# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 <br> Form 8-K <br> <br> CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE <br> <br> CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

 SECURITIES EXCHANGE ACT OF 1934}

Date of Report (Date of earliest event reported):

July 28, 2011

## The Savannah Bancorp, Inc.

(Exact name of registrant as specified in its charter)

| Georgia |
| :---: |
| State of Incorporation |
| SEC File No. |
| (Address of principal executive offices) (Zip Code) |
| 25 Bull Street, Savannah, GA 31401 |

(Registrant's telephone number, including area code)
(Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
|_| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
|_| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
|_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
|_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)

Item 2.02 - Results of Operations and Financial Condition

On July 28, 2011, The Savannah Bancorp, Inc. ("Registrant") issued a news release with respect to the announcement of earnings for the second quarter of 2011.

A copy of Registrant's press release is attached hereto as Exhibit 99.1 and by this reference is hereby incorporated by reference into this Form 8-K and made a part hereof.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

The Savannah Bancorp, Inc. (Registrant)

By: /s/ Michael W. Harden, Jr.
Michael W. Harden, Jr.
Chief Financial Officer

# The Savannah Bancorp, Inc. 

July 28, 2011
For Release: Immediately

## Savannah Bancorp Reports Second Quarter Results

SAVANNAH, GA--(Globe Newswire) - July 28, 2011 - The Savannah Bancorp, Inc. (Nasdaq: SAVB) reported a net loss for the second quarter 2011 of $\$ 1,492,000$ compared to a net loss of $\$ 62,000$ for the second quarter 2010. Net loss per diluted share was 21 cents in the second quarter of 2011 compared to a net loss per diluted share of 1 cent in 2010. The quarter over quarter decrease in earnings resulted primarily from an increase in the provision for loan losses and losses on the sale and write-down of foreclosed assets. These losses were partially offset by higher net interest income. Pretax earnings before the provision for loan losses and gain/loss on sale of securities and foreclosed assets increased $\$ 858,000$ or 23 percent to $\$ 4,511,000$ in the second quarter 2011 compared to the second quarter 2010. The Company's largest subsidiary, The Savannah Bank, N.A., continued to be profitable in the second quarter. Other growth and performance ratios are included in the attached financial highlights.

Total assets decreased 19 percent to $\$ 1.00$ billion at June 30, 2011, down $\$ 233$ million from $\$ 1.23$ billion a year earlier. Loans totaled $\$ 808$ million compared to $\$ 849$ million one year earlier, a decrease of $\$ 41$ million or 4.9 percent. Deposits totaled $\$ 857$ million and $\$ 1.07$ billion at June 30, 2011 and 2010, respectively, a decrease of 20 percent. On June 25, 2010, The Savannah Bank, N.A. entered into an agreement with the FDIC to purchase approximately $\$ 201$ million in deposits and certain other liabilities and assets of First National Bank, Savannah ("First National"). Since this transaction, the Company has allowed much of its brokered and higher priced time deposits to run-off in order to reduce this excess liquidity and improve its net interest margin. Shareholders' equity was $\$ 85.1$ million at June 30, 2011 compared to $\$ 89.6$ million at June 30, 2010. The Company's total capital to risk-weighted assets ratio was 12.37 percent at June 30, 2011, which exceeds the 10 percent required by the regulatory agencies to maintain well-capitalized status.

John C. Helmken II, President and CEO, said, "As noted above, our pre-tax, pre-provision income increased 23 percent over second quarter 2010. Our net interest income for the quarter increased to over $\$ 9$ million which was 9.2 percent higher than the same quarter of last year. Our quarterly net interest margin increased to 3.91 percent in 2011 from 3.54 percent last year. The net interest margin also increased 18 basis points from the first quarter of this year. We remain confident in our direction and strategy.
"The strong core and fundamental operating results of this quarter were overshadowed by the continued slide in area real estate values that required us to impair and reserve against real estate loans, a significant portion of which continue to perform as agreed. Our discipline of revaluing collateral and other real estate owned, with the Bryan Bank cycle being concluded in the second quarter, drove the quarterly loss."

The allowance for loan losses was $\$ 23,523,000$, or 2.91 percent of total loans at June 30, 2011 compared to $\$ 18,775,000$ or 2.21 percent of total loans a year earlier. Nonperforming assets were $\$ 51,435,000$ or 5.13 percent of total assets at June 30, 2011 compared to $\$ 48,978,000$ or 3.97 percent at June 30, 2010. Second quarter net charge-offs were $\$ 5,140,000$ compared to net charge-offs of $\$ 4,581,000$ for the same period in 2010. The provision for loan losses for the second quarter of 2011 was $\$ 6,300,000$ compared to $\$ 3,745,000$ for the second quarter of 2010 . The higher provision for loan losses was primarily due to real estate related charge-offs and continued weakness in the Company's local real estate markets.

Helmken continued, "We continue to work at controlling and maximizing the variables that we can. Our margin and net interest income have increased each of the last three quarters. Compared to the second quarter of 2010, salaries and benefits are down 6.8 percent and information technology expense is down 20 percent. As we said last quarter and prior to that, with strong capital levels and core earnings, we will aggressively address any asset quality issues. Our allowance for loan losses is now $\$ 23.5$ million, or almost three percent of loan balances."

Net interest income increased $\$ 759,000$, or 9.2 percent, in the second quarter 2011 versus the second quarter 2010. Second quarter net interest margin increased to 3.91 percent in 2011 as compared to 3.54 percent in the second quarter of 2010 . The increase was primarily due to a lower cost on interest-bearing deposits partially offset by a decrease in the yield on interest-earning assets. The cost of interest-bearing deposits decreased to 1.06 percent in the second quarter 2011 from 1.54 percent for the same period in 2010, primarily due to the repricing of time deposits. The yield on earning assets decreased from 5.07 percent for the second quarter of 2010 to 4.97 percent for the second quarter of 2011 which was primarily a result of the Company holding, on average, $\$ 31.8$ million more in lower yielding interest-bearing deposits and investments during the second quarter of 2011 than the same period in 2010. The Company received $\$ 190$ million in cash when it acquired the deposits and certain assets of First National in June, 2010 and much of this liquidity was invested in interest-bearing deposits and investments. On a linked quarter basis, the net interest margin increased 18 basis points compared to the first quarter of 2011. The Company on average held $\$ 23.5$ million less in lower-yielding interest-bearing deposits and investments during the second quarter of 2011 compared to the first quarter of 2011 . The Company continues to aggressively manage the pricing on deposits and the use of wholesale funds to mitigate the amount of margin compression.

Noninterest income decreased $\$ 19,000$, or 1.1 percent, in the second quarter of 2011 versus the same period in 2010. Service charges on deposit accounts declined $\$ 112,000$ in 2011 primarily due to recent regulatory guidance related to NSF/overdraft charges. This decline was partially offset by a $\$ 96,000$ increase in the gain on sale of securities during the second quarter of 2011 compared to the same period in 2010.

Noninterest expense increased $\$ 570,000$, or 8.7 percent, to $\$ 7,109,000$ in the second quarter 2011 compared to the same period in 2010. The increase in noninterest expense was mainly attributable to a $\$ 784,000$ or 237 percent increase in loss on sale and write-down of foreclosed assets. Salaries and employee benefits decreased $\$ 207,000$ or 6.8 percent in the second quarter 2011. In addition information technology expense declined $\$ 103,000$ or 20 percent and FDIC deposit insurance premiums were down $\$ 74,000$ or 18 percent. The Company renegotiated and renewed its contract with its core processor resulting in the decline in its information technology expense. The decrease in the FDIC insurance premiums was due to changes to the FDIC assessment process which became effective in the second quarter of 2011.

The Savannah Bancorp, Inc. ("SAVB" or "Company"), a bank holding company for The Savannah Bank, N.A., Bryan Bank \& Trust (Richmond Hill, Georgia), and Minis \& Co., Inc., is headquartered in Savannah, Georgia and began operations in 1990. SAVB has eleven branches in Coastal Georgia and South Carolina. Its primary businesses include loan, deposit, trust, asset management, and mortgage origination services provided to local customers.

## Forward-Looking Statements

This press release contains statements that constitute "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934 as amended by the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements identified by words or phrases such as "potential," "opportunity," "believe," "expect," "anticipate," "current," "intention," "estimate," "assume," "outlook," "continue," "seek," "plans," "achieve," and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "may" or similar expressions. These statements are based on the current beliefs and expectations of our management and are subject to significant risks and uncertainties. There can be no assurance that these transactions will occur or that the expected benefits associated therewith will be achieved. A number of important factors could cause actual results to differ materially from those contemplated by our forward-looking statements in this press release. Many of these factors are beyond our ability to control or predict. These factors include, but are not limited to, those found in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. We believe these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations. We do not assume any obligation to update any forward-looking statements as a result of new information, future developments or otherwise.

Contacts: John C. Helmken II, President and CEO, 912-629-6486
Michael W. Harden, Jr., Chief Financial Officer, 912-629-6496

## Attachments

## The Savannah Bancorp, Inc. and Subsidiaries

## Second Quarter Financial Highlights

(\$ in thousands, except share data)
(Unaudited)
\%

| Balance Sheet Data at June 30 | 2011 | 2010 | Change |
| :---: | :---: | :---: | :---: |
| Total assets | \$ 1,002,254 | \$ 1,234,817 | (19) |
| Interest-earning assets | 910,717 | 1,137,863 | (20) |
| Loans | 807,533 | 848,852 | (4.9) |
| Other real estate owned | 12,125 | 7,793 | 56 |
| Deposits | 857,482 | 1,070,445 | (20) |
| Interest-bearing liabilities | 817,675 | 1,049,175 | (22) |
| Shareholders' equity | 85,134 | 89,594 | (5.0) |
| Loan to deposit ratio | 94.17 \% | 79.30 \% | 19 |
| Equity to assets | 8.49 \% | 7.26 \% | 17 |
| Tier 1 capital to risk-weighted assets | 11.29 \% | 12.10 \% | (6.7) |
| Total capital to to risk-weighted assets | 12.36 \% | 13.36 \% | (7.5) |
| Outstanding shares | 7,199 | 7,201 | 0.0 |
| Book Value per share | \$ 11.83 | \$ 12.44 | (4.9) |
| Tangible book value per share | \$ 11.32 | \$ 12.09 | (6.4) |
| Market value per share | \$ 7.41 | \$ 9.76 | (24) |
| Loan Quality Data |  |  |  |
| Nonaccruing loans | \$ 39,160 | \$ 39,001 | 0.4 |
| Loans past due 90 days - accruing | 150 | 2,184 | (93) |
| Net charge-offs | 7,487 | 7,968 | (6.0) |
| Allowance for loan losses | 23,523 | 18,775 | 25 |
| Allowance for loan losses to total loans | 2.91 \% | 2.21 \% | 32 |
| Nonperforming assets to total assets | 5.13 \% | 3.97 \% | 29 |
| Performance Data for the Second Quarter |  |  |  |
| Net loss | \$ (1,492) | \$ (62) | NM |
| Return on average assets | (0.59) \% | (0.02) \% | $N M$ |
| Return on average equity | (6.96) \% | (0.31) \% | NM |
| Net interest margin | 3.91 \% | 3.54 \% | 10 |
| Efficiency ratio | 66.18 \% | 65.38 \% | 1.2 |
| Per share data: |  |  |  |
| Net loss - basic | \$ (0.21) | \$ (0.01) | $N M$ |
| Net loss - diluted | \$ (0.21) | \$ (0.01) | NM |
| Dividends | \$ 0.00 | \$ 0.00 | 0.0 |
| Average shares (000s): |  |  |  |
| Basic | 7,199 | 6,146 | 17 |
| Diluted | 7,199 | 6,146 | 17 |

Performance Data for the First Six Months

| Net loss | \$ (1,366) |  | \$ | (550) | (148) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average assets | (0.27) | \% |  | (0.05) \% | (440) |
| Return on average equity | (3.18) | \% |  | (0.69) \% | (361) |
| Net interest margin | 3.82 | \% |  | 3.59 \% | 6.4 |
| Efficiency ratio | 62.34 | \% |  | 62.60 \% | (0.4) |
| Per share data: |  |  |  |  |  |
| Net loss - basic | \$ (0.19) |  | \$ | (0.09) | 112 |
| Net loss - diluted | \$ (0.19) |  | \$ | (0.09) | 112 |
| Dividends | \$ 0.00 |  | \$ | 0.02 | NM |
| Average shares (000s): |  |  |  |  |  |
| Basic | 7,199 |  |  | 6,042 | 19 |
| Diluted | 7,199 |  |  | 6,042 | 19 |

# The Savannah Bancorp, Inc. and Subsidiaries 

Consolidated Balance Sheets
(\$ in thousands, except share data)
(Unaudited)

|  | June 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Assets |  |  |
| Cash and due from banks | \$ 11,717 | \$ 19,606 |
| Federal funds sold | 200 | 8,286 |
| Interest-bearing deposits in banks | 36,353 | 203,611 |
| Cash and cash equivalents | 48,270 | 231,503 |
| Securities available for sale, at fair value (amortized |  |  |
| cost of \$105,792 and \$116,115) | 108,018 | 117,695 |
| Loans, net of allowance for loan losses |  |  |
| of \$23,523 and \$18,775 | 784,010 | 830,077 |
| Premises and equipment, net | 14,692 | 15,480 |
| Other real estate owned | 12,125 | 7,793 |
| Bank-owned life insurance | 6,407 | 6,206 |
| Goodwill and other intangible assets, net | 3,674 | 2,542 |
| Other assets | 25,058 | 23,521 |
| Total assets | \$ 1,002,254 | \$ 1,234,817 |
|  |  |  |
| Liabilities |  |  |
| Deposits: |  |  |
| Noninterest-bearing | \$ 96,025 | \$ 89,793 |
| Interest-bearing demand | 136,991 | 121,834 |
| Savings | 21,497 | 18,810 |
| Money market | 267,270 | 257,961 |
| Time deposits | 335,699 | 582,047 |
| Total deposits | 857,482 | 1,070,445 |
| Short-term borrowings | 12,575 | 15,295 |
| Other borrowings | 9,677 | 13,257 |
| FHLB advances | 23,656 | 29,661 |
| Subordinated debt | 10,310 | 10,310 |
| Other liabilities | 3,420 | 6,255 |
| Total liabilities | 917,120 | 1,145,223 |
|  |  |  |
| Shareholders' equity |  |  |
| Preferred stock, par value \$1 per share: shares |  |  |
| Authorized 10,000,000, none issued | - | - |
| Common stock, par value \$1 per share: shares authorized |  |  |
| 20,000,000, issued 7,201,346 | 7,201 | 7,201 |
| Additional paid-in capital | 48,644 | 48,644 |
| Retained earnings | 27,909 | 32,715 |
| Treasury stock, at cost, 2,210 and 536 shares | (1) | (1) |
| Accumulated other comprehensive income, net | 1,381 | 1,035 |
| Total shareholders' equity | 85,134 | 89,594 |
| Total liabilities and shareholders' equity | \$ 1,002,254 | \$ 1,234,817 |

The Savannah Bancorp, Inc. and Subsidiaries
Consolidated Statements of Income
for the Six Months and Five Quarters Ending June 30, 2011
(\$ in thousands, except per share data)


## Capital Resources

The banking regulatory agencies have adopted capital requirements that specify the minimum level for which no prompt corrective action is required. In addition, the FDIC assesses FDIC insurance premiums based on certain "well-capitalized" risk-based and equity capital ratios. As of June 30, 2011, the Company and the Subsidiary Banks exceeded the minimum requirements necessary to be classified as "well-capitalized." Bryan has agreed with its primary regulator to maintain a Tier 1 Leverage Ratio of not less than 8.00 percent.

Total tangible equity capital for the Company was $\$ 81.5$ million, or 8.13 percent of total assets at June 30 , 2011. The table below includes the regulatory capital ratios for the Company and each Subsidiary Bank along with the minimum capital ratio and the ratio required to maintain a well-capitalized regulatory status.

| (\$ in thousands) | Company | Savannah | Bryan | Minimum | Well- <br> Capitalized |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Qualifying Capital |  |  |  |  |  |
| Tier 1 capital | \$ 84,679 | \$ 65,173 | \$ 18,428 | - | - |
| Total capital | 94,394 | 72,248 | 20,916 | - | - |
| Leverage Ratios |  |  |  |  |  |
| Tier 1 capital to average assets | 8.39\% | 8.71\% | 7.37\% | 4.00\% | 5.00\% |
| Risk-based Ratios |  |  |  |  |  |
| Tier 1 capital to riskweighted assets | 11.09\% | 11.65\% | 9.53\% | 4.00\% | 6.00\% |
| Total capital to riskweighted assets | 12.37\% | 12.92\% | 10.81\% | 8.00\% | 10.00\% |

Tier 1 and total capital at the Company level includes $\$ 10$ million of subordinated debt issued to the Company's nonconsolidated subsidiaries. Total capital also includes the allowance for loan losses up to 1.25 percent of risk-weighted assets.

The Savannah Bancorp, Inc. and Subsidiaries

## Allowance for Loan Losses and Nonperforming Assets

(Unaudited)

|  | 2011 |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in thousands) | Second <br> Quarter | First Quarter | Fourth <br> Quarter | $\begin{array}{r} \text { Third } \\ \text { Quarter } \end{array}$ | Second <br> Quarter |
| Allowance for loan losses |  |  |  |  |  |
| Balance at beginning of period | \$ 22,363 | \$ 20,350 | \$ 19,519 | \$ 18,775 | \$ 19,611 |
| Provision for loan losses | 6,300 | 4,360 | 6,725 | 5,230 | 3,745 |
| Net charge-offs | $(5,140)$ | $(2,347)$ | $(5,894)$ | $(4,486)$ | $(4,581)$ |
| Balance at end of period | \$ 23,523 | \$ 22,363 | \$ 20,350 | \$ 19,519 | \$ 18,775 |
|  |  |  |  |  |  |
| As a \% of loans | 2.91\% | 2.73\% | 2.46\% | 2.34\% | 2.21\% |
| As a \% of nonperforming loans | 59.84\% | 64.38\% | 56.69\% | 47.56\% | 45.59\% |
| As a \% of nonperforming assets | 45.73\% | 45.87\% | 41.45\% | 38.44\% | 38.33\% |
|  |  |  |  |  |  |
| Net charge-offs as a \% of average loans (a) | 2.65\% | 1.21\% | 2.26\% | 2.03\% | 2.26\% |
|  |  |  |  |  |  |
| Risk element assets |  |  |  |  |  |
| Nonaccruing loans | \$ 39,160 | \$ 33,921 | \$ 32,836 | \$ 40,837 | \$ 39,001 |
| Loans past due 90 days - accruing | 150 | 817 | 3,064 | 204 | 2,184 |
| Total nonperforming loans | 39,310 | 34,738 | 35,900 | 41,041 | 41,185 |
| Other real estate owned | 12,125 | 14,014 | 13,199 | 9,739 | 7,793 |
| Total nonperforming assets | \$ 51,435 | \$ 48,752 | \$ 49,099 | \$ 50,780 | \$ 48,978 |
|  |  |  |  |  |  |
| Loans past due 30-89 days | \$ 17,013 | \$ 9,175 | \$ 11,164 | \$ 10,757 | \$ 10,259 |
|  |  |  |  |  |  |
| Nonperforming loans as a \% of loans | 4.87\% | 4.24\% | 4.34\% | 4.93\% | 4.85\% |
| Nonperforming assets as a \% of loans |  |  |  |  |  |
| and other real estate owned | 6.28\% | 5.85\% | 5.85\% | 6.03\% | 5.72\% |
| Nonperforming assets as a \% of assets | 5.13\% | 4.69\% | 4.60\% | 4.63\% | 3.97\% |

(a) Annualized

The Savannah Bancorp, Inc. and Subsidiaries
Average Balance Sheet and Rate/Volume Analysis - Second Quarter, 2011 and 2010

(a) This table shows the changes in interest income and interest expense for the comparative periods based on either changes in average volume or changes in average rates for interest-earning assets and interest-bearing liabilities. Changes which are not solely due to rate changes or solely due to volume changes are attributed to volume.
(b) The taxable equivalent adjustment results from tax exempt income less non-deductible TEFRA interest expense and was $\$ 8$ in the second quarter 2011 and 2010, respectively.
(c) Average nonaccruing loans have been excluded from total average loans and categorized in noninterest-earning assets.

The Savannah Bancorp, Inc. and Subsidiaries

## Average Balance Sheet and Rate/Volume Analysis - First Six Months, 2011 and 2010

| Average Balance |  | Average Rate |  |  | Taxable-Equivalent Interest (b) |  | (a) Variance Attributable to |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| YTD | YTD | YTD | YTD |  | YTD | YTD | $\begin{aligned} & \text { Vari- } \\ & \text { ance } \end{aligned}$ | Rate | Volume |  |
| 06/30/11 | 06/30/10 | 06/30/11 | 06/30/10 |  | 06/30/11 | 06/30/10 |  |  |  |  |
| (\$ in thousands) |  | (\%) |  |  | (\$ in thousands) |  | (\$ in thousands) |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| \$ 38,678 | \$ 19,450 | 0.31 | 0.31 | Interest-bearing deposits | \$ 59 | \$ 30 | \$ 29 | \$ |  | 29 |
| 116,911 | 77,969 | 2.72 | 2.50 | Investments - taxable | 1,576 | 965 | 611 | 85 |  | 526 |
| 6,627 | 7,712 | 4.41 | 4.16 | Investments - non-taxable | 145 | 159 | (14) | 10 |  | (24) |
| 647 | 7,179 | 0.62 | 0.31 | Federal funds sold | 2 | 11 | (9) | 11 |  | (20) |
| 782,364 | 827,344 | 5.50 | 5.59 | Loans (c) | 21,323 | 22,921 | $(1,598)$ | (369) |  | $(1,229)$ |
| 945,227 | 939,654 | 4.93 | 5.17 | Total interest-earning assets | 23,105 | 24,086 | (981) | (264) |  | (717) |
| 90,967 | 95,678 |  |  | Noninterest-earning assets |  |  |  |  |  |  |
| \$1,036,194 | \$ 1,035,332 |  |  | Total assets |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Liabilities and equity |  |  |  |  |  |  |
|  |  |  |  | Deposits |  |  |  |  |  |  |
| \$ 139,955 | \$ 124,688 | 0.31 | 0.38 | NOW accounts | 212 | 235 | (23) | (43) |  | 20 |
| 20,761 | 17,742 | 0.18 | 0.44 | Savings accounts | 19 | 39 | (20) | (23) |  | 3 |
| 235,342 | 180,672 | 1.19 | 1.58 | Money market accounts | 1,388 | 1,418 | (30) | (349) |  | 319 |
| 41,316 | 65,380 | 0.53 | 0.89 | Money market accounts - institutional | 109 | 290 | (181) | (117) |  | (64) |
| 170,933 | 164,974 | 1.66 | 2.56 | CDs, $\$ 100 \mathrm{M}$ or more | 1,408 | 2,095 | (687) | (736) |  | 49 |
| 46,549 | 101,889 | 0.84 | 1.07 | CDs, broker | 194 | 540 | (346) | (116) |  | (230) |
| 148,428 | 150,012 | 1.54 | 2.39 | Other time deposits | 1,135 | 1,776 | (641) | (632) |  | (9) |
| 803,284 | 805,357 | 1.12 | 1.60 | Total interest-bearing deposits | 4,465 | 6,393 | $(1,928)$ | $(2,017)$ |  | 89 |
| 24,472 | 38,955 | 3.46 | 3.35 | Short-term/other borrowings | 420 | 647 | (227) | 21 |  | (248) |
| 15,243 | 15,828 | 2.32 | 2.24 | FHLB advances | 175 | 176 | (1) | 6 |  | (7) |
| 10,310 | 10,310 | 2.93 | 2.91 | Subordinated debt | 150 | 149 | 1 | 1 |  |  |
|  |  |  |  | Total interest-bearing |  |  |  |  |  |  |
| 853,309 | 870,450 | 1.23 | 1.71 | liabilities | 5,210 | 7,365 | $(2,155)$ | $(1,989)$ |  | (166) |
| 92,366 | 81,485 |  |  | Noninterest-bearing deposits |  |  |  |  |  |  |
| 3,797 | 3,831 |  |  | Other liabilities |  |  |  |  |  |  |
| 86,722 | 79,566 |  |  | Shareholders' equity |  |  |  |  |  |  |
| \$1,036,194 | \$ 1,035,332 |  |  | Liabilities and equity |  |  |  |  |  |  |
|  |  | 3.70 | 3.46 | Interest rate spread |  |  |  |  |  |  |
|  |  | 3.82 | 3.59 | Net interest margin |  |  |  |  |  |  |
|  |  |  |  | Net interest income | \$17,895 | \$ 16,721 | \$1,174 | \$ 1,725 | \$ | (551) |
| \$ 91,918 | \$ 69,204 |  |  | Net earning assets |  |  |  |  |  |  |
| \$ 895,650 | \$ 886,842 |  |  | Average deposits |  |  |  |  |  |  |
|  |  | 1.01 | 1.45 | Average cost of deposits |  |  |  |  |  |  |
| 87\% | 93\% |  |  | Average loan to deposit ratio |  |  |  |  |  |  |

(a)This table shows the changes in interest income and interest expense for the comparative periods based on either changes in average volume or changes in average rates for interest-earning assets and interest-bearing liabilities. Changes which are not solely due to rate changes or solely due to volume changes are attributed to volume.
(b)The taxable equivalent adjustment results from tax exempt income less non-deductible TEFRA interest expense and was $\$ 16$ in the first six months 2011 and 2010, respectively.
(c) Average nonaccruing loans have been excluded from total average loans and categorized in noninterest-earning assets.

