## CNB CORPORATION

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William R. Benson
Harold G. Cushman, III
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Banking Officer

## TO OUR SHAREHOLDERS AND FRIENDS:

The U.S. national economic recovery continued through the fourth quarter of 2010. The Bureau of Economic Analysis, a division of the U.S. Department of Commerce, has indicated in its Second Advance Estimate that real gross domestic product (GDP) increased at an annual rate of $2.8 \%$ for the fourth quarter of 2010 , up from an annual rate of $2.6 \%$ for the third quarter. The increase in the growth rate of real GDP in the fourth quarter reflects positive contributions from personal consumption expenditures, exports, and nonresidential fixed investment that were partly offset by spending Locally the real estate sector fell in the fourth quarter of 2010 with the total number of real estate transactions decreasing approximately $12 \%$ as compared to the fourth quarter of 2009 . This is a decline from the approximate $1 \%$ decline and $35 \%$, and $35 \%$ increases experienced for the third, second, and first quarters of 2010, respectively, in comparison to the same periods in 2009. The banking industry has continued to experience significant difficulties, with 157 bank failures occurring nationally in 2010 compared to 140 for 2009, and 25 for 2008. For 2010 Conway National maintained a solid financial position. However, operating results remained below historical performance.

Net income for the year ended December 31, 2010 totaled $\$ 1,040,000$, down $79.5 \%$ from the net income of $\$ 5,067,000$ earned for the year ended December 31, 2009. Although the Company incurred historically low profitability for 2010, the Bank performed well in comparison to the combined operating results of all South Carolina banks, which posted a combined return on average assets of (.39)\%. On a per share basis, earnings declined $79.5 \%$ from $\$ 3.03$ for 2009 to $\$ .62$ for 2010 representing a return on average assets of $.11 \%$ and a return on average equity of $1.18 \%$ as compared to $.56 \%$ and $5.91 \%$, respectively, for 2009.

Total assets declined to $\$ 911.3$ million at December 31, 2010, a decrease of $1.0 \%$ from December 31, 2009, and capital stood at $\$ 86.3$ million at December 31, 2010 compared to $\$ 87.4$ million at December 31, 2009. Total deposits were $\$ 718.1$ million at December 31, 2010, an increase of $1.8 \%$ from $\$ 705.3$ million for the previous year. The Bank experienced a decrease in repurchase agreements, which decreased $5.3 \%$ from $\$ 104.7$ million at December 31, 2009 to $\$ 99.2$ million at December 31, 2010. Loans totaled $\$ 534.2$ million at December 31, 2010, a decrease of $7.9 \%$ from December 31, 2009; and investment securities were $\$ 296.1$ million, an increase of $29.0 \%$ from the prior year. The changes in total assets, total deposits, and repurchase agreements from 2009 to 2010 reflect management's planned efforts to control growth during thi period of soft loan demand.

Net income for the year ended December 31, 2010 of $\$ 1,040,000$ is significantly lower than historical returns experienced by the Bank. Bank earnings are primarily the result of the Bank's net interest income, which decreased $4.7 \%$ to $\$ 30,337,000$ for 2010 from $\$ 31,818,000$ for 2009 Other factors which affect earnings include the provision for possible loan losses, noninterest expense, and noninterest income. The provision for possible loan losses increased significantly, $53.1 \%$, from $\$ 8,748,000$ for 2009 to $\$ 13,397,000$ for 2010. The allowance for loan losses, as a percentage of gross loans, was increased to $2.18 \%$ at December 31,2010 as compared to $1.58 \%$ at December 31, 2009. Noninterest expense decreased $2.8 \%$ from $\$ 24,069,000$ for 2009 to
$\$ 23,405,000$ for 2010; and noninterest income decreased $77 \%$ from $\$ 8,179,000$ to $\$ 7,549,000$ for the same periods, respectively. Noninterest expense decreased primarily due to decreased salaries and employee benefits expense and FDIC deposit insurance assessments, which decreased $4.9 \%$ and $28.6 \%$ from 2009 to 2010, respectively. The decrease in FDIC deposit insurance assessments was due to the lack of a special assessment, which the industry incurred in 2009, and which was not assessed in 2010. The decreases in noninterest expense were partially offset by increased examination and professional fees and the net cost of operation of other real estate owned from 2009 to 2010. Noninterest income decreased primarily due to decreased gains on sales of investment securities and decreased other operating income:

With the national and local economies expected to remain subdued throughout 2011, we anticipate that profitability will remain below historical levels, but should improve moderately from 2010 levels; and, at the same time, expect that the Bank will continue to grow, further strengthen, comparison continue to address credit concerns during 2011. Loan losses leveled in the third quarter of 2010 and began to decline in the fourth quarter of 2010. Loan losses are expected to remain above historical levels during 2011, but at levels lower than those experienced during 2010.

Although the national and local economies have begun to show some strengthening, much uncertainty remains about the sustainability and speed of the current recovery. However, we are confident that your bank will continue steadfast and strong through, what is hoped to be, the closing year of this difficult period
future demands and opportunities.

Conway National continues to maintain a substantial financial position and profitability which compare favorably to local markets. Conway National remains dedicated to its conservative and We look forward to the future and continuing to build your bank steeped in our traditions of We look forward to the future and continuing to build your bank steeped in our traditions of

# CNB CORPORATION and <br> CNB <br> The <br> Conway <br> National Bank 

CORPORATION

FINANCIAL REPORT

DECEMBER 31, 2010
www.conwaynationalbank.com
W. Jennings Duncan, President

CNB Corporation and The Conway National Bank

# CNB CORPORATION AND SUBSIDIARY 

## Conway, South Carolina

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

| ASSETS: | Dec. 31, 2010 | Dec 31, 2009 |
| :---: | :---: | :---: |
| Cash and cash equivalents: |  |  |
| Cash and due from banks. | \$ 20,699,000 | \$ 25,879,000 |
| Due from Federal Reserve Bank, balance in excess of requirement $\qquad$ | 11,818,000 | 36,765,000 |
| Federal funds sold | 14,000,000 | 14,000,000 |
| Total cash and cash equivalents | 46,517,000 | 76,644,000 |
| Investment securities available for sale | 275,381,000 | 214,615,000 |
| Investment securities held to maturity (fair value \$20,784,000 in 2010 and |  |  |
| \$15,165,000 in 2009. | 20,678,000 | 14,949,000 |
| Other investments, at cost | 2,729,000 | 3,041,000 |
| Loans | 534,186,000 | 579,796,000 |
| Less allowance for loan losses. | $(11,627,000)$ | (9,142,000) |
| Net Loans | 522,559,000 | 570,654,000 |
| Premises and Equipment | 22,088,000 | 23,251,000 |
| Other real estate owned. | 5,476,000 | 1,622,000 |
| Accrued interest receivable. | 4,650,000 | 5,498,000 |
| Other assets | 11,193,000 | 10,367,000 |
| Total assets | \$ 911,271,000 | \$ 920,641,000 |
| LIABILITIES AND STOCKHOLDERS' EQUITY: |  |  |
| Liabilities: |  |  |
| Deposits: |  |  |
| Noninterest-bearing. | \$ 108,031,000 | \$ 96,834,000 |
| Interest-bearing. | 610,109,000 | 608,436,000 |
| Total deposits | 718,140,000 | 705,270,000 |
| Securities sold under agreement to repurchase.... | 99,153,000 | 104,654,000 |
| United States Treasury demand notes. | 2,324,000 | 650,000 |
| Federal Home Loan Bank advances.. |  | 15,000,000 |
| Other liabilities. | 5,321,000 | 7,638,000 |
| Total Liabilities. | 824,938,000 | 833,212,000 |


| Stockholders' Equity: |  |  |
| :---: | :---: | :---: |
| Common stock, $\$ 5$ par value; authorized $3,000,000$; outstanding 1,664,622 in 2010 and |  |  |
| 1,677,233 in 2009. | 8,323,000 | 8,386,000 |
| Capital in excess of par value of stock | 50,486,000 | 51,418,000 |
| Retained earnings. | 27,660,000 | 26,620,000 |
| Accumulated other comprehensive income/(loss) | $(136,000)$ | 1,005,000 |
| Total stockholders' equity... | 86,333,000 | 87,429,000 |
| Total liabilities and stockholders' equity | \$ 911,271,000 | \$ 920,641,000 |

## CONSOLIDATED STATEMENTS OF INCOME

|  | For The Year Ended |  |  |
| :---: | :---: | :---: | :---: |
| INTEREST INCOME: | Dec. 31, 2010 | Dec. 31, 2009 |  |
| Interest on loans and fees on loans | \$ 34,382,000 | \$ | 37,170,000 |
| Interest on investment securities: |  |  |  |
| Taxable investment securities | 4,235,000 |  | 5,432,000 |
| Nontaxable investment securities | 1,170,000 |  | 1,219,000 |
| Other securities | 17,000 |  | 20,000 |
| Interest on federal funds sold and Federal Reserve Bank |  |  |  |
| Total interest income | 39,957,000 |  | 43,947,000 |
| INTEREST EXPENSE: |  |  |  |
| Interest on deposits. | 8,647,000 |  | 10,668,000 |
| Interest on securities sold under agreement to repurchase.. | 791,000 |  | 1,121,000 |
| Interest on other short-term borrowings | 182,000 |  | 340,000 |
| Total interest expense | 9,620,000 |  | 12,129,000 |
| Net interest income | 30,337,000 |  | 31,818,000 |
| Provision for loan losses | 13,397,000 |  | 8,748,000 |
| Net interest income after provision for loan losses | 16,940,000 |  | 23,070,000 |
| Noninterest income: |  |  |  |
| Service charges on deposit accounts. | 3,541,000 |  | 3,530,000 |
| Gains on sales of securities | 1,066,000 |  | 1,576,000 |
| Other operating income | 2,942,000 |  | 3,073,000 |
| Total noninterest income | 7,549,000 |  | 8,179,000 |
| Noninterest expense: |  |  |  |
| Salaries and employee benefits | 13,315,000 |  | 14,005,000 |
| Occupancy expense. | 3,340,000 |  | 3,313,000 |
| Examination and professional fees | 994,000 |  | 778,000 |
| FDIC deposit insurance assessments. | 1,176,000 |  | 1,648,000 |
| Net cost of operation of other real estate owned | 454,000 |  | 149,000 |
| Other operating expenses | 4,126,000 |  | 4,176,000 |
| Total noninterest expense | 23,405,000 |  | 24,069,000 |
| Income before income taxes. | 1,084,000 |  | 7,180,000 |
| Income tax provision | 44,000 |  | 2,113,000 |
| Net Income.. | \$ 1,040,000 | \$ | 5,067,000 |

Per share:

| Net income per weighted average shares outstanding .......... | $\$$ | .62 |  | $\$ 1.03$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

