- to four-family loans less than or equal to 36 months have a term to first reset of less than or equal to 36 months at origination, and adjustable-rate one- to four-family loans greater than 36 months have a term to first reset of greater than 36 months at origination.

Fixed-rate:
One- to four-family:
$<=15$ years
$>15$ years

Multi-family and commercial real estate
Home equity
Other
Total fixed-rate

| For the Three Months Ended June 30, 2014 |  |  |  | For the Nine Months Ended June 30, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amount |  | Rate | \% of Total |  | Amount | Rate | \% of Total |
|  |  | (Dollars in thousands) |  |  |  |  |  |
| \$ | 43,359 | 3.34 \% | 14.0 \% | \$ | 130,457 | 3.35 \% | 16.2 \% |
|  | 148,570 | 4.26 | 48.0 |  | 384,435 | 4.24 | 47.8 |
|  | 27,850 | 4.09 | 9.0 |  | 36,450 | 4.08 | 4.5 |
|  | 635 | 6.36 | 0.2 |  | 1,812 | 6.19 | 0.2 |
|  | 661 | 5.54 | 0.2 |  | 999 | 7.08 | 0.1 |
|  | 221,075 | 4.07 | 71.4 |  | 554,153 | 4.03 | 68.8 |

Adjustable-rate:
One- to four-family:
<= 36 months
$>36$ months
Multi-family and commercial real estate
Home equity
Other
Total adjustable-rate
Total originated, refinanced and purchased

|  | 2,472 | 2.76 | 0.8 |  | 5,982 | 2.76 | 0.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 66,656 | 3.15 | 21.5 |  | 177,818 | 3.15 | 22.1 |
|  | -- | -- | -- |  | 14,358 | 4.34 | 1.8 |
|  | 19,053 | 4.66 | 6.2 |  | 51,791 | 4.65 | 6.4 |
|  | 269 | 3.37 | 0.1 |  | 1,037 | 3.17 | 0.1 |
|  | 88,450 | 3.46 | 28.6 |  | 250,986 | 3.52 | 31.2 |
| \$ | 309,525 | 3.90 | 100.0 \% | \$ | 805,139 | 3.87 | 100.0 \% |

Purchased and participation loans included above:
Fixed-rate:
Correspondent - one- to four-family
Participations - commercial real estate
Total fixed-rate purchased/participations
Adjustable-rate:
Correspondent - one- to four-family
Participations - commercial real estate
Total adjustable-rate purchased/participations
Total purchased/participation loans

| $\$$ | 98,007 |  |
| ---: | ---: | ---: |
| 24,400 |  |  |
|  | 122,407 |  |
|  |  | 4.02 |
|  | 4.08 |  |


$\$ \quad 162,751$
\(\begin{array}{rr}\$ \quad 253,335 <br>
29,400 <br>

\& 282,735\end{array}\)| 4.01 |
| :--- |
|  |


$\begin{array}{ll}\$ \quad 401,552 \\ & \end{array}$

The following table presents originated, refinanced, and correspondent activity in our one- to four-family loan portfolio, excluding endorsement activity, along with associated weighted average LTVs and weighted average credit scores for the periods indicated.

|  | For the Three Months Ended June 30, 2014 |  |  |  | For the Nine Months Ended June 30, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | LTV | Credit Score |  | mount | LTV | Credit Score |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Originated | \$ | 112,219 | 79 \% | 768 | \$ | 297,850 | 78 \% | 766 |
| Refinanced by Bank customers |  | 10,487 | 68 | 759 |  | 43,048 | 69 | 760 |
| Correspondent purchased |  | 138,351 | 76 | 765 |  | 357,794 | 75 | 763 |
|  | \$ | 261,057 | 77 | 766 | \$ | 698,692 | 76 | 764 |

The following table presents the amount, percent of total, and weighted average rate, by state, for one- to four-family loan originations and correspondent purchases where originations and purchases in the state exceeded $1 \%$ of the total amount originated and purchased during the nine months ended June 30, 2014.

| State | For the Three Months Ended June 30, 2014 |  |  |  | For the Nine Months Ended June 30, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% of Total | Rate |  | Amount | \% of Total | Rate |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Kansas | \$ | 119,650 | 45.8 \% | 3.86 \% | \$ | 338,159 | 48.4 \% | 3.81 \% |
| Missouri |  | 71,696 | 27.5 | 3.82 |  | 203,316 | 29.1 | 3.79 |
| Texas |  | 29,498 | 11.3 | 3.79 |  | 56,991 | 8.2 | 3.78 |
| Tennessee |  | 13,901 | 5.3 | 3.60 |  | 30,014 | 4.3 | 3.69 |
| Alabama |  | 4,105 | 1.6 | 3.50 |  | 19,372 | 2.8 | 3.49 |
| Oklahoma |  | 4,734 | 1.8 | 3.99 |  | 14,233 | 2.0 | 4.03 |
| North Carolina |  | 3,871 | 1.5 | 3.56 |  | 8,963 | 1.3 | 3.40 |
| Massachusetts |  | 4,146 | 1.6 | 3.55 |  | 7,805 | 1.1 | 3.51 |
| Other states |  | 9,456 | 3.6 | 3.70 |  | 19,839 | 2.8 | 3.70 |
|  | \$ | 261,057 | 100.0 \% | 3.81 | \$ | 698,692 | 100.0 \% | 3.78 |

The following tables present annualized prepayment speeds of our one- to four-family loan portfolio for the monthly and quarterly periods indicated. The balances represent the unpaid principal balance of one- to four-family loans, and the terms represent the contractual terms for our fixed-rate loans, and current terms to repricing for our adjustable-rate loans. Loan refinances are considered a prepayment and are included in the prepayment speeds presented below. The annualized prepayment speeds are presented with and without endorsements. During the quarters ended June 30, 2014 and March 31, 2014, the Bank endorsed $\$ 8.0$ million and $\$ 5.9$ million of one- to four-family loans, respectively, reducing the average rate on those loans by 98 basis points and 84 basis points, respectively.


## Asset Quality

The following tables present loans 30 to 89 days delinquent, non-performing loans, and other real estate owned ("OREO") at the dates indicated. Of the loans 30 to 89 days delinquent at June 30, 2014, approximately $81 \%$ were 59 days or less delinquent. Non-performing loans are loans that are 90 or more days delinquent or in foreclosure and nonaccrual loans less than 90 days delinquent but are required to be reported as nonaccrual pursuant to Office of the Comptroller of the Currency ("OCC") reporting requirements, even if the loans are current. Non-performing assets include non-performing loans and OREO. Over the past 12 months, OREO properties were owned by the Bank, on average, for approximately three months before they were sold.

|  | at: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  |  | March 31, 2014 |  |  | December 31, 2013 |  |  | September 30, 2013 |  |  | June 30, 2013 |  |  |
|  | Number |  | Amount | Number |  | mount | $\frac{\text { Number }}{\text { (Dollars in }} \underset{\text { Amousands) }}{\text { Am }}$ |  |  | Number | Amount |  | Number | Amount |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| One- to four-family: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Originated | 130 | \$ | 14,435 | 119 | \$ | 13,139 | 178 | \$ | 16,956 | 164 | \$ | 18,225 | 137 | \$ | 12,838 |
| Correspondent purchased | 5 |  | 1,301 | 5 |  | 998 | 4 |  | 2,243 | 5 |  | 709 | 4 |  | 704 |
| Bulk purchased | 36 |  | 6,826 | 33 |  | 7,272 | 37 |  | 7,858 | 37 |  | 7,733 | 28 |  | 6,012 |
| Consumer Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity | 33 |  | 628 | 35 |  | 665 | 41 |  | 721 | 45 |  | 848 | 40 |  | 869 |
| Other | 11 |  | 40 | 14 |  | 52 | 17 |  | 100 | 13 |  | 35 | 13 |  | 158 |
|  | 215 | \$ | 23,230 | 206 | \$ | 22,126 | 277 | \$ | 27,878 | 264 | \$ | 27,550 | 222 | \$ | 20,581 |

30 to 89 days delinquent loans to total loans receivable, net
0.38 \%
0.37 \%
0.46 \%
0.46 \%
0.36 \%

# Non-Performing Loans and OREO at: 

Loans 90 or More Days Delinquent or in Foreclosure: One- to four-family:
Originated
Correspondent purchased
Bulk purchased
Consumer loans:
Home equity
Other

Nonaccrual loans less than 90 Days Delinquent: ${ }^{(1)}$ One- to four-family:

## Originated

Correspondent purchased
Bulk purchased
Consumer loans
Home equity

Total non-performing loans

Non-performing loans as a percentage of total loans ${ }^{(2)}$

## OREO:

One- to four-family:
Originated ${ }^{(3)}$
Correspondent purchased
Bulk purchased
Consumer loans:
Home equity
Other ${ }^{(4)}$

Total non-performing assets

Non-performing assets as a percentage of total assets

| June 30, 2014 | March 31, 2014 | December 31, 2013 | September 30, 2013 | June 30, 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Number Amount | Number Amount | Number Amount | Number Amount |  |


| 83 | $\$ 8,130$ | 95 | $\$ 9,508$ | 110 | $\$$ | 9,931 | 101 | $\$$ | 8,579 | 91 | 8,017 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2 | 314 | 2 | 443 | 5 | 635 | 5 | 812 | 4 | 609 |  |  |
| 29 | 8,322 | 33 | 10,301 | 33 | 10,134 | 34 | 9,608 | 37 | 9,535 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 23 | 345 | 23 | 305 | 29 | 477 | 29 | 485 | 21 | 295 |  |  |
| 6 | 24 | 4 | 8 | 8 | 11 | 4 | 5 | 7 | 23 |  |  |
| 143 | 17,135 | 157 | 20,565 | 185 | 21,188 | 173 | 19,489 | 160 | 18,479 |  |  |


| 66 | 8,379 | 66 | 7,111 | 65 | 6,057 | 57 | 5,833 | 62 | 7,578 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2 | 134 | 1 | 478 | -- | -- | 2 | 740 | -- | -- |
| 3 | 630 | 4 | 472 | 3 | 392 | 2 | 280 | 2 | 168 |


| $\frac{3}{74}$ | $\frac{61}{9,204}$ |
| ---: | ---: |
| 217 | $\frac{4}{26,339} \frac{75}{232} \frac{8,135}{28,700}$ |
|  |  |
| $0.43 \%$ | $0.47 \%$ |


0.33 \%
0.36 \%
0.34 \%
0.33 \%
0.35 \%
(1) Represents loans required to be reported as nonaccrual pursuant to OCC reporting requirements, even if the loans are current. At June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, this amount was comprised of $\$ 2.5$ million, $\$ 881$ thousand, $\$ 1.1$ million, $\$ 1.1$ million and $\$ 1.1$ million, respectively, of loans that were 30 to 89 days delinquent and are reported as such, and $\$ 6.7$ million, $\$ 7.3$ million, $\$ 5.4$ million, $\$ 5.9$ million, and $\$ 6.8$ million, respectively, of loans that were current.
(2) Excluding loans required to be reported as nonaccrual pursuant to OCC reporting requirements, even if the loans are current, non-performing loans as a percentage of total loans were $0.28 \%, 0.34 \%, 0.35 \%, 0.33 \%$, and $0.32 \%$, at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, respectively.
(3) Real estate-related consumer loans where we also hold the first mortgage are included in the one- to four-family category as the underlying collateral is one- to four-family property.
(4) Other represents a single property the Bank purchased for a potential branch site but now intends to sell.

The following tables present ACL activity and related ratios at the dates and for the periods indicated. Of the $\$ 1.3$ million of net charge-offs during the nine months ended June 30, 2013, $\$ 378$ thousand was due to loans that were primarily discharged in a prior fiscal year under Chapter 7 bankruptcy that had to be, pursuant to OCC reporting requirements, evaluated for collateral value loss, even if they were current.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ |  | September 30, 2013 |  | $\begin{gathered} \hline \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ |  |
|  |  |  |  |  |  | ousands) |  |  |  |  |
| Balance at beginning of period | \$ | 8,967 | \$ | 8,919 | \$ | 8,822 | \$ | 9,239 |  | 10,072 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family loans - originated |  | (109) |  | (31) |  | (88) |  | (74) |  | (60) |
| One- to four-family loans - correspondent purchased |  | (35) |  | (21) |  | -- |  | -- |  | -- |
| One- to four-family loans - bulk purchased |  | (149) |  | (60) |  | (327) |  | (76) |  | -- |
| Multi-family and commercial loans |  | -- |  | -- |  | -- |  | -- |  | -- |
| Construction |  | -- |  | -- |  | -- |  | -- |  | -- |
| Home equity |  | (13) |  | (6) |  | (10) |  | (13) |  | (111) |
| Other consumer loans |  | (2) |  | (3) |  | -- |  | -- |  | -- |
| Total charge-offs |  | (308) |  | (121) |  | (425) |  | (163) |  | (171) |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family loans - originated |  | -- |  | -- |  | 1 |  | 1 |  | 13 |
| One- to four-family loans - correspondent purchased |  | -- |  | -- |  | -- |  | -- |  | -- |
| One- to four-family loans - bulk purchased |  | 64 |  | -- |  | -- |  | 238 |  | 118 |
| Multi-family and commercial loans |  | -- |  | -- |  | -- |  | -- |  | -- |
| Construction |  | -- |  | -- |  | -- |  | -- |  | -- |
| Home equity |  | 51 |  | 9 |  | 6 |  | 7 |  | 7 |
| Other consumer loans |  | 1 |  | -- |  | -- |  | -- |  | -- |
| Total recoveries |  | 116 |  | 9 |  | 7 |  | 246 |  | 138 |
| Net (charge-offs) recoveries |  | (192) |  | (112) |  | (418) |  | 83 |  | (33) |
| Provision for credit losses |  | 307 |  | 160 |  | 515 |  | (500) |  | (800) |
| Balance at end of period | \$ | 9,082 | \$ | 8,967 | \$ | 8,919 | \$ | 8,822 | \$ | 9,239 |
| Ratio of net charge-offs during the period |  |  |  |  |  |  |  |  |  |  |
| Ratio of net charge-offs (recoveries) during the period to average non-performing assets |  | 0.62 |  | 0.35 |  | 1.35 |  | (0.27) |  | 0.10 |
| ACL to non-performing loans at end of period |  | 34.48 |  | 31.24 |  | 32.18 |  | 33.36 |  | 35.00 |
| ACL to loans receivable, net at end of period |  | 0.15 |  | 0.15 |  | 0.15 |  | 0.15 |  | 0.16 |


|  | For the Nine Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |
|  | (Dollars in thousands) |  |  |  |
| Balance at beginning of period | \$ | 8,822 | \$ | 11,100 |
| Charge-offs: |  |  |  |  |
| One- to four-family loans - originated |  | (228) |  | (550) |
| One- to four-family loans - correspondent purchased |  | (56) |  | (13) |
| One- to four-family loans - bulk purchased |  | (536) |  | (685) |
| Multi-family and commercial loans |  | -- |  | -- |
| Construction |  | -- |  | -- |
| Home equity |  | (29) |  | (239) |
| Other consumer loans |  | (5) |  | (7) |
| Total charge-offs |  | (854) |  | $(1,494)$ |
| Recoveries: |  |  |  |  |
| One- to four-family loans - originated |  | 1 |  | 13 |
| One- to four-family loans - correspondent purchased |  | -- |  | -- |
| One- to four-family loans - bulk purchased |  | 64 |  | 160 |
| Multi-family and commercial loans |  | -- |  | -- |
| Construction |  | -- |  | -- |
| Home equity |  | 66 |  | 26 |
| Other consumer loans |  | 1 |  | 1 |
| Total recoveries |  | 132 |  | 200 |
| Net (charge-offs) |  | (722) |  | $(1,294)$ |
| Provision for credit losses |  | 982 |  | (567) |
| Balance at end of period | \$ | 9,082 | \$ | 9,239 |
| Ratio of net charge-offs during the period |  |  |  |  |
| Ratio of net charge-offs during the period to average non-performing assets |  | 2.41 |  | 3.61 |
| ACL to non-performing loans at end of period |  | 34.48 |  | 35.00 |
| ACL to loans receivable, net at end of period |  | 0.15 |  | 0.16 |
| ACL to net charge-offs (annualized) |  | 9.4 x |  | 5.4 x |

## Securities Portfolio

The following table presents the distribution of our MBS and investment securities portfolio, at amortized cost, at the dates indicated. The majority of our MBS and investment securities portfolio are composed of securities issued by U.S. government-sponsored enterprises ("GSEs"). Overall, fixed-rate securities comprised 78\% of these portfolios at June 30, 2014. The weighted average life ("WAL") is the estimated remaining maturity (in years) after three-month historical prepayment speeds and projected call option assumptions have been applied. Weighted average yields on tax-exempt securities are not calculated on a fully taxable equivalent basis.

June 30, 2014
March 31, 2014

| Amount | Yield | WAL | Amount | Yield | WAL | Amount | Yield | WAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | Yield | WAL | (Dol | in thousan | WAL | Amount | Yield | WAL |

Fixed-rate securities:
MBS
GSE debentures
Municipal bonds
Total fixed-rate securities

| \$ 1,353,424 | 2.38 \% | 3.9 | \$ 1,423,363 | 2.41 \% | 4.1 | \$ 1,427,648 | 2.44 \% | 3.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 554,821 | 1.06 | 3.4 | 579,853 | 1.04 | 3.5 | 709,118 | 1.04 | 2.8 |
| 37,593 | 2.38 | 2.4 | 36,830 | 2.55 | 2.0 | 35,587 | 3.02 | 1.5 |
| 1,945,838 | 2.00 | 3.7 | 2,040,046 | 2.02 | 3.9 | 2,172,353 | 1.99 | 3.3 |

Adjustable-rate securities:
MBS
Trust preferred securities
Total adjustable-rate securities
Total securities portfolio

| 534,639 | 2.20 | 5.8 | 565,242 | 2.29 | 6.3 | 601,359 | 2.32 | 4.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,524 | 1.49 | 23.0 | 2,538 | 1.49 | 23.2 | 2,594 | 1.51 | 23.7 |
| 537,163 | 2.19 | 5.9 | 567,780 | 2.28 | 6.4 | 603,953 | 2.31 | 4.9 |
| \$ 2,483,001 | 2.04 | 4.2 | \$ 2,607,826 | 2.08 | 4.4 | \$ 2,776,306 | 2.06 | 3.7 |

MBS: The following tables provide a summary of the activity in our MBS portfolio for the periods presented. The weighted average yields and WALs for purchases are presented as recorded at the time of purchase. The yields for the beginning balances are as of the last day of the period previous to the period presented and the yields for the ending balances are as of the last day of the period presented and are generally derived from recent prepayment activity on the securities in the portfolio as of the dates presented. The beginning and ending WAL is the estimated remaining maturity (in years) after three-month historical prepayment speeds have been applied. Fixed-rate MBS purchased during the current year nine month period were generally comprised of loans with contractual terms-to-maturity of 15 years or less to help mitigate exposure to rising interest rates.

For the Three Months Ended

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  |  |  | March 31, 2014 |  |  |  | December 31, 2013 |  |  |  | September 30, 2013 |  |  |  |
|  | Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL |
|  |  |  |  |  |  |  |  | ollars in |  | ands) |  |  |  |  |  |  |
| Beginning balance - carrying value | \$ | 2,005,138 | 2.37 \% | 4.7 | \$ | 1,975,164 | 2.42 \% | 4.7 | \$ | 2,047,708 | 2.40 \% | 3.9 | \$ | 2,179,539 | 2.39 \% | 3.6 |
| Maturities and repayments |  | $(99,000)$ |  |  |  | $(92,609)$ |  |  |  | $(95,864)$ |  |  |  | $(149,555)$ |  |  |
| Net amortization of (premiums)/discounts |  | $(1,542)$ |  |  |  | $(1,271)$ |  |  |  | $(1,397)$ |  |  |  | $(1,688)$ |  |  |
| Purchases: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  | -- | -- | -- |  | 103,730 | 1.74 | 3.9 |  | 25,272 | 1.72 | 3.7 |  | -- | -- | -- |
| Adjustable |  | -- | -- | -- |  | 21,737 | 1.92 | 5.2 |  | -- | -- | -- |  | 22,246 | 1.80 | 5.1 |
| Change in valuation on AFS securities |  | (586) |  |  |  | $(1,613)$ |  |  |  | (555) |  |  |  | $(2,834)$ |  |  |
| Ending balance - carrying value | \$ | 1,904,010 | 2.32 | 4.4 | \$ | 2,005,138 | 2.37 | 4.7 | \$ | 1,975,164 | 2.42 | 4.7 | \$ | 2,047,708 | 2.40 | 3.9 |

Beginning balance - carrying value
Maturities and repayments
Net amortization of (premiums)/discounts
Purchases:
Fixed
Adjustable
Change in valuation on AFS securities Ending balance - carrying value

For the Nine Months Ended


The following table presents annualized prepayment speeds of our MBS portfolio for the monthly and quarterly periods ended June 30, 2014, along with associated net premium/(discount) information, weighted average rates for the portfolio, and weighted average remaining contractual terms (in years) for the portfolio. The annualized prepayment speeds are based on actual prepayment activity. Prepayments impact the amortization/accretion of premiums/discounts on our MBS portfolio. As prepayments increase, the related premiums/discounts are amortized/accreted at a faster rate. The amortization of premiums decreases interest income while the accretion of discounts increases interest income. The balances in the following table represent the amortized cost of MBS, and the terms represent the contractual terms for our fixed-rate MBS, and current terms to repricing for our adjustable-rate MBS.


Investment Securities: The following tables provide a summary of the activity in our investment securities portfolio for the periods presented. The weighted average yields and WALs for purchases are presented as recorded at the time of purchase. The yields for the beginning balances are as of the last day of the period previous to the period presented and the yields for the ending balances are as of the last day of the period presented. The beginning and ending WALs represent the estimated remaining maturity (in years) of the securities after projected call dates have been considered, based upon market rates at each date presented. Of the $\$ 134.2$ million of fixed-rate investment securities purchased during the nine months ended June 30, 2014, \$123.2 million are callable.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  |  |  | March 31, 2014 |  |  |  | December 31, 2013 |  |  |  | September 30, 2013 |  |  |  |
|  | Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL |
|  |  |  |  |  |  |  |  | ollars in | thou |  |  |  |  |  |  |  |
| Beginning balance - carrying value | \$ | 610,768 | 1.13 \% | 3.5 | \$ | 686,913 | 1.11 \% | 3.3 | \$ | 740,282 | 1.14 \% | 2.9 | \$ | 807,399 | 1.14 \% | 3.2 |
| Maturities and calls |  | $(28,610)$ |  |  |  | $(177,805)$ |  |  |  | $(79,860)$ |  |  |  | $(69,838)$ |  |  |
| Net amortization of (premiums)/discounts |  | (94) |  |  |  | (84) |  |  |  | (114) |  |  |  | (117) |  |  |
| Purchases: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  | 4,421 | 1.53 | 6.3 |  | 99,393 | 0.91 | 2.0 |  | 30,392 | 1.29 | 4.4 |  | -- | -- | -- |
| Change in valuation of AFS securities |  | 3,920 |  |  |  | 2,351 |  |  |  | $(3,787)$ |  |  |  | 2,838 |  |  |
| Ending balance - carrying value | \$ | 590,405 | 1.15 | 3.4 | \$ | 610,768 | 1.13 | 3.5 | \$ | 686,913 | 1.11 | 3.3 | \$ | 740,282 | 1.14 | 2.9 |


|  | For the Nine Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  |  |  | June 30, 2013 |  |  |  |
|  | Amount |  | Yield | WAL | Amount |  | Yield | WAL |
|  |  |  |  | (Dollars in | hou |  |  |  |
| Beginning balance - carrying value | \$ | 740,282 | 1.14 \% | 2.9 | \$ | 961,849 | 1.23 \% | 1.0 |
| Maturities and calls |  | $(286,275)$ |  |  |  | $(549,196)$ |  |  |
| Net amortization of (premiums)/discounts |  | (292) |  |  |  | (343) |  |  |
| Purchases: |  |  |  |  |  |  |  |  |
| Fixed |  | 134,206 | 1.01 | 2.7 |  | 408,726 | 1.00 | 2.1 |
| Change in valuation of AFS securities |  | 2,484 |  |  |  | $(13,637)$ |  |  |
| Ending balance - carrying value | \$ | 590,405 | 1.15 | 3.4 | \$ | 807,399 | 1.14 | 3.2 |

## Deposit Portfolio

The following table presents the amount, weighted average rate, and percent of total for the components of our deposit portfolio at the dates presented.

| June 30, 2014 |  |  | March 31, 2014 |  |  | September 30, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | Rate | $\%$ of Total | Amount | Rate | $\%$ of <br> Total | Amount | Rate | $\%$ of Total |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |
| \$ 166,083 | -- \% | 3.6 \% | \$ 168,276 | -- \% | 3.5 \% | \$ 150,171 | -- \% | 3.2 \% |
| 532,459 | 0.05 | 11.5 | 547,872 | 0.05 | 11.7 | 505,762 | 0.05 | 11.0 |
| 295,027 | 0.12 | 6.3 | 298,324 | 0.10 | 6.4 | 283,169 | 0.13 | 6.1 |
| 1,132,813 | 0.23 | 24.3 | 1,139,836 | 0.23 | 24.3 | 1,128,604 | 0.23 | 24.5 |
| 2,225,132 | 1.23 | 47.8 | 2,240,792 | 1.23 | 47.7 | 2,242,909 | 1.27 | 48.7 |
| 303,348 | 0.65 | 6.5 | 298,662 | 0.80 | 6.4 | 300,831 | 0.80 | 6.5 |
| \$ 4,654,862 | 0.70 | 100.0 \% | \$ 4,693,762 | 0.71 | 100.0 \% | \$ 4,611,446 | 0.74 | 100.0 \% |

The following table presents scheduled maturities of our certificates of deposit, along with associated weighted average rates, as of June 30, 2014:

| Rate range | Amount Due |  |  |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 year or less |  | More than 1 year to 2 years |  | More than 2 years to 3 years |  | More than 3 years |  |  |  |
|  |  |  | Amount | Rate |  |  |  |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| 0.00-0.99\% | \$ | 824,011 |  |  | \$ | 239,153 | \$ | 61,430 | \$ | 8,600 | \$ 1,133,194 | 0.47 \% |
| 1.00-1.99\% |  | 228,458 |  | 247,736 |  | 207,348 |  | 335,810 | 1,019,352 | 1.40 |
| 2.00-2.99\% |  | 243,579 |  | 93,898 |  | 7,710 |  | 1,711 | 346,898 | 2.51 |
| 3.00-3.99\% |  | 28,181 |  | 115 |  | 312 |  | 102 | 28,710 | 3.06 |
| 4.00-4.99\% |  | 198 |  | 128 |  | -- |  | -- | 326 | 4.40 |
|  |  | ,324,427 | \$ | 581,030 | \$ | 276,800 | \$ | 346,223 | \$ 2,528,480 | 1.16 |
| Percent of total |  | 52.4 \% |  | 23.0 \% | \% | 10.9 \% |  | 13.7 | \% |  |
| Weighted average rate |  | 1.01 |  | 1.22 |  | 1.36 |  | 1.42 |  |  |
| Weighted average maturity (in years) |  | 0.4 |  | 1.5 |  | 2.5 |  | 3.6 | 1.3 |  |
| Weighted average maturity for the reta | il ce | ertificate of | dep | osit portfol | io | years) |  |  | 1.4 |  |

## Borrowings

The following table presents the maturity of FHLB advances, at par, and repurchase agreements, along with associated weighted average contractual and effective rates as of June 30, 2014.

| Maturity by Fiscal Year | FHLB <br> Advances Amount |  | Repurchase <br> Agreements <br> Amount |  | Contractual Rate | Effective Rate ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| 2014 | \$ | -- | \$ | 100,000 | 4.20 \% | 4.20 \% |
| 2015 |  | 600,000 |  | 20,000 | 1.73 | 1.96 |
| 2016 |  | 575,000 |  | -- | 2.29 | 2.91 |
| 2017 |  | 500,000 |  | -- | 2.69 | 2.72 |
| 2018 |  | 200,000 |  | 100,000 | 2.90 | 2.90 |
| 2019 |  | 100,000 |  | -- | 1.29 | 1.29 |
| 2020 |  | 250,000 |  | 100,000 | 2.18 | 2.18 |
| 2021 |  | 250,000 |  | -- | 2.53 | 2.53 |
|  | \$ | 2,475,000 | \$ | 320,000 | 2.34 | 2.53 |

(1) The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to terminated interest rate swaps.

The following table presents the maturity and weighted average repricing rate, which is also the weighted average effective rate, of borrowings and certificates of deposit, split between retail and public unit/brokered deposit amounts, for the next four quarters as of June 30, 2014. Subsequent to June 30, 2014, a $\$ 100.0$ million repurchase agreement with a rate of $4.20 \%$ matured and was replaced with a $\$ 100.0$ million FHLB advance with a term of 60 months at a fixed-rate of $1.96 \%$.

| Maturity by Quarter End | Borrowings Amount |  | Repricing Rate | Retail Certificate Amount |  | Repricing Rate (Dollars | Public Unit// <br> Brokered <br> Deposit <br> Amount <br> thousands) |  | Repricing Rate | Total |  | Repricing Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| September 30, 2014 | \$ | 100,000 | 4.20 \% | \$ | 359,754 | 1.04 \% | \$ | 111,619 | 0.19 \% | \$ | 571,373 | 1.43 \% |
| December 31, 2014 |  | 250,000 | 0.84 |  | 255,774 | 1.02 |  | 39,909 | 0.26 |  | 545,683 | 0.88 |
| March 31, 2015 |  | 250,000 | 2.47 |  | 240,523 | 1.11 |  | 34,331 | 0.22 |  | 524,854 | 1.70 |
| June 30, 2015 |  | 100,000 | 3.01 |  | 226,659 | 1.21 |  | 55,858 | 2.25 |  | 382,517 | 1.83 |
|  |  | 700,000 | 2.21 |  | ,082,710 | 1.09 | \$ | 241,717 | 0.68 |  | ,024,427 | 1.43 |

The following tables present FHLB advance activity, at par, and repurchase agreement activity for the periods shown. Line of credit activity is excluded from the following table due to the short-term nature of the borrowings. The weighted average effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to interest rate swaps previously terminated. Rates on new borrowings are fixed-rate. The weighted average maturity ("WAM") is the remaining weighted average contractual term in years. The beginning and ending WAMs represent the remaining maturity at each date presented. For new borrowings, the WAMs presented are as of the date of issue.

For the Three Months Ended


For the Nine Months Ended


## Average Rates and Lives

The following table presents the weighted average yields/rates and WALs (in years), after applying prepayment, call assumptions, and decay rates for our interest-earning assets and interest-bearing liabilities as of the date presented. Yields presented for interest-earning assets include the amortization of fees, costs, premiums and discounts which are considered adjustments to the yield. The interest rate presented for borrowings is the effective rate, which includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to interest rate swaps previously terminated.

|  | June 30, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Yield/Rate | WAL | $\%$ of Category | \% of Total |
|  | (Dollars in thousands) |  |  |  |  |  |
| Investment securities | \$ | 590,405 | 1.15 \% | 3.4 | 23.6 \% | 6.6 \% |
| MBS - fixed |  | 1,361,139 | 2.38 | 3.9 | 54.6 | 15.3 |
| MBS - adjustable |  | 542,871 | 2.20 | 5.8 | 21.8 | 6.1 |
| Total investment securities and MBS |  | 2,494,415 | 2.05 | 4.2 | 100.0 \% | 28.0 |
| Loans receivable: |  |  |  |  |  |  |
| Fixed-rate one- to four-family: |  |  |  |  |  |  |
| <= 15 years |  | 1,151,997 | 3.47 | 4.0 | 18.6 \% | 13.0 |
| > 15 years |  | 3,578,784 | 4.15 | 6.4 | 57.7 | 40.2 |
| All other fixed-rate loans |  | 142,926 | 4.80 | 4.2 | 2.3 | 1.6 |
| Total fixed-rate loans |  | 4,873,707 | 4.01 | 5.8 | 78.6 | 54.8 |
| Adjustable-rate one- to four-family: |  |  |  |  |  |  |
| <= 36 months |  | 378,905 | 2.26 | 3.9 | 6.1 | 4.3 |
| > 36 months |  | 781,133 | 2.92 | 3.3 | 12.6 | 8.8 |
| All other adjustable-rate loans |  | 163,369 | 4.35 | 1.5 | 2.7 | 1.8 |
| Total adjustable-rate loans |  | 1,323,407 | 2.91 | 3.3 | 21.4 | 14.9 |
| Total loans receivable |  | 6,197,114 | 3.77 | 5.2 | 100.0 \% | 69.7 |
| FHLB stock |  | 112,876 | 4.98 | 2.8 |  | 1.3 |
| Cash and cash equivalents |  | 88,424 | 0.24 | -- |  | 1.0 |
| Total interest-earning assets | \$ | 8,892,829 | 3.27 | 4.9 |  | 100.0 \% |
| Transaction deposits | \$ | 2,126,382 | 0.15 | 6.8 | 45.7 \% | 28.5 \% |
| Certificates of deposit |  | 2,528,480 | 1.16 | 1.3 | 54.3 | 34.0 |
| Total deposits |  | 4,654,862 | 0.70 | 3.8 | 100.0 \% | 62.5 |
| Borrowings |  | 2,795,000 | 2.53 | 2.9 |  | 37.5 |
| Total interest-bearing liabilities | \$ | 7,449,862 | 1.38 | 3.5 |  | 100.0 \% |

At June 30, 2014, the Bank's one-year gap between the amount of interest-earning assets and interest-bearing liabilities projected to reprice was negative $\$(124.1)$ million, or (1.4)\% of total assets, compared to negative $\$(39.4)$ million, or ( 0.4 ) \% of total assets, at March 31, 2014. The amount of interest-bearing liabilities expected to reprice in a given period is not typically impacted by changes in interest rates because the Bank's borrowings and certificate of deposit portfolios have contractual maturities and generally cannot be terminated early without a prepayment penalty. The majority of interest-earning assets anticipated to reprice in the coming year are repayments and prepayments on mortgage loans and MBS, both of which include the option to prepay without a fee being paid by the contract holder. As interest rates rise, the amount of interest-earning assets expected to reprice will likely decrease from estimated levels as borrowers and agency debt issuers will have less economic incentive to modify their cost of borrowings. If interest rates were to increase 200 basis points, as of June 30, 2014, the Bank’s one-year gap is projected to be negative \$(512.6) million, or (5.7)\% of total assets, meaning more liabilities are anticipated to reprice than assets. This compares to a negative one-year gap of \$(384.5) million, or (4.2)\% of total assets, if interest rates were to increase 200 basis points, as of March 31, 2014. The change in the one-year gap amount in both the base case and +200 basis point scenarios between periods was due primarily to an increase in the amount of certificates of deposit repricing over the 12 month horizon, a decrease in adjustable-rate mortgages repricing, and the transition of assets from cash and investments, which generally creates greater short-term cash flows, to the mortgage portfolio, which has longer cash flow projections. This was somewhat offset by an anticipated increase in cash flows on fixed-rate mortgage related assets due to lower interest rates at June 30, 2014 compared to interest rates at March 31, 2014. The gap position of the Bank has been managed over the past several years as increasing interest rates have been anticipated. Because of the on-balance sheet strategies implemented over the past several years of lengthening FHLB advances, increasing rates offered on longer-term certificate of deposit products,
purchasing shorter term maturities of agency debentures, and focusing on the long-term value of the balance sheet through the measurement and management of our market value of portfolio equity, management believes the Bank is well-positioned to move into a market rate environment where interest rates are higher than one year ago.

## Average Balance Sheets

The following tables present the average balances of our assets, liabilities, and stockholders' equity, and the related annualized weighted average yields and rates on our interest-earning assets and interest-bearing liabilities for the periods indicated and the weighted average yield/rate on our interest-earning assets and interest-bearing liabilities at June 30, 2014. Weighted average yields are derived by dividing annualized income by the average balance of the related assets, and weighted average rates are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived from average daily balances. The weighted average yields and rates include amortization of fees, costs, premiums and discounts, which are considered adjustments to yields/rates. Weighted average yields on tax-exempt securities are not calculated on a fully taxable equivalent basis.


For the Three Months Ended

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  |  |  |  | March 31, 2014 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest <br> Earned/ <br> Paid |  | $\begin{aligned} & \begin{array}{l} \text { Yield/ } \\ \text { Rate } \end{array} \\ & \hline \text { (Dollars in } \end{aligned}$ | Average Outstanding Balance |  | Interest Earned/ Paid |  | Yield/ <br> Rate |
| Assets: $\quad$ (Dollars in thous |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans receivable ${ }^{(1)}$ | \$ | 6,095,618 | \$ | 57,474 |  | 3.77\% | \$ | 6,045,516 | \$ | 57,117 | 3.78\% |
| MBS ${ }^{(2)}$ |  | 1,946,653 |  | 11,206 | 2.30 |  | 1,942,336 |  | 11,597 | 2.39 |
| Investment securities ${ }^{(2)(3)}$ |  | 610,101 |  | 1,739 | 1.14 |  | 662,266 |  | 1,869 | 1.13 |
| FHLB stock |  | 118,095 |  | 1,452 | 4.93 |  | 128,859 |  | 1,229 | 3.87 |
| Cash and cash equivalents |  | 81,393 |  | 50 | 0.25 |  | 71,652 |  | 45 | 0.25 |
| Total interest-earning assets ${ }^{(1)(2)}$ |  | 8,851,860 |  | 71,921 | 3.25 |  | 8,850,629 |  | 71,857 | 3.25 |
| Other noninterest-earning assets |  | 216,959 |  |  |  |  | 222,552 |  |  |  |
| Total assets | \$ | 9,068,819 |  |  |  | \$ | 9,073,181 |  |  |  |
| Liabilities and stockholders' equity: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Checking | \$ | 691,454 |  | 66 | 0.04 | \$ | 674,447 |  | 63 | 0.04 |
| Savings |  | 296,424 |  | 92 | 0.13 |  | 291,106 |  | 77 | 0.11 |
| Money market |  | 1,133,901 |  | 653 | 0.23 |  | 1,139,010 |  | 650 | 0.23 |
| Retail certificates |  | 2,229,439 |  | 6,784 | 1.22 |  | 2,217,967 |  | 6,699 | 1.22 |
| Wholesale certificates |  | 300,557 |  | 529 | 0.71 |  | 305,848 |  | 587 | 0.78 |
| Total deposits |  | 4,651,775 |  | 8,124 | 0.70 |  | 4,628,378 |  | 8,076 | 0.71 |
| FHLB borrowings ${ }^{(4)}$ |  | 2,466,954 |  | 14,826 | 2.41 |  | 2,485,393 |  | 15,311 | 2.50 |
| Repurchase agreements |  | 320,000 |  | 2,773 | 3.43 |  | 320,000 |  | 2,743 | 3.43 |
| Total borrowings |  | 2,786,954 |  | 17,599 | 2.53 |  | 2,805,393 |  | 18,054 | 2.60 |
| Total interest-bearing liabilities |  | 7,438,729 |  | 25,723 | 1.38 |  | 7,433,771 |  | 26,130 | 1.42 |
| Other noninterest-bearing liabilities |  | 93,984 |  |  |  |  | 96,460 |  |  |  |
| Stockholders' equity |  | 1,536,106 |  |  |  |  | 1,542,950 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 9,068,819 |  |  |  | \$ | 9,073,181 |  |  |  |
| Net interest income ${ }^{(5)}$ |  |  | \$ | 46,198 |  |  |  | \$ | 45,727 |  |
| Net interest rate spread ${ }^{(6)}$ |  |  |  |  | 1.87 |  |  |  |  | 1.83 |
| Net interest-earning assets | \$ | 1,413,131 |  |  |  | \$ | 1,416,858 |  |  |  |
| Net interest margin ${ }^{(7)}$ |  |  |  |  | 2.09 |  |  |  |  | 2.07 |
| Ratio of interest-earning assets |  |  |  |  |  |  |  |  |  |  |
| to interest-bearing liabilities |  |  |  |  | 1.19x |  |  |  |  | 1.19x |
| Selected performance ratios: |  |  |  |  |  |  |  |  |  |  |
| Return on average assets (annualized) |  |  |  |  | 0.88\% |  |  |  |  | 0.87\% |
| Return on average equity (annualized) |  |  |  |  | 5.20 |  |  |  |  | 5.10 |
| Average equity to average assets |  |  |  |  | 16.94 |  |  |  |  | 17.01 |
| Operating expense ratio (annualized) ${ }^{(8)}$ |  |  |  |  | 0.99 |  |  |  |  | 0.96 |
| Efficiency ratio ${ }^{(9)}$ |  |  |  |  | 43.19 |  |  |  |  | 42.42 |

(1) Calculated net of unearned loan fees, deferred costs, and undisbursed loan funds. Loans that are 90 or more days delinquent are included in the loans receivable average balance with a yield of zero percent. Balance includes mortgage loans receivable held-for-sale.
(2) MBS and investment securities classified as AFS are stated at amortized cost, adjusted for unamortized purchase premiums or discounts.
(3) The average balance of investment securities includes an average balance of nontaxable securities of $\$ 36.6$ million and $\$ 42.8$ million for the nine months ended June 30, 2014 and 2013, respectively, and $\$ 37.1$ million and $\$ 36.4$ million for the quarters ended June 30, 2014 and March 31, 2014, respectively.
(4) The balance and rate of FHLB borrowings are stated net of deferred gains and deferred prepayment penalties.
(5) Net interest income represents the difference between interest income earned on interest-earning assets such as mortgage loans, investment securities, and MBS, and interest paid on interest-bearing liabilities such as deposits, FHLB borrowings, and repurchase agreements. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.
(6) Net interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(7) Net interest margin represents net interest income as a percentage of average interest-earning assets.
(8) The operating expense ratio represents annualized non-interest expense as a percentage of average assets.
(9) The efficiency ratio represents non-interest expense as a percentage of the sum of net interest income (pre-provision for credit losses) and noninterest income.

