



All amounts in this report are unaudited.

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### WARNING CONCERNING FORWARD LOOKING STATEMENTS



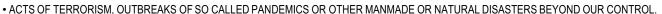
THIS PRESENTATION OF SUPPLEMENTAL OPERATING AND FINANCIAL DATA CONTAINS STATEMENTS THAT CONSTITUTE FORWARD LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND OTHER SECURITIES LAWS. ALSO, WHENEVER WE USE WORDS SUCH AS "BELIEVE", "EXPECT", "ANTICIPATE", "INTEND", "PLAN", "ESTIMATE" OR SIMILAR EXPRESSIONS, WE ARE MAKING FORWARD LOOKING STATEMENTS. THESE FORWARD LOOKING STATEMENTS ARE BASED UPON OUR PRESENT INTENT, BELIEFS OR EXPECTATIONS, BUT FORWARD LOOKING STATEMENTS ARE NOT GUARANTEED TO OCCUR AND MAY NOT OCCUR. FORWARD LOOKING STATEMENTS IN THIS REPORT RELATE TO VARIOUS ASPECTS OF OUR BUSINESS, INCLUDING:

- •OUR ABILITY TO PAY DISTRIBUTIONS TO OUR SHAREHOLDERS AND THE AMOUNTS OF SUCH DISTRIBUTIONS,
- OUR ACQUISITIONS OF PROPERTIES.
- •THE CREDIT QUALITY OF OUR TENANTS,
- •THE LIKELIHOOD THAT OUR TENANTS WILL PAY RENT, RENEW LEASES, ENTER INTO NEW LEASES, NOT EXERCISE EARLY TERMINATION OPTIONS PURSUANT TO THEIR LEASES OR BE AFFECTED BY CYCLICAL ECONOMIC CONDITIONS.
- •OUR ABILITY TO PAY INTEREST ON AND PRINCIPAL OF OUR DEBT.
- •OUR POLICIES AND PLANS REGARDING INVESTMENTS AND FINANCINGS.
- •THE FUTURE AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY.
- •OUR ABILITY TO COMPETE FOR ACQUISITIONS AND TENANCIES EFFECTIVELY,
- •OUR TAX STATUS AS A REAL ESTATE INVESTMENT TRUST, OR REIT,
- •OUR ABILITY TO RAISE EQUITY OR DEBT CAPITAL,
- •OUR EXPECTATION THAT THERE WILL BE OPPORTUNITIES FOR US TO ACQUIRE, AND THAT WE WILL ACQUIRE, ADDITIONAL PROPERTIES THAT ARE MAJORITY LEASED TO GOVERNMENT TENANTS.
- •OUR EXPECTATION THAT THERE MAY BE AN INCREASE IN DEMAND FOR LEASED SPACE BY THE U.S. GOVERNMENT AND STATE AND LOCAL GOVERNMENTS, AND
- •OTHER MATTERS.

OUR ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE CONTAINED IN OR IMPLIED BY OUR FORWARD LOOKING STATEMENTS AS A RESULT OF VARIOUS FACTORS. FACTORS THAT COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR FORWARD LOOKING STATEMENTS AND UPON OUR BUSINESS, RESULTS OF OPERATIONS, FINANCIAL CONDITION, FUNDS FROM OPERATIONS, NORMALIZED FUNDS FROM OPERATIONS, NET OPERATING INCOME, EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION, OR EBITDA, EBITDA AS ADJUSTED, OR ADJUSTED EBITDA. CASH FLOWS, LIQUIDITY AND PROSPECTS INCLUDE, BUT ARE NOT LIMITED TO:

- •THE IMPACT OF CHANGES IN THE ECONOMY AND THE CAPITAL MARKETS ON US.
- •COMPETITION WITHIN THE REAL ESTATE INDUSTRY,
- THE IMPACT OF CHANGES IN THE REAL ESTATE NEEDS AND FINANCIAL CONDITIONS OF THE U.S. GOVERNMENT AND STATE AND LOCAL GOVERNMENTS.
- COMPLIANCE WITH, AND CHANGES TO, FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS, ACCOUNTING RULES, TAX LAWS AND SIMILAR MATTERS.
- ACTUAL AND POTENTIAL CONFLICTS OF INTEREST WITH OUR MANAGING TRUSTEES, COMMONWEALTH REIT, REIT MANAGEMENT & RESEARCH LLC AND THEIR RELATED PERSONS AND ENTITIES.

# • LIMITATIONS IMPOSED ON OUR BUSINESS AND OUR ABILITY TO SATISFY COMPLEX RULES IN ORDER FOR US TO QUALIFY AS A REIT FOR U.S. FE DERAL INCOME TAX PURPOSES, AND



#### FOR EXAMPLE:

- CONTINGENCIES IN OUR ACQUISITION AGREEMENTS MAY CAUSE OUR ACQUISITIONS NOT TO OCCUR OR TO BE DELAYED.
- OUR ABILITY TO MAKE FUTURE DISTRIBUTIONS DEPENDS UPON A NUMBER OF FACTORS, INCLUDING OUR FUTURE EARNINGS. WE MAY BE UNABLE TO MAINTAIN OUR CURRENT RATE OF DISTRIBUTIONS AND FUTURE DISTRIBUTIONS MAY BE SUSPENDED OR PAID AT A LESSER RATE THAN THE DISTRIBUTIONS WE NOW PAY.
- OUR ABILITY TO GROW OUR BUSINESS AND INCREASE OUR DISTRIBUTIONS DEPENDS IN LARGE PART UPON OUR ABILITY TO BUY PROPERTIES AND LEASE THEM FOR RENTS, LESS PROPERTY OPERATING EXPENSES, THAT EXCEED OUR CAPITAL COSTS. WE MAY BE UNABLE TO IDENTIFY PROPERTIES THAT WE WANT TO ACQUIRE OR TO NEGOTIATE ACCEPTABLE PURCHASE PRICES, ACQUISITION FINANCING OR LEASE TERMS FOR NEW PROPERTIES.
- SOME OF OUR TENANTS MAY NOT RENEW EXPIRING LEASES, AND WE MAY BE UNABLE TO LOCATE NEW TENANTS TO MAINTAIN OR INCREASE THE HISTORICAL OCCUPANCY RATES OF, OR RENTS FROM, OUR PROPERTIES.
- SOME GOVERNMENT TENANTS MAY EXERCISE THEIR RIGHT TO VACATE THEIR SPACE BEFORE THE STATED EXPIRATION OF THEIR LEASES AND WE MAY BE UNABLE TO LOCATE NEW TENANTS TO MAINTAIN THE HISTORICAL OCCUPANCY RATES OF, OR RENTS FROM, OUR PROPERTIES.
- RENTS THAT WE CAN CHARGE AT OUR PROPERTIES MAY DECLINE OR NOT OTHERWISE BE AT A LEVEL TO SUFFICIENTLY COVER OUR COSTS.
- CONTINUED AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY IS SUBJECT TO OUR SATISFYING CERTAIN FINANCIAL COVENANTS AND MEETING OTHER CUSTOMARY
  CONDITIONS.
- ACTUAL COSTS UNDER OUR REVOLVING CREDIT FACILITY WILL BE HIGHER THAN LIBOR PLUS A SPREAD BECAUSE OF OTHER FEES AND EXPENSES A SSOCIATED WITH OUR REVOLVING CREDIT FACILITY.
- INCREASING THE MAXIMUM BORROWINGS UNDER OUR CREDIT FACILITY AND OUR TERM LOAN IS SUBJECT TO OBTAINING ADDITIONAL COMMITMENTS FROM LENDERS, WHICH MAY NOT OCCUR.
- WE MAY BE UNABLE TO REPAY OUR DEBT OBLIGATIONS WHEN THEY BECOME DUE, AND
- WE BELIEVE THAT OUR CONTINUING RELATIONSHIPS WITH COMMONWEALTH REIT, REIT MANAGEMENT & RESEARCH LLC, AFFILIATES INSURANCE COMPANY AND THEIR AFFILIATED AND RELATED PERSONS AND ENTITIES MAY BENEFIT US AND PROVIDE US WITH ADVANTAGES IN OPERATING AND GROWING OUR BUSINESS. IN FACT, THE ADVANTAGES WE BELIEVE WE MAY REALIZE FROM THESE RELATIONSHIPS MAY NOT MATERIALIZE.

THESE RESULTS COULD OCCUR DUE TO MANY DIFFERENT CIRCUMSTANCES, SOME OF WHICH ARE BEYOND OUR CONTROL, SUCH AS GOVERNMENT TENANTS' NEEDS FOR LEASED SPACE, NATURAL DISASTERS OR CHANGES IN CAPITAL MARKETS OR THE ECONOMY GENERALLY.

THE INFORMATION CONTAINED IN OUR FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION, OR THE SEC, INCLUDING UNDER "RISK FACTORS" IN OUR PERIODIC REPORTS, OR INCORPORATED THEREIN, IDENTIFIES OTHER IMPORTANT FACTORS THAT COULD CAUSE DIFFERENCES FROM OUR FORWARD LOOKING STATEMENTS. OUR FILINGS WITH THE SEC ARE AVAILABLE ON THE SEC'S WEBSITE AT WWW.SEC.GOV.

YOU SHOULD NOT PLACE UNDUE RELIANCE UPON OUR FORWARD LOOKING STATEMENTS.

EXCEPT AS REQUIRED BY LAW, WE DO NOT INTEND TO UPDATE OR CHANGE ANY FORWARD LOOKING STATEMENTS AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE.



# **CORPORATE INFORMATION**



915 L. Street, Sacramento, CA. Square Feet: 163,840.

Primary Tenant: California Department of Finance.



### **COMPANY PROFILE**

### The Company:

Government Properties Income Trust, or GOV, we or us, is a real estate investment trust, or REIT, which owns buildings that are majority leased to government tenants located throughout the United States. The majority of our properties are office buildings. As of September 30, 2012, we owned 60 properties primarily leased to the U.S. Government, 18 properties primarily leased to ten state governments, and one property leased to the United Nations, an international intergovernmental agency, and three properties which we are offering for lease. We are included in the S&P Small Cap 600 Index, the Russell 2000® stock index and the MSCI US REIT index.

#### Strategy:

Our business strategy is to maintain our properties, seek to renew our leases or enter into new leases as they expire, selectively acquire additional properties that are majority leased to government tenants and pay distributions to shareholders. As our current leases approach expiration, we will attempt to renew leases with existing tenants or enter into leases with new tenants, in both circumstances at rents which are equal to or greater than the rents we now receive. Our ability to renew leases with existing tenants or enter into new leases with new tenants and the rents we are able to charge will depend in large part upon market conditions which are generally beyond our control. Although we sometimes may sell properties, we generally consider ourselves to be a long term investor and are more interested in the long term earnings potential of our properties than selling properties for short term gains. We do not have any off balance sheet investments in real estate entities.

#### Management:

GOV is managed by Reit Management & Research LLC, or RMR. RMR was founded in 1986 to manage public investments in real estate. As of September 30, 2012, RMR managed a large portfolio of publicly owned real estate, including approximately 1,680 properties, located in 46 states, Washington, D.C., Puerto Rico, Canada and Australia. RMR has approximately 790 employees in its headquarters and regional offices located throughout the U.S. In addition to managing GOV, RMR manages CommonWealth REIT, or CWH, a publicly traded REIT that primarily owns office properties, Hospitality Properties Trust, or HPT, a publicly traded REIT that owns hotels and travel centers, Senior Housing Properties Trust, or SNH, a publicly traded REIT that primarily owns healthcare, senior living and medical office buildings, and Select Income REIT, a publicly traded REIT that primarily owns net leased, single tenant properties. RMR also provides management services to Five Star Quality Care, Inc., a healthcare services company which is a tenant of SNH and which manages certain of SNH's senior living communities for SNH's account, and to TravelCenters of America LLC, an operator of travel centers, which is a tenant of HPT. An affiliate of RMR, Sonesta International Hotels Corporation, is also one of HPT's hotel managers. Another affiliate of RMR, RMR Advisors, Inc., is the investment manager of a publicly owned mutual fund, which principally invests in securities of unaffiliated real estate companies. The public companies managed by RMR and its affiliates had combined total gross assets of approximately \$22.0 billion as of September 30, 2012. We believe that being managed by RMR is a competitive advantage for GOV because RMR provides us with a depth and quality of management and experience which may be unequaled in the real estate industry. We also believe RMR provides management services to us at costs that are lower than we would have to pay for similar quality services.

### Corporate Headquarters:

Two Newton Place 255 Washington Street, Suite 300 Newton, MA 02458-1634 (t) (617) 219-1440 (f) (617) 219-1441

### **Stock Exchange Listing:**

New York Stock Exchange

### **Trading Symbol:**

Common Shares - GOV

### **Issuer Ratings:**

Moody's – Baa3 Standard & Poor's – BBB-

### Portfolio Data (as of 9/30/2012):

Total properties 82
Total sq. ft. (000s) 9,969
Percent leased 92.4%

### INVESTOR INFORMATION



### **Board of Trustees**

Barry M. Portnoy

Managing Trustee

Adam D. Portnoy

Managing Trustee

Barbara D. Gilmore

John L. Harrington

Independent Trustee

Independent Trustee

Jeffrey P. Somers
Independent Trustee

### **Senior Management**

David M. Blackman Mark L. Kleifges

President and Chief Operating Officer Treasurer and Chief Financial Officer

### **Contact Information**

### **Investor Relations**

Government Properties Income Trust
Two Newton Place
255 Washington Street, Suite 300
Newton, MA 02458-1634
(t) (617) 219-1440

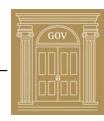
(f) (617) 796-8267 (e-mail) info@govreit.com (website) www.govreit.com

### **Inquiries**

Financial inquiries should be directed to Mark L. Kleifges, Treasurer and Chief Financial Officer, at (617) 219-1440 or mkleifges@govreit.com.

Investor and media inquiries should be directed to Timothy A. Bonang, Vice President, Investor Relations, at (617) 796-8222 or tbonang@govreit.com, or Elisabeth Heiss, Manager, Investor Relations, at (617) 796-8222 or eheiss@govreit.com.

### RESEARCH COVERAGE



# **Equity Research Coverage**

Bank of America Merrill Lynch Research

James Feldman (646) 855-5808

Jefferies & Company, Inc.

Omotayo Okusanya (212) 336-7076

Morgan Stanley

Chris Caton (415) 576-2637

Wells Fargo Securities

Brendan Maiorana (443) 263-6516 Janney Capital Markets

Daniel Donlan (212) 665-6476

**JMP Securities** 

Mitch Germain (212) 906-3546

**RBC Capital Markets** 

Mike Carroll (440) 715-2649

# **Rating Agencies**

Moody's Investors Service

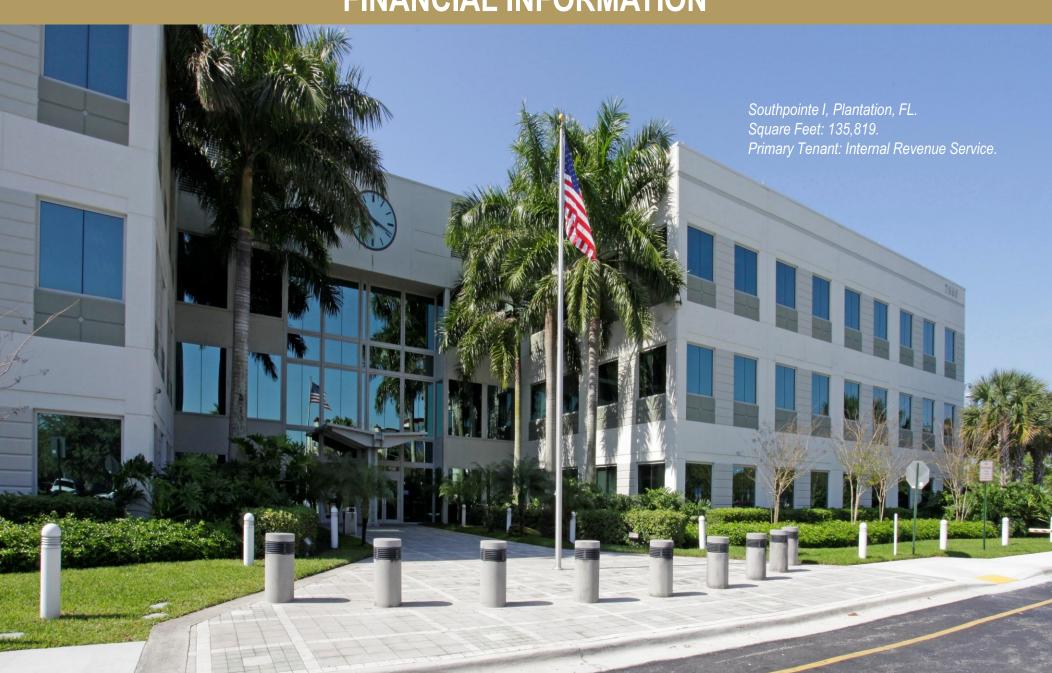
Lori Marks (212) 553-1098

Standard & Poor's

Susan Madison (212) 438-4516

GOV is followed by the analysts and its credit is rated by the rating agencies listed above. Please note that any opinions, estimates or forecasts regarding GOV's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of GOV or its management. GOV does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.

# FINANCIAL INFORMATION



### **KEY FINANCIAL DATA**

Gov

(dollar and share amounts in thousands, except per share data)

		As of and	for the	e Three Mont	ns En	ded	
	9/30/2012	6/30/2012		3/31/2012		12/31/2011	9/30/2011
Shares Outstanding:							
Common shares outstanding (at end of period) (1)	47,144	47,100		47,091		47,052	47,052
Weighted average common shares outstanding (1)	47,108	47,098		47,052		47,052	45,322
Common Share Data:							
Price at end of period	\$ 23.40	\$ 22.62	\$	24.11	\$	22.55	\$ 21.51
High during period	\$ 23.88	\$ 24.63	\$	24.87	\$	24.29	\$ 27.80
Low during period	\$ 20.69	\$ 20.64	\$	22.03	\$	19.68	\$ 20.50
Annualized dividends declared per share during period (2)	\$ 1.68	\$ 1.68	\$	1.68	\$	1.68	\$ 1.68
Annualized dividend yield (at end of period) (2)	7.2%	7.4%		7.0%		7.5%	7.8%
Annualized Normalized FFO <sup>(3)</sup> multiple (at end of period)	10.8x	10.9x		11.3x		10.2x	10.6x
Annualized property net operating income (NOI) / total market capitalization (4)	7.9%	8.1%		8.2%		8.7%	8.6%
Market Capitalization:							
Total debt (book value)	\$ 610,709	\$ 471,271	\$	444,826	\$	440,883	\$ 328,108
Plus: market value of common shares (at end of period)	 1,103,170	1,065,402		1,135,364		1,061,023	 1,012,089
Total market capitalization	\$ 1,713,879	\$ 1,536,673	\$	1,580,190	\$	1,501,906	\$ 1,340,197
Total debt / total market capitalization	35.6%	30.7%		28.2%		29.4%	24.5%
Book Capitalization:							
Total debt	\$ 610,709	\$ 471,271	\$	444,826	\$	440,883	\$ 328,108
Plus: total shareholders' equity	870,993	 878,302		885,905		891,668	 898,189
Total book capitalization	\$ 1,481,702	\$ 1,349,573	\$	1,330,731	\$	1,332,551	\$ 1,226,297
Total debt / total book capitalization	41.2%	34.9%		33.4%		33.1%	26.8%

 $<sup>^{(1)}</sup>$  On October 19, 2012, we sold 7,500 of our common shares in a public offering.

<sup>(2)</sup> On October 9, 2012, we declared a quarterly common share dividend of \$0.43 per share (\$1.72 per year) payable on November 21, 2012 to holders of record on October 22, 2012.

<sup>(3)</sup> See Exhibit C for the calculation of funds from operations, or FFO, and Normalized FFO, and a reconciliation of those amounts to net income determined in accordance with United States generally accepted accounting principles, or GAAP.

<sup>(4)</sup> See Exhibit A for the calculation of NOI and a reconciliation of those amounts to net income determined in accordance with GAAP.

### **KEY FINANCIAL DATA**



(dollar amounts in thousands, except per share data)

	As of and for the Three Months Ended									
	_	9/30/2012		6/30/2012		3/31/2012		12/31/2011		9/30/2011
Selected Balance Sheet Data:										
Total assets	\$	1,524,787	\$	1,382,824	\$	1,363,247	\$	1,368,575	\$	1,266,668
Total liabilities	\$	653,794	\$	504,522	\$	477,342	\$	476,907	\$	368,479
Gross book value of real estate assets (1)	\$	1,672,117	\$	1,515,497	\$	1,491,535	\$	1,490,912	\$	1,371,223
Total debt / gross book value of real estate (1)		36.5%		31.1%		29.8%		29.6%		23.9%
Selected Income Statement Data:										
Rental income	\$	54,083	\$	50,273	\$	50,455	\$	51,726	\$	45,889
Adjusted EBITDA (2)	\$	30,135	\$	28,492	\$	29,248	\$	29,524	\$	26,104
NOI (3)	\$	33,650	\$	31,129	\$	32,234	\$	32,724	\$	28,768
NOI margin (4)		62.2%		61.9%		63.9%		63.3%		62.7%
Net income	\$	11,756	\$	11,954	\$	13,059	\$	13,248	\$	11,563
Normalized FFO (5)	\$	25,575	\$	24,352	\$	25,180	\$	26,133	\$	22,950
Common distributions paid	\$	19,782	\$	19,778	\$	19,762	\$	19,761	\$	17,015
Normalized FFO payout ratio		77.3%		81.2%		78.5%		75.6%		74.1%
Per Share Data:										
Net income	\$	0.25	\$	0.25	\$	0.28	\$	0.28	\$	0.26
Normalized FFO (5)	\$	0.54	\$	0.52	\$	0.54	\$	0.56	\$	0.51
Coverage Ratios:										
Adjusted EBITDA (2) / interest expense		6.7x		7.0x		7.3x		9.0x		8.3x
Total Debt / Annualized Adjusted EBITDA (2)		5.1x		4.1x		3.8x		3.7x		3.1x

<sup>(1)</sup> Gross book value of real estate assets is real estate properties at cost, plus acquisition costs, before purchase price allocations and less impairment writedowns, if any.

<sup>(2)</sup> See Exhibit B for the calculation of EBITDA and Adjusted EBITDA, and a reconciliation of those amounts to net income determined in accordance with GAAP.

<sup>(3)</sup> See Exhibit A for the calculation of NOI and a reconciliation of those amounts to net income determined in accordance with GAAP.

<sup>(4)</sup> NOI margin is defined as NOI as a percentage of rental income. See Exhibit A for the calculation of NOI and a reconciliation of those amounts to net income determined in accordance with GAAP.

<sup>(5)</sup> See Exhibit C for the calculation of FFO and Normalized FFO, and a reconciliation of those amounts to net income determined in accordance with GAAP.

### **CONDENSED CONSOLIDATED BALANCE SHEETS**



(dollars in thousands, except per share data)

		As of 9/30/2012	1	As of 2/31/2011
SSETS .		0/00/2012		270172011
Real estate properties:				
Land	\$	241,294	\$	224,674
Buildings and improvements		1,268,730		1,129,994
		1,510,024		1,354,668
Accumulated depreciation		(172,066)		(156,618
		1,337,958		1,198,050
Acquired real estate leases, net		131,159		117,596
Cash and cash equivalents		3,169		3,27
Restricted cash		2,189		1,73
Rents receivable, net		26,806		29,00
Deferred leasing costs, net		5,696		3,07
Deferred financing costs, net		6,169		5,55
Other assets, net		11,641		10,29
Total assets	\$	1,524,787	\$	1,368,57
ABILITIES AND SHAREHOLDERS' EQUITY				
Unsecured revolving credit facility	\$	167,000	\$	345,50
Unsecured term loan		350,000		-
Mortgage notes payable		93,709		95,38
Accounts payable and accrued expenses		21,816		20,69
Due to related persons		7,231		4,07
Assumed real estate lease obligations, net		14,038		11,26
Total liabilities		653,794		476,90
Commitments and contingencies				
Shareholders' equity:				
Common shares of beneficial interest, \$.01 par value: 70,000,000 shares authorized,				
47,143,888 and 47,051,650 shares issued and outstanding, respectively		471		47
Additional paid in capital		937,285		935,43
Cumulative net income		124,102		87,33
Cumulative other comprehensive income		108		7
Cumulative common distributions		(190,973)		(131,65
Total shareholders' equity		870,993		891,66
Total liabilities and shareholders' equity	_\$	1,524,787	\$	1,368,57

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME



(dollars and share amounts in thousands, except per share data)

Rental income (1)         \$ 54,083         \$ 45,889         \$ 154,811         \$ 127,224           Expenses:         \$ 54,083         \$ 45,889         \$ 154,811         \$ 127,224           Expenses:         \$ 5,728         4,853         17,210         13,947           Utility expenses         5,140         4,375         12,845         11,942           Ober operating expenses         9,565         7,893         27,743         22,074           Depreciation and amortization related costs         763         10,379         37,281         22,074           Acquisition related costs         763         10,379         37,281         22,074           General and administrative         3,637         2,746         9,395         7,855           Total expenses         37,389         31,254         105,531         85,006           Operating income         7         5         21         89           Interest and other income         7         5         21         89           Interest expenses (including net amortization of debt premiums and deferred financing less of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         8,775           Equily in earnings of an investee         11,786         11,555         <		ſ	or the Three	Months E	Ended	For the Nine Months Ended				
Page		9/	30/2012	9/	30/2011	9,	/30/2012	9/	30/2011	
Real estate taxes         5,728         4,853         17,210         13,947           Ulility expenses         5,140         4,375         12,845         11,422           Other operating expenses         9,565         7,893         2,7743         22,074           Depreciation and amortization         13,056         10,379         37,281         27,862           Acquisition related costs         763         1,008         1,057         2,846           Acquisition related costs         36,37         2,748         9,395         7,655           Total expenses         37,889         31,254         105,531         85,066           Operating income         7         54         21         89           Interest and other income         7         54         21         89           Interest expense (including net amortization of debt premiums and deferred framaning fees of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         11,766         11,555         36,888         32,843           Income tax benefit (expense)         10,38         11,756         11,563         30,769         32,749           We ighted average common shares         \$0,25	Rental income <sup>(1)</sup>	\$	54,083	\$	45,889	\$	154,811	\$	127,224	
Utility expenses         5,140         4,375         12,845         11,422           Other operating expenses         9,565         7,893         27,743         22,074           Depreciation and ammitzation         13,056         10,379         3,7281         27,862           Acquisition related costs         763         1,008         1,057         2,846           General and administrative         3,637         2,746         9,395         7,655           Total expenses         37,889         31,254         105,31         85,806           Operating income         16,194         14,635         49,280         41,418           Interest and other income         7         54         21         89           Interest and other income         7         54         21         89           Interest and other income         11,55         28         23         111           Interest expenses (including net amortization of debt premiums and deferred financing fees of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         11,55         36,888         32,841           Income tax benefit (expense)         1,301         8         (11)         4,1418	Expenses:									
Other operating expenses         9,565         7,893         27,743         22,074           Depreciation and amortization         13,066         10,379         37,281         27,862           Acquisition related costs         763         1,008         1,057         2,846           General and administrative         3,637         2,746         9,395         7,655           Total expenses         37,889         31,254         105,531         85,806           Operating income         7         54         21         89           Interest and other income         7         54         21         89           Interest expense (including net amortization of debt premiums and deferred franching less of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equily in earnings of an investee         115         28         236         111           Income before income tax benefit (expense)         11,786         11,555         36,888         32,843           Net income before income tax benefit (expense)         (30)         8         (11)         94           Net income before common shares outstanding         47,108         45,322         47,086         42,127           Weighted average common shares outsta	Real estate taxes		5,728		4,853		17,210		13,947	
Depreciation and amortization         13,056         10,379         37,281         27,862           Acquisition related costs         763         1,008         1,057         2,846           Coperating income         37,889         31,224         9,395         7,655           Total expenses         37,889         31,254         105,531         55,066           Operating income         16,194         14,635         49,280         41,418           Interest and other income         7         54         21         8           Interest and other income         7         54         21         8           Interest and other income         7         54         21         8           Interest and other income         47,530         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         11,756         11,755         36,888         32,843           Income before income tax benefit (expense)         31,766         11,755         36,888         32,843           Income tax benefit (expense)         31,756         11,756         11,555         36,879         32,749           Weighted average common shares outstanding         47,108         45,322         47,086         42,127	Utility expenses		5,140		4,375		12,845		11,422	
Acquisition related costs         763         1,008         1,057         2,846           General and administrative         3,637         2,746         9,395         7,655           Total expenses         37,889         31,254         105,531         85,806           Operating income         16,194         14,635         49,280         41,418           Interest and other income         7         54         21         89           Interest expense (including net amortization of debt premiums and deferred financing fees of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         115         28         236         111           Income before income tax benefit (expense)         11,786         11,555         36,888         32,843           Income tax benefit (expense)         (30)         8         (119)         (94)           Net income         \$ 11,756         \$ 11,553         36,769         \$ 32,749           Weighted average common shares outstanding         47,108         45,322         47,086         42,127           Net income per common share         \$ 0,25         0,26         0,78         0,78           General and administrative expenses / rental incom	· · · ·				•					
General and administrative Total expenses         3,637         2,746         9,395         7,655           Operating income         16,194         14,635         49,280         41,418           Interest and other income         7         54         21         89           Interest expense (including net amortization of debt premiums and deferred financing fees of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         11,56         28         236         111           Income before income tax benefit (expense)         11,786         11,555         36,888         32,843           Income tax benefit (expense)         (30)         8         (119)         (94)           Net income         \$ 11,756         \$ 11,563         \$ 36,789         \$ 32,749           Weighted average common shares outstanding         47,108         45,322         47,086         42,127           Net income per common share         \$ 0.25         0.26         0.78         0.78           Seneral and administrative expenses / rental income         6.72%         5.98%         6.07%         6.02%           General and administrative expenses / botal assets (at end of period)         0.24%         0.22%         0.62%	·									
Total expenses         37,889         31,254         105,531         85,806           Operating income         16,194         14,635         49,280         41,418           Interest and other income         7         54         21         89           Interest expense (including net amortization of debt premiums and deferred financing fees of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         115         28         236         111           Income before income tax benefit (expense)         11,786         11,555         36,888         32,843           Income tax benefit (expense)         30,0         8         (119)         (94)           Net income         \$ 11,756         \$ 11,563         \$ 36,769         \$ 32,749           Weighted average common shares outstanding         47,108         45,322         47,086         42,127           Net income per common share         \$ 0,25         0,26         0,78         0,78         0,78           Seneral and administrative expenses / total assets (atend of period)         0,24         0,22         0,60         0,60           Non-cash straight line rent adjustments (1)         \$ 1,105         290         2,669         451	·									
Operating income         16,194         14,635         49,280         41,418           Interest and other income         7         54         21         89           Interest expense (including net amortization of debt premiums and deferred financing fees of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         115         28         236         111           Income before income tax benefit (expense)         11,786         11,555         36,888         32,843           Income tax benefit (expense)         (30)         8         (119)         (94)           Net income         \$ 11,756         \$ 11,563         \$ 36,769         \$ 32,749           Weighted average common shares outstanding         47,108         45,322         47,086         42,127           Net income per common share         \$ 0.25         0.26         0.78         0.78           Additional Data:         6         5.98%         6.07%         6.02%           General and administrative expenses / total assets (at end of period)         0.24%         0.22%         0.62%         0.60%           Non-cash straight line rent adjustments (1)         \$ 1,105         290         2,669         451										
Interest and other income   7   54   21   89     Interest expense (including net amortization of debt premiums and deferred financing fees of \$339, \$266, \$998 and \$787, respectively)   (4,530)   (3,162)   (12,649)   (8,775)     Equity in earnings of an investee   1115   28   236   1111     Income before income tax benefit (expense)   11,786   11,555   36,888   32,843     Income tax benefit (expense)   (30)   8   (119)   (94)     Net income tax benefit (expense)   11,756   11,563   36,769   32,749      Weighted average common shares outstanding   47,108   45,322   47,086   42,127     Net income per common share   \$0.25   0.26   0.78   0.78     Additional Data:   Ceneral and administrative expenses / rental income   6,72%   5,98%   6,07%   6,02%     General and administrative expenses / total assets (at end of period)   0,24%   0,22%   0,62%   0,66%     Non-cash straight line rent adjustments (1)   1,105   2,90   2,669   451     Lease value amortization included in rental income (1)   5,130   6,130   5,169   1,604   119     Lease termination fees included in rental income (1)   3,162   1,263   1,264   1,264   1,264   1,264     Lease termination fees included in rental income (1)   3,162   1,264	Total expenses		37,889		31,254		105,531		85,806	
Interest expense (including net amortization of debt premiums and deferred financing fees of \$339, \$266, \$998 and \$787, respectively)	Operating income		16,194		14,635		49,280		41,418	
financing fees of \$339, \$266, \$998 and \$787, respectively)         (4,530)         (3,162)         (12,649)         (8,775)           Equity in earnings of an investee         115         28         236         111           Income before income tax benefit (expense)         11,786         11,555         36,888         32,843           Income tax benefit (expense)         (30)         8         (119)         (94)           Net income         \$ 11,756         \$ 11,563         \$ 36,769         \$ 32,749           Weighted average common shares outstanding         47,108         45,322         47,086         42,127           Net income per common share         \$ 0,25         \$ 0,26         \$ 0,78         0,78           Additional Data:         S 0,25         \$ 0,26         \$ 0,78         0,78           General and administrative expenses / rental income         6,72%         5,98%         6,07%         6,02%           General and administrative expenses / total assets (at end of period)         0,24%         0,22%         0,62%         0,60%           Non-cash straight line rent adjustments (1)         \$ 1,105         \$ 290         \$ 2,669         \$ 451           Lease value amortization included in rental income         \$ 0,513         \$ (169)         \$ (1,604)         \$ 119 <td></td> <td></td> <td>7</td> <td></td> <td>54</td> <td></td> <td>21</td> <td></td> <td>89</td>			7		54		21		89	
Income before income tax benefit (expense)			(4,530)		(3,162)		(12,649)		(8,775)	
Not income tax benefit (expense)   30   8   11,563   36,769   32,749	Equity in earnings of an investee		115		28		236		111	
Net income         \$ 11,756         \$ 11,563         \$ 36,769         \$ 32,749           Weighted average common shares outstanding         47,108         45,322         47,086         42,127           Net income per common share         \$ 0.25         \$ 0.26         \$ 0.78         0.78           Additional Data:         Ceneral and administrative expenses / rental income         6.72%         5.98%         6.07%         6.02%           General and administrative expenses / total assets (at end of period)         0.24%         0.22%         0.62%         0.60%           Non-cash straight line rent adjustments (1)         \$ 1,105         \$ 290         \$ 2,669         \$ 451           Lease value amortization included in rental income (1)         \$ (513)         \$ (169)         \$ (1,604)         \$ 119           Lease termination fees included in rental income         \$ -         5         -         \$ 10	Income before income tax benefit (expense)		11,786		11,555		36,888		32,843	
Weighted average common shares outstanding         47,108         45,322         47,086         42,127           Net income per common share         \$ 0.25         \$ 0.26         \$ 0.78         \$ 0.78           Additional Data:         Seneral and administrative expenses / rental income         6.72%         5.98%         6.07%         6.02%           General and administrative expenses / total assets (at end of period)         0.24%         0.22%         0.62%         0.60%           Non-cash straight line rent adjustments (1)         \$ 1,105         \$ 290         \$ 2,669         \$ 451           Lease value amortization included in rental income (1)         \$ (513)         \$ (169)         \$ (1,604)         \$ 119           Lease termination fees included in rental income         \$ -         \$ 5         -         \$ 10	Income tax benefit (expense)		(30)		8		(119)		(94)	
Net income per common share         \$ 0.25         \$ 0.26         \$ 0.78         \$ 0.78           Additional Data:         Seneral and administrative expenses / rental income         6.72%         5.98%         6.07%         6.02%           General and administrative expenses / total assets (at end of period)         0.24%         0.22%         0.62%         0.60%           Non-cash straight line rent adjustments (1)         \$ 1,105         \$ 290         \$ 2,669         \$ 451           Lease value amortization included in rental income (1)         \$ (513)         \$ (169)         \$ (1,604)         \$ 119           Lease termination fees included in rental income         \$ 5         -         \$ 10	Netincome	\$	11,756	\$	11,563	\$	36,769	\$	32,749	
Additional Data:       6.72%       5.98%       6.07%       6.02%         General and administrative expenses / rental income       6.72%       5.98%       6.07%       6.02%         General and administrative expenses / total assets (at end of period)       0.24%       0.22%       0.62%       0.60%         Non-cash straight line rent adjustments (1)       \$ 1,105       \$ 290       \$ 2,669       \$ 451         Lease value amortization included in rental income (1)       \$ (513)       \$ (169)       \$ (1,604)       \$ 119         Lease termination fees included in rental income       \$ -       5       \$ -       \$ 10	Weighted average common shares outstanding		47,108		45,322		47,086		42,127	
General and administrative expenses / rental income       6.72%       5.98%       6.07%       6.02%         General and administrative expenses / total assets (at end of period)       0.24%       0.22%       0.62%       0.60%         Non-cash straight line rent adjustments (1)       \$ 1,105       \$ 290       \$ 2,669       \$ 451         Lease value amortization included in rental income (1)       \$ (513)       \$ (169)       \$ (1,604)       \$ 119         Lease termination fees included in rental income       \$ -       \$ 5       \$ -       \$ 10	Net income per common share	\$	0.25	\$	0.26	\$	0.78	\$	0.78	
General and administrative expenses / total assets (at end of period)  Non-cash straight line rent adjustments (1)  Lease value amortization included in rental income (1)  Lease termination fees included in rental income  10.24%  1,105  1,105  290  2,669  451  (1,604)  119  Lease termination fees included in rental income  10.24%  1,105	Additional Data:									
Non-cash straight line rent adjustments (1)       \$ 1,105       \$ 290       \$ 2,669       \$ 451         Lease value amortization included in rental income (1)       \$ (513)       \$ (169)       \$ (1,604)       \$ 119         Lease termination fees included in rental income       \$ -       \$ 5       \$ -       \$ 10	General and administrative expenses / rental income		6.72%		5.98%		6.07%		6.02%	
Lease value amortization included in rental income (1) \$ (513) \$ (169) \$ (1,604) \$ 119  Lease termination fees included in rental income \$ - \$ 5 \$ - \$ 10	General and administrative expenses / total assets (at end of period)		0.24%		0.22%		0.62%		0.60%	
Lease termination fees included in rental income \$ - \$ 5 \$ - \$ 10	Non-cash straight line rent adjustments (1)	\$	1,105	\$	290	\$	2,669	\$	451	
Lease termination fees included in rental income \$ - \$ 5 \$ - \$ 10	Lease value amortization included in rental income (1)	\$	(513)	\$	(169)	\$	(1,604)	\$	119	
	Lease termination fees included in rental income		. ,				-		10	
	Capitalized interest expense	\$	-	\$	-	\$	_	\$	-	

We report rental income on a straight line basis over the terms of the respective leases; accordingly, rental income includes non-cash straight line rent adjustments. Rental income also includes expense reimbursements, tax escalations, parking revenues and other fixed and variable payment obligations of our tenants to us, as well as the net effect of non-cash amortization of intangible lease assets and liabilities.

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS



(dollar amounts in thousands)

		For the Nine I	Months	Ended
	9	/30/2012	9	/30/2011
Cash flows from operating activities:				
Net income	\$	36,769	\$	32,749
Adjustments to reconcile net income to cash provided by operating activities:				
Depreciation		23,897		19,258
Net amortization of debt premium and deferred financing fees		998		787
Straight line rental income		(2,669)		(451)
Amortization of acquired real estate leases		14,352		8,116
Amortization of deferred leasing costs		636		367
Other non-cash expenses		1,477		721
Equity in earnings of an investee		(236)		(111)
Change in assets and liabilities:				
Restricted cash		(453)		(310)
Deferred leasing costs		(2,123)		(424)
Rents receivable		4,863		(2,445)
Other assets		(1,077)		(3,111)
Accounts payable and accrued expenses		2,690		3,234
Due to related persons		3,336		5,285
Cash provided by operating activities		82,460		63,665
Cash flows from investing activities:				
Real estate acquisitions and deposits		(180,976)		(327,402)
Real estate improvements		(10,474)		(4,113)
Cash used in investing activities		(191,450)		(331,515)
Cash flows from financing activities:				
Proceeds from issuance of common shares, net		-		157,894
Repayment of mortgage notes payable		(1,327)		(624)
Borrowings on unsecured revolving credit facility		173,000		376,500
Repayments on unsecured revolving credit facility		(351,500)		(212,000)
Proceeds from unsecured term loan		350,000		-
Financing fees		(1,964)		(3)
Distributions to common shareholders		(59,322)		(50,630)
Cash provided by financing activities		108,887		271,137
(Decrease) increase in cash and cash equivalents		(103)		3,287
Cash and cash equivalents at beginning of period		3,272		2,437
Cash and cash equivalents at beginning or period	-\$	3,169	\$	5,724
Supplemental cash flow information:	Φ.	44 707	¢	7.005
Interest paid	\$	11,787	\$	7,065
Income taxes paid		167		43
Non-cash financing activities	_			
Issuance of common shares	\$	1,847	\$	721

### **DEBT SUMMARY**

As of September 30, 2012 (dollars in thousands)

	Coupon Rate	Interest Rate <sup>(1)</sup>	Principal alance <sup>(1)</sup>	Maturity Date	Due at Maturity	Years to Maturity
Unsecured Floating Rate Debt:						
\$550,000 unsecured revolving credit facility (2)(3)	1.72%	1.72%	\$ 167,000	10/19/2015	\$ 167,000	3.1
\$350,000 unsecured term loan (4)	1.98%	1.98%	 350,000	1/11/2017	350,000	4.3
Total / weighted average unsecured floating rate debt	1.90%	1.90%	\$ 517,000		\$ 517,000	3.9
Secured Fixed Rate Debt:						
Secured debt - Two properties in Indianapolis, IN	5.73%	5.24%	\$ 49,493	10/11/2015	\$ 46,700	3.0
Secured debt - One property in Landover, MD	6.21%	6.21%	24,513	8/1/2016	23,296	3.8
Secured debt - One property in Tampa, FL	7.00%	5.15%	10,327	3/1/2019	7,890	6.4
Secured debt - One property in Lakewood, CO	8.15%	6.15%	9,376	3/1/2021	-	8.4
Total / weighted average secured fixed rate debt	6.24%	5.57%	\$ 93,709		\$ 77,886	4.2
Debt Summary:						
Total / weighted average floating rate debt	1.90%	1.90%	\$ 517,000		\$ 517,000	3.9
Total / weighted average secured fixed rate debt	6.24%	5.57%	 93,709		 77,886	4.2
Total / weighted average debt	2.56%	2.46%	\$ 610,709		\$ 594,886	3.9

<sup>(1)</sup> Includes the effect of unamortized fair value premium related to mortgage debt assumed.

<sup>(2)</sup> Borrowings under our unsecured revolving credit facility bear interest at LIBOR plus 150 basis points. We also pay a facility fee of 35 basis points per annum on the maximum borrowings permitted under our revolving credit facility. Both the interest rate spread and facility fee are subject to change based upon changes to our credit ratings. The coupon rate and interest rate listed above are as of 9/30/2012. Subject to meeting certain conditions and payment of a fee, we may extend the current maturity date by one year to 10/19/2016.

<sup>(3)</sup> On October 19, 2012, we issued 7,500,000 common shares in a public offering, raising net proceeds of approximately \$166,564. We used the net proceeds of this offering to repay amounts outstanding under our revolving credit facility.

<sup>(4)</sup> The amount outstanding under our term loan bears interest at LIBOR plus 175 basis points, subject to adjustment based on changes to our credit ratings; the coupon rate and interest rate listed above are as of 9/30/2012. The term loan is prepayable without penalty at any time.

### **DEBT MATURITY SCHEDULE**



As of September 30, 2012 (dollars in thousands)

Year	F	Unsecured Floating Rate Debt		Secured Fixed Rate Debt <sup>(4)</sup>	Total <sup>(5)</sup>
2012	\$	-	\$	466	\$ 466
2013		-		1,933	1,933
2014		-		2,072	2,072
2015		167,000	(1) (2)	48,691	215,691
2016		-		24,708	24,708
2017		350,000	(3)	1,308	351,308
2018		-		1,415	1,415
2019		-		9,168	9,168
2020		-		1,333	1,333
2021 and thereafter		-		349	 349
Total	\$	517,000	\$	91,443	\$ 608,443
Percent		85.0%		15.0%	 100.0%

<sup>(1)</sup> Represents amounts outstanding on our unsecured revolving credit facility at 9/30/2012. Subject to meeting certain conditions and payment of a fee, we may extend the current maturity date of our unsecured revolving credit facility by one year to 10/19/2016.

<sup>(2)</sup> On October 19, 2012, we issued 7,500,000 common shares in a public offering, raising net proceeds of approximately \$166,564. We used the net proceeds of this offering to repay amounts outstanding under our revolving credit facility.

<sup>(3)</sup> Represents the outstanding balance of our unsecured term loan at 9/30/2012. The term loan is prepayable without penalty at any time.

<sup>(4)</sup> Principal balances are the amounts stated in the applicable contracts. In accordance with GAAP, our carrying values may differ from these amounts because of market conditions at the time we assumed these debts.

<sup>(5)</sup> Our total debt as of 9/30/2012, including unamortized mortgage premiums, was \$610,709.

### LEVERAGE RATIOS AND COVERAGE RATIOS

9/30/2012

6/30/2012

4.1x



9/30/2011

As of	and for	the T	hree	Months	Ended
012	•	3/31/	2012	•	12/3

3.8x

12/31/2011

3.7x

Leverage Ratios:					
Total debt / total market capitalization (1)	35.6%	30.7%	28.2%	29.4%	24.5%
Total debt / total book capitalization <sup>(1)</sup>	41.2%	34.9%	33.4%	33.1%	26.8%
Total debt / total assets <sup>(1)</sup>	40.1%	34.1%	32.6%	32.2%	25.9%
Total debt / gross book value of real estate assets (2)	36.5%	31.1%	29.8%	29.6%	23.9%
Secured debt <sup>(1)</sup> / total assets	6.1%	6.8%	7.0%	7.0%	3.6%
Coverage Ratios:					
Adjusted EBITDA <sup>(3)</sup> / interest expense <sup>(4)</sup>	6.7x	7.0x	7.3x	9.0x	8.3x

5.1x

Total Debt<sup>(1)</sup> / Annualized Adjusted EBITDA<sup>(3)</sup>

3.1x

<sup>(1)</sup> Debt includes the effect of unamortized mortgage premiums, if any, related to mortgage debts assumed at the time of real estate acquisitions.

<sup>(2)</sup> Gross book value of real estate assets is real estate properties at cost, plus acquisition costs, before purchase price allocations and less impairment writedowns, if any.

<sup>(3)</sup> See Exhibit B for the calculation of EBITDA and Adjusted EBITDA, and a reconciliation of those amounts to net income determined in accordance with GAAP.

<sup>(4)</sup> Interest expense includes the net amortization of mortgage premiums and deferred financing fees.

### SUMMARY OF CAPITAL EXPENDITURES

(dollars and sq. ft. in thousands, except per sq. ft. data)



	For the Three Months Ended									
	9/30/2012		6/30/2012		3/31/2012		12/31/2011		9/3	30/2011
Leasing capital (1)		4,375	\$	905	\$	426	\$	2,545	\$	563
Building improvements (2)		746		660		194		1,054		853
Recurring capital expenditures		5,121		1,565		620		3,599		1,416
Development, redevelopment and other activities (3)		2,245		1,194		405		2,256		463
Total capital expenditures	\$	7,366	\$	2,759	\$	1,025	\$	5,855	\$	1,879
Average sq. ft. leased during period		8,815		8,321		8,366		8,236		7,391
Building improvements per average sq. ft. leased during period	\$	0.08	\$	0.08	\$	0.02	\$	0.13	\$	0.12

Leasing capital includes tenant improvements and other tenant inducements (TI) and leasing costs such as brokerage commissions (LC).

Building improvements generally include expenditures to replace obsolete building components and expenditures that extend the useful life of existing assets.

<sup>(3)</sup> Development, redevelopment and other activities generally include non-recurring expenditures or expenditures that we believe increase the value of our existing properties.

### **ACQUISITION INFORMATION SINCE 1/1/2012**

GOV

(dollars and sq. ft. in thousands, except per sq. ft. data)

Date Acquired	City and State	Number of Properties	Sq. Ft	Purchase Price (1)	Pri	chase ce <sup>(1)</sup> / q. Ft	Cap Rate <sup>(2)</sup>	Weighted Average Remaining Lease Term <sup>(3)</sup>	Percent Leased <sup>(4)</sup>	Major Tenant - Occupant
Jun-12	Albany, NY	1	64	\$ 8,525	\$	133	8.6%	6.8	100.0%	State of New York - Department of Agriculture
Jun-12	Everett, WA	2	112	20,425		182	9.3%	8.4	100.0%	State of Washington - Department of Social and Health Services
Jul-12	Stockton, CA	1	22	8,251		375	8.8%	14.7	100.0%	U.S. Government - ICE <sup>(5)</sup>
Jul-12	Atlanta, GA / Ellenwood, GA / Jackson, MS	3	553	88,000		159	8.1%	11.5	100.0%	U.S. Government - DHS, ICE, NARA, FBI (5)
Sep-12	Boise, ID	3	181	40,150		222	7.4%	9.4	100.0%	U.S. Government - Natural Resource Center and DHS <sup>(5)</sup>
Sep-12	Kansas City, MO	1	87	15,700		180	7.5%	6.0	100.0%	U.S. Government - FBI <sup>(5)</sup>
	Total / Weighted Average	11	1,019	\$181,051	\$	178	8.1%	10.1	100.0%	

<sup>(1)</sup> Represents the gross contract purchase price including assumed debt, if any, and excludes acquisition costs, amounts necessary to adjust assumed liabilities to their fair values and purchase price allocations to intangibles.

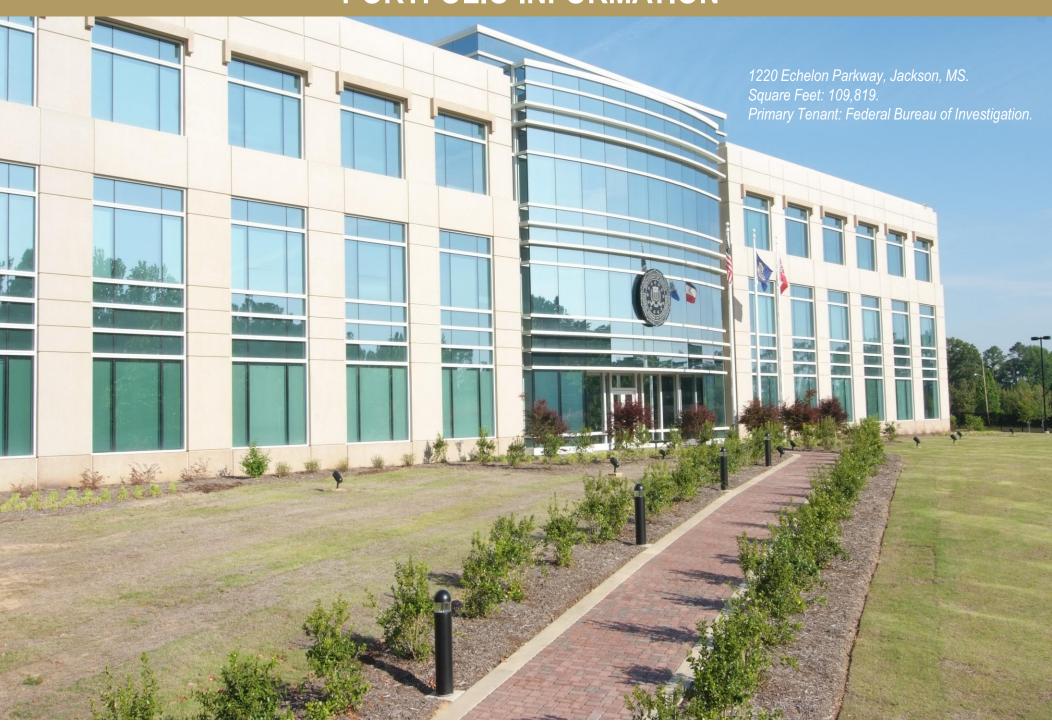
Represents the ratio of (x) annual straight line rental income, excluding the impact of above and below market lease amortization, based on existing leases at the acquisition date, less estimated annual property operating expenses, excluding depreciation and amortization expense, to (y) the acquisition purchase price, excluding acquisition costs.

<sup>(3)</sup> Average remaining lease term based on rental income as of the date of acquisition.

<sup>(4)</sup> Percent leased as of the date of acquisition.

<sup>(5)</sup> DHS is the Department of Homeland Security; ICE is Immigration and Customs Enforcement, NARA is the National Archives and Records Administration; FBI is the Federal Bureau of Investigation.

# PORTFOLIO INFORMATION



### **PORTFOLIO SUMMARY**

(As of September 30, 2012)

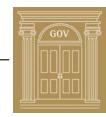


	Number of Properties	Sq. Ft <sup>(1)</sup>	% Sq. Ft	% Rental Income Three Months Ended 9/30/2012	% NOI Three Months Ended 9/30/2012 <sup>(3)</sup>
Properties majority leased to the U.S. Government	60	7,389,273	74.0%	72.8%	75.1%
Properties majority leased to state governments	18	2,135,936	21.0%	22.7%	20.4%
Property majority leased to the United Nations	1	187,060	2.0%	4.5%	5.4%
Other properties (currently vacant)	3	256,586	3.0%	N/A	-0.9%
Total	82	9,968,855	100.0%	100.0%	100.0%

<sup>(1)</sup> Sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

<sup>(2)</sup> See Exhibit A for the calculation of NOI and a reconciliation of those amounts to net income determined in accordance with GAAP.

### **SUMMARY ACTUAL AND SAME PROPERTY RESULTS**



(dollars and sq. ft. in thousands, except per sq. ft. data)

· · · · · · · · · · · · · · · · · · ·	Summary Actual Results For the Three Months Ended					Summary Same Property Results <sup>(1)</sup> For the Three Months Ended			
	9/	/30/2012	9	/30/2011	9	/30/2012	9/	30/2011	
Properties (end of period) Total sq. ft. <sup>(2)</sup>		82 9,969		67 8,286		64 7,555		64 7,555	
Percent leased (3)		92.4%		96.1%		91.9%		96.5%	
Rental income <sup>(4)</sup>	\$	54,083	\$	45,889	\$	43,533	\$	45,409	
NOI <sup>(5)</sup> NOI % change NOI % margin	\$	33,650 17.0% 62.2%	\$	28,768 - 62.7%	\$	27,263 -4.3% 62.6%	\$	28,477 - 62.7%	
	Summary Actual Results					Summary Same Property Results			
	For the Nine Mo 9/30/2012				For the Nine Months Ended <sup>(6</sup> 9/30/2012 9/30/20				
Properties (end of period)		82		67		55		55	
Total sq. ft. (2)		9,969		8,286		6,805		6,805	
Percent leased (3)		92.4%		96.1%		91.0%		96.2%	
Rental income <sup>(4)</sup>	\$	154,811	\$	127,224	\$	111,578	\$	116,644	
NOI <sup>(5)</sup> NOI % change	\$	97,013 21.6%	\$	79,781 -	\$	69,469 -4.0%	\$	72,399 -	
NOI % margin		62.7%		62.7%		62.3%		62.1%	

<sup>(1)</sup> Based on properties we owned continuously since 7/1/2011.

<sup>&</sup>lt;sup>(2)</sup> Sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

<sup>(3)</sup> Percent leased includes (i) space being fitted out for occupancy pursuant to leases existing as of 9/30/2012, if any, and (ii) space which is leased, but is not occupied or is being offered for sublease by tenants, if any.

We report rental income on a straight line basis over the terms of the respective leases; accordingly, rental income includes non-cash straight line rent adjustments. Rental income also includes expense reimbursements, tax escalations, parking revenues and other fixed and variable charges paid to us by our tenants, as well as the net effect of non-cash amortization of intangible lease assets and liabilities.

<sup>(5)</sup> See Exhibit A for the calculation of NOI and a reconciliation of those amounts to net income determined in accordance with GAAP.

<sup>(6)</sup> Based on properties we owned continuously since 1/1/2011.

### OCCUPANCY AND LEASING SUMMARY

(dollars and sq. ft. in thousands, except per sq. ft. data)



Properties Total sq. ft. (1)	9/3	82	6/	74	3/3	31/2012	12/	31/2011	9/3	30/2011
Total sq. ft. <sup>(1)</sup>		82		7.4						
				74		71		71		67
		9,969		9,126		8,949		8,953		8,286
Square feet leased		9,212		8,418		8,223		8,508		7,964
Percentage leased		92.4%		92.2%		91.9%		95.0%		96.1%
Leasing Activity (sq. ft.):										
New leases		47		43		3		1		8
Renewals		265		163		35		547		77
Total		312		206		38		548		85
% Change in GAAP Rent (2):										
New leases		27.0%		-0.6%		-12.5%		6.2%		-1.3%
Renewals		-4.2%		7.6%		-3.9%		-5.6%		10.9%
Total		-0.7%		5.5%		-4.6%		-5.6%		10.1%
Leasing Cost and Concession Commitments (3):										
New leases	\$	3,072	\$	2,754	\$	41	\$	6	\$	162
Renewals		3,650		547		310		1,456		2,725
Total	\$	6,722	\$	3,301	\$	351	\$	1,462	\$	2,887
Leasing Cost and Concession Commitments per Sq. Ft. (3):										
New leases	\$	65.17	\$	64.46	\$	14.76	\$	14.49	\$	21.13
Renewals	\$	13.80	\$	3.36	\$	8.77	\$	2.66	\$	35.03
Total	\$	21.57	\$	16.06	\$	9.20	\$	2.67	\$	33.79
Weighted Average Lease Term by Sq. Ft. (years) (4):										
New leases		10.1		8.9		4.1		4.9		7.5
Renewals		9.2		3.3		4.4		9.8		9.7
Total		9.3		4.7		4.4		9.8		9.6
Leasing Cost and Concession Commitments per Sq. Ft. per	Year:									
New leases	\$	6.45	\$	7.24	\$	3.60	\$	2.97	\$	2.82
Renewals	\$	1.51	\$	1.02	\$	1.99	\$	0.27	\$	3.61
Total	\$	2.32	\$	3.42	\$	2.09	\$	0.27	\$	3.52
% Change in GAAP Rent <sup>(2)</sup> :										
Government tenants		-4.2%		10.9%		-0.6%		-4.9%		11.7%
Non-government tenants		21.5%		-14.0%		-11.9%		-9.9%		-7.9%
Total		-0.7%		5.5%		-4.6%		-5.0%		10.1%

<sup>(1)</sup> Sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

The above leasing summary is based on leases entered into during the periods indicated.

<sup>&</sup>lt;sup>(2)</sup>Percent difference in prior rents charged for same space. Rents include estimated recurring expense reimbursements paid to us and exclude lease value amortization.

<sup>(3)</sup> Includes commitments made for leasing expenditures and concessions, such as tenant improvements, leasing commissions, tenant reimbursements and free rent.

<sup>(4)</sup> Weighted based on the annualized contractual rents from our tenants pursuant to existing leases as of September 30, 2012, plus straight line rent adjustments and estimated recurring expense reimbursements, but excluding lease value amortization.

### **LEASING ANALYSIS BY TENANT TYPE**



Sq. Ft. During the Three Months Ended 9/30/2012 % of Sq. Ft. Sq. Ft Leased % of Sq. Ft New Sq. Ft. Leased Lease as of Leased as of as of Leased as of Expired Renewals **Properties** Leases 6/30/2012 (1) 6/30/2012<sup>(1)</sup> 9/30/2012<sup>(1)</sup> 9/30/2012<sup>(1)</sup> Tenant Type Leases Executed Executed Acquired U.S. Government 5,816,034 69.1% (245,487) 235,668 842,274 6,648,489 72.2% State Government 1,741,275 20.7% 1,736,409 18.8% (28,697)23,831 **United Nations** 187,060 2.2% 187,060 2.0% 47,134 673,891 8.0% (86,118)4,924 639,831 Non-government 6.9% 100% 47,134 842,274 100% 8,418,260 (360,302)264,423 9,211,789

<sup>(1)</sup> Sq. ft. leased is pursuant to leases existing as of the measurement date, and includes (i) space being fitted out for occupancy, if any, and (ii) space which is leased, but is not occupied or is being offered for sublease, if any. Sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

### **TENANT LIST**



			% of Total	% of Annualized			% of Total	% of Annualized
	Tenant	Sq. Ft <sup>(1)</sup>	Sq. Ft. (1)	Rental Income (2)	Tenant	Sq. Ft. (1)	Sq. Ft. (1)	Rental Income (2)
	U.S. Government:				State Government:			
1	U.S. Customs & Immigration Service	652,621	6.5%	9.9%	1 State of Massachusetts - three agency occupants	307,119	3.2%	4.5%
2	Internal Revenue Service	1,032,330	10.4%	9.2%	2 State of California - seven agency occupants	347,847	3.5%	3.7%
3	Federal Bureau of Investigation	433,757	4.4%	5.2%	3 State of Georgia - Department of Transportation	293,035	2.9%	2.6%
4	Department of Justice	314,068	3.2%	5.1%	4 State of New Jersey - Department of Treasury	173,189	1.7%	2.0%
5	Department of Agriculture	337,500	3.4%	4.2%	5 State of Oregon - three agency occupants	162,432	1.6%	1.7%
6	Centers for Disease Control	352,876	3.5%	3.2%	6 State of Washington - Social and Health Services	111,908	1.1%	1.2%
7	Department of Veterans Affairs	293,660	2.9%	3.2%	7 State of South Carolina - five agency occupants	120,384	1.2%	0.8%
8	Defense Intelligence Agency	266,000	2.7%	2.3%	8 State of Maryland - three agency occupants	84,674	0.8%	0.6%
9	Department of Homeland Security	127,508	1.3%	2.2%	9 State of Minnesota - two agency occupants	71,821	0.7%	0.5%
10	Department of Energy	220,702	2.2%	2.2%	10 State of New York - Department of Agriculture	64,000	0.6%	0.5%
11	National Park Service	166,745	1.7%	2.2%	To call office population ground	1,736,409	17.4%	18.2%
12	National Business Center	212,996	2.1%	2.1%	The United Nations	187,060	1.9%	4.7%
13	Food and Drug Administration	133,920	1.3%	2.0%		,		
14	U.S. Courts	115,366	1.2%	1.9%	138 Non-Government Tenants	639,831	6.4%	6.1%
15	Social Security Administration	171,217	1.7%	1.7%	Subtotal Leased Square Feet	9,211,789	92.4%	100.0%
16	Natural Resource Center	150,551	1.5%	1.5%		0,2,. 00	02,0	
17	Drug Enforcement Agency	147,955	1.5%	1.5%	Available for Lease	757,066	7.6%	
18	National Archives and Record Administration	352,064	3.5%	1.4%	Total Causes Foot	0.000.055	100.00/	400.00/
19	Defense Information Services	163,407	1.6%	1.3%	Total Square Feet	9,968,855	100.0%	100.0%
20	Bureau of Land Management	176,973	1.8%	1.3%				
21	U.S. Postal Service	321,800	3.2%	1.2%				
22	Defense Nuclear Facilities Board	58,931	0.6%	1.0%				
23	Occupational Health and Safety Administration	57,770	0.6%	0.9%				
24	Military Entrance Processing Station	56,931	0.6%	0.9%				
25	Financial Management Service	98,073	1.0%	0.8%				
26	Department of Housing and Urban Development	90,487	0.9%	0.8%				
27	Environmental Protection Agency	43,232	0.4%	0.7%				
28	Bureau of Prisons	51,138	0.5%	0.4%				
29	Equal Employment Opportunity Commission	19,409	0.2%	0.2%				
30	National Labor Relations Board	10,615	0.1%	0.1%				
31	Department of State	5,928	0.1%	0.1%				
32	Executive Office for Immigration Review	5,500	0.1%	0.1%				
33	Department of Labor	6,459	0.1%	0.0%				
		6,648,489	66.7%	71.0%				

<sup>(1)</sup> Sq. ft. is pursuant to leases existing as of 9/30/2012, and includes (i) space being fitted out for occupancy, if any, and (ii) space which is leased but is not occupied or is being offered for sublease, if any, and sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

<sup>(2)</sup> Percentage of annualized rental income is calculated using annualized contractual base rent from our tenants pursuant to our lease agreements with them as of 9/30/2012, plus straight line rent adjustments and estimated recurring expense reimbursements to be paid to us, and excluding lease value amortization.

### LEASE EXPIRATION SCHEDULE

(dollars and sq. ft. in thousands)



	Number of Tenants Expiring	Sq. Ft Expiring <sup>(1)</sup>	% of Sq. Ft. Expiring	Cumulative % of Sq. Ft Expiring	Annualized Rental Income Expiring <sup>(2)</sup>	% of Annualized Rental Income Expiring	Cumulative % of Annualized Rental Income Expiring
2012	17	634	6.9%	6.9%	\$ 17,725	8.3%	8.3%
2013	34	958	10.4%	17.3%	14,407	6.7%	15.0%
2014	33	459	5.0%	22.3%	8,366	3.9%	18.9%
2015	39	1,298	14.1%	36.4%	29,416	13.7%	32.6%
2016	35	603	6.5%	42.9%	14,482	6.8%	39.4%
2017	29	618	6.7%	49.6%	12,560	5.9%	45.3%
2018	12	670	7.3%	56.9%	24,681	11.5%	56.8%
2019	15	1,365	14.8%	71.7%	31,594	14.8%	71.6%
2020	13	668	7.3%	79.0%	19,260	9.0%	80.6%
2021 and thereafter	21	1,939	21.0%	100.0%	41,587	19.4%	100.0%
Total	248	9,212	100.0%		\$ 214,078	100.0%	
Weighted average remaining lease term (in years)		5.3			5.4		

<sup>(1)</sup> Sq. ft. is pursuant to leases existing as of 9/30/2012, and includes (i) space being fitted out for occupancy, if any, and (ii) space which is leased, but is not occupied or is being offered for sublease, if any, and sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

<sup>(2)</sup> Annualized rental income is the annualized contractual base rents from our tenants pursuant to our lease agreements with them as of 9/30/2012, plus straight line rent adjustments and estimated recurring expense reimbursements to be paid to us, and excluding lease value amortization.



### **CALCULATION OF PROPERTY NET OPERATING INCOME (NOI)**

**EXHIBIT A** 

(dollars in thousands)

	For the Three Months Ended				For the Nine Months Ended				
		9/30/2012		9/30/2011		9/30/2012		9/30/2011	
Calculation of NOI:									
Rental income (1)	\$	54,083	\$	45,889	\$	154,811	\$	127,224	
Operating expenses		(20,433)		(17,121)		(57,798)		(47,443)	
Property net operating income (NOI)	\$	33,650	\$	28,768	\$	97,013	\$	79,781	
Reconciliation of NOI to Net Income:									
Property net operating income (NOI)	\$	33,650	\$	28,768	\$	97,013	\$	79,781	
Depreciation and amortization		(13,056)		(10,379)		(37,281)		(27,862)	
Acquisition related costs		(763)		(1,008)		(1,057)		(2,846)	
General and administrative		(3,637)		(2,746)		(9,395)		(7,655)	
Operating income		16,194		14,635		49,280		41,418	
Interest and other income		7		54		21		89	
Interest expense		(4,530)		(3,162)		(12,649)		(8,775)	
Income tax benefit (expense)		(30)		8		(119)		(94)	
Equity in earnings of an investee		115		28		236		111	
Net income	\$	11,756	\$	11,563	\$	36,769	\$	32,749	

(1) We report rental income on a straight line basis over the terms of the respective leases; as a result, rental income includes non-cash straight line rent adjustments of approximately \$1,105 and \$290 for the three months ended September 30, 2012 and 2011, respectively, and \$2,669 and \$451 for the nine months ended September 30, 2012 and 2011, respectively. Rental income includes non-cash amortization of intangible lease assets and liabilities of approximately (\$513) and (\$169) for the three months ended September 30, 2012 and 2011, respectively, and (\$1,604) and \$119 for the nine months ended September 30, 2012 and 2011, respectively. Rental income also includes reimbursements, tax escalations, parking revenues, service income and other fixed and variable payments received by us from our tenants.

We calculate net operating income, or NOI, as shown above. We define NOI as rental income from real estate less our property operating expenses. We consider NOI to be appropriate supplemental information to net income because it may help both investors and management to understand the operations of our properties. We use NOI internally to evaluate individual and company wide property level performance and we believe NOI provides useful information to investors regarding our results of operations because it reflects only those income and expense items that are incurred at the property level and may facilitate comparisons of our operating performance between periods. The calculation of NOI excludes certain components of net income in order to provide results that are more closely related to our properties' results of operations. NOI does not represent cash generated by operating activities in accordance with U.S. generally accepted accounting principles, or GAAP, and should not be considered as an alternative to net income, operating income or cash flow from operating activities, determined in accordance with GAAP, or as an indicator of our financial performance or liquidity, nor is NOI necessarily indicative of sufficient cash flow to fund all of our needs. We believe that NOI may facilitate an understanding of our consolidated historical operating results. NOI should be considered in conjunction with net income, operating income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash Flows. Other real estate investment trusts, or REITs, and real estate companies may calculate NOI differently than we do.

# CALCULATION OF EBITDA AND ADJUSTED EBITDA

**EXHIBIT B** 

(dollars in thousands)

	For the Three Months Ended					For the Nine Months Ended			
	9/30/2012		9/30/2011		9/30/2012		9/	30/2011	
Net income	\$	11,756	\$	11,563	\$	36,769	\$	32,749	
Add: interest expense		4,530		3,162		12,649		8,775	
income tax benefit (expense)		30		(8)		119		94	
depreciation and amortization		13,056		10,379		37,281		27,862	
EBITDA		29,372		25,096	·	86,818		69,480	
Add: acquisition related costs		763		1,008		1,057		2,846	
Adjusted EBITDA	\$	30,135	\$	26,104	\$	87,875	\$	72,326	

We calculate EBITDA and Adjusted EBITDA as shown above. We consider EBITDA and Adjusted EBITDA to be an appropriate measure of our performance, along with net income, operating income and cash flow from operating, investing and financing activities. We believe that EBITDA and adjusted EBITDA provide useful information to investors because by excluding the effects of certain historical amounts, such as interest, depreciation and amortization expense, EBITDA and Adjusted EBITDA can facilitate a comparison of current operating performance with our past operating performance. EBITDA and Adjusted EBITDA do not represent cash generated by operating activities in accordance with GAAP and should not be considered an alternative to net income, operating income or cash flow from operating activities, determined in accordance with GAAP, or as an indicator of financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. We believe that EBITDA and Adjusted EBITDA may facilitate an understanding of our consolidated historical operating results. These measures should be considered in conjunction with net income, operating income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate EBITDA and Adjusted EBITDA differently than we do.

## CALCULATION OF FUNDS FROM OPERATIONS (FFO) AND NORMALIZED FFO

**EXHIBIT C** 

(dollars in thousands, except per share data)

	For the Three Months Ended					For the Nine Months Ended			
	9/30/2012		9/30/2011		9/30/2012		9/	30/2011	
Net income	\$	11,756	\$	11,563	\$	36,769	\$	32,749	
Add: depreciation and amortization FFO		13,056 24,812		10,379 21,942		37,281 74,050		27,862 60,611	
Add: acquisition related costs  Normalized FFO	\$	763 25,575	\$	1,008 22,950	\$	1,057 75,107	\$	2,846 63,457	
Weighted average common shares outstanding		47,108		45,322		47,086		42,127	
FFO per share	\$	0.53	\$	0.48	\$	1.57	\$	1.44	
Normalized FFO per share		0.54	\$	0.51		1.60	\$	1.51	

We calculate funds from operations, or FFO, and Normalized FFO as shown above. FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or NAREIT, which is net income, calculated in accordance with GAAP, plus real estate depreciation and amortization, as well as other adjustments currently not applicable to us. Our calculation of Normalized FFO differs from NAREIT's definition of FFO because we exclude acquisition related costs. We consider FFO and Normalized FFO to be appropriate measures of performance for a REIT, along with net income, operating income and cash flow from operating, investing and financing activities. We believe that FFO and Normalized FFO provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation expense, FFO and Normalized FFO can facilitate a comparison of our operating performance between periods. FFO and Normalized FFO are among the factors considered by our Board of Trustees when determining the amount of distributions to our shareholders. Other factors include, but are not limited to, requirements to maintain our status as a REIT, limitations in our revolving credit facility agreement and term loan agreement, the availability of debt and equity capital to us, our expectation of our future capital requirements and operating performance and our current and expected needs and availability of cash to pay our obligations. FFO and Normalized FFO do not represent cash generated by operating activities in accordance with GAAP and should not be considered as alternatives to net income, operating income or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. We believe that FFO and Normalized FFO may facilitate an understanding of our consolidated historical operating results. These measures should be considered in