# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 10-Q

(Mark One)

# ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2014

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-8644

# **IPALCO ENTERPRISES, INC.**

(Exact name of registrant as specified in its charter)

Indiana (State or other jurisdiction of incorporation or organization) One Monument Circle Indianapolis, Indiana (Address of principal executive offices) <u>35-1575582</u> (I.R.S. Employer Identification No.)

> <u>46204</u> (Zip Code)

Registrant's telephone number, including area code: 317-261-8261

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗆 No 🗹

(Registrant is a voluntary filer that has filed all applicable reports under Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months)

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer  $\Box$  Accelerated filer  $\Box$ 

Non-accelerated filer (Do not check if a smaller reporting company)  $\square$ 

Accelerated filer  $\Box$ Smaller reporting company  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\square$ 

At May 7, 2014, 89,685,177 shares of IPALCO Enterprises, Inc. common stock were outstanding. All of such shares were owned by The AES Corporation.

#### THE REGISTRANT MEETS THE CONDITIONS SET FORTH IN GENERAL INSTRUCTIONS H(1)(a) AND (b) OF FORM 10-Q AND IS THEREFORE FILING THIS FORM WITH THE REDUCED DISCLOSURE FORMAT

# IPALCO ENTERPRISES, INC. QUARTERLY REPORT ON FORM 10-Q For Quarter Ended March 31, 2014

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# CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act") including, in particular, the statements about our plans, strategies and prospects under the heading "*Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations*" in Part I – Financial Information of this Form 10-Q. Forward-looking statements involve many risks and uncertainties and express an expectation or belief and contain a projection, plan or assumption with regard to, among other things, our future revenues, income, expenses or capital structure. Such statements of future events or performance are not guarantees of future performance and involve estimates, assumptions and uncertainties. The words "could," "may," "predict," "anticipate," "would," "believe," "estimate," "expect," "forecast," "project," "objective," "intend," "continue," "should," "plan," and similar expressions, or the negatives thereof, are intended to identify forward-looking statements unless the context requires otherwise.

Some important factors that could cause our actual results or outcomes to differ materially from those discussed in the forward-looking statements include, but are not limited to:

- fluctuations in customer growth and demand;
- impacts of weather on retail sales and wholesale prices;
- impacts of renewable energy generation, natural gas prices and other market factors on wholesale prices;
- weather-related damage to our electrical system;
- fuel and other input costs;
- generating unit availability and capacity;
- transmission and distribution system reliability and capacity;
- purchased power costs and availability;
- regulatory action, including, but not limited to, the review of our basic rates and charges by the Indiana Utility Regulatory Commission ("IURC");
- federal and state legislation and regulations;
- changes in our credit ratings or the credit ratings of The AES Corporation ("AES");
- fluctuations in the value of pension plan assets, fluctuations in pension plan expenses and our ability to fund defined benefit pension and other post-retirement plans;
- changes in financial or regulatory accounting policies;
- environmental matters, including costs of compliance with current and future environmental laws and requirements;
- interest rates and other costs of capital;
- the availability of capital;
- labor strikes or other workforce factors;
- facility or equipment maintenance, repairs and capital expenditures;
- local economic conditions, including the fact that the local and regional economies have struggled through the recession and weak economic climate the past few years;
- catastrophic events such as fires, explosions, cyber-attacks, terrorist acts, acts of war, pandemic events, or natural disasters such as floods, earthquakes, tornadoes, severe winds, ice or snow storms, droughts, or other similar occurrences;
- costs and effects of legal and administrative proceedings, audits, settlements, investigations and claims and the ultimate disposition of litigation;
- industry restructuring, deregulation and competition;
- issues related to our participation in the Midcontinent Independent System Operator, Inc. ("MISO"), including the cost associated with membership and the recovery of costs incurred; and
- product development and technology changes.

Most of these factors affect us through our consolidated subsidiary Indianapolis Power & Light Company ("IPL"). All such factors are difficult to predict, contain uncertainties that may materially affect actual results and many are beyond our control. Except as required by the federal securities laws, we undertake no obligation to publicly update or review any forward-looking information, whether as a result of new information, future events or otherwise. If one or more forward-looking statements are updated, no inference should be drawn that additional updates will be made with respect to those or other forward-looking statements.

# PART I – FINANCIAL INFORMATION

# **ITEM 1. FINANCIAL STATEMENTS**

# IPALCO ENTERPRISES, INC. and SUBSIDIARIES Unaudited Condensed Consolidated Statements of Income (In Thousands)

		Three Mon	ths E	nded,
		Marc	h 31,	
		2014		2013
UTILITY OPERATING REVENUES	\$	355,303	\$	327,017
UTILITY OPERATING EXPENSES:				
Operation:				
Fuel		104,098		105,707
Other operating expenses		62,119		54,771
Power purchased		37,748		23,211
Maintenance		31,973		25,015
Depreciation and amortization		46,055		45,050
Taxes other than income taxes		12,208		11,877
Income taxes - net		16,559		18,424
Total utility operating expenses		310,760		284,055
UTILITY OPERATING INCOME		44,543		42,962
OTHER INCOME AND (DEDUCTIONS):				
Allowance for equity funds used during construction		1,613		722
Miscellaneous income and (deductions) - net		(975)		(537
Income tax benefit applicable to nonoperating income		5,754		5,868
Total other income and (deductions) - net		6,392		6,053
INTEREST AND OTHER CHARGES:				
Interest on long-term debt		26,440		26,050
Other interest		453		429
Allowance for borrowed funds used during construction		(983)		(410
Amortization of redemption premiums and expense on debt		1,319		1,285
Total interest and other charges - net		27,229		27,354
NET INCOME		23,706		21,661
LESS: PREFERRED DIVIDENDS OF SUBSIDIARY		803		803
NET INCOME APPLICABLE TO COMMON STOCK	<u>\$</u>	22,903	\$	20,858

# IPALCO ENTERPRISES, INC. and SUBSIDIARIES Unaudited Condensed Consolidated Balance Sheets (In Thousands)

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5,995		
,		528
6,521		5,902
		6,430
44,587		19,067
149,670		143,408
43,582		54,763
58,387		58,067
8,698		11,990
10,547		2,409
28,298		23,247
343,769		312,951
362,137		369,447
32,486		31,976
394,623		401,423
3,324,349	\$	3,274,065
-	32,486 394,623	32,486 394,623 3,324,349 \$

Accumulated deficit(10,591)Total common shareholder's equity51,024Cumulative preferred stock of subsidiary59,784	\$ 61,468 (13,694) 47,774 59,784
Accumulated deficit(10,591)Total common shareholder's equity51,024Cumulative preferred stock of subsidiary59,784	(13,694) 47,774
Total common shareholder's equity51,024Cumulative preferred stock of subsidiary59,784	47,774
Cumulative preferred stock of subsidiary 59,784	
	59,784
T · · 11.	
Long-term debt 1,821,945	1,821,713
Total capitalization 1,932,753	1,929,271
CURRENT LIABILITIES:	
Short-term debt (Note 4) 110,000	50,000
Accounts payable 122,887	99,966
Accrued expenses 22,282	27,417
Accrued real estate and personal property taxes 23,523	19,224
Regulatory liabilities 6,675	12,436
Accrued interest 47,175	29,691
Customer deposits 26,587	26,241
Other current liabilities 20,598	12,200
Total current liabilities 379,727	277,175
DEFERRED CREDITS AND OTHER LONG-TERM LIABILITIES:	
Regulatory liabilities 591,907	585,753
Accumulated deferred income taxes - net 325,059	332,363
Non-current income tax liability 6,761	6,734
Unamortized investment tax credit 6,303	6,661
Accrued pension and other postretirement benefits 38,815	93,680
Asset retirement obligations 41,910	41,381
Miscellaneous 1,114	1,047
Total deferred credits and other long-term liabilities 1,011,869	1,067,619
COMMITMENTS AND CONTINGENCIES (Note 6)	
<b>TOTAL</b> \$ 3,324,349	\$ 3,274,065

#### IPALCO ENTERPRISES, INC. and SUBSIDIARIES Unaudited Condensed Consolidated Statements of Cash Flows

(In Thousands)

		Three Months Ended,		
			rch 31,	
		2014		2013
CASH FLOWS FROM OPERATIONS:				
Net income	\$	23,706	\$	21,661
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		46,534		45,459
Amortization of regulatory assets		808		805
Deferred income taxes and investment tax credit adjustments - net		880		(1,827
Allowance for equity funds used during construction		(1,552)		(663
Change in certain assets and liabilities:				
Accounts receivable		(6,262)		(8,919
Fuel, materials and supplies		10,860		(884
Income taxes receivable or payable		9,925		14,383
Financial transmission rights		2,931		1,501
Accounts payable and accrued expenses		(3,029)		4,424
Accrued real estate and personal property taxes		4,299		4,776
Accrued interest		17,484		13,711
Pension and other postretirement benefit expenses		(54,862)		(49,686
Short-term and long-term regulatory assets and liabilities		(13,587)		13,316
Prepaids and other current assets		(8,955)		(4,642
Other - net		220		1,196
Net cash provided by operating activities	_	29,400		54,611
CASH FLOWS FROM INVESTING ACTIVITIES:				
Capital expenditures - utility		(41,153)		(40,733
Grants under the American Recovery and Reinvestment Act of 2009		-		873
Cost of removal, net of salvage		(843)		(1,480
Other		(1,260)		(1,232
Net cash used in investing activities		(43,256)		(42,572
CASH FLOWS FROM FINANCING ACTIVITIES:				
Short-term debt borrowings		80,000		55,000
Short-term debt repayments		(20,000)		(55,000
Dividends on common stock		(19,800)		(15,400
Preferred dividends of subsidiary		(803)		(803
Other		(21)		(2
Net cash provided by (used in) financing activities		39,376		(16,205
Net change in cash and cash equivalents		25,520		(4,166
Cash and cash equivalents at beginning of period		19,067		18,487
Cash and cash equivalents at end of period	\$	44,587	\$	14,321
sash and eash equivalents at one of period	÷	++,507	ψ	14,521
Supplemental disclosures of cash flow information:				
Cash paid during the period for:	<i>r</i> -	0.415	¢	10.000
Interest (net of amount capitalized)	\$	8,417	\$	12,390
Income taxes	\$	-	\$	-
		As of N	<b>Aarch</b>	,
Non-cash investing activities:		2014		2013
Accruals for capital expenditures	\$	19,810	\$	18,823

# IPALCO ENTERPRISES, INC. and SUBSIDIARIES Unaudited Condensed Consolidated Statements of Common Shareholder's Equity (Deficit) and Noncontrolling Interest

(In Thousands)

	Paid	Accum Paid in Capital Def			Total Common Shareholder's Equity (Deficit)		Cumulative Preferred Stock of Subsidiary	
2013					•	•	J	
Beginning Balance	\$	11,811	\$	(15,030)	\$	(3,219)	\$	59,784
Comprehensive Income attributable to common stock:								
Net income applicable to common stock				20,858		20,858		
Distributions to AES				(15,400)		(15,400)		
Contributions from AES		156				156		
Balance at March 31, 2013	\$	11,967	\$	(9,572)	\$	2,395	\$	59,784
2014								
Beginning Balance	\$	61,468	\$	(13,694)	\$	47,774	\$	59,784
Comprehensive Income attributable to common stock:								
Net income applicable to common stock				22,903		22,903		
Distributions to AES				(19,800)		(19,800)		
Contributions from AES		147				147		
Balance at March 31, 2014	\$	61,615	\$	(10,591)	\$	51,024	\$	59,784

#### IPALCO ENTERPRISES, INC. and SUBSIDIARIES Notes to Unaudited Condensed Consolidated Financial Statements

For a list of certain abbreviations or acronyms used in the Notes to Unaudited Condensed Consolidated Financial Statements, see *"Item 1B. Defined Terms"* included in Part I – Financial Information of this Form 10-Q.

## **1. ORGANIZATION**

IPALCO Enterprises, Inc. ("IPALCO") is a holding company incorporated under the laws of the state of Indiana. IPALCO is a wholly-owned subsidiary of The AES Corporation ("AES"). IPALCO was acquired by AES in March 2001. IPALCO owns all of the outstanding common stock of its subsidiaries. Substantially all of IPALCO's business consists of the generation, transmission, distribution and sale of electric energy conducted through its principal subsidiary, Indianapolis Power & Light Company ("IPL"). IPL was incorporated under the laws of the state of Indiana in 1926. IPL has more than 470,000 retail customers in the city of Indianapolis and neighboring cities, towns and communities, and adjacent rural areas all within the state of Indiana, the most distant point being approximately forty miles from Indianapolis. IPL has an exclusive right to provide electric service to those customers. IPL owns and operates two primarily coal-fired generating plants, one combination coal and gas-fired plant and two combustion turbines at a separate site that are all used for generating electricity. IPL's net electric generation design capability for winter and summer is 3,241 Megawatts ("MW") and 3,123 MW, respectively.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying Unaudited Condensed Consolidated Financial Statements (the "Financial Statements") include the accounts of IPALCO, IPL and Mid-America Capital Resources, Inc., a non-regulated wholly-owned subsidiary of IPALCO. All significant intercompany amounts have been eliminated. The accompanying Financial Statements are unaudited; however, they have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by accounting principles generally accepted in the United States of America for annual fiscal reporting periods. In the opinion of management, all adjustments of a normal recurring nature necessary for fair presentation have been included. The electric utility business is affected by seasonal weather patterns throughout the year and, therefore, the operating revenues and associated operating expenses are not generated evenly by month during the year. These unaudited Financial Statements have been prepared in accordance with the accounting policies described in IPALCO's Annual Report on Form 10-K for the year ended December 31, 2013 ("2013 Form 10-K") and should be read in conjunction therewith. Certain prior period amounts have been reclassified to conform to current year presentation.

#### **Use of Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires that management make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. The reported amounts of revenues and expenses during the reporting period may also be affected by the estimates and assumptions that management is required to make. Actual results may differ from those estimates.

#### **New Accounting Pronouncements**

In April 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-08, "*Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity,*" effective for annual and interim periods beginning after December 15, 2014. ASU 2014-08 updates the definition of discontinued operations by limiting discontinued operations reporting to disposals of components of an entity that represent strategic shifts that have (or will have) a major effect on an entity's operations and financial results. In addition, an entity will be required to expand disclosures for discontinued operations by providing more information about the assets, liabilities, revenues and expenses of discontinued operations both on the face of the financial statements and in the notes to the financial statements. For the disposal of an individually significant component of an entity that does not qualify for discontinued operations reporting, such entity will be required to have a material effect or loss of the component in the notes to the financial statements. This new rule is not expected to have a material effect on our overall results of operations, financial position or cash flows.

# **3. FAIR VALUE MEASUREMENTS**

## **Fair Value Hierarchy**

FASB Accounting Standards Codification ("ASC") 820 defined and established a framework for measuring fair value and expanded disclosures about fair value measurements for financial assets and liabilities that are adjusted to fair value on a recurring basis and/or financial assets and liabilities that are measured at fair value on a nonrecurring basis, which have been adjusted to fair value during the period. In accordance with ASC 820, we have categorized our financial assets and liabilities that are adjusted to fair value, based on the priority of the inputs to the valuation technique, following the three-level fair value hierarchy prescribed by ASC 820, as follows:

Level 1 - unadjusted quoted prices for identical assets or liabilities in an active market.

Level 2 - inputs from quoted prices in markets where trading occurs infrequently or quoted prices of instruments with similar attributes in active markets.

Level 3 - unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

As of March 31, 2014 and December 31, 2013, all of IPALCO's financial assets or liabilities adjusted to fair value on a recurring basis (excluding pension assets – see Note 5, "*Pension and Other Postretirement Benefits*") were considered Level 3, based on the above fair value hierarchy. These primarily consisted of financial transmission rights, which are used to offset MISO congestion charges. Because the benefit associated with financial transmission rights is a flow-through to IPL's jurisdictional customers, IPL records a regulatory liability matching the value of the financial transmission rights. In addition, IPALCO had one financial asset, a nonutility investment accounted for using the cost method of accounting, which is measured at fair value on a nonrecurring basis, again using Level 3 measurements. No adjustments were made to this asset during the periods covered by this report. All of these financial assets and liabilities were not material to the Financial Statements in the periods covered by this report, individually or in the aggregate.

Whenever possible, quoted prices in active markets are used to determine the fair value of our financial instruments. Our financial instruments are not held for trading or other speculative purposes. The estimated fair value of financial instruments has been determined by using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

## **Cash Equivalents**

As of March 31, 2014 and December 31, 2013, our cash equivalents consisted of money market funds. The fair value of cash equivalents approximates their book value due to their short maturity (Level 1), which was \$5.4 million as of March 31, 2014 and December 31, 2013, respectively.

#### Indebtedness

The fair value of our outstanding fixed-rate debt has been determined on the basis of the quoted market prices of the specific securities issued and outstanding. Because trading of our debt occurs somewhat infrequently, we consider the fair values to be Level 2. Accordingly, the purpose of this disclosure is not to approximate the value on the basis of how the debt might be refinanced.

The following table shows the face value and the fair value of fixed-rate and variable-rate indebtedness for the periods ending:

		March 31, 2014				December	: 31	, 2013
	Face Value			Fair Value		Face Value		Fair Value
	(In Millions)							
Fixed-rate	\$	1,825.3	\$	2,013.9	\$	1,825.3	\$	1,941.8
Variable-rate		110.0		110.0		50.0		50.0
Total indebtedness	\$	1,935.3	\$	2,123.9	\$	1,875.3	\$	1,991.8

The difference between the face value and the carrying value of this indebtedness represents unamortized discounts of \$3.4 million and \$3.6 million at March 31, 2014 and December 31, 2013, respectively.

#### 4. INDEBTEDNESS

#### Line of Credit

On May 6, 2014, IPL entered into an amendment and restatement of its 5-year \$250 million revolving credit facility (the "Credit Agreement") with a syndication of banks. This Credit Agreement is an unsecured committed line of credit for letters of credit, working capital and general corporate purposes which matures on May 6, 2019 and bears interest at variable rates as defined in the Credit Agreement. It includes an uncommitted \$150 million accordion feature to provide IPL with an option to request an increase in the size of the facility at any time during the term of the agreement, subject to approval by the lenders. Prior to execution, IPL and IPALCO had existing general banking relationships with the parties in this agreement. As of March 31, 2014 and December 31, 2013, IPL had \$60.0 million and \$0.0 million of outstanding borrowings on the committed line of credit, respectively.

#### 5. PENSION AND OTHER POSTRETIREMENT BENEFITS

The following table (in thousands) presents information for the three months ended March 31, 2014, relating to the Employees' Retirement Plan of Indianapolis Power & Light Company and the Supplemental Retirement Plan of Indianapolis Power & Light Company (the "Pension Plans"):

#### Net funded status of plans:

Net funded status at December 31, 2013, before tax adjustments	\$ (89,127)
Net benefit cost components reflected in net funded status during first quarter:	
Service cost	(1,808)
Interest cost	(7,788)
Expected return on assets	10,473
Employer contributions during quarter	 54,100
Net funded status at March 31, 2014, before tax adjustments	\$ (34,150)
Regulatory assets related to pensions <sup>(1)</sup> :	
Regulatory assets at December 31, 2013, before tax adjustments	\$ 191,783
Amount reclassified through net benefit cost:	
Amortization of prior service cost	(1,213)
Amortization of net actuarial loss	 (2,429)
Regulatory assets at March 31, 2014, before tax adjustments	\$ 188,141

(1) Amounts that would otherwise be charged/credited to Accumulated Other Comprehensive Income or Loss upon application of ASC 715, "Compensation – Retirement Benefits," are recorded as a regulatory asset or liability because IPL has historically recovered and currently recovers pension and other postretirement benefit expenses in rates. These are unrecognized amounts yet to be recognized as components of net periodic benefit costs.

#### **Pension Expense**

The following table presents net periodic benefit cost information relating to the Pension Plans combined:

	For the Three Months Ended, March 31,					
		2014	2013			
Components of net periodic benefit cost:		(In Thousand	s)			
Service cost	\$	1,808 \$	2,299			
Interest cost		7,788	7,091			
Expected return on plan assets		(10,473)	(9,572)			
Amortization of prior service cost		1,213	1,229			
Amortization of actuarial loss		2,429	5,684			
Net periodic benefit cost	\$	2,765 \$	6,731			

In addition, IPL provides postretirement health care benefits to certain active or retired employees and the spouses of certain active or retired employees. These postretirement health care benefits and the related obligation were not material to the Financial Statements in the periods covered by this report.

## 6. COMMITMENTS AND CONTINGENCIES

#### Legal Loss Contingencies

IPALCO and IPL are involved in litigation arising in the normal course of business. While the results of such litigation cannot be predicted with certainty, management believes that the final outcome will not have a material adverse effect on IPALCO's results of operations, financial condition, or cash flows. Amounts accrued or expensed for legal or environmental contingencies collectively during the periods covered by this report have not been material to the Financial Statements of IPALCO.

#### **Environmental Loss Contingencies**

We are subject to various federal, state, regional and local environmental protection and health and safety laws and regulations governing, among other things, the generation, storage, handling, use, disposal and transportation of hazardous materials; the emission and discharge of hazardous and other materials into the environment; and the health and safety of our employees. These laws and regulations often require a lengthy and complex process of obtaining and renewing permits and other governmental authorizations from federal, state and local agencies. Violation of these laws, regulations or permits can result in substantial fines, other sanctions, permit revocation and/or facility shutdowns. We cannot assure that we have been or will be at all times in full compliance with such laws, regulations and permits.

#### New Source Review

In October 2009, IPL received a Notice of Violation ("NOV") and Finding of Violation from the U.S. Environmental Protection Agency ("EPA") pursuant to the U.S. Clean Air Act ("CAA") Section 113(a). The NOV alleges violations of the CAA at IPL's three primarily coal-fired electric generating facilities dating back to 1986. The alleged violations primarily pertain to the Prevention of Significant Deterioration and nonattainment New Source Review requirements under the CAA. Since receiving the letter, IPL management has met with EPA staff regarding possible resolutions of the NOV. At this time, we cannot predict the ultimate resolution of this matter. However, settlements and litigated outcomes of similar cases have required companies to pay civil penalties, install additional pollution control technology on coal-fired electric generating units, retire existing generating units, and invest in additional environmental projects. A similar outcome in this case could have a material impact on our business. We would seek recovery of any operating or capital expenditures related to air pollution control technology to reduce regulated air emissions; however, there can be no assurances that we would be successful in that regard. IPL has recorded a contingent liability related to this matter.

# 7. INCOME TAXES

On March 25, 2014, the State of Indiana enacted Senate Bill 001, which phases in an additional 1.6% reduction to the state corporate income tax rate that was initially being reduced by 2% in accordance with Indiana Code 6-3-2-1. While the statutory state income tax rate remains at 7.25% for the calendar year 2014, the deferred tax balances were adjusted according to the anticipated reversal of temporary differences. The change in required deferred taxes on plant and plant-related temporary differences resulted in a reduction to the associated regulatory asset of \$5.6 million. The change in required deferred taxes on non-property-related temporary differences which are not probable to cause a reduction in future base customer rates resulted in a tax benefit of \$1.2 million.

IPALCO's effective combined state and federal income tax rate was 32.1% for the three months ended March 31, 2014, as compared to 37.6% for the three months ended March 31, 2013. The decrease in the effective tax rate was primarily the result of the \$1.2 million state income tax benefit described above and an increase in the allowance for equity funds used during construction in 2014.

# 8. RELATED PARTY TRANSACTIONS

In December 2013, an agreement was signed, effective January 1, 2014, whereby AES U.S. Services, LLC (the "Service Company") is to provide services including accounting, legal, human resources, information technology and other corporate services on behalf of companies that are part of the AES U.S. Strategic Business Unit ("U.S. SBU"), including among other companies, IPALCO and IPL. The Service Company allocates the costs for these services based on cost drivers designed to result in fair and equitable allocations. This includes ensuring that the regulated utilities served, including IPL, are not subsidizing costs incurred for the benefit of non-regulated businesses. Total costs incurred by the Service Company during the first three months of 2014 on behalf of IPALCO were \$8.4 million. As of March 31, 2014, IPALCO had a total receivable balance from the Service Company of \$1.0 million and a total payable balance to the Service Company of \$8.4 million. IPALCO also had a prepaid balance of \$3.7 million to the Service Company as of March 31, 2014.

# 9. SEGMENT INFORMATION

Operating segments are components of an enterprise for which separate financial information is available and is evaluated regularly by the chief operating decision maker in assessing performance and deciding how to allocate resources. Substantially all of our business consists of the generation, transmission, distribution and sale of electric energy conducted through IPL which is a vertically integrated electric utility. IPALCO's reportable business segments are utility and nonutility. The nonutility category primarily includes the \$400 million of 7.25% Senior Secured Notes due April 1, 2016, and the \$400 million of 5.00% Senior Secured Notes due May 1, 2018; approximately \$6.4 million and \$6.9 million of nonutility cash and cash equivalents, as of March 31, 2014 and December 31, 2013, respectively; short-term and long-term nonutility investments of \$5.0 million at March 31, 2014 and December 31, 2013, respectively; and income taxes and interest related to those items. Nonutility assets represented less than 1% of IPALCO's total assets as of March 31, 2014 and December 31, 2013. Net income for the utility segment was \$31.4 million and \$29.1 million for the three-month periods ended March 31, 2014 and 2013, respectively. The accounting policies of the identified segments are consistent with those policies and procedures described in the summary of significant accounting policies. Intersegment sales, if any, are generally based on prices that reflect the current market conditions.

# ITEM 1B. DEFINED TERMS

	DEFINED TERMS						
The following is a list of free	uently used abbreviations or acronyms that are found in this Form 10-Q:						
2013 Form 10-K	IPALCO's Annual Report on Form 10-K for the year ended December 31, 2013						
AES	The AES Corporation						
ASC	Accounting Standards Codification						
ASU	Accounting Standards Update						
BTA	Best Technology Available						
CAA	U.S. Clean Air Act						
CAIR	Clean Air Interstate Rule						
Credit Agreement	\$250,000,000 Revolving Credit Facilities Amended and Restated Credit Agreement by and among Indianapolis Power & Light Company, the Lenders Party thereto, PNC Bank, National Association, as Administrative Agent, PNC Capital Markets LLC, as Sole Bookrunner and Sole Lead Arranger, Fifth Third Bank, as Syndication Agent and BMO Harris Bank N.A., as Documentation Agent, Dated as of May 6, 2014						
CSAPR	Cross-State Air Pollution Rule						
CWA	U.S. Clean Water Act						
DSM	Demand Side Management						
EPA	U.S. Environmental Protection Agency						
FAC	Fuel Adjustment Clause						
FASB	Financial Accounting Standards Board						
FERC	Federal Energy Regulatory Commission						
Financial Statements	Unaudited Condensed Consolidated Financial Statements of IPALCO in <i>"Item 1. Financial Statements"</i> included in Part I – Financial Information of this Form 10-Q						
IPALCO	IPALCO Enterprises, Inc.						
IPL	Indianapolis Power & Light Company						
IURC	Indiana Utility Regulatory Commission						
kWh	Kilowatt hours						
MATS	Mercury and Air Toxics Standards						
MW	Megawatt						
MISO	Midcontinent Independent System Operator, Inc.						
NOV	Notice of Violation						
NPDES	National Pollutant Discharge Elimination System						
Pension Plans	Employees' Retirement Plan of Indianapolis Power & Light Company and Supplemental Retirement Plan of Indianapolis Power & Light Company						
RSG	Revenue Sufficiency Guarantee						
Service Company	AES U.S. Services, LLC						
U.S. SBU	AES U.S. Strategic Business Unit						

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the Financial Statements and the notes thereto included in *"Item 1. Financial Statements"* included in Part I – Financial Information of this Form 10-Q. The following discussion contains forward-looking statements. Our actual results may differ materially from the results suggested by these forward-looking statements. Please see *"Cautionary Note Regarding Forward – Looking Statements"* at the beginning of this Form 10-Q. For a list of certain abbreviations or acronyms used in this discussion, see *"Item 1B. Defined Terms"* included in Part I – Financial Information of this Form 10-Q.

# **RESULTS OF OPERATIONS**

The electric utility business is affected by seasonal weather patterns throughout the year and, therefore, the operating revenues and associated expenses are not generated evenly by month during the year.

# Comparison of three months ended March 31, 2014 and three months ended March 31, 2013

## Utility Operating Revenues

Utility operating revenues during the three months ended March 31, 2014 increased by \$28.3 million compared to the same period in 2013, which resulted from the following changes (dollars in thousands):

	Three Mo Mar	onths och 31				Percentage
	2014		2013		Change	Change
Utility Operating Revenues:						
Retail Revenues \$	328,702	\$	305,877	\$	22,825	7.5%
Wholesale Revenues	21,113		16,122		4,991	31.0%
Miscellaneous Revenues	5,488		5,018		470	9.4%
Total Utility Operating Revenues §	355,303	\$	327,017	\$	28,286	8.6%
Heating Degree Days:						
Actual	3,473		2,938		535	18.2%
30-year Average	2,710		2,855			

The increase in retail revenues of \$22.8 million was primarily due to an 8% increase in the volume of kilowatt hours ("kWh") sold (\$15.8 million) and a net increase in the weighted average price per kWh sold (\$7.0 million). The \$15.8 million increase in the volume of electricity sold was primarily due to colder temperatures in our service territory during the first quarter of 2014 versus the comparable period (as demonstrated by the 18% increase in heating degree days, as shown above). The \$7.0 million increase in the weighted average price of retail kWh sold was primarily due to increases in fuel revenues of \$8.9 million.

The increase in wholesale revenues of \$5.0 million was primarily due to a 53% increase in the weighted average price per kWh sold (\$7.3 million) partially offset by a 14% decrease in the quantity of kWh sold (\$2.3 million). We believe the higher market prices in 2014 were heavily influenced by the impact the colder temperatures had on demand for electricity in the MISO wholesale market. Our ability to be dispatched in the MISO market is primarily impacted by the locational market price of electricity and variable generation costs. The amount of electricity available for wholesale sales is impacted by our retail load requirements, our generation capacity and unit availability.

## Utility Operating Expenses

The following table illustrates our primary operating expense changes from the three months ended March 31, 2013 to the three months ended March 31, 2014 (in millions):

Operating expenses for the three months ended March 31, 2013	\$ 284.1
Increase in power purchased	14.5
Increase in maintenance expenses	7.0
Increase in Demand Side Management ("DSM") program costs	5.4
Other miscellaneous variances	 (0.2)
Operating expenses for the three months ended March 31, 2014	\$ 310.8

The \$14.5 million increase in purchased power costs was primarily due to a 23% increase in the market price of purchased power (\$9.7 million) and a 24% increase in the volume of power purchased during the period (\$4.6 million). The market price of purchased power is influenced primarily by changes in the market price of delivered fuel (primarily natural gas), the price of environmental emissions allowances, the supply of and demand for electricity, and the time of day in which power is purchased. In the comparable periods, the increase in natural gas prices, which we believe were heavily influenced by the 18% increase in heating degree days, had the largest impact on the market price of purchased power. The volume of power we purchase each period is primarily influenced by our retail demand, our generating unit capacity and outages as well as that at times it is less expensive for us to buy power in the market than to produce it ourselves. During the comparable periods, retail sales were up, which accounted for the majority of the increase in purchased power volume.

Maintenance expenses increased \$7.0 million versus the comparable period primarily due to higher storm-related operating expenses of \$3.7 million, as well as the timing and duration of major generating unit overhauls (including a scheduled outage at our 415 MW Petersburg unit 2 generating station that began in October 2013 and extended through January 2014). In contrast, we had no such extended outages during the first quarter of 2013.

The increase in DSM program costs of \$5.4 million, which are recoverable through customer rates, is attributed to the continued implementation of IPL's energy efficiency program initiatives. The increase in DSM program costs is correlated to an increase in DSM program rate adjustment mechanism retail revenues.

# LIQUIDITY AND CAPITAL RESOURCES

As of March 31, 2014, we had unrestricted cash and cash equivalents of \$44.6 million and available borrowing capacity of \$189.3 million under our \$250 million unsecured revolving credit facility after outstanding borrowings and existing letters of credit. All of IPL's long-term borrowings must first be approved by the Indiana Utility Regulatory Commission ("IURC") and the aggregate amount of IPL's short-term indebtedness must be approved by the Federal Energy Regulatory Commission ("FERC"). We have approval from FERC to borrow up to \$500 million of short-term indebtedness outstanding at any time through July 28, 2014. In December 2013, we received an order from the IURC granting us authority through December 31, 2016 to, among other things, issue up to \$425 million in aggregate principal amount of long-term debt, refinance up to \$171.9 million in existing indebtedness, and have up to \$500 million of long-term credit agreements and liquidity facilities outstanding at any one time. We also have restrictions on the amount of new debt that may be issued due to contractual obligations of AES and by financial covenant restrictions under our existing debt obligations. We do not believe such restrictions will be a limiting factor in our ability to issue debt in the ordinary course of prudent business operations.

We believe that existing cash balances, cash generated from operating activities and borrowing capacity on our committed credit facility will be adequate for the foreseeable future to meet anticipated operating expenses, interest expense on outstanding indebtedness and recurring capital expenditures, and to pay dividends to AES. Sources for principal payments on outstanding indebtedness and nonrecurring capital expenditures are expected to be obtained from: (i) existing cash balances; (ii) cash generated from operating activities; (iii) borrowing capacity on our committed credit facility; and (iv) additional debt financing. In addition, due to current and expected future environmental regulations, it is expected that equity capital will continue to be used as a significant funding source. AES has approved significant equity investments in IPL for its proposed nonrecurring capital expenditures from 2013 through 2017; however, AES is under no contractual obligation to provide such equity capital and there can be no assurance we will receive capital contributions in the amounts or at the times funding may be required.

# **Capital Requirements**

# Capital Expenditures

Our construction program is composed of capital expenditures necessary for prudent utility operations and compliance with environmental laws and regulations, along with discretionary investments designed to replace aging equipment or improve overall performance. Our capital expenditures totaled \$41.2 million and \$40.7 million for the three-month periods ended March 31, 2014 and 2013, respectively. Construction expenditures during the first three months of 2014 and 2013, respectively, were financed primarily with internally generated cash provided by operations and borrowings on our credit facility.

Our capital expenditure program, including development and permitting costs, for the three-year period from 2014 to 2016 is currently estimated to cost approximately \$453 million (excluding environmental compliance and replacement generation costs). It includes approximately \$255 million for additions, improvements and extensions to transmission and distribution lines, substations, power factor and voltage regulating equipment, distribution transformers and street lighting facilities. The capital expenditure program also includes approximately \$163 million for power plant-related projects and \$35 million for other miscellaneous equipment.

In addition to the amounts listed above, IPL plans to spend an additional \$385 million for the three-year period from 2014 to 2016 to comply with the Mercury and Air Toxics Standards ("MATS") rule (IPL plans to spend a total of \$511 million for this project, including amounts already expended). In addition, IPL will incur costs for compliance with other environmental regulations, including the National Pollutant Discharge Elimination System ("NPDES") permit program under the U.S. Clean Water Act ("CWA"). IPL also plans to spend \$626 million on replacement generation costs through 2017 as a result of the retirement of existing facilities not equipped with advanced environmental control technologies required to comply with existing and expected regulations, subject to approval of IPL's replacement generation filing that is currently pending with the IURC. Of this amount, \$611 million is projected to be spent in the three-year period from 2014 to 2016. The costs for MATS, NPDES and replacement generation are still being reviewed and are expected to be material during the forecast period.

## Common Stock Dividends

All of IPALCO's outstanding common stock is held by AES. During the first three months of 2014 and 2013 we paid \$19.8 million and \$15.4 million, respectively, in dividends to AES. Future distributions will be determined at the discretion of our board of directors and will depend primarily on dividends received from IPL. Dividends from IPL are affected by IPL's actual results of operations, financial condition, cash flows, capital requirements, regulatory considerations, and such other factors as IPL's board of directors deems relevant.

# Pension Funding

We contributed \$54.1 million and \$49.7 million to the Pension Plans during the first three months of 2014 and 2013, respectively. We currently do not expect to make additional pension funding payments in 2014. Funding for the qualified Employees' Retirement Plan of Indianapolis Power & Light Company is based upon actuarially determined contributions that take into account the amount deductible for income tax purposes and the minimum contribution required under the Employee Retirement Income Security Act of 1974, as amended by the Pension Protection Act of 2006, as well as targeted funding levels necessary to meet certain thresholds.

# **Regulatory Matters**

# MISO Real Time Revenue Sufficiency Guarantee

MISO collects Revenue Sufficiency Guarantee ("RSG") charges from market participants to pay for generation dispatched when the costs of such generation are not recovered in the market clearing price. Over the past several years, there have been disagreements between interested parties regarding the calculation methodology for RSG charges and how such charges should be allocated among the individual MISO participants. Under the methodology currently in effect, RSG charges have little effect on IPL's financial statements as the vast majority of such charges are considered to be fuel costs and are recoverable through IPL's Fuel Adjustment Clause ("FAC"), while the remainder are being deferred for future recovery in accordance with generally accepted accounting principles. However, the IURC's orders in IPL's FAC 77, 78 and 79 proceedings approved IPL's FAC factor on an interim basis, subject to refund, pending the outcome of a FERC proceeding regarding RSG charges and any subsequent appeals therefrom. In IPL's most recent FAC proceeding, IPL requested that the subject to refund designation be removed and that FAC 77, 78 and 79 proceedings be made final, with no modifications. On February 26, 2014, the IURC issued an Order approving IPL's request.

## Senate Bill 340

Senate Bill 340 became law in March 2014. This legislation effectively ended the IURC's energy efficiency targets established in a 2009 statewide generic DSM order. Senate Bill 340 also requires the IURC to issue a status report in August 2014 on all energy efficiency programs implemented under the DSM order issued by the IURC in 2009. Although this bill puts an end to established efficiency targets, IPL will continue to offer cost-effective energy efficiency and demand response programs as one of many resources to meet future demand for electricity.

## **Environmental Matters**

We are subject to various federal, state, regional and local environmental protection and health and safety laws and regulations governing, among other things, the generation, storage, handling, use, disposal and transportation of hazardous materials; the emission and discharge of hazardous and other materials into the environment; and the health and safety of our employees. These laws and regulations often require a lengthy and complex process of obtaining and renewing permits and other governmental authorizations from federal, state and local agencies. Violation of these laws, regulations or permits can result in substantial fines, other sanctions, and permit revocation and/or facility shutdowns.

## MATS

Several lawsuits challenging the MATS rule were filed by other parties and consolidated into a single proceeding before the U.S. Court of Appeals for the District of Columbia Circuit. On April 17, 2014, the U.S. Court of Appeals issued an opinion upholding the MATS rule. It is unclear whether this opinion will be successfully appealed. We currently cannot predict the outcome of this litigation, or its impact, if any, on our MATS compliance planning.

## Clean Air Interstate Rule and the Cross-State Air Pollution Rule

In August 2012, the U.S. Court of Appeals issued a ruling vacating the Cross-State Air Pollution Rule ("CSAPR"). The Court ruling also required EPA to continue administering Clean Air Interstate Rule ("CAIR") pending the promulgation of a replacement rule by EPA. In June 2013, the U.S. Supreme Court agreed to review the D.C. Circuit Court's decision to vacate the CSAPR and heard oral arguments on this matter in December 2013. On April 29, 2014, the Supreme Court issued a 6-2 opinion reversing the D.C. Circuit Court's decision and remanding the case to the D.C. Circuit Court. We are currently evaluating the opinion and the impact it may have on IPL.

#### Cooling Water Intake Regulations

We use water as a coolant at our generating facilities. Under the CWA, cooling water intake structures are required to reflect the Best Technology Available ("BTA") for minimizing adverse environmental impact. In April 2011, the EPA published its proposal for standards to protect fish and other aquatic organisms drawn into cooling water systems at large power plants and other industrial facilities. The proposal, based on Section 316(b) of the CWA. establishes BTA requirements regarding impingement mortality for all existing facilities that withdraw water from a source water body above a minimum volume and which utilize at least 25% of the withdrawn water for cooling purposes. IPL believes that in order to meet these BTA requirements, all cooling water intake structures associated with once-through cooling processes will need to modify the existing traveling screens and add a fish return and handling system for each cooling system. The proposal would also require owners of facilities that withdraw very large amounts of water to perform comprehensive site-specific studies during the permitting process and/or may require closed-cycle cooling systems (closed-cycle cooling towers), or other technology. The proposal also establishes a public process, with opportunity for public input, by which the appropriate technology to reduce entrainment mortality would be implemented at each facility after considering site-specific factors. Under a consent decree filed in the U.S. District Court for the Southern District of New York, the EPA was required to issue a final rule by April 17, 2014. However, the EPA recently announced that this timing would be delayed and requested additional time to complete the rulemaking. The EPA stated that it will issue a final rule by May 16, 2014.

It is not possible to predict the total impacts of the final rule at this time, but if additional capital expenditures are necessary, they could be material. We would seek recovery of these capital expenditures; however, there is no guarantee we would be successful in that regard.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Not applicable pursuant to General Instruction H of the Form 10-Q.

# **ITEM 4. CONTROLS AND PROCEDURES**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures.

#### **Evaluation of Disclosure Controls and Procedures**

We carried out an evaluation, under the supervision and with the participation of our management, including the principal executive officer and principal financial officer, of the effectiveness of our "disclosure controls and procedures" (as defined in the Exchange Act Rules 13a-15(e) and 15-d-15(e)), as required by paragraph (b) of the Exchange Act Rules 13a-15 or 15d-15, as of March 31, 2014. Our management, including the principal executive officer and principal financial officer, is engaged in a comprehensive effort to review, evaluate and improve our controls; however, management does not expect that our disclosure controls or our internal controls over financial reporting will prevent all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. In addition, any evaluation of the effectiveness of changes in business conditions, or that the degree of compliance with the policies or procedures deteriorates. We have interests in certain unconsolidated entities. As we do not control or manage these entities, our disclosure controls and procedures with respect to such entities is generally more limited than those we maintain with respect to our consolidated subsidiaries.

Based upon the controls evaluation performed, the principal executive officer and principal financial officer have concluded that as of March 31, 2014, our disclosure controls and procedures were effective to provide reasonable assurance that material information relating to us and our consolidated subsidiaries is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures.

## **Changes in Internal Controls**

In the course of our evaluation of disclosure controls and procedures, management considered certain internal control areas in which we have made and are continuing to make changes to improve and enhance controls. Based upon that evaluation, the principal executive officer and principal financial officer concluded that there were no changes in our internal controls over financial reporting identified in connection with the evaluation required by paragraph (d) of the Exchange Act Rules 13a-15 or 15d-15 that occurred during the three months ended March 31, 2014 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

# PART II - OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS

Please see Note 6, "*Commitments and Contingencies*" to the Financial Statements for a summary of significant legal proceedings involving us. We are also subject to routine litigation, claims and administrative proceedings arising in the ordinary course of business, none of which we believe, based on currently available information, will result in a material adverse effect on our results of operations, financial condition, or cash flows.

# ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors as previously disclosed in the 2013 Form 10-K.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Not applicable pursuant to General Instruction H of the Form 10-Q.

# **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable pursuant to General Instruction H of the Form 10-Q.

## **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

# **ITEM 5. OTHER INFORMATION**

None.

# ITEM 6. EXHIBITS

Exhibit No.	Document
10.1	\$250,000,000 Revolving Credit Facilities Amended and Restated Credit Agreement by and among Indianapolis Power & Light Company, the Lenders Party thereto, PNC Bank, National Association, as Administrative Agent, PNC Capital Markets LLC, as Sole Bookrunner and Sole
	Lead Arranger, Fifth Third Bank, as Syndication Agent and BMO Harris Bank N.A., as Documentation Agent, Dated as of May 6, 2014
31.1	Certification by Chief Executive Officer required by Rule 13a-14(a) or 15d-14(a)
31.2	Certification by Principal Financial Officer required by Rule 13a-14(a) or 15d-14(a)
32	Certification required by Rule 13a-14(b) or 15d-14(b)
101.INS	XBRL Instance Document (furnished herewith as provided in Rule 406T of Regulation S-T)
101.SCH	XBRL Taxonomy Extension Schema Document (furnished herewith as provided in Rule 406T of Regulation S-T)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (furnished herewith as provided in Rule 406T of Regulation S-T)
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (furnished herewith as provided in Rule 406T of Regulation S-T)
101.LAB	XBRL Taxonomy Extension Label Linkbase Document (furnished herewith as provided in Rule 406T of Regulation S-T)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (furnished herewith as provided in Rule 406T of Regulation S-T)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

IPALCO ENTERPRISES, INC. (Registrant)

Date: May 7, 2014

/s/ Craig L. Jackson Craig L. Jackson Chief Financial Officer (Principal Financial Officer)

Date: May 7, 2014

/s/ Kurt A. Tornquist Kurt A. Tornquist Controller (Principal Accounting Officer)

# Certification Pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934

# I, Kenneth J. Zagzebski, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of IPALCO Enterprises, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2014

<u>/s/ Kenneth J. Zagzebski</u> Kenneth J. Zagzebski Chief Executive Officer

# Certification Pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934

# I, Craig L. Jackson, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of IPALCO Enterprises, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2014

<u>/s/ Craig L. Jackson</u> Craig L. Jackson Chief Financial Officer

## <u>Certification Pursuant to Rule 13a-14(b) or 15d-14(b) of the Securities Exchange Act of 1934 and Pursuant to</u> <u>Section 1350 of Chapter 63 of Title 18 of the United States Code as adopted pursuant to Section 906 of the</u> <u>Sarbanes-Oxley Act of 2002</u>

The certification set forth below is being submitted in connection with the Quarterly Report on Form 10-Q for the period ended March 31, 2014 (the "Report") for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of the United States Code.

Kenneth J. Zagzebski, Chief Executive Officer and Craig L. Jackson, Chief Financial Officer of IPALCO Enterprises, Inc. ("IPALCO"), each certifies that, to the best of his knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of IPALCO.

Date: May 7, 2014

<u>/s/ Kenneth J. Zagzebski</u> Kenneth J. Zagzebski Chief Executive Officer

Date: May 7, 2014

<u>/s/ Craig L. Jackson</u> Craig L. Jackson Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to IPALCO and will be retained by IPALCO and furnished to the Securities and Exchange Commission or its staff upon request.