# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

 SECURITIES EXCHANGE ACT OF 1934Date of Report (Date of earliest event reported):

January 28, 2011

## THE SAVANNAH BANCORP, INC.

(Exact name of registrant as specified in its charter)

Georgia
State of Incorporation

0-18560
SEC File No.
58-1861820
Tax I.D. No

25 Bull Street, Savannah, GA 31401
(Address of principal executive offices) (Zip Code)

912-629-6486
(Registrant's telephone number, including area code)

Not Applicable
(Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
|_| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
|_| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
|_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
|_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)

## Item 2.02-Results of Operations and Financial Condition

On January 28, 2011, The Savannah Bancorp, Inc. ("Registrant") issued a news release with respect to the announcement of earnings for 2010.

A copy of Registrant's press release is attached hereto as Exhibit 99.1 and by this reference is hereby incorporated by reference into this Form 8 - K and made a part hereof.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

The Savannah Bancorp, Inc. (Registrant)

By: /s/ Michael W. Harden, Jr.
Date: January 28, 2011
Michael W. Harden, Jr.
Chief Financial Officer

# The Savannah Bancorp, Inc. <br> Year-End Earnings Announcement 

## January 28, 2011 <br> For Release: Immediately

## Savannah Bancorp Reports Fourth Quarter and Annual Results

SAVANNAH, GA--(Globe Newswire) - January 28, 2011 - The Savannah Bancorp, Inc. (Nasdaq: SAVB) reported a net loss for the fourth quarter 2010 of $\$ 1,876,000$ compared to net income of $\$ 762,000$ in the fourth quarter 2009. Net loss per diluted share was 26 cents in the fourth quarter of 2010 compared to net income per diluted share of 13 cents in 2009. Net loss for 2010 was $\$ 3,989,000$ compared to net income of $\$ 929,000$ in 2009. Net loss per diluted share was 60 cents in 2010 compared to net income per diluted share of 16 cents in 2009. The decline in 2010 earnings results primarily from a higher provision for loan losses, lower gain on sale of securities and gain on hedges, partially offset by higher net interest income. Pretax earnings before the provision for loan losses and gain/loss on sale of securities and foreclosed assets were $\$ 15,765,000$ in 2010 versus $\$ 14,596,000$ in 2009 . Core earnings were $\$ 4,448,000$ in the fourth quarter 2010 compared to $\$ 3,835,000$ in 2009 .

Total assets increased 1.6 percent to $\$ 1.07$ billion at December 31, 2010, up $\$ 16$ million from $\$ 1.05$ billion a year earlier. Loans totaled $\$ 827$ million compared to $\$ 884$ million one year earlier, a decrease of 6.5 percent. Deposits totaled $\$ 924$ million and $\$ 885$ million at December 31, 2010 and 2009, respectively, an increase of 4.4 percent. Shareholders' equity was $\$ 85.8$ million at December 31, 2010 compared to $\$ 79.0$ million at December 31, 2009. The Company's total capital to risk-weighted assets ratio was 12.29 percent at December 31, 2010, which exceeds the 10 percent required by the regulatory agencies to maintain well-capitalized status.

John C. Helmken II, President and CEO, said, "In the fourth quarter, we had an opportunity to exit several nonperforming relationships and though the short term impact of those actions resulted in our quarterly loss, the actions allowed us to resolve several significant problem assets. While there seems to be a growing sentiment, both regionally and locally, that the economy has turned the corner, it is only appropriate that we move some of these nonperforming assets in the event the bottom that we are sensing is false. Additionally, as we have done throughout the year, our discipline of reappraising collateral and OREO again contributed to some of our changes to earnings."

The allowance for loan losses was $\$ 20,350,000$, or 2.46 percent of total loans at December 31, 2010 compared to $\$ 17,678,000$ or 2.00 percent of total loans a year earlier. Nonperforming assets were $\$ 49,099,000$ or 4.60 percent of total assets at December 31, 2010 compared to $\$ 42,444,000$ or 4.04 percent at December 31 , 2009. For 2010 , net charge-offs were $\$ 18,348,000$ compared to $\$ 8,687,000$ for 2009 . The provision for loan losses was $\$ 21,020,000$ in 2010 compared to $\$ 13,065,000$ in 2009 . The higher provision for loan losses was primarily due to real estate-related charge-offs and continued weakness in the Company's local real estate markets. Fourth quarter 2010 net charge-offs were $\$ 5,894,000$ compared to net charge-offs of $\$ 1,762,000$ for the same period in 2009. The provision for loan losses for the fourth quarter of 2010 was $\$ 6,725,000$ compared to $\$ 2,560,000$ for 2009.

Helmken continued, "Our strategic and operational direction remains sound. As stated above, our pre-tax, pre-provision earnings allow us to continue to aggressively deal with asset quality and real estate values with only a nominal impact on capital. Our capital ratios remain very strong with a leverage ratio of 8.44 percent and total capital to risk-weighted assets of 12.29 percent. Net interest income for 2010 was the highest in our Company's 20 year history. Our fourth quarter net interest income of $\$ 8.8$ million is the highest recorded in the last eight quarters. Noninterest expense, which was elevated in the third quarter in part due to our acquisition of the deposits of First National Bank, is down to a more acceptable level of $\$ 6.7$ million. However, there is more work to be done there and we are well into that process.

We continue to do many things well but they are overshadowed by our portfolio losses. Our branches continue to do an outstanding job of gathering low cost deposits as is evidenced by an improved deposit mix and a net interest margin that was up to 3.57 percent in the fourth quarter. Our commercial group is bringing in new loan relationships even as we reduce our concentrations of construction and development loans. Wealth management continues to shine with the strong performance of Minis \& Co. and growth in the customers served by The Savannah Bank's Trust division. We continue to be in a 'do business' mode at The Savannah Bancorp."

Net interest income increased $\$ 1,262,000$, or 3.9 percent, in 2010 versus 2009. The net interest margin decreased 3 basis points to 3.43 percent in 2010 , while average interest-earning assets increased $\$ 44$ million. Net interest income increased $\$ 518,000$, or 6.2 percent, to $\$ 8,833,000$ in the fourth quarter 2010 versus the fourth quarter 2009. Fourth quarter net interest margin increased to 3.57 percent in 2010 as compared to 3.47 percent in 2009, primarily because the Company continued to reduce its cost of funds in 2010. The net interest margin increased 55 basis points on a linked quarter basis from the 3.02 percent margin for the third quarter 2010. The Company received $\$ 174$ million in cash when it acquired the deposits and certain assets of First National Bank, Savannah ("First National") in an FDIC-assisted transaction in June, 2010. This excess liquidity decreased the net interest margin significantly in the third quarter 2010.

Noninterest income declined $\$ 1,511,000$, or 17 percent, in 2010 versus 2009. The decline was primarily due to $\$ 871,000$ lower gain on hedges and $\$ 1,511,000$ lower gain on sale of securities partially offset by $\$ 248,000$ higher trust and asset management fees and $\$ 678,000$ higher other operating income. Noninterest income decreased $\$ 913,000$, or 34 percent, in the fourth quarter of 2010 versus the same period in 2009 due to a $\$ 1,123,000$ lower gain on the sale of securities, partially offset by $\$ 249,000$, or 77 percent, higher other operating income. In the fourth quarter 2010, the Company sold its 50 percent interest in a parking lot that resulted in a $\$ 255,000$ gain included in other operating income.

Noninterest expense for 2010 was flat compared to 2009. In 2010, noninterest expense included approximately $\$ 600,000$ of expenses related to the purchase of First National. Noninterest expense decreased $\$ 587,000$, or 8.1 percent, to $\$ 6,701,000$ in the fourth quarter 2010 compared to the same period in 2009 . FDIC deposit insurance increased $\$ 72,000$, or 19 percent, while loss on sale of foreclosed assets decreased $\$ 702,000$, or 55 percent, to $\$ 567,000$. In addition, fourth quarter 2010 noninterest expense included approximately $\$ 250,000$ of expenses related to the purchase of First National. The Company closed three branches of the former First National in the fourth quarter

The Savannah Bancorp, Inc. ("SAVB" or "Company"), a bank holding company for The Savannah Bank, N.A., Bryan Bank \& Trust (Richmond Hill, Georgia), and Minis \& Co., Inc., is headquartered in Savannah, Georgia and began operations in 1990. SAVB has eleven branches in Coastal Georgia and South Carolina. Its primary businesses include loan, deposit, trust, asset management, and mortgage origination services provided to local customers.

## Forward-Looking Statements

This press release contains statements that constitute "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934 as amended by the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements identified by words or phrases such as "potential," "opportunity," "believe," "expect," "anticipate," "current," "intention," "estimate," "assume," "outlook," "continue," "seek," "plans," "achieve," and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "may" or similar expressions. These statements are based on the current beliefs and expectations of our management and are subject to significant risks and uncertainties. There can be no assurance that these transactions will occur or that the expected benefits associated therewith will be achieved. A number of important factors could cause actual results to differ materially from those contemplated by our forward-looking statements in this press release. Many of these factors are beyond our ability to control or predict. These factors include, but are not limited to, those found in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. We believe these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations. We do not assume any obligation to update any forward-looking statements as a result of new information, future developments or otherwise.

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Michael W. Harden, Jr., Chief Financial Officer, 912-629-6496
A printable PDF format of this entire Annual Earnings Release may be obtained from the Corporate Website at www.savb.com under the "SEC Filings and More" link and then "Latest Earnings Release".

The Savannah Bancorp, Inc. and Subsidiaries

## Fourth Quarter Financial Highlights

December 31, 2010 and 2009
(\$ in thousands, except share data)
(Unaudited)


Performance Data for the Fourth Quarter

| Net income (loss) <br> Return on average assets |  | $(1,876)$ |  | \$ | 762 | (346) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (0.69) | \% |  | 0.29 \% | (338) |
| Return on average equity |  | (8.43) | \% |  | 3.80 \% | (322) |
| Net interest margin |  | 3.57 | \% |  | 3.47 \% | 2.9 |
| Efficiency ratio |  | 63.22 | \% |  | 66.28 \% | (4.6) |
| Per share data: |  |  |  |  |  |  |
| Net income (loss) - basic |  | (0.26) |  |  | 0.13 | (300) |
| Net income (loss) - diluted |  | (0.26) |  |  | 0.13 | (300) |
| Dividends |  | 0.00 |  |  | 0.02 | $N M$ |
| Average shares (000s): |  |  |  |  |  |  |
| Basic |  | 7,200 |  |  | 5,932 | 21 |
| Diluted |  | 7,200 |  |  | 5,937 | 21 |
| Performance Data for the Year |  |  |  |  |  |  |
| Net income (loss) |  | $(3,989)$ |  |  | 929 | (529) |
| Return on average assets |  | (0.37) | \% |  | 0.09 \% | (511) |
| Return on average equity |  | (4.73) | \% |  | 1.16\% | (508) |
| Net interest margin |  | 3.43 | \% |  | 3.46 \% | (0.9) |
| Efficiency ratio |  | 66.00 | \% |  | 65.60 \% | 0.6 |
| Per share data: |  |  |  |  |  |  |
| Net income (loss) - basic |  | (0.60) |  |  | 0.16 | (475) |
| Net income (loss) - diluted |  | \$ (0.60 |  |  | 0.16 | (475) |
| Dividends |  | \$ 0.02 |  |  | 0.185 | (89) |
| Average shares (000s): |  |  |  |  |  |  |
| Basic |  | 6,625 |  |  | 5,933 | 12 |
| Diluted |  | 6,625 |  |  | 5,936 | 12 |

# The Savannah Bancorp, Inc. and Subsidiaries 

Consolidated Balance Sheets
(\$ in thousands, except share data)
(Unaudited)

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Assets |  |  |
| Cash and due from banks | \$ 17,990 | \$ 19,253 |
| Federal funds sold | 110 | 8,575 |
| Interest-bearing deposits | 40,836 | 12,707 |
| Cash and cash equivalents | 58,936 | 40,535 |
| Securities available for sale, at fair value (amortized |  |  |
| cost of \$136,980 and \$86,596) | 138,099 | 87,919 |
| Loans, net of allowance for loan losses |  |  |
| of \$20,350 and \$17,678 | 806,212 | 866,208 |
| Premises and equipment, net | 15,056 | 15,574 |
| Other real estate owned | 13,199 | 8,329 |
| Bank-owned life insurance | 6,309 | 6,434 |
| Goodwill and other intangible assets, net | 3,786 | 2,498 |
| Other assets | 25,333 | 23,011 |
| Total assets | \$ 1,066,930 | \$ 1,050,508 |
|  |  |  |
| Liabilities |  |  |
| Deposits: |  |  |
| Noninterest-bearing | \$ 95,725 | \$ 82,557 |
| Interest-bearing demand | 140,531 | 143,559 |
| Savings | 20,117 | 16,893 |
| Money market | 265,840 | 228,124 |
| Time deposits | 401,532 | 413,436 |
| Total deposits | 923,745 | 884,569 |
| Short-term borrowings | 17,075 | 39,553 |
| Other borrowings | 10,536 | 15,988 |
| FHLB advances - long-term | 15,658 | 15,664 |
| Subordinated debt | 10,310 | 10,310 |
| Other liabilities | 3,803 | 5,398 |
| Total liabilities | 981,127 | 971,482 |
| Shareholders' equity |  |  |
| Preferred stock, par value \$1 per share: shares |  |  |
| authorized 10,000,000, none issued | - | - |
| Common stock, par value \$1 per share: shares authorized |  |  |
| 20,000,000, issued 7,201,346 and 5,933,789 | 7,201 | 5,934 |
| Additional paid-in capital | 48,634 | 38,605 |
| Retained earnings | 29,275 | 33,383 |
| Treasury stock, at cost, 1,702 and 1,443 shares | (1) | (4) |
| Accumulated other comprehensive income, net | 694 | 1,108 |
| Total shareholders' equity | 85,803 | 79,026 |
| Total liabilities and shareholders' equity | \$ 1,066,930 | \$ 1,050,508 |

The Savannah Bancorp, Inc. and Subsidiaries
Consolidated Statements of Income
for the Twelve Months and Five Quarters Ending December 31, 2010
(\$ in thousands, except per share data)

|  |  |  |  | (Unaudited) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the Twelve Months Ended |  |  | 2010 |  |  | 2009 |  | $\begin{aligned} & \hline \text { Q4-10 / } \\ & \text { Q4-09 } \\ & \text { \% Chg } \\ & \hline \end{aligned}$ |
|  | $\begin{gathered} \hline \text { Decemb } \\ 2010 \end{gathered}$ | $\begin{aligned} & \hline \mathbf{3 1}, \\ & \hline \end{aligned}$ | $\begin{gathered} \% \\ \text { Chg } \end{gathered}$ | Fourth Quarter | Third Quarter | Second Quarter | First <br> Quarter | Fourth Quarter |  |
| Interest and dividend income |  |  |  |  |  |  |  |  |  |
| Loans, including fees | \$45,001 | \$47,081 | (4.4) | \$10,985 | \$11,100 | \$11,298 | \$11,618 | \$11,793 | (6.9) |
| Investment securities | 2,761 | 3,419 | (19) | 950 | 698 | 552 | 561 | 688 | 38 |
| Deposits with banks | 147 | 18 | 717 | 37 | 80 | 24 | 6 | 9 | 311 |
| Federal funds sold | 20 | 45 | (56) | - | 9 | 3 | 8 | 6 | (100) |
| Total interest and dividend income | 47,929 | 50,563 | (5.2) | 11,972 | 11,887 | 11,877 | 12,193 | 12,496 | (4.2) |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Deposits | 12,460 | 16,454 | (24) | 2,731 | 3,336 | 3,118 | 3,275 | 3,652 | (25) |
| Borrowings \& sub debt | 1,484 | 1,502 | (1.2) | 330 | 358 | 392 | 404 | 446 | (26) |
| FHLB advances | 418 | 302 | 38 | 78 | 164 | 91 | 85 | 83 | (6.0) |
| Total interest expense | 14,362 | 18,258 | (21) | 3,139 | 3,858 | 3,601 | 3,764 | 4,181 | (25) |
| Net interest income | 33,567 | 32,305 | 3.9 | 8,833 | 8,029 | 8,276 | 8,429 | 8,315 | 6.2 |
| Provision for loan losses | 21,020 | 13,065 | 61 | 6,725 | 5,230 | 3,745 | 5,320 | 2,560 | 163 |
| Net interest income after the |  |  |  |  |  |  |  |  |  |
| provision for loan losses | 12,547 | 19,240 | (35) | 2,108 | 2,799 | 4,531 | 3,109 | 5,755 | (63) |
|  |  |  |  |  |  |  |  |  |  |
| Trust and asset management fees | 2,599 | 2,351 | 11 | 651 | 637 | 678 | 633 | 613 | 6.2 |
| Service charges on deposits | 1,788 | 1,809 | (1.2) | 435 | 438 | 460 | 455 | 464 | (6.3) |
| Mortgage related income, net | 398 | 432 | (7.9) | 76 | 130 | 103 | 89 | 92 | (17) |
| Other operating income | 1,916 | 1,238 | 55 | 571 | 354 | 355 | 636 | 322 | 77 |
| Gain (loss) on hedges | 2 | 873 | (100) | 16 | (3) | (11) | - | 48 | (67) |
| Gain (loss) on sale of securities | 608 | 2,119 | (71) | 18 | (18) | 141 | 467 | 1,141 | (98) |
| Total noninterest income | 7,311 | 8,822 | (17) | 1,767 | 1,538 | 1,726 | 2,280 | 2,680 | (34) |
| Noninterest expense |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | 11,948 | 12,146 | (1.6) | 2,907 | 2,948 | 3,053 | 3,040 | 2,859 | 1.7 |
| Occupancy and equipment | 3,945 | 3,716 | 6.2 | 1,041 | 1,102 | 909 | 893 | 1,014 | 2.7 |
| Information technology | 2,101 | 1,810 | 16 | 512 | 575 | 519 | 495 | 469 | 9.2 |
| FDIC deposit insurance | 1,688 | 1,886 | (10) | 448 | 442 | 410 | 388 | 376 | 19 |
| Loss on sale of foreclosed assets | 2,472 | 2,566 | (3.7) | 567 | 1,046 | 331 | 528 | 1,269 | (55) |
| Other operating expense | 4,823 | 4,854 | (0.6) | 1,226 | 1,197 | 1,317 | 1,083 | 1,301 | (5.8) |
| Total noninterest expense | 26,977 | 26,978 | 0.0 | 6,701 | 7,310 | 6,539 | 6,427 | 7,288 | (8.1) |
| Income (loss) before income taxes | $(7,119)$ | 1,084 | (757) | $(2,826)$ | $(2,973)$ | (282) | $(1,038)$ | 1,147 | (346) |
| Income tax expense (benefit) | $(3,130)$ | 155 | NM | (950) | $(1,410)$ | (220) | (550) | 385 | (347) |
| Net income (loss) | \$ (3,989) | \$ 929 | (529) | \$ (1,876) | \$ $(1,563)$ | \$ (62) | \$ (488) | \$ 762 | (346) |
| Net income (loss) per share: |  |  |  |  |  |  |  |  |  |
| Basic | \$ (0.60) | \$ 0.16 | (475) | \$ (0.26) | \$ (0.22) | \$ (0.01) | \$ (0.08) | \$ 0.13 | (300) |
| Diluted | \$ (0.60) | \$ 0.16 | (475) | \$ (0.26) | \$ (0.22) | \$ (0.01) | \$ (0.08) | \$ 0.13 | (300) |
| Average basic shares (000s) | 6,625 | 5,933 | 12 | 7,200 | 7,200 | 6,146 | 5,938 | 5,932 | 21 |
| Average diluted shares (000s) | 6,625 | 5,936 | 12 | 7,200 | 7,200 | 6,146 | 5,938 | 5,937 | 21 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |
| Return on average equity | (4.73)\% | 1.16\% | (508) | (8.43)\% | (6.91)\% | (0.31)\% | (2.50)\% | 3.80\% | (322) |
| Return on average assets | (0.37)\% | 0.09\% | (511) | (0.69)\% | (0.54)\% | (0.02)\% | (0.19)\% | 0.29\% | (338) |
| Net interest margin | 3.43\% | 3.46\% | (0.9) | 3.57\% | 3.02\% | 3.54\% | 3.64\% | 3.47\% | 2.9 |
| Efficiency ratio | 66.00\% | 65.60\% | 0.6 | 63.22\% | 76.41\% | 65.38\% | 60.01\% | 66.28\% | (4.6) |
| Average equity | 84,319 | 79,804 | 5.7 | 88,250 | 89,737 | 80,110 | 79,016 | 79,459 | 11 |
| Average assets | 1,078,464 | 1,018,470 | 5.9 | 1,086,365 | 1,158,455 | 1,038,176 | 1,032,454 | 1,038,328 | 4.6 |
| Average interest-earning assets | 979,436 | 935,617 | 4.7 | 983,548 | 1,057,565 | 939,361 | 938,805 | 951,258 | 3.4 |

The Savannah Bancorp, Inc. and Subsidiaries
Selected Financial Condition Highlights - Five-Year Comparison
(\$ in thousands, except per share data)
(Unaudited)

|  | 2010 | 2009 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Selected Average Balances |  |  |  |  |  |
| Assets | \$ 1,078,464 | \$ 1,018,470 | \$ 960,260 | \$ 869,026 | \$ 769,917 |
| Interest-earning assets | 979,436 | 935,617 | 898,295 | 830,900 | 734,470 |
| Loans, net of unearned income | 810,484 | 841,033 | 821,673 | 754,490 | 658,750 |
| Securities | 111,753 | 81,282 | 62,019 | 58,910 | 50,600 |
| Other interest-earning assets | 57,199 | 13,302 | 13,838 | 16,201 | 17,278 |
| Interest-bearing deposits | 840,077 | 777,763 | 701,045 | 628,310 | 542,375 |
| Borrowed funds | 62,140 | 71,967 | 88,553 | 70,939 | 62,255 |
| Total interest-bearing liabilities | 902,217 | 849,730 | 789,598 | 699,249 | 604,630 |
| Noninterest-bearing deposits | 86,458 | 82,406 | 83,678 | 91,367 | 96,113 |
| Total deposits | 926,535 | 860,169 | 784,723 | 719,677 | 638,488 |
| Shareholders' equity | 84,319 | 79,804 | 78,998 | 71,516 | 61,766 |
| Loan to deposit ratio - average | $87 \%$ | 98\% | 105\% | 105\% | 103\% |
| Selected Financial Data at Year-End |  |  |  |  |  |
| Assets | \$ 1,066,930 | \$ 1,050,508 | \$ 1,007,284 | \$ 932,459 | \$ 843,514 |
| Interest-earning assets | 971,653 | 959,219 | 931,448 | 878,992 | 803,927 |
| Loans, net of unearned income | 826,562 | 883,886 | 864,974 | 808,651 | 720,918 |
| Other real estate owned | 13,199 | 8,329 | 8,100 | 2,112 | 545 |
| Deposits | 923,745 | 884,569 | 832,015 | 764,218 | 706,824 |
| Interest-bearing liabilities | 881,599 | 883,527 | 837,558 | 759,597 | 669,974 |
| Shareholders' equity | 85,803 | 79,026 | 80,932 | 76,272 | 66,574 |
| Loan to deposit ratio | 89\% | 100\% | 104\% | 106\% | 102\% |
| Shareholders' equity to total assets | 8.04\% | 7.52\% | 8.03\% | 8.18\% | 7.89\% |
| Dividend payout ratio | NM | 118.19\% | 49.38\% | 36.73\% | 25.92\% |
| Risk-based capital ratios: |  |  |  |  |  |
| Tier 1 capital to risk-weighted assets | 11.02\% | 10.30\% | 10.28\% | 10.49\% | 11.09\% |
| Total capital to risk-weighted assets | 12.29\% | 11.56\% | 11.54\% | 11.74\% | 12.34\% |
| Loan Quality Data |  |  |  |  |  |
| Nonperforming assets | \$ 49,099 | \$ 42,444 | \$ 35,703 | \$ 19,535 | \$ 2,776 |
| Nonperforming loans | 35,900 | 34,115 | 27,603 | 17,424 | 2,231 |
| Net charge-offs | 18,348 | 8,687 | 5,564 | 765 | 444 |
| Allowance for loan losses | 20,350 | 17,678 | 13,300 | 12,864 | 8,954 |
| Allowance for loan losses to total loans | 2.46\% | 2.00\% | 1.54\% | 1.59\% | 1.24\% |
| Nonperforming loans to loans | 4.34\% | 3.86\% | 3.19\% | 2.15\% | 0.31\% |
| Nonperforming assets to total assets | 4.60\% | 4.04\% | 3.54\% | 2.09\% | 0.33\% |
| Net charge-offs to average loans | 2.26\% | 1.03\% | 0.68\% | 0.01\% | 0.07\% |
| Per Share Data at Year-End |  |  |  |  |  |
| Book value | \$ 11.92 | \$ 13.32 | \$ 13.64 | \$ 12.88 | \$ 11.52 |
| Tangible book value | 11.39 | 12.90 | 13.19 | 12.40 | 11.52 |
| Common stock closing price (Nasdaq) | 7.00 | 8.00 | 8.85 | 17.14 | 27.25 |
| Outstanding shares (000s) | 7,200 | 5,932 | 5,933 | 5,924 | 5,781 |

The Savannah Bancorp, Inc. and Subsidiaries
Selected Operating Highlights - Five-Year Comparison
(\$ in thousands, except per share data)
(Unaudited)

|  | 2010 | 2009 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Summary of operations |  |  |  |  |  |
| Interest income - taxable equivalent | \$ 47,961 | \$ 50,595 | \$ 56,714 | \$ 63,414 | \$ 55,347 |
| Interest expense | 14,362 | 18,258 | 24,439 | 30,282 | 22,737 |
| Net interest income - taxable equivalent | 33,599 | 32,337 | 32,275 | 33,132 | 32,610 |
| Taxable equivalent adjustment | (32) | (32) | (32) | (156) | (158) |
| Net interest income | 33,567 | 32,305 | 32,243 | 32,976 | 32,452 |
| Provision for loan losses | 21,020 | 13,065 | 6,000 | 4,675 | 1,585 |
| Net interest income after provision for loan losses | 12,547 | 19,240 | 26,243 | 28,301 | 30,867 |
| Noninterest income |  |  |  |  |  |
| Trust and asset management fees | 2,599 | 2,351 | 2,832 | 1,513 | 658 |
| Service charges on deposit accounts | 1,788 | 1,809 | 1,881 | 1,383 | 1,526 |
| Mortgage related income, net | 398 | 432 | 295 | 615 | 886 |
| Other operating income | 1,916 | 1,238 | 1,216 | 1,242 | 1,233 |
| Gain on hedges | 2 | 873 | 1,288 |  |  |
| Gain on sale of securities | 608 | 2,119 | 163 | - |  |
| Total noninterest income | 7,311 | 8,822 | 7,675 | 4,753 | 4,303 |
| Noninterest expense |  |  |  |  |  |
| Salaries and employee benefits | 11,948 | 12,146 | 13,584 | 11,846 | 10,852 |
| Occupancy and equipment | 3,945 | 3,716 | 3,884 | 3,294 | 2,920 |
| FDIC deposit insurance | 1,688 | 1,886 | 653 | 251 | 78 |
| Information technology | 2,101 | 1,810 | 1,633 | 1,616 | 1,525 |
| Loss on sale of foreclosed assets | 2,472 | 2,566 | 228 | 44 |  |
| Other operating expense | 4,823 | 4,854 | 4,760 | 4,132 | 4,578 |
| Total noninterest expense | 26,977 | 26,978 | 24,742 | 21,183 | 19,953 |
| Income (loss) before income taxes | $(7,119)$ | 1,084 | 9,176 | 11,871 | 15,217 |
| Income tax expense (benefit) | $(\mathbf{3 , 1 3 0})$ | 155 | 3,170 | 4,235 | 5,215 |
| Net income (loss) | \$ $(3,989)$ | \$ 929 | \$ 6,006 | \$ 7,636 | \$ 10,002 |
| Net income (loss) per share: |  |  |  |  |  |
| Basic | \$ (0.60) | \$ 0.16 | \$ 1.01 | \$ 1.31 | \$ 1.73 |
| Diluted | \$ (0.60) | \$ 0.16 | \$ 1.01 | \$ 1.29 | \$ 1.70 |
| Cash dividends paid per share | \$ 0.02 | \$0.185 | \$ 0.50 | \$ 0.48 | \$ 0.45 |
| Average basic shares outstanding (000s) | 6,625 | 5,933 | 5,930 | 5,850 | 5,765 |
| Average diluted shares outstanding (000s) | 6,625 | 5,936 | 5,947 | 5,922 | 5,876 |
| Performance ratios |  |  |  |  |  |
| Net interest margin | 3.43\% | 3.46\% | 3.58\% | 3.99\% | 4.44\% |
| Return on average assets | (0.37)\% | 0.09\% | 0.63\% | 0.88\% | 1.30\% |
| Return on average equity | (4.73)\% | 1.16\% | 7.60\% | 10.68\% | 16.19\% |
| Efficiency ratio | 66.00\% | 65.60\% | 61.98\% | 56.15\% | 54.29\% |

The Savannah Bancorp, Inc. and Subsidiaries
Selected Quarterly Data - 2010 and 2009
(\$ in thousands, except per share data)
(Unaudited)

## Condensed Quarterly Income Statements

The following is a summary of unaudited quarterly results for 2010 and 2009:

|  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  | Third |  | Second |  | First |  | Fourth |  |  | Third | Second |  | First |  |
| Net interest income | \$ | 8,833 | \$ | \$ 8,029 | \$ | 8,276 |  | \$ 8,429 |  | \$8,315 | \$ | 8,240 | \$ | 8,084 | \$ | 7,666 |
| Provision for loan losses |  | 6,725 |  | 5,230 |  | 3,745 |  | 5,320 |  | 2,560 |  | 3,560 |  | 3,225 |  | 3,720 |
| Net interest income after provision for loan losses |  | 2,108 |  | 2,799 |  | 4,531 |  | 3,109 |  | 5,755 |  | 4,680 |  | 4,859 |  | 3,946 |
| Noninterest income |  | 1,767 |  | 1,538 |  | 1,726 |  | 2,280 |  | 2,680 |  | 2,227 |  | 1,906 |  | 2,009 |
| Noninterest expense |  | 6,701 |  | 7,310 |  | 6,539 |  | 6,427 |  | 7,288 |  | 6,476 |  | 6,739 |  | 6,475 |
| Income (loss) before income taxes |  | $(2,826)$ |  | $(2,973)$ |  | (282) |  | $(1,038)$ |  | 1,147 |  | 431 |  | 26 |  | (520) |
| Income tax expense (benefit) |  | (950) |  | $(1,410)$ |  | (220) |  | (550) |  | 385 |  | 85 |  | (80 |  | (235) |
| Net income (loss) |  | $(1,876)$ |  | $(1,563)$ | \$ | (62) |  | \$ (488) |  | 762 | \$ | 346 | \$ | 106 | \$ | (285) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) - basic | \$ | (0.26) | \$ | (0.22) | \$ | (0.01) |  | \$ (0.08) |  | \$ 0.13 | \$ | 0.06 | \$ | 0.02 | \$ | (0.05) |
| Net income (loss) - diluted | \$ | (0.26) | \$ | (0.22) | \$ | (0.01) |  | \$ (0.08) |  | \$ 0.13 | \$ | 0.06 | \$ | 0.02 | \$ | (0.05) |
| Dividends | \$ | 0.00 | \$ | 0.00 | \$ | 0.00 |  | \$ 0.02 |  | \$ . 02 | \$ | 0.02 | \$ | 0.02 | \$ | 0.125 |
| Average shares (000s) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 7,200 |  | 7,200 |  | 6,146 |  | 5,938 |  | 5,932 |  | 5,932 |  | 5,932 |  | 5,933 |
| Diluted |  | 7,200 |  | 7,200 |  | 6,146 |  | 5,938 |  | 5,937 |  | 5,936 |  | 5,936 |  | 5,933 |

## Quarterly Market Values of Common Shares

The Company's common stock was sold in an initial public offering on April 10, 1990. It is traded on the NASDAQ Global Market under the symbol SAVB. The quarterly high, low and closing stock trading prices for 2010 and 2009 are listed below. There were approximately 630 holders of record of Company Common Stock and, according to information available to the Company, approximately 1,150 additional shareholders in street name through brokerage accounts at December 31 , 2010.

| Closing Market Prices | 2010 |  |  |  | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth | Third | Second | First | Fourth | Third | Second | First |
|  |  |  |  |  |  |  |  |  |
| High | \$9.11 | \$10.05 | \$12.20 | \$11.09 | \$9.25 | \$8.50 | \$10.93 | \$10.00 |
| Low | 6.85 | 8.86 | 9.03 | 7.50 | 7.00 | 6.65 | 6.65 | 6.00 |
| Close | 7.00 | 9.30 | 9.76 | 10.61 | 8.00 | 8.10 | 6.65 | 7.01 |

The Savannah Bancorp, Inc. and Subsidiaries Allowance for Loan Losses and Nonperforming Assets (Unaudited)

|  | 2010 |  |  |  | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in thousands) | Fourth Quarter | Third Quarter | Second Quarter | $\begin{array}{r} \text { First } \\ \text { Quarter } \end{array}$ | Fourth Quarter |
| Allowance for loan losses |  |  |  |  |  |
| Balance at beginning of period | \$ 19,519 | \$ 18,775 | \$ 19,611 | \$ 17,678 | \$ 16,880 |
| Provision for loan losses | 6,725 | 5,230 | 3,745 | 5,320 | 2,560 |
| Net charge-offs | $(5,894)$ | $(4,486)$ | $(4,581)$ | $(3,387)$ | $(1,762)$ |
| $\underline{\text { Balance at end of period }}$ | \$ 20,350 | \$ 19,519 | \$ 18,775 | \$ 19,611 | \$ 17,678 |
|  |  |  |  |  |  |
| As a \% of loans | 2.46\% | 2.34\% | 2.21\% | 2.26\% | 2.00\% |
| As a \% of nonperforming loans | 56.69\% | 47.56\% | 45.59\% | 53.40\% | 51.77\% |
| As a \% of nonperforming assets | 41.45\% | 38.44\% | 38.33\% | 44.47\% | 41.62\% |
|  |  |  |  |  |  |
| Net charge-offs as a \% of average loans (a) | 2.26\% | 2.03\% | 2.26\% | 1.63\% | 0.83\% |
|  |  |  |  |  |  |
| Risk element assets |  |  |  |  |  |
| Nonaccruing loans | \$ 32,836 | \$ 40,837 | \$ 39,001 | \$ 35,579 | \$ 32,545 |
| Loans past due 90 days - accruing | 3,064 | 204 | 2,184 | 1,146 | 1,570 |
| Total nonperforming loans | 35,900 | 41,041 | 41,185 | 36,725 | 34,115 |
| Other real estate owned | 13,199 | 9,739 | 7,793 | 7,374 | 8,329 |
| Total nonperforming assets | \$ 49,099 | \$ 50,780 | \$ 48,978 | \$ 44,099 | \$ 42,444 |
|  |  |  |  |  |  |
| Loans past due 30-89 days | \$ 11,164 | \$ 10,757 | \$ 10,259 | \$ 13,740 | \$ 5,182 |
|  |  |  |  |  |  |
| Nonperforming loans as a \% of loans | 4.34\% | 4.93\% | 4.85\% | 4.23\% | 3.86\% |
| Nonperforming assets as a \% of loans |  |  |  |  |  |
| and other real estate owned | 5.85\% | 6.03\% | 5.72\% | 5.03\% | 4.76\% |
| Nonperforming assets as a \% of assets | 4.60\% | 4.63\% | 3.97\% | 4.21\% | 4.04\% |

(a) Annualized

## The Savannah Bancorp, Inc. and Subsidiaries

 Regulatory Capital RatiosThe banking regulatory agencies have adopted capital requirements that specify the minimum level for which no prompt corrective action is required. In addition, the Federal Deposit Insurance Corporation ("FDIC") has adopted FDIC insurance assessment rates based on certain "well-capitalized" risk-based and equity capital ratios. Failure to meet minimum capital requirements can result in the initiation of certain actions by the regulators that, if undertaken, could have a material effect on the Company's and the Subsidiary Banks' financial statements. The following table shows the capital ratios for the Company and the Subsidiary Banks at December 31, 2010 and 2009:

| (\$ in thousands) | Company |  | Savannah |  | Bryan |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Qualifying Capital |  |  |  |  |  |  |
| Tier 1 capital | \$87,612 | \$85,420 | \$64,193 | \$60,461 | \$21,294 | \$21,672 |
| Total capital | 97,676 | 95,880 | 71,524 | 68,061 | 23,850 | 24,255 |
| Leverage Ratios |  |  |  |  |  |  |
| Tier 1 capital to average assets | 8.12\% | 8.25\% | 7.97\% | 7.93\% | 8.20\% | 8.57\% |
| Risk-based Ratios |  |  |  |  |  |  |
| Tier 1 capital to risk-weighted assets | 11.02\% | 10.30\% | 11.06\% | 10.02\% | 10.56\% | 10.57\% |
| Total capital to risk-weighted assets | 12.29\% | 11.56\% | 12.32\% | 11.28\% | 11.83\% | 11.83\% |

Following are the regulatory capital ratios minimum ratio and the minimum ratios to be classified as a well-capitalized holding company or bank:

| Required Regulatory Capital Ratios: | Minimum | Well- <br> Capitalized |
| :--- | :---: | :---: |
| Tier 1 capital to average assets | $4.00 \%$ | $5.00 \%$ |
| Tier 1 capital to risk-weighted assets | $4.00 \%$ | $6.00 \%$ |
| Total capital to risk-weighted assets | $8.00 \%$ | $10.00 \%$ |

## Loan Concentration Schedule

|  |  |  | $\%$ of | $\%$ |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| (\$ in thousands) | $\mathbf{1 2 / 3 1 / 1 0}$ | Total | $12 / 31 / 09$ | $\%$ <br> Total | Dollar Change |

The Savannah Bancorp, Inc. and Subsidiaries

## Average Balance Sheet and Rate/Volume Analysis - Fourth Quarter, 2010 and 2009


(a) This table shows the changes in interest income and interest expense for the comparative periods based on either changes in average volume or changes in average rates for interest-earning assets and interest-bearing liabilities. Changes which are not solely due to rate changes or solely due to volume changes are attributed to volume.
(b) The taxable equivalent adjustment results from tax exempt income less non-deductible TEFRA interest expense and was $\$ 8$ in the fourth quarter 2010 and 2009 , respectively.
(c) Average nonaccruing loans have been excluded from total average loans and categorized in noninterest-earning assets.

The Savannah Bancorp, Inc. and Subsidiaries

## Average Balance Sheet and Rate/Volume Analysis - 2010 and 2009


(a) This table shows the changes in interest income and interest expense for the comparative periods based on either changes in average volume or changes in average rates for interest-earning assets and interest-bearing liabilities. Changes which are not solely due to rate changes or solely due to volume changes are attributed to volume.
(b) The taxable equivalent adjustment results from tax exempt income less non-deductible TEFRA interest expense and was $\$ 32$ in 2010 and 2009 , respectively.
(c) Average nonaccruing loans have been excluded from total average loans and categorized in noninterest-earning assets.

The Savannah Bancorp, Inc. and Subsidiaries Consolidated Statements of Shareholders' Equity For the Three Years Ended December 31, 2010
(\$ in thousands, except share data)

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2008 |
| Common shares issued |  |  |  |
| Shares, beginning of year | 5,933,789 | 5,933,789 | 5,923,797 |
| Common stock issued | 1,267,557 | - | 6,211 |
| Exercise of options | - | - | 3,781 |
| Shares, end of year | 7,201,346 | 5,933,789 | 5,933,789 |
| Treasury shares owned |  |  |  |
| Shares, beginning of year | 1,443 | 318 | 318 |
| Treasury stock issued | (943) | - | - |
| Unredeemed common stock | 36 | - | - |
| Unvested restricted stock | 1,166 | 1,125 | - |
| Shares, end of year | 1,702 | 1,443 | 318 |
| Common stock |  |  |  |
| Balance, beginning of year | \$ 5,934 | \$ 5,934 | \$ 5,924 |
| Common stock issued | 1,267 | - | 6 |
| Exercise of options | - | - | 4 |
| Balance, end of year | 7,201 | 5,934 | 5,934 |
| Additional paid-in capital |  |  |  |
| Balance, beginning of year | 38,605 | 38,516 | 38,279 |
| Common stock issued, net of issuance costs | 9,980 | - | 68 |
| Stock-based compensation, net | 49 | 89 | 137 |
| Exercise of options | - | - | 32 |
| Balance, end of year | 48,634 | 38,605 | 38,516 |
| Retained earnings |  |  |  |
| Balance, beginning of year | 33,383 | 33,552 | 30,512 |
| Net income (loss) | $(3,989)$ | 929 | 6,006 |
| Dividends paid | (119) | $(1,098)$ | $(2,966)$ |
| Balance, end of year | 29,275 | 33,383 | 33,552 |
| Treasury stock |  |  |  |
| Balance, beginning and end of year | (4) | (4) | (4) |
| Treasury stock issued | 3 | - | - |
| Balance, end of year | (1) | (4) | (4) |
| Accumulated other comprehensive income (loss), net |  |  |  |
| Balance, beginning of year | 1,108 | 2,934 | 1,561 |
| Change in unrealized gains/losses on securities |  |  |  |
| available for sale, net of tax | (127) | (531) | 842 |
| Change in fair value and gains on termination of derivative |  |  |  |
| instruments, net of tax | (287) | $(1,295)$ | 531 |
| Balance, end of year | 694 | 1,108 | 2,934 |
| Total shareholders' equity | \$ 85,803 | \$ 79,026 | \$ 80,932 |

