UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q

(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2011
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number: 000-27816

# REDWOOD MORTGAGE INVESTORS VIII, a California Limited Partnership 

(Exact name of registrant as specified in its charter)

## California

(State or other jurisdiction of incorporation or organization)

94-3158788
(I.R.S. Employer Identification No.)

94063
(Zip Code)

## (650) 365-5341

(Registrant's telephone number, including area code)

Not Applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] YES [ ] NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files)
[ ] YES [ ] NO
 "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer [ ] | Accelerated filer [ ] |
| :--- | :--- |
| Non-accelerated filer [ ] | Smaller reporting company [X] |
| (Do not check if a smaller reporting company) |  |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). |  |
| $\left[\begin{array}{l}\text { YES }[\mathrm{X}] \text { NO }\end{array}\right.$ |  |

## Part I -FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)
Consolidated Balance Sheets

## MARCH 31, 2011 (unaudited) AND DECEMBER 31, 2010 (audited) (in thousands)

## ASSETS

|  | $\begin{gathered} \text { March } 31, \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 5,191 | \$ | 7,054 |
|  |  |  |  |  |
| Loans |  |  |  |  |
| Secured by deeds of trust, net of discount of \$2,881 for both periods |  |  |  |  |
| Principal |  | 189,811 |  | 202,134 |
| Advances |  | 18,039 |  | 18,190 |
| Accrued interest |  | 12,878 |  | 13,119 |
| Unsecured |  | 30 |  | 85 |
| Allowance for loan losses |  | $(85,275)$ |  | $(89,200)$ |
| Net loans |  | 135,483 |  | 144,328 |
|  |  |  |  |  |
| Real estate owned (REO) |  |  |  |  |
| Held for sale |  | 51,901 |  | 54,206 |
| Held as investment, net |  | 125,864 |  | 115,411 |
| Net REO |  | 177,765 |  | 169,617 |
|  |  |  |  |  |
| Receivable from affiliate |  | - |  | 18 |
| Other assets, net |  | 1,315 |  | 971 |
|  |  |  |  |  |
| Total assets | \$ | 319,754 | \$ | 321,988 |

## LIABILITIES AND CAPITAL

| Liabilities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Bank loan, secured | \$ | 42,500 | \$ | 50,000 |
| Mortgages payable |  | 42,850 |  | 36,270 |
| Accounts payable |  | 2,824 |  | 2,609 |
| Deferred revenue |  | 109 |  | 109 |
| Payable to affiliate |  | 1,078 |  | 973 |
| Total liabilities |  | 89,361 |  | 89,961 |
|  |  |  |  |  |
| Capital |  |  |  |  |
| Partners' capital |  |  |  |  |
| Limited partners' capital, subject to redemption, net |  | 226,986 |  | 228,193 |
| General partners' capital (deficit), net |  | (743) |  | (734) |
| Total partners' capital |  |  |  |  |
|  |  |  |  |  |
| Non-controlling interest |  | 4,150 |  | 4,568 |
| Total capital |  | 230,393 |  | 232,027 |
|  |  |  |  |  |
| Total liabilities and capital | \$ | 319,754 | \$ | 321,988 |

[^0]REDWOOD MORTGAGE INVESTORS VIII
(A California Limited Partnership)
Consolidated Statements of Operations
For the Three Months Ended March 31, 2011 and 2010 (in thousands, except for per limited partner amounts) (unaudited)

|  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue, net |  |  |  |  |
| Interest income |  |  |  |  |
| Loans | \$ | 758 | \$ | 3,074 |
| Imputed interest on formation loan |  | 125 |  | 147 |
| Other interest income |  | 1 |  | 23 |
| Total interest income 888 |  |  |  |  |
|  |  |  |  |  |
| Interest expense |  |  |  |  |
| Bank loan, secured |  | 730 |  | 917 |
| Mortgages payable |  | 552 |  | 45 |
| Amortization of discount on formation loan |  | 125 |  | 147 |
| Other interest expense |  | - |  | - |
| Total interest expense |  | 1,407 |  | 1,109 |
|  |  |  |  |  |
| Net interest income |  | (523) |  | 2,135 |
|  |  |  |  |  |
| Late fees |  | 3 |  | 24 |
| Other |  | 2 |  | 4 |
| Total revenues, net |  | (518) |  | 2,163 |
|  |  |  |  |  |
| Provision for loan losses |  | - |  | 301 |
|  |  |  |  |  |
| Operating Expenses |  |  |  |  |
| Mortgage servicing fees |  | 182 |  | 583 |
| Asset management fees |  | 247 |  | 304 |
| Costs from Redwood Mortgage Corp. |  | 110 |  | 112 |
| Professional services |  | 124 |  | 362 |
| Rental operations, net |  | (593) |  | (140) |
| Real estate owned holding costs |  | 350 |  | 55 |
| Loss on disposal of real estate |  | - |  | 223 |
| Impairment loss on real estate |  | - |  | 89 |
| Other |  | 17 |  | 39 |
| Total operating expenses |  | 437 |  | 1,627 |
|  |  |  |  |  |
| Net income (loss) | \$ | (955) | \$ | 235 |
|  |  |  |  |  |
| Net income (loss) |  |  |  |  |
| General partners (1\%) | \$ | (10) | \$ | 2 |
| Limited partners (99\%) |  | (945) |  | 233 |
|  | \$ | ${ }^{(955)}$ | \$ | 235 |
|  |  |  |  |  |
| Net income (loss) per \$1,000 invested by |  |  |  |  |
| limited partners for entire period |  |  |  |  |
| Where income is reinvested | \$ | (4) | \$ | 1 |
| Where partner receives income in monthly distributions | \$ | (4) | \$ | 1 |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD MORTGAGE INVESTORS VIII
(A California Limited Partnership)
Consolidated Statements of Changes in Partners' Capital
For the Three Months Ended March 31, 2011
(in thousands) (unaudited)

|  |  |  |
| :--- | :--- | :--- | :--- | :--- |


|  | General Partners |  |  |  |  |  | Total Partners' Capital |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital/ <br> (Deficit) <br> Account <br> General <br> Partners |  | Unallocated Syndication Costs |  | TotalGeneralPartnersCapital/(Deficit) |  |  |  |
| Balances, December 31, 2010 | \$ | (724) | \$ | (10) | \$ | (734) | \$ | 227,459 |
| Formation loan payments received |  | - |  | - |  | - |  | 436 |
| Net income (loss) |  | (10) |  | - |  | (10) |  | (955) |
| Allocation of syndication costs |  | (1) |  | 1 |  | - |  | - |
| Partners' withdrawals |  |  |  | - |  |  |  | (697) |
| Early withdrawal penalties |  | - |  | - |  | - |  | - |
| Balances, March 31, 2011 | \$ | (734) | \$ | (9) | \$ | (743) | \$ | 226,243 |

The accompanying notes are an integral part of these consolidated financial statements

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)
Consolidated Statements of Cash Flows
For the Three Months Ended March 31, 2011 and 2010
(in thousands) (unaudited)
$\left.\begin{array}{ll} & \\ \hline \text { Cash flows from operating activities } \\ \text { Net income (loss) }\end{array}\right)$

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD MORTGAGE INVESTORS VIII
(A California Limited Partnership)
Consolidated Statements of Cash Flows

## For the Three Months Ended March 31, 2011 and 2010

(in thousands) (unaudited)
Supplemental disclosures of cash flow information
Non-cash investing activities
Real entate acquired through foreclosure/settlement on loans,
net of liabilities assumed

The accompanying notes are an integral part of these consolidated financial statements.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 1 - GENERAL



 not necessarily indicative of the operating results to be expected for the full year.



 Code. Income taxes - federal and state - are the obligation of the partners, if and when taxes apply, other than for the annual California franchise taxes levied on and paid by the partnership.
 agreement resulted in significant changes to the lending and business operations of the partnership, as well as to its balance sheet, results of operations and cash flows.
 suspended capital liquidations, and is not accepting new liquidation requests until further notice.
 contemplated at this time.

 March 31, 2011 (\$ in thousands):


 months ended March 31, 2011 and 2010, $\$ 125,000$, and $\$ 147,000$, respectively, were recorded related to amortization of the discount on imputed interest.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 1 - GENERAL (continued)

 charged against partners' capital and are allocated to individual partners consistent with the partnership agreement.

Through March 31, 2011, syndication costs of $\$ 5,010,000$ had been incurred by the partnership with the following distribution (\$ in thousands):


The partnership is scheduled to terminate in 2032, unless sooner terminated as provided in the partnership agreement.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation


 significant intercompany transactions and balances have been eliminated in consolidation.

Reclassifications
 presentation.

## Management estimates



 collateral), and the valuation of real estate held for sale and held as investment, at acquisition and subsequently. Actual results could differ significantly from these estimates.


 appropriate.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) <br> March 31, 2011 (unaudited)

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Management estimates (continued)











 asset classes the time elapsed between transactions - other than foreclosures - was 12 or more months.


 in which each succeeding transaction establishes a new low.





 regarding valuations, such as collateral fair value. However, such estimates are inherently imprecise and actual results could differ significantly from such estimates.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Cash and cash equivalents
The partnership considers all highly liquid financial instruments with maturities of three months or less at the time of purchase to be cash equivalents. Periodically, partnership cash balances in banks exceed federally insured limits.

Loans, advances and interest income

 fees. Advances generally are stated at the principal balance and accrue interest until repaid by the borrower.
 the partnership funds the payments into the affiliated trust account.

 interest, then advances, and then unpaid balances.
 and/or alter the loan's cash flow and delinquency status.



 agreement.

Allowance for loan losses



 arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Allowance for loan losses (continued)




 which the property is located, and do not enter substantially into the determination of the amount of the non-specific (i.e. general) reserves.
 estate appraisers and brokers. The partnership charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.

## Real estate owned (REO), held for sale











## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Real estate owned (REO), held as investment, net




 assessing the recoverability of the recorded amounts. If the carrying value exceeds future undiscounted cash flows, the assets are reduced to estimated fair value.

Recently issued accounting pronouncements


 retroactively for all modifications and restructuring activities in 2011. This ASU ends the FASB's deferral of the additional disclosures about TDR activities required by ASU 2010-20.

## NOTE 3 - GENERAL PARTNERS AND RELATED PARTIES

The following are commissions and/or fees that are paid to the general partners or their affiliates:

 loan brokerage commissions paid by the borrowers in the three months ended March 31, 2011 and 2010.



 decision to waive fees and the amount, if any, to be waived, is made by RMC in its sole discretion.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 3 - GENERAL PARTNERS AND RELATED PARTIES (continued)

Mortgage servicing fees are summarized in the following table for the three months ended March 31 (\$ in thousands).

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Maximum chargeable by RMC | \$ | 273 | \$ | 875 |
| Waived by RMC |  | (91) |  | (292) |
| Net charged | \$ | 182 | \$ | 583 |

- Asset management fees - The general partners receive monthly fees for managing the partnership's loan portfolio and operations of up to $1 / 32$ of $1 \%$ of the "net asset value" ( $3 / 8$ of $1 \%$ annually). At times, the general partners have charged less than the maximum allowable rate to enhance the partnership's earnings. Such fee waivers were not made with the purpose of providing the partnership with sufficient funds to satisfy withdrawal requests, nor to meet any required level of distributions, as the partnership has no such required level of distributions. RMC does not use any specific criteria in determining the exact amount of fees to be waived. The decision to waive fees and the amount, if any, to be waived, is made by RMC in its sole discretion.

Asset management fees for the three months ended March 31, 2011 and 2010, were $\$ 247,000$ and $\$ 304,000$, respectively. No asset management fees were waived during any period reported.

- Costs from RMC - RMC, a general partner, is reimbursed by the partnership for operating expenses incurred on behalf of the partnership including, without limitation, accounting and audit fees, legal fees and expenses, postage, and the costs for preparation of reports to limited partners, and out-of-pocket general and administration expenses. Operating expenses for the three months ended March 31,2011 and 2010 , were $\$ 110,000$ and $\$ 112,000$ respectively.


## NOTE 4-LOANS

The partnership generally funds loans with a fixed interest rate and a five-year term. As of March 31, 2011, approximately $71 \%$ of the partnership's loans (representing $86 \%$ of the aggregate principal balance of the partnership's loan portfolio) have a five year term or less from loan inception. The remaining loans have terms longer than five years. As of March 31, 2011, approximately $33 \%$ of the loans outstanding (representing $59 \%$ of the aggregate principal balance of the partnership's loan portfolio) provide for monthly payments of interest only, with the principal due in full at maturity. The remaining loans require monthly payments of principal and interest, typically calculated on a 30 year amortization, with the remaining principal balance due at maturity.

- Secured loans unpaid principal balance (principal) - Secured loan transactions are summarized in the following table (\$ in thousands).

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Principal, beginning of year | \$ | 202,134 | \$ | 268,445 |
| New loans added |  | 3 |  | 504 |
| Borrower repayments |  | $(5,824)$ |  | $(15,564)$ |
| Foreclosures |  | $(6,502)$ |  | $(6,421)$ |
| Other |  | - |  | (440) |
| Principal, end of period | \$ | 189,811 | \$ | 246,524 |

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 4 - LOANS (continued)

- Loan characteristics - Secured loans had the characteristics presented in the following table (\$ in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of secured loans |  | 72 |  | 79 |
| Secured loans - principal | \$ | 189,811 | \$ | 202,134 |
| Secured loans - interest rates range (fixed) |  | 2.75\%-12.00\% |  | 2.75\%-12.00\% |
|  |  |  |  |  |
| Average secured loan - principal | \$ | 2,636 | \$ | 2,559 |
| Average principal as percent of total principal |  | 1.39\% |  | 1.27\% |
| Average principal as percent of partners' capital |  | 1.17\% |  | 1.12\% |
| Average principal as percent of total assets |  | 0.82\% |  | 0.79\% |
|  |  |  |  |  |
| Largest secured loan - principal | \$ | 37,923 | \$ | 37,923 |
| Largest principal as percent of total principal |  | 19.98\% |  | 18.76\% |
| Largest principal as percent of partners' capital |  | 16.76\% |  | 16.67\% |
| Largest principal as percent of total assets |  | 11.86\% |  | 11.78\% |
|  |  |  |  |  |
| Smallest secured loan - principal | \$ | 79 | \$ | 79 |
| Smallest principal as percent of total principal |  | 0.04\% |  | 0.04\% |
| Smallest principal as percent of partners' capital |  | 0.03\% |  | 0.03\% |
| Smallest principal as percent of total assets |  | 0.02\% |  | 0.02\% |
|  |  |  |  |  |
| Number of counties where security is located (all California) |  | 25 |  | 27 |
| Largest percentage of principal in one county |  | 29.14\% |  | 28.80\% |
|  |  |  |  |  |
| Number of secured loans in foreclosure status |  | 12 |  | 13 |
| Secured loans in foreclosure - principal | \$ | 90,218 | \$ | 55,146 |
|  |  |  |  |  |
| Number of secured loans with an interest reserve |  | - |  | - |
| Interest reserves | \$ | - | \$ | - |


 fronts to obtain satisfaction of the debt, including having the courts place a receiver in charge of the property. In February 2011, the partnership filed a notice of default on the loan.
 loans.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

NOTE 4 - LOANS (continued)

- Lien positions - Secured loans had the lien positions presented in the following table (\$ in thousands).

(1) Based on appraised values and liens due other lenders at loan closing. The loan to value computation does not take into account subsequent increases or decreases in property values following the loan closing nor does it include decreases or increases of the amount owing on senior liens to other lenders by payments or interest accruals, if any. Property values likely have changed, particularly over the last two years, and the portfolio's current loan to value ratio likely is higher than this historical ratio.
- Property type - Secured loans summarized by property type of the collateral are presented in the following table (\$ in thousands).

|  | March 31, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans |  | Principal | Percent | Loans |  | Principal | Percent |
| Single family | 58 | \$ | 148,576 | 78\% | 63 | \$ | 155,241 | $77 \%$ |
| Multi-family | 4 |  | 5,337 | 3 | 5 |  | 8,135 | 4 |
| Commercial | 9 |  | 35,353 | 19 | 10 |  | 38,212 | 19 |
| Land | 1 |  | 545 | - | 1 |  | 546 | - |
| Total secured loans | 72 | \$ | 189,811 | 100\% | 79 | \$ | 202,134 | 100\% |

Single family properties include owner-occupied and non-owner occupied single family homes (1-4 unit residential buildings), condominium units, townhouses, and condominium complexes. From time to time, loan originations in one sector or property type become more active due to prevailing market conditions. The current concentration of the partnership's loan portfolio in condominium properties may pose additional or increased risks. Recovery of the condominium sector of the real estate market is generally expected to lag behind that of single-family residences. In addition, availability of financing for condominium properties has been, and will likely continue to be, constricted and more difficult to obtain than other property types. As of March 31, 2011 and December 31,2010 , $\$ 131,486,000$ and $\$ 135,948,000$, respectively, of the partnership's loans were secured by condominium properties.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 4-LOANS (continued)


 which may have an impact on the partnership loans that are secured by such condominium property.



- Scheduled maturities - Secured loans are scheduled to mature as presented in the following table (\$ in thousands).

| Scheduled maturities | Loans | Principal |  | Percent |
| :---: | :---: | :---: | :---: | :---: |
| 2011 | 13 | \$ | 12,460 | 7 |
| 2012 | 17 |  | 52,643 | 28 |
| 2013 | 14 |  | 5,645 | 3 |
| 2014 | 2 |  | 2,532 | 1 |
| 2015 | 8 |  | 1,954 | 1 |
| Thereafter | 4 |  | 2,208 | 1 |
| Total future maturities | 58 |  | 77,442 | 41 |
| Matured at March 31, 2011 | 14 |  | 112,369 | 59 |
| Total secured loans | 72 | \$ | 189,811 | 100\% |

 pursuing collection of amounts owed from borrowers. Therefore, the above tabulation for scheduled maturities is not a forecast of future cash receipts.

- Matured loans - Secured loans past maturity are summarized in the following table (\$ in thousands).

(2) The secured loans past maturity include 10 loans as of March 31, 2011 and December 31, 2010, also included in the secured loans in non-accrual status.
(3) The secured loans past maturity include 12 and 11 loans as of March 31, 2011 and December 31, 2010, respectively, also included in the secured loans delinquency category.


## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 4 - LOANS (continued)

- Delinquency - Secured loans summarized by payment delinquency are presented in the following table ( $\$$ in thousands).

|  | March 31, <br> 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| 30-89 days past due | \$ | 10,359 | \$ | 8,083 |
| 90-179 days past due |  | 318 |  | 2,511 |
| 180 or more days past due |  | 151,249 |  | 156,866 |
| Total past due |  | 161,926 |  | 167,460 |
| Current |  | 27,885 |  | 34,674 |
| Total secured loans | \$ | $\underline{189,811}$ | \$ | $\underline{202,134}$ |

The partnership reports delinquency based upon the most recent contractual agreement with the borrower
Interest income accrued on loans contractually past due 90 days or more as to principal or interest payments during the months ended March 31,2011 and 2010 was $\$ 8,000$ and $\$ 1,277,000$, respectively. Accrued interest on loans contractually past due 90 days or more as to principal or interest payments at March 31, 2011 and December 31, 2010 was $\$ 11,654,000$ and $\$ 12,078,000$, respectively.

At March 31, 2011, the partnership had 14 workout agreements in effect with an aggregate principal of $\$ 18,269,000$. Of the 14 borrowers, 13 , with an aggregate principal of $\$ 17,849,000$, had made all required payments under the workout agreements and were included in the above table as current. Ten of the 14 loans, with an aggregate principal of $\$ 17,049,000$ were designated impaired and 6 of the 10 impaired loans with an aggregate principal of $\$ 7,957,000$ were in non-accrual status.

At December 31, 2010, the partnership had 14 workout agreements in effect with an aggregate principal of $\$ 20,444,000$. Of the 14 borrowers, 11 , with an aggregate principal of $\$ 19,097,000$ had made all required payments under the workout agreements and the loans were included in the above table as current. The three loans which were 90 or more days past due, were not designated impaired and were accruing interest. Ten of the 14 loans, with an aggregate principal of $\$ 19,223,000$ were designated impaired and 6 of the 10 impaired loans with an aggregate principal of $\$ 10,131,000$ were in non-accrual status.

- Loans in non-accrual status - Secured loans in nonaccrual status are summarized in the following table (\$ in thousands).

|  |  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | $\text { er } 31 \text {, }$ |
| :---: | :---: | :---: | :---: | :---: |
| Secured loans in nonaccrual status |  |  |  |  |
| Number of loans |  | 25 |  | 28 |
| Principal | \$ | 158,767 | \$ | 167,500 |
| Advances |  | 17,986 |  | 18,153 |
| Accrued interest |  | 11,659 |  | 11,971 |
| Loan balance | \$ | 188,412 | \$ | 197,624 |
| Foregone interest | \$ | 3,474 | \$ | 12,012 |

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 4 - LOANS (continued)

 principal or interest and not in non-accrual status.
 in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Principal | \$ | 171,509 | \$ | 180,242 |
| Recorded investment (4) | \$ | 202,119 | \$ | 211,236 |
| Impaired loans without allowance | \$ | 39,436 | \$ | 39,354 |
| Impaired loans with allowance | \$ | 162,683 | \$ | 171,882 |
| Allowance for loan losses, impaired loans | \$ | 83,999 | \$ | 87,364 |

(4) Recorded investment is the sum of principal, advances, and interest accrued for financial reporting purposes.

Impaired loans had the average balances and interest income recognized and received in cash as presented in the following table (\$ in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Average recorded investment | \$ | 206,678 | \$ | 192,706 |
| Interest income recognized | \$ | 237 | \$ | 1,379 |
| Interest income received in cash | \$ | 161 | \$ | 1,521 |

 One of the modified loans qualified as a troubled debt restructuring under GAAP resulting in a loss of approximately $\$ 50,000$.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 5-ALLOWANCE FOR LOAN LOSSES

Allowance for loan losses activity is presented in the following table (\$ in thousands).

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Balance, beginning of year | \$ | 89,200 | \$ | 23,086 |
|  |  |  |  |  |
| Provision for loan losses |  | - |  | 301 |
| Charge-offs, net |  |  |  |  |
| Charge-offs |  | $(3,925)$ |  | (483) |
| Recoveries |  | 二 |  | - |
| Charge-offs, net |  | $(3,925)$ |  | (483) |
|  |  |  |  |  |
| Balance, March 31 | \$ | 85,275 | \$ | 22,904 |
|  |  |  |  |  |
|  |  |  |  |  |
| Specific reserves | \$ | 83,999 | \$ | 20,884 |
| General reserves |  | 1,276 |  | 2,020 |
| Balance, March 31 | \$ | $\underline{85,275}$ | \$ | 22,904 |
|  |  |  |  |  |
| Ratio of charge-offs, net during the period to average |  |  |  |  |
| secured loans outstanding during the period |  | 1.93\% |  | 0.18\% |

Allowance for loan losses applicable to secured loans (by property type) and the percentage of principal (by property type) are presented in the following table (\$ in thousands).


## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 6 - REAL ESTATE OWNED (REO), HELD FOR SALE

REO, held for sale activity and changes in the net realizable values are summarized in the following table ( $\$$ in thousands).

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| REO held for sale, beginning of year | \$ | 54,206 | \$ | 8,102 |
| Acquisitions |  | - |  | - |
| Dispositions |  | $(2,225)$ |  | (984) |
| Improvements/betterments/(refunds) |  | (80) |  | 11 |
| Charge-offs |  | - |  | (245) |
| Changes in net realizable values |  | - |  | (89) |
| REO, held for sale, March 31, | \$ | 51,901 | \$ | 6,795 |

REO, held for sale summarized by property type is presented in the following table (\$ in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of properties |  | 9 |  | 10 |
| Property type |  |  |  |  |
| Single family | \$ | 8,356 | \$ | 7,099 |
| Multi-family |  | 30,095 |  | 32,777 |
| Commercial |  | 13,450 |  | 14,330 |
| Total REO, held for sale | \$ | $\underline{51,901}$ | \$ | $\underline{54,206}$ |

The results of operations for rental properties in REO, held for sale is presented in the following table ( $\$$ in thousands).

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Rental income | \$ | 376 | \$ | 59 |
|  |  |  |  |  |
| Operating expenses |  |  |  |  |
| Property taxes |  | 64 |  | - |
| Management, administration and insurance |  | 165 |  | 5 |
| Utilities, maintenance and other |  | 73 |  | 7 |
| Advertising and promotions |  | 2 |  | - |
| Total operating expenses |  | 304 |  | 12 |
| Net operating income |  | 72 |  | 47 |
| Depreciation |  | - |  | - |
| Rental operations, net | \$ | 72 | \$ | 47 |

Interest expense on the mortgages securing the rental property was $\$ 212,000$ and $\$ 24,000$ for the three month periods ended March 31, 2011 and 2010.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 6 - REAL ESTATE OWNED (REO), HELD FOR SALE (continued)

In October 2010, the partnership acquired through a deed in lieu, a commercial office building of approximately 140,000 square feet, located in Long Beach, California. At acquisition, the partnership's investment in the property was approximately $\$ 10,000,000$. A court appointed receiver has been overseeing the management and cosmetic improvements of the property. The property has been listed for sale with a national real estate firm.

In August 2010, the partnership acquired through foreclosure a single family residence located in Calabasas, California. At acquisition the partnership's investment in the property was approximately $\$ 2,500,000$. A realtor has been engaged to handle the sale.

In April 2010, SF Dore, LLC, a wholly-owned subsidiary of the partnership, acquired a 42 unit condominium complex located in San Francisco, California. The property is currently being operated as rental apartments, and is considered fully occupied. An independent, professional management firm was engaged to oversee operations. At acquisition, the partnership's total investment in the property was approximately $\$ 12,808,000$. The property is subject to a mortgage loan with a balance at acquisition of approximately $\$ 5,925,000$ and an interest rate of $4.20 \%$. The sale of the property was completed in April 2011 with sales price of $\$ 12,737,000$.

In March 2010, the partnership acquired through foreclosure an approximately 13,500 square foot commercial property located in San Francisco, California. At acquisition the total investment was approximately $\$ 3,400,000$, which consisted of the prior loan balance, accrued interest and advances. The property is currently vacant and being listed in the real estate leasing and sale markets.

In March 2010, the partnership acquired through foreclosure an eight unit condominium complex located in San Francisco, California. The property is subject to a senior loan of $\$ 2,460,000$, with an interest rate of $7.00 \%$. At acquisition the total investment was approximately $\$ 3,540,000$, which consisted of the prior loan balance, accrued interest, advances and the senior loan. Following its acquisition, the property has been operated as a rental property and is considered fully occupied. An independent, professional management firm has been engaged to oversee property operations. In September 2010, the property was listed for sale with a national real estate firm.

In February 2010, the partnership, along with two affiliated partnerships, acquired through foreclosure, a 22 unit, condominium complex, in which the partnership held a $70.00 \%$ ownership interest. The property was subject to a senior loan with an interest rate of $7.21 \%$. In February of 2011, the property was sold. The property value had been adjusted in December 2010 to recognize the contracted sales price. While the property was owned, it was operated as apartment rentals.

In January 2010, the partnership acquired through foreclosure a mixed use commercial property located in Sausalito, California. At acquisition the total investment was approximately $\$ 863,000$, which consisted of the prior loan balance and accrued interest. The property had been vacated and typical cosmetic improvements were made to enhance the property's appeal to the real estate leasing and sale markets, where it is currently listed.

In October 2009, the partnership acquired by foreclosure an eight-unit apartment complex located in Stockton, California. At acquisition the partnership's investment in the loan totaled $\$ 377,000$.
In April 2008, the partnership acquired by deed in lieu of foreclosure a single family residence located in La Quinta, California. The total investment in the loan was $\$ 1,269,000$ at foreclosure. In April 2011, the property was sold for approximately its carrying value.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 6 - REAL ESTATE OWNED (REO), HELD FOR SALE (continued)

The partnership owns a multi-unit property in San Francisco, California acquired by foreclosure in 2005. At acquisition the partnership's investment in the loan, together with three other affiliate partnerships, totaled $\$ 10,595,000$. Upon acquisition, the property was transferred via a statutory warranty deed to a new entity named Larkin Street Property Company, LLC ("Larkin"). The partnership owns a $72.50 \%$ interest in the property and the other three affiliates collectively own the remaining $27.50 \%$. The assets and liabilities of Larkin are consolidated into the accompanying consolidated financial statements of the partnership. The property is not leased or occupied and does not generate any revenues. Larkin has performed a substantial renovation and remodeling of the property and intends to undertake additional renovation to several un-remodeled units. The partnership plans to sell the remodeled units as tenant in common interests. As of December 31, 2010, approximately $\$ 7,698,000$ in costs related to the development of this property had been capitalized, net of recovery in 2006 from the guarantors of the original loan, related to this property. As of March 31 , 2011 the partnership's investment, together with the other affiliated partnerships, totaled approximately $\$ 17.8$ million.

## NOTE 7 - REAL ESTATE OWNED (REO), HELD AS INVESTMENT, NET

For REO, held as investment, net, the activity and changes in the impairment reserves are summarized in the following table for the three months ended March 31 ( $\$$ in thousands).

|  | Net Realizable Value |  |  |  | Accumulated Depreciation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Balance, beginning of year | \$ | 115,411 | \$ | 102,833 | \$ | 1,807 | \$ | 507 |
| Acquisitions |  | 10,825 |  | 14,865 |  |  |  |  |
| Dispositions |  | - |  | - |  | - |  | - |
| Improvements/betterments |  | 25 |  | 502 |  | - |  | - |
| Designated REO, held for sale |  | - |  | - |  | - |  | - |
| Depreciation |  | (397) |  | (346) |  | 397 |  | 346 |
| Change in impairment reserve |  | - |  | - |  | - |  | - |
| Balance, March 31 | \$ | $\underline{125,864}$ | \$ | $\underline{117,854}$ | \$ | 2,204 | \$ | 853 |

REO, held as investment, net summarized by property type is presented in the following table ( $\$$ in thousands).


At March 31, 2011, there were 3 properties with a carrying value of $\$ 7,742,000$ in construction and/or rehabilitation and at December 31, 2010, there were 3 properties with a carrying value of $\$ 7,537,000$ in construction and/or rehabilitation.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 7 - REAL ESTATE OWNED (REO), HELD AS INVESTMENT, NET (continued)

The results of operations for rental properties in REO, held as investment, net is presented in the following table for the three months ended March 31 ( $\$$ in thousands).

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Number of properties |  | 10 |  | 6 |
| Rental income | \$ | 1,797 | \$ | 1,005 |
| Operating expenses |  |  |  |  |
| Property taxes |  | 236 |  | 176 |
| Management, administration and insurance |  | 310 |  | 189 |
| Utilities, maintenance and other |  | 326 |  | 190 |
| Advertising and promotions |  | 7 |  | 11 |
| Total operating expenses |  | 879 |  | 566 |
| Net operating income |  | 918 |  | 439 |
| Depreciation |  | 397 |  | 346 |
| Rental operations, net | \$ | 521 | \$ | 93 |

Interest expense on the mortgages securing the rental property was $\$ 340,000$ and $\$ 21,000$ for the three months ended March 31, 2011 and 2010, respectively.
In February 2011, the partnership acquired by foreclosure, a multi-unit complex with 39 units, located in Santa Clara, California. The partnership placed its interest in the title to the property in a single asset entity named The Element LLC. At acquisition the partnership's investment was approximately $\$ 8,130,000$. The property is subject to an interest-only mortgage loan with a balance at acquisition of approximately $\$ 6,800,000$ and an interest rate of $6.25 \%$. An independent, professional management firm has been engaged to oversee rental operations of the units.

In February 2011, the partnership acquired by foreclosure, 9 condominium units in a 37 unit complex, located in Yuba City, California. The partnership placed its interest in the title to the property in a single asset entity named Lincoln Village LLC. At acquisition the partnership's investment was approximately $\$ 495,000$. An independent, professional management firm has been engaged to oversee rental operations of the units.

In February 2011, the partnership acquired by foreclosure, a recreation property of 45.7 acres with improvements including among others 91 RV camping sites, assembly building, pool, cabins, and a retail store. The property is located in Pine Grove, California. The partnership placed its interest in the title to the property in a single asset entity named Pine Acres LLC. At acquisition the partnership's investment was approximately $\$ 2,200,000$. An independent, professional management firm has been engaged to oversee rental operations of the units.

In December 2010, the partnership acquired by foreclosure, 6 condominium units in an 18 unit complex, located in Richmond, California. The partnership placed its interest in the title to the property in a single asset entity named Richmond Eddy Property Company, LLC. At acquisition the partnership's investment was approximately $\$ 960,000$. An independent, professional management firm has been engaged to oversee rental operations of the units.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 7 - REAL ESTATE OWNED (REO), HELD AS INVESTMENT, NET (continued)


 management firm has been engaged to oversee the permitting process and improvement at the property. Once all necessary permits have been obtained, the property will be listed for sale.

 the rental operations at the property.

In September 2010, the partnership acquired a commercial office building located in Oakland, California. At acquisition the partnership's investment in the property was approximately $\$ 3,900,000$.

 was approximately $\$ 10,342,000$. The property is subject to a mortgage loan with a balance at acquisition of approximately $\$ 7,800,000$ and an interest rate of $6.53 \%$.
 was approximately $\$ 600,000$

 the original 96 units) as 24 of the units were sold prior to the partnership's foreclosure. An independent, professional management firm has been engaged to oversee operations at the property.

In July 2009, the partnership acquired by foreclosure a lot located in San Rafael, California. At acquisition the partnership's investment in the loan totaled $\$ 1,210,000$.
 acquisition the partnership's investment in the loan totaled $\$ 1,046,000$. The units are being rented.

 management firm has been engaged to oversee operations at the property.


 managed by a local real estate firm.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 7 - REAL ESTATE OWNED (REO), HELD AS INVESTMENT, NET (continued)



 2010 , the partnership's total investment in this property was $\$ 2,887,000$ and $\$ 2,682,000$, respectively
 acquired, one was sold and two remain.

## NOTE 8 - BORROWINGS

Bank loan, secured





 commitment to $\$ 80$ million; suspension of the revolving facility; and assignment of unassigned notes receivable secured by mortgages as additional collateral.




 agreement), limitations on distributions to electing limited partners of an amount not to exceed a distribution rate of $2.1 \%$; 7) a collateral covenant, and 8 ) a financial covenant.

The bank loan balance at March 31, 2011 and December 31, 2010 was $\$ 42,500,000$ and $\$ 50,000,000$, respectively.
The required minimum principal payments are $\$ 24,000,000$ for the remainder of 2011 and $\$ 18,500,000$ for 2012.

REDWOOD MORTGAGE INVESTORS VIII
(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 8-BORROWINGS (continued)

Mortgages payable
Mortgages payable are summarized in the following table (mortgage balance $\$$ in thousands).

|  |  |  | March 31, |
| :--- | :--- | :--- | :--- |

(1) monthly payments include amounts for various impounds such as property taxes, insurance, and repairs.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) Notes to Consolidated Financial Statements March 31, 2011 (unaudited)

NOTE 9 - FAIR VALUE
GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

The partnership determines the fair values of its assets and liabilities based on the fair value hierarchy established in GAAP. The standard describes three levels of inputs that may be used to measure fair value (Level 1, Level 2 and Level 3). Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the partnership has the ability to access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Unobservable inputs reflect the partnership's own assumptions about the assumptions market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the partnership's own data.

The partnership does not record loans at fair value on a recurring basis
Assets and liabilities measured at fair value on a non-recurring basis as of March 31, 2011:

| Item |  | Fair Value Measurement at Report Date Using |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  | Total |  |
| Impaired loans |  | \$ | - | \$ | - | \$ | - | \$ | - |
| REO, held for sale |  | \$ | - | \$ | - | \$ | 51,901 | \$ | 51,901 |
| REO, held as investment, net |  | \$ | - | \$ | - | \$ | 10,825 | \$ | 10,825 |

Assets and liabilities measured at fair value on a non-recurring basis as of December 31, 2010:

|  | Item | Fair Value Measurement at Report Date Using |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  | Total |  |
| Impaired loans |  | \$ | - | \$ | - | \$ | 211,236 | \$ | 211,236 |
| REO, held for sale |  | \$ |  | \$ | - | \$ | 54,206 | \$ | 54,206 |
| REO, held as investment, net |  | \$ | - | \$ | - | \$ | 19,002 | \$ | 19,002 |

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 9 - FAIR VALUE (continued)

The following methods and assumptions were used to estimate the fair value:
(a) Cash and cash equivalents. The carrying amount equals fair value. All amounts, including interest bearing accounts, are subject to immediate withdrawal.
(b) Secured loans. The fair value of the non-impaired loans of $\$ 18,258,000$ and $\$ 22,019,000$ at March 31, 2011 and December 31, 2010, respectively, was estimated based upon projected cash flows discounted at the estimated current interest rates at which similar loans would be made. For impaired loans in which a specific allowance is established based on the fair value of the collateral, the collateral fair value is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers opinion of values, and publicly available information on in-market transactions (Level 2 inputs). Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low number of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller - often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required (Level 3 inputs).
(c) Unsecured loans. Unsecured loans are valued at their principal less any discount or loss reserves established by management after taking into account the borrower's creditworthiness and ability to repay the loan.
(d) Real estate owned (REO), held. Real estate acquired in full or partial settlement of loan obligations, generally through foreclosure, is recorded at acquisition at the lower of the recorded investment in the loan, plus any senior indebtedness, or at the property's fair value less estimated costs to sell, as applicable. The fair value estimates are derived from information available in the real estate markets including similar property, and often require the experience and judgment of third parties such as commercial real estate appraisers and brokers. Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low number of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller - often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required.
(e) Bank loan. The partnership has a bank loan, evidenced by a promissory note, in an outstanding amount of $\$ 42,500,000$ at March 31 , 2011. The interest rate of 1.5 points above the prime rate, or $4.75 \%$, with a floor of $5.0 \%$ is deemed to be a market rate and the other terms and conditions are deemed to be customary for a well collateralized note with a 21 -month loan term.
(f) Mortgages payable. The partnership has mortgages payable (see Note 8 for details). The interest rates are deemed to be at market rates, and the other terms and conditions are deemed to be customary for the secured properties.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## Notes to Consolidated Financial Statements

March 31, 2011 (unaudited)

## NOTE 10 - COMMITMENTS AND CONTINGENCIES

Loans


 such loan; however, the borrower is in default negating any funding obligation.
 additional money as of March 31, 2011.

Legal proceedings


 involved in any legal proceedings other than those that would be considered part of the normal course of business.

## NOTE 11 - SUBSEQUENT EVENTS

Subsequent to March 31, 2011:
In April 2011, the partnership sold a single-family residence classified as real estate owned, held for sale. The sales price was $\$ 845,000$ and resulted in a loss of approximately $\$ 110,000$.
 approximately $\$ 880,000$.

In May 2011, the partnership acquired through foreclosure, condominiums located in Alameda County, California, which had a book value of approximately $\$ 5,000,000$.
 the foreclosed upon property. The estimated value of the remaining security property is believed sufficient to support the partnership's net loan balance.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and notes thereto, which are included in Item 1 of this Report, as well as the audited consolidated financial statements and the notes thereto, and "Management Discussion and Analysis of Financial Condition and Results of Operations" included in the partnership's Annual Report on Form 10-K for the year ended December 31, 2010.

## Forward-Looking Statements

Certain statements in this Report on Form 10-Q which are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the partnership's expectations, hopes, intentions, beliefs and strategies regarding the future. Forwardlooking statements include statements regarding future interest rates and economic conditions and their effect on the partnership and its assets, trends in the California real estate market, estimates as to the allowance for loan losses, estimates of future limited partner withdrawals, expectations as to when the partnership's bank loan will be repaid, additional foreclosures in 2011, expectations regarding the level of loan delinquencies, plans to develop, hold or sell certain properties, beliefs relating to the impact on the partnership from current economic conditions and trends in the financial and credit markets, expectations as to when liquidations will resume or how long reduced earnings distributions will be in effect, beliefs regarding the partnership's ability to recover its investment in certain properties, beliefs regarding the effect of borrower foreclosures on liquidity, the use of excess cash flow and the intention not to sell the partnership's loan portfolio. Actual results may be materially different from what is projected by such forward-looking statements. Factors that might cause such a difference include unexpected changes in economic conditions and interest rates, the impact of competition and competitive pricing, regulatory changes and downturns in the real estate markets in which the partnership has made loans. All forward-looking statements and reasons why results may differ included in this Form 10-Q are made as of the date hereof, and we assume no obligation to update any such forward-looking statement or reason why actual results may differ.

## Critical Accounting Policies

## Management estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including the valuation of impaired loans, (which itself requires determining the fair value of the collateral), and the valuation of real estate held for sale and held as investment, at acquisition and subsequently. Actual results could differ significantly from these estimates.

Collateral fair values are reviewed quarterly and the protective equity for each loan is computed. As used herein, "protective equity" is the arithmetic difference between the fair value of the collateral, net of any senior liens, and the loan balance, where "loan balance" is the sum of the unpaid principal, advances and the recorded interest thereon. This computation is done for each loan (whether impaired or performing), and while loans secured by collateral of similar property type are grouped, there is enough distinction and variation in the collateral that a loan-by-loan, collateral-by-collateral analysis is appropriate.

The fair value of the collateral is determined by exercise of judgment based on management's experience informed by appraisals (by licensed appraisers), brokers' opinion of values, and publicly available information on in-market transactions. Historically, it has been rare for determinations of fair value to be made without substantial reference to current market transactions. However, in recent years, due to the low levels of real estate transactions, and the rising number of transactions that are distressed (i.e., that are executed by an unwilling seller - often compelled by lenders or other claimants - and/or executed without broad exposure or with market exposure but with few, if any, resulting offers), more interpretation, judgment and interpolation/extrapolation within and across property types is required.

Appraisals of commercial real property generally present three approaches to estimating value: 1) market comparables or sales approach; 2 ) cost to replace and 3 ) capitalized cash flows or investment approach. These approaches may or may not result in a common, single value. The market-comparables approach may yield several different values depending on certain basic assumptions, such as, determining highest and best use (which may or may not be the current use); determining the condition (e.g. as-is, when-completed, or for land when-entitled); and determining the unit of value (e.g. as a series of individual unit sales or as a bulk disposition). Further complicating this process already subject to judgment, uncertainty and imprecision are the current low transaction volumes in the residential, commercial and land markets, and the variability that has resulted. This exacerbates the imprecision in the process, and requires additional considerations and inquiries as to whether the transaction was entered into by a willing seller in a functioning market or the transaction was completed in a distressed market, in which the predominant number of sellers are surrendering properties to lenders in partial settlement of debt (as is currently prevalent in the residential markets and is occurring more frequently in commercial markets) and/or participating in "arranged sales" to achieve partial settlement of debts and claims and to generate tax advantage. Either way, the present market is at historically low transaction volumes with neither potential buyers nor sellers willing to transact. In certain asset classes the time elapsed between transactions - other than foreclosures - was 12 or more months.

The uncertainty in the process is exacerbated by overt (over)conservatism and caution exercised by appraisers. Criticized - as having contributed to the asset bubble by inflating values - beginning in the immediate aftermath of the market and economic crisis, as a class the tendency of appraisers now is seemingly to (over)compensate by searching out or over-weighting lower sales comparables, thereby depressing values. It also may be reflective of the tendency in distressed market for lesser-quality properties to transact while upper echelon properties remain off the market - or come on and off the market - because these owners often believe in the intrinsic value of their properties (and the recoverability of that value) and are unwilling to accept "vulture" offers. This accounts for the ever lower transaction volumes for higher quality properties which exacerbate the perception of a broadly declining market in which each succeeding transaction establishes a new low.

Management has the requisite familiarity with the markets the partnership lends in generally and of the collateral properties specifically to analyze sales-comparables and assess their suitability/applicability. Management is acquainted with market participants - investors, developers, brokers, lenders - that are useful, relevant secondary sources of data and information regarding valuation and valuation variability. These secondary sources may have familiarity with and perspectives on pending transactions, successful strategies to optimize value, and the history and details of specific properties - on and off the market - that enhance the process and analysis that is particularly and principally germane to establishing value in distressed markets and/or property types (such as land held for development and for units in a condominium conversion). Multiple inputs from different sources often collectively provide the best evidence of fair value. In these cases expected cash flows would be considered alongside other relevant information. Management's analysis of these secondary sources, as well as the analysis of comparable sales, assists management in preparing its estimates regarding valuations, such as collateral fair value. However, such estimates are inherently imprecise and actual results could differ significantly from such estimates.

Loans, advances and interest income
Loans and advances generally are stated at the unpaid principal balance. Management has discretion to pay amounts (advances) to third parties on behalf of borrowers to protect the partnership's interest in the loan. Advances include, but are not limited to, the payment of interest and principal on a senior lien to prevent foreclosure by the senior lien holder, property taxes, insurance premiums, and attorney fees. Advances generally are stated at the unpaid principal balance and accrue interest until repaid by the borrower.

The partnership may fund a specific loan origination net of an interest reserve to insure timely interest payments at the inception (one to two years) of the loan. As monthly interest payments become due, the partnership funds the payments into the affiliated trust account.

If based upon current information and events, it is probable the partnership will be unable to collect all amounts due according to the contractual terms of the loan agreement; a loan may be designated as impaired. Impaired loans are included in management's periodic analysis of recoverability. Any subsequent payments on impaired loans are applied to late fees and then to reduce first the accrued interest, then advances, and then unpaid principal balances.
 and/or alter the loan's cash flow and delinquency status.



 agreement.

Allowance for loan losses



 arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale.




 which the property is located, and do not enter substantially into the determination of the amount of the non-specific (i.e. general) reserves.
 estate appraisers and brokers. The partnership charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.










Real estate owned (REO), held as investment, net




 assessing the recoverability of the recorded amounts. If the carrying value exceeds future undiscounted cash flows, the assets are reduced to estimated fair value.

## Recently issued accounting pronouncements



 retroactively for all modifications and restructuring activities in 2011. This ASU ends the FASB's deferral of the additional disclosures about TDR activities required by ASU 2010-20.

## Related Parties




 compensated, and other related-party transaction, including the formation loan.

## Results of Operations

The partnership's operating results are discussed below (\$ in thousands).


Please refer to the above table throughout the discussion of Results of Operations.













 optimum time to sell these foreclosed assets.





 an amount not to exceed a distribution rate of $2.1 \% ; 7$ ) a collateral covenant, and 8) a financial covenant.
 agreement resulted in significant changes to the lending and business operations of the partnership, as well as to its balance sheet, results of operations and cash flows.



 secured loan balances declined.

## Revenue - Interest income - Loans



 interest on the average yield rate (\$ in thousands).


Interest Expense - Bank Loan, secured, and other Borrowings
 a decrease in the average daily borrowing, which for the three month period of 2011 was $\$ 47,500,000$ compared to $\$ 76,667,000$ for 2010 .
 upon property.

Provision for losses on loans
 for the three month period ending March 31, 2011.

## Operating Expenses

 impaired loans which are not charged such fee by RMC.
 return processing.


 commercial property. Independent, professional management firms were engaged to oversee operations at each of the larger or complex properties

Operating expenses of rental operations and depreciation of rental properties are presented in the following table for the three months ended March 31, (\$ in thousands).

|  | Three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Rental income | \$ | 2,173 | \$ | 1,064 |
|  |  |  |  |  |
| Operating expenses |  |  |  |  |
| Property taxes |  | 300 |  | 176 |
| Management, administration and insurance |  | 475 |  | 194 |
| Utilities, maintenance and other |  | 399 |  | 197 |
| Advertising and promotions |  | 9 |  | 11 |
| Total operating expenses |  | 1,183 |  | 578 |
| Earnings/(loss) before depreciation |  | 990 |  | 486 |
| Depreciation |  | 397 |  | 346 |
| Rental operations, net | \$ | 593 | \$ | 140 |

Interest expense on the mortgages securing the rental property was $\$ 552,000$ and $\$ 45,000$ for the three month periods ended March 31, 2011 and 2010, respectively.
The increases in real estate owned holding costs for the three month period ended March 31, 2011, compared to the same period in 2010, is primarily due to the increases in the number of REO properties.
The loss on disposal of real estate and impairment loss on real estate for 2010 is the result of the completed sale of a condominium unit and an accepted offer for sale on another condominium unit, set to close escrow in the second quarter of 2010.

## Allowance for Losses

The allowance for loan losses is principally the total of the specific reserves for loans designated impaired (and therefore deemed collateral dependent). Impaired loans for which specific reserves are recorded and the amount of the specific reserves are summarized in the following table (\$ in thousands).

|  | March 31, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Principal | \$ | 171,509 | \$ | 180,242 |
| Recorded investment (4) | \$ | 202,119 | \$ | 211,236 |
| Impaired loans without allowance | \$ | 39,436 | \$ | 39,354 |
| Impaired loans with allowance | \$ | 162,683 | \$ | 171,882 |
| Allowance for loan losses, impaired loans | \$ | 83,999 | \$ | 87,364 |

(4) Recorded investment is the sum of principal, advances, and interest accrued for financial reporting purposes.

Impaired loans had the average balances and interest income recognized and received in cash as presented in the following table for the years ended December 31 , ( $\$$ in thousands).

|  | $\begin{gathered} \text { March } 31 \text {, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Average recorded investment | \$ | 206,678 | \$ | 192,706 |
| Interest income recognized | \$ | 237 | \$ | 1,379 |
| Interest income received in cash | \$ | 161 | \$ | 1,521 |

Loans are designated impaired when based on current information and events, it is probable the partnership will be unable to collect all amounts due in accordance with the terms of the loan agreements. For loans designated impaired, but that are deemed well collateralized, no impairment to the investment in the loan is recorded (i.e. there is no specific reserve recorded).

During the three months ended March 31, 2011, the partnership modified three loans by extending the maturity date, lowering the interest rate, deferring some payments or reducing the monthly payment. One of the modified loans qualified as a troubled debt restructuring under GAAP resulting in a loss of approximately $\$ 50,000$.

For impaired loans, a provision is made for loan losses to adjust the allowance for loan losses to an amount considered by management to be adequate, with due consideration to collateral values, such that the net carrying amount (unpaid principal balance, plus advances, plus accrued interest less the specific allowance) is reduced to the present value of future cash flows discounted at the loan's effective interest rate, or, if a loan is collateral dependent, to the estimated fair value of the related collateral net of any senior loans, which would include costs to sell in arriving at net realizable value if planned disposition of the asset securing a loan is by way of sale. Loans that are determined not to be individually impaired are grouped by the property type of the underlying collateral, and for each loan and for the total by property type, the amount of protective equity or amount of exposure to loss (i.e., the dollar amount of the deficiency of the fair value of the underlying collateral to the loan balance) is computed. Based on its knowledge of the borrowers and their historical (and expected) performance, and the exposure to loss, management estimates an appropriate reserve by property type for probable credit losses in the portfolio. The decline in real estate transactions and volumes has impacted adversely the protective equity for substantially all loans and the allowance for loan losses increased correspondingly.

The partnership may enter into a workout agreement with a borrower whose loan is past maturity or whose loan payments are delinquent. Typically, a workout agreement allows the borrower to extend the maturity date of the balloon payment and/or allows the borrower to make current monthly payments while deferring for periods of time, past due payments, or allows additional time to pay the loan in full. By deferring maturity dates of balloon payments or deferring past due payments, workout agreements may adversely affect the partnership's cash flow and may be classified for financial reporting purposes as a troubled debt restructuring. If a workout agreement cannot be reached, if the borrower repeatedly is delinquent and/or if the collateral is at risk, the general partners may initiate foreclosure by filing a notice of default. This may result - unless the delinquency is satisfied by the borrower or a workout agreement is negotiated - in a foreclosure sale, often resulting in the title to the collateral property being taken by the partnership in satisfaction of the debt. Both troubled debt restructurings and foreclosure sales may result in charge-offs being recorded as offsets to the allowance for loan losses. The partnership charges off uncollectible loans and related receivables directly to the allowance account once it is determined the full amount is not collectible.

Activity in the allowance for loan losses is presented in the following table (\$ in thousands).

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

 other changes, an extension in maturity date, a reduction in repayment amount, a reduction in interest rate or granting an additional loan.

## Liquidity and Capital Resources






 principal, loan payoffs and from the partnership's sale of real estate owned properties.









 reduce the partnership's cash flows and restrict the partnership's ability to invest in new loans or provide earnings and capital distributions.



 suspension of the revolving facility; and assignment of unassigned notes receivable secured by mortgages as additional collateral.

As of October 18, 2010, the partnership and the banks entered into an amended and restated loan agreement. The significant terms and conditions in the amended loan agreement include: 1 ) an extended maturity date of June 30, 2012; with continuing scheduled pay downs of the loan amount to maturity; 2) an interest rate of Prime plus $1.5 \%$ subject to a floor of $5.0 \% ; 3$ ) an annual facility fee (payable quarterly) of $0.5 \%$; 4) required remittance to the banks of $70 \%$ of net proceeds from the sale or refinance of REO and/or net proceeds from loan payoffs in excess of $\$ 5$ million; 5) required remittance of cash balances in excess of $\$ 12$ million; 6) restrictions on use of cash including no new loans with the exception of refinance of existing loans, no expenditures in the ordinary course of business to preserve, maintain, repair, or operate property in excess of $\$ 1$ million without prior written consent (subject to exclusions for funds set aside for REO projects and servicing of senior liens designated in the loan agreement), limitations on distributions to electing limited partners of an amount not to exceed a distribution rate of $2.1 \% ; 7$ ) a collateral covenant, and 8 ) a financial covenant. The bank loan balance at March 31, 2011 and December 31, 2010 was $\$ 42,500,000$ and $\$ 50,000,000$, respectively. The loan is scheduled to be paid off in June 2012.

Cash received from loan payments, loan payoffs, the sale of real estate owned and third-party mortgages obtained on stabilized properties that we own and are included in REO is predominantly used to paydown the amount outstanding on the bank loan, to make the periodic interest and principal payments on the loan, to protect the security interest in the collateral securing the loans from senior debt and claims, to maintain and develop REO, to meet the operating expenses of the partnership, and to fund periodic payments to limited partners that elected monthly, quarterly and annual distributions.

At the time of their subscription to the partnership, limited partners must elect either to receive monthly, quarterly or annual cash distributions from the partnership, or to compound earnings in their capital account. If an investor initially elects to receive monthly, quarterly or annual distributions, such election, once made, is irrevocable. If the investor initially elects to compound earnings in his/her capital account, in lieu of cash distributions, the investor may, after three (3) years, change the election and receive monthly, quarterly or annual cash distributions. Earnings allocable to limited partners, who elect to compound earnings in their capital account, will be retained by the partnership for making further loans or for other proper partnership purposes and such amounts will be added to such limited partners' capital accounts. The percent of limited partnerships electing distribution of allocated net income, if any, by weighted average to total partners' capital was $53 \%$ and $48 \%$ at March 31 , 2011 and 2010, respectively. Should the amount distributed to limited partners based on estimated net income exceed the full year results of operations, the excess amount distributed would be a return of capital.

Under the terms of the amended and restated loan agreement, distributions to electing limited partners cannot exceed a distribution rate of $2.1 \%$. Accordingly, the partnership is restricted in its ability to increase distributions to the limited partners until the bank loan is repaid in full, which the partnership currently anticipates will occur on or about the scheduled maturity date of June 30, 2012. However, if borrowers continue to default on their loan obligations, if the partnership's needs for cash increase substantially, or if income flows into the partnership decrease, then the partnership may be unable to service its scheduled debt payments during the loan term or may be unable to repay the bank loan in full on the maturity date. As with the recovery of the real estate market and the economy generally, it is anticipated rebuilding earnings and cash flows will be a slow process. It is not anticipated limited partners will see a quick or large increase in the earnings or distributions within the limitations imposed by the bank loan. Rather, such increases, if any, are anticipated to grow slowly over time as the economy and the state of the partnership improves and the bank loan is repaid. For the three months ended March 31, 2011 and 2010, the partnership distributed $\$ 1,339,000$ and $\$ 2,006,000$, respectively.

The partnership also allows the limited partners to withdraw their capital account subject to certain limitations and penalties. Once a limited partner's initial five-year holding period has passed, the general partners expect to see an increase in liquidations due to the ability of limited partners to withdraw without penalty. This ability to withdraw five years after a limited partner's investment has the effect of providing limited partner liquidity and the general partners expect a portion of the limited partners to avail themselves of this liquidity. This has the anticipated effect of increasing the net capital of the partnership, primarily through retained earnings during the offering period. The general partners expect to see increasing numbers of limited partner withdrawals during a limited partner's $5^{\text {th }}$ through $10^{\text {th }}$ anniversary, at which time the bulk of those limited partners who have sought withdrawal have been liquidated.




 distributions made to the limited partners, who had made the election to receive distributions of their pro-rata share of the net income.


 improve to levels that enable the partnership to accomplish these objectives.






 included on any FINRA member client account statement in providing a per unit estimated value of the client's investment in the partnership in accordance with NASD Rule 2340 .

 liquidate his or her investment is limited subject to certain liquidation rights provided by the partnership, which may include early withdrawal penalties.

## Current Economic Conditions


 with the exception of financing for stabilized multi-family properties.




 were just a few years ago.

In addition, CoreLogic released data showing that 11.1 million ( 23.1 percent) of all residential properties with a mortgage were in negative equity at the end of the fourth quarter of 2010 , up from 10.8 million ( 22.5 percent) the previous quarter. Negative equity means that the borrower owes more than the value of the property. An additional 2.4 million borrowers had less than five percent equity, referred to as near-negative equity, in the fourth quarter. Together, negative equity and near-negative equity mortgages accounted for 27.9 percent of all residential properties with a mortgage nationwide. The borrowers that have mortgages larger than the value of their homes are in a difficult position along with their lenders. If the borrowers desire to sell their property for a myriad of reasons or have difficulty making their payments and are forced to sell their property they will not be able to generate sufficient proceeds from a sale to payoff their lenders unless they have sufficient cash assets that they choose to pay to the lender. Alternatively, they can let the lender take the property in satisfaction of their debt. In these cases the homeowner loses their home and the lender loses a portion of their debt if they choose to sell the acquired property in the near term. Additionally, borrowers with negative equity will find most lenders unwilling to provide new or lower cost financing as there will be inadequate equity to provide a cushion should a borrower default upon their mortgage. This leaves borrowers with negative equity locked into their properties and bound to their existing lender for the foreseeable future.

During the first quarter of 2011, interest rates continued to remain low and for those that can qualify for new loans the cost of carrying a mortgage continued to help improve ownership affordability. Even as of May 12, 2011, the Freddie Mac interest rate for a 30 -year fixed mortgage was 4.63 percent (with 0.7 points of cost). In spite of historically low rates, credit remains difficult to obtain and consumers remain skeptical of real estate continuing to maintain value particularly in consideration of the declines in property values since 2007. Therefore, many potential purchasers lack the confidence to purchase and demand for real estate remains at historical lows.

The number of California new and resale houses and condominiums sold during March 2011 was 36,417 . That was up 33.3 percent from 27,320 in February, and down 2.4 percent from 37,295 for March 2010. California sales for the month of March have varied from a low of 24,565 in 2008 to a high of 68,848 in 2005. Distressed property sales made up about 57 percent of California's March resale market. Of the existing homes sold, 39.3 percent were properties that had been foreclosed on during the past year. That was down from 40.1 percent in February and down from 40.3 percent in March a year ago. The all-time high was in February 2009 at 58.5 percent. Additionally, short sales - transactions where the sale price fell short of what was owed on the property - made up an estimated 17.6 percent of resales. That was down from an estimated 18.8 percent in February but the same as a year earlier and up from 11.4 percent two years ago.

The median price paid for a California home in March 2011 was $\$ 249,000$, up 2.0 percent from $\$ 244,000$ in February, and down 2.4 percent from $\$ 255,000$ for March a year ago. The year-over-year decrease was the sixth in a row after eleven months of increases. The bottom of the current residential real estate cycle was $\$ 221,000$ in April 2009, while the peak was at $\$ 484,000$ in early 2007 . While we are above the current historical median price low set in April 2009, the recent decreases in median price and low sales volumes continue to lead to expectations that real estate values will not increase significantly in the near term and are more indicative of a real estate market struggling with oversupply as a result of too many properties being delivered to the market from lenders due to borrower defaults and lack of demand.

The Gross Domestic Product (GDP) grew at a 1.8 percent rate during the first quarter of 2011. While this is a positive sign that the overall US economy is improving, real estate, which was one of the worst hit industries of the Great Recession, continues to be severely and adversely impacted by the downturn of the last four years. Jobs are an important factor effecting home affordability. The national unemployment rose in the United States from 9.3 percent in 2009 to 9.6 percent in 2010, the highest level since 1983. As of March 2011 the national unemployment rate had decreased to 8.8 percent, still high but moving downward as the economy has begun to create jobs.

At the same time, unemployment rose in California to its highest level since records began in 1976. In December 2010, the state posted a 12.5 percent unemployment rate, up from 12.2 percent in December 2009. By March 2011 the unemployment rate in California had declined to 12.0 percent, which is a significant improvement but still an unemployment rate that clearly illustrates the economic difficulties in the state and the depth of the Great Recession.

The San Francisco Bay Area fared better than the state as a whole, with unemployment falling in the Silicon Valley from 11.5 percent in December 2009 , to 10.7 percent in December 2010 and to 10.6 percent in March 2011 and in the San Francisco-Oakland region from 10.2 percent in December 2009, to 9.9 percent in December 2010 and rising to 10.0 percent as of March 2011. Overall, the rapid rise in unemployment in recent years has caused significant worker concerns regarding job security and lowered confidence in their own financial circumstances. Spending on new homes, upgrades to larger homes and remodeling of existing housing are all highly dependent upon consumer sentiment and financial circumstances. Until unemployment drops considerably or returns to more normal levels, residential real estate values and a more normal real estate market will be hard pressed to emerge and begin a solid recovery.

Overall, there are signs that general economic conditions are improving. Unemployment has remained high but is not generally rising. Home prices fell on average but not nearly by the magnitudes in preceding years. Interest rates are remaining low and consumer sentiment while low is improving. The ends of recessions and periods of home price depreciation are often one of the most opportune times to make loans. Borrowers that qualify for a mortgage, particularly under stringent underwriting guidelines, are often the highest performing groups of borrowers in the long run. There is less competition from other lenders as they are still sitting on the sidelines or have left the industry altogether. With well collateralized loans, low loan-to-value lenders should avoid the dangers of lending into a bubble market and face limited exposure to further real estate value declines.

The company views the current economic conditions as a period in which to continue to stabilize its existing borrower base and to stabilize the properties it has acquired either through making cosmetic improvements in order to enhance the sale of these properties or to improve cash flows on properties held through leasing, improving tenancies and reducing property expenses.

## Contractual Obligations

Contractual obligations of the partnership are summarized in the following table as of March 31, 2011 ( $\$$ in thousands).

|  | Contractual Obligation (principal only) | Total |  | Less than 1 Year |  | 1-3 Years |  | More than 3 Years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank loan, secured |  | \$ | 42,500 | \$ | 32,250 | \$ | 10,250 | \$ | - |
| Mortgages payable |  |  | 42,850 |  | 7,734 |  | 4,306 |  | 30,810 |
| Construction contracts |  |  | 200 |  | 200 |  | - |  | - |
| HOA special assessment |  |  | 308 |  | 308 |  | - |  | - |
| Construction loans |  |  | - |  | - |  | - |  | - |
| Rehabilitation loans |  |  | - |  | - |  | - |  | - |
|  |  |  |  |  |  |  |  |  |  |
| Total |  | \$ | 85,858 | \$ | 40,492 | \$ | 14,556 | \$ | 30,810 |

## PORTFOLIO REVIEW

## Secured Loan Portfolio

The partnership generally funds loans with a fixed interest rate and a five-year term. As of March 31, 2011, approximately $71 \%$ of the partnership's loans (representing $86 \%$ of the aggregate principal balance of the partnership's loan portfolio) have a five year term or less from loan inception. The remaining loans have terms longer than five years. As of March 31, 2011, approximately $33 \%$ of the loans outstanding (representing $59 \%$ of the aggregate principal balance of the partnership's loan portfolio) provide for monthly payments of interest only, with the principal due in full at maturity. The remaining loans require monthly payments of principal and interest, typically calculated on a 30 year amortization, with the remaining principal balance due at maturity.

- Secured loans unpaid principal balance (principal) - Secured loan transactions are summarized in the following table for the three months ended March 31, (\$ in thousands).

|  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Principal, beginning of year | \$ | 202,134 | \$ | 268,445 |
| New loans added |  | 3 |  | 504 |
| Borrower repayments |  | $(5,824)$ |  | $(15,564)$ |
| Foreclosures |  | $(6,502)$ |  | $(6,421)$ |
| Other |  | - |  | (440) |
| Principal, end of period | \$ | 189,811 | \$ | 246,524 |

- Loan characteristics - Secured loans had the characteristics presented in the following table ( $\$$ in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of secured loans |  | 72 |  | 79 |
| Secured loans - principal | \$ | 189,811 | \$ | 202,134 |
| Secured loans - interest rates range (fixed) |  | 2.75\%-12.00\% |  | 2.75\%-12.00\% |
| Average secured loan - principal | \$ | 2,636 | \$ | 2,559 |
| Average principal as percent of total principal |  | 1.39\% |  | 1.27\% |
| Average principal as percent of partners' capital |  | 1.17\% |  | 1.12\% |
| Average principal as percent of total assets |  | 0.82\% |  | 0.79\% |
|  |  |  |  |  |
| Largest principal as percent of total principal |  | 19.98\% |  |  |
|  |  | 16.76\% |  |  |
|  |  |  |  | 16.67\% |
| Largest principal as percent of total assets |  | 11.86\% |  | 11.78\% |
| allest secured loan - principal | \$ | 79 |  |  |
| Smallest secured loan - pricipal | s | 79 |  | 79 |
| Smallest principal as percent of total principal |  | 0.04\% |  | 0.04\% |
| Smallest principal as percent of partners' capital |  | 0.03\% |  | 0.03\% |
| Smallest principal as percent of total assets |  | 0.02\% |  | 0.02\% |
|  |  |  |  |  |
| Number of counties where security is located (all California) |  | 25 |  | 27 |
| Largest percentage of principal in one county |  | 29.14\% |  | 28.80\% |
|  |  |  |  |  |
| Number of secured loans in foreclosure status |  | 12 |  | 13 |
| Secured loans in foreclosure - principal | \$ | 90,218 | \$ | 55,146 |
|  |  |  |  |  |
| Number of secured loans with an interest reserve |  | - |  | - |
| Interest reserves | \$ | - | \$ | - |

As of March 31, 2011, the partnership's largest loan, in the unpaid principal balance of \$37,923,000 (representing $19.98 \%$ of outstanding secured loans and $11.86 \%$ of partnership assets) has an interest rate of $9.25 \%$ and is secured by a condominium/apartment complex located in Sacramento County, California. This loan matured July 1, 2010. The partnership has been pursuing the borrower on several fronts to obtain satisfaction of the debt, including having the courts place a receiver in charge of the property. In February 2011, the partnership filed a notice of default on the loan.

Larger loans sometimes increase above $10 \%$ of the secured loan portfolio or partnership assets as these amounts decrease due to limited partner withdrawals, loan payoffs and restructuring of existing loans.

- Lien positions - Secured loans had the lien positions presented in the following table (\$ in thousands).


 particularly over the last two years, and the portfolio's current loan to value ratio likely is higher than this historical ratio.
- Property type - Secured loans summarized by property type of the collateral are presented in the following table (\$ in thousands).

|  | March 31, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans |  | Principal | Percent | Loans |  | Principal | Percent |
| Single family | 58 | \$ | 148,576 | 78\% | 63 | \$ | 155,241 | 77\% |
| Multi-family | 4 |  | 5,337 | 3 | 5 |  | 8,135 | 4 |
| Commercial | 9 |  | 35,353 | 19 | 10 |  | 38,212 | 19 |
| Land | 1 |  | 545 | - | 1 |  | 546 | - |
| Total secured loans | 72 | \$ | $\underline{\text { 189,811 }}$ | 100\% | 79 | \$ | $\underline{202,134}$ | 100\% |




 $\$ 135,948,000$, respectively, of the partnership's loans were secured by condominium properties

 which may have an impact on the partnership loans that are secured by such condominium property.



- Scheduled maturities - Secured loans are scheduled to mature as presented in the following table (\$ in thousands).

| Scheduled maturities | Loans | Principal |  | Percent |
| :---: | :---: | :---: | :---: | :---: |
| 2011 | 13 | \$ | 12,460 | 7 |
| 2012 | 17 |  | 52,643 | 28 |
| 2013 | 14 |  | 5,645 | 3 |
| 2014 | 2 |  | 2,532 | 1 |
| 2015 | 8 |  | 1,954 | 1 |
| Thereafter | 4 |  | 2,208 | 1 |
| Total future maturities | 58 |  | 77,442 | 41 |
| Matured at March 31, 2011 | 14 |  | 112,369 | 59 |
| Total secured loans | 72 | \$ | 189,811 | 100\% |

It is the partnership's experience that loans may be repaid or refinanced before, at or after the contractual maturity date. For matured loans, the partnership may continue to accept payments while pursuing collection of amounts owed from borrowers. Therefore, the above tabulation for scheduled maturities is not a forecast of future cash receipts.

- Matured loans - Secured loans past maturity are summarized in the following table (\$ in thousands).

|  |  | $\begin{gathered} \text { March } 31 \text {, } \\ 2011 \end{gathered}$ |  | $\text { er } 31 \text {, }$ |
| :---: | :---: | :---: | :---: | :---: |
| Secured loans past maturity |  |  |  |  |
| Number of loans (2) (3) |  | 14 |  | 13 |
| Principal | \$ | 112,369 | \$ | 95,264 |
| Advances |  | 17,562 |  | 14,424 |
| Accrued interest |  | 8,426 |  | 8,040 |
| Loan balance | \$ | 138,357 | \$ | 117,728 |
| Percent of loans |  | 59\% |  | 47\% |

(2) The secured loans past maturity include 10 loans as of March 31, 2011 and December 31, 2010, also included in the secured loans in non-accrual status.
(3) The secured loans past maturity include 12 and 11 loans as of March 31, 2011 and December 31, 2010, respectively, also included in the secured loans delinquency category.

Delinquency - Secured loans summarized by payment delinquency are presented in the following table ( $\$$ in thousands).

|  | $\begin{gathered} \text { March 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| 30-89 days past due | \$ | 10,359 | \$ | 8,083 |
| 90-179 days past due |  | 318 |  | 2,511 |
| 180 or more days past due |  | 151,249 |  | 156,866 |
| Total past due |  | 161,926 |  | 167,460 |
| Current |  | 27,885 |  | 34,674 |
| Total secured loans | \$ | 189,811 | \$ | $\underline{ }$ 202,134 |

The partnership reports delinquency based upon the most recent contractual agreement with the borrower.

Interest income accrued on loans contractually past due 90 days or more as to principal or interest payments during the months ended March 31,2011 and 2010 was $\$ 8,000$ and $\$ 1,277,000$, respectively. Accrued interest on loans contractually past due 90 days or more as to principal or interest payments at March 31, 2011 and December 31, 2010 was $\$ 11,654,000$ and $\$ 12,078,000$, respectively.

At March 31, 2011, the partnership had 14 workout agreements in effect with an aggregate principal of $\$ 18,269,000$. Of the 14 borrowers, 13 , with an aggregate principal of $\$ 17,849,000$, had made all required payments under the workout agreements and were included in the above table as current. Ten of the 14 loans, with an aggregate principal of $\$ 17,049,000$ were designated impaired and 6 of the 10 impaired loans with an aggregate principal of $\$ 7,957,000$ were in non-accrual status.

At December 31, 2010, the partnership had 14 workout agreements in effect with an aggregate principal of $\$ 20,444,000$. Of the 14 borrowers, 11 , with an aggregate principal of $\$ 19,097,000$ had made all required payments under the workout agreements and the loans were included in the above table as current. The three loans, which were 90 or more days past due, were not designated impaired and were accruing interest. Ten of the 14 loans, with an aggregate principal of $\$ 19,223,000$ were designated impaired and 6 of the 10 impaired loans with an aggregate principal of $\$ 10,131,000$ were in non-accrual status.

- Loans in non-accrual status - Secured loans in nonaccrual status are summarized in the following table (\$ in thousands).

| Secured loans in nonaccrual status | March 31, <br> 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Number of loans |  | 25 |  | 28 |
| Principal | \$ | 158,767 | \$ | 167,500 |
| Advances |  | 17,986 |  | 18,153 |
| Accrued interest |  | 11,659 |  | 11,971 |
| Loan balance | \$ | 188,412 | \$ | 197,624 |
| Foregone interest | \$ | 3,474 | \$ | 12,012 |

At March 31, 2011 and December 31, 2010, there were 2 and 4 loans, respectively, with loan balances of $\$ 337,000$ and $\$ 1,327,000$, respectively, that were contractually 90 or more days past due as to principal or interest and not in non-accrual status.

Loans designated as impaired and the allowance for loan losses are presented and discussed under the section entitled "Allowance for Losses" above.

- Distribution by California counties - The distribution of secured loans outstanding by California counties is presented in the following table at March 31, 2011 and December 31, 2010 ( $\$$ in thousands).

|  | March 31, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans |  | Principal | Percent | Loans |  | Principal | Percent |
| San Francisco Bay Area | 42 | \$ | 130,025 | 68\% | 44 | \$ | 135,788 | 67\% |
| Other Northern California | 14 |  | 51,614 | 28 | 16 |  | 55,567 | 28 |
| Southern California | 16 |  | 8,172 | 4 | 19 |  | 10,779 | 5 |
| Total secured loans | 72 | \$ | 189,811 | 100\% | 79 | \$ | $\underline{\text { 202,134 }}$ | 100\% |

The partnership also makes loans requiring periodic disbursements of funds. As of March 31, 2011, there were one such loans. These include loans for the ground up construction of buildings and loans for rehabilitation of existing structures. Interest on these loans is computed with the simple interest method and only on the amounts disbursed on a daily basis.

The status of the partnership's loans, which are periodically disbursed as of March 31, 2011, is set forth below (\$ in thousands).

|  | Complete Construction | Rehabilitation |  |
| :---: | :---: | :---: | :---: |
| Disbursed funds | \$ | , | 17,000 |
| Undisbursed funds | \$ | \$ |  |
| "Construction loan properties. For each March 31, 2011, the $10 \%$ of the loan port | , whether residential, co ases throughout the con oans. Funding of constr |  | rcial or multifamily ction process. As of n loans is limited to |
| The partnership als which, in the determ will then be sold t Rehabilitation Loan some of the same ris | ential, commercial or m of existing condominiu rch 31, 2011 the partne Construction Loans, R |  | mily properties and The refurbished units had $\$ 17,000,000$ in ilitation Loans carry |

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
Not included as the partnership is a smaller reporting company.

## ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures


 partnership's disclosure controls and procedures were effective.

## Changes to Internal Control Over Financial Reporting

 that have materially affected, or are reasonably likely to materially affect, the partnership's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. Legal Proceedings

In the normal course of business, the partnership may become involved in various types of legal proceedings such as assignment of rents, bankruptcy proceedings, appointment of receivers, unlawful detainers, judicial foreclosure, etc., to enforce provisions of the deeds of trust, collect the debt owed under promissory notes, or to protect, or recoup its investment from real property secured by the deeds of trust and resolve disputes between borrowers, lenders, lien holders and mechanics. None of these actions would typically be of any material importance. As of the date hereof, the partnership is not involved in any legal proceedings other than those that would be considered part of the normal course of business

## Risk Factors

Not included as the partnership is a smaller reporting company.

## Unregistered Sales of Equity Securities and Use of Proceeds

Not Applicable.

## Defaults Upon Senior Securities

Not Applicable.

ITEM 4.

None.

ITEM 6. Exhibits
31.1 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 31.2 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 31.3 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 32.2 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 32.3 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

REDWOOD MORTGAGE INVESTORS VIII

| Signature | Title | Date |
| :---: | :---: | :---: |
| /S/ Michael R. Burwell |  |  |
| Michael R. Burwell | General Partner | May 16, 2011 |
| /S/ Michael R. Burwell |  |  |
| Michael R. Burwell | President of Gymno Corporation, (Principal Executive Officer); Director of Gymno Corporation Secretary/Treasurer of Gymno Corporation (Principal Financial and Accounting Officer) | May 16, 2011 |
| /S/ Michael R. Burwell |  |  |
| Michael R. Burwell | President, Secretary/Treasurer of Redwood Mortgage Corp. (Principal Financial and Accounting Officer); Director of Redwood Mortgage Corp. | May 16, 2011 |


[^0]:    The accompanying notes are an integral part of these consolidated financial statements

